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Annual Summary

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CO-OPERATION IN CANADA

BY J. E. O'MEARA



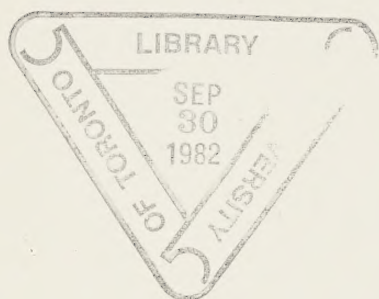
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ISSUED SEPTEMBER, 1953

CANADA DEPARTMENT OF AGRICULTURE, OTTAWA



CO - OPERATION IN CANADA

1952

TWENTY - FIRST ANNUAL SUMMARY

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INTRODUCTION AND ACKNOWLEDGMENTS

Interest in co-operative associations in Canada is increasing each year. This is evident not only from the fact that the co-operatives themselves are expanding and developing, but also from the interest shown by foreign countries. Within the last four years students from abroad have been coming to Canada under the auspices of the United Nations and the Colombo Plan to study co-operative developments here. Requests are being received constantly from foreign countries directly and through the United Nations for information on Canadian co-operatives.

This report forms the basis for answering all these enquiries. Since 1932, the Economics Division of the Marketing Service, Canada Department of Agriculture has collected and compiled the data in this bulletin annually. All information included herein has been provided voluntarily by co-operative officials in all ten provinces. In Newfoundland, Nova Scotia, New Brunswick, Quebec, Manitoba and Saskatchewan most of the information was supplied by officials of the provincial governments. In Manitoba, Ontario, British Columbia and the Maritimes, the auditing services of the provincial co-operative wholesales provide a great deal of the data from their records. The secretaries of the provincial co-operative unions in Prince Edward Island, Ontario and British Columbia help greatly in obtaining returns from members of their respective unions.

It is the result of the interest of these officials that the coverage of co-operative associations is as complete as it is. For their continued interest and assistance the author is deeply grateful.

CO-OPERATION IN CANADA

1952

During the crop year ended July 31, 1952, Canadian co-operatives reported the largest volume of business ever transacted in this country. Total business done by the 2,616 associations (Table 1) which reported amounted to \$1,219,253,850 (Table 3). This volume represents an increase of \$2027 million over the total reported in 1950-51. Prior to this year the largest volume reported was in 1949-50 but this year's record figure is greater by \$180 million. This volume figure becomes more significant when it is realized that the number of co-operatives reporting (Table 1) is lower than in 1950-51 by 152 and that the reported membership of 1,373,471 is lower than the previous year's figure by nearly 43,000.

Co-operatives in every province west of Quebec reported increases in the sales volume of farm products marketed. In the east, Prince Edward Island was the only province to report an increase but in the other provinces the decrease in volume was relatively small. All provinces except Alberta and New Brunswick reported increases in sales of merchandise and supplies.

By commodities, gains in sales values were recorded in all major items except eggs and poultry. While prices for poultry meat remained relatively high and stable in 1951-52, egg prices were much lower. Sales values of furs, tobacco, maple products and other minor miscellaneous items declined. Substantial increases in the volume of business done by co-operatives in dairy products, fruits and vegetables, grain and seed and livestock and livestock products were reported. In the purchasing or farm supply co-operatives, sales were up in every department reflecting both increased physical volume and moderate price increases.

Fishermen's co-operatives shared in the general increase in volume as sales of fish and fish products were valued at \$20,014,253 (Table 3) and sales of supplies to fishermen amounted to \$4,494,533 (Table 3). Total business of fishermen's co-operatives increased in 1951-52 over 1950-51 by nearly \$6 million.

Service co-operatives' revenue was down by over \$1 million despite the fact that 339 societies reported compared to 324 in the previous year.

Developments in 1951-52

Perhaps the two most important developments within the co-operative movement in Canada were the reorganization of the Saskatchewan Co-operative Producers Ltd, and the beginning of operations of the Co-operative Fire and Casualty Co. on a national scale.

Table 1.- Co-operatives in Canada by Provinces, 1952

Province	Marketing and Purchasing Co-operatives	Fisher- men's Co-operatives	Service Co-operatives	Total
	- number -			
British Columbia	109	6	16	131
Alberta	179	-	69	248
Saskatchewan	539	2	96	637
Manitoba	134	1	9	144
Ontario	320	4	58	382
Quebec	682	26	84	792
New Brunswick	42	13	3	58
Nova Scotia	108	17	1	126
Prince Edward Island	25	8	1	34
Newfoundland	49	6	1	56
Interprovincial	7	-	1	8
Total	2,194	83	339	2,616

^{a/}
Table 2.- Membership of Co-operatives in Canada, by Provinces, 1952

Province	Marketing and Purchasing Co-operatives	Fishermen's Co-operatives	Service Co-operatives	Total
	- number -			
British Columbia	41,980	7,559	9,398	58,937
Alberta	194,839	-	7,609	202,448
Saskatchewan	364,417	101	28,111	392,629
Manitoba	188,166	21	1,621	189,808
Ontario	90,517	115	74,889	165,521
Quebec	90,988	3,000	31,806	125,794
New Brunswick	9,698	1,497	566	11,761
Nova Scotia	23,304	1,412	235	24,951
Prince Edward Island	6,036	217	44	6,297
Newfoundland	5,051	719	18	5,788
Interprovincial	148,807 ^{b/}	-	40,730	189,537
Total	1,163,803	14,641	195,027	1,373,471

^{a/} Membership figures are subject to duplication since persons are often members of more than one association.

^{b/} Both co-operative associations and individual.

The reorganization of the Saskatchewan Co-operative Producers Ltd. took effect August 1, 1952. Since this association is Canada's largest co-operative in terms of membership and volume of business, any major change in its policy and organizational arrangements must be regarded as an important event. From the beginning of the crop year 1952-53 all the subsidiary companies, which include the Saskatchewan Pool Elevators Ltd., Saskatchewan Pool Terminals Ltd., Modern Press Ltd., and Saskatchewan Co-operative Livestock Producers Ltd. will enter into agreements whereby all the physical assets of each are leased to the parent company. In effect, the parent company will become the sole operating company and the subsidiaries will now become holding companies. For administration purposes the parent company will be divided into four divisions, each of which will direct the four major functions of the association. In addition to this internal reorganization application was made to the Saskatchewan legislature for an amendment to the special act of incorporation asking that the name be changed from Saskatchewan Co-operative Producers Ltd., to the Saskatchewan Wheat Pool.

Co-operative Fire and Casualty Co. was incorporated by special act of the federal government on June 30, 1951, and it was registered or licensed for operation on May 5, 1952. The company began writing fire and automobile insurance on July 1, 1952. While mainly engaged at the outset in business in Saskatchewan and the Maritime provinces, it is the eventual intention to extend the operations of the company to every province where co-operators and co-operatives express a desire for the insurance services which the company can provide.

In the field of co-operative education two new films and one book were produced in 1951-52. The first film, entitled "These Things We Own", was produced under the joint auspices of Saskatchewan Federated Co-operatives and the Saskatchewan Co-operative Union and is the story of the development of co-operative oil refining in Saskatchewan. The second film was the result of a joint effort by the Alberta Co-operative Union and the United Farmers of Alberta Co-operative. The film is in colour and is in the form of a travelogue through Alberta calling on co-operatives en route. The title is "Without Fireworks".

The book referred to is "Blueprint for Community Progress" by Leo P. McIsaac of Charlottetown, Prince Edward Island. The book was written after the author had spent a year in Britain and Western Europe studying co-operatives, and translates impressions of that trip into suggestions for the improvement of agricultural co-operative and community organization in Prince Edward Island.

One other volume was in preparation in 1952 - the life of Rev. J.J. Tompkins of Nova Scotia. Scheduled for publication in 1953 this book will add to the biographies of Canadian co-operative leaders the story of one of the originators of the Antigonish Movement.

Many individual co-operatives expanded their plant facilities during the year under review. Interprovincial Co-operatives Ltd., of Winnipeg leased a cannery at Beamsville, Ont., where they propose to can tomatoes, peaches, pears and plums and distribute these items under a "co-op" label.

Table 3.- Volume of Business of Co-operatives in Canada by Provinces for the Year Ending July 31, 1952

Province	Marketing and Purchasing Co-operatives				Service Co-operatives			
	Sales of Products	Sales of Merchandise	Total Business Including Other Revenue					

Table 3.- Continued

Province	Fishermen's Co-operatives				Grand Total Business Including Other Revenue
	Sales of Fish and Fish Products	Sales of Fishermen's Supplies and Merchandise	Total Business Including Other Revenue		
	- dollars -				
British Columbia	11,925,028	2,800,588	14,747,221		81,206,748
Alberta	-	-	-		238,540,287
Saskatchewan	16,833	-	16,833		308,124,580
Manitoba	23,576	-	23,832		92,462,564
Ontario	1,292,346	339,682	1,626,903		201,688,643
Quebec	1,402,437	8,000	1,410,437		132,158,473
New Brunswick	743,518	367,451	1,139,291		10,459,191
Nova Scotia	3,977,802	717,801	4,699,755		22,674,382
Prince Edward Island	404,510	90,824	520,109		6,982,945
Newfoundland	228,203	170,187	409,852		3,438,339
Interprovincial	-	-	-		121,517,698
Total	20,014,253	4,494,533	24,594,233		1,219,253,850

They are also considering full time operation of the plant by canning pork and beans, spaghetti and other products.

Co-operative Dry Cleaners Ltd., opened a new \$65,000 cold storage plant in Toronto for the safe storage of furs and other garments. This unique co-operative is owned by 19 individual dry cleaning establishments in Toronto.

Saskatchewan Federated Co-operatives authorized plans for an extension and additions to the co-operative oil refinery at Regina at a cost of \$5½ million. The need for this expansion was brought about by the increasing demand for petroleum products through increased use of cars, trucks, tractors and combines in Western Canada. Completion of the new facilities is scheduled for 1954.

The British Columbia Co-operative Wholesale moved into new premises in South Burnaby, B.C. The new building cost is in the vicinity of \$60,000 and will provide much needed warehouse and office space.

Mention has been made in the past of the expansion of rural electrification by co-operatives in Alberta. In addition to Alberta, the province of Quebec has a well-directed rural electrification program through co-operatives. Electricity co-operatives in Quebec, with the assistance of the provincial Rural Electrification Bureau, built 804 miles of power lines during 1951 and brought service to 6,542 farm families. Since 1945 the Bureau and the co-operatives have provided power and light to over 28,000 rural families in Quebec.

Marketing

The volume of business done by co-operatives marketing farm products during 1951-52 amounted to \$927,589,172 (Table 3). This is the greatest figure ever reported by marketing co-operatives and is \$158 million greater than the 1951 figure and \$124 million greater than the 1950 figure which at that date was the highest volume ever reported.

This total business was handled by 1,125 associations, 85 less than in the previous year. This decrease in number of societies was noticed in nearly every commodity group but, despite this, volume of sales was well above the previous year.

The business done by co-operatives handling dairy products increased by nearly \$20 million over 1951. This was the first year since 1949 that an increase was recorded in sales of dairy products by co-operatives. The total sales volume for the year 1951-52 was over \$136 million (Table 5). Generally, conditions in the dairy industry were improved in the year under review as compared to the previous year. Cheese producers negotiated a sale of a substantial quantity of cheddar cheese at satisfactory prices and also negotiated a minimum price for domestic distribution. Prices and production of concentrated milk products were higher than the previous year.

Table 4.- Growth of Marketing and Purchasing Co-operatives in Canada
1932 - 1952

Crop Year Ended	Associations Reporting	Total Business Including Other Revenue	Marketing	Purchasing
	- number -	- 000 dollars -		
1932	795	145,303.9	134,611.1	10,665.5
1933	686	115,849.9	106,804.2	8,779.1
1934	690	136,411.5	128,909.0	7,389.0
1935	697	130,384.9	120,853.6	9,241.8
1936	781	158,165.6	144,962.6	12,788.2
1937	1,024	173,927.1	157,031.4	16,363.9
1938	1,217	155,080.4	134,493.7	20,091.9
1939	1,332	201,659.9	180,747.5	20,400.0
1940	1,151	236,322.5	214,293.4	21,129.8
1941	1,395	242,158.3	215,030.4	24,895.4
1942	1,722	257,090.4	214,762.9	42,327.5
1943	1,650	352,785.6	295,499.3	55,689.1
1944	1,792	527,855.5	459,798.8	65,508.7
1945	1,824	585,650.1	500,481.6	81,360.9
1946	1,953	554,329.7	454,564.9	95,603.3
1947	2,095	712,583.2	578,638.2	127,001.5
1948	2,249	780,085.0	616,347.5	157,874.0
1949	2,378	982,232.0	783,293.2	191,804.6
1950	2,495	1,015,264.8	803,639.0	206,082.4
1951	2,348	988,459.8	769,264.8	209,985.8
1952	2,194	1,186,532.6	927,589.2	248,050.7

Table 5.- Farm Products Marketed, Merchandise and Supplies Handled
by Co-operative Business Organizations in Canada,
Crop Year Ended July 31, 1952

	: : : Associations	: : : a/ : Sales	: : : Value of Sales
	- number -		- dollars -
Marketing -			
Dairy products	588		136,670,962
Fruit and vegetables	165		37,191,869
Grain and seed	105		431,977,721
Livestock	292		242,191,071
Eggs and poultry	237		20,721,645
Lumber and wood	39		2,269,943
Honey	8		1,286,905
Wool	18		3,237,767
Fur	16		389,178
Tobacco	5		45,390,767
Maple products	3		2,290,385
Miscellaneous	44		3,970,959
Total	1,125		927,589,172
Merchandising -			
Food products	790		58,456,356
Clothing and home furnishings	474		7,871,206
Petroleum products and auto accessories	639		25,966,094
Feed, fertilizer and spray material	907		96,141,898
Machinery and equipment	358		16,532,258
Coal, wood and building material	574		15,822,040
Miscellaneous	964		27,260,909
Total	1,683		248,050,761
Grand Total	2,194		1,175,639,933

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Canada's co-operatives in the grain trade are the largest organizations in co-operative marketing and their importance in this field cannot be ignored. After a poor marketing year in 1950-51 because of a low quality crop, the volume of business done by grain marketing co-operatives in 1951-52 amounted to \$432 million which is an increase of \$95 million over the sales value of the volume handled in 1950-51. The 1951 crop of western grain was of relatively low quality but exports were high, almost to record proportions, and there was an increase in domestic sales. Wheat prices remained level throughout the year with the exception that as the Canadian dollar strengthened in relation to the United States dollar, the International Wheat Agreement price of \$1.90 (Canadian) at August 1, 1951 declined to a low of \$1.73 1/8 on July 4, 1952. Cash prices for oats were high during 1951 and remained fairly steady in late 1952. Barley prices followed much the same pattern.

Volume of business done by livestock co-operatives increased to \$242 million (Table 5). This figure represents an increase of nearly \$50 million over 1951 and is significant because of the outbreak of foot-and-mouth disease in Western Canada in February 1952. While cattle marketings were down due to the outbreak and subsequent restrictions on movements to market, hog prices were at record high levels late in 1951 and declined to the support price level in February.

Cash farm income from the sale of major agricultural products handled by co-operatives increased by about seven per cent in 1951-52 compared with 1950-51. The percentage increase in the sales volume of marketing co-operatives for the same period was nearly 20 per cent. This would seem to indicate that the marketing co-operatives' position has improved greatly but, of course, the increase is due mainly to the large volume handled by the three wheat pools and the United Grain Growers and also to the increase shown by the co-operatives which market livestock.

Cash farm income from the sale of dairy products during 1951-52 increased by 5.1 per cent while the increase in sales volume of dairy products co-operatives was up by about 16 per cent. Dairy co-operatives have apparently improved their position in 1951-52.

Cash income from the sales of livestock and livestock products declined during 1951-52 by 17 per cent but the sale volumes of livestock marketing co-operatives increased by nearly 25 per cent. The improved position indicated in this group helped materially in the generally improved position of all co-operatives.

Co-operatives handled 35.7 per cent of all agricultural products marketed commercially in Canada in 1951-52. Excluding the grain and seed group which figures so greatly in these calculations the proportion handled was 27.4 per cent. Both these figures are increases over the previous year and indicate a stronger position. The percentages handled by co-operatives in the other commodity groups during 1952 compared with 1951 are as follows: Dairy products, 25.1 (25.8); livestock, 32.4 (21.4); poultry and eggs, 8.3 (12.2); wool 83.8 (87.5); grains 54.7 (56.9); fruits and vegetables 23.4 (27.1); maple products 27.6 (41.2) tobacco 65.7

Table 6.- Co-operative Marketing and Purchasing Associations,
by Provinces Crop Year Ended July 31, 1952

Province	: : Associations : : Members :	: : Shareholders : : or : : Members :	: : Sales : : of : : Products :	: : Sales : : of : : Merchandise :	: : Total Business : : Including : : Other Revenue :
	- number -			- dollars -	
British Columbia	109	41,980	49,372,980	15,794,106	65,997,367
Alberta	179	194,839	223,715,671	13,927,971	238,419,897
Saskatchewan	539	364,417	261,959,695	40,260,979	304,974,010
Manitoba	134	188,166	77,062,408	14,318,773	92,290,469
Ontario	320	90,517	141,211,920	54,501,030	198,150,265
Quebec	682	90,988	67,745,779	60,233,834	129,155,657
New Brunswick	42	9,698	5,533,429	3,522,485	9,317,521
Nova Scotia	108	23,304	5,483,490	12,398,917	17,969,841
Prince Edward Island	25	6,036	3,077,718	3,316,385	6,459,366
Newfoundland	49	5,051	9,342	3,010,462	3,027,237
Interprovincial	7	148,807	92,467,199	26,765,819	120,770,992
Total	2,194	1,163,803	927,589,172	248,050,761	1,186,532,622

(95.6) and honey 28.9 (27.5).

Sales of farm products through co-operatives in Canada averaged \$1,340 per farm in 1952. This is an increase of \$116 per farm over the similar figure for 1951. A similar calculation in 1941 showed co-operative sales per farm to be only \$293. This gain over the past 11 years, though in part attributable to higher prices and increased production, indicates the substantial growth in co-operative marketing by Canadian farmers. Marketing co-operatives have increased their proportion of total commercial sales from 31 per cent in 1941 to 35.7 per cent in 1952 as noted above.

By provinces, Alberta displaced Saskatchewan as the leading province in 1952. Per farm sales through co-operatives in Alberta in 1952 amounted to \$2,653 while the Saskatchewan figure was \$2,338. There was no change in the standings of the other provinces. The rankings for all ten provinces were as follows:

1st	Alberta	\$2,653
2nd	Saskatchewan	2,338
3rd	British Columbia	1,870
4th	Manitoba	1,471
5th	Ontario	942
6th	Quebec	504
7th	P.E.I.	300
8th	Nova Scotia	233
9th	New Brunswick	209
10th	Newfoundland	3

Merchandising

Sales of farm supplies, household and consumer goods by co-operatives in 1951-52 amounted to \$248,050,761 (Table 3). This represents an increase of over \$38 million above the figure reported for 1950-51. This is the greatest dollar increase ever reported since 1932.

Increases in the sales volume of all commodities handled were noted with the greatest increases being reported by co-operatives handling feed and fertilizers and machinery. All provinces except Alberta and New Brunswick shared in the total increase.

In the number of co-operatives handling supplies there was a decrease of 189 associations indicating that weaker co-operatives had dissolved or amalgamated. As these disappeared greater sales were reported by associations remaining in business. This was noted especially in co-operatives handling feed and fertilizer where there were 102 associations not reporting or were out of business.

Retail sales of supplies and consumer goods by co-operatives in Canada represent as yet a very small percentage of the total volume in Canada but in relation to co-operative marketing, co-operative purchase of supplies has increased greatly. In 1934, the percentage of total co-operative business done by retail co-operatives was only five per cent. In 1952 the proportion was slightly over 20 per cent.

Table 7.- Retail Sales Volume of Co-operative Stores in Canada by Commodities and Provinces, 1951-52

Province	Associations		Food Products		Clothing		Petroleum Products	
	No.	Stores	No.	Sales \$	No.	Stores	No.	Sales \$
British Columbia	40	36	3,581,024		23		19	194,277
Alberta	101	96	5,736,518		78		38	736,355
Saskatchewan	213	181	11,887,626		185		180	8,812,673
Manitoba	56	54	3,279,205		38		26	1,525,735
Ontario	66	60	5,839,838		23		25	856,961
Quebec	125	121	7,667,926		43		25	292,674
New Brunswick	28	27	1,640,897		20		18	185,971
Nova Scotia	86	84	7,342,719		42		16	181,101
Prince Edward Island	16	16	1,965,265		1		2	36,734
Newfoundland	49	49	2,638,370		40		5	10,838
Total	780	724	51,579,398		493		354	12,833,319

Table 7.- Continued

Province	Feed and Fertilizer		Machinery		Coal and Wood		Miscellaneous a/	
	No.	Stores	No.	Sales \$	No.	Stores	No.	Sales \$
British Columbia	22	3,704,618	8	63,494	11		25	1,544,360
Alberta	41	338,176	18	300,657	28		57	1,091,428
Saskatchewan	60	436,577	66	1,353,481	167		199	3,678,159
Manitoba	13	99,948	3	107,126	10		24	1,073,833
Ontario	48	6,767,801	31	974,393	25		37	1,497,058
Quebec	97	6,669,046	19	439,288	10		46	1,277,606
New Brunswick	22	845,464	11	22,839	9		11	48,110
Nova Scotia	56	1,828,108	18	180,852	26		40	311,174
Prince Edward Island	14	571,782	1	18,630	3		3	48,817
Newfoundland	-	-	-	-	-		5	60,208
Total	373	21,261,520	175	3,460,760	289		447	10,630,753

a/ Mainly shelf hardware, electrical equipment and supplies.

There is very little new development to be noted in the urban consumer co-operative field. Isolated successful examples in Prince Edward Island, Nova Scotia, Saskatchewan and Alberta can be cited but with one exception these successes are largely the result of developing interest by farmers in the co-operative purchase of supplies. There is as yet little indication of the possibility of expansion of the Canadian co-operative movement into the field of consumer co-operation in the large urban consuming centres.

It must be remembered in reading the figures in Table 7 that included therein are only associations which operate what is commonly called a store. In addition to these, innumerable co-operatives operate in premises not likely to be classed as a store. For example, a co-operative feed mill which sells feed and fertilizer and other supplies at retail or a bulk gasoline and oil depot or a coal yard can hardly be classified as stores and are therefore not included in the tabulation.

Total sales by retail co-operative stores in Canada for 1951-52 amounted to an estimated \$114 million which represents an increase of about \$4 million over the reported figure for the previous year. Main products handled by these stores were food products (groceries), clothing, petroleum products, feed and fertilizers, machinery, coal and wood, hardware and electrical supplies. The largest volume was reported by the 780 stores handling groceries while the next in importance was the 373 outlets which handled feed and fertilizers. Most of these retail store outlets handled all of these products.

Wholesaling

Eleven co-operative wholesales in Canada did a total volume of business of \$167.5 million in 1951-52. The volume increased by \$26 million over the business reported by the same group in 1950-51. There is a co-operative wholesale in every province with the exception of Newfoundland and there were two reported from Nova Scotia. One is considered as an interprovincial organization since it operates in more than one province.

Of the \$167.5 million in volume reported in 1951-52 about \$95.5 million consisted of the sales value of agricultural products and the remainder was made up of sales of supplies to local co-operatives, revenue from services and other miscellaneous income. The number of local co-operatives dealing with and holding membership in the 11 wholesales was 1,710 during 1951-52.

Livestock, dairy products, poultry and eggs, grains and seeds and fruits and vegetables were the main products handled by the wholesales on behalf of their member co-operatives. Largest volume was reported by wholesales marketing livestock. This figure amounted to \$65.7 million in 1951-52 and was reported only by wholesales in Eastern Canada since the associations in Western Canada do not engage in marketing farm products.

Table 8.- Financial Structure of Co-operative Marketing and Purchasing Associations,
by Provinces, Crop Year Ended July 31, 1952

Province	Total Assets	Value of Plant	Liabilities to the Public	Liabilities to the Members	Net Worth	Members' Equity
- dollars -						
British Columbia	31,905,960	12,184,104	15,661,589	8,488,558	7,755,813	16,244,371
Alberta	57,178,874	13,313,911	33,107,514	11,289,208	12,782,152	24,071,360
Saskatchewan	127,189,241	28,425,759	68,456,863	28,840,890	29,891,488	58,732,378
Manitoba	28,428,430	9,525,923	12,110,292	5,525,263	10,792,875	16,318,138
Ontario	30,138,419	10,398,116	14,354,241	7,623,128	8,161,050	15,784,178
Quebec	73,999,379	39,661,403	35,499,451	5,479,321	33,020,607	38,499,928
New Brunswick	3,391,511	1,204,000	1,455,279	348,630	1,587,602	1,936,232
Nova Scotia	8,872,052	3,094,958	4,013,683	808,444	4,049,925	4,858,369
Prince Edward Island	1,293,123	482,628	539,730	136,612	616,781	753,393
Newfoundland	1,120,767	442,183	312,326	162,417	646,024	808,441
Interprovincial	46,692,553	11,250,127	29,226,302	4,984,530	12,481,721	17,466,251
Total	410,210,309	129,983,112	214,737,270	73,687,001	121,786,038	195,473,039

Feed and fertilizer and agricultural machinery were the main commodities handled by the purchasing wholesales in 1951-52. Total sales value of supplies sold by wholesales in 1951-52 amounted to \$71.3 million, of which feed and fertilizer and machinery sales accounted for over 60 per cent.

Total assets of the wholesale co-operatives were reported to be \$31.9 million compared with \$25 million in the previous year. Members' equity in assets was \$14.2 million and liabilities to other than member co-operatives were \$17 million. The liability to members was low (only \$4.25 million) in relation to total assets.

Financial Structure

The total assets of co-operative marketing and purchasing associations in Canada at the end of the fiscal year in 1951-52 amounted to \$410,210,309 (Table 8). General liabilities to the public or to persons or institutions other than members amounted to \$214,737,270 leaving an excess of assets over liabilities of \$195.5 million. Thus, liabilities to other than members is approximately 52 per cent which is the same proportion as last year. There has been no improvement in the position where banks and other institutions have a greater claim on assets than have the members.

The remaining 48 per cent of assets (\$195.5 million) is represented by direct liabilities to members of \$73.7 million and a net worth of \$121.8 million. The direct liabilities to members are in the form of loans from members and surplus funds allocated to members. The net worth is made up of share capital and fees, unallocated reserves and undivided surplus. Members' equity is the total of the liabilities to members and the net worth (\$195.5 million). The members' equity in relation to general liabilities indicates that for every dollar of capital provided by creditors there is 91 cents of member-owned capital. This is not a favourable position and the ratio has been deteriorating steadily since 1948. In that year there was \$1.22 of member capital for every dollar of outside capital.

Plant value in 1951-52 showed an increase of \$30 million over 1950-51 and is the largest increase reported since 1948. Similarly, working capital, which is calculated by deducting plant value from total members' equity, increased by \$18 million which again is the largest increase reported since 1948. The relation of working capital to members' equity declined from 32 per cent in 1951 to 29 per cent in 1952. Thus the large increase in net worth in 1951-52 went into expansion of plant more than into working capital.

Service Co-operatives

Co-operatives whose main function is rendering a service to members for a fee numbered 339 (Table 9) in 1951-52. Total membership of these service co-operatives was reported to be 195,027.

Many other co-operatives render services to members as well and are not included in this tabulation. Marketing co-operatives often do

Table 9.- Statistical Summary of Service Co-operatives in Canada
Year Ending July 31, 1952

Province	Associations	Members	Total Assets	Value of Plant
	- number -		- dollars -	
British Columbia	16	9,398	626,388	258,242
Alberta	69	7,609	2,686,313	1,988,818
Saskatchewan	96	28,111	9,113,247	462,083
Manitoba	9	1,621	205,186	119,339
Ontario	58	74,889	4,489,112	1,072,082
Quebec	84	31,806	13,540,022	10,362,012
New Brunswick	3	566	1,358	345
Nova Scotia	1	235	5,652	2,986
Prince Edward Island	1	44	12,896	12,533
Newfoundland	1	18	3,577	-
Interprovincial	1	40,730	1,324,601	-
Total	339	195,027	32,008,352	14,278,440

Table 9.- Continued

Province	Liabilities to Public	Liabilities to Members	Members' Equity	Revenue
	- dollars -			
British Columbia	299,308	85,882	337,080	462,160
Alberta	718,245	36,808	1,968,068	120,390
Saskatchewan	287,953	677,203	8,825,294	1,365,822
Manitoba	15,649	2,104	189,537	148,263
Ontario	2,514,270	753,480	1,974,842	1,911,475
Quebec	10,250,559	716,088	3,289,463	1,592,379
New Brunswick	559	426	799	2,379
Nova Scotia	1,890	-	3,762	4,786
Prince Edward Island	4,151	671	8,745	3,470
Newfoundland	115	296	3,462	1,250
Interprovincial	165,519	37,584	1,159,082	746,706
Total	14,248,218	2,310,542	17,760,134	6,359,080

custom grinding of grain, seed-cleaning and machinery repair. Purchasing co-operatives often provide cold storage locker service for their patrons and perhaps also other services such as trucking. The co-operatives which are reviewed here are those which provide hospital and medical services, housing, transportation, funeral homes, restaurants, electricity and many others.

Rural electricity co-operatives are numerous in Alberta and Quebec. Ontario has nearly 40 rural medical services co-operatives. British Columbia reported five transportation societies. Total revenue reported by these service co-operatives in 1951-52 amounted to \$6,359,080.

Fishermen's Co-operatives

Co-operative marketing of fish is carried on in every province except Alberta. Fishing gear and fishermen's supplies are handled by co-operatives in all provinces except Saskatchewan, Manitoba, Quebec and Alberta.

There were 83 fish co-operatives reported for the year 1951-52 (Table 10). Total membership was 14,641 and the total volume of business reported was \$24.6 million. This latter figure includes fish products marketed, general merchandise, fishermen's supplies and gear and other revenue. The total value of fish sold by co-operatives in 1951-52 was almost \$20 million and it is estimated that this figure represents about ten per cent of the value of all commercial fish sold by the Canadian fishing industry in 1951-52.

The largest volume of business in both marketing and purchasing is done by the six associations reporting from British Columbia. These groups comprise over half the membership and handle over 57 per cent of the fish sold co-operatively in this country.

Total assets of the fishermen's co-operatives amounted to \$11,631,952 and members' equity in assets was reported to be \$5 192,273. Members' equity has fallen off since the improvement shown last year and the general liabilities to the public have increased by \$1.7 million.

One new development was reported by fishing co-operatives. In order to utilize fish waste, a liquid fertilizer has been produced and manufactured and marketing of this product was begun during 1951-52. At Reindeer Lake in Saskatchewan a fishermen's co-operative is designed to provide Cree Indians and Metis fishermen with marketing facilities of their own. The co-operative now owns a filleting, processing and freezing plant and also operates a co-operative store. The venture was partly financed by a loan from the Saskatchewan Co-operative Credit Society.

Insurance

Farmers' mutual fire insurance is Canada's oldest and most successful co-operative venture. According to reports of the various provincial superintendents of insurance there were 403 farmers' mutual fire insurance companies operating in Canada in 1951. The net amount of insurance at risk was \$2.7 billion (Table 11).

Table 10. - Statistical Summary of Fishermen's Co-operatives in Canada 1951-52

Province	Associations	Members	Value of Fish Sold	Value of Fishing Supplies and Merchandise Sold	Total Business Including Other Revenue
	- number -			- dollars -	
British Columbia	6	7,559	11,924,878	2,800,588	14,747,221
Saskatchewan	2	101	16,833	-	16,833
Manitoba	1	21	23,576	-	23,832
Ontario	4	115	1,281,512	339,682	1,626,903
Quebec	26	3,000	1,402,437	-	1,410,437
New Brunswick	13	1,497	743,518	367,451	1,139,291
Nova Scotia	17	1,412	3,977,802	717,801	4,699,755
Prince Edward Island	8	217	365,035	90,824	520,109
Newfoundland	6	719	228,203	170,187	409,852
Total	83	14,641	19,963,794	4,486,533	24,594,233

Table 10. - Continued

Province	Total Assets	Liabilities to the Public	Liabilities to Members	Members' Equity
	- dollars -			
British Columbia	8,497,364	4,835,243	2,292,240	3,662,121
Saskatchewan	1,346	-	-	1,346
Manitoba	3,859	524	-	3,335
Ontario	245,019	109,009	99,232	136,010
Quebec	597,489	251,097	61,285	346,392
New Brunswick	758,214	378,643	36,934	379,571
Nova Scotia	1,236,062	774,367	67,071	461,695
Prince Edward Island	104,542	28,949	7,190	75,593
Newfoundland	188,057	61,847	20,242	126,210
Total	11,631,952	6,439,679	2,584,194	5,192,273

Table 11.—Farmers' Mutual Fire Insurance Companies in Canada
1951

Province	Number of Companies	Unassessed Premium Note Residue	Net Admitted Assets	Total Liabilities	Net Amount of Insurance at Risk	Net Losses Paid in 1951
			- dollars -			
British Columbia	1	195,650	127,149	41,981	10,782,264	9,129
Saskatchewan	4 a/	52,242	2,222,149	1,491,640	147,522,151	798,884
Ontario	66	29,696,076	11,269,575	2,865,383	1,219,141,045	1,666,858
Quebec - County	10	3,395,996	260,723	40,699	51,347,985	85,785
- Municipality	74	-	189,368	18,758	37,213,867	35,016
- Parish	235	10,334,446	903,007	95,973	222,467,031	320,112
New Brunswick	5	-	270,997	147,866	31,181,691	74,338
Nova Scotia	5	178,376	833,830	238,134	40,533,443	37,687
Prince Edward Island	1	-	314,663 b/	10,423	33,392,570	74,725
All Canada c/	2	1,662,343	15,718,514	10,054,409	967,596,377	4,241,979
Total	403	45,515,129	32,109,975	15,005,266	2,761,178,424	7,344,513

a/ Includes one company which does business in the four Western provinces.

b/ Includes unassessed premium note residue.

c/ These companies do business throughout Canada.

Newest addition to the field of co-operative insurance in Canada was the Co-operative Fire and Casualty Company which began operations on July 1, 1952.

Co-operative Life Insurance Co., with head offices in Regina, announced during the year that they were now writing life insurance in all provinces except Quebec. Over \$36 million in life coverage is now in force and the company reported final repayment on original borrowings made at the time of organization.

APPENDIX

The Government of Canada has no jurisdiction or control over the operations of co-operatives. These societies are usually incorporated and supervised by the provincial governments. The completeness and accuracy of this report depends on the degree to which figures and data are available from the provinces and from the co-operatives themselves.

According to the records of the Economics Division at Ottawa there were 3,985 known co-operatives in Canada during 1951-52. This is a decrease from 1950-51 of 226 and is mainly the result of failure or amalgamation.

Of this total number of known co-operatives, 2,616 reports were received which were usable. This represents almost 66 per cent coverage. In addition there were 120 reports received which did not have sufficient information.

Over 740 known co-operatives failed to reply, so that out of a total of 3,985 known societies slightly over 80 per cent reported in one way or another on their activities during 1951-52, including those reported as inactive or out of business.

Details of coverage and returns received from co-operatives in the various provinces are to be found in the accompanying table.

Statistical Returns Received from Business Co-operatives in Canada for Business Year Ended July 31, 1952

Province	Total : Number of : Co-oper- : atives : : Known	Reports : Received	Co-oper- : atives : : not : : Reporting	Insuf- : ficient : : Inform- : ation a/	Non : Business : : Co-oper- : atives b/	Reported : Out of : Business : : or Amalga- : mated	Reported : not : Active
British Columbia	202	131	41	17	4	6	3
Alberta	497	248	176 c/	22	2	17	32
Saskatchewan	967	637	16	27	250 d/	32	5
Manitoba	196	144	27	2	2	17	2
Ontario	541	382	120	15	14	6	4
Quebec	1,201	792	294	23	5	80	7
New Brunswick	94	58	22	8	-	6	-
Nova Scotia	175	126	34	6	-	9	-
Prince Edward Island	43	34	9	-	-	-	-
Newfoundland	58	56	-	-	-	2	-
Interprovincial	11	8	3	-	-	-	-
Total	3,985	2,616	742	120	277	177	53

- a/ Includes incomplete returns and new incorporation with as yet no business to report.
b/ Includes credit union league, education groups, bargaining associations, community halls, etc.
c/ Includes 143 rural electrification co-operatives.
d/ Includes 248 community service co-operatives.

TWENTY-SECOND ANNUAL SUMMARY

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C56



CO-OPERATION IN CANADA



By J.E. O'MEARA
MARKETING SERVICE - ECONOMICS DIVISION
CANADA DEPARTMENT OF AGRICULTURE

2/1953

C O - O P E R A T I O N I N C A N A D A

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T W E N T Y - S E C O N D A N N U A L S U M M A R Y

Compiled by the Economics Division, Marketing Service,
Canada Department of Agriculture,
Ottawa.

September, 1954.

INTRODUCTION AND ACKNOWLEDGMENTS

Since 1932, the Economics Division, Marketing Service, Canada Department of Agriculture, has been collecting and compiling data on the extent and operations of co-operative associations in Canada. Each year a report has been issued and this present report for the crop year ended July 31, 1953, is the twenty-second in the series.

One major change has been made in this year's report. Previously, co-operative wholesale societies have been included in the report and their sales of farm products and of farm supplies have been adjusted downwards to avoid duplication in sales reporting. Because of reporting difficulties and the growing complexity of sales between wholesales and local societies, it has been decided to remove the data on wholesales from the general report and give these organizations a separate and more detailed analysis. Thus a separate section on wholesales has been added to this report for the first time.

All information included in the general report has been provided voluntarily by co-operative officials in all ten provinces. In Newfoundland, Nova Scotia, New Brunswick, Quebec, Manitoba and Saskatchewan, most of the information was supplied by officers of the provincial governments. In Manitoba, Ontario, British Columbia and the Maritimes, the auditors of the provincial co-operative wholesales provided a great deal of information from their records. In Prince Edward Island, Ontario and British Columbia, data are provided largely by the secretaries of the Provincial co-operative unions.

For the special report on wholesaling, officers of the co-operatives concerned provided, in detail, the necessary information.

All these interested parties are herewith thanked for their generous co-operation and assistance.

CO-OPERATION IN CANADA

- 1953

Co-operative business in Canada as reported by marketing, purchasing and service organizations for the crop year ended July 31, 1953 amounted to \$1,202,325,902 (Table 3). This figure is \$90 million greater than the total reported for 1952 and is even more significant when it is realized that the 1953 figure does not include business volume of the wholesale societies, part of which was necessarily included in 1952. The number of co-operatives reporting for the year 1953 was 2,773 compared with 2,616 in 1952 (Table 1) and the membership in co-operatives in 1953 was 1,429,003 compared with 1,297,614 in 1952 (Table 2).

The volume of farm products marketed was \$876.3 million in 1953 (Table 3). Increases were reported from Saskatchewan, Ontario, Quebec, Newfoundland and from the interprovincial grouping. All other provinces reported declines in the value of farm products marketed but these drops did not offset the increases reported and the national total for 1953 was higher than the same figure for 1952 by \$36 million.

Sales of merchandise and farm supplies in 1953 amounted to \$256.7 million which was an increase of \$22 million over 1952 sales. Increases were reported in most provinces but British Columbia, Manitoba, Ontario, Prince Edward Island and the interprovincial group were down slightly.

By commodities in co-operative marketing, gains in sales values were reported in all items with the exception of livestock where the decrease was a substantial \$60 million. Cattle prices were generally lower and the number of hogs marketed was less than for the year before. The drop in livestock sales values was offset in the comparable total sales figure by a gain in the sales value of grain and seed handled by co-operatives in the amount of \$80 million. This latter increase was caused by the record grain crop harvested in the crop year 1952-53 and resulted in a very much greater physical volume of grain handled by the western wheat growers' organizations.

Fishermen's co-operatives also reported increases in sales value of fish marketed; \$17.2 million in 1953, compared with \$13.9 million in 1952. Sales of supplies to fishermen through co-operatives fell off slightly.

Revenue reported by service co-operatives increased markedly

Table 1.-Co-operatives in Canada by Provinces, 1953

Province	: Marketing : and : Purchasing : Co-oper- : atives	: : : Fisher- : men's : Co-oper- : atives	: : : Service : Co-operatives	: : Total
		- number -		
British Columbia	99	3	16	118
Alberta	190	-	164	354
Saskatchewan	527	1	90	618
Manitoba	132	1	12	145
Ontario	343	6	61	410
Quebec	708	21	98	827
New Brunswick	45	14	17	76
Nova Scotia	95	18	3	116
Prince Edward Island	29	9	1	39
Newfoundland	47	4	12	63
Interprovincial	6	-	1	7
Total	2,221	77	475	2,773

Table 2.-Membership^{a/} of Co-operatives in Canada, by Provinces, 1953

Province	: Marketing : and : Purchasing : Co-oper- : atives	: : : Fisher- : men's : Co-oper- : atives	: : : Service : Co-operatives	: : Total
		- number -		
British Columbia	53,671	8,105	13,746	75,522
Alberta	231,643	-	20,736	252,379
Saskatchewan	373,071	29	38,692	411,792
Manitoba	130,692	32	1,688	132,412
Ontario	102,374	149	60,078	162,601
Quebec	102,664	2,878	43,396	148,938
New Brunswick	10,672	1,297	2,233	14,202
Nova Scotia	20,957	1,518	578	23,053
Prince Edward Island	6,763	288	44	7,095
Newfoundland	7,278	637	217	8,132
Interprovincial	156,200 ^{b/}	-	36,677	192,877
Total	1,195,985	14,933	218,085	1,429,003

^{a/} Membership figures are subject to duplication since persons are often members of more than one association.

^{b/} Both co-operative associations and individual.

from \$6.4 million in 1952 to \$20.6 million in 1953 but this increase resulted mainly from more complete and accurate reporting of this type of organization, especially in the provinces of Alberta, Quebec and New Brunswick.

Developments in 1952-53

Two valuable and interesting publications dealing with co-operation were noted in 1953 as well as one new film on co-operatives. The first bulletin was entitled "A Guide to Co-operative Housing" and was prepared and published by the Institute of Social Action at St. Patrick's College in Ottawa. This guide, which is a text book for study groups and prospective co-operative home-builders and owners, was based on research done by the Institute. Numerous new co-operative housing groups have recently begun building in Ontario after study of this bulletin.

The United States Department of Agriculture made a study of the possibilities of trade between Canadian and United States co-operatives and published the findings in a bulletin entitled "Trade with Canadian Cooperatives". The report is made for the United States co-operatives and indicates what volume of purchasing is done in the United States by Canadian co-operatives, and also what Canadians have to sell and what other products they would like to buy from United States co-operatives.

The film mentioned above was "Episode in Valleydale" and was produced for Manitoba Pool Elevators of Winnipeg. Filmed in color, the picture tells the story of the value of marketing through a producers' organization.

Interest in Canadian co-operative development by foreign countries continued during 1953. Early in the year under the auspices of the Colombo Plan, a four-man team of co-operative and agricultural specialists from Canada, visited Pakistan, India and Ceylon in order to determine ways in which Canadian techniques could be applied to co-operative development in those countries. Late in the same year, a team of four co-operative leaders from India toured Canada visiting with co-operative and government officials and making on-the-spot studies of Canadian methods. In addition, the government of Ceylon has requested Canada to supply a qualified co-operative marketing officer to assist in the fisheries development program in that country.

Table 3.-Volume of Business of Co-operatives in Canada by Provinces for the Year Ended July 31, 1953

Province	Marketing and Purchasing Co-operatives				Service Co-operatives			
	Sales of Products	Sales of Merchandise	Total Business Including Other Revenue		Sales of Merchandise	Total Business Including Other Revenue		
				-- dollars --				
British Columbia	47,874,049	15,014,246	64,513,048				854,728	
Alberta	165,271,398	17,649,362	183,49,060				1,580,320	
Saskatchewan	30,619,619	46,294,714	349,693,006				3,886,441	
Manitoba	76,208,672	14,004,409	90,854,401				207,239	
Ontario	103,525,205	41,038,859	146,537,314				3,053,513	
Quebec	70,172,704	72,551,838	144,002,218				3,249,294	
New Brunswick	4,895,514	6,336,545	11,321,203				108,000	
Nova Scotia	5,308,763	13,586,039	19,190,823				21,299	
Prince Edward Island	2,309,729	3,153,449	5,504,536				1,404	
Newfoundland	110,464	3,404,981	3,525,235				-	
Interprovincial	100,191,229	23,696,443	141,634,862				7,675,451	
Total	876,287,346	256,730,885	1,16,280,706				20,637,689	

Table 3.- Continued

Province	Fishermen's Co-operatives					Grand Total Business	
	Sales of Fish and Fish Products	Sales of Fishermen's Supplies and Merchandise	Total Business Including Other Revenue	Total Business Including Other Revenue		Including Other Revenue	
British Columbia	6,624,267	1,976,583	8,606,731				73,974,507
Alberta	-	-	-				185,078,380
Saskatchewan	21,370	-	21,370				353,600,817
Manitoba	19,779	-	19,779				91,081,419
Ontario	2,854,286	576,338	3,483,246				153,074,073
Quebec	1,735,572	-	1,735,572				148,987,084
New Brunswick	1,110,809	326,418	1,444,568				12,879,771
Nova Scotia	4,103,816	801,593	4,912,336				24,124,458
Prince Edward Island	538,098	120,497	667,738				6,173,678
Newfoundland	176,561	337,720	516,167				4,041,402
Interprovincial	-	-	-				149,310,313
Total	17,184,558	4,139,149	21,407,507				1,202,325,902

Table 4.-Growth of Marketing and Purchasing Co-operatives in Canada
1932 - 1953

Crop	:	Total Business:	:	
Year	:Associations	: Including	:	
Ended	: Reporting	:Other Revenue	: Marketing	
	- number -	- 000 dollars -	: Purchasing	
1932	795	145,303.9	134,611.1	10,665.5
1933	686	115,849.9	106,804.2	8,779.1
1934	690	136,411.5	128,909.0	7,389.0
1935	697	130,384.9	120,853.6	9,241.8
1936	781	158,165.6	144,962.6	12,788.2
1937	1,024	173,927.1	157,031.4	16,363.9
1938	1,217	155,080.4	134,493.7	20,091.9
1939	1,332	201,659.9	180,747.5	20,400.0
1940	1,151	236,322.5	214,293.4	21,129.8
1941	1,395	242,158.3	215,030.4	24,895.4
1942	1,722	257,090.4	214,762.9	42,327.5
1943	1,650	352,785.6	295,499.3	55,639.1
1944	1,792	527,855.5	459,798.8	65,508.7
1945	1,824	585,650.1	500,481.6	81,360.9
1946	1,953	554,329.7	454,564.9	95,603.3
1947	2,095	712,583.2	572,628.2	127,001.5
1948	2,249	780,065.0	616,347.5	157,874.0
1949	2,378	922,232.0	783,293.2	191,804.6
1950	2,495	1,015,264.6	803,639.0	206,082.4
1951	2,348	988,459.8	769,264.8	209,985.8
1952 ^{a/}	2,194	1,112,469.9	840,113.8	234,848.2
1953	2,221	1,202,325.9	876,287.3	256,750.9

^{a/} Revised.

During 1953 also, first steps were taken to form an English-speaking Co-operative Union in the province of Quebec. The organization, which is being sponsored by the Co-operative Union of Canada, will group all co-operatives in the English-language areas of Quebec. The objects of the new Union would be to provide educational material, advice on legal problems and other special projects. The need for a body to serve English-speaking co-operators is recognized by Le Conseil de la Cooperation, who are endorsing the move to form the new group. Completion of the organization and subsequent affiliation with the Co-operative Union of Canada will give the latter body a local organization in every province.

One of the largest retail co-operative stores in Canada, Sherwood Co-operative Association Ltd., announced plans for a new \$635,000 store and office building to be erected in the city of Regina. The building will house the grocery, dry goods, footwear and drug departments and will also provide warehouse and office space.

Marketing

Total sales reported by co-operatives marketing farm products in 1953 amounted to \$876,287,346 (Table 3), which is an increase of \$36 million over the revised total for 1952. Co-operative marketing volumes of sales for the last five years were as follows:

1949 -	\$783.3 million
1950 -	\$803.6 "
1951 -	\$769.3 "
1952 -	\$840.1 "
1953 -	\$876.3 "

With the exception of 1951 when there was a substantial decrease in volume, the total value of farm products marketed co-operatively has been steadily increasing.

During 1953, 1,181 co-operatives marketed farm products (Table 5). More than half of these sold dairy products. There were 269 associations selling eggs and poultry, 252 selling fruits and vegetables and 237 marketing livestock.

The sales value of dairy products sold by co-operatives during 1953 increased by \$2.3 million over the similar figure for 1952. While not appreciable, this increase, which is the second successive one since 1949 reported by dairy products co-operatives, indicates a steadying of the market for dairy products in Canada since 1951. In

Table 5.- Farm Products Marketed, Merchandise and Supplies Handled
by Co-operative Business Organizations in Canada,
Crop Year Ended July 31, 1953

	:	:	Value
	:	:	of
	:	:	Sales
	- number -		- dollars -
Marketing -			
Dairy Products	631		131,936,151
Fruit and vegetables	252		38,556,031
Grain and seed	114		510,547,037
Livestock	237		103,854,803
Eggs and poultry	269		23,749,319
Lumber and wood	23		1,805,483
Honey	9		1,412,741
Wool	17		3,380,463
Fur	13		533,429
Tobacco	5		54,945,695
Maple products	2		2,511,201
Miscellaneous	78		3,054,993
Total	1,181		876,287,346
Merchandising -			
Food products	928		74,307,185
Clothing and home furnishings	605		9,150,277
Petroleum products and auto accessories	763		29,930,554
Feed, fertilizer and spray material	949		88,630,587
Machinery and equipment	406		15,267,135
Coal, wood and building material	719		13,119,201
Miscellaneous	1,109		26,275,946
Total	1,703		256,730,885
Grand Total	2,221		1,133,018,231

^{a/} Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

1953 milk production and dairy cow population increased over 1952. As prices of dairy products remained generally stable, increased production resulted in increased sales volume. Creamery butter and cheese production also increased in 1953 and prices were generally firm.

Co-operatives engaged in the marketing of grain enjoyed a good year as the sales value of their handlings increased by \$80 million. The value of the crop marketed by co-operatives in 1953 was \$510.5 million. The crop of Western Canadian wheat in the year ended July 31, 1953, was a record - the largest crop in Canadian history. Harvesting conditions were good and the quality of the crop was high. Exports of wheat were also at record levels and domestic consumption was slightly below average, resulting in an abnormal carryover. As prices remained relatively steady during 1953 under the final year's operation of the first International Wheat Agreement and as domestic prices were relatively high, there was a proportional increase in the value of the crop. While production of oats was down, prices advanced early in the year and then levelled off. Barley production was up in 1952-53 and prices while fluctuating, settled at a price not much different from the 1952 figure.

Volume of business reported by livestock marketing co-operatives was \$103.8 million, a decrease of \$60 million from the figure reported in 1952. Hog prices were higher in 1953 but were not sufficient to offset a drop of almost 2 million in inspected slaughterings. Cattle slaughterings increased slightly but prices fell sharply.

Cash income from the sale of the major farm products which are handled by co-operatives increased by about 4 per cent in 1953 over 1952. Decreases were registered in livestock, wool, maple products, tobacco and honey but were not sufficient to offset the increases registered in dairy products, poultry and eggs, grains and seeds, and fruits and vegetables. The percentage increase in the sales volumes of co-operatives engaged in marketing farm products was about 4 per cent also, which would seem to indicate that co-operatives generally are keeping pace in the marketing field.

While conditions in dairy marketing were favorable as evidenced by a 7 per cent increase in the cash farm income from the sale of dairy products, co-operative sales volume went up by only 1 per cent. In the livestock section while cash farm income dropped by 10 per cent the percentage decrease in livestock sales volume was about 35 per cent.

Co-operative associations marketed 32.4 per cent of all agricultural products entering commercial trade channels in 1953

compared with the 1952 revised figure of 32.3. There has been a gradual and increasing change in this relationship during the last ten years.

The annual percentages of sales of farm products handled by co-operatives were as follows:

1943 -	24.0
1944 -	29.7
1945 -	28.3
1946 -	28.2
1947 -	31.1
1948 -	32.2
1949 -	32.9
1950 -	35.2
1951 -	33.9
1952 -	32.3
1953 -	32.4

It will be noted that outside of 1950, there has been little change in the co-operatives' percentage of the products handled during the past several years. Percentages handled by co-operatives in the commodity groups during 1953 compared with 1951 were as follows: Dairy products 22.5 (23.8); livestock 15.4 (21.8); poultry and eggs 9.3 (8.3); wool 87.5 (83.8); grains 53.9 (54.5); fruits and vegetables 24.2 (23.4); maple products 50.6 (27.6); tobacco 92.5 (65.7); and honey 30.8 (28.9).

Sales of farm products through co-operatives in Canada averaged \$1,406 per farm in 1953. This is an increase of \$58 over the revised figure for 1952. In 1941 a similar average for that year was \$293. This calculation seems to bear out other evidence that there has been substantial growth in co-operative marketing by Canadian farmers.

By provinces, Saskatchewan maintained its premier position with average co-operative sales per farm of \$2,684, followed by Alberta with a figure of \$1,960 per farm. The four western provinces showed averages of \$1,400 and over while the highest eastern province was Ontario with a figure of \$689.

Merchandising

Total sales of farm supplies, household and consumer goods by co-operatives in 1952-53 were valued at \$256,730,885 (Table 3). This figure is greater than the 1951-52 total by \$22 million and represents another substantial increase. The sales value of supplies etc., through

co-operatives has increased every year since records have been kept. In no year was a decrease reported.

The greatest increase was reported by co-operatives handling food products (groceries). There was a substantial increase in the number of co-operatives reporting business in the grocery line and better analyses of returns and more returns were available from Quebec and Ontario. Feed and fertilizer sales and machinery and farm equipment sales were down fractionally from the peak sales reported in 1952.

By provinces the greatest increase was reported from Quebec where for the first time, a better reporting and analysis service was available from the consumer and supply co-operatives. Minor decreases were reported in British Columbia, Manitoba and Prince Edward Island.

Of the total co-operative business done in Canada, retailing of consumer goods and farm supplies now accounts for 22.5 per cent. In 1934 this proportion was 5 per cent. This ratio has been increasing every year and in 1952 was 20 per cent.

It is difficult to estimate the proportion of retail business in Canada handled by co-operatives. National figures on retail sales are not comparable in that they include many businesses in which co-operatives have little or no interest such as motor vehicles, department stores, hotels or restaurants.

Some comparison can be made, however, of purchases of farm supplies by farmers and of some items of consumer goods. Total purchases of feed, seed, and fertilizer by Canadian farmers in 1953 amounted to \$337.5 million and co-operatives sold \$88.6 million which is a substantial 26 per cent. On other items, however, the proportion is not nearly so great. For example, retail gasoline and oil sales were estimated at \$503.7 million while co-operative sales of these products are but \$30 million or only 5.6 per cent. In food products (groceries) the percentage is only 3.6 per cent. Tabulation of results of consumer co-operative stores in Canada has necessitated classification from records submitted on the basis of types of goods handled. The figures in Table 7 relate only to those co-operatives whose premises could be identified as a "store". This eliminates all retail co-operatives such as feed mills, bulk gasoline depots or coal yards. Total sales for these co-operative stores in Canada during 1953 amounted to \$141.8 million, an increase of \$37 million over the figure reported in 1952. The largest volume was reported by stores

Table 6.- Co-operative Marketing and Purchasing Associations,
by Provinces Crop Year Ended July 31, 1953

Province	: : Associations:	: : Shareholders: : or Members	: : Sales : of Products	: : Sales : of Merchandise	: : Total Business : Including : Other Revenue
	- number -				- dollars -
British Columbia	99	53,671	47,874,049	15,014,246	64,513,048
Alberta	190	231,643	165,271,398	17,649,362	183,498,060
Saskatchewan	527	373,071	300,619,619	46,294,714	349,693,006
Manitoba	132	130,692	76,208,672	14,004,409	90,854,401
Ontario	343	102,374	103,325,205	41,038,859	146,537,314
Quebec	708	102,664	70,172,704	72,551,838	144,002,218
New Brunswick	45	10,672	4,895,514	6,336,545	11,271,202
Nova Scotia	95	20,957	5,308,763	13,586,039	19,190,823
Prince Edward Island	29	6,763	2,309,729	3,153,449	5,504,536
Newfoundland	47	7,278	110,464	3,404,981	3,525,235
Interprovincial	6	156,200	100,191,229	23,696,443	141,634,862
Total	2,221	1,195,985	876,287,346	256,730,885	1,160,280,706

Table 7.- Retail Sales Volume of Co-operative Stores in Canada by Commodities and Provinces, 1952-53

Province	: Associates :			: Food Products :			: Clothing :			: Petroleum Products :		
	No.	Stores	Sales	No.	Stores	\$	No.	Stores	\$	No.	Stores	\$
British Columbia	41	31	4,357,920	18	18	651,173	10	10	321,247	10	10	321,247
Alberta	114	106	7,693,217	92	92	1,208,495	84	84	2,199,802	84	84	2,199,802
Saskatchewan	208	204	13,657,667	196	196	2,355,755	164	164	8,852,020	164	164	8,852,020
Manitoba	67	63	3,948,631	27	27	671,497	35	35	2,707,501	35	35	2,707,501
Ontario	88	69	8,575,141	16	16	513,232	33	33	1,558,224	33	33	1,558,224
Quebec	179	161	12,401,305	107	107	1,567,876	75	75	649,689	75	75	649,689
New Brunswick	34	32	1,580,191	18	18	104,330	18	18	306,030	18	18	306,030
Nova Scotia	75	70	7,620,362	49	49	647,193	29	29	543,778	29	29	543,778
Prince Edward Island	16	16	1,912,193	2	2	51,367	2	2	50,747	2	2	50,747
Newfoundland	47	46	2,130,246	45	45	614,366	-	-	-	-	-	-
Total	869	798	63,876,873	570	570	8,385,284	450	450	17,189,038	450	450	17,189,038

Table 7.- Continued

Province	: Feed and Fertilizer :			: Machinery :			: Coal and Wood :			: Miscellaneous ^{a/} :		
	No.	Stores	Sales	No.	Stores	\$	No.	Stores	\$	No.	Stores	\$
British Columbia	17	17	3,961,625	6	6	40,052	12	12	163,749	22	22	962,731
Alberta	78	78	3,681,692	67	67	1,405,125	74	74	426,241	94	94	782,600
Saskatchewan	47	47	602,995	52	52	1,259,029	176	176	3,663,374	199	199	4,078,855
Manitoba	20	20	133,448	15	15	153,706	22	22	530,915	30	30	692,121
Ontario	68	68	7,649,688	34	34	560,127	31	31	764,131	50	50	1,509,152
Quebec	140	140	10,696,809	62	62	195,899	70	70	343,499	118	118	1,158,211
New Brunswick	26	26	2,224,652	15	15	152,910	11	11	161,941	12	12	957,559
Nova Scotia	53	53	1,664,180	23	23	160,794	30	30	143,957	41	41	376,571
Prince Edward Island	13	13	491,213	2	2	45,326	2	2	13,609	3	3	12,432
Newfoundland	-	-	-	-	-	-	-	-	-	45	45	660,369
Total	462	462	31,106,302	276	276	3,972,968	428	428	6,211,416	614	614	11,190,881

^{a/} Mainly shelf hardware, electrical equipment and supplies.

handling food products (groceries) and the next were the associations selling feed and fertilizer. The total sales of grocery and general stores in Canada during 1952-53 were estimated to be \$2,585.8 million and the total sales of co-operative stores in Canada are thus but 5.5 per cent of the sales of all grocery and general stores.

Financial Structure

Total assets of co-operative marketing and purchasing co-operatives in Canada in the fiscal year 1952-53 amounted to \$419,930,634 (Table 8). General liabilities to the public or to persons or institutions other than members amounted to \$234,339,211 leaving an excess of assets over liabilities of \$185.6 million. Thus the liabilities to other than members is 55.8 per cent of assets. This proportion is higher than last year, indicating a move to greater financing of co-operatives by outside sources of capital.

The excess of assets over liabilities (\$185.6 million) is made up of direct liabilities to members in the form of member loans etc., amounting to \$73.3 million and net worth (share capital, reserves and unallocated surplus) of \$112.3 million. Members' equity is the total of these two items (\$185.6 million) and equals, of course, the total of the excess of assets over liabilities. Thus members' equity is but 44.2 per cent of total assets and this proportion indicates that for every dollar of capital supplied by outside creditors there is 79.2 cents of member money. The relationship of member money to outside capital since 1948 is as follows:

<u>Year</u>	<u>Members equity (millions)</u>	<u>Other Capital (millions)</u>	<u>Member Money to outside capital</u>
1948	\$112.2	\$ 89.4	\$1.25 - \$1.00
1949	130.3	106.6	1.22 - 1.00
1950	143.4	111.1	1.29 - 1.00
1951	147.5	159.3	.63 - 1.00
1952	195.5	214.7	.91 - 1.00
1953	185.6	234.3	.79 - 1.00

Plant value in 1953 was \$117 million compared with a reported value of \$130 million in 1952 but this is a result of the removal of the fixed assets of the wholesales from this tabulation. Working capital, which is calculated by deducting plant value from total members' equity, was \$68.4 million in 1953 compared to \$65.6 million in 1952.

Table 8.-- Financial Structure of Co-operative Marketing and Purchasing Associations
by Provinces, Crop Year Ended July 31, 1953

Province	Total Assets	Value of Plant	Liabilities to the Public	Liabilities to the Members	Net Worth	Members' Equity
			-- dollars --			
British Columbia	24,033,372	10,931,523	11,252,747	6,064,399	6,716,226	12,780,625
Alberta	65,789,161	11,446,065	42,672,655	7,568,286	15,548,220	23,116,506
Saskatchewan	141,471,888	29,618,950	90,075,407	33,984,389	1,412,092	51,396,481
Manitoba	33,684,942	9,642,099	20,015,891	5,525,516	8,143,535	13,669,051
Ontario	22,967,422	9,069,739	9,354,661	7,498,756	6,114,005	13,612,761
Quebec	60,854,741	30,010,039	22,419,237	5,142,831	33,292,673	38,435,504
New Brunswick	3,013,137	1,126,611	1,191,014	352,590	1,469,533	1,822,123
Nova Scotia	6,840,307	2,323,281	2,586,192	1,502,356	2,751,759	4,254,115
Prince Edward Island	1,152,559	487,417	451,396	122,285	578,878	701,163
Newfoundland	1,711,949	549,446	518,443	71,725	1,121,776	1,193,501
Interprovincial	58,411,156	12,023,120	33,801,563	5,467,038	19,142,555	24,609,593
Total	419,930,634	117,228,290	234,339,211	73,300,171	112,291,252	185,591,423

Service Co-operatives

The number of co-operatives organized to provide a service to members increased in 1953 to 475 from a total of 339 in 1952. The main increases occurred in Alberta, New Brunswick and Newfoundland. In Alberta, better coverage resulted in more returns from the growing number of co-operatives supplying electric power to rural areas. In New Brunswick more reports were received on cattle breeding co-operatives, and Newfoundland reported expansion in co-operative housing.

This tabulation includes only those co-operatives whose major function is service. It does not include the many marketing co-operatives which provide such facilities as custom grinding of feed or seed cleaning. Purchasing or consumer co-operatives also may provide cold-storage lockers or trucking services.

Nearly 220,000 members make up these service co-operatives and through them provide themselves with housing, transportation, medical care and many other facilities, such as restaurants and boarding houses.

Fishermen's Co-operatives

Fish marketing co-operatives are operating in every province except Alberta. In all, there were 77 fishermen's co-operatives reporting in 1953, compared with 83 in 1952. Membership, which is approximately 15,000, is the same as last year. Volume of business of fish marketed in 1953 was \$17.2 million and the value of sales of fishing supplies and general merchandise was \$4.1 million. Value and production of fish in Canada was lower in 1953 than in 1952 and fishermen's co-operatives handled approximately 13 per cent of the total commercial marketings.

The largest volume of business is done by fishermen's co-operatives in British Columbia from where over 33 per cent of the total fish sales were reported for a total dollar volume of \$6.6 million. Nova Scotia was next with \$4.1 million in fish sales and Ontario next with \$2.8 million. In sales of supplies and goods to fishermen, British Columbia reported \$1.9 million in sales which is almost 50 per cent of the total reported. Nova Scotia was next with \$800,000 of sales of supplies.

Total assets of these groups in 1953 amounted to \$12,042,913 and members' equity in assets was \$4,217,161. Liabilities to the

Table 9.-Statistical Summary of Service Co-operatives in Canada Year Ended July 31, 1953.

Province	Associations	Members	Total Assets	Value of Plant
	- number -		- dollars -	
British Columbia	16	13,746	885,565	263,558
Alberta	164	20,736	3,411,149	2,331,429
Saskatchewan	90	38,692	2,391,037	1,220,350
Manitoba	12	1,688	267,217	169,138
Ontario	61	60,078	3,116,034	1,184,300
Quebec	98	43,396	15,393,641	12,204,648
New Brunswick	17	2,233	69,995	52,976
Nova Scotia	3	578	37,180	26,859
Prince Edward Island	1	44	12,612	12,164
Newfoundland	12	217	513,854	482,392
Interprovincial	1	36,677	1,769,129	-
Total	475	218,085	27,867,413	17,947,824

Table 9.- Continued

Province	Liabilities to the Public	Liabilities to the Members	Member's Equity	Revenue
	- dollars -			
British Columbia	484,155	64,794	401,410	854,728
Alberta	1,368,645	375,604	2,044,504	1,580,320
Saskatchewan	179,771	497,539	2,211,266	3,886,441
Manitoba	72,666	31,962	194,551	207,239
Ontario	1,823,856	550,851	1,292,178	3,053,513
Quebec	12,248,311	241,281	3,145,330	3,249,294
New Brunswick	44,040	-	25,955	108,000
Nova Scotia	15,100	262	22,060	21,299
Prince Edward Island	4,800	-	7,812	1,404
Newfoundland	122,980	-	390,874	-
Interprovincial	103,202	111,339	1,575,329	7,675,451
Total	16,558,144	1,305,632	11,309,269	20,637,689

Table 10.-Statistical Summary of Fishermen's Co-operatives in Canada 1952-53

Province	Associations	- number -	Value of Fishing Capital			Value of Fishing Capital		
			Assets	Liabilities	to the Public	Assets	Liabilities	to the Members
British Columbia	3	8,105	6,624,267	1,976,583		8,606,731		
Saskatchewan	1	29	21,370	-		21,370		
Manitoba	1	32	19,779	-		19,779		
Ontario	6	149	2,854,286	576,338		3,430,624		
Quebec	21	2,878	1,735,572	-		1,735,572		
New Brunswick	14	1,297	1,110,809	326,418		1,437,227		
Nova Scotia	18	1,518	4,103,816	801,593		4,905,409		
Prince Edward Island	9	288	503,098	120,497		623,595		
Newfoundland	4	637	176,561	337,720		514,281		
Total	77	14,933	17,184,558	4,139,149		21,323,707		

Table 10.- Continued

Province	Total Assets	Liabilities to the Public	Liabilities to the Members	Members' Equity
British Columbia	8,462,194	5,960,923	887,561	2,501,271
Saskatchewan	2,564	-	-	2,564
Manitoba	7,813	4,231	3,227	3,582
Ontario	617,282	419,487	149,273	197,795
Quebec	601,183	407,956	21,080	1,393,627
New Brunswick	688,331	320,636	36,879	367,695
Nova Scotia	1,381,104	837,282	271,392	543,822
Prince Edward Island	120,028	29,635	4,768	90,393
Newfoundland	162,414	45,602	2,105	116,812
Total	12,042,913	7,825,752	1,376,285	4,217,161

public now stand at \$7.8 million - an increase of \$1.4 million over 1952, - while liabilities to members have fallen from \$2.5 million in 1952 to \$1.3 million in 1953. While Nova Scotia reported a gain in liabilities to members, a sharp drop in British Columbia contributed mainly to the overall decrease.

Insurance

Farmers' mutual fire insurance in Canada continues to thrive and grow. According to the reports of the various provincial superintendents of insurance, there were 403 such companies in operation in 1952. While this figure is unchanged from 1951, the net amount of insurance at risk in 1952 was \$3,038 million compared with \$2,700 million in 1951.

One of the new co-operative life insurance companies in Canada is L'Assurance-vie Desjardins, with head office at Levis, Quebec. Sponsored and fostered by the credit union movement in Quebec, it began operations in September, 1949. At the end of December in that year, total assets reported were \$197,000 and there were 516 policies issued representing \$1,150,000 of insurance. In the following year (1950) assets were \$292,000 and policy holders had increased to 1,482 with total insurance written amounting to \$3,439,000. At the end of 1953, which was the fifth year of business for this young company, assets were over \$1,000,000 and total insurance was nearly \$22 millions.

Co-operative Fire and Casualty Company is another new insurance association which began operation in July, 1952. Total assets at December 31, 1953, were \$674,500. Gross premium income during 1953 on fire and automobile insurance amounted to \$641,800.

Co-operative Life Insurance Company at Regina, now operating in all provinces except Quebec, reported \$2.4 million in assets and over \$50 million insurance in force.

Table 11.- Farmers' Mutual Fire Insurance Companies in Canada 1952

Province	Number of Companies	Unassessed Premium Note Residue	Net Admitted Assets	Total Liabilities	Net Amount of Insurance at Risk	Net Losses Paid in 1952
- dollars -						
British Columbia	1	213,568	143,575	51,665	11,452,715	6
Saskatchewan	4 ^a	51,625	2,440,703	1,666,120	167,221,450	264,320
Ontario	66	32,790,390	11,667,020	2,976,219	1,343,230,018	2,150,793
Quebec - County	10	3,809,244	294,041	50,819	56,552,757	115,448
- Municipality	74	-	197,211	9,466	40,428,519	55,763
- Parish	235	11,346,155	909,411	98,310	240,372,057	445,644
New Brunswick	5	-	324,834	168,538	37,830,387	90,321
Nova Scotia	5	192,155	867,932 ^b	244,851	43,351,872	63,710
Prince Edward Island	1	-	329,471 ^b	12,110	36,238,454	79,090
All Canada ^c	2	1,739,000	17,212,408	11,429,136	1,061,891,725	4,0350
Total	403	50,142,137	34,386,606	16,707,248	3,038,650,014	8,135,945

^a/ Includes one company which does business in the four Western Provinces.

^b/ Includes unassessed premium note residue.

^c/ These companies do business throughout Canada.

PART II

CO-OPERATIVE WHOLESALING IN CANADA

Procurement of goods and supplies and the provision of facilities for central marketing of agricultural products 1/ are services rendered to co-operative associations in Canada by eleven co-operative wholesales located throughout the country. All are federations of local co-operatives and they in turn are federated upward into Interprovincial Co-operatives Limited, which is the national purchasing and manufacturing agency for wholesales. Significant differences exist in the functions and operations of the wholesales. All are mainly engaged in supplying merchandise to their local co-operative members but in the Eastern Provinces from Ontario to the Maritimes, they also act as central marketing agencies for farm products, such as livestock, dairy products and wool. Except for dairy products, very little processing or manufacturing is done by the provincial wholesales who expect such activities from the national organization - Interprovincial Co-operatives Limited. In the West however, some wholesales operate coal mines, oil refineries, grease and oil blending plants and lumber mills. None of these latter are found in the East although in Quebec, the provincial wholesale there owns and operates meat packing facilities for processing hams and bacon and other meat products.

There are eleven co-operative wholesales in Canada located as follows:

British Columbia -

British Columbia Co-operative Wholesale Society,
Vancouver, B. C.

Alberta -

Alberta Co-operative Wholesale Limited, Edmonton,
Alta.

Saskatchewan -

Saskatchewan Federated Co-operatives Limited,
Saskatoon, Sask.

1/ Central marketing agencies for agricultural products such as honey, wool, dairy products, livestock etc., are included with other co-operatives in Part I.

Manitoba -

Manitoba Co-operative Wholesale Limited, Winnipeg,
Man.

Ontario -

United Co-operatives of Ontario, Toronto, Ont.

Quebec -

La Cooperative Federee de Quebec, Montreal, Que.

L'Alliance des Cooperatives de Consommation, Quebec
City, Que.

Maritimes -

Maritime Co-operative Services Limited, Moncton,
N. B.

Island Co-operative Services Limited, Charlottetown,
P. E. I.

Eastern Co-operative Services Limited, Antigonish,
N. S.

Cape Breton Co-operative Services Limited, Sydney,
N. S.

It should be noted that while there are four wholesales in the Maritime Provinces, the major organization is Maritime Co-operative Services, Limited, at Moncton, and the other three are, in effect, regional members of Maritime Co-operative Services. This is more exact regarding the two in Nova Scotia, but at the same time Island Co-operative Services Limited is also a member of Maritime Co-operative Services. This also obtains in the other provinces as well, since many of the wholesales are members and hold shares in the others.

Financial Structure

Total assets of all eleven wholesales in Canada, including Interprovincial Co-operatives Limited, amounted to \$31 million in 1951. Assets increased slightly in 1952 to \$31.5 million and totalled \$38 million in 1953 (Table 12). The increase from 1952 to 1953 was largely in fixed assets where the net increase in plant values of the wholesales jumped from \$8.5 million in 1952 to \$11 million in 1953.

Table 12.- Co-operative Wholesales in Canada
Consolidated Balance Sheet
1951, 1952, 1953.

	1951	1952	1953
<u>Assets</u>			
Cash on Hand and in Banks	457,068	1,624,099	2,941,001
Accounts Receivable	9,423,883	8,192,276	9,720,738
Inventory	10,332,474	9,849,407	11,628,977
Other Current Assets	1,088,640	1,055,094	446,533
Total Current Assets	21,302,065	20,720,876	24,737,249
Fixed Assets	8,202,268	8,508,570	10,932,817
Investments in Co-operatives	661,956	1,174,091	962,340
Investments (Other)	406,889	361,531	350,796
Other Assets	460,746	814,529	1,050,333
TOTAL Assets	31,033,924	31,579,597	38,033,535

As total assets increased by \$7 million from 1951 to 1953, general liabilities to the public increased by \$3.8 million (Table 13). Thus the proportion of liabilities to the public to assets, which was 57.0 per cent in 1951, has dropped to 56.3 per cent in 1953.

Members' equity increased from \$13.3 million in 1951 to \$16.6 million in 1953. These figures represent 43 per cent and 43.7 per cent respectively of total assets, indicating that as yet full financial control of the wholesales is not in the hands of the member co-operatives. Expressed as a ratio of equity to debt, there is 77 cents of member capital for every \$1.00 of borrowed capital. This proportion is not greatly different from that shown by the individual co-operative members as mentioned earlier, in Part I.

Over the past three years, the following are the significant figures and relationships from the consolidated balance sheet:

	1951 million	1952 million	1953 million
Total assets	31.0	31.6	38.0
Liabilities to the public	<u>17.7</u>	<u>16.7</u>	<u>21.4</u>
Excess: Assets over liabilities	<u>13.3</u>	<u>14.9</u>	<u>16.6</u>
Represented by:			
Liabilities to members	4.5	5.0	5.9
Net worth	<u>8.8</u>	<u>9.9</u>	<u>10.7</u>
Members' equity	<u>13.3</u>	<u>14.9</u>	<u>16.6</u>
Fixed assets	8.2	8.5	10.9
Working capital	5.1	5.4	5.7
Per cent members' equity to assets	43.0%	47.1%	43.7%

While the overall ratio is lower than the considered desirable figure of 1:1 for equity to assets, not all the wholesales show a ratio less than this. Four of the wholesales reported a better than 1:1 ratio in 1953.

Working capital, which is calculated by deducting fixed assets or plant value from members' equity, has been increasing slowly since 1951 but fixed assets have increased by \$2.7 million. Financing of

Table 13.- Co-operative Wholesales in Canada.
Consolidated Balance Sheet
1951, 1952, 1953.

	1951	1952	1953
LIABILITIES			
Bank and Credit Union Loans	6,897,772	3,743,192	3,776,266
Accounts Payable	4,988,706	4,851,359	5,761,671
Accrued Expenses	147,595	148,973	306,694
Other Current Liabilities	940,580	1,071,343	1,404,705
Total Current Liabilities	12,974,653	9,814,867	11,249,336
Mortgages and Deferred Liabilities	1,510,616	3,475,731	6,476,640
Bonds and Debentures	3,205,668	3,429,252	3,711,783
Total Liabilities to the Public	17,690,937	16,719,850	21,437,759
Loans from Members	4,225,130	4,178,620	5,657,797
Surplus Allocated to Members	261,570	183,966	251,733
Liabilities to Members	4,486,700	4,962,586	5,909,530
Share Capital	5,521,811	5,399,537	6,030,270
Reserve not Allocated	877,985	2,010,960	2,053,288
Undivided Surplus	2,456,491	2,486,664	2,602,688
Net Worth	8,856,287	9,897,161	10,686,246
Members' Equity	13,342,987	14,859,747	16,545,776
TOTAL LIABILITIES	31,033,914	31,579,597	38,033,535

these assets has come partly from the increase in members' equity capital of \$3.2 million and partly from outside capital increase of \$3.8 million. However available working capital has not kept pace with the increase in fixed assets, which rose by 33 per cent in the last three years while the working capital increase was but 10 per cent.

During this same period, inventory of merchandise on hand rose from \$10.3 million in 1951 to \$11.6 million in 1953, a rise of 12 1/2 per cent. Accounts receivable held fairly even and the increase over the three years was practically negligible, even showing a decrease in 1952.

Sales Volume, 1953

Total sales value of merchandise and services and farm products marketed by the eleven co-operative wholesales in Canada in 1953, amounted to \$127,381,856.62. The sales value of consumer goods and farm supplies was \$83,313,435.09, and the value of farm products marketed was \$43,915,771.63. Services, mainly auditing, book-keeping and insurance, returned gross revenue of \$152,573.76.

Co-operative wholesales exist mainly to produce or procure for their members, consumer goods and farm production supplies. As mentioned above, the total sales of these commodities was \$83.3 million and the value by commodities, was as follows:

		%
Groceries	\$ 9,819,960	11.7
Clothing and dry goods	900,000	1.0
Gas, oil, automotive supplies	20,081,320	24.8
Flour, feed , fertilizer, spray material	31,180,568	37.3
Machinery, hardware, equipment	10,781,775	12.8
Coal, wood, building material	6,156,257	7.2
Miscellaneous	1,834,555	2.2
Retail	2,559,000	3.0

The largest items handled are those which are directly connected with farm production, namely feed, fertilizer, spray material, gasoline, oil and automotive equipment and supplies. Together these commodities make up 62 per cent of the total sales of all the whole-sales.

Not all the wholesales handled all commodities. All except United Co-operatives of Ontario and Cooperative Federee de Quebec, handle groceries. Only British Columbia, Alberta and Saskatchewan

are in the clothing and dry goods business. In the supply of gasoline and oil and other automotive and tractor supplies, all wholesales except L' Alliance in Quebec City and those in the Maritime Provinces, handled these items. L' Alliance, which is mainly a supply co-operative for consumer co-operatives in the province of Quebec, is the only organization which does not handle feed and fertilizer and spray materials. Cape Breton Co-operative Services in Sydney, Nova Scotia, is the only association which did not report sales of machinery and other farm equipment.

Retail sales included in the above tabulation are reported by the retail division of the Alberta Co-operative Wholesale at Edmonton, which operates several retail branch outlets in the province.

As mentioned earlier all the wholesales in the Eastern Provinces market farm products on behalf of member co-operatives and the total sales of agricultural products amounted to \$43.9 million as follows:

		%
Dairy products	\$20,139,573	45.1
Poultry and eggs	4,921,330	11.2
Fruits and vegetables	2,404,345	5.5
Livestock & livestock products	12,630,483	28.6
Grains and seed	3,796,793	8.5
Fish	20,920	.4
Miscellaneous	2,327	-

Dairy products and livestock and livestock products make up 74.6 per cent by value, of all farm products marketed by the co-operative wholesales. In addition to these actual sales reported, a considerable volume of livestock is handled by the wholesales on a commission basis, notably by Maritime Co-operative Services and United Co-operatives of Ontario. The latter organization reported livestock sales on a commission basis in 1953, to a value of \$25.1 million while Maritime Co-operative Services reported their commission sales of livestock and wool to be \$4.3 million.

Island Co-operative Services was the only wholesale reporting marketing of fish and fish products but their main volume was in marketing potatoes, turnips, dairy products and poultry and eggs.

Eastern Co-operative Services at Antigonish, Nova Scotia, does a large business in retail dairy products valued in 1953 at \$404,957. The main items handled were fluid milk, cream and butter.

Operations, 1953.

From reports submitted by the co-operative wholesales, it was possible to compile a consolidated operating statement. After the necessary adjustments were made^{1/} to put the reports on a comparable basis, the combined operating statement for all wholesales was as follows:

Sales	\$127,381,836.62	
Cost of goods sold	<u>115,338,558.02</u>	
Gross margin on trading		\$12,043,278.60
Per cent gross margin to sales:	9.45	
Add other income:		
Commissions		232,378.97
Other		<u>379,640.54</u>
Gross Revenue		12,655,298.11
Less: Total expenses	9,149,391.94	
Other deductions	<u>351,875.81</u>	<u>9,501,267.75</u>
Net Income		3,154,030.36
Per cent net income to gross revenue:	24.92	

While the gross margin on trading for all wholesales together was calculated at 9.45 per cent, there were spreads of from a low of 4.3 per cent to a high of 16.6 per cent reported by the individual associations. Similarly in the per cent of net income to gross revenue, the low was 2 per cent and the high was 38.5 per cent.

Highest gross sales were reported by Cooperative Federee de Quebec, for a total of over \$46 million. Next was Saskatchewan with \$28.9 million and third was United Co-operatives of Ontario with \$26.2 million which, of course, does not include the sales value of livestock handled on commission. The smallest total sales was reported by Eastern Co-operatives Services at Antigonish, Nova Scotia.

Interprovincial Co-operatives Limited: Since this organization buys and produces goods for sale through the wholesales, their business volume has not been included in the sales figures in the preceding

^{1/} By R.E.F. Jones, C.A., Economics Division, Ottawa.

section, because of the obvious duplication. Their finances and balance sheet are however, included with the other wholesales in the financial analysis.

Eight of the eleven co-operatives wholesales in Canada own and control Interprovincial Co-operatives Limited. There are also shares held by the Scottish Co-operative Wholesale Society Limited, and the Co-operative Wholesale Society Limited, of Manchester, England.

The organization is one of the newer developments in co-operative wholesaling and was organized under Federal charter in September, 1940.

Since 1946 when first reports were available, the business volume of Interprovincial has climbed from \$71,000 in that year to a total of \$12.4 million in 1953. Starting with hardware in 1946, the co-operative added groceries in 1947 and linseed oil in 1948, flour and feed and bags in 1949, and dry goods in 1950. In 1951 a coffee plant was established at Vancouver and in 1952 a lease on a fruit and vegetable canning plant in Ontario was obtained. In 1952 also, an eastern office was opened in Toronto and a decision was made to go into the fertilizer business. In September of 1953, this decision was implemented by the purchase of a chemical plant in Winnipeg, to produce and distribute essential farm chemicals, at first in Western Canada and later in the East.

Interprovincial Co-operatives Limited was organized to consolidate the buying of regional member co-operative wholesales and also to acquire and operate productive and manufacturing facilities. In addition, the organization is to act as distributor for the goods produced in co-operative processing plants and it also has control and supervision of the "Co-op" label in Canada.

The total fixed assets of Interprovincial Co-operatives Limited, at October 31, 1953 was \$171,090 and consisted of land in Vancouver and Winnipeg, and buildings at Vancouver, Saskatoon and Winnipeg. Equipment was owned and held at Montreal in the bag factory, at Vancouver in the coffee plant, at Beamsville, Ontario, in the canning plant and in the chemical plant in Winnipeg. Office equipment etc., was held in Winnipeg, Saskatoon, Montreal, Vancouver and Toronto.

It should be noted that while total sales for 1953 are reported to be \$12.4 million, only \$873,000 of this figure is actual sales of goods produced by the co-operative in its own facilities at Vancouver, Montreal and Beamsville. The remainder of the total sales is the value of goods procured by the organization on behalf of its members.

Actually the total income of the co-operative is about \$250,000 made up of gross earnings on factory operations, commissions and earned cost discounts plus minor miscellaneous items.

Interprovincial Co-operatives Limited has slowly but surely moved towards the attainment of the objectives set for it by its founders in 1940 and in the future with continued success, it should prove to be an important part of the co-operative organization for distribution and wholesale supply in Canada.

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CO-OPERATION IN CANADA, 1954

P. G. MULLER

1553/54



TWENTY-THIRD ANNUAL SUMMARY



Marketing Service • Economics Division
CANADA DEPARTMENT OF AGRICULTURE

OTTAWA, OCTOBER 1955

C O - O P E R A T I O N I N C A N A D A

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T W E N T Y - T H I R D A N N U A L S U M M A R Y

Canada Department of Agriculture
Marketing Service Economics Division

OTTAWA

September, 1955

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The Economics Division, Marketing Service, Canada Department of Agriculture, has been collecting and compiling data on the extent and operations of co-operative associations in Canada since 1932. The present report for the crop year ended July 31, 1954, is the twenty-third annual summary. The continued generous assistance of co-operative and provincial government officials in supplying information is hereby gratefully acknowledged.

SUMMARY

Reported co-operative sales of farm products during the crop year ended July 31, 1954 declined from \$874.7 million to \$733.0 million or by 16 per cent from the preceding year. Although total marketings of agricultural products also declined, the co-operative share of such marketings was 30.0 per cent compared with 32.3 per cent in the preceding year.

The retail value of goods purchased by co-operatives for sale to members and patrons was reported at \$234.6 million down \$11.0 million from the preceding year. The value of services rendered by service co-operatives, in fields other than insurance amounted to \$11.1 million an increase of \$2.2 million from the year ended July 31, 1953.

Fishermen's co-operatives reported sales of fish at \$14.9 million and sales of fishermen's supplies at \$2.8 million.

Total reported business by the foregoing classes of co-operatives amounted to \$1,015.1 million. This business was reported by 2,590 co-operative organizations with a membership of 1,366,002. These co-operatives had assets of \$462.9 million. The members' equity amounted to \$199.5 million or 43 per cent of the total assets.

In addition 11 co-operative wholesales across Canada reported a total business of \$175,526,346 including value of farm products marketed, sales of supplies and revenue for services rendered.

The business of fire, life, hail and casualty insurance co-operatives was also substantial.

CO-OPERATION IN CANADA, 1954

Some Recent Developments

An important step in co-operative manufacturing in Canada was taken when Interprovincial Co-operatives Limited purchased a chemical plant near Winnipeg. Agricultural chemicals produced in this plant, including insecticides, fungicides, herbicides, seed dressing chemicals, fumigants, grain protectants and anti-freeze solution, will be supplied to member co-operative wholesales across Canada.

Co-operative history was also made when the amalgamation of the Saskatchewan Federated Co-operatives Limited and the Manitoba Co-operative Wholesale was approved by delegates of both wholesales. The newly formed "Federated Co-operatives Limited" will combine the functions of both enterprises. The associations under combined ownership will operate Consumers Co-operative Refinery at Regina, oil wells in Saskatchewan, a lumber mill in British Columbia and a coal mine in Alberta.

Consumers' Co-operative Refinery was expanded with the opening of an enlarged modern catalytic cracking unit. This unit has a potential processing capacity of 16,000 barrels per day, which enables the organization to provide co-operatives with gasoline and other petroleum products in other provinces as well as Saskatchewan. The refinery expansion bond issue of \$5 million was fully subscribed by members of co-operatives.

The United Co-operatives of Ontario reported the completion of a new warehouse on the outskirts of Toronto which will facilitate the distribution of supplies to member co-operatives. It also acquired a feed mill at Lindsay.

The Co-operative Federee de Quebec purchased a third abattoir near Quebec City with a view to serving the livestock producers in the province more efficiently.

The possibility of establishing a feed mill in the Annapolis Valley is being studied by co-operators in Nova Scotia with the support of the Maritime Co-operative Services. This new mill would carry a variety of "Co-op" brand feeds.

The Sherwood Co-operative Association opened a new three-quarter million dollar department store and office building in Regina. A large variety of merchandise, such as groceries, farm supplies, dry goods and drugs, is sold in this store.

When the owners of a textile mill in Milltown, New Brunswick, were considering closing it down as a result of unprofitable operations, the employee members of the Textile Workers Union sought the opportunity to operate it themselves. They were granted this opportunity and organized the Milltown Textile Co-operative which obtained a charter under New Brunswick legislation. The members are required by the bylaws of the co-operative to make certain investments in the mill.

The production of a new film by the Interprovincial Co-operatives Limited entitled "Tools of Plenty", was completed. This educational, cartoon type, 16 minute film portrays the co-operative philosophy and principles. It is available in both English and French. The National Film Board produced a 30 minute film on the history of The Agricultural Co-operative of Granby, Quebec, processors of dairy products. A French version of this film will also be available.

For the first time a "National Co-operative Week", organized by the French speaking co-operative movement, was held in the Province of Quebec. The purpose of this campaign was education of the public, as well as of co-operators, as to the functions and national importance of the co-operative movement in the Canadian economy.

English speaking co-operators in the Province of Quebec completed the incorporation of a Provincial Union of Quebec co-operatives. This Union, an educational and promotional organization, like the other nine provincial co-operative unions, is affiliated with the Co-operative Union of Canada. The latter in turn co-operates with Le Conseil Canadien de la Cooperation, representing the French speaking co-operators, for mutual benefit of the co-operative movement in Canada.

As the International Co-operative Alliance has pledged its support to the principle of making co-operatives a central force in the development of the economies of the less developed countries of Asia, Africa, Latin America and the Pacific Islands, particular interest by foreign countries in Canadian co-operatives has been evident. Since July 31, 1953 Fellows from Egypt, Jamaica, Pakistan, Burma and Indonesia have trained in Canada for periods of four to nine months, under the auspices of the Colombo Plan and the Food and Agriculture Organization. With the generous assistance of co-operative leaders across Canada, these trainees have studied co-operation primarily and also problems dealing with marketing and co-operative and agricultural credit.

PART I

Extent of the Co-operative Movement in Canada

From 1933 until 1950 the co-operative movement in Canada experienced a continuous and rapid growth (Table 1). This growth has been relatively slow since 1950, at least so far as the dollar volume of marketing and purchasing business is concerned. The number of reporting associations shows a downward trend. The volume of marketing fluctuates sharply from year to year, largely as a result of variations in the value of the Western grain crop. The volume of purchasing business continued to increase until 1953. However, increasing price levels accounted for a substantial portion of the increase from 1949 to 1953 just as decreasing price levels have been a factor in the \$10.8 million decrease from 1953 to 1954.

If service co-operatives, other than fire, life, hail, and casualty insurance co-operatives are including the total number of co-operatives which reported for the year ending July 31, 1954 was 2,590 (Table 2). The number of service co-operatives reporting as well as that of marketing and purchasing co-operatives declined. However, seven more fishermen's co-operatives reported than in the preceding year.

It is to be noted that Quebec has the most co-operative associations followed by Saskatchewan and then Ontario. However, when relative farm population of various provinces is taken into consideration it is apparent that the co-operative movement is well developed in the agricultural areas of all provinces.

The fact that most of the decline in co-operatives reporting from 1953 to 1954 was among the smaller associations or due to consolidations is indicated by the very small change in reported membership (Table 3). Saskatchewan, Alberta and Ontario have the largest co-operative memberships. If membership of marketing and purchasing associations alone is considered Manitoba replaces Ontario in third place. The relatively large membership per co-operative in the Prairie Provinces results from the operation of province-wide co-operative associations which confine their activities to the marketing of either a single commodity or a small group of related commodities.

Volume of Business

The total business volume of all marketing and purchasing co-operatives in 1954 amounted to \$986.3 million (Table 4).

The value of farm products marketed in 1954 was \$733.0 million, a decrease of \$141.7 million compared with 1953. Most of this decrease can be traced to the lower volume of grain sold in western Canada and a slightly reduced grain price. Sales value of farm products in British Columbia, Ontario, and Quebec did not vary greatly from last year.

Table 1.- Growth of Marketing and Purchasing Co-operatives
Reporting in Canada 1932-1954

Crop year ended	:	:	Total business including other revenue	:	:	:	Marketing	:	Purchasing
	:	Associations reporting	:		:			:	
		- number -				- thousand dollars -			
1932		795		145,303.9		134,611.1			10,665.5
1933		686		115,849.9		106,804.2			8,779.1
1934		690		136,411.5		128,909.0			7,389.0
1935		697		130,384.9		120,853.6			9,241.8
1936		781		158,165.6		144,962.6			12,788.2
1937		1,024		173,927.1		157,031.4			16,363.9
1938		1,217		155,080.4		134,493.7			20,091.9
1939		1,332		201,659.9		180,747.5			20,400.0
1940		1,151		236,322.5		214,293.4			21,129.8
1941		1,395		242,158.3		215,030.4			24,895.4
1942		1,722		257,090.4		214,762.9			42,327.5
1943		1,650		352,785.6		295,499.3			55,689.1
1944		1,792		527,855.5		459,798.8			65,508.7
1945		1,824		585,650.1		500,481.6			81,360.9
1946		1,953		554,329.7		454,564.9			95,603.3
1947		2,095		712,583.2		578,638.2			127,001.5
1948		2,249		780,085.0		616,347.5			157,874.0
1949		2,378		982,232.0		783,293.2			191,804.6
1950		2,495		1,015,264.8		803,639.0			206,082.4
1951		2,348		988,459.8		769,264.8			209,985.8
1952		2,194		1,112,469.9		840,113.8			234,848.2
1953 <u>a/</u>		2,221		1,147,590.4		874,698.3			245,629.6
1954		2,086		986,297.8		733,012.0			234,583.1

a/ Revised.

Table 2.- Co-operatives Reporting in Canada by Provinces, 1954

Province	:Marketing and : : purchasing : :co-operatives	: Fishermen's : :co-operatives	: Service : :co-operatives	: Total
	- number -			
British Columbia	99	6	19	124
Alberta	180	-	91	271
Saskatchewan	495	2	91	588
Manitoba	115	-	9	124
Ontario	341	5	73	419
Quebec	648	28	95	771
New Brunswick	48	18	18	84
Nova Scotia	91	16	8	115
Prince Edward Island	20	8	1	29
Newfoundland	44	3	12	59
Interprovincial	5	-	1	6
Total 1954	2,086	86	418	2,590
Total 1953	2,221	77	469	2,767

Table 3.- Membership^{a/} of Co-operatives Reporting in Canada,
by Provinces, 1954

Province	:Marketing and : : purchasing : :co-operatives	: Fishermen's : :co-operatives	: Service : :co-operatives	: Total
	- number -			
British Columbia	44,820	5,220	14,664	64,704
Alberta	203,970	-	9,990	213,960
Saskatchewan	461,455	67	14,744	476,266
Manitoba	132,729	-	2,074	134,803
Ontario	105,718	154	43,442	149,314
Quebec	87,029	2,600	69,255	158,884
New Brunswick	10,548	1,672	2,235	14,455
Nova Scotia	22,869	1,397	1,189	25,455
Prince Edward Island	5,631	239	44	5,914
Newfoundland	7,074	330	207	7,611
Interprovincial	114,583 ^{b/}	-	53	114,636
Total 1954	1,196,426	11,679	157,897	1,366,002
Total 1953	1,195,985	14,933	153,367	1,364,285

^{a/} Membership figures are subject to duplication since persons are often members of more than one association.

^{b/} Both co-operative associations and individuals.

Table 4.- Volume of Business of Co-operatives Reporting in Canada
by Provinces for the Year Ended July 31, 1954

Province	: Marketing and purchasing co-operatives :			
	: Sales of	: Sales of	: Total business:	
	: farm	: supplies and	: including	: Service
	: products	: merchandise	: other revenue	: co-operatives
- dollars -				
British Columbia	52,067,267	15,160,719	68,359,211	1,089,280
Alberta	144,564,061	14,739,124	159,811,268	384,355
Saskatchewan	216,701,860	52,038,783	272,629,003	577,944
Manitoba	60,789,594	14,323,608	75,853,590	214,647
Ontario	100,352,445	45,007,059	146,013,121	4,269,336
Quebec	68,477,665	58,502,780	128,445,275	4,308,017
New Brunswick	1,647,002	4,534,654	6,219,955	120,073
Nova Scotia	4,632,093	12,477,257	17,241,968	79,508
Prince Edward Island	941,711	2,975,402	4,008,483	2,426
Newfoundland	180,549	3,844,433	4,044,608	-
Interprovincial ^{a/}	82,657,795	10,979,306	103,671,338	19,116
Total 1954	733,012,042	234,583,125	984,297,820	11,064,702
Total 1953 ^{b/}	874,698,323	245,629,603	1,147,590,401	8,867,388

^{a/} Co-operatives that do business in more than one province.
^{b/} Revised.

Table 4.- Continued

Province	: Fishermen's co-operatives :			
	: Sales of	: Sales of	: Grand total	
	: Fish and fish	: Fishermen's	: Total business:	: business
	: products	: merchandise	: including	: including
- dollars -				
British Columbia	5,234,241	1,082,205	6,316,446	75,764,937
Alberta	-	-	-	160,195,623
Saskatchewan	37,039	188	37,227	273,244,174
Manitoba	-	-	-	76,068,237
Ontario	1,594,350	368,902	1,999,638	153,394,600
Quebec	2,068,327	298,760	2,383,975	134,024,762
New Brunswick	1,332,662	458,688	1,792,935	8,132,963
Nova Scotia	4,116,596	465,193	4,587,399	21,908,875
Prince Edward Island	415,691	77,170	494,889	4,505,798
Newfoundland	116,340	20,721	137,454	4,182,062
Interprovincial ^{a/}	-	-	-	103,690,454
Total 1954	14,915,246	2,771,827	17,749,963	1,015,112,485
Total 1953 ^{b/}	17,184,558	4,139,149	21,407,507	1,176,752,791

^{a/} Co-operatives that do business in more than one province.
^{b/} Revised.

Sales of farm supplies and merchandise in 1954 amounted to \$234.6 million, a decrease of \$11.0 million from 1953 sales. Small increases in sales in some provinces were not sufficient to offset decreases in other provinces. The decreases occurred in Alberta, Quebec, New Brunswick, and Nova Scotia.

The "other revenue" of marketing and purchasing co-operatives came to \$18.7 million. It includes payment for services provided by these co-operatives such as grinding, chopping, trucking and also revenue such as rent, interest, dividends and commission.

Fishermen's co-operatives also reported a decline in their sales of fish: \$14.9 million in 1954 compared with \$17.2 million in 1953. Lower sales were reported from fishermen's co-operatives in British Columbia, Ontario, Prince Edward Island and Newfoundland.

Revenue reported by service co-operatives other than life, fire and casualty insurance for Canada in 1954 amounted to \$11.1 million, a sharp increase of \$2.2 million from the previous year.

Marketing of Farm Products

Total sales reported by co-operatives marketing farm products in 1954, as shown in Table 5, amounted to \$733.0 million, a decrease of \$141.7 million from the total in 1953. The value of farm products marketed by co-operatives for the past five years has been as follows:

1949-50 -	\$803.6 million
1950-51 -	\$769.3 million
1951-52 -	\$840.1 million
1952-53 -	\$874.7 million
1953-54 -	\$733.0 million

The marketing of farm products was reported by 1,033 co-operatives during 1954 compared with 1,181 in 1953. Half of these co-operatives sold dairy products, 303 sold livestock, 216 eggs and poultry, 124 fruits and vegetables, and 103 grain and seed.

With the exception of that of grain and seed, the dollar value of the other farm products sold by co-operatives remained near the previous year's level (Table 5). Co-operatives reported a decrease of \$140.7 million in the marketing of grain. This was a result of the drop of \$276.8 million in the value of grain sold by farmers in 1953-54 compared with 1952-53.^{1/}

The pattern found with grains and seeds of reported co-operative sales and total farm marketings shifting in the same direction and to a similar extent was general for the major agricultural commodity groups. Livestock and dairy product marketings increased slightly in 1953-54 from 1952-53. Similar small increases occurred in reported co-operative

^{1/} Crop year figures, excluding Canadian Wheat Board payments are used to correspond with valuation in the reports of co-operatives.

Table 5.- Farm Products Marketed, Merchandise and Supplies Handled by
Co-operative Business Organizations in Canada, Reported
for Crop Years Ended July 31, 1953 and 1954

	1953 ^{a/}		1954	
	: Associations ^{b/}	: Value of sales	: Associations ^{b/}	: Value of sales
	- number -	- dollars -	- number -	- dollars -
Marketing -				
Dairy products	577	131,936,151	514	133,477,785
Fruits and vegetables	147	38,556,031	124	37,073,061
Grains and seed	114	510,547,037	103	369,821,272
Livestock	237	103,854,803	303	104,467,181
Eggs and poultry	269	23,749,319	216	22,720,125
Honey	9	1,412,741	7	1,376,630
Maple products	2	2,511,201	3	2,699,514
Tobacco	5	54,945,695	6	56,238,105
Wool	17	1,791,440	18	1,963,108
Fur	13	533,429	9	626,637
Lumber and wood	23	1,805,483	31	1,543,179
Miscellaneous	78	3,054,993	49	1,005,445
Total	1,181	874,698,323	1,033	733,012,042
Merchandising -				
Food products	928	70,117,802	802	63,858,547
Clothing and home furnishings	605	9,011,137	539	9,779,690
Petroleum products and auto accessories	763	29,959,023	694	32,126,610
Feed, fertilizer and spray material	898	86,375,548	828	77,062,758
Machinery and equipment	406	15,267,135	391	12,088,107
Coal, wood and building material	719	12,800,565	646	17,985,531
Miscellaneous	1,107	22,098,393	1,061	21,681,882
Total	1,703	245,629,603	1,723	234,583,125
Grand Total	2,221	1,120,327,926	2,086	967,595,167

^{a/} Revised.

^{b/} Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

sales of these products. Fruits and vegetables were somewhat of an exception in that marketings declined 13.8 per cent while co-operative sales declined only 3.9 per cent. Co-operative sales of eggs and poultry decreased while total marketings increased but both changes were very small relative to total volume.

This pattern was less consistent with respect to minor commodity groups. Co-operative sales of honey declined less sharply than total marketings. Marketings of maple products increased 51 per cent while co-operative sales increased only seven per cent. An increase of 59 per cent in fur marketings brought an increase of only 17 per cent in co-operative sales. On the other hand co-operative sales of wool increased 11 per cent even though total marketings increased only one per cent. The relative importance of co-operatives in agricultural marketing is indicated by the relation between the value of farm products marketed by co-operatives and the total value of agricultural marketings.^{1/} For the crop year 1953-54 the total value of agricultural marketings was \$2,436 million of which co-operatives handled \$733 million or 30.0 per cent. The co-operative share of agricultural marketings in other recent years has been as follows:

1942-43 - 24.0	1948-49 - 32.9
1943-44 - 29.7	1949-50 - 35.2
1944-45 - 28.3	1950-51 - 33.9
1945-46 - 28.2	1951-52 - 32.3
1946-47 - 31.1	1952-53 - 32.3
1947-48 - 32.2	1953-54 - 30.0

The co-operative share increased to a peak of 35.2 per cent in 1949-50 but has declined since, being lower in 1953-54 than any other year since 1945-46. The drop in this share in 1953-54, however, was caused primarily by the decline in grain marketings. The co-operative share in agricultural marketings other than grain, hay and seed in 1953-54 was 20.4 per cent virtually unchanged from 1952-53.

Percentages of products handled by co-operatives of the various commodity groups during 1953-54, compared with those in 1952-53 (in brackets), were as follows: dairy products 22.3 (22.5); livestock 14.9 (15.4); poultry and eggs 8.8 (9.3); wool 85.0 (82.6); grains, hay and seed 55.3 (53.9); fruits and vegetables 28.2 (24.2); maple products 36.1 (50.6); tobacco 90.4 (92.5); and honey 34.5 (30.8).

Total value of farm products marketed by Canadian co-operatives in 1954, averaged \$1,176 per farm. This is a decrease of \$226 from the total in 1953. Owing to the lower wheat sales in Saskatchewan, British Columbia ranked first this year, with average co-operative sales of farm products at \$1,972 per farm, followed by Saskatchewan with an average of \$1,934, Alberta with \$1,715 and Manitoba with \$1,160. Ontario recorded sales averaging \$669 and Quebec \$510, while sales in the Atlantic provinces ranged between \$50 - \$197 per farm.

^{1/} This value differs from Farm Cash Income from Sale of Farm Products in that certain adjustments are made to correspond with valuations reported by co-operatives. The principal adjustments are exclusion of Canadian Wheat Board payments and the valuation of certain dairy products at manufactured prices rather than farm value.

Table 6.- Co-operative Marketing and Purchasing Associations Reporting
by Provinces, Crop Year Ended July 31, 1954

Province	Associations	Shareholders or members	Sales of farm products	Sales of supplies and merchandise	Total business including other revenue
	- number -			- dollars -	
British Columbia	99	44,820	52,067,267	15,160,719	68,359,211
Alberta	180	203,970	144,564,061	14,739,124	159,811,268
Saskatchewan	495	461,455	216,701,860	52,038,783	272,629,003
Manitoba	115	132,729	60,789,594	14,323,608	75,853,590
Ontario	341	105,718	100,352,445	45,007,059	146,013,121
Quebec	648	87,029	68,477,665	58,502,780	128,445,275
New Brunswick	48	10,548	1,647,002	4,534,654	6,219,955
Nova Scotia	91	22,869	4,632,093	12,477,257	17,241,968
Prince Edward Island	20	5,631	941,711	2,975,402	4,008,483
Newfoundland	44	7,074	180,549	3,844,433	4,044,608
Interprovincial	5	114,583	82,657,795	10,979,306	103,671,338
Total 1954	2,086	1,196,426	733,012,042	234,583,125	986,297,820
Total 1953	2,221	1,195,985	874,698,323	245,629,603	1,147,590,401

Purchasing and Merchandising

Total sales of farm supplies, household and consumer goods by co-operatives in 1953-54, were valued at \$234.6 million, a decrease of \$11.0 million from the previous year, (Table 5). This decrease, which followed a long sequence of increases, was caused in part by price declines. Considering specific categories of goods, sales of feeds, fertilizers and spray materials alone declined \$9.3 million. The fall in farm barley prices from \$1.06 to \$0.86 per bushel and in farm oat prices from \$0.66 to \$0.62 per bushel are indicative of price changes affecting co-operative sales of feeds. The fall in food prices was also a factor in the decline of co-operative retail sales of food products from \$70.1 million to \$63.9 million. There was considerable fall in total farm machinery sales in Canada during the year which tends to account for the decline of \$3.2 million in co-operative business in this field.

There were also some increases in co-operative purchasing. The largest of these were: coal, wood and building material \$5.2 million, petroleum products and auto accessories \$2.2 million and clothing and home furnishings \$0.6 million.

Of the total co-operative purchasing and merchandising business done in Canada, the sale of farm supplies and retailing of consumer goods accounted for 24.2 per cent in 1954. This proportion has increased every year since 1934, when it was five per cent.

It is rather difficult to estimate the proportion of the total retail business in Canada which is handled by co-operatives. National figures on retail sales cannot be used for comparison purposes because they include many businesses in which co-operatives have little or no interest.

Some comparisons, however, can be made with respect to purchase of farm supplies and some items of consumer goods. Total purchases of feed, seed and fertilizer by Canadian farmers in 1954 is estimated at \$325.4 million. Sales of these supplies by co-operatives were \$77.1 million, 23.7 per cent. Estimated value of gasoline and oil used in farm operation was \$185.1 million. Co-operative sales of these products amounted to \$32.1 million, or 17.3 per cent.

Sales by co-operative stores in Canada have been classified on the basis of types of goods in order to make comparison with total Canadian retail sales. Figures in Table 7 relate only to those co-operatives whose premises could be identified as a "store". Thus co-operatives engaged in bulk distribution only, such as feed mills, bulk gasoline depots or coal yards are eliminated. Total sales of co-operative stores in Canada during 1954 amounted to \$135 million, a decrease of \$6 million from 1953. The largest volume was reported by stores handling groceries and other food products followed by the associations selling feed and fertilizer. The total sales by all grocery and general stores in Canada during 1953-54 were estimated to be \$2,768.7 million and the total sales of co-operative stores in Canada were thus only 4.9 per cent of the sales of all grocery and general stores.

Table 7.- Retail Sales Volume of Co-operative Stores Reporting in Canada
by Commodities and Provinces, 1953-54

Province	:Associations:		Food products		Clothing		Petroleum products	
	No.	Stores	Sales	Stores	Sales	Stores	Sales	
	-	No.	-	-	-	-	-	-
British Columbia	38	35	5,367,346	22	938,892	10	414,458	
Alberta	109	94	7,438,196	73	1,729,260	51	2,306,896	
Saskatchewan	208	200	14,780,489	174	2,786,490	147	11,048,367	
Manitoba	60	56	3,741,983	35	734,646	41	2,904,608	
Ontario	82	75	7,281,538	35	387,007	29	1,433,058	
Quebec	121	116	10,462,852	52	925,339	13	120,406	
New Brunswick	35	34	1,478,896	21	222,316	19	215,206	
Nova Scotia	72	71	6,545,482	47	966,654	24	609,669	
Prince Edward Island	13	13	2,123,949	4	56,805	3	99,005	
Newfoundland	44	44	2,944,213	44	714,514	-	-	
Total 1954	782	738	62,164,944	507	9,361,923	337	19,151,673	
Total 1953	869	798	63,876,873	570	8,385,284	450	17,189,038	

Table 7.- Continued

Province	: Feed & fertilizer :		Machinery		: Coal and wood		: Miscellaneous :	
	: Stores	: Sales	: Stores	: Sales	: Stores	: Sales	: Stores	: Sales
	- No.	- \$ -	- No.	- \$ -	- No.	- \$ -	- No.	- \$ -
British Columbia	17	3,244,103	6	46,481	10	282,170	25	810,640
Alberta	46	524,227	21	742,806	37	870,355	59	971,874
Saskatchewan	38	885,738	25	1,193,624	154	5,322,029	198	4,439,973
Manitoba	29	269,258	13	98,205	28	797,540	37	586,235
Ontario	62	9,210,804	45	1,554,375	31	966,964	19	852,095
Quebec	65	4,787,428	10	119,196	13	373,789	59	921,495
New Brunswick	24	1,400,446	14	117,247	19	122,706	12	112,938
Nova Scotia	49	1,707,438	15	98,867	18	157,843	39	358,442
Prince Edward Island	9	430,446	2	37,391	4	18,383	4	40,695
Newfoundland	-	-	-	-	-	-	44	185,706
Total 1954	339	22,459,888	151	4,008,192	314	8,911,779	496	9,280,093
Total 1953	462	31,106,302	276	3,972,968	428	6,211,416	614	11,190,881

a/ Mainly shelf hardware, electrical equipment and supplies.

Financial Structure of Marketing and Purchasing Co-operatives

Total assets of marketing and purchasing co-operatives in Canada for the fiscal year 1953-54, as shown in Table 8, were practically the same as the previous year, amounting to \$418.9 million. Value of real estate and other fixed assets was \$120.9 million, an increase of \$3.7 million over 1953, reflecting additional acquisition of land and buildings by co-operatives in 1953-54.

General liabilities to the public, whether to individuals or institutions other than members, amounted to \$236.0 million. The public liabilities represented 56.3 per cent of the total assets. The proportion was higher than in the preceding year again in 1954 as well as in 1953, indicating a trend towards greater financing of co-operatives by outside sources of capital.

The liabilities to members, including member loans and surplus allocated to members, remained about the same as in 1953 and amounted to \$73.6 million. The net worth, however, including share capital and membership fees, reserves not allocated to members and undivided surplus, decreased by \$3.0 million and totaled \$109.3 million in 1954. The members' equity, consisting of liabilities to members and net worth, amounted to \$182.9 million. In 1954 members' equity represented only 43.7 per cent of the total assets. This proportion indicates that for every dollar of capital supplied by outside creditors, the members' investment in their co-operative represents 77.5 cents.

In the above comparison, however, data of the four major grain marketing co-operatives have been included. Short term bank loans used by these associations to finance grain inventories constitute a substantial portion of total liabilities to the public, especially in recent years. With the data of these organizations excluded, the relation between members' equity and outside capital of the other marketing and purchasing co-operatives since 1948 has been as follows:

<u>YEAR</u>	<u>Members' equity</u> \$ million	<u>Liabilities to the public</u> \$ million	<u>Member money to outside capital</u>
1948	68.1	52.2	\$1.30 - 1.00
1949	81.4	64.6	\$1.26 - 1.00
1950	93.7	57.2	1.64 - 1.00
1951	99.5	55.4	1.80 - 1.00
1952	142.3	90.9	1.57 - 1.00
1953	127.3	59.5	2.14 - 1.00
1954	119.7	59.6	2.01 - 1.00

Thus, for co-operatives other than the major grain marketing organizations a rapid improvement in the ratio of members' equity compared with liabilities to the public has taken place during the past seven years. In 1948 total assets were \$120.3 million with members' equity amounting to \$68.1 million.

Member money represented \$1.30 for each dollar of outside capital.

In 1954 total assets of the 2,082 marketing and purchasing co-operatives amounted to \$179.3 million and liabilities to the public to only \$59.6 million. Thus members' equity equalled \$119.7 million or 66.8 per cent of the total assets. The members' capital then amounted to \$2.01 for every dollar of capital supplied by outside creditors.

Service Co-operatives

In 1954 the number of co-operatives reporting which were organized to provide services to members other than life, fire and casualty insurance was 418, compared with 469 in 1953 (Table 9). Ontario reported new housing and medical service co-operatives and Nova Scotia also reported several new artificial breeding co-operatives.

The many marketing and supply co-operatives which provide such services as custom grinding of feed, seed cleaning and trucking are excluded from the data of Table 9. Purchasing co-operatives which, in addition to selling consumer goods, provide cold storage lockers and deep freeze facilities are also excluded. The service co-operatives in 1954 excluding insurance co-operatives reported a membership of 157,897.

Total assets of service co-operatives in 1954 amounted to \$33.0 million. Liabilities to the public were \$21.0 million and members' equity \$12.0 million, 36.4 per cent of the total assets.

The service co-operatives provide housing, medical insurance, transportation, recreation facilities, telephone, printing, custom grinding, seed cleaning, and trucking facilities. There are also some co-operative restaurants and boarding houses. The combined reported revenue of all types of service co-operatives in 1954 added to \$11.1 million.

In Saskatchewan over 200 community service co-operatives reported functions such as recreation, curling, skating and maintaining community halls but their statistics are not included with those of other service co-operatives because they do not transact any business.

Fishermen's Co-operatives

Co-operatives marketing fish and fish products are operating in every province except Alberta and Manitoba. Eighty-six fishermen's co-operatives reported their business in 1954, compared with 77 in the previous year. Membership, as shown in Table 10, was reported to be 11,679.

The value of fish marketed was reported to be \$14.9 million in 1954, a decrease of \$2.3 million compared with 1953. Fishermen's co-operatives in 1954 handled approximately nine per cent of the total commercial marketings. Sales value of fishing supplies and general merchandise handled by fishermen's co-operatives reporting amounted to \$2.8 million, a decrease of \$1.4 million from the previous year.

The largest volume of business was handled by fishermen's co-operatives in British Columbia. A total volume of \$5.2 million, 35 per cent of all fish sales, were reported by them. Sales of fish were reported at \$4.1 million in Nova Scotia and at \$2.1 million in Quebec.

Table 9.- Statistical Summary of Service Co-operatives Reporting in Canada, Year Ended July 31, 1954

Province	Associations - number -	Members	Total assets - dollars -	Value of plant
British Columbia	19	14,664	1,252,368	649,796
Alberta	91	9,990	4,981,186	3,553,432
Saskatchewan	91	14,744	1,926,685	1,478,396
Manitoba	9	2,074	243,744	117,413
Ontario	73	43,442	4,503,679	2,498,962
Quebec	95	69,255	18,934,579	15,610,308
New Brunswick	18	2,235	64,588	42,240
Nova Scotia	8	1,189	59,779	23,056
Prince Edward Island	1	44	14,357	11,965
Newfoundland	12	207	1,046,943	1,005,226
Interprovincial	1	53	6,542	223
Total 1954	418	157,897	33,034,450	24,991,017
Total 1953	469	153,367	24,254,561	17,903,938

Table 9.- Continued

Province	Liabilities to the public	Liabilities to the members	Members' equity	Revenue
British Columbia	717,833	123,752	534,535	1,089,280
Alberta	1,618,706	498,194	3,362,480	384,355
Saskatchewan	218,054	207,505	1,708,631	577,944
Manitoba	37,568	21,097	206,176	214,647
Ontario	2,762,476	505,240	1,741,203	4,269,336
Quebec	15,103,127	106,981	3,831,452	4,308,017
New Brunswick	36,767	1,928	27,821	120,073
Nova Scotia	12,477	268	47,302	79,508
Prince Edward Island	6,194	-	8,163	2,426
Newfoundland	525,679	-	521,264	-
Interprovincial	3,048	-	3,494	19,116
Total 1954	21,041,929	1,464,965	11,992,521	11,064,702
Total 1953	15,775,958	1,487,418	8,478,603	8,867,388

a/ Revised, excluding insurance co-operatives.

Table 10.- Statistical Summary of Fishermen's Co-operatives Reporting
in Canada 1953-54

Province	Associations	Members	Value of fish sold	Value of fishing supplies and merchandise sold	Total business including other revenue
	number			dollars	
British Columbia	6	5,220	5,234,241	1,082,205	6,316,446
Saskatchewan	2	67	37,039	188	37,227
Ontario	5	154	1,594,350	368,902	1,999,638
Quebec	28	2,600	2,068,327	298,760	2,383,975
New Brunswick	18	1,672	1,332,662	458,688	1,792,935
Nova Scotia	16	1,397	4,116,596	465,193	4,587,399
Prince Edward Island	8	239	415,691	77,170	494,889
Newfoundland	3	330	116,340	20,721	137,454
Total 1954	86	11,679	14,915,246	2,771,827	17,749,963
Total 1953	77	14,933	17,184,558	4,139,149	21,407,507

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Table 10.- Continued

Province	Total assets	Liabilities to the public	Liabilities to the members	Members' equity
				dollars
British Columbia	6,860,288	4,119,897	1,292,588	2,740,391
Saskatchewan	16,531	7,997	33	8,534
Ontario	713,089	460,824	200,747	252,265
Quebec	690,704	242,956	42,165	447,748
New Brunswick	945,527	541,417	20,636	404,110
Nova Scotia	1,623,187	1,053,368	222,320	569,819
Prince Edward Island	102,235	32,230	5,040	70,005
Newfoundland	76,571	15,892	-	60,679
Total 1954	11,028,132	6,474,581	1,783,529	4,553,551
Total 1953	12,042,913	7,825,752	1,376,285	4,217,161

Total assets of all fishermen's co-operatives reporting in 1954 amounted to \$11.0 million. Liabilities to the public totaled \$6.5 million and members' equity \$4.6 million. Compared with the results of the previous year, members' equity increased by \$0.4 million and represented 41.3 per cent of the total assets. As liabilities to the public decreased by \$1.4 million during the same period, the proportion of assets held by members in their co-operatives improved to a considerable degree.

Insurance Co-operatives

Farmers' Mutual Fire Insurance Companies today play an important role in Canada. According to reports of the Superintendents of Insurance in the various provinces, there were 402 in operation in 1953 as indicated in Table 10. Although the number was the same in 1952, the net amount of insurance at risk in 1953 was \$3,264 million compared with \$3,038 million in 1952.

These are not the only insurance co-operatives in Canada. Medical insurance is offered by 42 co-operatives, data for which were included in the service co-operative category. Co-operative life insurance is offered by at least three organizations in Canada. Two of these, the Co-operative Life Insurance Association (which serves all provinces except Quebec) and L'Assurance-Vie Desjardins (a Quebec organization which is now chartered to operate in Ontario also), had a combined total of \$118.8 million of insurance in force in 1954. The third organization, Cuna Mutual Insurance Society, is not limited to Canada but serves credit union members throughout North America. It insures the savings and loans of credit union members and also offers individual life insurance.

The Co-operators Insurance Association specializes in automobile insurance. There are at least five other insurance co-operatives in Canada, one specializing in each of the following fields: mutual benefit, fire and casualty insurance, hail insurance, fidelity and guarantee bonding, and marine insurance.

Comparable data for 1953 and 1954 are available for only six of the nine insurance co-operatives referred to above. For these six, membership increased by 14,727 to reach a total of 79,445 and premium revenue increased by \$719,292 to \$3,725,053. Available information indicates that each of the other three insurance co-operatives referred to was expanding.

PART II

CO-OPERATIVE WHOLESALING IN CANADA

The procurement of goods and supplies and the provision of facilities for central marketing of agricultural products 1/ are services rendered to local co-operative associations in Canada by 11 co-operative wholesales situated throughout the country. All are federations of local co-operatives. The wholesales in turn, are federated upward into Interprovincial Co-operatives Limited, which is their national purchasing and manufacturing agency.

Wide differences exist in the functions and operations of the co-operative wholesales, although all are mainly engaged in supplying merchandise to their local co-operative members. In the eastern provinces, from Ontario to the Maritimes, they also act as central marketing agencies for farm products, such as livestock, dairy products and wool but do very little processing or manufacturing, except of dairy products. Such activities are carried out by the national organization, namely, Interprovincial Co-operatives Limited. In Quebec, however, one of the wholesales owns and operates meat packing facilities for processing meats. In the west, on the other hand, co-operative wholesales operate coal mines, oil refineries, grease and oil blending plants and lumber mills but do not act as central marketing agencies for farm products.

The 11 co-operative wholesales in Canada are as follows:

British Columbia -

British Columbia Co-operative Wholesale Society,
Vancouver, British Columbia.

Alberta -

Alberta Co-operative Wholesale Limited,
Edmonton, Alberta.

Saskatchewan -

Saskatchewan Federated Co-operatives Limited, 2/
Saskatoon, Saskatchewan.

Manitoba -

Manitoba Co-operative Wholesale Limited, 2/
Winnipeg, Manitoba.

Ontario -

United Co-operatives of Ontario,
Toronto, Ontario.

1/ Central marketing agencies for agricultural products such as honey, wool, dairy products and livestock are included in Part I.

2/ Amalgamated January, 1955.

Quebec -

La Co-operative Federee de Quebec, Montreal, Quebec.

L'Alliance des Cooperatives de Consommation, Quebec City, Quebec.

Maritimes -

Maritime Co-operative Services Limited, Moncton, New Brunswick.

Island Co-operative Services Limited, Charlottetown, P.E.I.

Eastern Co-operative Services Limited, Antigonish, Nova Scotia.

Cape Breton Co-operative Services Limited, Sydney, Nova Scotia.

Although there are four co-operative wholesales in the Maritime Provinces, the major organization is Maritime Co-operative Services Limited, at Moncton, N.B. The other three are, in effect, regional members of the Maritime Co-operative Services. The two in Nova Scotia are more closely allied to it but the Island Co-operative Services Limited is, nevertheless, also a member of Maritime Co-operative Services.

Financial Structure

Total assets of all 11 co-operative wholesales in Canada, plus those of Interprovincial Co-operatives Limited, amounted to \$31.0 million in 1951. Assets increased only slightly to \$31.6 million in 1952 but rose to \$38.0 million in 1953 and \$48.0 million in 1954 as indicated in Table 12. The increases from 1952 to 1953 and from 1953 to 1954 were largely in fixed assets since the net increase in plant values of the wholesales jumped from \$8.5 million in 1952 to \$10.9 million in 1953 and to \$16.8 million in 1954. During that year the Saskatchewan Federated Co-operatives Limited reported the completion of an oil cracking catalyst at a cost of about \$5 million. In the same year, La Co-operative Federee at Montreal reported a large increase in its investments in other co-operatives.

As total assets increased by \$16.5 million from 1952 to 1954, general liabilities to the public increased by \$13.7 million as shown in Table 12. The largest increase was in mortgages and other fixed liabilities. In 1954, mortgages represented 63 per cent and bonds and other debentures 37 per cent of the total long-term liabilities.

Members' equity increased from 13.3 million in 1951 to \$16.6 million in 1953 and to \$17.7 million in 1954. These figures indicate 43.0, 43.7 and 36.7 per cent respectively of the total assets; thus, total assets of these organizations have increased more rapidly than members' equity. Expressed as a ratio of members' equity to outside debts in 1953, for every dollar of borrowed capital there were 77 cents of member capital, but the members' equity decreased to 68 cents per borrowed dollar in 1954. The reduction was mainly due to larger amounts of liabilities secured by mortgages.

The working capital, which is the excess of current assets over current liabilities, increased fairly rapidly from 1951 to 1953, from \$8.3 million to \$13.5 million but decreased \$1.1 million in 1954. This decrease was mainly the result of a greater number of bank and credit union loans and a larger amount of accounts payable.

Table 12.- Co-operative Wholesales in Canada, Consolidated Balance Sheet,
1951, 1952, 1953, 1954

	: : 1951	: : 1952	: : 1953	: : 1954
	- dollars -			
Assets				
Cash on hand and in banks	457,068	1,624,099	2,941,001	1,297,685
Accounts receivable	9,423,883	8,192,276	9,720,738	11,620,193
Inventory	10,332,474	9,849,407	11,628,977	13,868,923
Other current assets	1,088,640	1,055,094	446,533	304,089
Total current assets	21,302,065	20,720,876	24,737,249	27,090,890
Fixed assets	8,202,268	8,508,570	10,932,817	16,820,265
Investments in co-operatives	661,956	1,174,091	962,340	2,663,749
Investments (other)	406,889	361,531	350,796	126,889
Other asset	460,746	814,529	1,050,333	1,347,700
Total assets	31,033,924	31,579,597	38,033,535	48,049,493
Liabilities				
Bank and credit union loans	6,897,772	3,743,192	3,776,266	5,893,866
Accounts payable	4,988,706	4,851,359	5,761,671	7,191,050
Accrued expenses	147,595	148,973	306,694	495,501
Other current liabilities	940,580	1,071,343	1,404,705	1,148,807
Total current liabilities	12,974,653	9,814,867	11,249,336	14,729,224
Mortgage and deferred liabilities	1,510,616	3,475,731	6,476,640	11,355,643
Bonds and debentures	3,205,668	3,429,252	3,711,783	4,304,283
Total liabilities to the public	17,690,937	16,719,850	21,437,759	30,389,150
Loans from members	4,225,130	4,778,620	5,657,797	6,388,448
Surplus allocated to members	261,570	183,966	251,733	214,887
Liabilities to members	4,486,700	4,962,586	5,909,530	6,603,335
Share capital	5,521,811	5,399,537	6,030,270	6,654,081
Reserve not allocated	877,985	2,010,960	2,053,288	2,283,085
Undivided surplus	2,456,491	2,486,664	2,602,688	2,119,842
Net worth	8,856,287	9,897,161	10,686,246	11,057,008
Members' equity	13,342,987	14,859,747	16,595,776	17,660,343
Total liabilities	31,033,924	31,579,597	38,033,535	48,049,493

The assets acquired during the past four years have been financed partly by the increase of \$4.3 million in members' equity and partly by the increase of \$12.7 million in outside capital. This outside capital is mainly secured by mortgages and other long-term liabilities. The available working capital has not kept pace in the last four years with the fixed assets. The latter increased by 105 per cent while the working capital increased only 49 per cent.

During the same period inventory of merchandise on hand rose from \$10.3 million in 1951 to \$13.9 million in 1954, a rise of 35 per cent. Accounts receivable increased over the four years and by \$1.9 million from 1953 to 1954.

Business Volume, 1954

The total business volume of the 11 co-operative wholesales in Canada amounted to \$149,793,818 in 1954. This figure represents an increase of 18 per cent over that for 1953. The value of farm supplies, merchandise and groceries sold was \$96,850,083. The value of co-operatively marketed farm products, not including livestock sold on a commission basis, was \$51,907,365. The revenue for services rendered, such as auditing, book-keeping and insurance, amounted to \$374,829, and other income represented \$661,541.

One of the principal functions of co-operative wholesales is to produce or procure for their members consumer goods and supplies for farm production. Total sales of supplies and merchandise were \$96.9 million, an increase of 16 per cent over those of 1953. The value of commodities sold was as follows:

	1953		1954	
	\$	%	\$	%
Groceries	9,819,960	11.7	12,873,352	13.3
Clothing, dry goods	900,000	1.0	875,086	0.9
Gas, oil, automotive supplies	20,081,320	24.8	22,167,209	22.9
Flour, feed, fertilizer, spray material	31,180,568	37.3	35,663,549	36.8
Machinery, hardware, equipment	10,781,775	12.8	13,629,838	14.1
Coal, wood, building material	6,156,257	7.2	7,407,533	7.7
Miscellaneous	1,834,555	2.2	626,222	0.6
Retail	2,559,000	3.0	3,607,294	3.7
Total	83,313,435	100.0	96,850,083	100.0

The largest items handled are those which are directly connected with farm production, namely feed, fertilizer, spray material, gasoline, oil, automotive equipment, machinery and hardware. These commodities together make up 74 per cent of the total sales of all the co-operative wholesales.

Not all the co-operative wholesales handle a complete line of commodities. In 1954, all wholesales reported the sale of groceries. The wholesales in British Columbia, Alberta and Saskatchewan were the only ones in the clothing and dry goods business. All wholesales except L'Alliance in Quebec City and

those in the Maritime Provinces handled gasoline, oil and other automotive and tractor supplies. L'Alliance, a supplier for consumer co-operatives in the Province of Quebec, is the only organization which does not handle feed, fertilizer and spray material. All wholesales except Cape Breton Co-operative Services in Sydney, Nova Scotia, reported sales of farm machinery and other farm equipment.

Retail sales which were included in the above tabulation were reported by the retail division of the Alberta Co-operative Wholesale Limited at Edmonton, which operates several retail branch outlets in the province.

The marketing of farm products was reported by wholesales in the eastern part of Canada only. The Cooperative Federée de Quebec, United Co-operatives of Ontario, Island Co-operative Services and Eastern Co-operative Services reported the value of farm products marketed on behalf of member co-operatives amounting to \$51.9 million, an increase of 18 per cent over 1953. The breakdown is as follows:

	1953		1954	
	\$	%	\$	%
Dairy products	20,139,573	45.8	25,391,252	48.9
Poultry and eggs	4,921,330	11.2	5,933,584	11.4
Fruits and vegetables	2,404,345	5.5	1,458,195	2.7
Livestock and livestock products	12,630,483	28.6	15,565,814	29.9
Grains and seed	3,796,793	8.5	3,035,530	5.7
Fish	20,920	0.4	27,664	0.5
Miscellaneous	2,327	-	495,326	0.9
Total	43,915,771	100.0	51,907,365	100.0

The Cooperative Federée de Quebec sold products valued at \$38.2 million, almost three-quarters of the total reported. The United Co-operatives of Ontario followed with sales of \$11.5 million. Island Co-operatives Services reported sales from agricultural products in the amount of \$1.7 million and Eastern Co-operative Services of \$0.5 million.

Dairy products, livestock and livestock products made up 78 per cent of all farm products marketed by the wholesales. In addition to the actual sales reported, a considerable volume of livestock is handled by the wholesales on a commission basis. United Co-operatives of Ontario reported livestock sales on a commission basis in 1954 valued at \$21,926,792, while Maritime Co-operative Services reported their commission sales of livestock and wool as \$3,805,736.

The revenue from services rendered by seven out of 11 co-operative wholesales amounted to \$374,829. They consisted of auditing and bookkeeping valued at \$101,076 and of insurance amounting to \$88,107. Other services such as storage, trucking and consignment resulted in a revenue of \$185,646. The revenue from brokerage sales and commission sales of \$183,045 was included with other revenue.

Operations, 1954

From the reports submitted by the wholesale co-operatives, it was possible to compile a consolidated operating statement. After the necessary adjustments were made 1/ in order to put the reports on a comparable basis, the combined operating statement for all wholesales was as follows:

Sales of supplies and farm produce	\$148,985,393 <u>a/</u>
Less cost of goods sold	<u>135,462,960</u>
Gross margin on trading	\$13,522,433
Per cent gross margin to sales:	9.1
Add other income:	
Commissions	267,381
Other	<u>410,602</u>
Gross revenue	14,294,606
Less: Total expenses	<u>12,001,532</u>
Net income	2,293,074

Per cent net income to gross revenue: 15.3
a/ Exclusive of revenue for services rendered, brokerage, commissions and any other income.

The total sales of supplies and farm products amounting to \$148,985,393 in 1954 increased by 17.0 per cent over those of 1953. The gross margin on trading was \$13,522,433, 9.1 per cent of gross sales. It varied for different wholesales from 4.0 per cent to 17.4 per cent. The gross revenue amounting to \$14,294,606 was also higher than that of last year.

Due to increased expenses reported by the wholesales in 1954, their net income was lower than that in 1953 and amounted to \$2,293,074. This is a decline of 9.6 per cent from 1953. The net income expressed in percentage of the gross revenue averaged 15.3 per cent. The lowest reported from any wholesale was 3.1, and the highest 34.2 per cent. Only three of the 11 wholesales reported their net incomes to be less than ten per cent of their gross revenue.

The highest volume of supplies and farm products sold, valued at over \$60 million, was La Cooperative Federee de Quebec. Saskatchewan Federated Co-operatives was next with a value of almost \$32 million. The United Co-operatives of Ontario did a business of almost \$28 million not including the sale of livestock on a commission basis which amounted to \$22 million. The total business of the remaining co-operative wholesales varied between \$1 million and \$10 million.

1/ By R.E.F. Jones, C.A., Economics Division, Ottawa.

INTERPROVINCIAL CO-OPERATIVES LTD.

The main objective of Interprovincial Co-operatives Limited, with headquarters in Winnipeg, is to buy goods and to manufacture supplies for the co-operative wholesales in Canada. Therefore, its business volume has not been included in the sales figures of the preceding section because of the obvious duplication. Its balance sheet, however, was included with that of the other wholesales in the financial analysis.

This organization is one of the newer developments in co-operative wholesaling and was organized under Federal Charter in September of 1940. Eight of the 11 co-operative wholesales in Canada own and control Interprovincial Co-operatives Limited. Shares are also held by the Scottish Co-operative Wholesale Society Limited and the Co-operative Wholesale Society Limited of Manchester, England.

Interprovincial Co-operatives Limited was organized to consolidate the buying of regional member co-operative wholesales and also to acquire and operate productive and manufacturing facilities. In addition, the organization agrees to act as distributor for the goods produced in co-operative processing plants and it also has control and supervision of the "Co-op" label in Canada.

Since 1946 when first reports were available, the business volume of Interprovincial Co-operatives Limited climbed from \$70,979 to a total of \$12,913,518 in 1954. Starting with hardware, the co-operative subsequently added groceries, linseed oil, flour and feed and dry goods. A bag factory was acquired in 1949, a coffee plant established in Vancouver in 1951, and a lease was obtained in 1952 for a fruit and vegetable canning plant in Ontario. In the same year an eastern office was opened in Toronto. The latest development in 1954 was the purchase of a chemical plant in Winnipeg in order to produce fertilizer and agricultural chemicals. These products were at first distributed only in the west but distribution was later extended to the eastern part of Canada.

Although the total sales for 1954 were reported to be \$12,913,518, the sale value of goods produced by the co-operative in its own establishments at Vancouver, Montreal, Beamsville and Winnipeg was only \$1,667,919. The remainder of the total sales, amounting to \$11,245,599, is the value of goods procured by the organization on behalf of its members and customers. The total income of this co-operative in 1954 was principally composed of commissions earned on goods and supplies procured for the patrons. Nevertheless, the various manufacturing and processing plants reported net earnings for the year.

The total assets of Interprovincial Co-operatives Limited at October 31, 1954, amounted to \$1,599,446. The total fixed assets were reported at \$165,847. They consisted of land in Vancouver and Winnipeg and buildings in Vancouver, Saskatoon and Winnipeg, and Interprovincial's own equipment in the Montreal bag factory, at the Vancouver coffee plant, at the Beamsville cannery and at the Winnipeg chemical plant.

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Annual Summary



CO-OPERATION IN CANADA

1954

1955

By B. H. Kristjanson
Marketing Service - Economics Division
CANADA DEPARTMENT OF AGRICULTURE

CO-OPERATION IN CANADA

1955

TWENTY-FOURTH ANNUAL SUMMARY

Canada Department of Agriculture
Marketing Service Economics Division

OTTAWA

January, 1957

INTRODUCTION AND ACKNOWLEDGMENTS

This, the twenty-fourth annual report on co-operation in Canada, is made possible by the voluntary reporting by co-operatives to the Canada Department of Agriculture in Ottawa. Reporting is maintained on a voluntary basis since the Government of Canada has no authority to require submission of the information which makes up this report. Co-operatives in Canada come under provincial jurisdiction.

Officials of provincial governments, secretaries of provincial co-operative unions and auditing services of co-operative wholesales provide the basic information for this report. The Economics Division of the Marketing Service, Department of Agriculture in Ottawa has, over the years, assembled and processed the data.

Over the past twenty-four years, during which time these data have been accumulating, the Economics Division has been able to serve as an information center on co-operatives for Canadians as well as for people from many parts of the world.

During the year under review 77 per cent of all active co-operatives made reports to the Economics Division. In terms of business volume the percentage is considerably higher since many of those failing to report are small co-operatives. In Alberta for example 213 of the 314 co-operatives not reporting were rural electrification co-operatives. (See Appendix Table 1).

PART I

CO-OPERATION IN CANADA, 1955

Co-operative Developments

While it is impossible to provide an extensive review of co-operative developments during the year under review it seems desirable to record a few highlights. The events mentioned here will suffice to indicate the vitality of the co-operative movement in Canada.

An example of successful rural-urban co-operation was seen in the operations of the Co-operators Insurance Association. Writing its first policy in January, 1947 it reported 31,700 policies in force in 1954. About one-third of these had been written in 1954.

Sales of \$13 million were reported by Interprovincial Co-operatives in 1954 with the largest savings in its nine year history. Plans were made to operate two canneries in Ontario during 1955. It leased a modern canning plant at Dunville, Ontario.

The first sales of Co-operative Petroleum products in British Columbia marked the opening of the new premises of Summerland Co-operative Services Society. Another "first" was the signing of incorporation papers for a natural gas co-operative in Alberta.

Newfoundland, at its fifth annual meeting of the Newfoundland Co-operative Union made plans for a wholesale establishment in that province.

United Co-operatives of Ontario announced plans to build a chemical food plant factory at Stratford, Ontario. This was in response to increasing needs for chemical fertilizers in the area. At the same time Interprovincial Co-operatives Limited undertook to distribute chemical fertilizers in Western Canada.

A co-operative abattoir is being planned in Nova Scotia.

A co-operative housing project of considerable size was launched in Quebec. It was formed by co-operatives, credit unions and the Canadian and Catholic Confederation of Labor.

The Co-operative Institute, with headquarters at Saskatoon, constitutes an important forward step in co-operative education in Canada. It will give intensive training courses to co-operative personnel and promote co-operative education in general. The services of the Institute are available to all co-operatives.

In Manitoba one of the largest co-operative grain elevators was opened for business at Brandon.

On the international front, Canada was represented at the annual meeting of the International Co-operative Alliance in Basle, Switzerland. Further evidence of world-wide co-operative interest was given by the Co-operative Union of Ontario in its support for a CARE "Freedom Village" project in India. Students from foreign countries, primarily under Colombo Plan and United Nations auspices continued their studies of the co-operative movement in Canada.

In December 1955 representatives from many of the North and South American countries (including four from Canada) met in Mexico City under the auspices of the International Labour Organization to consider at a technical level the regional needs of the co-operative movement in the Americas.

In addition to the discussion of these problems Canadian representatives were able to see at first hand, during the ten day meeting, interesting co-operative developments in Mexico. Among these were the co-operative (co-partnership) labor ownership of two large daily newspapers in Mexico City, a cement plant in a nearby location and a producer-labor-management co-operatively controlled sugar cane producing, manufacturing and refining development. The latter was also associated with the operation of housing and other co-operative efforts in an attempt to develop a completely co-operative community.

The conference at a technical level passed on a full report dealing with co-operative legislation, extension and other such requirements of co-operatives as well as a number of conclusions. These were forwarded to the International Labour Organization and resulted in resolutions relating to further encouragement to co-operatives and the co-ordination of activities being placed before and given formal approval by the Sixth Conference of American States of the International Labour Organization held at Havana, Cuba, September 3 to 14, 1956.

Membership

The data shown in Table 1 deal exclusively with agricultural marketing co-operatives and with purchasing co-operatives whose membership is predominantly rural. Subsequent tables in this report show the activities of other co-operative organizations such as fishermen's co-operatives.

Keeping this basis of classification in mind, it is interesting to note that the decline which began in 1951 in the number of marketing and purchasing co-operatives reporting, continued into 1955 (Table 1). Total volume of business reported has held up fairly well during this period and was only slightly lower in 1955 than in the previous year. The decrease occurred mainly in the marketing activities. When viewed in terms of the broader picture of a lower cash income from the sale of farm products in Canada in 1954-55, the decline in co-operative marketing is readily explained. Cash income from the sales of grains in particular was considerably below the 1953-54 level.

Table 1.- Growth of Marketing and Purchasing Co-operatives
Reporting in Canada 1932-1955

Crop year ended	:	Associations Reporting	:	Total business including other revenue	:	Marketing	:	Purchasing
		- number -				- thousand dollars -		
1932		795		145,303.9		134,611.1		10,665.5
1933		686		115,849.9		106,804.2		8,779.1
1934		690		136,411.5		128,909.0		7,389.0
1935		697		130,384.9		120,853.6		9,241.8
1936		781		158,165.6		144,962.6		12,788.2
1937		1,024		173,927.1		157,031.4		16,363.9
1938		1,217		155,080.4		134,493.7		20,091.9
1939		1,332		201,659.9		180,747.5		20,400.0
1940		1,151		236,322.5		214,293.4		21,129.8
1941		1,395		242,158.3		215,030.4		24,895.4
1942		1,722		257,090.4		214,762.9		42,327.5
1943		1,650		352,785.6		295,499.3		55,689.1
1944		1,792		527,855.5		459,798.8		65,508.7
1945		1,824		585,650.1		500,481.6		81,360.9
1946		1,953		554,329.7		454,564.9		95,603.3
1947		2,095		712,583.2		578,638.2		127,001.5
1948		2,249		780,085.0		616,347.5		157,874.0
1949		2,378		982,232.0		783,293.2		191,804.6
1950		2,495		1,015,264.8		803,639.0		206,082.4
1951		2,348		988,459.8		769,264.8		209,985.8
1952		2,194		1,112,469.9		840,113.8		234,848.2
1953		2,221		1,147,590.4		874,698.3		245,629.6
1954 <u>a/</u>		2,086		989,066.4		735,780.6		234,583.1
1955		1,949		941,377.9		704,047.1		228,446.5

a/ Revised.

Increases in the number of co-operatives reporting occurred in British Columbia, Manitoba, New Brunswick, Nova Scotia and Newfoundland (Table 2).

Membership reported showed an increase for the country as a whole from 1,366,002 in 1953-54 to 1,410,209 in 1954-55 (Table 3). Of the few provinces showing a decrease, Prince Edward Island was most conspicuous with a decrease of more than 50 per cent. Most of this occurred in the marketing and purchasing category. Ontario also showed a substantial decline in reported membership in marketing and purchasing co-operatives. Service co-operatives showed an increase in membership, most of it accounted for by Ontario which nearly doubled its membership in this category.

Volume of Business

The only exception to the general decrease in reported volume of business was in the "service" group of co-operatives. Here there was an increase of a little over \$300,000 between 1954 and 1955, (Table 4). Marketing co-operatives showed a decline of more than \$30 million, purchasing co-operatives a decline of more than \$6 million and fishermen's co-operatives a decrease of more than \$3 million.

An error in the compilation of statistics for marketing co-operatives in New Brunswick in 1954 should be brought to the attention of users of this report. In the preparation of "Co-operation in Canada, 1954" we mistakenly indicated a sales volume for New Brunswick marketing co-operatives of \$1,647,002.^{1/} The correct figure should have been \$4,415,631.

Even after this correction has been made, the increase in New Brunswick's marketing volume is impressive. Marketing co-operatives in New Brunswick reported nearly twice as much business in 1955 as in 1954. Purchasing co-operatives in that province also reported a substantial increase in business volume.

With a 13 per cent decrease in reported membership fishermen's co-operatives indicated a decline in total business volume of 19 per cent between 1954 and 1955. This change occurred primarily in the sales of fish and fish products.

Marketing of Farm Products

The principal changes between 1954 and 1955 volume of products marketed occurred in five groups of products (Table 5). Increases were reported for dairy products (\$8 million), tobacco (\$17 million) and eggs and poultry (\$2 million). Decreases were reported for grain and seed (\$53 million) and fruits and vegetables (\$5 million).

^{1/} See Co-operation in Canada, 1954, Table 4.

Table 2.- Co-operatives Reporting in Canada by Provinces, 1955

Province	:Marketing and : : purchasing : :co-operatives	: Fishermen's : :co-operatives	: Service : :co-operatives	:Total - number -
British Columbia	102	3	21	126
Alberta	148	-	165	313
Saskatchewan	466	4	105	575
Manitoba	122	-	12	134
Ontario	294	5	56	355
Quebec	612	28	91	731
New Brunswick	57	11	20	88
Nova Scotia	91	19	8	118
Prince Edward Island	7	5	-	12
Newfoundland	45	3	17	65
Interprovincial	5	-	-	5
Total 1955	1,949	78	495	2,522
Total 1954	2,086	86	418	2,590

Table 3.- Membership^{a/} of Co-operatives Reporting in Canada, by Provinces, 1955

Province	:Marketing and : : purchasing : :co-operatives	: Fishermen's : :co-operatives	: Service : :co-operatives	:Total - number -
British Columbia	50,975	3,466	18,355	72,796
Alberta	214,274	-	15,973	230,247
Saskatchewan	468,850	172	15,210	484,232
Manitoba	117,408	-	2,591	119,999
Ontario	87,788	161	78,933	166,882
Quebec	85,320	3,005	65,718	154,043
New Brunswick	13,178	1,102	2,178	16,458
Nova Scotia	25,158	1,776	1,024	27,958
Prince Edward Island	2,070	153	-	2,223
Newfoundland	5,014	332	252	5,598
Interprovincial	129,773 ^{b/}	-	-	129,773
Total 1955	1,199,808	10,167	200,234	1,410,209
Total 1954	1,196,426	11,679	157,897	1,366,002

^{a/} Membership figures are subject to duplication since persons are often members of more than one association.

^{b/} Both co-operative associations and individuals.

Table 4.- Volume of Business of Co-operatives Reporting in Canada
by Provinces for the Year Ended July 31, 1955

Province	:Marketing and purchasing co-operatives:			
	: Sales of :		: Sales of :	
	: farm :		: Total business:	
	: products :		: including :	
	products	merchandise	other revenue	Service co-operatives
- dollars -				
British Columbia	56,175,874	15,499,983	73,146,511	1,349,898
Alberta	125,741,602	18,771,431	145,050,856	587,792
Saskatchewan	193,797,452	52,483,674	248,307,589	788,040
Manitoba	59,539,203	14,424,425	74,536,890	218,355
Ontario	109,722,603	38,678,610	150,864,326	3,347,401
Quebec	75,124,857	56,072,616	132,439,402	4,967,423
New Brunswick	7,162,436	6,158,981	13,461,558	100,180
Nova Scotia	5,284,909	13,959,639	19,549,128	34,340
Prince Edward Island	639,366	1,126,954	1,787,767	-
Newfoundland	240,589	3,801,041	4,057,785	-
Interprovincial ^{a/}	70,618,176	7,469,131	78,176,077	-
Total 1955 ^{b/}	794,047,067	228,446,485	941,377,889	11,393,429
Total 1954 ^{b/}	735,780,671	234,583,125	989,066,449	11,064,702

a/ Co-operatives that do business in more than one province.

b/ Revised.

Table 4.- Continued

Province	:Fishermen's co-operatives:			
	: Sales of :		: Grand total	
	: Sales of :		: Total business:	
	: fish and fish:		: including :	
	products	merchandise	other revenue	other revenue
- dollars -				
British Columbia	2,870,648	650,668	3,526,661	78,023,070
Alberta	-	-	-	145,638,648
Saskatchewan	68,986	-	69,010	249,164,639
Manitoba	-	-	-	74,755,245
Ontario	963,479	484,046	1,501,376	155,713,103
Quebec	2,042,711	109,321	2,180,646	139,587,471
New Brunswick	893,882	374,456	1,276,168	14,837,906
Nova Scotia	4,505,006	679,098	5,190,944	24,774,412
Prince Edward Island	388,724	95,626	485,531	2,273,298
Newfoundland	149,298	25,237	176,232	4,234,017
Interprovincial ^{a/}	-	-	-	78,176,077
Total 1955 ^{b/}	11,882,733	2,418,452	14,406,568	967,177,886
Total 1954 ^{b/}	14,915,246	2,771,827	17,749,963	1,017,881,114

a/ Co-operatives that do business in more than one province.

b/ Revised.

In terms of total sales reported, Saskatchewan leads the field reporting total sales of nearly \$194 million. Alberta and Ontario both exceeded \$100 million. Quebec leads in dairy products, eggs and poultry; Ontario in tobacco, Saskatchewan in grain, Alberta in livestock and British Columbia in fruits. The strength of the Maritimes lies primarily in dairy products, fruits and vegetables.

Thirty per cent of all agricultural marketings in 1954-55 were handled by co-operatives. By products the per cent was as follows: dairy products (23); livestock (15); poultry and eggs (10); wool (89); grains, hay and seed (60); fruits and vegetables (20); maple products (45); tobacco (90) and honey (37).

Purchasing and Merchandising

Reported machinery and equipment sales by co-operatives dropped sharply between 1954 and 1955 (Table 7). A decrease of more than \$4 million was reported in this period with a total of 330 associations submitting reports for 1955. This was in keeping with the greatly reduced expenditures in Canada for farm machinery and equipment. The picture for co-operatives selling gas and oil was quite the opposite. Here the business volume increased by more than \$6 million in spite of a decrease in the number of associations reporting. Gas and oil sales, however, represented the only exception to the general decline in business volume reported by merchandising co-operatives.

Table 8 gives the amounts of business reported by provinces and type of merchandise. Quebec reported the largest volume, (\$56 million) most of it being in feeds and fertilizers. Saskatchewan ranked second with over \$52 million. Gas and oil sales were the largest single source of business for merchandising co-operatives in the three Prairie Provinces. Food and clothing make up a large part of the business volume in the Atlantic Provinces. British Columbia registered its largest volume in feeds and fertilizers although foods run a close second.

A summary of membership and business volume by provinces of the marketing and purchasing co-operatives is given in Table 9.

Financial Structure of Marketing and Purchasing Co-operatives

In spite of the smaller number of associations reporting in 1955, total assets of marketing and purchasing co-operatives showed a small increase over 1954 (Table 10). The value of real estate and other fixed assets continued to increase, showing a gain of more than \$5 million during the year.

The decrease in liabilities to the public of \$7 million was more than offset by an increase of over \$8 million in liabilities to members. The net worth position changed very little during the year.

Table 5.- Farm Products Marketed, by Co-operative Business Organizations in Canada, Reported for Crop years Ended July 31, 1954 and 1955

	1954 ^{a/}		1955	
	b/: Value		b/: Value	
	:Associations	: of sales	:associations	: of sales
	- number -	- dollars -	- number -	- dollars -
Marketing -				
Dairy products	514	135,264,945	509	143,612,420
Fruits and vegetables	124	37,073,061	129	32,004,690
Grains and seed	103	369,821,272	90	316,537,572
Livestock	303	105,107,524	278	104,598,523
Eggs and poultry	216	23,002,089	206	24,860,590
Honey	7	1,376,630	8	1,597,171
Maple products	3	2,699,514	2	3,355,418
Tobacco	6	56,238,105	6	72,968,803
Wool	18	1,963,108	14	1,853,566
Fur	9	626,637	11	592,420
Lumber and wood	31	1,559,325	25	1,197,154
Miscellaneous	49	1,048,461	43	868,740
Total	1,033	735,780,671 ^{a/}	1,030	704,047,067

a/ Revised.

b/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Table 6.- Merchandise and Supplies Handled by Co-operative Business Organizations in Canada, Reported for Crop Years Ended July 31, 1954 and 1955

	1954		1955	
	a/: Value		a/: Value	
	:Associations	: of sales	:Associations	: of sales
	- number -	- dollars -	- number -	- dollars -
Merchandising -				
Food products	802	63,858,547	823	61,462,672
Clothing and home furnishings	539	9,779,690	538	9,320,715
Petroleum products and auto accessories	694	32,126,610	606	38,450,953
Feed, fertilizer and spray material	828	77,062,758	839	75,070,507
Machinery and equipment	391	12,088,107	330	8,256,808
Coal, wood and building material	646	17,985,531	650	17,949,866
Miscellaneous	1,061	21,681,882	979	17,934,964
Total	1,723	234,583,125	1,664	228,446,485

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Table 7.- Retail Sales Volume of Co-operatives Reporting in Canada Classified by Types
of Farm Supplies and Provinces 1954-55

Province	: Food products : Clothing : Petrol. Pro. : Feed & Fert. : Machinery : Coal & Wood : Misc. ^{a/} :											
	Sales	Sales	Sales	Sales	Sales	Sales	Sales	Sales	Sales	Sales	Sales	Total
- dollars -												
B.C.	5,436,799	1,071,785	527,667	6,403,873	236,747	379,894	1,443,218	15,499,983				
Alta.	6,925,934	1,421,442	7,472,233	464,979	405,922	952,077	1,128,844	18,771,431				
Sask.	15,450,761	2,909,628	19,668,945	768,090	1,027,542	6,635,821	6,022,887	52,483,674				
Man.	3,817,306	649,894	5,785,536	867,197	330,145	2,057,462	916,885	14,424,425				
Ont.	5,599,194	309,515	2,961,596	21,480,664	1,387,615	3,676,163	3,263,863	38,678,610				
Que.	11,188,769	1,261,634	776,685	36,741,466	1,552,752	2,015,841	2,535,469	56,072,616				
N.B.	1,925,215	237,179	529,474	2,811,290	212,692	310,068	133,063	6,158,981				
N.S.	7,272,527	946,786	691,277	3,573,183	349,759	290,855	835,252	13,959,639				
P.E.I.	742,478	14,946	17,540	209,765	43,332	43,685	55,208	1,126,954				
Nfld.	3,043,689	464,108	-	-	-	-	293,244	3,801,041				
Interprov.	60,000	33,798	20,000	1,750,000	2,710,302	1,588,000	1,307,031	7,469,131				
Total 1954-55	61,462,672	9,320,715	38,450,953	75,070,507	8,256,808	17,949,866	17,934,964	228,446,485				
Total 1953-54	63,858,547	9,779,690	32,126,610	77,062,758	12,088,107	17,985,531	21,681,882	234,583,125				

^{a/} Mainly shelf hardware, electrical equipment and supplies.

Table 9.- Co-operative Marketing and Purchasing Associations Reporting
by Provinces, Crop Year Ended July 31, 1955

Province	:Shareholders:		Sales of :		Sales of :		Total business	
	:Associations:	: or :	: farm :	: products :	: supplies and :	: merchandise :	: including other revenue	
	- number -	:	:	:	- dollars -			
British Columbia	102	50,975	56,175,874		15,499,983		73,146,511	
Alberta	148	214,274	125,741,602		18,771,431		145,050,856	
Saskatchewan	466	468,850	193,797,452		52,483,674		248,307,589	
Manitoba	122	117,408	59,539,203		14,424,425		74,536,890	
Ontario	294	87,788	109,722,603		38,678,610		150,864,326	
Quebec	612	85,320	75,124,857		56,072,616		132,439,402	
New Brunswick	57	13,178	7,162,436		6,158,981		13,461,558	
Nova Scotia	91	25,158	5,284,909		13,959,639		19,549,128	
Prince Edward Island	7	2,070	639,366		1,126,954		1,787,767	
Newfoundland	45	5,014	240,589		3,801,041		4,057,785	
Interprovincial	5	129,773	70,618,176		7,469,131		78,176,077	
Total 1955	1,949	1,199,808	704,047,067		228,446,485		941,377,889	
Total 1954 ^{a/}	2,086	1,196,426	735,780,671		234,583,125		989,066,449	

^{a/} Revised.

Members' equity amounted to 45 per cent of total assets. When members' equity is compared with liabilities to the public, we find that non-member capital exceeds that of member capital. For every dollar from outside sources members provided 78 cents. This comparison, however, is more meaningful if the operations of the four major grain marketing co-operatives are excluded in such a comparison. Short-term financing of grain inventories makes up a large part of total liabilities to the public.

On the basis, then, of excluding the four major grain marketing co-operatives from the analysis, the ratio of member money to outside capital for the past few years is as follows:^{1/}

<u>Year</u>	<u>Members' equity</u> \$ million	<u>Liabilities to the public</u> \$ million	<u>Member money to each dollar of outside capital</u> - dollars -
1949	86.0	64.6	1.33
1950	94.2	69.4	1.36
1951	98.0	68.9	1.42
1952	117.9	71.7	1.64
1953	122.2	64.6	1.89
1954	119.7	59.6	2.01
1955	123.2	58.3	2.11

Service Co-operatives

Comparing 1955 with 1954 we find an increase in the number of service co-operatives reporting from 418 to 495, (Table 11). Membership increased from 157,897 to 200,234 during the year, the largest increase occurring in Ontario. Revenues were slightly higher in 1955 and members' equity showed substantial gains.

Several types of services are involved in this group. These include housing, medical insurance, transportation, recreation facilities, telephone, rural electrification, custom grinding, seed cleaning, co-operative restaurants and boarding houses.

The relatively large number of service co-operatives reporting in Alberta are primarily rural electricity co-operatives. Only 27 service co-operatives in Alberta were not of this type in 1955.

Fishermen's Co-operatives

Quebec reported the largest number of fishermen's co-operatives in 1955 (Table 12) and Nova Scotia the largest volume of fish sales. Nova Scotia accounted for nearly 38 per cent of all co-operative sales reported.

^{1/} These figures have been revised substantially from those shown in "Co-operation in Canada, 1954". Note the consistent and substantial improvement in the ratio since 1949.

The volume of business was over \$3 million less in 1955 than in 1954 and total assets fell by \$4 million. This change was the result of a large fish co-operative in British Columbia suspending its operations.

The financial picture of fish co-operatives as a whole was altered considerably as a result of this event. Note the large decrease in liabilities to the public, from \$6,474,581 in 1954 to \$2,992,721 in 1955. Most of this decrease is attributable to this one co-operative in British Columbia. The result is a greatly improved ratio of members' equity to liabilities to the public. In 1954 members' equity amounted to 70 cents for each dollar of liability to the public compared with a members' equity of \$1.36 in 1955.

Farmers' Mutual Fire Insurance

Four hundred farmers' mutual fire insurance co-operatives reported operations in Canada in 1954 with a net amount of insurance at risk of over \$3 billion (Table 13). Almost one-half of this business was done by co-operatives operating within Ontario. Companies operating throughout Canada accounted for another major part of the total insurance volume while British Columbia ranked lowest among the provinces.

Table 11.- Statistical Summary of Service Co-operatives Reporting in Canada, Year ended July 31, 1955

Province	: : Associations :	: : Members :	: : Total assets :	: : Value of plant :
	- number -		- dollars -	
British Columbia	21	18,355	1,517,042	664,058
Alberta	165	15,973	8,754,381	6,069,911
Saskatchewan	105	15,210	2,341,925	399,292
Manitoba	12	2,591	270,525	152,990
Ontario	56	78,933	3,352,891	1,190,545
Quebec	91	65,718	18,487,666	15,299,828
New Brunswick	20	2,178	66,028	38,601
Nova Scotia	8	1,024	42,541	25,784
Prince Edward Island	-	-	-	-
Newfoundland	17	252	1,522,807	1,493,965
Interprovincial	-	-	-	-
Total 1955	495	200,234	36,355,806	25,334,974
Total 1954	418	157,897	30,034,450	24,991,017

Table 11.- Continued

Province	: : Liabilities :	: : Liabilities :	: : Members' equity :	: : Revenue :
	to the public	to the members	- dollars -	
British Columbia	881,014	173,836	636,028	1,349,898
Alberta	2,881,281	803,997	5,873,100	587,792
Saskatchewan	192,678	1,034,956	2,149,247	788,040
Manitoba	50,039	12,103	220,486	218,355
Ontario	1,826,360	597,067	1,526,531	3,347,401
Quebec	14,188,093	69,883	4,299,573	4,967,423
New Brunswick	31,491	3,329	34,537	100,180
Nova Scotia	1,514	725	41,027	34,340
Prince Edward Island	-	-	-	-
Newfoundland	845,447	-	677,360	-
Interprovincial	-	-	-	-
Total 1955	20,897,917	2,695,896	15,457,889	11,393,429
Total 1954	21,041,929	1,464,965	11,992,521	11,064,702

Table 12.- Statistical Summary of Fishermen's Co-operatives Reporting
in Canada 1954-55

Province	: : Associations:	: : Members	: : Value : of : fish sold	: : Value of fishing : supplies and : merchandise sold	: : Total business : including : other revenue
	- number -			- dollars -	
British Columbia	3	3,466	2,870,648	650,668	3,526,661
Saskatchewan	4	172	68,986	-	69,010
Ontario	5	161	963,479	484,046	1,501,376
Quebec	28	3,005	2,042,710	109,321	2,180,646
New Brunswick	11	1,102	893,882	374,456	1,276,168
Nova Scotia	19	1,776	4,505,006	679,098	5,190,944
Prince Edward Island	5	153	388,724	95,626	485,531
Newfoundland	3	332	149,298	25,237	176,232
Total 1954-55	78	10,167	11,882,733	2,418,452	14,406,568
Total 1953-54	86	11,679	14,915,246	2,771,827	17,749,963

Table 12.- Continued

Province	: : Total assets	: : Liabilities : to the : public	: : Liabilities : to the : members	: : Members' Equity
	- dollars -			
British Columbia	2,852,316	683,246	1,158,026	2,169,070
Saskatchewan	104,970	62,676	1,977	42,294
Ontario	501,629	198,656	217,599	302,973
Quebec	621,771	161,250	21,088	460,521
New Brunswick	743,490	445,653	5,558	297,837
Nova Scotia	2,004,647	1,348,736	286,048	655,911
Prince Edward Island	142,110	68,859	3,759	73,251
Newfoundland	96,571	23,645	10,974	72,926
Total 1954-55	7,067,504	2,992,721	1,705,029	4,074,783
Total 1953-54	11,028,132	6,474,581	1,783,529	4,553,551

Table 13.- Farmers' Mutual Fire Insurance Companies in Canada 1954

Province	: Number : of : companies:	: Unassessed : : premium note : : residue :	Net : admitted : : assets :	: liabilities: : at risk :	Net amount : of insurance : : :	Net losses : paid : in 1954
			- dollars -			
British Columbia	1	243,332	187,112	87,195	16,488,445	8,283
Saskatchewan	4 a/	45,898	3,360,821	2,236,916	190,128,214	340,479
Ontario	66	35,977,335	12,870,669	3,095,019	1,489,168,558	3,133,735
Quebec - County	10	3,905,591	326,866	89,500	70,142,172	212,341
- Municipality	73	-	222,787	10,034	43,165,679	44,653
- Parish	233	12,310,182	1,167,890	93,289	26,337,828	455,643
New Brunswick	5	-	386,211	209,920	47,476,109	146,845
Nova Scotia	5	220,320	1,108,549	324,780	40,209,094	61,652
Prince Edward Island	1	-	404,513 b/	6,221	41,000,000	117,221
All Canada c/	2	1,867,854	24,651,176	16,470,931	1,218,959,725	6,246,927
Total 1954	400	54,570,512	44,686,594	22,623,805	3,183,075,824	10,767,779
Total 1955	403	53,049,019	39,552,043	19,479,830	3,264,290,600	8,671,165

a/ Includes one company which does business in the four Western Provinces.

b/ Includes unassessed premium note residue.

c/ These Companies do business throughout Canada.

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

The following data refer to the financial structure and operations of the nine co-operative wholesales of a provincial or regional nature and the one national co-operative wholesale in Canada in 1954-55.

Operations of the Saskatchewan Co-operatives Limited and the Manitoba Co-operative Wholesale reported separately in 1954 now appear under Federated Co-operatives Limited as a result of amalgamation. Island Co-operative Services Limited of Charlottetown, Prince Edward Island suspended operations in 1955 and made no submission for this report.

The nine provincial and regional co-operative wholesales are federations of local co-operatives on the one hand and members of the Interprovincial Co-operative Limited on the other.^{1/} The "Interprovincial" is the national purchasing and manufacturing agency for the wholesales.

Financial Structure

The upward trend in total assets of co-operative wholesales in Canada continues although the increase is slight. Total assets in 1954-55 were \$48.4 million compared with \$48 million in 1953-54 (Table 14).

Fixed assets have increased substantially during the five year period 1951-55. This increase amounted to \$8 million with fixed assets twice as high in 1955 as in 1951.

Total current liabilities which stood at \$13 million in 1955 were \$1.5 million less than in 1954. There was a corresponding decrease (\$1.5 million) in total liabilities to the public. These amounted to \$28.8 million in 1955.

Members' equity of \$19.6 million in 1955 showed an increase of nearly \$2 million during the year. This represented 40 per cent of total assets. Conversely this means that liabilities to the public amounted to 60 per cent of total assets.

Members' equity as a per cent of total assets from 1951 through 1955 has been as follows:

<u>Year</u>	<u>Members' equity as per cent of total assets</u>
1951	43
1952	47
1953	44
1954	37
1955	40

^{1/} For historical details of Interprovincial Co-operative Limited see last year's report "Co-operation in Canada, 1954". Total assets of this wholesale in 1955 amounted to \$1,580,710 with fixed assets of \$184,811. Total sales value of merchandise and supplies handled was \$13,386,496. These sales are excluded from the following discussion and data to avoid duplication.

Table 14.- Co-operative Wholesales in Canada, Consolidated Balance Sheet,
1952, 1953, 1954, 1955

	1952	1953	1954	1955
	- dollars -			
<u>Assets</u>				
Cash on hand and in banks	1,624,099	2,941,001	1,297,685	1,374,026
Accounts receivable	8,192,276	9,720,738	11,620,193	12,410,018
Inventory	9,849,407	11,628,977	13,868,923	13,598,894
Other current assets	1,055,094	446,533	304,089	333,889
Total current assets	20,720,876	24,737,249	27,090,890	27,716,827
Fixed assets	8,508,570	10,932,817	16,820,265	16,372,868
Investments in co-operatives	1,174,091	962,340	2,663,749	2,765,963
Investments (other)	361,531	350,796	126,889	83,546
Other assets	814,529	1,050,333	1,347,700	1,474,100
Total assets	31,579,597	38,033,535	48,049,493	48,413,304
<u>Liabilities</u>				
Bank and credit union loans	3,743,192	3,776,266	5,893,866	5,037,894
Accounts payable	4,851,359	5,761,671	7,191,050	6,393,937
Accrued expenses	148,973	306,694	495,501	460,275
Other current liabilities	1,071,343	1,404,705	1,148,807	1,333,958
Total current liabilities	9,814,867	11,249,336	14,729,224	13,226,064
Mortgage and other deferred liabilities	6,904,983	10,188,423	15,659,926	15,608,670
Total liabilities to the public	16,719,850	21,437,759	30,389,150	28,834,734
Loans from members	4,778,620	5,657,797	6,388,448	5,570,307
Surplus allocated to members	183,966	251,733	214,887	1,780,417
Liabilities to members	4,962,586	5,909,530	6,603,335	7,350,724
Share capital	5,399,537	6,030,270	6,654,081	7,219,746
Reserve not allocated	2,010,960	2,053,288	2,283,085	2,473,111
Undivided surplus	2,486,664	2,602,688	2,119,842	2,534,989
Net worth	9,897,161	10,686,246	11,057,008	12,227,846
Members' equity	14,859,747	16,595,776	17,660,343	19,578,570
Total liabilities	31,579,597	38,033,535	48,049,493	48,413,304

Sales Volume, 1955

Total sales by the nine co-operatives in 1954-55 were little over \$164 million. This was \$15.4 million above the preceding year. Sales of farm supplies, merchandise and groceries were \$5.5 million higher and farm products marketed (exclusive of livestock handled on a commission basis) \$10 million higher in 1955 than in 1954.

The accompanying table (Table 15) shows the relative importance of the various types of supplies handled by the wholesales. During the three-year period 1953 to 1955 groceries have become slightly more significant. Gas, oil and automotive supplies have become somewhat less significant relative to other supplies but are second only to the "flour, feed, fertilizer and sprays" category.

Table 15.- Percentage Distribution of Supplies Handled by Co-operative Wholesales by Type of Supplies, 1953-55

Supplies	1953	1954	1955
	- per cent -		
Groceries	11.7	13.3	13.5
Clothing, dry goods	1.0	0.9	0.9
Gas, oil, automobile supplies	24.8	22.9	22.9
Flour, feed, fertilizer, spray	37.3	36.8	36.9
Machinery, hardware, equipment	12.8	14.1	13.4
Coal, wood, building material	7.2	7.7	7.8
Miscellaneous	2.2	0.6	1.0
Petail	3.0	3.7	3.6
Total	100.0	100.0	100.0
Dollar volume	\$83,313,435	\$96,850,083	\$102,320,518

Three wholesales reported marketing of farm products. These were the Co-operative Federee de Quebec, United Co-operatives of Ontario and Eastern Co-operative Services. The distribution of these sales is shown in Table 16. Dairy, livestock and livestock products account for 84 per cent of the volume, with significant increase in the relative position of livestock and livestock products.

Excluded from this tabulation is the sale of livestock handled on a commission basis. United Co-operatives of Ontario reported sales of \$21,953,597 and Maritime Co-operative Services a volume of \$3,184,321

Table 16.- Distribution of Farm Products Marketed by Co-operative Wholesales in Canada by Type of Products, 1953-55

Product	1953	1954	1955
	- per cent -		
Dairy products	45.8	48.9	42.1
Poultry and eggs	11.2	11.4	8.4
Fruits and vegetables	5.5	2.7	1.7
Livestock and livestock products	28.6	29.9	41.9
Grains and seed	8.5	5.7	5.4
Fish	0.4	0.5	-
Miscellaneous	-	0.9	0.5
Total	100.0	100.0	100.0
Dollar volume	\$43,915,771	\$51,907,365	\$62,022,560

Operations, 1955^{1/}

The combined operating statement for all wholesales in Canada was as follows:

Sales	\$153,590,510 ^{a/}	
Less cost of goods sold	<u>137,983,714</u>	
Gross margin on trading		\$15,606,796
Per cent gross margin to sales	10.16	
Add other income:		145,346
Commissions		<u>545,180</u>
Gross revenue		16,297,322
Less: Total expenses		<u>13,233,996</u>
Net income		3,063,326
Per cent net income to gross revenue	18.8	

^{a/} Excludes the sales of one co-operative outlet for which there were no cost data available.

These data apply to a total sales volume of \$153,590,510 for which operating costs were available.

The gross margin on trading was slightly higher in 1955 at 10.16 per cent compared with 9.1 per cent the previous year. The lowest ratio was 4.2 per cent and the highest was 19.8 per cent.

A substantial increase in net income was in evidence. In 1954 net income stood at \$2,293,074; in 1955 this had risen to \$3,063,326

^{1/} By R.E.F. Jones, C.A., Economics Division, Ottawa.

In the following tabulation, expenses per \$100 of sales are shown:

	<u>Dollars per \$100 of sales</u>
Salaries, wages and other employment costs	\$4.66
Advertising, educational and donations	.35
Professional services	.05
Depreciation	.46
Delivery, car and truck expense	.42
Insurance	.23
Interest and bank charges	.90
Light, heat, power and water	.21
Office expense, bad debts	.17
Rent	.16
Repairs and maintenance	.33
Selling and travelling	.29
Taxes, licenses and dues	.13
Telephone and telegraph	.17
Directors' and meeting expenses	.06
Miscellaneous and supplies	.55

While these represent averages for all co-operative wholesales they may be of interest for comparative purposes.

APPENDIX

Appendix Table 1.- Total Number of Active Business Co-operatives in Canada
and per cent reporting by provinces.
(Year ending July 31, 1955)

Province	: : Total active - number -	: : Reporting - per cent -	: Per cent : reporting
British Columbia	173	127	73
Alberta	527	314	60
Saskatchewan	589	575	98
Manitoba	144	134	93
Ontario	460	356	77
Quebec	1,012	733	72
New Brunswick	101	83	82
Nova Scotia	143	120	84
Prince Edward Island	30	12	40
Newfoundland	76	65	86
Interprovincial	9	8	89
Total	3,264	2,527	77

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**CO-OPERATION
IN CANADA**

1956

By B. H. Kristjanson
Marketing Service - Economics Division
CANADA DEPARTMENT OF AGRICULTURE

JUNE, 1957

CO-OPERATION IN CANADA

1956

TWENTY-FIFTH ANNUAL SUMMARY

Canada Department of Agriculture
Marketing Service Economics Division

OTTAWA

June, 1957

INTRODUCTION AND ACKNOWLEDGMENTS

The quarter-century mark has now been reached in the publication of statistics on co-operatives in Canada by the Economics Division, Canada Department of Agriculture.

The first report in this series, prepared by A.E. Richards, carried the title of Farmers' Business Organizations in Canada, Bulletin No. 173 and was published in 1934. The information it contained was for the business year 1931 obtained by mail questionnaire. It covered 795 farmers' business organizations with a membership of 379,687 persons and a business volume of \$145 million. In 1956, 2,041 marketing and purchasing co-operatives with a million and a quarter in membership reported a business volume of one billion dollars.

Prior to this first bulletin, five annual reports on co-operative associations had been prepared by the Department of Labour, the fifth being a joint effort of the Economics Division, Department of Agriculture and the Department of Labour. These reports were primarily a listing of co-operative associations including the date organized, membership and the names of principal officers. Only a limited amount of business statistics was included.

The 1934 report of the Economics Division was thus the first one dealing exclusively with statistics on co-operatives. The other function -- that of preparing lists of co-operative associations -- has been continued, the last report being the Directory of Co-operative Associations In Canada, 1954. This is a bilingual publication of 110 pages giving the name and address, year of incorporation, type, membership and dollar volume of business for each association.

The mail questionnaire is still used to a limited extent in assembling the data for Co-operation in Canada. However, officials of provincial governments, secretaries of provincial co-operative unions and auditing services of co-operative wholesales provide most of the information. In addition, one private auditing firm in Ontario has been extremely helpful in this regard. The excellent co-operation of all concerned is hereby gratefully acknowledged, the more so because it is voluntary. Co-operatives in Canada are under provincial jurisdiction.

PART I

CO-OPERATION IN CANADA, 1956

Co-operative Developments

Co-operatives accounted for 30.5 per cent of the total dollar volume of farm products marketed in Canada during the year. Eighteen per cent of livestock and livestock products were sold by co-operatives while the proportion reached 62 per cent for grain, hay and seeds. By products the per cent was as follows: dairy products (24); livestock (16); poultry and eggs (9); wool (78); grains, hay and seeds (62) fruits and vegetables (25); maple products (62) and honey (47).

These calculations are based on reports received from over 92 per cent by number of all marketing and purchasing co-operatives known to have been operating during the year 1955-56 in Canada. Most of the 8 per cent reporting would add little to the marketing totals and likely represent considerably less than 8 per cent of marketing and purchasing activity. Some may be in the process of dissolution, not having surrendered their charters. Most of those not reporting in Quebec are supply co-operatives for logging and lumber operations.

The total number of marketing and purchasing co-operatives in Canada and the per cent reporting by provinces for the year ended July 31, 1956 were as follows:

	Total	Per Cent Reporting
British Columbia	127	89
Alberta	201	88
Saskatchewan	485	98
Manitoba	123	97
Ontario	357	86
Quebec	676	92
New Brunswick	56	89
Nova Scotia	108	91
Prince Edward Island	20	60
Newfoundland	56	91
Total	2,209	92

Business volume passed the billion dollar mark for the 12-month period ended July 31, 1956. The number of co-operative marketing and purchasing associations reporting to the Economics Division increased from 1,949 in 1955 to 2,041 in 1956 (Table 1).

Manitoba and New Brunswick were the only provinces reporting no increase in the number of co-operatives. New Brunswick reported 10 less and Manitoba 3 less than in 1955 (Table 2). All types of co-operatives showed some increase, the main improvement being in the marketing and purchasing category.

Table 1.- Growth of Marketing and Purchasing Co-operatives
Reporting in Canada 1932-1956

Crop year ended	:	Associations Reporting	:	Total business including other revenue	:	Marketing	:	Purchasing
		- number				- thousand dollars -		
1932		795		145,703.9		134,611.1		10,065.5
1933		686		115,849.9		106,804.2		8,779.1
1934		690		136,411.5		128,909.0		7,389.0
1935		697		130,384.9		120,853.6		9,241.8
1936		781		158,165.6		144,902.6		12,788.2
1937		1,024		173,927.1		157,031.4		16,303.9
1938		1,217		155,080.4		134,493.7		20,091.9
1939		1,332		201,659.9		180,747.5		20,400.0
1940		1,151		236,322.5		214,293.4		21,129.8
1941		1,375		242,153.3		215,033.2		24,395.4
1942		1,722		257,090.4		214,762.9		42,327.5
1943		1,050		352,785.6		295,499.3		55,689.1
1944		1,792		527,855.5		459,798.8		65,508.7
1945		1,824		585,650.1		500,481.6		81,360.9
1946		1,953		554,329.7		454,564.9		95,603.3
1947		2,095		712,583.2		578,638.2		127,001.5
1948		2,249		780,085.0		616,347.5		157,874.0
1949		2,378		982,232.0		783,293.2		191,804.6
1950		2,495		1,015,264.8		803,639.0		200,032.4
1951		2,348		988,459.8		769,264.8		209,985.8
1952		2,194		1,112,469.9		840,113.8		234,848.2
1953		2,221		1,147,590.4		874,698.3		245,629.6
1954		2,086		989,066.4		735,780.6		234,583.1
1955		1,949		941,377.9		704,047.1		228,446.5
1956		2,041		1,019,750.0		750,022.9		253,751.3

One of the basic problems of any organization is the provision of an adequate source of operating and investment funds. Co-operatives have relied heavily on capital subscriptions and loans from members. This will continue to provide the basic financing but co-operative insurance companies constitute a potential of growing importance as suppliers of investment funds. In this context it is significant that "Co-op Life" (Co-operative Life Insurance Company) wrote policy number 25,000 during the year. Incorporated in 1947 and now writing in all provinces except Quebec it reported \$72 million of coverage in force in November, 1956. In Quebec, L'Assurance-Vie Desjardins reported insurance in force of over \$288 million. This includes \$66 million of ordinary and group life insurance, the remainder being savings and loan insurance. The Société des Artisans, established since 1876, reported insurance in force of over \$180 million.

Co-operative wholesales are likewise continuing to expand. Interprovincial Co-operatives Limited with sales of \$19 million showed an increase of 42 per cent over last year. An expansion of its agricultural chemical plant has doubled the floor space for this operation.

United Co-operatives of Ontario opened its new three-storey head-office building at Weston, Ontario. The year's business amounted to \$58 million. Another outstanding event for U.C.O. was the opening of the new \$600,000 feed mill at Guelph, Ontario.

La Co-opérative Fédérée de Québec reported another banner year with a sales volume of \$81 million. Another abattoir was bought and construction started on a meat processing and storage plant.

Federated Co-operatives Limited, increased its sales by \$5 million to reach a turnover of \$46 million. This co-operative now owns 32 oil wells in Saskatchewan and Alberta. It built a \$250,000 grocery warehouse in Regina, Saskatchewan during the year.

The Montreal Housing Co-operative ended its first year with 30 houses completed and 12 under construction. The project, with a goal of 800 homes, is financed entirely within the co-operative movement. Costs range between \$7,500 and \$11,500 with a down payment according to the means of the purchaser.

United Maritime Fishermen reported a record turnover of 3.3 million dollars during the year. Quebec United Fishermen opened a new half million dollar fish plant on the Gaspé coast.

The marketing previously done in Prince Edward Island by Island Co-operative Services is now conducted by the newly formed Producers Co-operative Association Limited. During its first 10 months of operation a volume in excess of \$1 million was attained.

In our first report, mention was made of the Surrey Farmers' Co-operative Association at Cloverdale, British Columbia. Sales for 1951 were reported at \$312 thousand. In 1956 this co-operative passed the \$5 million mark. Another 5 million dollar business is that of The First Co-operative Packers of Ontario Limited, organized in 1929. In 1953, (our first record of this association) they reported a sales volume of \$163 thousand.

Membership

The increase in reported membership of marketing and purchasing co-operatives in Canada shown in Table 3 resulted from a general increase throughout the provinces. Only Saskatchewan reported a noticeable decrease but this was due to a change in the basis of estimating the membership of one large organization.

Almost 60 per cent of the reported membership occurs in the Prairie Provinces. Saskatchewan holds first place, followed by Alberta. Ontario reports a slightly larger membership than Quebec.

Volume of business

An increase in total volume of business during the year of \$78 million brought the total in 1956 to \$1,019,450,004. Ninety per cent of this increase is accounted for by the Prairie Provinces. Ontario and New Brunswick showed slight decreases, as did the interprovincial group (Table 4). Prince Edward Island reported the largest increase in percentage terms with an increase in total volume of business reported of 100 per cent over last year.

Fishermen's co-operatives showed an increase in volume of \$3 million in spite of a small decrease in number of members. In the case of Newfoundland, total sales of farm products amounted to \$2,562, this amount being for the sales of wood products. 1/

Marketing of farm products

With a decrease of 20 associations reporting sales of farm products, the volume increased from \$704 million in 1955 to \$751 million in 1956 (Table 5).

Sales of fruits and vegetables, tobacco, wool and fur were lower in 1956 than in 1955. Grains, livestock and dairy products accounted for most of the gains although the minor items such as maple products and honey registered substantial increases on a comparative basis. An increase in sales of \$4 million was reported in the egg and poultry group in spite of a small decline in associations reporting.

These increases reflect the generally improved market conditions for farm products compared with a year ago. Exceptions to this trend were found in

1/ In last year's report the corresponding figure was \$240,589 but this included some fish sales. It is now possible to segregate these items so that all fish sales are shown separately for 1956.

Table 2.- Co-operatives Reporting in Canada by Provinces, 1956

Province	Marketing and : purchasing : co-operatives	: Fishermen's Co-operatives	: Service Co-operatives	: Total
- number -				
British Columbia	113	4	23	140
Alberta	176	-	183	359
Saskatchewan	478	4	120	602
Manitoba	119	-	12	131
Ontario	306	8	71	385
Quebec	632	28	89	749
New Brunswick	50	9	19	78
Nova Scotia	98	18	7	123
Prince Edward Island	12	5	-	17
Newfoundland	51	3	28	82
Interprovincial	6	-	-	6
Total 1956	2,041	79	552	2,672
Total 1955	1,949	78	495	2,522

Table 3.- Membership ^{a/} of Co-operatives Reporting in Canada, by Provinces, 1956

Province	Marketing and : purchasing : co-operatives	: Fishermen's Co-operatives	: Service Co-operatives	: Total
- number -				
British Columbia	51,281	3,062	21,929	76,272
Alberta	221,277	-	18,806	240,083
Saskatchewan	429,080	183	14,382	443,645
Manitoba	137,991	-	2,770	140,761
Ontario	106,074	195	80,850	187,119
Quebec	94,187	3,005	64,470	161,662
New Brunswick	13,036	906	2,993	16,935
Nova Scotia	26,551	1,725	1,035	29,311
Prince Edward Island	3,831	189	-	4,020
Newfoundland	7,483	300	365	8,148
Interprovincial	164,997 ^{b/}	-	-	164,997
Total 1956	1,255,788	9,565	207,600	1,472,953
Total 1955	1,199,808	10,167	200,234	1,410,209

^{a/} Membership figures are subject to duplication since persons are often members of more than one association.

^{b/} Both co-operative associations and individuals.

Table 4.- Volume of Business of Co-operatives Reporting in Canada
by Provinces for the Year Ended July 31, 1956

	Marketing and purchasing co-operatives :				
	Sales of :		Sales of :		Total business :
	farm	supplies and	including		Service
Province	products	merchandise	other revenue		co-operatives
- dollars -					
British Columbia	55,269,730	18,629,370	75,428,928		1,448,682
Alberta	134,987,496	20,027,535	155,652,880		845,439
Saskatchewan	236,240,744	56,277,653	295,002,845		673,454
Manitoba	67,134,182	15,795,344	83,907,226		253,669
Ontario	97,750,374	47,920,527	147,494,942		4,674,625
Quebec	80,102,476	65,823,982	148,220,918		4,877,875
New Brunswick	6,839,919	6,510,151	13,441,421		110,097
Nova Scotia	5,595,364	12,679,087	19,680,439		39,939
Prince Edward Island	1,232,703	2,261,996	3,507,573		-
Newfoundland	2,562	4,122,375	4,142,955		-
Interprovincial	65,467,359	7,703,890	73,269,961		-
Total 1956	750,622,909	258,751,870	1,019,750,088		12,923,780
Total 1955	704,047,067	228,446,485	941,377,887		11,393,429

Table 4.- Continued

	Fishermen's co-operatives				
	Sales of	Sales of	Total	Grand total	
	fishermen's	business	business	business	
	fish and fish	supplies and	including	including	
Province	products	merchandise	other revenue	other revenue	
- dollars -					
British Columbia	3,778,296	805,634	4,605,761	81,483,371	
Alberta	-	-	-	156,498,319	
Saskatchewan	62,583	366	63,037	295,739,336	
Manitoba	-	-	-	84,160,895	
Ontario	1,848,486	626,891	2,493,356	154,662,923	
Quebec	2,176,994	134,188	2,322,335	155,421,128	
New Brunswick	1,059,785	276,527	1,345,517	14,897,035	
Nova Scotia	4,764,114	702,965	5,482,537	25,202,915	
Prince Edward Island	467,892	108,037	577,479	4,085,052	
Newfoundland	465,872	79,092	544,964	4,687,919	
Interprovincial	-	-	-	73,269,961	
Total 1956	14,624,022	2,733,700	17,434,986	1,050,108,854	
Total 1955	11,882,733	2,418,452	14,406,568	967,177,886	

Table 5.- Farm Products Marketed, by Co-operative Business Organizations
in Canada, Reported for Crop years Ended
July 31, 1955 and 1956

	1955		1956	
	: Associations a/ :	Value of sales	: Associations a/ :	Value of sales
	- number -	- dollars -	- number -	- dollars -
Marketing -				
Dairy products	509	143,612,420	505	153,966,741
Fruits and vegetables	129	32,004,690	133	31,632,954
Grains and seed	90	316,537,572	119	362,094,917
Livestock	278	104,598,523	308	113,272,985
Eggs and poultry	206	24,860,590	199	28,857,040
Honey	8	1,597,171	8	2,028,142
Maple products	2	3,355,418	3	4,136,629
Tobacco	6	72,968,803	4	50,111,481
Wool	14	1,853,566	16	1,636,756
Fur	11	592,420	12	575,332
Lumber and wood	25	1,197,154	43	1,438,579
Miscellaneous	43	868,740	58	871,353
Total	1,030	704,047,067	1,010	750,622,909

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Table 6.- Merchandise and Supplies Handled by Co-operative Business
Organizations in Canada, Reported for Crop Years
Ended July 31, 1955 and 1956

	1955		1956	
	: Associations a/ :	Value of sales	: Associations a/ :	Value of sales
	- number -	- dollars -	- number -	- dollars -
Merchandising -				
Food products	823	61,462,672	798	68,172,755
Clothing and home furnishings	538	9,320,715	592	9,888,878
Petroleum products and auto accessories	606	38,450,953	608	43,777,255
Feed, fertilizer and spray material	839	75,070,507	864	88,986,254
Machinery and equipment	330	8,256,808	421	10,615,777
Coal, wood and building material	650	17,949,866	605	17,122,552
Miscellaneous	979	17,934,964	1,003	20,188,399
Total	1,664	228,446,485	1,602	258,751,870

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Imported from the United States, for example, are tobacco.

Saskatchewan was far ahead of any other province in the sale of grains and seeds. Quebec ranked first in dairy products, eggs and poultry, lumber and maple products (Table 7). In maple products, no other province produces any significant amount. Ontario, while showing strength in most products led only in the marketing of honey and tobacco. Leadership in fruits and vegetables is held by British Columbia while Alberta dominates in livestock products and fur.

Purchasing and Merchandizing

Reported sales of merchandise and supplies increased by \$30 million during the year (Table 6). Most of this increase was in the sale of feeds and fertilizers (about \$14 million); food products (\$7 million) and petroleum products (\$5 million). Machinery and equipment sales recovered from last year's slump showing an increase of over \$3 million in 1956.

Quebec accounted for one-half of all feeds and fertilizers sold by co-operatives. Ontario was the only other province approaching Quebec's volume in this line. These two provinces also lead in the sale of farm machinery (Table 8).

Last year's report showed machinery sales in Saskatchewan of over \$1 million. Due to additional information becoming available it is now apparent that machinery sales amounted to \$745,852 in 1955. There was thus a slight gain in 1956 in this item with sales of \$784,156 in 1956. ^{1/} Saskatchewan retained first position in the sales of supplies other than feeds, fertilizer and machinery.

A summary of membership and business volume (by provinces) of marketing and purchasing co-operatives is given in Table 9.

Financial Structure of Marketing and Purchasing Co-operatives

Total assets for associations reporting in 1956 increased by \$44 million (Table 10). This was associated to some degree with an increase in the number of associations reporting.

The net worth position showed a marked improvement with an increase in net worth of \$15 million during the year. Members' equity increased by approx-

^{1/} A similar correction was made in petroleum product sales. Last year's report showed \$19,668,945. The correct figure for 1955 is \$19,950,635.

Table 7.- Sales Volume of Co-operatives Reporting in Canada Classified by Types of Farm Products and Provinces 1955-56

Province	Dairy products Sales	Fruits & Veg. Sales	Grains & Seed Sales	Livestock Sales	Eggs & Poultry Sales	Honey Sales	Misc. Sales	Total Sales
B.C.	27,899,560	21,132,879	38,867	5,026,884	757,095	-	414,445	55,269,730
Alta.	20,703,967	=	65,761,226	42,332,885	5,422,564	377,385	389,469	134,987,496
Sask.	19,049,675	376	174,122,846	38,626,352	4,063,252	232,945	145,298	236,240,744
Man.	6,787,223	917,150	47,600,850	8,002,731	3,124,107	633,358	68,763	67,134,182
Ont.	22,427,320	4,630,552	10,201,470	7,369,217	3,633,428	784,454	48,703,933	97,750,374
Que.	48,363,991	3,054,789	336,738	11,049,359	10,132,339	-	7,165,260	80,102,476
N.B.	5,536,635	448,710	158,067	263,447	398,681	-	34,379	6,839,919
N.S.	2,220,519	1,373,498	-	581,287	1,166,545	-	253,515	5,595,364
P.E.I.	977,851	75,000	-	20,823	159,029	-	-	1,232,703
Nfld.	-	-	-	-	-	-	2,562	2,562
Interprov.	-	-	63,874,853	-	-	-	1,592,506	65,467,359
Total 1956	153,966,741	31,632,954	362,094,917	113,272,985	28,857,040	2,028,142	58,770,130	750,622,909
Total 1955	143,612,420	32,004,690	316,537,572	104,598,523	24,860,590	1,597,171	80,836,101	704,047,067

Table 8.- Sales Volume of Co-operatives Reporting in Canada Classified by Types
of Farm Supplies and Provinces 1955-56

Province :	Food : Products : Sales :	Clothing : Products : Sales :	Petroleum : Products : Sales :	Feed & Fert. : Sales :	Machinery : Sales :	Coal & Wood Sales :	Misc. a/ Sales :	Total
- dollars -								
B.C.	6,900,217	960,540	767,760	7,465,058	395,005	308,093	1,832,648	18,629,330
Alta.	6,597,686	1,600,701	7,784,650	813,063	522,120	961,425	1,747,890	20,027,535
Sask.	16,315,200	3,414,058	22,574,680	682,682	784,156	6,315,808	6,244,328	56,277,653
Man.	3,940,069	598,620	6,209,668	1,063,205	448,266	2,270,943	1,296,573	15,795,344
Ont.	7,279,101	380,314	4,089,261	25,558,071	2,610,002	2,394,093	5,299,809	47,920,527
Que.	12,964,758	1,053,615	883,940	44,389,179	2,714,542	2,394,093	1,423,855	65,823,982
N.B.	2,189,926	206,708	458,569	2,869,946	233,605	238,048	313,349	6,510,151
N.S.	7,260,653	886,338	502,552	3,783,438	253,873	274,070	718,163	13,679,087
P.E.I.	1,669,118	32,359	63,753	386,773	1,000	17,425	91,568	2,261,996
Nfld.	3,056,027	722,256	-	-	-	-	344,092	4,122,375
Interprov.	-	33,360	-	1,874,839	3,148,889	1,770,678	876,124	7,703,890
Total	68,172,755	9,888,878	43,334,833	88,986,254	11,111,458	17,122,552	20,135,140	258,751,870
1956					b/			
Total	61,462,672	9,320,715	38,732,643	75,070,507	7,975,118	17,949,866	17,934,964	228,446,485
1955								

a/ Mainly shelf hardware, electrical equipment and supplies.

b/ Revised

Table 9.—Co-operative Marketing and Purchasing Associations Reporting by Provinces, Crop Year Ended July 31, 1956

Province	Associations	Shareholders		Sales of		Sales of		Total business
		:	:	:	:	:	:	
		:	or	:	farm	:	supplies and	:
		:	members	:	products	:	merchandise	:
		- number -		- dollars -				
British Columbia	113		51,281		55,269,730		18,629,330	75,428,928
Alberta	176		221,277		134,987,496		20,027,535	155,652,880
Saskatchewan	478		429,080		236,240,744		56,277,653	295,002,845
Manitoba	119		137,991		67,134,182		15,795,344	83,907,226
Ontario	306		106,074		97,750,374		47,920,527	147,494,942
Quebec	632		94,187		80,102,476		65,823,982	148,220,918
New Brunswick	50		13,036		6,839,919		6,510,151	13,441,421
Nova Scotia	98		26,551		5,595,364		13,679,087	19,680,439
Prince Edward Island	12		3,831		1,232,703		2,261,996	3,507,573
Newfoundland	51		7,483		2,562		4,122,375	4,142,955
Interprovincial	6		164,997		65,467,359		7,703,890	73,269,961
Total 1956	2,041		1,255,788		750,622,909		258,751,870	1,019,750,088
Total 1955	1,949		1,199,808		704,047,067		228,446,485	941,377,889

Table 10.- Financial Structure of Co-operative Marketing and Purchasing Associations
Reporting by Provinces, Crop Year Ended July 31, 1956

Province	Total assets	Value of plant	Liabilities		Liabilities		Net worth	Members' equity
			: to the public	: to the members	: to the public	: to the members		
- dollars -								
British Columbia	28,192,130	12,524,181	15,196,619	6,498,970		6,496,541	12,995,511	
Alberta	67,407,332	14,923,014	42,279,229	5,189,698		19,938,405	25,128,103	
Saskatchewan	164,656,727	37,322,567	102,115,508	42,193,382		20,347,837	62,541,219	
Manitoba	36,390,117	8,823,605	19,772,940	6,396,485		10,130,692	16,527,177	
Ontario	28,693,650	11,160,882	11,736,999	8,888,122		8,068,529	16,956,651	
Quebec	58,674,411	33,010,284	17,529,338	3,721,204		37,920,218	41,144,422	
New Brunswick	4,272,630	1,481,099	1,727,880	424,922		2,119,828	2,544,750	
Nova Scotia	7,505,397	2,616,160	2,852,510	1,471,418		3,181,469	3,772,367	
Prince Edward Island	1,064,784	550,242	484,654	65,890		514,240	560,130	
Newfoundland	1,945,011	558,254	534,170	83,909		1,326,932	1,410,841	
Interprovincial	14,731,136	14,731,136	44,796,645	6,319,292		13,867,499	20,186,791	
Total 1956	463,695,625	137,673,470	259,027,143	80,756,292		123,912,190	204,668,482	
Total 1955	419,387,477	126,349,756	229,004,480	81,642,001		108,740,996	190,382,997	

imately the same amount and represented 44 per cent of total assets. Non-member capital exceeded member capital, members providing 79 cents for every dollar of outside capital. This is influenced by the large volume of financing of grain inventories of the major grain marketing co-operatives. If these are excluded from the calculation to provide a picture of the rank-and-file co-operatives, the position over the past few years has been as follows:

<u>Year</u>	<u>Members' equity</u> \$ million	<u>Liabilities to</u> <u>the public</u> \$ million	<u>Member money to each</u> <u>dollar of outside capital</u> - dollars -
1950	94.2	69.4	1.36
1951	98.0	68.9	1.42
1952	117.9	71.7	1.64
1953	122.2	64.6	1.89
1954	119.7	59.6	2.01
1955	123.2	58.3	2.11
1956	136.7	69.1	1.98

Service Co-operatives

The upward trend in the number of service co-operatives continued through 1956 with 552 such associations reporting. Membership increased only slightly but revenues increased by \$1.5 million (Table 11).

This group includes a variety of functions. Some are more important than others but all are organized on co-operative principles. Included are housing, medical insurance, transportation, recreation facilities, telephone, rural electrification, custom grinding, seed cleaning, restaurants and boarding houses.

Fishermen's Co-operatives

Fewer fishermen's co-operatives reported their operations compared with a year ago. However, business volume increased by \$3 million during the year and total assets were \$1.6 million higher (Table 12). About 16 per cent of total sales were accounted for by supplies.

British Columbia and Quebec reported about the same membership in fishermen's co-operatives. Nova Scotia with about one-half the membership of either of these two provinces maintained first place in total volume of business.

Farmers' Mutual Fire Insurance

In preceding reports, statistics on farmers' mutual fire insurance companies have been included. This is no longer possible due to a change in the requirements laid down by the Superintendent of Insurance for Canada in the matter of reporting by these companies. It is known however, that the net insurance at risk exceeded \$3 billion in 1954.

Table 11.- Statistical Summary of Service Co-operatives Reporting in Canada, Year ended July 31, 1956

Province	Associations	Members	Total Assets	Value of plant
	- number -		- dollars -	
British Columbia	23	21,929	1,836,831	808,366
Alberta	183	18,806	9,769,423	6,947,228
Saskatchewan	120	14,382	2,722,018	709,343
Manitoba	12	2,770	297,762	147,872
Ontario	71	80,850	5,404,767	2,634,973
Quebec	89	64,470	19,095,660	16,029,710
New Brunswick	19	2,993	91,104	43,542
Nova Scotia	7	1,035	31,093	4,165
Prince Edward Island	-	-	-	-
Newfoundland	28	365	2,300,017	2,220,747
Interprovincial	-	-	-	-
Total 1956	552	207,600	41,548,675	29,545,946
Total 1955	495	200,234	36,355,806	25,334,974

Table 11.- Continued

Province	Liabilities to the public	Liabilities to the members	Members' equity	Revenue
	- dollars -			
British Columbia	905,692	98,600	931,139	1,448,682
Alberta	3,751,627	966,644	6,017,796	845,439
Saskatchewan	373,451	306,092	2,348,567	673,454
Manitoba	42,747	13,910	255,015	253,669
Ontario	3,068,349	614,071	2,336,418	4,674,625
Quebec	14,225,829	34,425	4,869,831	4,877,875
New Brunswick	53,624	2,297	37,480	110,097
Nova Scotia	7,890	6,598	23,203	39,939
Prince Edward Island	-	-	-	-
Newfoundland	1,418,445	-	881,572	-
Interprovincial	-	-	-	-
Total 1956	23,847,654	2,042,637	17,701,021	12,923,780
Total 1955	20,897,917	2,695,896	15,457,889	11,393,429

Table 12.- Statistical Summary of Fishermen's Co-operatives Reporting in Canada 1955-56

Province	Associations	Members	Value of fish sold	Value of supplies and merchandise sold	Total business including other revenue
	- number -		- dollars -		
British Columbia	4	3,062	3,778,296	805,634	4,605,761
Saskatchewan	4	183	62,583	366	63,037
Ontario	8	195	1,848,486	626,891	2,493,356
Quebec	28	3,005	2,176,994	134,188	2,322,335
New Brunswick	9	906	1,059,785	276,527	1,345,517
Nova Scotia	18	1,725	4,764,114	702,965	5,482,537
Prince Edward Island	5	189	467,892	108,037	577,479
Newfoundland	3	300	465,872	79,092	544,964
Total 1956	79	9,565	14,624,022	2,733,700	17,434,986
Total 1955	86	10,167	11,882,733	2,418,452	14,406,568

Table 12.- Continued

	Total assets	Liabilities to public	Liabilities to members	Members' equity
	- dollars -			
British Columbia	3,481,099	1,216,975	503,868	2,264,124
Saskatchewan	7,904	-	305	7,904
Ontario	748,620	234,072	360,952	514,548
Quebec	1,218,828	646,992	21,088	571,836
New Brunswick	652,053	390,717	77,462	261,336
Nova Scotia	2,278,392	1,602,668	192,859	675,724
Prince Edward Island	95,179	22,084	3,793	73,095
Newfoundland	138,046	71,833	1,000	66,213
Total 1956	8,620,121	4,185,341	1,161,327	4,434,780
Total 1955	7,067,504	2,992,721	1,705,029	4,074,783

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

With the replacement of Island Co-operative Services Limited by Producers Co-operative Association Limited of Prince Edward Island the number of co-operative wholesalers in Canada is again 10. These are provincial and regional federations of local co-operatives providing a wide range of services. Some, as in the eastern provinces of Ontario, Quebec and the Maritimes, act as central marketing agencies for farm products. In the West their activities include the operation of lumber mills, oil refineries, oil wells and coal mines. All however handle supplies for distribution to the locals. Total assets range from \$80 thousand for the smallest to \$24 million for the largest wholesale.

Interprovincial Co-operatives Limited is the national central wholesaler servicing the provincial organizations. It reported assets of \$2 million in 1956.

Financial Structure

Total assets of co-operative wholesalers in Canada increased by \$7 million during the year (Table 13). This change was due primarily to increases in inventory and accounts receivable. Undivided surplus stood at \$3.8 million in 1956, an increase of more than \$1 million over 1955.

Sales Volume, 1956

Total sales of \$187.5 million by co-operative wholesalers in 1956 represent a substantial gain over 1955 when total sales amounted to \$164 million.

Table 14 shows the relative importance of supplies handled. Feed and fertilizer sales were slightly more important this year, representing 38 per cent of total sales.

Table 14.- Percentage Distribution of Supplies Handled by Co-operative Wholesalers by Type of Supplies, 1953-56

Supplies	1953	1954	1955	1956
	- per cent -			
Groceries	11.7	13.3	13.5	13.4
Clothing, dry goods	1.0	0.9	0.9	0.8
Gas, oil, automobile supplies	24.8	22.9	22.9	21.8
Flour	37.3	36.8	36.9	38.3
Machinery, hardware, equipment	12.8	14.1	13.4	13.3
Coal, wood, building material	7.2	7.7	7.8	7.8
Miscellaneous	2.2	0.6	1.0	1.5
Retail	3.0	3.7	3.6	3.1
Total	100.0	100.0	100.0	100.0
Dollar volume	\$83,313,435	\$96,850,083	\$102,320,518	\$119,120,128

Table 13.- Co-operative Wholesales in Canada, Consolidated Balance Sheet,
1953, 1954, 1955, 1956

	:	:	:	:
	: 1953	: 1954	: 1955	: 1956
	- dollars -			
<u>Assets</u>				
Cash on hand and in banks	2,941,001	1,297,685	1,374,026	1,137,006
Accounts receivable	9,720,738	11,620,193	12,410,018	15,726,922
Inventory	11,628,977	13,868,923	17,598,394	15,853,804
Other current assets	446,533	304,089	333,889	158,142
Total current assets	24,737,249	27,090,890	27,716,827	32,875,874
Fixed assets	10,932,817	16,820,265	16,372,868	17,137,812
Investments in co-operatives	962,340	2,663,749	2,765,963	3,144,790
Investments (other)	350,796	126,889	83,546	720,923
Other assets	1,050,333	1,347,700	1,474,100	1,531,133
Total assets	38,033,535	48,049,493	48,413,304	55,410,532
<u>Liabilities</u>				
Bank and credit union loans	3,776,266	5,893,866	5,037,894	8,157,465
Accounts payable	5,761,671	7,191,050	6,393,937	7,595,487
Accrued expenses	306,694	495,501	460,275	527,181
Other current liabilities	1,404,705	1,148,807	1,333,958	1,553,069
Total current liabilities	11,249,336	14,729,224	13,226,064	17,833,202
Mortgage and other deferred liabilities	10,188,423	15,659,926	15,608,670	14,973,984
Total liabilities to the public	21,437,759	30,389,150	28,834,734	32,807,186
Liabilities to members	5,909,530	6,603,335	7,350,724	8,339,440
Share capital	6,030,270	6,654,081	7,219,746	7,913,800
Reserve not allocated	2,053,288	2,283,085	2,473,111	2,548,225
Undivided surplus	2,602,688	2,119,842	2,534,989	3,801,881
Net worth	10,686,246	11,057,008	12,227,846	14,263,906
Members' equity	10,595,776	17,660,343	19,573,570	22,607,346
Total liabilities	38,033,535	48,049,493	48,413,304	55,410,532

wholesales reported marketing of farm products. These were the Co-opérative Fédérée de Québec, United Co-operatives of Ontario, Eastern Co-operative Services and Producers Co-operative Association Limited. The distribution of these sales is shown in Table 15. Dairy, livestock and livestock products account for 77 per cent of the volume, with a significant increase in the relative position of livestock and livestock products since 1953.

Excluded from this tabulation is the sale of livestock handled on a commission basis. United Co-operatives of Ontario reported sales of \$22,053,719 and Maritime Co-operative Services a volume of \$2,558,315.

In the marketing of farm products it is of interest to note the downward trend in the relative importance of dairy products. Other livestock and livestock products (39.3 per cent) are the largest single group. Fruits and vegetables have gained in importance as have poultry and eggs. In the latter case the gains were due to a greatly expanded poultry and egg program by one of the large wholesales.

Table 15.- Distribution of Farm Products Marketed by Co-operative Wholesales in Canada by Type of Products, 1953-56

Products	1953	1954	1955	1956
	- per cent -			
Dairy products	45.8	43.9	42.1	37.7
Poultry and eggs	11.2	11.4	8.4	12.3
Fruits and vegetables	5.5	2.7	1.7	4.5
Livestock and livestock products	28.6	29.9	41.9	39.3
Grains and seed	8.5	5.7	5.4	5.8
Fish	0.4	0.5	-	-
Miscellaneous	-	0.9	0.5	0.4
Total	100.0	100.0	100.0	100.0
Dollar volume	\$43,915,771	\$51,907,365	\$62,022,560	\$63,406,999

Operations 1956 1/

The combined operating statement for all wholesales in Canada was as follows:

Sales	\$175,756,086	
Less cost of goods sold	<u>158,282,639</u>	
Gross margin on trading		\$17,473,447
Per cent gross margin to sales	9.9	
Add other income:		705,933
Commission		<u>234,334</u>
Gross revenue		18,473,764
Less: Total expenses		<u>14,756,073</u>
Net income		3,717,691
Per cent net income to gross revenue	20.1	

These data apply to a total sales volume of \$175,756,086 for which operating costs were available.

The gross margin on trading was slightly lower this year at 9.9 compared with 10.16 per cent the previous year.

In 1955 net income stood at \$3,063,326; in 1956 this had risen to \$3,717,691.

1/ By R.E.F. Jones, C.A. Economics Division, Ottawa



**26th
Annual Summary**

**CO-OPERATION
IN CANADA**

1957

By B. H. Kristjanson

Economics Division — Marketing Service

CANADA DEPARTMENT OF AGRICULTURE

PART I

CO-OPERATION IN CANADA, 1957

The statistical basis for our annual reports on co-operative activities in Canada is the voluntary submission of operating statements, balance sheets and answers to questionnaires by the co-operative movement to the Economics Division, Department of Agriculture in Ottawa. The continued assistance of individuals, provincial co-operative unions, provincial government departments and the Co-operative Union of Canada is hereby gratefully acknowledged in the maintenance of this service.

How complete is the reporting? A total of 2,022 marketing and purchasing co-operatives reported for the year ended July 31, 1957. This is 94 per cent of the known co-operatives in these categories. Coverage of service co-operatives is less satisfactory.

Growth of marketing and purchasing co-operatives

Table 1 shows the business volume for marketing and purchasing co-operatives for the period 1932-57 and the number of such associations reporting. Only in 1953 was the total business volume reported higher than in 1957. There has been a consistent upward trend during the past three years.

Much of the variation in the marketing business of co-operatives in recent years has been associated with variations in the total value of farm marketings. In each of the last two years the value of farm products marketed by co-operatives has amounted to 30.5 per cent of the total value of farm products marketed as estimated by the Dominion Bureau of Statistics. The co-operative share of farm marketings has

been close to this level in all recent years. In 1953 when the value of farm products marketed through co-operatives was at its all time high, the co-operative share was 32.3 per cent.

Reporting by type of co-operative

With a total of 2,876 co-operatives reporting in 1957, 70 per cent were of the marketing and purchasing type (Table 2). This type also accounted for 1,363,470 out of a total of 1,628,362 memberships (Table 3).

Of the total memberships reported in co-operatives nearly one million occurred in the three Prairie Provinces. There is a variety of reasons for this regional concentration. Probably the most important was that remoteness from ultimate markets led to greater need of organized effort in agricultural marketing. Moreover, a number of the Prairie marketing co-operatives grew with the agricultural economy of the area and thus did not have to displace old well-established firms to establish themselves. Finally, differences in organizational patterns led to more individuals being members of several co-operatives in the Prairie Provinces than in the rest of Canada.

Volume of business

Total business done by marketing, purchasing, fishermen's and service co-operatives for the year ended July 31, 1957 was \$1,126,209,836. This represents a slight increase over the previous year. All provinces except Saskatchewan shared in this increase. Prince Edward Island co-operatives recorded the largest proportionate gain due mainly to more complete reporting.

Marketing of farm products

The volume of farm products marketed was almost the same as a year earlier (Table 4). The sale of grains and seeds accounted for nearly

one-half of the total volume. Livestock sales of nearly \$200 million and dairy products in the value of \$167 million were the other two main categories.

The dominance of the grain business becomes apparent when it is realized that it exceeds the aggregate value of all livestock, livestock products, (excluding dairy), eggs, poultry and wool.

Merchandise and supplies handled

A sales volume of nearly \$284 million represents a gain of \$25 million in merchandise and supplies handled compared with 1956. Feed and fertilizer sales dominate the picture, being in excess of \$100 million and representing 35 per cent of the total.

The large decrease in the number of associations reporting sales of machinery and equipment results from a change in reporting procedures. Certain items formerly classed as equipment are now classed as hardware. This change in classification has not materially affected the volume of sales reported but has eliminated co-operatives previously reporting very small sales of machinery and equipment.

Tables 7, 8 and 9 provide a summary of supplies handled and farm products marketed on a provincial basis.

Financial structure of marketing and purchasing co-operatives

An increase in net worth of marketing and purchasing co-operatives of \$15 million in 1957 was a repetition of the previous year's performance (Table 10). Liabilities to the public increased by \$3 million while liabilities to members remained almost constant.

It is of interest to note the continued decline in the ratio of member money to outside capital for these associations when the operations of the four large grain organizations are excluded. In 1957 member money

amounted to \$1.82 for each dollar of outside capital having receded from a high of \$2.11 in 1955. The position of these co-operatives for the past few years has been as follows, (excluding the four large grain organizations in Western Canada):

<u>Year</u>	<u>Members' equity</u> \$ million	<u>Liabilities to</u> <u>the public</u> \$ million	<u>Member money to each</u> <u>dollar of outside capital</u> - dollars -
1950	94.2	69.4	1.36
1951	98.0	68.9	1.42
1952	117.9	71.7	1.64
1953	122.2	64.6	1.89
1954	119.7	59.6	2.01
1955	123.2	58.3	2.11
1956	136.7	69.1	1.98
1957	146.1	80.0	1.82

Service co-operatives

It has always been difficult to obtain a consistent statistical coverage of this group of co-operatives. Included here are housing, rural electrification, medical insurance, transportation, recreation facilities, telephone, custom grinding, seed cleaning, restaurants, boarding houses and others. Frequently the business volume is small and less attention is paid to the maintenance of statistics, than in marketing and purchasing co-operatives. Consequently, the data of Table 11 understate the contributions made by service co-operatives.

Fishermen's co-operatives

Increased volume of business was reported by fishermen's co-operatives in 1957 primarily in British Columbia, Ontario and Quebec. Compared with a reported business volume of \$14 million in 1955, this year's volume of nearly \$21 million is an impressive gain (Table 12).

Table 1.- Growth of marketing and purchasing co-operatives reporting
in Canada 1932-1957

Crop year ended	: Associations reporting	: Total business including other revenue	: Marketing	: Purchasing
	- number -		- thousand dollars -	
1932	795	145,303	134,611	10,665
1936	781	158,165	144,962	12,788
1937	1,024	173,927	157,031	16,363
1938	1,217	155,080	134,493	20,091
1939	1,332	201,659	180,747	20,400
1940	1,151	236,322	214,293	21,129
1941	1,395	242,158	215,030	24,895
1942	1,722	257,090	214,762	42,327
1943	1,650	352,785	295,499	55,689
1944	1,792	527,855	459,798	65,508
1945	1,824	585,650	500,481	81,360
1946	1,953	554,329	454,564	95,603
1947	2,095	712,583	578,638	127,001
1948	2,249	780,085	616,347	157,874
1949	2,378	982,232	783,293	191,804
1950	2,495	1,015,264	803,639	206,082
1951	2,348	988,459	769,264	209,985
1952	2,194	1,112,469	840,113	234,848
1953	2,221	1,147,590	874,698	245,629
1954	2,086	989,066	735,780	234,583
1955	1,949	941,377	704,047	228,446
1956	2,041	1,092,516 ^{a/}	823,389 ^{a/}	258,751
1957	2,022	1,126,209	825,007	283,730

^{a/} Revised.

Table 2.- Co-operatives reporting in Canada by Provinces, 1957

Province	:Marketing and: : purchasing : :co-operatives:	: Fishermen's : :co-operatives:	: Service : :co-operatives:	: Total
	- number -			
British Columbia	122	5	22	149
Alberta	159	-	401	560
Saskatchewan	480	6	122	608
Manitoba	116	-	12	128
Ontario	300	8	69	377
Quebec	622	28	86	736
New Brunswick	52	10	21	83
Nova Scotia	97	15	9	121
Prince Edward Island	19	5	1	25
Newfoundland	49	7	26	82
Interprovincial	6	-	1	7
Total 1957	2,022	84	770	2,876
Total 1956	2,041	79	552	2,672

Table 3.- Memberships of co-operatives reporting in Canada, by Provinces, 1957 a/

Province	:Marketing and: : purchasing : :co-operatives:	: Fishermen's : :co-operatives:	: Service : :co-operatives:	: Total
	- number -			
British Columbia	55,582	2,952	30,055	88,589
Alberta	215,318	-	40,096	255,414
Saskatchewan	559,330	267	15,080	574,677
Manitoba	132,621	-	2,563	135,184
Ontario	133,591	203	97,502	231,296
Quebec	84,400	3,136	59,859	147,395
New Brunswick	14,226	943	6,787	21,956
Nova Scotia	24,335	1,559	2,802	28,696
Prince Edward Island	5,363	200	44	5,607
Newfoundland	7,614	444 <u>b/</u>	360	8,418
Interprovincial	131,090 <u>b/</u>	-	40	131,130
Total 1957	1,363,470	9,704	255,188	1,628,362
Total 1956	1,255,788	9,565	207,600	1,472,953

a/ Membership figures are subject to duplication since persons are often members of more than one association.

b/ Both co-operative associations and individuals.

Table 4.- Volume of business of co-operatives reporting in Canada
by Provinces for the year ended July 31, 1957

Province	: Marketing and purchasing co-operatives :			
	: Sales of :		: Total business:	
	: farm : supplies and :		: including : Service	
	: products	: merchandise	: other revenue	: co-operatives
- dollars -				
British Columbia	57,857,741	21,164,257	81,358,741	1,515,287
Alberta	143,851,696	21,371,263	168,059,810	1,793,301
Saskatchewan	224,422,096	61,073,621	289,583,433	509,655
Manitoba	74,275,439	16,728,743	92,379,853	196,181
Ontario	137,675,366	57,262,320	196,557,127	4,982,291
Quebec	84,304,059	68,393,684	154,247,066	5,489,570
New Brunswick	7,911,039	6,842,566	14,909,415	1,176,710
Nova Scotia	6,279,601	14,480,645	21,126,011	66,546
Prince Edward Island	1,639,646	3,811,644	5,500,338	1,765
Newfoundland	6,498	4,574,418	4,586,232	-
Interprovincial	86,784,562	8,027,285	97,901,810	19,763
Total 1957	825,007,743	283,730,446	1,126,209,836	15,751,069
Total 1956	823,389,051 ^{a/}	258,751,870	1,092,516,230 ^{a/}	13,205,622 ^{a/}

^{a/} Revised.

Table 4.- Continued

Province	: Fishermen's co-operatives :			
	: Sales of :		: Grand total	
	: Sales of : fishermen's:		: Total business: business	
	: fish and fish:	: supplies and:	: including	: including
- dollars -				
British Columbia	4,503,345	940,977	5,522,370	88,396,398
Alberta	-	-	-	169,853,111
Saskatchewan	113,943	581	114,550	290,207,638
Manitoba	-	-	-	92,576,034
Ontario	2,346,168	714,003	3,204,790	204,744,208
Quebec	3,029,245	126,896	3,184,424	162,921,060
New Brunswick	1,227,335	308,679	1,541,402	17,627,527
Nova Scotia	4,967,554	600,842	5,579,173	26,771,730
Prince Edward Island	737,372	156,234	900,924	6,403,027
Newfoundland	485,375	81,502	578,367	5,164,599
Interprovincial	-	-	-	97,921,573
Total 1957	17,410,337	2,929,714	20,626,000	1,162,586,905
Total 1956	14,624,022	2,733,700	17,434,986	1,123,156,808 ^{a/}

^{a/} Revised.

Table 5.- Farm products marketed, by co-operative business organizations in Canada, reported for crop years ended July 31, 1956 and 1957

	1956		1957	
	: Associations ^{a/}	: Value of sales	: Associations ^{a/}	: Value of sales
	- number -	- dollars -	- number -	- dollars -
Marketing -				
Dairy products	505	153,966,741	472	166,729,939
Fruits and vegetables	133	31,632,954	144	29,746,187
Grains and seed	119	362,094,917	109	377,017,336
Livestock and livestock products	308	186,039,127 ^{b/}	147	199,848,542
Eggs and poultry	199	28,857,040	182	38,710,527
Honey	8	2,028,142	11	2,304,181
Maple products	3	4,136,629	1	3,043,927
Tobacco	4	50,111,481	3	1,679,180
Wool	16	1,636,756	40	3,827,646
Fur	12	575,332	8	484,557
Lumber and wood	43	1,438,579	34	1,184,327
Miscellaneous	58	871,353	79	431,394
Total	1,010	823,389,051	997	825,007,743

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

b/ Revised.

Table 6.- Merchandise and supplies handled by co-operative business organizations in Canada, reported for crop years ended July 31, 1956 and 1957

	1956		1957	
	: Associations ^{a/}	: Value of sales	: Associations ^{a/}	: Value of sales
	- number -	- dollars -	- number -	- dollars -
Merchandising -				
Food products	798	68,172,755	792	74,967,041
Clothing and home furnishings	592	9,888,878	530	9,397,480
Petroleum products and auto accessories	608	43,777,255	591	47,414,402
Feed, fertilizer and spray material	864	88,986,254	861	100,272,439
Machinery and equipment	421	10,615,777	302	10,431,976
Coal, wood and building material	605	17,122,552	611	22,430,626
Miscellaneous	1,003	20,188,399	978	18,816,482
Total	1,602	258,751,870	1,551	283,730,446

a/ Duplication exists in this column since some associations market produce as well as handle supplies. Some market more than one product and some handle many of the supplies listed.

Table 7.- Sales volume of co-operatives reporting in Canada classified by types of farm products and Provinces 1956-57

Province	Dairy : products : sales	Fruits and : vegetable : sales	Grains and : seed : sales	Livestock : sales	Eggs and : poultry : sales	Honey : sales	Misc. : sales	Total : sales
	- dollars -							
B.C.	31,354,248	20,004,206	21,000	5,013,516	832,838	759	631,174	57,857,741
Alta.	21,223,649	-	72,637,033	43,555,611	5,551,459	619,921	264,023	143,851,696
Sask.	21,072,678	1,778	162,466,446	35,277,208	5,153,032	264,511	186,443	224,422,096
Man.	6,890,398	477,419	52,639,683	9,739,000	3,749,876	710,650	68,413	74,275,439
Ont.	23,380,768	3,523,003	11,148,401	94,804,103	3,883,071	708,303	227,717	137,675,366
Que.	53,199,898	2,931,710	198,811	10,029,498	10,566,894	-	7,377,248	84,304,059
N.B.	5,305,193	951,009	174,989	880,586	531,597	-	67,665	7,911,039
N.S.	3,008,337	1,114,565	18,856	544,623	1,441,988	37	151,195	6,279,601
P.E.I.	695,565	741,930	-	4,397	192,056	-	5,698	1,639,646
Nfld.	-	567	-	-	-	-	5,931	6,498
Interprov.	599,205	-	77,712,117	-	6,807,716	-	1,665,524	86,784,562
Total								
1957	166,729,939	29,746,187	377,017,336	199,848,542	38,710,527	2,304,181	10,651,031	825,007,743
Total								
1956	153,966,741	31,632,954	362,094,917	186,039,127 ^{a/}	28,857,040	2,028,142	58,770,130 ^{b/}	823,389,051 ^{a/}

a/ Revised.

b/ Tobacco sales omitted.

Table 9.- Co-operative marketing and purchasing associations reporting by
Provinces, crop year ended July 31, 1957

Province	Associations:	Shareholders:	Sales of	Sales of	Total business
	members	or	farm	supplies and	including
	number		products	merchandise	other revenue
				- dollars -	
British Columbia	122	55,582	57,857,741	21,164,257	81,358,741
Alberta	159	215,318	143,851,696	21,371,263	168,059,810
Saskatchewan	480	559,330	224,422,096	61,073,621	289,583,433
Manitoba	116	132,621	74,275,439	16,728,743	92,379,853
Ontario	300	133,591	137,675,366	57,262,320	196,557,127
Quebec	622	84,400	84,304,050	68,393,684	154,247,066
New Brunswick	52	14,226	7,911,039	6,842,566	14,909,415
Nova Scotia	97	24,335	6,279,601	14,480,645	21,126,011
Prince Edward Island	19	5,363	1,639,646	3,811,644	5,500,338
Newfoundland	49	7,614	6,498	4,574,418	4,586,232
Interprovincial	6	131,090	86,764,562	8,027,285	97,901,810
Total 1957	2,022	1,363,470	825,007,743	283,730,446	1,126,209,836
Total 1956	2,041	1,255,788	823,389,051 ^{a/}	258,751,870	1,092,516,230 ^{a/}

^{a/} Revised.

Table 10.- Financial structure of co-operative marketing and purchasing associations reporting by Provinces, Crop year ended July 31, 1957

Province	Total assets	Value of plant	Liabilities : to the public	Liabilities : to the members	Net worth	Members' equity
			- dollars -			
British Columbia	27,885,100	11,878,990	15,115,088	5,743,866	7,026,146	12,770,012
Alberta	67,925,144	13,697,638	42,480,834	6,159,284	19,285,026	25,444,310
Saskatchewan	170,636,832	40,853,974	98,326,553	42,838,962	29,471,317	72,310,279
Manitoba	39,530,404	9,243,043	22,356,537	6,430,790	10,743,077	17,173,867
Ontario	31,556,523	12,631,291	13,678,324	9,036,405	8,841,704	17,878,199
Quebec	63,321,164	35,030,296	19,721,110	3,375,467	40,224,587	43,600,054
New Brunswick	4,550,440	1,689,756	1,809,114	373,003	2,368,323	2,741,326
Nova Scotia	7,846,323	2,647,681	2,823,631	2,255,393	2,767,299	5,022,692
Prince Edward Island	1,457,326	744,110	642,748	97,323	717,255	814,578
Newfoundland	2,277,060	678,609	721,493	137,985	1,417,582	1,555,567
Interprovincial	64,925,678	15,083,280	44,405,913	4,755,078	15,764,687	20,519,765
Total 1957	481,911,994	144,178,668	262,081,345	81,203,556	138,627,093	219,830,649
Total 1956	463,695,625	137,673,470	259,027,143	80,756,292	123,912,190	204,668,482

Table 11.- Statistical summary of service co-operatives reporting in Canada, year ended July 31, 1957

Province	Associations - number -	Members	Total Assets	Value of plant
British Columbia	22	30,055	1,440,703	739,086
Alberta	401	40,096	40,101,418	39,647,610
Saskatchewan	122	15,080	927,332	661,410
Manitoba	12	2,563	296,100	198,869
Ontario	69	97,502	5,970,736	2,714,718
Quebec	86	59,859	20,780,699	17,183,723
New Brunswick	21	6,787	133,665	57,951
Nova Scotia	9	2,802	89,822	32,086
Prince Edward Island	1	44	11,465	11,338
Newfoundland	26	360	2,566,022	2,488,973
Interprovincial	1	40	7,571	62
Total 1957	770	255,188	72,325,533	63,736,726
Total 1956	552	207,600	41,548,675	29,545,946

Table 11.- Continued

Province	Liabilities to the public	Liabilities to the members	Members equity	Revenue
British Columbia	533,277	22,747	887,426	1,515,287
Alberta	14,033,799	62,389	26,067,619	1,793,301
Saskatchewan	248,810	304,462	678,522	509,655
Manitoba	29,309	15,221	266,791	196,181
Ontario	3,608,808	403,676	2,361,928	4,982,291 ^{a/}
Quebec	15,263,442	138,234	5,517,257	5,489,570
New Brunswick	162,366	-	28,701 R ^{b/}	1,176,710
Nova Scotia	13,843	23,610	75,979	66,546
Prince Edward Island	3,566	-	7,899	1,765
Newfoundland	1,706,119	-	859,903	-
Interprovincial	2,924	-	4,647	19,763
Total 1957	35,626,263	970,339	36,699,270	15,751,069
Total 1956	23,847,654	2,042,637	17,701,021	13,205,622 ^{a/}

^{a/} Revised.^{b/} R represents deficit.

Table 12.- Statistical summary of fishermen's co-operatives reporting
in Canada 1956-57

Province	Associations	Members	Value of fish sold	Value of supplies and merchandise sold	Total business including other revenue
	- number -			- dollars -	
British Columbia	5	2,952	4,503,345	940,977	5,522,370
Saskatchewan	6	267	113,943	581	114,550
Ontario	8	203	2,346,168	714,003	3,204,790
Quebec	28	3,136	3,029,245	126,896	3,184,424
New Brunswick	10	943	1,227,335	308,679	1,541,402
Nova Scotia	15	1,559	4,967,554	600,842	5,579,173
Prince Edward Island	5	200	737,372	156,234	900,924
Newfoundland	7	444 ^{a/}	485,375	81,502	578,367
Total 1957	84	9,704	17,410,337	2,929,714	20,626,000
Total 1956	79	9,565	14,624,022	2,733,700	17,434,986

Table 12.- Continued

Province	Total assets	Liabilities to the public	Liabilities to the members	Members' equity
			- dollars -	
British Columbia	3,980,878	2,140,639	583,510	1,840,239
Saskatchewan	71,059	45,449	-	25,610
Ontario	930,892	301,643	478,899	629,249
Quebec	1,468,747	888,790	113,039	579,957
New Brunswick	610,556	327,687	13,348	282,869
Nova Scotia	1,625,191	1,029,299	267,267	595,892
Prince Edward Island	168,058	42,100	25,035	125,958
Newfoundland	181,611	156,186	1,739	25,425
Total 1957	9,036,992	4,931,793	1,482,837	4,105,199
Total 1956	8,620,121	4,185,341	1,161,327	4,434,780

^{a/} Associations and individuals.

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

The ten co-operative wholesalers in Canada in 1957 reported total assets of \$58 million (Table 13). The largest of these had assets of \$25 million, the smallest had \$81 thousand. Only three reported assets in excess of \$3 million.

Members' equity in these provincial and regional federations of local co-operatives showed a gain of over \$2 million to reach a total of \$25 million in 1957.

Sales volume in 1957

In previous issues of this report, sales of livestock handled on a commission basis have been excluded from the statistical summary of wholesale operations. This year commission sales are included to bring the data on wholesales to a comparable basis with Part I of this report.

Supplies handled by wholesales reached a volume of \$126 million in 1957 (Table 14). Flour, feed and fertilizer accounted for 37 per cent of this total with gas, oil and auto supplies the second largest category.

Sales of farm products take on an entirely new complex when commission sales of livestock are included. With a total farm product of \$93 million nearly 56 per cent of this was from sales of livestock and livestock products. Dairy products ranked second.

Total sales of supplies and farm products showed the impressive gain of \$30 million between 1955 and 1957 to reach a total of \$219 million.

Table 13.- Co-operative wholesales in Canada, consolidated balance sheet,
1955-1957

	1955	1956	1957
	- dollars -		
<u>Assets</u>			
Cash on hand and in banks	1,374,026	1,137,006	749,346
Accounts receivable	12,410,018	15,726,922	16,468,759
Inventory	13,598,894	15,853,804	15,893,688
Other current assets	333,889	158,142	948,923
Total current assets	27,716,827	32,875,874	34,060,716
Fixed assets	16,372,868	17,137,812	17,697,887
Investments in co-operatives	2,765,963	3,144,790	3,122,168
Investments (other)	83,546	720,923	895,065
Other assets	1,474,100	1,531,133	2,357,757
Total assets	48,413,304	55,410,532	58,133,593
<u>Liabilities</u>			
Bank and credit union loans	5,037,894	8,157,465	7,075,077
Accounts payable	6,393,937	7,595,487	8,041,060
Accrued expenses	460,275	527,181	775,099
Other current liabilities	1,333,958	1,553,069	1,307,711
Total current liabilities	13,226,064	17,833,202	17,198,947
Mortgage and other deferred liabilities	15,608,670	14,973,984	16,002,241
Total liabilities to the public	28,834,734	32,807,186	33,201,188
Liabilities to members	7,350,724	8,339,440	8,964,586
Share capital	7,219,746	7,913,800	9,130,107
Reserve not allocated	2,473,111	2,548,225	2,761,539
Undivided surplus	2,534,989	3,801,881	4,076,173
Net worth	12,227,846	14,263,906	15,967,819
Members' equity	19,578,570	22,603,346	24,932,405
Total liabilities	48,413,304	55,410,532	58,133,593

Table 14.- Percentage distribution of supplies and farm products handled by co-operative wholesales by type of commodity 1955-57

Supplies	1955	1956	1957
	- per cent -		
Groceries	13.5	13.4	15.1
Clothing, dry goods and home furnishings	0.9	0.8	0.9
Gas, oil, automobile supplies	22.9	21.8	22.9
Flour, feed, fertilizer	36.9	38.3	37.0
Machinery, hardware and equipment	13.4	13.3	14.0
Coal, wood, building material	7.8	7.8	6.6
Miscellaneous	1.0	1.5	1.9
Retail	3.6	3.1	1.6
Total	100.0	100.0	100.0
Dollar volume	\$102,320,518	\$119,120,128	\$126,004,213

Products	1955 ^{a/}	1956 ^{a/}	1957
	- per cent -		
Dairy products	30.0	27.7	25.8
Poultry and eggs	6.0	9.1	10.9
Fruits and vegetables	1.2	3.3	2.9
Livestock and livestock products	58.7	55.4	55.6
Grains and seed	3.8	4.3	4.5
Miscellaneous	0.3	0.2	0.3
Total	100.0	100.0	100.0
Dollar volume	\$87,160,478	\$93,019,033	\$93,261,248

^{a/} Revised.

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Annual Summary

CO-OPERATION IN CANADA

1958



By V.A. Heighton

Economics Division

CANADA DEPARTMENT OF AGRICULTURE

PART I

CO-OPERATION IN CANADA, 1958 1/

The Economics Division has been collecting and compiling data on the extent and operations of co-operative associations in Canada since 1932. This present report, the twenty-seventh in the series is for the crop year ended July 31, 1958.

Co-operative Highlights

Co-operators and supporters aided and encouraged by the Nova Scotia Government have been successful in raising the necessary funds for the establishment of a farmer-owner abattoir in Halifax. The construction of the abattoir is expected to be completed in the fall of 1959.

La Co-operative Federee de Quebec has a record year of over \$95 million business. The Federee opened a new department for the mass purchase and distribution of petroleum products. This service is welcomed by farm co-operators whose farms are becoming more mechanized and the use of petroleum products increasing steadily.

An important move in the field of co-operative marketing during 1958 was in the reorganization of the United Co-operatives of Ontario. This change was the setting up of a province-wide organization for dairy and poultry products. United Dairy and Poultry Co-operatives with assets of \$2.5 million.

The importance of co-operative business, especially in the handling of supplies and consumer goods is ever increasing. In 1958 a million dollar co-operative supermarket opened in Winnipeg. It houses complete departments in groceries, meats, drugs, hardware and equipment and other facilities. Membership is over 6,500 with parking space for over 200 cars.

The Government of Saskatchewan has made provision for the eventual ownership if accepted by the patrons for two of its crown companies into co-operatives, the Saskatchewan Fish Marketing Service and the Government Trading Stores.

A co-operative Building Society was formed in British Columbia to encourage the formation of co-operative housing groups in the province.

Important developments in the co-operative movement are taking place among the Canadian Eskimos in Northern Quebec and in the North West Territories. There is a new Co-operative Association's Ordinance dealing with co-operatives

1/ All information included in this report has been provided voluntarily. The continued co-operation and assistance of individuals, provincial co-operative unions, provincial government departments and the Co-operative Union of Canada is hereby gratefully acknowledged.

in the North West Territories. A charter has been granted by the Quebec Government to a fishermen's co-operative at George River in Northern Quebec. Two other co-operatives are in the making and will soon receive charters. One of these is at Port Burwell and the other one is at Cape Dorset, Baffin Island. The Federal Department of Northern Affairs is giving encouragement to these developments.

The fiftieth anniversary of the founding of the Co-operative Union of Canada was celebrated in April, 1959 at Hamilton, Ontario where a commemorative plaque was unveiled bearing the following inscription:

"THE CO-OPERATIVE UNION OF CANADA 1909"

"The modern co-operative movement began at Rochdale, England in 1844. The first consumers' co-operative in Canada was started at Stellarton, Nova Scotia, in 1861, and thereafter the number of co-operatives steadily increased in Eastern Canada. In Western Canada, co-operative development followed closely upon the settlement of the prairies. In 1909 co-operative leaders decided to form a national association, and at a meeting held in Hamilton near this site March 6, 1909, they founded the Co-operative Union of Canada. Samuel Carter of Guelph was the first president and George Keen of Brantford the first secretary."

Growth in 1957-58

Canadian co-operatives reported gains in total assets, members' equity and total volume of business during the crop year ended July 31, 1958. While gains indicative of continued growth were reported on all fronts except membership, these gains were generally small on a percentage basis to the size of the co-operative movement in Canada.

The total volume of business done by marketing, purchasing, fishermen's and service co-operatives for the year ended July 31, 1958 was \$1,244,558,000 (Table 1). This was an increase of \$92 million over the previous year and represented a new high for total co-operative business. A total of 2,002 marketing and purchasing co-operatives or 94 per cent of the known co-operatives in these categories reported a business of \$1,208,455,000 in 1958 (Table 2).

The sales volume of farm products marketed through co-operatives amounted to \$895 million an increase of \$77.7 million over the 1957 figure (Table 3). All provinces reported increases in the total value of farm products marketed. Co-operatives marketed about 33 per cent of all agricultural products entering commercial trade in Canada in 1958.

Sales in merchandise and farm supplies advanced to \$296 million in 1958 an increase of \$13 million over the previous year's sales. The provinces of Quebec, Prince Edward Island and the interprovincial group reported slight decreases in sales of merchandise.

Commodity sales in co-operative marketing reported gains in all items with the exception of grains and seed, maple products and wool. The small decrease in sales of these items did not offset the general gains reported for other commodities.

Total assets of marketing and purchasing co-operatives increased from \$481.9 million in 1957 to \$506.8 million in 1958 a gain of five per cent (Table 8).

Fishermen's co-operatives reported an over-all increase in business in 1958. The value of fish marketed increased from \$17.4 million in 1957 to \$19.5 million in 1958. Fishermen's supplies reported a small decrease in sales volume for the same period.

Service co-operatives reported a decrease in revenue in 1958 by about two million dollars. The provinces of Alberta, Quebec and New Brunswick reported substantial decreases in revenue which offset the gains reported by the other provinces. However, these declines arose mainly from changes in reportings and do not necessarily represent a weakening in co-operative activity.

Marketing of farm products

The total value of farm products marketed co-operatively reached a new high of \$895.3 million in 1958. This tops the previous record reported in 1953 of \$874.7 million. The value of farm marketings by co-operatives for the past year amounted to about 33 per cent of the total value of farm products marketed as estimated by the Dominion Bureau of Statistics.^{1/} Percentages handled by co-operatives in the commodity groups during 1958 were as follows: Dairy products 27; livestock 30; poultry and eggs 11; wool 63; grains 60; fruits and vegetables 25; maple products 45; tobacco 0.5; and honey 43.

Sales of farm products through co-operatives for the past few years were as follows:

1953	\$875 million
1954	\$736 "
1955	\$740 "
1956	\$751 "
1957	\$818 "
1958	\$895 "

Fewer co-operatives marketed farm products in 1958, 966 as compared to 977 in 1957 (Table 4). There were 441 associations sold dairy products, 340 marketed livestock, 163 sold eggs and poultry, 142 sold fruit and vegetables and 125 marketed grains and seed. Although the number of associations marketing dairy products decreased by 30 there was an increase of \$19.8 million in the value of dairy products sold over the 1957 figure.

The volume of business reported for livestock marketed co-operatively was \$248.7 million or an increase of about \$49 million over the previous year.

Substantial increases were reported in the marketing of fruits and vegetables, eggs and poultry, honey, tobacco, fur and lumber and wood.

^{1/} For these computations factory value is used for dairy products and farm value for all other agricultural products.

Decreases were reported in the volume of sales for grains and seed, maple products and wool.

Merchandise and Supplies Handled

Total sales volume of merchandise and supplies handled by co-operatives amounted to \$296 million an increase of \$13 million as compared with 1957. Feed and fertilizer lead the sales with over \$100 million, followed by food products with \$81.9 million and petroleum products and auto accessories reporting \$52 million. Hardware reported a sales volume of \$18 million and is shown separately for the first time in the annual summary. Previously, hardware was included with miscellaneous sales, machinery and equipment, and coal and building material. Sales of these commodities were down slightly from the 1957 figures but ^{do} not offset the total gain set by other items.

All provinces reported increases in the sale of supplies, with the exception of Prince Edward Island and Quebec where small decreases were reported as compared to 1957 statistics. Interprovincial sales were down slightly in 1958.

Tables 4, 5, 6, 7, provide a summary of supplies handled and farm products marketed on a provincial basis.

Financial Structure of Marketing and Purchasing Co-operatives

An increase of six million dollars is reported in the net worth of marketing and purchasing co-operatives in 1958 over the previous year (Table 8). The downward trend in the ratio of member money to borrowed capital continued.

Liabilities to the public increased by \$22 million while liabilities to members decreased by two million dollars in 1958.

The relationship of member money to outside capital since 1953 is as follows (excluding the four large grain organizations in western Canada).

<u>Year</u>	<u>Members'</u> <u>equity</u> - million dollars -	<u>Liabilities to</u> <u>the public</u> - million dollars -	<u>Member money to each</u> <u>dollar of outside capital</u> - dollars -
1953	122.2	64.6	1.89
1954	119.7	59.6	2.01
1955	123.2	58.3	2.11
1956	136.7	69.1	1.98
1957	146.1	80.0	1.82
1958	153.1	88.6	1.73

Service Co-operatives

Co-operatives included in this group are housing, rural electrification, medical insurance, transportation, recreation facilities, telephone, custom grinding, seed cleaning, restaurants, boarding houses and miscellaneous.

The number of co-operatives in this group increased in 1958 to 800 from 770 in 1957 (Table 11). The provinces of Alberta and Quebec accounted for this increase. The total membership of service co-operatives decreased by 4,690 in 1958.

A large increase was reported in the total liabilities to the members which is accounted for in that Newfoundland reported \$1.9 million in 1958 and no figure was available from this province in 1957.

Fishermen's Co-operatives

The value of fish sold through fishermen's co-operatives in 1958 was \$19.5 million and fish supplies sold was \$2.6 million (Table 12). All provinces have fishermen's co-operatives except Alberta and Manitoba. British Columbia reported fish sales of \$5.6 million representing 29 per cent of the total fish sales followed in order of importance by Quebec and Ontario with 19 and 15 per cent respectively. The Maritime Provinces accounted for \$4.5 million or 23 per cent of the total co-operative fish sales in 1958.

Total assets of these co-operatives increased by \$286 thousand to \$9.3 million in 1958. Members equity increased by \$1,446 to \$5,551 during the same period.

Liabilities to the public decreased from \$4.9/^{million} in 1957 to \$3.7 million in 1958. Liabilities to the members increased to \$2.7 million in 1958 from \$1.5 million over the previous year.

British Columbia and Nova Scotia contributed most to the over-all decrease in liabilities to the public and also accounted for most of the increase in liabilities to the members.

Table 1.-- Co-operative associations reporting by Provinces for the crop year ended July 31, 1958

Province	Associations	Shareholders	Volume of business		Service	Fishermen's	Grand volume of business including other revenue
			Marketing	and Purchasing			
	- number -				- thousand dollars -		
British Columbia	146	95,187	90,995	2,003	6,508		99,506
Alberta	595	254,936	178,541	882 c/	-		179,423
Saskatchewan	596	530,678	332,822	560	378		333,760
Manitoba	126	140,416	97,860	219	-		98,078
Ontario	371	251,438	221,869	5,505	3,487		230,861
Quebec	737	138,834	162,691	4,312	3,938		170,942
New Brunswick	87	20,967	16,256	162	1,554		17,972
Nova Scotia	116	33,205	22,008	98	2,206		24,312
Prince Edward Island	25	5,524	4,970	2	1,452		6,425
Newfoundland	75	7,691	4,853	18	50		4,920
Interprovincial	8	113,818 a/	75,590	20	2,749		78,359
Total 1958	2,882	1,592,694	1,208,455	13,781	22,322		1,244,558
Total 1957	2,876	1,628,362	1,116,002 b/	15,751	20,626		1,152,379 b/

a/ Associations and individuals.

b/ Revised.

c/ Includes current and other assets of the rural electrification associations.

Table 2.- Growth of marketing and purchasing co-operatives
reported in Canada 1932-1958

Crop year ended	: Associations reporting	: Marketing	: Purchasing	: Total business including other revenue
	- number -		- thousand dollars -	
1932	795	134,611	10,665	145,303
1936	781	144,962	12,788	158,165
1937	1,024	157,031	16,363	173,927
1938	1,217	134,493	20,091	155,080
1939	1,332	180,747	20,400	201,659
1940	1,151	214,293	21,129	236,322
1941	1,395	215,030	24,895	242,158
1942	1,722	214,762	42,327	257,090
1943	1,650	295,499	55,689	352,785
1944	1,792	459,798	65,508	527,855
1945	1,824	500,481	81,360	585,650
1946	1,953	454,564	95,603	554,329
1947	2,095	578,638	127,001	712,583
1948	2,249	616,347	157,874	780,085
1949	2,378	783,293	191,804	982,232
1950	2,495	803,639	206,082	1,015,264
1951	2,348	769,264	209,985	988,459
1952	2,194	840,113	234,848	1,112,469
1953	2,221	874,698	245,629	1,147,590
1954	2,086	735,780	234,583	989,066
1955	1,949	704,047	228,446	941,377
1956	2,041	823,389	258,751	1,092,516
1957	2,022	817,601 a/	283,730	1,116,002 a/
1958	2,002	895,327	296,492	1,208,455

a/ Revised.

Table 3.- Co-operative marketing and purchasing associations reporting by provinces for the crop year ended July 31, 1958

Province	: : Associations	: : or : members	: : Shareholders	: : Farm : products : marketed	: : Supplies and : merchandise sold	: : Total business : including : other revenue
	- number -		- thousand dollars -			
British Columbia	121	57,950	66,726	22,223	90,995	
Alberta	175	205,990	148,789	26,301	178,541	
Saskatchewan	461	514,911	263,698	64,676	332,822	
Manitoba	115	138,117	77,605	18,796	97,860	
Ontario	293	162,693	160,654	58,866	221,869	
Quebec	615	84,782	93,324	67,534	162,691	
New Brunswick	55	13,197	8,708	7,376	16,256	
Nova Scotia	94	28,618	6,934	14,656	22,008	
Prince Edward Island	19	5,277	1,550	3,353	4,970	
Newfoundland	48	7,298	9	4,816	4,853	
Interprovincial	6	113,713 a/	67,330	7,895	75,590	
Total 1958	2,002	1,332,546	895,327	296,492	1,208,455	
Total 1957	2,022	1,363,470	817,601 b/	283,730	1,116,002 b/	

a/ Associations and individuals.

b/ Revised.

Table 4.- Farm products marketed, by co-operative business organizations in Canada, reported for crop years ended July 31, 1957 and 1958

	1957		1958	
	Associations ^{a/}	Value	Associations ^{a/}	Value
	- number -	- thousand dollars -	- number -	- thousand dollars -
Marketing -				
Dairy products	471	166,131	441	185,989
Fruits and vegetables	144	29,746	142	42,917
Grains and seed	109	377,017	125	368,833
Livestock and livestock products	310	199,849	340	248,781
Eggs and poultry	181	31,903 ^{b/}	163	33,099
Honey	11	2,304	5	2,475
Maple products	1	3,044	1	2,543
Tobacco	3	1,679	3	4,519
Wool	40	3,828	11	1,767
Fur	8	485	8	581
Lumber and wood	34	1,184	62	3,238
Miscellaneous	79	431	65	585
Total	997	817,601 ^{b/}	966	895,327

^{a/} Duplication exists in this column since some associations market more than one product.

^{b/} Revised.

Table 5.- Merchandise and supplies sold through co-operative business organizations in Canada, reported for crop years ended July 31, 1957 and 1958

	1957		1958	
	Associations ^{a/}	Value	Associations ^{a/}	Value
	- number -	- thousand dollars -	- number -	- thousand dollars -
Merchandising -				
Food products	792	74,967	814	81,924
Clothing and home furnishings	530	9,398	560	9,659
Hardware	-	-	757	18,250
Petroleum products and auto accessories	591	47,414	660	52,275
Feed, fertilizer and spray material	861	100,272	1,084	100,817
Machinery and equipment ^{b/}	302	10,432	259	8,732
Coal, wood and building material ^{b/}	611	22,431	600	17,319
Miscellaneous ^{b/}	978	18,816	582	7,516
Total	1,551	283,730	1,596	296,492

^{a/} Duplication exists in this column as some associations handle many of the supplies listed.

^{b/} Hardware included in 1957 but not 1958.

Table 6.- Value of farm products marketed by co-operatives in Canada
by provinces, for the crop year ended July 31, 1958

Province	Dairy products sales	Fruits and vegetable sales	Grains and seed sales	Livestock sales	Eggs and poultry sales	Honey sales	Miscellaneous sales	Total sales
	- thousand dollars -							
B.C.	33,328	25,310	460	5,830	530	-	1,269	66,727
Alta.	24,235	-	69,637	48,054	5,791	794	278	148,789
Sask.	21,827	-	174,547	62,547	4,350	174	253	263,698
Man.	6,411	10	48,700	17,285	4,461	635	104	77,606
Ont.	33,148	9,890	9,755	100,612	3,431	872	2,945	160,653
Que.	58,257	3,163	46	12,985	12,541	-	6,331	93,323
N.B.	5,674	1,267	153	889	616	-	109	8,708
N.S.	2,398	2,619	16	571	1,206	-	124	6,934
P.E.I.	711	658	-	8	173	-	-	1,550
Nfld.	-	-	-	-	-	-	9	9
Interprovincial	-	-	65,519	-	-	-	1,811	67,330
Total 1958	185,989	42,917	368,833	248,781	33,099	2,475	13,233	895,327
Total 1957	166,131 ^{a/}	29,746	377,017	199,849	31,903 ^{a/}	2,304	10,651	817,601 ^{a/}

^{a/} Revised.

Table 7.- Value of supplies and merchandise sold through co-operatives in Canada by provinces, for the crop year ended July 31, 1958

Province	Food products	Clothing & home furnishings	Hardware	Petroleum products and auto accessories	Feed fertilizers & sprays	Machinery and building materials	Coal, wood and miscellaneous	Total
- thousand dollars -								
B.C.	8,476	909	1,774	1,555	8,417	224	311	22,223
Alta.	9,078	1,632	1,721	8,911	1,291	580	1,476	26,301
Sask.	19,698	2,597	6,474	25,241	2,173	477	7,270	64,676
Man.	4,327	676	1,703	7,584	1,228	221	2,718	18,796
Ont.	9,881	347	3,752	6,201	32,556	1,583	3,129	58,866
Que.	14,790	1,326	1,697	1,274	44,296	2,173	675	67,534
N.B.	2,742	287	388	534	2,751	146	327	7,376
N.S.	7,584	818	557	854	4,039	311	210	14,656
P.E.I.	1,830	68	114	98	1,116	58	28	3,353
Nfld.	3,518	969	70	23	228	-	7	4,816
Interprovincial	-	30	-	-	2,722	2,959	1,168	7,895
Total 1958	81,924	9,659	18,250	52,275	100,817	18,732	17,319	296,492
Total 1957	74,967	9,398	-	47,414	100,272	10,432	22,431	283,730

a/ Hardware listed separately for the first time.

b/ Mainly smallwares, electrical equipment and supplies.

Table 8.- Financial structure of co-operative marketing and purchasing associations
by provinces, for the crop year ended July 31, 1958

Province	Total Assets	Value of plant	Liabilities to the public	Liabilities to the members	Net worth	Members' equity
- thousand dollars -						
British Columbia	31,949	12,756	17,505	7,070	7,375	14,445
Alberta	73,103	16,111	45,835	6,912	20,356	27,268
Saskatchewan	173,716	44,543	106,570	35,486	31,660	67,146
Manitoba	41,073	10,296	22,715	6,546	11,811	18,357
Ontario	34,173	13,359	14,911	10,149	9,112	19,261
Quebec	69,084	37,612	22,153	3,561	43,370	46,931
New Brunswick	5,372	1,860	2,171	585	2,616	3,201
Nova Scotia	7,882	2,633	2,311	1,954	3,617	5,571
Prince Edward Island	1,472	657	584	100	789	889
Newfoundland	2,386	748	797	143	1,446	1,589
Interprovincial	66,667	15,979	49,220	4,748	12,699	17,447
Total 1958	506,877	156,554	284,772	77,254	144,851	222,105
Total 1957	481,912	144,179	262,081	81,204	138,627	219,831

Table 9.- Statistical summary of service co-operatives reporting in Canada
for the crop year ended July 31, 1958

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Province	Associations	Members	Fixed assets	Total assets
	- number -		- thousand dollars -	
British Columbia	20	34,322	731	1,500
Alberta	420	48,946	53,259 a/	54,096
Saskatchewan	126	15,294	707	1,334
Manitoba	11	2,299	186	345
Ontario	70	88,538	2,919	6,978
Quebec	93	50,926	18,252	21,976
New Brunswick	23	6,878	69	123
Nova Scotia	9	2,875	14	94
Prince Edward Island	1	44	11	11
Newfoundland	26	336	3,067	3,105
Interprovincial	1	40	-	8
Total 1958	800	250,498	79,215	89,570
Total 1957	770	255,188	63,737	72,326

a/ Includes current and other assets of the rural electrification associations.

Table 9.- continued

	Liabilities	Liabilities	Members' equity	Revenue
	to the	to the	members	
	public	members		
	- thousand dollars -			
British Columbia	485	21	1,015	2,003
Alberta	18,650	119	35,446	882 b/
Saskatchewan	226	351	1,108	560
Manitoba	118	16	227	219
Ontario	4,260	607	2,718	5,505
Quebec	16,003	381	5,973	4,312
New Brunswick	80	2	43	162
Nova Scotia	12	24	82	98
Prince Edward Island	6	-	5	2
Newfoundland	200	1,904	2,905	18
Interprovincial	4	-	5	20
Total 1958	40,044	3,425	49,527	13,781
Total 1957	35,626	970	36,699	15,751

b/ Rural electrification associations revenue not available.

Table 10.- Statistical summary of fishermen's co-operatives reporting
in Canada for the crop year ended July 31, 1958

Province	Associations : - number -	Members :	Value of fish marketed :	Value of fishing supplies sold :	Total business including other revenue
British Columbia	5	2,915	5,616	865	6,508
Saskatchewan	9	473	377	1	378
Ontario	8	207	2,834	600	3,487
Quebec	29	3,126	3,784	127	3,938
New Brunswick	9	892	1,368	183	1,554
Nova Scotia	13	1,712	2,011	176	2,206
Prince Edward Island	5	203	1,206	243	1,452
Newfoundland	1	57	49	1	50
Interprovincial	1	65	2,292	456	2,749
Total 1958	80 a/	9,650	19,537	2,652	22,322
Total 1957	84	9,704	17,410	2,930	20,626

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Table 10.- continued

Province	Total assets :	Liabilities : to the members :	Liabilities to the members :	Members' equity
			- thousand dollars -	
British Columbia	4,372	1,368	1,768	3,004
Saskatchewan	88	14	5	74
Ontario	1,068	356	561	713
Quebec	1,164	577	-	586
New Brunswick	536	222	12	314
Nova Scotia	1,057	622	200	435
Prince Edward Island	199	62	22	137
Newfoundland	6	-	-	6
Interprovincial	833	551	193	282
Total 1958	9,323	3,772	2,761	5,551
Total 1957	9,037	4,932	1,483	4,105

a/ Eleven more associations than those listed have reported sales of fish. The value is included in the value of fish sold.

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

Co-operative wholesalers consist of provincial and regional federations of local co-operatives. They provide a wide range of services from acting as central marketing agencies for farm products, wholesales for farm supplies and consumer goods and operating lumber mills, oil refineries, oil wells and coal mines. Co-operatives in all provinces are served by wholesale societies.

Financial Structure

There were ten co-operative wholesalers distributing goods to purchasing co-operatives in Canada in 1958 with reported assets of \$65.8 million an increase of \$7.7 million over 1957 (Table 11). Assets of these ranged from a low of \$105.4 thousand to a high of \$27.9 million with only three reporting assets in excess of \$3 million.

Interprovincial Co-operatives Limited is the national central wholesale servicing the provincial organizations. It is included with the other wholesale co-operatives and had assets of \$2 million in 1958.

Members' equity increased by \$3.5 million to reach a total of \$28.5 million in 1958. This total represents 43.3 per cent of the total assets.

Sales Volume, 1958

Total sales of supplies and farm products reported a substantial gain of \$31 million to reach a total of \$250 million. Table 12 shows the relative importance of supplies handled by wholesales. The total volume amounted to \$138 million in 1958. Flour, feed and fertilizer accounted for 37 per cent of the total sales with gas, oil, automobile supplies in second place in terms of importance.

The marketing of farm products as reported by wholesales reached \$111.6 million an increase of \$18.4 million over the 1957 figure. The largest items handled are livestock and livestock products (53.9 per cent) and dairy products (29.5 per cent). These commodities together accounted for 83 per cent of the total farm products handled by wholesales.

Table 11.- Co-operative wholesales in Canada, consolidated balance sheet,
1956 - 1957 - 1958

	1956	1957	1958
	- thousand dollars -		
<u>Assets</u>			
Cash on hand and in banks	1,137	749	3,374
Accounts receivable	15,727	16,469	17,579
Inventory	15,854	15,894	16,838
Other current assets	158	949	1,264
Total current assets	32,876	34,061	39,055
Fixed assets	17,138	17,698	19,555
Investments in co-operatives	3,145	3,122	3,197
Investments (other)	721	895	2,327
Other assets	1,531	2,358	1,683
Total assets	55,411	58,134	65,817
<u>Liabilities</u>			
Bank and credit union loans	8,157	7,075	9,168
Accounts payable	7,596	8,041	8,755
Accrued expenses	527	775	769
Other current liabilities	1,553	1,308	1,313
Total current liabilities	17,833	17,199	20,005
Mortgage and other deferred liabilities	14,974	16,002	17,325
Total liabilities to the public	32,807	33,201	37,330
Liabilities to members	8,340	8,965	8,351
Share capital	7,914	9,130	11,820
Reserve not allocated	2,548	2,762	2,925
Undivided surplus	3,802	4,076	5,391
Net worth	14,264	15,968	20,136
Members' equity	22,604	24,933	28,487
Total liabilities	55,411	58,134	65,817

Table 12.- Percentage distribution of supplies and farm products sold by co-operative wholesales by type of commodity 1956, 1957 and 1958

Supplies	1956	1957	1958
	- per cent -		
Groceries	13.4	15.1	14.9
Clothing, dry goods and home furnishings	0.8	0.9	1.1
Gas, oil, automobile supplies	21.8	22.9	22.4
Flour, feed, fertilizer	38.3	37.0	36.7
Machinery, hardware and equipment	13.3	14.0	13.5
Coal, wood, building material	7.8	6.6	7.5
Miscellaneous	1.5	1.9	2.9
Retail	3.1	1.6	1.0
Total	100.0	100.0	100.0
Dollar volume	\$119,120,128	\$126,004,213	\$138,360,545

	1956	1957	1958
	- per cent -		
Dairy products	27.7	25.8	29.5
Poultry and eggs	9.1	10.9	9.7
Fruits and vegetables	3.3	2.9	3.4
Livestock and livestock products	55.4	55.6	53.9
Grains and seed	4.3	4.5	3.4
Miscellaneous	0.2	0.3	0.1
Total	100.0	100.0	100.0
Dollar volume	\$93,019,033	\$93,261,248	\$111,669,429

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28th
Annual Summary

CO-OPERATION IN CANADA

1959

By V.A. Heighton

Economics Division

CANADA DEPARTMENT OF AGRICULTURE

PART I

CO-OPERATION IN CANADA, 1959 1/

This is the twenty-eighth annual summary of co-operative activities in Canada prepared by the Economics Division. The vitality of the co-operative movement in Canada has stirred interest in many parts of the world. The Economics Division answers many requests for information on co-operatives and receives annually a large number of students and others interested in co-operatives both from Canada and abroad. The present report is for the crop year ending July 31, 1959.

Co-operative Highlights

The Western Co-operative College was incorporated in Saskatchewan on December 10, 1959, and is applying for registration in Manitoba and Alberta. It is the first college owned by a section of the co-operative movement in Canada. The college which is to be built at Saskatoon, will develop and expand the training program of the Co-operative Institute which it replaces.

The Nova Scotia Housing Commission reports that 427 homes in co-operative groups were under construction in the province in 1959 and that 22 new groups are planning to start building in 1960.

Although data on co-operative insurance are not included in this report it is, however, worth noting the growth of Co-op Fire Casualty Company incorporated in 1952 as shown in these figures of annual written premiums:

1957	\$ 1,424,000
1958	2,637,000
1959	4,425,000

The head office of the company is in Regina with branch offices in all provinces except Ontario and Quebec.

The Co-operative Fédérée de Québec moved their head office and all business facilities, with the exception of a packing house and a feed mill, to new headquarters built at the Metropolitan Central Market, Montreal. The Fédérée also acquired Eastern Abattoirs Ltd., an important part of their meat service which was established in Montreal a few years ago. Fédérée sales for 1959 amounted to \$115,000,000 as compared to \$95,000,000 for the previous year.

Federated Co-operatives, wholesale distributors for Manitoba and Saskatchewan have started a major expansion of co-operative refineries that will cost three million dollars. Federated has opened a new office

1/ All information included in this report has been provided voluntarily. The continued co-operation and assistance of individuals, provincial co-operative unions, provincial government departments and the Co-operative Union of Canada is hereby gratefully acknowledged.

building and warehouse in Winnipeg. Federated Co-operative sales exceeded \$61,500,000 in 1959. The Winnipeg branch sales were almost \$12,000,000 excluding petroleum fuels.

The Ontario Department of Agriculture is planning to establish a special branch to deal with co-operatives. Agriculture Minister Goodfellow made this announcement in January 1960, stating "It is our intention now to take a great deal more interest in co-operatives."

The Royal Commission on Price Spreads of Food Products recommended a federal act providing for the incorporation of co-operatives. Such a statute would facilitate the organization of co-operatives on an inter-provincial or regional basis.

New co-operative plants and facilities were erected in a number of places across Canada including a poultry processing and cold storage plant of Eastern Co-operative Services Ltd., near Sydney, Nova Scotia; a honey producers plant in Winnipeg; a head office in Calgary; a vegetable plant in Richmond, B.C.; and a fertilizer factory by the United Co-operatives of Ontario.

Prince Rupert Fishermen's Co-operative Association built a new store and administration building in Prince Rupert, B.C.

Growth in 1958-59

Canadian co-operatives reported another successful year with gains in almost all their various business activities. The total volume of business done by marketing, purchasing, fishermen's and service co-operatives for the year ended July 31, 1959 was \$1,363,752,000 an increase of more than eight per cent over the 1958 figures (Table 1).

A total of 1,982 marketing and purchasing co-operatives or 92 per cent of the known co-operatives in these categories reported a business of \$1,315,167,000 in 1959 (Table 2). The volume of business handled by the eight per cent which failed to report would be considerably less than eight per cent of the total business. The non-reporting co-operatives would include new ones which do not yet have a full year's business to report and inactive ones of which some may be in the process of dissolution. The total number of marketing and purchasing co-operatives in Canada and the per cent reporting by provinces for the year ended July 31, 1959 were as follows:-

<u>Province</u>	<u>Total</u>	<u>Per cent reporting</u>
British Columbia	119	92
Alberta	208	84
Saskatchewan	507	90
Manitoba	116	92
Ontario	314	93
Quebec	656	94
New Brunswick	61	93
Nova Scotia	109	92
Prince Edward Island	21	95
Newfoundland	45	100
Interprovincial	6	100
Total	2,162	92

The sales volume of farm products marketed through co-operatives reached \$963 million, an increase of \$65 million over the 1958 figure (Table 3). Small decreases in the sales of farm products as compared to the previous year were reported by British Columbia, Saskatchewan and Nova Scotia, but these did not offset substantial increases elsewhere.

Sales of merchandise and farm supplies increased by \$36 million to reach \$333 million in 1959 (Table 5). All provinces shared in this increase with the exception of Newfoundland where a small decrease was reported as compared to the 1958 figure.

Service co-operatives reported an increase of over \$9 million in revenue in 1959 (Table 9). All provinces reported increases in revenue.

Fishermen's co-operatives reported an increase of \$3.5 million in total business (Table 10). The value of fish marketed and supplies sold increased by \$1.8 million and \$1.6 million respectively over the 1958 figures. Membership increased by 1,318 to advance to 10,968 in 1959.

Marketing of Farm Products

Marketing co-operatives reported a \$65 million increase in the sale of farm products to reach \$963 million in 1959. This figure represents slightly more than 33 per cent of the total value of all agricultural products marketed in Canada. By commodity groups the percentages handled during 1959 were as follows: dairy products 27; livestock 30; poultry and eggs 13; grains 59; fruit and vegetables 28; maple products 43; tobacco two; and honey 53.

The percentage of wool handled co-operatively has been decreasing during the past few years as the following figures indicate.

<u>Year</u>	<u>Per cent</u>
1955	89
1956	78
1957	69
1958	63
1959	45

Sales of dairy products (\$216.4 million) and livestock and livestock products (\$287.2 million) accounted for most of the gain in the sale of farm products, with increases of \$30.5 million and \$35.6 million respectively over the 1958 figures (Table 4).

On a comparative basis eggs and poultry and maple products showed substantial increases. Fruit and vegetables, grain and seed, tobacco, wool and lumber sales were lower in 1959 than in 1958.

About the same number of co-operatives marketed farm products in 1959, 1,017 as compared to 1,019 in 1958. Numbers of associations marketing various major agricultural commodities were as follows: dairy 438; livestock 332; eggs and poultry 176; fruit and vegetables 161 and grain and seed 135.

Merchandise and Supplies Handled

All provinces reported increases in the sale of supplies, with the exception of Newfoundland where a small decrease was reported as compared to the 1958 figure. Quebec reported the largest volume (\$80 million) followed by Saskatchewan (\$70 million) and Ontario (\$65 million). These provinces together accounted for 65 per cent of the total business.

Fewer associations handled supplies in 1959, 1,568 as compared to 1,597 in 1958 (Table 5). The total volume of sales increased by \$36 million to reach \$333 million in 1959. The only increase in number of associations was among those handling food supplies where a gain of four was reported. Feed, fertilizer and spray material led the sales with \$109 million, followed by food products with \$94 million and petroleum products and auto accessories with \$58 million.

Tables 6 and 7 provide summaries of farm products marketed and supplies handled on a provincial basis.

Financial Structure of Marketing and Purchasing Co-operatives

Fewer marketing and purchasing associations reported in 1959; nevertheless there was an increase of \$55 million in assets over 1958 (Table 8). The value of plant increased by \$11 million, liabilities to the public \$32 million and liabilities to the members increased by two million dollars in 1959.

A gain of \$21 million was reported in the net worth of those associations. Members' equity amounted to 44 per cent of the total assets.

The relationship of member money to outside capital since 1953 is as follows (excluding the four large grain organizations in Western Canada).

Year	Members' equity - million dollars -	Liabilities to the public	Member money to each dollar of outside capital - dollars -
1953	122.2	64.6	1.89
1954	119.7	59.6	2.01
1955	123.2	58.3	2.11
1956	136.7	69.1	1.98
1957	146.1	80.0	1.82
1958	153.1	88.6	1.73
1959	166.0	94.3	1.76

Service Co-operatives

The number of service co-operatives increased from 801 in 1958 to 846 in 1959 (Table 9). Membership increased from 249,135 to 263,084 during the year with the provinces of British Columbia, Alberta, Manitoba, Quebec, Nova Scotia and Newfoundland sharing in the increase.

Co-operatives included in this group provide a wide range of functions some of which are housing, rural electrification, medical insurance, transportation, recreation facilities, telephone, custom grinding, seed cleaning, restaurants, boarding houses and miscellaneous.

Fishermen's Co-operatives

Business volume of fishermen's co-operatives increased by \$3.5 million to reach \$25.3 million in 1959 (Table 10). The value of fish sold was \$21 million and fish supplies sold was \$4 million. The main distribution of fish and supply sales as shown on a percentage basis are as follows: British Columbia 31, Ontario 15 and Quebec 15. The Maritime provinces accounted for 37 per cent including the business of United Maritime Fishermen, an interprovincial co-operative.

Assets of fishermen's co-operatives increased by \$2.3 million in 1959. Members' equity increased by \$970 thousand to reach \$6.5 million during the same year.

Table 1.- Co-operative associations reporting by Provinces for the crop year ended July 31, 1959

Province	Associations:	Shareholders: or members	Volume of business		Service : Fishermen's : other revenue - thousand dollars -	Grand volume of business including
			Marketing :	Purchasing :		
	- number -					
British Columbia	135	98,870	89,908	2,578	7,874	102,691
Alberta	603	271,198	203,009	6,971	-	211,888
Saskatchewan	605	486,670	329,493	558	179	338,073
Manitoba	121	139,331	104,093	308	-	106,431
Ontario	370	239,345	250,449	6,300	3,833	264,568
Quebec	755	152,503	188,200	5,700	3,873	198,107
New Brunswick	88	19,167	16,950	169	1,614	18,995
Nova Scotia	130	29,741	21,962	133	2,678	25,110
Prince Edward Island	26	6,264	6,445	2	1,032	7,576
Newfoundland	64	7,911	4,448	-	195	4,676
Interprovincial	8	112,514 a/	81,316	25	3,883	85,637
Total 1959	2,905	1,564,514	1,296,273	22,744	25,161	1,363,752
Total 1958 b/	2,883	1,580,089	1,194,911	13,781	21,836	1,245,423

a/ Associations and individuals.

b/ Revised.

Table 2.- Growth of marketing and purchasing co-operatives
reported in Canada 1932-1959

Crop year ended	: Associations reporting	: Marketing	: Purchasing	: Total business including other revenue
	- number -	- thousand dollars -		
1932	795	134,611	10,665	145,303
1936	781	144,962	12,788	158,165
1937	1,024	157,031	16,363	173,927
1938	1,217	134,493	20,091	155,080
1939	1,332	180,747	20,400	201,659
1940	1,151	214,293	21,129	236,322
1941	1,395	215,030	24,895	242,158
1942	1,722	214,762	42,327	257,090
1943	1,650	295,499	55,689	352,785
1944	1,792	459,798	65,508	527,855
1945	1,824	500,481	81,360	585,650
1946	1,953	454,564	95,603	554,329
1947	2,095	578,638	127,001	712,583
1948	2,249	616,347	157,874	780,085
1949	2,378	783,293	191,804	982,232
1950	2,495	803,639	206,082	1,015,264
1951	2,348	769,264	209,985	988,459
1952	2,194	840,113	234,848	1,112,469
1953	2,221	874,698	245,629	1,147,590
1954	2,086	735,780	234,583	989,066
1955	1,949	704,047	228,446	941,377
1956	2,041	823,389	258,751	1,092,516
1957	2,022	817,601	283,730	1,116,002
1958 ^{a/}	2,002	898,168	296,743	1,209,805
1959	1,982	963,330	332,943	1,315,167

^{a/} Revised.

Table 4.- Farm products marketed by co-operative business organizations in Canada, reported for crop years ended July 31, 1958 and 1959

Products	1958		1959	
	: Associations ^{a/} :	: Value :	: Associations ^{a/} :	: Value :
	- number -	- 000 \$ -	- number -	- 000 \$ -
Dairy products	441	185,989	438	216,447
Fruits and vegetables	142	42,917	161	41,682
Grain and seed	126	368,833	135	366,589
Livestock and livestock products	341	251,622	332	287,204
Eggs and poultry	163	33,099	176	38,828
Honey	5	2,475	9	2,550
Maple products	1	2,543	3	2,747
Tobacco	3	4,519	8	1,946
Wool	11	1,767	11	1,270
Fur	6	581	4	608
Lumber and wood	62	3,238	44	2,875
Miscellaneous	65	585	69	584
Total	1,019 ^{b/}	898,168 ^{b/}	1,017	963,330

a/ Duplication exists in this column since some associations market more than one product.

b/ Revised.

Table 5.- Merchandise and supplies sold through co-operative business organizations in Canada, reported for crop years ended July 31, 1958 and 1959

Supplies	1958		1959	
	: Associations ^{a/} :	: Value :	: Associations ^{a/} :	: Value :
	- number -	- 000 \$ -	- number -	- 000 \$ -
Food products	814	82,649	818	94,463
Clothing and home furnishings	560	9,659	533	11,596
Hardware	757	18,324	719	21,464
Petroleum products and auto accessories	660	52,287	654	57,855
Feed, fertilizer and spray material	1,084	100,257	1,040	108,857
Machinery and equipment	259	8,732	234	10,763
Coal, wood and building material	600	17,319	573	20,032
Miscellaneous	582	7,516	594	7,913
Total	1,597 ^{b/}	296,743 ^{b/}	1,568	332,943

a/ Duplication exists in this column as some associations handle many of the supplies listed.

b/ Revised.

Table 6.- Value of farm products marketed by co-operatives in Canada by provinces
for the crop year ended July 31, 1959

Province	Dairy products: sales	Fruits and vegetable: sales	Grains and seed: sales	Livestock sales	Eggs and poultry: sales	Honey sales	Miscellaneous: sales	Total sales
- thousand dollars -								
British Columbia	32,566	25,334	22	5,672	638	-	957	65,189
Alberta	27,059	-	80,213	58,989	6,601	902	262	174,026
Saskatchewan	24,796	-	156,922	74,396	3,329	136	68	259,647
Manitoba	7,700	-	47,706	19,627	5,548	711	111	81,403
Ontario	47,039	9,418	10,851	110,127	5,995	801	1,268	185,499
Quebec	68,040	2,602	225	16,932	14,334	-	5,944	108,077
New Brunswick	5,859	1,304	120	978	692	-	80	9,033
Nova Scotia	2,371	1,952	23	462	1,502	-	61	6,371
Prince Edward Island	1,017	1,066	-	6	189	-	-	2,278
Newfoundland	-	6	-	15	-	-	4	25
Interprovincial	-	-	70,507	-	-	-	1,275	71,782
Total 1959	216,447	41,682	366,589	287,204	38,828	2,550	10,030	963,330
Total 1958 ^{a/}	185,989	42,917	368,833	251,622	33,099	2,475	13,233	898,168

^{a/} Revised.

Table 7.- Value of supplies and merchandise sold through co-operatives in Canada
by provinces, for the crop year ended July 31, 1959

Province	: : Food : products	: Clothing: : and home: : furnish- : ings	: Hardware: : accessories: : materials	: Petroleum : : products : and auto	: Feed : : fertilizer: : and spray	: Coal, wood: : Machinery: and : building : Miscellaneous	: Total
	= thousand dollars =						
British Columbia	11,238	1,886	1,565	1,523	7,628	218	24,721
Alberta	10,369	1,816	1,960	10,665	1,755	469	28,982
Saskatchewan	21,338	3,086	7,193	27,055	1,762	558	69,844
Manitoba	6,955	611	1,820	7,982	1,607	389	22,690
Ontario	10,259	489	3,796	7,875	34,526	1,867	64,950
Quebec	16,356	1,823	3,620	1,432	49,842	3,599	80,124
New Brunswick	3,215	277	507	555	2,909	45	7,919
Nova Scotia	8,390	667	686	610	4,589	194	15,592
Prince Edward Island	2,988	76	229	122	681	32	4,166
Newfoundland	3,355	833	-	36	35	3	4,421
INTER-PROVINCIAL	-	32	88	-	3,523	3,389	9,534
Total 1959	94,463	11,596	21,464	57,855	108,857	10,763	332,943
Total 1958 ^{b/}	82,649	9,659	18,324	52,287	100,257	8,732	296,743

a/ Mainly smallwares, electrical equipment and supplies.

b/ Revised.

Table 8.-- Financial structure of co-operative marketing and purchasing associations
by provinces, for the crop year ended July 31, 1959

Province	Total assets	Value of plant	Liabilities to the public	Liabilities to the members	Net worth	Members' equity
British Columbia	29,129	12,279	14,864	6,722	7,543	14,265
Alberta	76,947	16,720	43,537	8,133	25,277	33,410
Saskatchewan	183,685	45,454	110,947	35,172	37,566	72,738
Manitoba	49,625	12,103	29,706	6,899	13,020	19,919
Ontario	42,897	15,059	21,158	11,203	10,535	21,738
Quebec	74,634	40,425	23,312	3,414	47,908	51,322
New Brunswick	5,659	2,068	2,292	446	2,921	3,367
Nova Scotia	8,670	2,864	2,778	1,948	3,944	5,892
Prince Edward Island	1,534	671	584	61	889	950
Newfoundland	2,235	722	626	131	1,478	1,609
Interprovincial	85,133	18,835	64,882	5,399	14,852	20,251
Total 1959	560,148	167,200	314,686	79,528	165,933	245,461
Total 1958 ^{a/}	505,023	156,239	283,176	77,175	144,672	221,847

^{a/} Revised.

Table 9.- Statistical summary of service co-operatives reporting in Canada
for the crop year ended July 31, 1959

Province	: : Associations	: : Members	: : Fixed assets	: : Total assets
	- number -		- thousand dollars -	
British Columbia	21	44,161	742	3,024
Alberta	428	52,583	46,307 ^{a/}	54,808
Saskatchewan	145	14,531	809	1,411
Manitoba	14	3,523	281	412
Ontario	69	82,649	3,043	7,721
Quebec	112	57,214	20,071	24,897
New Brunswick	24	4,408	133	191
Nova Scotia	16	3,695	22	113
Prince Edward Island	1	44	11	11
Newfoundland	15	225	1,987	2,041
Interprovincial	1	51	-	13
Total 1959	846	263,084	73,406	94,642
Total 1958 ^{b/}	801	249,135	79,253	90,757

Table 9.- continued

Province	: : Liabilities	: : Liabilities	: : Members' equity	: : Revenue
	: to the public	: to the members		
	- thousand dollars -			
British Columbia	2,183	14	841	2,607
Alberta	18,497	100	36,311	7,022
Saskatchewan	267	391	1,144	612
Manitoba	162	27	250	318
Ontario	4,583	616	3,138	6,476
Quebec	17,880	545	7,017	5,839
New Brunswick	135	-	56	230
Nova Scotia	20	22	93	147
Prince Edward Island	6	-	5	2
Newfoundland	1,284	-	757	-
Interprovincial	5	8	8	25
Total 1959	45,022	1,723	49,620	23,278
Total 1958 ^{b/}	43,111	1,521	47,646	13,859

^{a/} Includes current and other assets of the rural electrification associations.

^{b/} Revised.

Table 10.- Statistical summary of fishermen's co-operatives reporting in Canada
for the crop year ended July 31, 1959

Province	: : Associations: : number	: : Members : fish marketed	: : Value of : fish marketed	: : Value of fishing : supplies sold	: : Total business : including other revenue
	- thousand dollars -				
British Columbia	4	4,096	5,537	2,337	7,915
Saskatchewan	5	289	179	-	179
Ontario	8	218	3,107	726	3,864
Quebec	29	3,127	3,744	128	3,906
New Brunswick	7	772	1,552	63	1,622
Nova Scotia	14	1,827	2,422	256	2,690
Prince Edward Island	5	208	843	189	1,037
Newfoundland	4	362	162	33	212
Interprovincial	1	69	3,468	415	3,883
Total 1959	77 <u>a/</u>	10,968	21,014	4,147	25,308
Total 1958 <u>b/</u>	80	9,650	19,175	2,528	21,836

Table 10.- continued

Province	: : Total assets	: : Liabilities : to the public	: : Liabilities to : the members	: : Members' equity
	- thousand dollars -			
British Columbia	5,051	1,646	1,939	3,405
Saskatchewan	73	38	-	35
Ontario	1,421	586	677	835
Quebec	1,947	1,061	104	886
New Brunswick	482	198	10	284
Nova Scotia	1,125	671	115	454
Prince Edward Island	239	63	43	176
Newfoundland	66	92	1	26 <u>c/</u>
Interprovincial	1,188	716	365	472
Total 1959	11,592	5,071	3,254	6,521
Total 1958 <u>b/</u>	9,323	3,772	2,761	5,551

a/ Six more associations than those listed have reported sales of fish. These sales are included in "value of fish marketed".

b/ Revised.

c/ Deficit.

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

There are ten co-operative wholesalers which service co-operatives in all provinces and consist of provincial and regional federations of local co-operatives. They provide a wide range of services from acting as central marketing agencies for farm products, wholesales for farm supplies and consumer goods and operating lumber mills, oil refineries, oil wells and coal mines.

Financial Structure

Total assets of co-operative wholesalers in Canada in 1959 amounted to \$77 million an increase of \$11 million over 1958 (Table 11). The undivided surplus stood at \$6.6 million in 1959 as compared to \$5.4 million in 1958 an increase of \$1.2 million. The ten wholesalers reported assets ranging from a low of \$144 thousand to a high of \$30 million with three reporting assets in excess of \$3 million.

Interprovincial Co-operatives Limited is the national central wholesale organized to consolidate the buying of regional organizations and to operate productive and manufacturing facilities. It also acts as a distributor for the goods produced in co-operative processing plants. It reported assets of \$2.5 million in 1959.

Members' equity increased from \$28.5 million in 1958 to \$32.2 million in 1959 an increase of \$3.7 million. The total figure for 1959 represents 41.8 per cent of the total assets.

Sales Volume - 1959

Total sales of supplies and farm products reached \$283 million, an increase of \$33 million or 13 per cent over the previous year. This increase would have been substantially greater but for the transfer of the poultry and dairy business of the United Co-operatives of Ontario to a newly organized marketing co-operative. The business of this new co-operative in 1959 exceeded \$15 million.

Supplies handled by wholesalers reached a volume of \$166 million in 1959 (Table 12). Flour and feed accounted for 30.2 per cent of the total sales followed in order of importance by gas, oil and automobile supplies; groceries; hardware, machinery and equipment; with 21.7, 15.7 and 14.3 per cent, respectively.

Farm products marketed by wholesalers reached \$116.9 million, an increase of \$5.2 million over the 1958 figure. Livestock and livestock products accounted for 65.5 per cent of this total. Dairy products next in importance with 20.4 per cent. Livestock and livestock products and dairy products together accounted for 85.9 per cent of all farm products handled by the wholesalers in 1959.

Table 11.- Co-operative wholesales in Canada, consolidated balance sheet,
1957 - 1958 - 1959

	:	:	:
	1957	1958	1959
- thousand dollars -			
<u>Assets</u>			
Cash on hand and in banks	749	3,374	4,654
Accounts receivable	16,469	17,579	20,326
Inventory	15,894	16,838	18,617
Other current assets	949	1,264	1,740
Total current assets	34,061	39,055	45,337
Fixed assets	17,698	19,555	19,613
Investments in co-operatives	3,122	3,197	7,035
Investments (other)	895	2,327	2,759
Other assets	2,358	1,683	2,320
Total assets	58,134	65,817	77,064
<u>Liabilities</u>			
Bank and credit union loans	7,075	9,168	10,902
Accounts payable	8,041	8,755	11,276
Accrued expenses	775	769	798
Other current liabilities	1,308	1,313	1,841
Total current liabilities	17,199	20,005	24,817
Mortgage and other deferred liabilities	16,002	17,325	20,050
Total liabilities to the public	33,201	37,330	44,867
Liabilities to members	8,965	8,351	6,323
Share capital	9,130	11,820	16,010
Reserve not allocated	2,762	2,925	3,227
Undivided surplus	4,076	5,391	6,637
Net worth	15,968	20,136	25,874
Members' equity	24,933	28,487	32,197
Total liabilities	58,134	65,817	77,064

Table 12.- Percentage distribution of supplies and farm products by co-operative wholesales by type of commodity 1957, 1958 and 1959

Supplies	1957	1958	1959
	- per cent -		
Groceries	15.1	14.9	15.7
Clothing, dry goods, home furnishings	0.9	1.1	1.1
Gas, oil, automobile supplies	22.9	22.4	21.7
Flour, feed	37.0 ^{a/}	36.7 ^{a/}	30.2
Fertilizer and spray material	-	-	6.2
Hardware, machinery, equipment	14.0	13.5	14.3
Coal, wood, building material	6.6	7.5	7.2
Miscellaneous	1.9	2.9	2.8
Retail	1.6	1.0	0.8
Total	100.0	100.0	100.0
Dollar volume	\$126,004,213	\$138,360,545	\$165,744,419

Farm products	1957	1958	1959
	- per cent -		
Dairy products	25.8	29.5	20.4
Poultry and eggs	10.9	9.7	5.7
Fruits and vegetables	2.9	3.4	2.7
Livestock and livestock products	55.6	53.9	65.5
Grains and seeds	4.5	3.4	5.6
Miscellaneous	0.3	0.1	0.1
Total	100.0	100.0	100.0
Dollar volume	\$93,261,248	\$111,669,429	\$116,898,860

^{a/} Fertilizer and spray material included with flour and feed.

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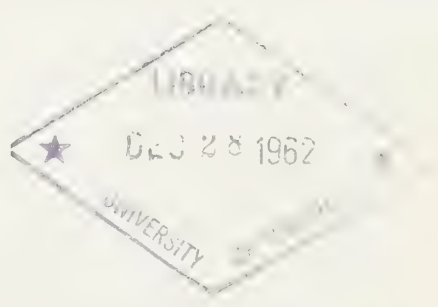
Canada, Dept of
Agriculture



29th
Annual Summary

CO-OPERATION IN CANADA

1960



By V.A. Heighton
Economics Division
CANADA DEPARTMENT OF AGRICULTURE

PART I

CO-OPERATION IN CANADA, 1960 1/

The Canadian co-operative movement continued to expand with enthusiastic vigor in 1960. Increasing attention is continually being given to urban consumers among whom the movement anticipates the greatest growth in the future. Over the past number of years an increasing number of rural people have been doing a considerable amount of buying in urban shopping centers. Associated with this there has been an increase in interest among rural people in the development of co-operatives in urban areas. Meanwhile, there has been evidence of growing interest in co-operation among trade unionists.

Co-operative Highlights

Federated Co-operatives, wholesale distributors for Manitoba and Saskatchewan, have under construction, at Saskatoon, a new warehouse to cost over one million dollars. The new building will cover four acres and will provide warehousing for groceries, hardware and lumber.

Federated Co-operatives have unanimously approved a merger with the Alberta Co-operative Wholesale Association to be consummated October 31, 1961. After amalgamation, Federated Co-operatives will serve some 575 consumer co-operatives and about 220,000 co-operative families west of the Great Lakes in Ontario to the Rocky Mountains in British Columbia. Total sales for Federated Co-operatives (not including Alberta wholesale) in 1960 amounted to over \$67 million, an increase of 9.3 per cent over the 1959 sales.

United Co-operatives of Ontario is owned and controlled by 70,000 members and reported a business of about \$66 million in 1960, an increase of \$1 million over 1959. U.C.O. reports that in a financial sense the weight of six new projects for which most of the planning took place in 1958 and 1959 was borne in 1960.

The Coopérative Fédérée de Québec, one of Canada's largest multi-purpose farm centrals, providing marketing, food processing and farm supply service to some 375 affiliated local co-operatives, reported a volume of business of almost \$117 million in 1960. Included in this figure is the sales volume of the recently acquired Eastern Abattoirs Ltd.

1/ This is the twenty-ninth annual summary of co-operative activities in Canada prepared by the Economics Division. The present report is for the crop-year ending July 31, 1960. All information included in this report has been provided voluntarily. The continued co-operation and assistance of individuals, provincial co-operative unions, provincial government departments, and the Co-operative Union of Canada is hereby gratefully acknowledged.

The Honorable Alvin Hamilton, Minister of Agriculture, announced in April 1961 that federal legislation for the incorporation of co-operatives is now being given fullest consideration at the highest level of government.

The first national co-operative insurance conference was held at St. Adele, P.Q. on September 21 and 22, 1960. The conference was jointly sponsored by Le Conseil Canadien de la Coopération and the Co-operative Union of Canada. The meetings were conducted in both the English and French language, with simultaneous translation. Some 15 co-operative insurance companies were represented at the meeting.

Growth in 1959-60

Canadian co-operatives reported gains in membership, total assets, members' equity and total volume of business during the crop-year ended July 31, 1960.

Reported co-operative business done by marketing, purchasing, service and fishermen's co-operatives was \$1,406,675,000 in 1960, an increase of three per cent over the 1959 figure (Table 1).

As a number of new undertakings were operating at a loss in 1959-60 this tended to reduce net returns of co-operative businesses. It is to be expected, however, that adequate returns will be realized from most of these undertakings in future years.

Although the total number of co-operatives decreased from 2,905 in 1959 to 2,883 in 1960, there was an increase in the total membership of 43,694. Amalgamations which took place during 1960 accounted for most of the decrease in the number of associations.

A total of 1936 marketing and purchasing co-operatives or 93 per cent of the known co-operatives in these categories reported a business of \$1,363,986,000 in 1960 (Table 2). All agricultural areas in Canada have co-operatives to serve them. The total number of marketing and purchasing co-operatives in Canada and the per cent reporting by provinces for the year ended July 31, 1960 were as follows:

<u>Province</u>	<u>Total</u>	<u>Per cent reporting</u>
British Columbia	113	97
Alberta	216	78
Saskatchewan	463	97
Manitoba	108	99
Ontario	322	87
Quebec	629	97
New Brunswick	57	96
Nova Scotia	100	92
Prince Edward Island	21	100
Newfoundland	48	100
Interprovincial	6	100
Total	2,093	93

The value of farm products marketed through co-operatives in 1960 was \$972.3 million an increase of nine million dollars as compared to the 1959 figure (Table 3). The sales value of farm products in British Columbia, Alberta and Ontario did not vary greatly from the previous year. Newfoundland reported a decrease in the co-operative sale of farm products from \$25 million in 1959 to two million dollars in 1960. All other provinces shared in the increase in sales of farm products.

Co-operative purchases of merchandise and farm supplies increased by \$30 million to reach almost \$363 million in 1960 (Table 3).

The "other revenue" of marketing and purchasing co-operatives amounted to \$28.7 million. It includes payment for services provided by these co-operatives such as, grinding, chopping, trucking and revenue from rent, interest, dividends and commissions.

Service co-operatives reported a decrease of \$3.6 million in revenue in 1960 (Table 9). Most of this decrease is accounted for by a decline of \$2.4 million in revenue reported by the rural electrification co-operatives in Alberta. Also, Co-operative Health Services in Ontario reported a decrease in revenue from \$2 million in 1959 to \$706 thousand in 1960, which was a result of the national and provincial health insurance scheme coming into effect.

Fishermen's co-operatives reported a total business including other revenue of \$23 million in 1960 a decrease of \$2.3 million from the previous year (Table 10). This decrease arose mainly from a change in organization of the purchasing business of the large fishermen's co-operatives in British Columbia (\$2.2 million in sales of supplies in 1959) has been transferred to a new co-operative purchasing association. As this new co-operative includes a considerable number of members who are not fishermen it has been included in the general marketing and purchasing class. The value of fish marketed through co-operatives decreased by almost \$400 thousand to reach \$20.6 million in 1960.

Marketing of Farm Products

Marketing co-operatives are still the largest part of the Canadian co-operative movement and had reported sales of farm products of \$972 million in 1960 which was a modest increase of \$9 million over 1959. Co-operative sales of farm products represented slightly more than 33 per cent of the total value of all agricultural products marketed in Canada which was the same proportion as in the previous year. By commodity groups the percentages handled during 1960, (1959 in brackets) were as follows: dairy products 27.8 (27.3); livestock 31.5 (29.7); poultry and eggs 16.3 (13.1); wool 72.4 (63.0); grains 55.5 (59.3); fruit and vegetables 22.1 (27.8); maple products 49.2 (42.8); tobacco 2.0 (2.2); and honey 54.1 (53.0). Gains in the sales of dairy products, grains and seeds, eggs and poultry and honey were partially offset by decreases reported in the sales of "fruit and vegetables" and "livestock and livestock products" as compared with the 1959 figures (Table 4).

There were fewer co-operatives marketing farm products in 1960, 981 as compared to 1,017 in 1959. Numbers of associations marketing various

major agricultural commodities in 1960 were as follows: dairy 463; live-stock 337; eggs and poultry 164; fruit and vegetables 129 and grain and seed 107.

Table 6 provides a summary of farm products marketed on a provincial basis.

Merchandise and Supplies Handled

Feed, fertilizer and spray material ranked first in the sales of merchandise and supplies handled by co-operatives with \$116 million, followed by food products with \$101 million and petroleum products and auto accessories with \$63 million (Table 5). All classes on which information was supplied showed increases in sales.

All provinces reported increases in the sale of supplies, with the exception of Prince Edward Island where a small decrease was reported as compared to 1959 figure. Quebec reported a sales volume of about \$90 million, followed by Saskatchewan with \$74 million and Ontario with \$67 million. Interprovincial co-operative sales increased by more than one million dollars over 1959. Table 7 provides a summary of supplies handled on a provincial basis.

Financial Structure of Marketing and Purchasing Co-operatives

Total assets of marketing and purchasing co-operatives increased by \$42 million in 1960 over those in 1959 (Table 8). The value of real estate and other fixed assets increased \$18 million, liabilities to the public \$20 million and liabilities to the members four million dollars in 1960.

Net worth increased by \$17 million and members' equity by about \$22 million during the year to account for 44 per cent of the total assets in 1960 for all marketing and purchasing co-operatives.

The relationship of member money to outside capital since 1955 is as follows (excluding the four large grain organizations in western Canada):

<u>Year</u>	<u>Members' equity</u> - million dollars -	<u>Liabilities to the public</u> - million dollars -	<u>Member money to each dollar of outside capital</u> - dollars -
1955	123.2	58.3	2.11
1956	136.7	69.1	1.98
1957	146.1	80.0	1.82
1958	153.1	88.6	1.73
1959	166.0	94.3	1.76
1960	180.4	102.2	1.77

Service Co-operatives

The number of service co-operatives increased from 846 in 1959 to 865 in 1960 (Table 9). Alberta reported 13 of the 19 new associations operating

in 1960. Membership increased from 263,084 to 281,427 during the same period. Ontario reported the largest membership followed by Alberta and Quebec.

The types of services provided by this group include housing, rural electrification, medical insurance, transportation, recreation facilities, telephone, custom grinding, seed cleaning, restaurants, boarding houses and miscellaneous.

Fishermen's Co-operatives

Quebec reported the largest number of fishermen's co-operatives and British Columbia the largest volume of fish sales (Table 10). British Columbia accounted for 28 per cent of all co-operative fish sales reported.

A small increase was reported in the total assets for fishermen's co-operatives in 1960. Members' equity decreased by \$500 thousand during the same period.

Province	Associations:	members	or	Shareholders:	Volume of business			Grand volume of business
					Marketing	and	Service	
- number -								
- thousand dollars -								
British Columbia	132	101,962		94,588	3,163	6,055		106,045
Alberta	610	291,628		193,094	4,574	-		207,339
Saskatchewan	614	488,959		334,526	640	410		341,788
Manitoba	122	140,836		114,801	300	-		117,509
Ontario	364	242,219		251,311	4,675	2,340		262,979
Quebec	732	156,664		205,474	5,306	4,251		217,833
New Brunswick	88	20,391		18,394	197	1,475		20,340
Nova Scotia	123	34,961		23,973	138	2,694		27,403
Prince Edward Island	26	6,403		7,575	-	1,142		8,805
Newfoundland	64	7,800		5,077	-	250		5,406
Interprovincial	8	116,385		86,442	24	4,169		91,228
Total 1960	2,883	1,608,208		1,335,255	19,017	22,786		1,406,675
Total 1959	2,905	1,564,514		1,296,273	22,744	25,161		1,363,752

2/ Associations and individuals.

Table 2.- Growth of Marketing and Purchasing Co-operatives
Reported in Canada 1932-1960

Crop year ended	: : :	Associations reporting	: : :	Marketing	: : :	Purchasing	: : :	Total business including other revenue
		- number -				- thousand dollars -		
1932		795		134,611		10,665		145,303
1936		781		144,962		12,788		158,165
1937		1,024		157,031		16,363		173,927
1938		1,217		134,493		20,091		155,080
1939		1,332		180,747		20,400		201,659
1940		1,151		214,293		21,129		236,322
1941		1,395		215,030		24,895		242,158
1942		1,722		214,762		42,327		257,090
1943		1,650		295,499		55,689		352,785
1944		1,792		459,798		65,508		527,855
1945		1,824		500,481		81,360		585,650
1946		1,953		454,564		95,603		554,329
1947		2,095		578,638		127,001		712,583
1948		2,249		616,347		157,874		780,085
1949		2,378		783,293		191,804		982,232
1950		2,495		803,639		206,082		1,015,264
1951		2,348		769,264		209,985		988,459
1952		2,194		840,113		234,848		1,112,469
1953		2,221		874,698		245,629		1,147,590
1954		2,086		735,780		234,583		989,066
1955		1,949		704,047		228,446		941,377
1956		2,041		823,389		258,751		1,092,516
1957		2,022		817,601		283,730		1,116,002
1958		2,002		898,168		296,743		1,209,805
1959		1,982		963,330		332,943		1,315,167
1960		1,936		972,333		362,911		1,363,986

Table 3.- Co-operative marketing and purchasing associations reporting by
provinces for the crop year ended July 31, 1960

Province	: : Associations:	: : Shareholders: : or members	: : Farm : products : : marketed :	: : Supplies and : merchandise sold :	: : Total business : including : other revenue
	- number -			- thousand dollars -	
British Columbia	110	54,855	65,142	29,446	96,730
Alberta	169	222,795	162,568	30,526	202,732
Saskatchewan	449	472,633	260,225	74,291	340,713
Manitoba	107	137,847	88,452	26,349	117,191
Ontario	280	160,157	184,280	67,031	255,708
Quebec	601	94,567	115,714	89,760	207,998
New Brunswick	55	14,029	9,327	9,066	18,559
Nova Scotia	90	29,885	7,395	16,577	24,552
Prince Edward Island	21	6,194	3,557	4,019	7,663
Newfoundland	48	7,257	2	5,075	5,107
Interprovincial	6	116,265 ^a	75,671	10,771	87,033
Total 1960	1,936	1,316,484	972,333	362,911	1,363,986
Total 1959	1,982	1,290,462	963,330	332,943	1,315,167

^a/ Associations and individuals.

Table 4.- Farm Products Marketed by Co-operative Business Organizations in Canada, Reported for Crop Years Ended July 31, 1959 and 1960

Products	1959		1960	
	:Associations ^{a/}	: Value	:Associations ^{a/}	: Value
	- number -	- 000 \$ -	- number -	- 000 \$ -
Dairy products	438	216,447	463	219,533
Fruits and vegetables	161	41,682	129	40,950
Grain and seed	135	366,589	107	377,720
Livestock and livestock products	332	287,204	337	276,792
Eggs and poultry	176	38,828	164	42,026
Honey	9	2,550	8	2,968
Maple products	3	2,747	3	3,635
Tobacco	8	1,946	3	1,859
Wool	11	1,270	13	1,553
Fur	4	608	5	740
Lumber and wood	44	2,875	44	3,745
Miscellaneous	69	584	63	812
Total	1,017	963,330	981	972,333

a/ Duplication exists in this column as some associations market more than one product.

Table 5.- Merchandise and Supplies Sold through Co-operative Business Organizations in Canada, Reported for Crop Years Ended July 31, 1959 and 1960

Supplies	1959		1960	
	:Associations ^{a/}	: Value ^{b/}	:Associations ^{a/}	: Value
	- number -	- 000 \$ -	- number -	- 000 \$ -
Food products	818	94,463	834	100,831
Clothing and home furnishings	533	11,596	578	12,229
Hardware	719	21,516	703	25,342
Petroleum products and auto accessories	654	57,915	680	63,447
Feed, fertilizer and spray material	1,040	109,636	970	116,340
Machinery and equipment	234	10,763	312	12,684
Coal, wood and building material	573	20,032	567	23,402
Miscellaneous	594	7,913	565	8,635
Total	1,568	333,834	1,586	362,910

a/ Duplication exists in this column as some associations handle many of the supplies listed.

b/ Revised.

Table 6.- Value of Farm Products Marketed by Co-operatives in Canada by Provinces
for the Crop Year Ended July 31, 1960

Province	Dairy : products : sales	Fruits and : vegetable : sales	Grains and : seed sales	Livestock : sales	Eggs and : poultry : sales	Honey : sales	Miscellaneous : sales	Total : sales
	- thousand dollars -							
British Columbia	33,386	23,635	77	6,447	656	-	941	65,142
Alberta	27,889	-	75,145	51,816	6,529	910	279	162,568
Saskatchewan	24,925	-	161,947	67,381	5,443	388	141	260,225
Manitoba	8,378	-	55,301	18,032	5,756	881	104	88,452
Ontario	46,073	8,607	10,876	110,554	6,172	722	1,276	184,280
Quebec	69,142	3,057	46	20,950	14,646	-	7,872	115,713
New Brunswick	6,207	973	241	1,117	722	-	67	9,327
Nova Scotia	2,437	2,920	11	495	1,398	67	67	7,395
Prince Edward Island	1,096	1,758	-	-	704	-	-	3,558
Newfoundland	-	-	-	-	-	-	2	2
Interprovincial	-	-	74,076	-	-	-	1,595	75,671
Total 1960	219,533	40,950	377,720	276,792	42,026	2,968	12,344	972,333
Total 1959	216,447	41,682	366,589	287,204	38,828	2,550	10,030	963,330

Table 7.- Value of Supplies and Merchandise Sold through Co-operatives in Canada
by Provinces, for the Crop Year Ended July 31, 1960

	: :<
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a/ Mainly smallwares, electrical equipment and supplies.

b/ Revised.

Table 8.- Financial Structure of Co-operative Marketing and Purchasing Associations
by Provinces, for the Crop Year Ended July 31, 1960

Province	Total assets	Value of plant	Liabilities to the public	Liabilities to the members	Net worth	Members' equity
- thousand dollars -						
British Columbia	30,915	15,274	15,854	6,779	8,282	15,061
Alberta	82,804	17,652	49,214	9,151	24,439	33,590
Saskatchewan	197,402	50,555	114,309	38,722	44,371	83,093
Manitoba	56,076	14,384	34,315	5,693	16,068	21,761
Ontario	45,933	16,475	23,409	11,244	11,280	22,524
Quebec	81,300	44,059	24,649	3,719	52,932	56,651
New Brunswick	5,836	2,283	2,290	559	2,987	3,546
Nova Scotia	10,192	3,835	3,524	1,917	4,751	6,668
Prince Edward Island	1,798	749	744	136	918	1,054
Newfoundland	2,494	711	769	124	1,601	1,725
Interprovincial	87,112	19,309	65,681	5,913	15,518	21,431
Total 1960	601,862	185,286	334,758	83,957	183,147	267,104
Total 1959	560,148	167,200	314,686	79,528	165,933	245,461

Table 9.- Statistical Summary of Service Co-operatives Reporting in Canada for the
Crop Year Ended July 31, 1960

Province	% Associations	% Members	% Fixed assets	% Total assets
	- number -		- thousand dollars -	
British Columbia	18	43,398	886	3,931
Alberta	441	68,833	51,514 ^a	63,217
Saskatchewan	157	15,936	868	1,513
Manitoba	15	2,989	314	563
Ontario	76	81,841	4,090	8,750
Quebec	103	59,090	21,345	26,771
New Brunswick	25	5,578	145	213
Nova Scotia	18	3,523	52	143
Prince Edward Island	-	-	-	-
Newfoundland	11	188	1,254	1,300
Interprovincial	1	51	-	16
Total 1960	865	281,427	80,468	106,417
Total 1959	846	263,084	73,406	94,642

Table 9.- continued

Province	% Liabilities to the public	% Liabilities to the members	% Members' equity	% Revenue
	- thousand dollars -			
British Columbia	3,098	19	833	3,206
Alberta	20,666	94	42,551	4,607
Saskatchewan	256	446	1,257	655
Manitoba	164	118	399	319
Ontario	4,945	514	3,805	4,884
Quebec	19,210	309	7,561	5,547
New Brunswick	150	3	64	299
Nova Scotia	41	19	101	153
Prince Edward Island	-	-	-	-
Newfoundland	602	-	698	-
Interprovincial	7	-	9	24
Total 1960	49,139	1,522	57,278	19,694
Total 1959	45,022	1,723	49,620	23,278

^a Includes current and other assets of the rural electrification associations.

Table 10.- Statistical Summary of Fishermen's Co-operatives Reporting in Canada
for the Crop Year Ended July 31, 1960

Province	Associations: number	Members: number	Value of fish marketed : thousand dollars -	Value of supplies sold : thousand dollars -	Total business including other revenue
British Columbia	4	3,709	6,055	-	6,109
Saskatchewan	8	390	410	-	410
Ontario	8	221	1,926	413	2,388
Quebec	28	3,007	3,574	677	4,288
New Brunswick	8	784	1,339	136	1,482
Nova Scotia	13	1,553	2,522	173	2,698
Prince Edward Island	5	209	932	210	1,145
Newfoundland	5	355	148	110	299
Interprovincial	1	69	3,724	445	4,171
Total 1960	80	10,297	20,630	2,164	22,990
Total 1959	77	10,968	21,014	4,147	25,308

Table 10.- continued

Province	Total assets	Liabilities : to the public	Liabilities : to members	Members' equity
British Columbia	5,351	2,213	1,828	3,138
Saskatchewan	21	-	-	21
Ontario	1,353	577	671	776
Quebec	2,017	1,177	-	840
New Brunswick	522	219	10	303
Nova Scotia	1,160	742	89	418
Prince Edward Island	253	63	51	190
Newfoundland	333	338	-	5a/
Interprovincial	1,304	973	-	331
Total 1960	12,314	6,302	2,649	6,012
Total 1959	11,592	5,071	3,254	6,521
a/ Deficit.				

PART II

CO-OPERATIVE WHOLESALERS IN CANADA

The ten provincial and regional co-operative wholesalers are federations of local co-operatives and are members of Interprovincial Co-operatives Limited which is the national purchasing and manufacturing agency for the wholesalers. The wholesalers provide a wide range of services from acting as central marketing agencies for farm products, wholesales for farm supplies and consumer goods and operating lumber mills, oil refineries, oil wells and coal mines.

Financial Structure

Total assets of co-operative wholesalers in Canada \$86 million in 1960 continued the upward trend with an increase of slightly over nine million dollars as compared to the 1959 figure (Table 11). Fixed assets have increased by \$5.5 million to reach \$25 million in 1960. The undivided surplus was \$5.4 million in 1960 as compared to \$6.6 million the previous year.

Total current liabilities increased by \$5.5 million in 1960. There was an increase of \$6.6 million in total liabilities to the public. The downward trend in the total liabilities to the members continued in 1960 with a reported decrease of \$1.2 million from the previous year.

Net worth and members' equity increased by \$4.0 million and \$2.8 million in 1960 respectively. Members' equity accounted for 44 per cent of the total assets in 1960.

Sales Volume - 1960

Total sales of supplies and farm products for the ten wholesalers amounted to \$295 million in 1960 an increase of \$12 million over 1959 (Table 12). Sales of farm supplies, merchandise and groceries increased by \$12.8 million and farm products marketed were down slightly from the previous year.

The relative importance of the various types of supplies and farm products handled by the wholesalers are shown for the past three years (Table 12).

Flour and feed ranked first in order of importance of supplies handled followed by "gas, oil and automobile supplies" and groceries. Groceries handled have become more significant over the three year period from 1958 to 1960.

The value of farm products marketed did not change significantly from 1959. Livestock and livestock products accounted for 62.6 per cent of the total volume of farm products marketed followed by dairy products with 21.8 per cent in 1960. Livestock and livestock products and dairy products together accounted for 84.4 per cent of all farm products handled by wholesalers in 1960.

Table 11.- Co-operative Wholesales in Canada, Consolidated Balance Sheet,
1958 - 1959 - 1960

	1958	1959	1960
	- thousand dollars -		
<u>Assets</u>			
Cash on hand and in banks	3,374	4,654	2,918
Accounts receivable	17,579	20,326	23,194
Inventory	16,838	18,617	20,450
Other current assets	1,264	1,740	454
Total current assets	39,055	45,337	47,016
Fixed assets	19,555	19,613	25,162
Investments in co-operatives	3,197	7,035	8,040
Investments (other)	2,327	2,759	3,879
Other assets	1,683	2,320	2,376
Total assets	65,817	77,064	86,473
<u>Liabilities</u>			
Bank and credit union loans	9,168	10,902	11,990
Accounts payable	8,755	11,276	13,757
Accrued expenses	769	798	1,754
Other current liabilities	1,313	1,841	2,830
Total current liabilities	20,005	24,817	30,331
Mortgage and other deferred liabilities	17,325	20,050	21,126
Total liabilities to the public	37,330	44,867	51,457
Liabilities to members	8,351	6,323	5,135
Share capital	11,820	16,010	21,327
Reserve not allocated	2,925	3,227	3,197
Undivided surplus	5,391	6,637	5,357
Net worth	20,136	25,874	29,881
Members' equity	28,487	32,197	35,016
Total liabilities	65,817	77,064	86,473

Table 12.- Percentage Distribution of Supplies and Farm Products by Co-operative Wholesales by Type of Commodity

Supplies	% 1958	% 1959	% 1960
	- per cent -		
Groceries	14.9	15.7	16.9
Clothing, dry goods, home furnishings	1.1	1.1	1.2
Gas, oil, automobile supplies	22.4	21.7	22.5
Flour, feed	36.7 ^a	30.2	29.7
Fertilizer and spray material	-	6.2	6.3
Hardware, machinery, equipment	13.5	14.3	13.6
Coal, wood, building material	7.5	7.2	6.9
Miscellaneous	2.9	2.8	2.2
Retail	1.0	0.8	0.7
Total	100.0	100.0	100.0
Dollar volume	\$138,360,545	\$165,744,419	\$178,481,090

Farm products	% 1958	% 1959	% 1960
	- per cent -		
Dairy products	29.5	20.4	21.8
Poultry and eggs	9.7	5.7	6.5
Fruits and vegetables	3.4	2.7	3.8
Livestock and livestock products	53.9	65.5	62.6
Grains and seeds	3.4	5.6	5.2
Miscellaneous	0.1	0.1	0.1
Total	100.0	100.0	100.0
Dollar volume	\$111,669,429	\$116,898,860	\$116,600,174

^a Fertilizer and spray material included with flour and feed.

Canada's Agriculture, Dept. of



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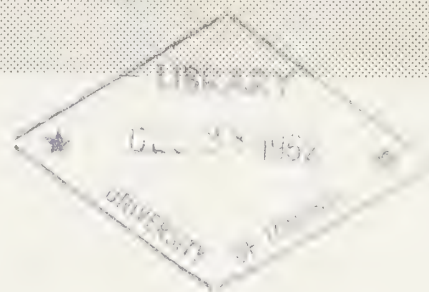
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Annual Summary**

CO-OPERATION IN CANADA

Summary

1961



By R. Fortier

Economics Division

CANADA DEPARTMENT OF AGRICULTURE

CO-OPERATION IN CANADA, 1961

Co-operation in Canada, 1961 is the thirtieth annual summary of co-operative activities in Canada prepared by the Economics Division.

The first survey ^{1/} of farmer-owned and controlled associations was undertaken to provide "a basis for investigation and comparative analysis in economic research". Through the interest created by the first summary and the response of the organizations concerned, the survey was made every year thereafter and became a permanent record of co-operative activities.

The information collected annually is obtained through mail questionnaires sent to individual co-operatives and through officials of provincial governments, co-operative unions and, wholesale co-operatives which provide auditing services to their members. The data are supplied on a voluntary basis. The continued co-operation of all concerned is gratefully acknowledged.

Highlights of the 1961 Report

Total business done by all types of co-operatives reporting for the crop year ending July 31, 1961 amounted to \$1,470 million, an increase of \$72 million (five per cent) over 1960 (Table 1). Sales of farm products alone increased by \$45 million and accounted for 62 per cent of the \$72 million increase.

The number of known marketing and purchasing associations declined from 2,093 in 1960 to 2,028 in 1961. However, the number of marketing and purchasing associations reporting (including inactive associations) increased from 1,936 in 1960 to 1,945 in 1961. The number of associations reporting by provinces on a per cent basis was as follows:

<u>Province</u>	<u>Total known</u>	<u>Per cent reporting</u>
British Columbia	111	94
Alberta	218	91
Saskatchewan	452	99
Manitoba	113	100
Ontario	306	92
Quebec	607	97
New Brunswick	56	96
Nova Scotia	91	97
Prince Edward Island	21	100
Newfoundland	47	100
Interprovincial	6	100
Total	2,028	96

^{1/} Farmers' Business Organizations in Canada, A.E. Richards. Bulletin No. 173, King's Printer, Ottawa, 1934.

Table 1.- Co-operative Associations Reporting by Provinces for the
Crop Year Ended July 31, 1961

Province	Associations	Share-holders	Associations or members	Volume of business				Sub-total	Service	Fishermen's revenue	Grand volume of business including other
				Sales of farm products	and farm supplies	Marketing	and	other	Fishermen's	revenue	including other
			number								
				- thousand dollars							
British Columbia	129	105,635		87,811	2,226	90,037		3,439	6,041	100,368	
Alberta	635	284,607		203,891	240	204,131		4,691	43	210,412	
Saskatchewan	610	499,489		372,512	137	372,649		774	1,303	380,905	
Manitoba	124	148,335		134,293	109	134,402		289	-	137,132	
Ontario	354	247,650		246,926	1,014	247,940		4,222	1,482	258,181	
Quebec	720	158,386		210,026	510	210,536		7,777	4,099	224,941	
New Brunswick	87	20,954		18,965	60	19,025		133	1,707	21,136	
Nova Scotia a/	117	29,503		24,761	167	24,928		156	2,712	28,231	
Prince Edward Island	26	6,760		8,264	-	8,264		-	1,466	9,817	
Newfoundland	60	9,072		5,321	-	5,321		-	324	5,906	
Interprovincial	6	116,375 b/		93,002	-	93,002		-	-	93,463	
Total 1961	2,868	1,626,766		1,405,772	4,463	1,410,235		21,481	19,177	1,470,492	
Total 1960 d/	2,876	1,608,420				1,338,077		20,548	18,616	1,398,469	

a/ Includes one Interprovincial Service Association.

b/ Associations and individuals.

c/ Sales of farm products and supplies by Service and Fishermen's associations.

d/ Revised.

The number of service associations reporting was 882 compared with 865 in 1960; and, the number of fishermen's associations was 80 compared with 77 in 1960.

Shareholders and members totaled 1,626,766 (Table 1). This is almost unchanged from 1960. It is to be noted that duplication exists in total membership as an individual may have membership in more than one co-operative.

Total assets for all types of associations reporting increased from \$716 million in 1960 to \$740 million in 1961, or by 3.3 per cent.

Marketing and purchasing activities in Canada increased from \$1,112 million in 1951-52 to \$1,424 million in 1960-61 (Table 2). This is an increase of \$312 million over the ten-year period, or 28 per cent. Sales of farm products increased by \$178 million (21 per cent) over the period while sales of supplies and merchandise increased by \$153 million (65 per cent).

Eskimo Co-operatives 1/

Co-operatives are now developing in the Eskimo communities of the North West Territories. With respect to these co-operatives it is reported that:

"The number of Eskimo co-operatives increased from two to eight in the past year. These co-operatives are primarily of the producer type engaged in commercial fishing, graphic art, handicrafts and to a lesser degree in retailing. Co-operatives play an important role in assisting the Eskimos in the improvement of their economic position in society by developing and exploiting renewable resources.

Eskimo art continued as a highly popular art form and the West Baffin Eskimo Co-operative Limited at Cape Dorset marketed graphic art with a value in excess of \$63,000 in March, 1961."

1/ Commissioner of the Northwest Territories (Annual Report, 1960-61).

Table 2.- Growth in Marketing and Purchasing Activities Reported by
Co-operatives in Canada, 1932-1961

Crop year ended	:	:	:	:	Total business including other revenue
	Associations	Marketing	Purchasing		
	reporting				
	- number -		- thousand dollars -		
1932	795	134,611	10,665		145,303
1937	1,024	157,031	16,363		173,927
1938	1,217	134,493	20,091		155,080
1939	1,332	180,747	20,400		201,659
1940	1,151	214,293	21,129		236,322
1941	1,395	215,030	24,895		242,158
1942	1,722	214,762	42,327		257,090
1943	1,650	295,499	55,689		352,785
1944	1,792	459,798	65,508		527,855
1945	1,824	500,481	81,360		585,650
1946	1,953	454,564	95,603		554,329
1947	2,095	578,638	127,001		712,583
1948	2,249	616,347	157,874		780,085
1949	2,378	783,293	191,804		982,232
1950	2,495	803,639	206,082		1,015,264
1951	2,348	769,264	209,985		988,459
1952	2,194	840,113	234,848		1,112,469
1953	2,221	874,698	245,629		1,147,590
1954	2,086	735,780	234,583		989,066
1955	1,949	704,047	228,446		941,377
1956	2,041	823,389	258,751		1,092,516
1957	2,022	817,601	283,730		1,116,002
1958	2,002	898,168	296,743		1,209,805
1959	1,982	963,330	332,943		1,315,167
1960 <u>a/</u>	1,934	972,333	365,744		1,358,625
1961	1,906	1,017,750	388,022		1,424,308

a/Revised.

MARKETING AND PURCHASING CO-OPERATIVES

Sales of Farm Products

Total sales of farm products by co-operatives in Canada reached the one billion dollar mark in 1961. They amounted to \$1,018.1 million compared with \$972.3 million in 1960. This is an increase of \$45.8 million, (4.7 per cent) over 1960 (Table 3).

Sales of grains and seeds were \$49.5 million over 1960 at \$427.2 million, largely as a result of an increase in the Canadian total marketings of grains. Sales of dairy products were \$9.0 million over 1960 at \$228.5 million (Table 4).

Sales of livestock amounted to \$270.4 million, \$6.4 million below the comparable figure for 1960; and sales of fruit and vegetables to \$33.4 million, \$7.5 million below the 1960 figure (Table 4).

On a provincial basis, sales of farm products increased very substantially in the Prairie Provinces, but declined in Ontario and British Columbia.

In Saskatchewan alone, sales of grains and seeds amounted to \$190.8 million, an increase of \$28.9 million over 1960 (Table 6). This accounts partly for the large increase in sales of farm products in the Prairie Provinces.

In Ontario sales of livestock declined from \$110.5 million in 1960 to \$101.7 million in 1961 (Table 6). One of the larger co-operatives accounted for most of the decline in sales in this province and in Canada as a whole. The decline in sales of fruits and vegetables in Ontario is attributable to the reclassification of one co-operative with regard to sale activities.

In British Columbia, one association ceased to handle fruits and vegetables. This accounts for the reduced sales of fruits and vegetables as well as of the reduced total sales in that province.

Sales of Supplies and Merchandise

Sales of supplies and merchandise for the crop year ending July 31, 1961 were \$392.1 million compared with \$365.7 million in 1960, an increase of \$26.3 million or (7.2 per cent) (Table 3).

All types of supplies and merchandise contributed to this increase. Large increases were recorded for petroleum products, feed and fertilizer and food products. Sales of petroleum products amounted to \$70.7 million an increase of \$6.7 million over 1960; sales of feed and fertilizer, still the most important type of supplies sold, were \$122.4 million, \$6 million over 1960; and, sales of food products were \$108 million, \$5.6 million over 1960 (Table 5).

Table 3.- Co-operative Marketing and Purchasing Associations Reporting by
Provinces for the Crop Year Ended July 31, 1961

Province	: Associations :	: Shareholders :	: Farm :	: Supplies and :	: Total business
	: number -	: or members	: products : marketed	: merchandise sold :	: including
				- thousand dollars -	other revenue
British Columbia	104	58,448	59,342	28,469	88,557
Alberta	183	211,205	169,008	34,883	205,213
Saskatchewan	436	402,457	239,762	82,750	378,657
Manitoba	110	145,200	105,173	29,120	136,729
Ontario	272	159,084	173,046	73,880	251,197
Quebec	585	95,572	119,976	90,050	212,263
New Brunswick	54	14,173	9,384	9,581	19,169
Nova Scotia	88	25,809	8,918	15,843	25,183
Prince Edward Island	21	6,454	3,309	4,955	8,350
Newfoundland	47	8,763	50	5,271	5,527
Interprovincial	6	116,375 a/	79,782	13,220	93,463
Total 1961	1,906	1,323,540	1,017,750	388,022	1,424,308
Total 1960 b/	1,934	1,318,657	972,333	365,744	1,358,625

a/ Associations and individuals.

b/ Revised, but not adjusted for sales of produce and supplies by service and fishermen's associations.

Table 4.- Farm Products Marketed by Co-operative Business Organizations
in Canada, Reported for Crop Years Ended
July 31, 1960 and 1961

Products	1960		1961			
	Associations ^{a/} -number-	Value -\$000-	Marketing & purchasing associations ^{a/} -number-	Marketing & purchasing associations ^{a/} -number-	Other associations ^{a/} -no.-	Value -\$000-
Dairy products	406 ^{b/}	219,533 ^{b/}	394	228,550	-	-
Fruits and vegetables	129	40,950	121	33,103	3	335
Grains and seeds	107 ^{b/}	377,720 ^{b/}	89	427,190	1	18
Livestock and livestock products	337	276,792	356	270,377	1	15
Eggs and poultry	164	42,026	155	44,255	-	-
Honey	8	2,968	9	3,468	-	-
Tobacco	3	1,859	3	2,015	-	-
Wool	13	1,553	15	1,460	-	-
Fur	5	740	5	448	-	-
Lumber and wood	44	3,745	38	3,027	-	-
Miscellaneous ^{b/}	66 ^{c/}	4,447 ^{c/}	72	3,857	-	-
Total	971 ^{b/}	972,333 ^{b/}	945	1,017,750	5	368

^{a/} Duplication exists in this column as some associations market more than one product.

^{b/} Revised.

^{c/} Includes maple products, hay, flax and others.

Table 5.- Merchandise and Supplies Sold through Co-operative Business
Organizations in Canada, Reported for Crop Years
Ended July 31, 1960 and 1961

Supplies	1960		1961			
	Associations ^{a/} -number-	Value ^{b/} -\$000-	Marketing & purchasing associations ^{a/} -number-	Marketing & purchasing associations ^{a/} -number-	Other associations ^{a/} -no.-	Value -\$000-
Food products	834	102,368	809	106,049	15	1,917
Clothing and home furnishings	539	12,229	508	12,425	5	239
Hardware	706	25,660	708	26,056	7	359
Petroleum products and auto accessories	634	63,957	650	69,986	11	703
Feed, fertilizer and spray materials	926	116,406	923	122,103	22	339
Machinery and equipment	266	12,724	250	15,893	3	57
Coal, wood and building materials	522	23,705	527	23,944	4	314
Miscellaneous	570	8,695	555	11,566	23	167
Total	1,598	365,744	1,482	388,022	55	4,095

^{a/} Duplication exists in this column as some associations handle many of the supplies listed.

^{b/} Revised.

Table 6.- Value of Farm Products Marketed by Co-operatives in Canada by Provinces
for the Crop Year Ended July 31, 1961

Province	Type of : Dairy : Fruits & : Live- : Eggs & : Miscel- associ-:products:vegetables: Crains & : stock : poultry : Honey : laneous- ations : sales : sales : seeds:sales : sales : sales : sales : sales : sales	Total
	- thousand dollars -	
British Columbia	M. & P. 34,774 17,485 4 6,081 691 - 307 59,342	
Alberta	M. & P. 30,810 341 80,520 48,922 7,340 1,067 8 169,008	
	Others ^{c/} 18	18
Saskatchewan	M. & P. 24,883 31 190,822 67,833 5,528 511 154 289,762	
Manitoba	M. & P. 10,250 355 66,289 21,474 5,646 1,044 115 105,173	
Ontario	M. & P. 48,515 4,622 10,607 101,711 5,944 816 831 173,046	
	Others ^{c/} 318	318
Quebec	M. & P. 69,237 4,200 519 21,403 16,845 - 7,722 119,976	
New Brunswick	M. & P. 6,461 822 127 1,218 707 - 49 9,384	
Nova Scotia	M. & P. 2,533 3,188 5 1,710 1,387 30 65 8,918	
	Others ^{c/} 17	32
Prince Edward Island	M. & P. 1,087 2,050 - 5 167 - 3,309	
Newfoundland	M. & P. - 9 20 - - 21 50	
Interprovincial	M. & P. - 78,297 - - 1,485 79,782	
Total 1961	228,550 33,438 427,208 270,392 44,255 3,468 10,807 1,018,118	
Total 1960 ^{b/}	219,533 40,950 377,720 276,792 42,026 2,968 12,343 972,333	

a/ Includes maple and maple products, tobacco, wool, fur, lumber, flax, hay and hides.

b/ Revised.

c/ Service and Fishermen associations.

Total sales of supplies and merchandise in Nova Scotia were lower than in 1960, while in Quebec, they were almost unchanged. In all other provinces total sales increased.

Provinces which contributed the most to the increases were Ontario and the Prairie Provinces. Sales in Ontario increased from \$67.0 million in 1960 to \$74.5 million in 1961, or by \$7.5 million; in Saskatchewan sales increased from \$77.1 million to \$82.9 million or by \$5.8 million; sales in Alberta increased from \$30.5 million to \$35.1 million or by \$4.6 million; and, in Manitoba, sales increased from \$26.3 million to \$29.2 million, or by \$2.9 million (Table 5).

The increase in sales of petroleum products is attributable mainly to increased sales in Saskatchewan and Quebec; the increase in sales of feed and fertilizer to Ontario; the increase in sales of food products to Saskatchewan.

Financial Structure

Total assets of marketing and purchasing associations increased from \$601.8 million in 1960 to \$617.8 million in 1961 (Table 8). This represents an increase of \$16 million compared with the increase of \$42 million recorded in 1960 over 1959. In Saskatchewan total assets were \$9.8 million higher than in 1960 and in Quebec \$5.7 million. In Alberta there was a decline in total assets of \$3.7 million compared with the previous year. This was primarily attributable to changes in the financial structure of one grain association.

Liabilities to the public increased by \$1.9 million over 1960 and members' equity by \$14.1 million. However a large reduction in the liabilities to the public of the four large grain organizations in Western Canada and an increase in their members' equity account largely for this pattern. For marketing and purchasing co-operatives other than these four grain organizations liabilities to the public increased by \$15.5 million and members' equity by \$5.4 million.

The relationship of members' equity to liabilities to the public, exclusive of the large grain co-operatives for 1960 and 1961 was as follows:

<u>Year</u>	<u>Members' equity</u> - million dollars -	<u>Liabilities to the public</u> - million dollars -	<u>Members' money to each dollar of outside capital</u> - dollars -
1960 <u>a/</u>	184.0	98.5	1.87
1961	189.4	114.0	1.66

a/ Revised.

Table 8.- Financial Structure of Co-operative Marketing and Purchasing Associations
by Provinces, for the Crop Year Ended July 31, 1961

Province	: Fixed : : assets :		: Total : : assets :		: Liabilities : : to the : : public :		: Liabilities : : to the : : members :		: Net : : worth :		: Members : : equity :	
	- thousand dollars -											
British Columbia	15,668		32,001		13,289		10,480		8,232		18,712	
Alberta	18,895		79,102		39,227		10,459		29,416		39,875	
Saskatchewan	53,278		207,166		125,020		37,597		44,549		82,146	
Manitoba	17,151		56,039		31,973		4,347		19,719		24,066	
Ontario	17,543		47,875		24,318		12,198		11,359		23,557	
Quebec	47,176		86,892		26,413		3,827		56,652		60,479	
New Brunswick	2,340		6,243		2,546		584		3,113		3,697	
Nova Scotia	3,964		10,358		3,763		2,019		4,576		6,595	
Prince Edward Island	779		1,848		687		123		1,038		1,161	
Newfoundland	863		2,648		891		135		1,622		1,757	
Interprovincial	22,407		87,636		64,884		4,926		17,826		22,752	
Total 1961	200,064		617,808		333,011		86,695		198,102		284,797	
Total 1960 a/	185,257		601,821		331,122		87,567		183,132		270,699	

a/ Revised.

SERVICE CO-OPERATIVES

The number of service co-operatives reporting increased from 865 in 1960 to 882 in 1961. Total assets were \$7 million higher than in 1960, and revenue from service and other income \$1 million higher (Table 9).

Sales of supplies and merchandise which were previously included only under the activities of marketing and purchasing co-operatives are now also shown in Table 9, the statistical summary of service co-operatives. Total sales of supplies and merchandise amounted to \$2.2 million and represented nine per cent of the total volume of business of \$24.5 million.

While a variety of services are provided by this group of co-operatives, the most common types are as follows:

<u>Type of service</u>	<u>Associations</u> - number -	<u>Membership</u>	<u>Total assets</u> - thousand dollars -	<u>Revenue from service and other income</u>
Electricity	414	102,627	85,524	8,281
Per cent of all services reporting	47	35	78	37
Medical	46	130,385	4,920	5,803
Per cent of all services reporting	5	44	4	26
Housing	61	8,344	9,658	3,332
Per cent of all services reporting	7	3	9	15

Other important services include grazing (113 associations), artificial breeding (74 associations), seed cleaning (47 associations), cold storage (37 associations), transportation (33 associations) and water works (30 associations).

Table 9.- Statistical Summary of Service Co-operatives Reporting in Canada for the
Crop Year Ended July 31, 1961

Province	Associations	Members	Fixed Assets	Total assets	Liabilities	Liabilities	Members'
	- number			- thousand dollars -	to the public	to the members	equity
British Columbia	22	43,601	1,152	4,839	3,926	11	913
Alberta	451	73,252	60,446 c/	63,721	20,596	123	43,125
Saskatchewan	161	16,486	961	1,680	248	460	1,432
Manitoba	14	3,135	278	447	159	39	288
Ontario	75	88,347	3,337	8,471	4,834	449	3,637
Quebec	107	60,507	21,821	29,339	21,339	293	8,000
New Brunswick	25	6,014	143	186	118	3	68
Nova Scotia a/	17	2,726	65	150	59	15	91
Newfoundland	10	181	1,204	1,233	634	-	599
Total 1961	882	294,249	89,407	110,066	51,913	1,393	58,153
Total 1960 b/	865	279,535	85,557	103,063	48,222	1,522	54,841

Table 9.- continued

Province	Revenue from service	Other income	Sub-total	Sales of merchandise and produce d/	Total volume of business
	- thousand dollars -				
British Columbia	3,439	43	3,482	238	3,720
Alberta	4,691	220	4,911	240	5,151
Saskatchewan	774	22	796	137	933
Manitoba	289	5	294	109	403
Ontario	4,222	215	4,437	971	5,408
Quebec	7,777	244	8,021	510	8,531
New Brunswick	133	51	184	-	184
Nova Scotia a/	156	8	164	15	179
Newfoundland	-	-	-	-	-
Total 1961	21,481	808	22,289	2,220	24,509
Total 1960 b/	-	-	21,228	-	-

a/ Includes one Interprovincial.

b/ Revised.

c/ Includes current and other assets of the rural electrification associations.

d/ Included previously with sales of marketing and purchasing associations.

FISHERMEN'S CO-OPERATIVES

One interprovincial association previously reported in the summary of fishermen's co-operatives was reclassified as a wholesale association. The information for this co-operative is now reported in Tables 11 and 12. The 1959 and 1960 data, where they appear, were revised accordingly.

In 1961, value of fish marketed was \$17.4 million compared with \$16.9 million in 1960. Five additional fishermen's co-operatives were reported in Saskatchewan and one in Alberta. Their activities with the increased sales in three of the Atlantic Provinces more than offset the decrease in sales which took place in Ontario and Quebec.

Sales of supplies and merchandise, other than fishing supplies, similarly to service co-operatives are now shown in the summary of fishermen's co-operatives. Such selling activities represented \$2.2 million, ten per cent of the total volume of business of \$21.7 million.

Total assets in 1961 were \$11.6 million compared with \$11.0 million a year ago. Members' equity represented \$1.20 of members' money for each dollar of outside capital.

CO-OPERATIVE WHOLESALERS

Ten years ago, Co-operation in Canada, 1952, reported 11 co-operative wholesalers; one in every province with the exception of Newfoundland. The Provinces of Nova Scotia and Quebec had two each. In addition, one interprovincial association was operating as a purchasing and manufacturing agency for the other wholesalers.

Ten wholesale associations reported for the crop year ending July 31, 1961. During the ten-year period, one wholesale co-operative in the Prairie Provinces was amalgamated with one other association now operating interprovincially.^{1/} One wholesale association in Nova Scotia was amalgamated with another. One interprovincial association was reclassified as a wholesale in the Atlantic Provinces. One wholesale association ceased to operate in Prince Edward Island and a new one was organized.

Ten years ago, wholesale co-operatives marketed farm products and sold supplies and merchandise to their member associations for a total of \$166.8 million. Sales of farm products which were marketed mainly by wholesalers in Eastern Canada amounted to \$95.5 million. Sales of supplies and merchandise amounted to \$71.3 million. The two main types of supplies sold were feed and fertilizer and farm machinery.

^{1/} One other western wholesale association was amalgamated with this association, effective October 31, 1961, but is still included in the present report.

Table 10.- Statistical Summary of Fishermen's Co-operatives Reporting in Canada
for the Crop Year Ended July 31, 1961

Province	Associations	Members	Total assets	Liabilities : to the public	Liabilities : to the members	Members' equity
	- number -			- thousand dollars -		
British Columbia	3	3,586	5,405	1,967	2,061	3,438
Alberta	1	150	20	-	-	20
Saskatchewan	13	546	810	496	139	314
Ontario	7	219	1,004	370	608	634
Quebec	28	2,307	1,964	1,006	-	958
New Brunswick	8	767	639	315	80	324
Nova Scotia	12	968	1,180	722	118	458
Prince Edward Island	5	306	304	82	73	222
Newfoundland	3	128	311	327	-	16 a/
Total 1961	80	8,977	11,637	5,285	3,079	6,352
Total 1960 b/	77	10,228	11,009	5,329	2,650	5,680

Table 10.- continued

Province	Value of fish marketed	Value of fishing supplies sold	Subtotal including other income	Sales of merchandise and produce	Total volume of business
			- thousand dollars -		
British Columbia	6,021	20	6,103	1,988	8,091
Alberta	37	6	48	-	48
Saskatchewan	1,303	-	1,315	-	1,315
Ontario	1,143	339	1,533	43	1,576
Quebec	3,452	647	4,147	-	4,147
New Brunswick	1,500 d/	207	1,723	60	1,783
Nova Scotia	2,447 e/	265	2,717	152	2,869
Prince Edward Island	1,202	264	1,467	-	1,467
Newfoundland	314	10	379	-	379
Total 1961	17,419	1,758	19,432	2,243	21,675
Total 1960 b/	16,906	1,710	18,779	-	-

a/ Deficit.

b/ Revised.

c/ Previously included with sales of marketing and purchasing associations.

d/ Including sales of three purchasing associations handling fish.

e/ Including sales of two purchasing associations handling fish.

In 1960-61, the total sales of the ten wholesales reporting were \$318.9 million (Table 12). This represents an increase of \$152 million over 1951-52, or \$15 million per year during the ten-year period. Such an increase is the result of growth in real activities, increases in prices and changes in the method of reporting livestock sales (value of livestock sold on a commission basis is now added to actual sales).

Sales of farm products for the year ending July 31, 1961 amounted to \$122.6 million. Livestock and livestock products, represented 58 per cent of this total. The marketing of farm products by wholesales is still carried mainly in Eastern Canada.

For the same year, sales of supplies and merchandise amounted to \$196.3 million. The main supplies sold today are feed and fertilizer, petroleum products and groceries.

Livestock products, dairy products, feed and fertilizer and petroleum products accounted for two-thirds of the total sales reported by co-operative wholesales in 1961.

In 1960-61 sales of farm products by wholesale co-operatives were almost the same as in 1960. Sales of supplies and merchandise were \$17.3 million higher than in 1960. The commodities for which sales increased the most were feed and fertilizer, \$6.5 million; groceries, \$4.7 million; and, machinery and hardware, \$2.6 million.

Total assets of co-operative wholesales represented \$101 million in 1960-61 compared with \$32 million in 1951-52. Assets of subsidiaries acquired by one co-operative wholesale during the ten-year period are not included. Those of the Interprovincial Co-operatives Limited are included in the years compared above.

Table 11.- Co-operative Wholesales in Canada, Consolidated Balance Sheet,
1959 - 1960 - 1961

	: 1959 ^{a/}	: 1960 ^{a/}	: 1961
	- thousand dollars -		
<u>Assets</u>			
Cash on hand and in banks	4,668	2,919	4,662
Accounts receivable	21,559	24,522	30,590
Inventory	18,657	20,893	20,992
Other current assets	1,740	454	274
Total current assets	46,624	48,788	56,518
Fixed assets	19,617	25,164	27,004
Investments	9,804	11,930	15,121
Other assets	2,323	2,376	2,512
Total assets <u>b/</u>	78,368	88,258	101,155
<u>Liabilities</u>			
Bank and credit union loans	11,386	12,474	13,631
Accounts payable	11,597	14,242	16,260
Accrued expenses	798	1,754	1,123
Other current liabilities	1,841	2,830	3,449
Total current liabilities	25,622	31,300	34,463
Mortgages and other deferred liabilities	20,217	21,600	28,893
Total liabilities to the public	45,839	52,900	63,356
Liabilities to members	6,531	5,337	4,732
Share capital	16,012	21,329	24,387
Reserve not allocated	3,327	3,314	3,938
Undivided surplus	6,659	5,378	4,742
Net worth	25,998	30,021	33,067
Members' equity	32,529	35,358	37,799
Total liabilities <u>b/</u>	78,368	88,258	101,155

^{a/} Revised.

^{b/} Including Interprovincial Co-operatives Limited, but exclusive of subsidiaries for one wholesale co-operative.

Table 12.- Percentage Distribution of Supplies and Farm Products by
Co-operative Wholesales by Type of
Commodity 1959 - 1960 - 1961

Supplies	: : 1959	: : 1960	: : 1961
	- per cent -		
Groceries	15.7	16.9	17.8
Clothing, dry goods, home furnishings	1.0	1.3	1.4
Gas, oil, automobile supplies	21.7	22.4	21.6
Flour, feed	30.0	29.6	29.3
Fertilizer and spray materials	6.3	6.3	6.9
Hardware, machinery, equipment	14.3	13.6	13.7
Coal, wood, building materials	7.2	6.7	7.0
Miscellaneous	3.0	2.5	2.1
Retail	0.8	0.7	0.2
Total	100.0	100.0	100.0
Dollar volume	\$166,259,565	\$179,045,420	\$196,284,993

Farm products	: : 1959	: : 1960	: : 1961
	- per cent -		
Dairy products	19.8	21.0	21.2
Poultry and eggs	5.6	6.3	7.2
Fruits and vegetables	2.6	3.7	3.0
Livestock and livestock products	63.5	60.3	58.4
Grains and seeds	5.4	5.0	6.5
Miscellaneous <u>b/</u>	3.1	3.7	3.7
Total	100.0	100.0	100.0
Dollar volume	\$120,552,332	\$120,971,276	\$122,610,432

a/ Revised

b/ Includes fish, flax, wool.

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CO-OPERATION IN CANADA

31st Annual Summary

Economics Division
CANADA DEPARTMENT OF AGRICULTURE
October, 1962 63/21

LA COOPÉRATION AU CANADA

31^e rapport annuel

Division de l'économie
MINISTÈRE DE L'AGRICULTURE DU CANADA
Octobre 1962 63/21-F



R. FORTIER

CO-OPERATION IN CANADA, 1962

Co-operation in Canada, 1962 is the thirty first annual summary of co-operative activities in Canada prepared by the Economics Division.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and wholesale co-operatives. The continued assistance of all concerned is gratefully acknowledged.

Highlights of the 1962 Report

The grand volume of business, including other revenue, for all types of co-operatives reporting for the crop year ending July 31, 1962 declined from the high of \$1,475 million in 1961 to \$1,421 million, or by 4 per cent (Table 1).

Sales of livestock declined by \$66 million from the previous year and sales of grains by \$41 million. Such large decreases were partly offset by increases of \$16 million in sales of other farm products and \$32 million in sales of merchandise and supplies.

The number of known marketing and purchasing associations declined from 2028 in 1961 to 1989 in 1962 or by 39. The number of associations reporting including inactive associations declined by 15 from 1961.

The number of associations reporting by provinces on a per cent basis was as follows:

LA COOPERATION AU CANADA, 1962

Le présent rapport est le trente et unième résumé annuel de l'activité coopérative au Canada préparé par la Division de l'économie.

Les renseignements contenus dans le rapport ont été fournis en toute liberté par les coopératives particulières, gouvernements provinciaux, unions de coopératives et coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Faits saillants du rapport de 1962

Le chiffre global d'affaires, y compris les autres revenus, de tous les genres de coopératives qui ont fait rapport sur la campagne agricole terminée le 31 juillet 1962 est tombé du sommet de 1,475 millions de dollars en 1961 à 1,421 millions, soit une baisse de 4 p. 100 (tableau 1).

Au regard de l'année précédente, les ventes de bestiaux ont baissé de 66 millions de dollars et celles de céréales, de 41 millions. Ces baisses considérables ont été en partie compensées par une augmentation de 16 millions de dollars dans les ventes d'autres produits agricoles et de 32 millions dans les ventes de marchandises et fournitures.

Le nombre d'associations connues de vente et d'achat a baissé de 39, soit de 2,028 en 1961 à 1,989 en 1962. Le nombre d'associations qui ont fait rapport, y compris les associations inactives, a baissé de 15 comparativement à 1961.

Le nombre d'associations qui ont présenté des rapports s'établit comme il suit, par province, en pourcentage:

<u>Province</u>	<u>Total known</u>	<u>Per cent reporting</u>
British Columbia	108	93
Alberta	223	95
Saskatchewan	469	99
Manitoba	110	99
Ontario	288	94
Quebec	560	98
New Brunswick	56	100
Nova Scotia	91	95
Prince Edward Island	22	91
Newfoundland	56	100
Interprovincial	6	100
Total	1,989	97

<u>Provinces</u>	<u>Total connu</u>	<u>Pourcentage ayant fait rapport</u>
Colombie-Britannique	108	93
Alberta	223	95
Saskatchewan	469	99
Manitoba	110	99
Ontario	288	94
Québec	560	98
Nouveau-Brunswick	56	100
Nouvelle-Ecosse	91	95
Ile du Prince-Edouard	22	91
Terre-Neuve	56	100
Interprovinciales	6	100
Total	1,989	97

The number of service co-operatives reporting declined from 882 in 1961 to 869 in 1962. The number of fishermen's co-operatives increased from 82 in 1961 to 91 in 1962.

The total number of shareholders and members increased by two per cent, and amounted to 1,665,817.

Total assets of all associations amounted to \$692 million.

CO-OPERATIVES IN THE ARCTIC

Starting with the 1963 national summary, co-operatives in the Arctic will be reported, according to types, with other co-operatives. The information included herewith was prepared by Mr. A. Sprudz of the Department of Northern Affairs and National Resources.

Le nombre de coopératives de services qui ont fait rapport a baissé de 882 en 1961 à 869 en 1962. Le nombre de coopératives de pêcheurs a augmenté de 82 en 1961 à 91 en 1962.

Le nombre total d'actionnaires et de membres a augmenté de 2 p. 100; il se chiffre par 1,665,817.

L'actif de toutes les coopératives s'élève à 692 millions de dollars.

COOPERATIVES DE L'ARCTIQUE

A compter de 1963, le rapport national comprendra les coopératives de l'Arctique, réparties, selon le genre, parmi les autres coopératives. Les renseignements ci-dessous ont été préparés par M. A. Sprudz du ministère du Nord canadien et des Ressources nationales.

There were 14 co-operatives in the Canadian Arctic in 1962. Four of them were located in northern Quebec and 10, in the Northwest Territories. In addition, two co-operatives, both located in western Arctic, were in the process of incorporation. Membership amounted to 500, which meant that almost that many families were participating in co-operative activities.

Thirteen of the co-operatives are of the multi-purpose nature, engaged in more than one of the following activities - fishing, handicrafts, logging, boat building, graphic art, tourism, carvings, fur trading and operating of a retail store or coffee shop. The Sisi Co-operative at Frobisher Bay is a housing co-operative, the first in the north.

Annual reports from nine co-operatives showed that sales totalled \$457,631. The members benefited from these sales directly in payments for products delivered, wages, etc. - in the amount of \$131,542. Accumulated sources of funds amounted to \$184,942 of which share capital represented \$52,178, statutory reserve \$55,768, and undistributed savings \$74,216.

MARKETING AND PURCHASING CO-OPERATIVES

Sales of Farm Products

Sales of farm products by co-operatives in Canada declined from a high of \$1,020 million in 1961 to \$929 million in 1962, or by \$91 million (Table 3).

The grain crop harvested in the Prairie Provinces during 1961 was smaller than the 1960 crop. Consequently, total marketing of grains and seeds

Il y avait 14 coopératives dans l'Arctique canadien en 1962; quatre dans le nord du Québec et dix dans les Territoires du Nord-Ouest. En outre, deux coopératives, situées toutes les deux dans l'Arctique occidental, étaient en voie d'être constituées légalement. Le nombre de membres était de 500, représentant presque autant de familles qui ont participé à l'activité des coopératives.

Treize des coopératives étaient de nature diversifiée, s'occupant de plus d'une des opérations suivantes: pêche, artisanat, exploitation forestière, construction d'embarcations, arts graphiques, tourisme, sculpture, commerce des fourrures et gestion d'un magasin de détail ou d'une cantine. La Coopérative Sisi de Frobisher Bay est une coopérative d'habitations, la première du Nord.

Les rapports annuels des neuf co-opératives établissent leurs ventes à un montant total de \$457,631. Les membres ont tiré profit de ces ventes directement sous forme de paiements pour des produits livrés, salaires, etc., d'une valeur de \$131,542. Les sources accumulées de fonds se sont élevées à \$184,942; \$52,178 en capital-actions, \$55,768 en réserves statutaires et \$74,216 en économies laissées en place.

COOPERATIVES DE VENTE ET D'ACHAT Ventes de produits agricoles

Les ventes de produits agricoles par les coopératives du Canada sont passées d'un sommet de 1,020 millions de dollars en 1961 à 929 millions en 1962, soit une baisse de 91 millions (tableau 3).

La récolte de céréales dans les provinces des Prairies en 1961 a été plus petite qu'en 1960. Ainsi, les ventes totales de céréales et de semences ont baissé de 427 millions de dollars en 1961 à 386 millions en 1962, soit une baisse de 41 millions de dollars (tableau 4).

declined from \$427 million in 1961 to \$386 million in 1962, or by \$41 million (Table 4).

The Ontario Hog Producers Co-operative Association which accounted for over \$90 million worth of sales of livestock, was dissolved in 1961. While sales of livestock and livestock products increased considerably in Alberta, Saskatchewan and Nova Scotia, the change in Ontario more than offset this increase and resulted in an over-all decline of \$66 million in sales of livestock and livestock products from 1961 (Table 4).

Sales of dairy products increased by \$10 million from 1961 and sales of fruits and vegetables, by \$5 million. There was little or no change in the sales of other farm products (Table 4). For the first time, sales for Eastern Co-operative Services were included with local marketing and purchasing associations in Nova Scotia.

On a provincial basis, total sales increased in Alberta from \$169 million in 1961 to \$186 million in 1962 or by \$17 million. In Nova Scotia sales increased by \$5 million from 1961, and in Quebec by \$4 million. Sales declined in Saskatchewan, Manitoba and Ontario. In the other provinces total sales were almost the same as in 1961.

In Saskatchewan and in Manitoba grain sales declined by \$26 million and \$14 million respectively from 1961 values, while sales of livestock increased in the same provinces by \$11 million and \$2 million respectively. In Alberta, there was an increase in livestock sales of \$11 million and in grain sales of \$3 million from 1961. In Nova Scotia, livestock sales increased by \$4 million and sales of fruits and vegetables by \$2 million.

L'Ontario Hog Producers Co-operative Association qui a compté des ventes d'une valeur de plus de 90 millions de dollars de bestiaux a été dissoute en 1961. Alors que les ventes de bestiaux et de produits animaux ont augmenté considérablement en Alberta, en Saskatchewan et en Nouvelle-Ecosse, le changement en Ontario a plus que comblé cette augmentation et il en est résulté une baisse de 66 millions de dollars dans l'ensemble des ventes de bestiaux et de produits animaux au regard de 1961 (tableau 4).

Les ventes de produits laitiers ont augmenté de 10 millions de dollars et celles des fruits et légumes de 5 millions, comparativement à celles de 1961. Il n'y a eu à peu près aucun changement dans les ventes des autres produits agricoles (tableau 4). Pour la première fois, les ventes de l'Eastern Co-operative Services ont été comprises dans celles des coopératives de vente et d'achat de la Nouvelle-Ecosse.

Au niveau des provinces, les ventes globales sont passées, en Alberta, de 169 millions de dollars en 1961 à 186 millions en 1962, soit une hausse de 17 millions. En Nouvelle-Ecosse, les ventes ont augmenté de 5 millions de dollars comparativement à 1961 et dans le Québec, de 4 millions de dollars. Les ventes ont baissé dans la Saskatchewan, le Manitoba et l'Ontario. Dans les autres provinces, les ventes totales ont été presque les mêmes qu'en 1961.

En Saskatchewan et au Manitoba, les ventes de céréales ont diminué de 26 millions de dollars et de 14 millions, respectivement, comparativement à 1961, alors que dans les mêmes provinces les ventes de bestiaux se sont accrues de 11 et 2 millions de dollars, respectivement. En Alberta, les ventes de bestiaux ont augmenté de 11 millions de dollars et celles des céréales de 3 millions, en comparaison de celles de 1961. En Nouvelle-Ecosse, les ventes de bestiaux se sont accrues de 4 millions de dollars et celles des fruits et légumes, de 2 millions de dollars.

In 1962, marketing and purchasing co-operatives in the Prairie Provinces, including one interprovincial co-operative, marketed for \$625 million worth of farm products, a little over two thirds of the Canadian total (Table 6).

In Central Canada, co-operatives marketed for \$213 million worth of farm products. This represented 23 per cent of the Canadian total.

Cash income from the sales of farm products for the ten year period 1953-1962 was approximately the same in each area, 45 per cent of the Canadian total.

A percentage distribution of the value of sales of selected farm products to the Canadian total in the two above areas for 1962 was as follows:

	<u>Prairie</u> <u>Provinces</u> per cent	<u>Central</u> <u>Provs.</u> per cent	<u>Other</u> <u>Provs.</u> per cent	<u>Can.</u> <u>Total</u> per cent
Grains and Seeds	96	4	-	100
Livestock	79	14	7	100
Dairy Products	29	52	19	100
Eggs and Poultry	40	56	4	100

With regard to the number of associations involved in marketing farm products it is to be noted that in the Prairie Provinces, a small number of associations, 21, (including one interprovincial association), accounted for the bulk of the farm products sales (99 per cent of the Prairie total). In the Central Provinces, the number of associations involved in marketing farm products was very much larger. In

En 1962, les coopératives de vente et d'achat des provinces des Prairies, y compris une coopérative interprovinciale, ont vendu des produits agricoles d'une valeur de 625 millions de dollars, soit un peu plus des deux tiers du total de l'ensemble du Canada (tableau 6).

Dans les provinces du centre du Canada, les coopératives ont vendu des produits agricoles d'une valeur de 213 millions de dollars, soit 23 p. 100 du total au Canada.

Les revenus en espèces provenant de la vente de produits agricoles au cours des dix années 1953-1962 ont été à peu près les mêmes dans chaque région, soit 45 p. 100 du total au Canada.

Le pourcentage de la valeur des ventes de certains produits agricoles des deux régions ci-dessus au regard de l'ensemble du Canada s'est réparti comme il suit, en 1962:

	<u>Provinces</u> <u>des</u> <u>Prairies</u>	<u>Provinces</u> <u>centrales</u>	<u>Autres</u> <u>Prov.</u>	<u>Total</u> <u>au</u> <u>Canada</u>
		- pourcentage -		
Céréales et semences	96	4	-	100
Bestiaux	79	14	7	100
Produits laitiers	29	52	19	100
Oeufs et volailles	40	56	4	100

En ce qui concerne le nombre d'associations s'occupant de la vente de produits agricoles, il est à noter que dans les provinces des Prairies, un petit nombre d'associations, soit 21, (y compris une association interprovinciale), ont effectué l'ensemble des ventes de produits agricoles (99 p. 100 des ventes totales des Prairies). Dans les provinces centrales, le nombre d'associations s'adonnant à la vente des produits agricoles est beaucoup plus considérable. En 1962, 524 coopératives, comptant des ventes de produits agricoles dé-

1962, 524 co-operatives, with sales of farm products over \$50,000, accounted for 99 per cent of the sales of farm products in those provinces.

Sales of Supplies and Merchandise

Sales of supplies and merchandise increased from \$391 million in 1961 to \$423 million in 1962, or by \$32 million (11 per cent) (Table 3).

One quarter of this increase was reported for sales of food products which totalled \$115 million, \$8 million over 1961 (Table 5).

Sales of feeds and fertilizer amounted to \$132 million \$8 million over 1961; sales of hardware to \$32 million, \$6 million over 1961; sales of machinery and equipment to \$19 million, \$3 million over 1961.

Sales of petroleum products, building material and clothing were almost unchanged from the previous year.

All provinces, Prince Edward Island excepted, showed an increase in sales ranging from 2/5 of a million dollars in Nova Scotia to \$11 million in Quebec.

Sales in Quebec amounted to \$101 million compared with \$90 million in 1961. This is the first province to reach the \$100 million mark. Sales in Ontario amounted to \$78 million, \$4 million over 1961. The increases in Ontario and Quebec accounted for 47 per cent of the total increase in sales of supplies and merchandise in 1962 (Table 7).

In Alberta sales increased from \$35 million in 1961 to \$42 million in 1962, or by \$7 million.

passant \$50,000, ont effectué 99 p. 100 des ventes de produits agricoles dans ces provinces.

Ventes de fournitures et marchandises

Les ventes de fournitures et marchandises sont passées de 391 millions de dollars en 1961 à 423 millions en 1962, soit une hausse de 32 millions ou 11 p. 100 (tableau 3).

Le quart de cette hausse représente des ventes de produits alimentaires qui ont atteint 115 millions de dollars, soit 8 millions de plus qu'en 1961 (tableau 5).

Les ventes d'aliments pour les bétails et engrais se sont chiffrées par 132 millions de dollars, soit 8 millions de plus qu'en 1961; ventes d'articles de quincaillerie, 32 millions, 6 millions de plus qu'en 1961; ventes de machines et outillage, 19 millions, 3 millions de plus qu'en 1961.

Les ventes de produits du pétrole, matériaux de construction et vêtements ont été à peu près les mêmes que l'année précédente.

Toutes les provinces, sauf l'Île du Prince-Édouard, ont enregistré une hausse des ventes variant de deux cinquièmes d'un million de dollars en Nouvelle-Écosse à 11 millions au Québec.

Dans le Québec, les ventes ont atteint 101 millions de dollars, comparativement à 90 millions en 1961. Québec est la première province à atteindre les cent millions de dollars. En Ontario, les ventes se sont élevées à 78 millions, soit 4 millions de plus qu'en 1961. Les augmentations de l'Ontario et du Québec représentent 47 p. 100 de l'augmentation totale des ventes de fournitures et marchandises en 1962 (tableau 7).

En Alberta, les ventes sont passées de 35 millions de dollars en 1961 à 42 millions en 1962, soit une hausse de 7 millions.

In Quebec, there was an increase in every sector. In Alberta, sales of food increased by \$3 million and sales of petroleum products by \$1.5 million.

A comparison between the Prairie and Central Provinces for sales of selected supplies and merchandise as a percentage of the Canadian total was as follows:

	Prairie Provinces per cent	Central Provinces per cent	Other Provs. per cent	Can. total per cent
Feeds and fertilizer	7	70	23	100
Food Products	45	28	27	100
Petroleum products	70	25	5	100
All sales	37	43	20	100

Financial Structure

The balance sheet of marketing and purchasing co-operatives showed that total assets amounted to \$571 million in 1962 (Table 8). For the first time in Quebec, depreciation has been deducted from gross fixed assets of agricultural co-operatives with the corresponding adjustments in reserve. The adjustment amounted to \$24 million. Therefore it is not possible to make comparisons with previous years until the series is adjusted.

Total assets declined by \$24 million in Saskatchewan, \$6 million in Alberta, and \$13 million for Interprovincial co-operatives, mostly because of reduced grain inventories. In Ontario, there was an increase of \$5 million in assets, with a corresponding increase in liabilities to the public.

Dans le Québec, il y a eu hausse dans tous les secteurs. En Alberta, les ventes de produits alimentaires ont augmenté de 3 millions de dollars et celles de produits du pétrole, de 1.5 million.

Voici une comparaison des ventes de certaines fournitures et marchandises dans les provinces des Prairies et les provinces centrales, en pourcentage du total de l'ensemble du Canada:

	Prov. des Prairies	Prov. centrales	Autres Prov.	Total au Canada
	-pourcentage-			
Aliments du bétail et engrais	7	70	23	100
Produits alimentaires	45	28	27	100
Produits du pétrole	70	25	5	100
Toutes ventes	37	43	20	100

Structure financière

Le bilan des coopératives de vente et d'achat portait à 571 millions de dollars l'actif total en 1962 (tableau 8). Pour la première fois dans le Québec, la dépréciation a été déduite des immobilisations des coopératives agricoles et les réserves ont été rectifiées en conséquence pour une valeur de 24 millions de dollars. Il est donc impossible d'établir des comparaisons avec les années précédentes avant de rectifier toute la série.

L'actif total a baissé de 24 millions de dollars en Saskatchewan, de 6 millions en Alberta, et dans le cas des coopératives interprovinciales de 13 millions à cause surtout de la diminution de l'inventaire au chapitre des grains. En Ontario, l'actif a augmenté de 5 millions de dollars et le passif envers le public a augmenté également.

In the Prairie Provinces, total assets exclusive of the three pools increased from \$109 million in 1961 to \$125 million in 1962. Total assets exclusive of all grain pools and of Quebec increased from \$218 million in 1961 to \$242 million in 1962.

SERVICE CO-OPERATIVES

The number of service co-operatives reporting declined from 882 in 1961 to 869 in 1962. Most of the student co-operatives in Quebec ceased to operate during the year. Value of services and other business amounted to \$25 million, an increase of 4 per cent from 1961. Total assets decreased from \$110 million in 1961 to \$107 million in 1962, or by \$3 million (Table 9). In Alberta alone total assets decreased by \$7 million.

The main types of service and the number of associations of each type by provinces, were as follows:

British Columbia	Transportation 9 others 12
Alberta	Electricity 371 seed cleaning 43 artificial breeding 16 others 26
Saskatchewan	Grazing 112 artificial breeding 18 cold storage 12 others 19
Manitoba	Transportation 5 others 11

Dans les provinces des Prairies, l'actif total, à l'exclusion de celui des trois syndicats de céréales, est passé de 109 millions de dollars en 1961 à 125 millions en 1962. L'actif total, à l'exclusion de celui de tous les syndicats de céréales et des coopératives du Québec, est passé de 218 millions de dollars en 1961 à 242 millions en 1962.

COOPERATIVES DE SERVICES

Le nombre de coopératives de services qui ont fait rapport est tombé de 882 en 1961 à 869 en 1962. La plupart des coopératives d'étudiants de Québec ont cessé de fonctionner durant l'année. La valeur des services et des utilités s'est élevée à 25 millions de dollars, soit une augmentation de 4 p. 100 par rapport à 1961. L'actif total a diminué depuis 110 millions de dollars en 1961 à 107 millions en 1962, soit une baisse de 3 millions de dollars (tableau 9). L'Alberta, pour sa part, accuse une baisse de 7 millions de dollars au chapitre de l'actif global.

Voici par province les principaux types de services et le nombre de sociétés engagées dans chacun:

Colombie-Britannique	Transport 9 Autres 12
Alberta	Electricité 371 Criblage de semences 43 Insémination artificielle 16 Autres 26
Saskatchewan	Pâturages 112 Insémination artificielle 18 Entreposage frigorifique 12 Autres 19
Manitoba	Transport 5 Autres 11

Ontario	Medical 35 transportation 15 cold storage 8 others 12
Quebec	Electricity 39 housing 26 water works 15 artificial breeding 10 others 5
New Brunswick	Artificial breeding 22 others 3
Nova Scotia	Artificial breeding 11 others 6
Newfoundland	Housing 8

Ontario	Services médicaux 35 Transport 15 Entreposage frigorifique 8 Autres 12
Québec	Electricité 39 Habitation 26 Aqueduc 15 Insémination artificielle 10 Autres 5
Nouveau- Brunswick	Insémination artificielle 22 Autres 3
Nouvelle- Ecosse	Insémination artificielle 11 Autres 6
Terre-Neuve	Habitation 8

FISHERMEN'S CO-OPERATIVES

Fishermen's co-operatives are marketing and purchasing associations which are reported separately because of the more specialized activities in which they are engaged.

For many years, the activities of fishermen's co-operatives in Quebec were reported through the sales and assets of the Pêcheurs Unis de Quebec. The business activities of this association are now reported with wholesale co-operatives, and local fishermen's co-operatives in Quebec are included in the summary for local co-operatives with adjustments for 1961.

Sales of fish increased from \$16 million in 1961 to \$18 million in 1962, or by \$2 million. Total volume of business, including sales of fish, fishing supplies, other supplies and other revenue amounted to \$23 million (Table 10).

COOPERATIVES DE PECHEURS

Les coopératives de pêcheurs sont des sociétés de vente et d'achat qui figurent séparément en raison de leur spécialisation.

Longtemps, les affaires des coopératives de pêcheurs du Québec paraissaient dans les ventes et l'avoir des Pêcheurs Unis de Québec. Les opérations de cette dernière société figurent maintenant avec celles des coopératives de gros et les coopératives locales de pêcheurs dans le Québec entrent dans le sommaire des coopératives locales avec rectifications pour 1961.

Les ventes de poisson sont passées de 16 millions de dollars en 1961 à 18 millions en 1962, soit une augmentation de 2 millions. Le chiffre global des affaires, y compris les ventes de poisson, les fournitures de pêche et autres et les autres revenus, s'est établi à 23 millions de dollars (tableau 10).

Sales of fish in British Columbia, which accounted for 44 per cent of the values of fish marketed by co-operatives in Canada, increased by \$2 million from 1961. In Saskatchewan and in the Atlantic Provinces, there was a small decline in sales of fish; in the other provinces, there was little change from 1961.

Total assets increased from \$12 million in 1961 to \$14 million in 1962, or by \$2 million. Increases in inventories and in plants in New Brunswick and British Columbia accounted for most of the increase.

CO-OPERATIVE WHOLESALES

For 1962, revisions were made in the group of co-operative wholesales. One association in Nova Scotia was reclassified as a regional co-operative and included in the tabulations for local co-operatives. One other association in Quebec, a fishermen's co-operative, was added to the group of wholesales. Data for the two previous years included in the report were revised accordingly.

The list of nine associations reporting was as follows:

British Columbia Co-operative Wholesale Society, Federated Co-operatives Limited, United Co-operatives of Ontario, Coopérative Fédérée de Québec, Fédération des magasins Co-op., Pêcheurs Unis de Québec, Maritime Co-operative Services Limited, United Maritime Fishermen's Limited, Producers' Co-operative Association Limited.

In addition, one association, Interprovincial Co-operatives Limited, operating as a wholesale of wholesales, was reported for balance sheet only.

En Colombie-Britannique, les ventes de poisson figurent pour 44 p. 100 de la valeur globale du poisson vendu au Canada par les coopératives; elles ont augmenté de 2 millions de dollars par rapport à 1961. En Saskatchewan et dans les provinces de l'Atlantique ces ventes ont accusé une faible baisse; dans les autres provinces elles sont demeurées relativement stables par rapport à 1961.

L'actif total est passé de 12 millions de dollars en 1961 à 14 millions en 1962, soit une augmentation de 2 millions. L'augmentation des inventaires et des immobilisations dans les établissements, au Nouveau-Brunswick et en Colombie-Britannique, explique en grande partie cette augmentation.

COOPERATIVES DE GROS

Le groupe des coopératives de gros a fait l'objet d'un reclassement en 1962. Une des sociétés de la Nouvelle-Ecosse a été reportée au groupe des coopératives régionales et elle figure dans les compilations relatives aux coopératives locales. Une coopérative de pêcheurs du Québec passe au groupe des coopératives de gros. La statistique relative aux deux années précédentes dans le présent rapport a été rectifiée en conséquence.

Voici les neuf sociétés qui ont fait rapport:

British Columbia Co-operative Wholesale Society, Federated Co-operatives Limited, United Co-operatives of Ontario, Coopérative Fédérée de Québec, Fédération des magasins Co-op., Pêcheurs Unis de Québec, Maritime Co-operative Services Limited, United Maritime Fishermen's Limited, Producers' Co-operative Association Limited.

La société Interprovincial Co-operative Limited, qui fait office de gros à l'endroit des coopératives de gros, figure au bilan seulement.

Co-operative wholesales are organized by affiliated co-operatives to provide them with merchandise and supplies and/or to market farm and fish products for the benefit of their members. Some of them handle a wide range of goods and products, others are highly specialized.

In 1962, two wholesales marketed mainly fish for their affiliated members; one marketed mainly fruits and vegetables and one sold mainly groceries.

Two other associations handled a great variety of merchandise and supplies but did not market farm products.

The remaining three wholesales handled both supplies and farm products. Their sales of feed and fertilizers accounted for over 59 per cent of their total sales of supplies and their sales of livestock for over 62 per cent of their total sales of farm products. They were located in Eastern Canada.

The total number of active members reported in 1962 was 1815. While there is a duplication in membership, it may be assumed that co-operative wholesales served between 50 and 55 per cent of the marketing and purchasing co-operatives reporting.

Total sales in 1962 amounted to \$337 million, sales of supplies to \$206 million and sales of farm and fish products to \$131 million (Table 11).

Compared with the previous year, sales increased by \$21 million, or by six per cent. Important changes recorded in sales of supplies were: an increase of \$9 million in sales of groceries, clothing and

Les coopératives de gros sont formées par l'affiliation de coopératives; elles approvisionnent celles-ci en marchandises et fournitures et elles vendent les produits de la ferme et de la pêche pour le bénéfice de leurs sociétaires. Certaines coopératives de gros manipulent une grande variété de biens et de produits; d'autres sont hautement spécialisées.

En 1962, deux coopératives de gros se sont occupées principalement de la vente du poisson pour leurs membres affiliés; une troisième, surtout de la vente de fruits et légumes; et une quatrième, surtout d'épiceries.

Deux autres sociétés ont fait le commerce d'une grande variété de marchandises et de fournitures mais elles n'ont pas vendu de produits agricoles.

Enfin, les trois autres coopératives de gros se sont occupées de fournitures et de produits agricoles. Leurs ventes d'aliments du bétail et d'engrais figurent pour plus de 59 p. 100 de leurs ventes globales de fournitures, et leurs ventes de bestiaux pour plus de 62 p. 100 des ventes globales de produits agricoles. Elles sont dans l'Est canadien.

Le nombre déclaré de sociétaires effectifs s'élevait au total à 1,815 en 1962. Le chiffre du sociétariat comprend certaines répétitions, mais on peut dire que les coopératives de gros desservent de 50 à 55 p. 100 des coopératives de vente et d'achat qui ont fait rapport.

Les ventes totales en 1962 se sont élevées à 337 millions de dollars, dont 206 de fournitures et 131 de produits de la ferme et de la pêche (tableau 11).

Par rapport à l'année précédente, les ventes accusent une augmentation de 21 millions de dollars ou de 6 p. 100. Au nombre des changements importants signalés relativement aux ventes de fournitures, signalons une augmentation de 9 millions

home furnishings; a decrease of \$2 million in sales of flour and feed. Changes in sales of farm and fish products were: an increase in sales of livestock of \$5 million; an increase in sales of poultry and eggs of \$5 million, (one wholesale reporting such sales for the first time); a decrease in sales of dairy products of \$3 million.

Total assets increased from \$100 million in 1961 to \$107 million in 1962 (Table 12). Accounts receivable, inventory and fixed assets increased by \$8 million, while liabilities to the public increased by \$7 million. Members equity was unchanged from the previous year.

de dollars au chapitre des épiceries, des vêtements, de l'ameublement, et une baisse de 2 millions de dollars dans le cas de la farine et des aliments du bétail. En ce qui regarde les ventes des produits de la ferme et de la pêche, mentionnons des augmentations de 5 millions de dollars dans le cas des bestiaux et des produits avicoles respectivement (une des coopératives de gros déclare pour la première fois le commerce des produits avicoles), et une baisse des ventes de produits laitiers pour une valeur de 3 millions.

L'actif total est passé de 100 millions de dollars en 1961 à 107 en 1962 (tableau 12). Les comptes recevables, l'inventaire et les immobilisations ont augmenté de 8 millions de dollars, alors que le passif envers le public a augmenté de 7 millions. L'avoir des sociétaires est demeuré inchangé par rapport à l'année précédente.

Table 1. - Summary of Co-operatives Reporting in Canada by Provinces, Crop Year 1961-1962

Tableau 1. - Résumé des coopératives déclarantes au Canada, par province, compagnie agricole 1961-1962

Province		Volume of business										Fishermen's: other revenue	Chiffre d'affaires globales, y compris les autres revenus
		: Share-holders	: Sales of farm products and farm supplies	: Marketing	: and	: purchasing	: Other a/	: Sub-total	: Service	: Pécheurs	: Chiffre d'affaires		
		: Actionnaires	: Ventes de produits agricoles et de fournitures	: De vente et:	: d'achat	: Autres a/	: Sous-total:	: Services:	: - thousand dollars -	: - milliers de dollars -			
		: Sociétés:	: Sociétés:	: Sociétés:	: Sociétés:	: Sociétés:	: Sociétés:	: Sociétés:					
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a/ Sales of farm products and supplies by Service and Fishermen's associations.

Valeur des produits vendus par les sociétés de services et pêcheurs.

b/ Includes one interprovincial service association. - Comprend une société interprovinciale de services.

Associations and individuals. - Sociétés et particuliers.
Revised. - Chiffre révisé.

Table 2.- Growth in Marketing and Purchasing Co-operatives in Canada, 1932-1962

Tableau 2. - Evolution des coopératives de vente et d'achat au Canada, 1932-1962

Crop Year ended	: Associations reporting	: Marketing	: Purchasing	: Total business including other revenue
Campagne agricole terminee en	: Sociétés déclarantes	: Ventes	: Achats	: Chiffre d'affaires et autres revenus
	- number - - nombre -		- thousand dollars - - milliers de dollars -	
1932	795	134,611	10,665	145,303
1937	1,024	157,031	16,363	173,927
1942	1,722	214,762	42,327	257,090
1943	1,650	295,499	55,689	352,785
1944	1,792	459,798	65,508	527,855
1945	1,824	500,481	81,360	585,650
1946	1,953	454,564	95,603	554,329
1947	2,095	578,638	127,001	712,583
1948	2,249	616,347	157,874	780,085
1949	2,378	783,293	191,804	982,232
1950	2,495	803,639	206,082	1,015,264
1951	2,348	769,264	209,985	988,459
1952	2,194	840,113	234,848	1,112,469
1953	2,221	874,698	245,629	1,147,590
1954	2,086	735,780	234,583	989,066
1955	1,949	704,047	228,446	941,377
1956	2,041	823,389	258,751	1,092,516
1957	2,022	817,601	283,730	1,116,002
1958	2,002	898,168	296,743	1,209,805
1959	1,982	963,330	333,834	1,326,058
1960	1,934	972,333	365,744	1,358,625
1961 a/	1,914	1,019,819	391,761	1,430,197
1962	1,877	928,502	423,302	1,372,605

a/ Revised. - Chiffre revise'.

Table 3.- Summary of Marketing and Purchasing Co-operatives Reporting in Canada by Provinces, Crop Year 1961-1962

Tableau 3.- Résumé des coopératives de vente et d'achat déclarantes au Canada, par province, campagne agr. 1961-1962

Province	Associations	Shareholders or members	Farm products marketed	Supplies and merchandise sold	Total business including other revenue
			Ventes de produits agricoles	Ventes de fournitures et marchandises	Chiffre d'affaires, y compris les autres revenus
	number -				
	nombre -				
B.C.	93	52,620	60,091	30,215	91,560
Alta.	192	221,910	185,782	42,007	229,881
Sask.	450	531,792	275,209	84,646	366,560
Man.	108	169,578	93,424	30,520	126,413
Ont.	265	112,262	89,171	78,257	171,152
Qué.	548	93,545	123,705	101,331	227,794
N.B.	56	15,033	9,780	10,526	20,560
N.S.	84	25,952	16,032	19,806	36,446
P.E.I.	19	6,090	2,915	4,717	7,745
Nfld.	56	9,105	57	5,782	6,147
Interprov.	6	121,075 a/	72,336	15,495	88,347
Total 1962	1,877	1,358,962	928,502	423,302	1,372,605
Total 1961 b/	1,914	1,324,270	1,019,819	391,761	1,430,197

a/ Associations and individuals. - Sociétés et particuliers.

b/ Revised. - Chiffre révisé.

Table 4.- Farm Products Marketed by Co-operatives in Canada, Crop Years ended 1960-1961, 1961-1962

Tableau 4.- Produits agricoles vendus par les coopératives au Canada, campagnes agricoles 1960-1961, 1961-1962

Products - Produits	1961				1962			
	: M & P		: Value		: M & P		: Value	
	: Assoc. a/		: Cther Assoc.		: Assoc. a/		: Cther Assoc.	
	: Soc.		: Autres		: Soc.		: Autres	
	: V & A a/		: Valeur		: V & A a/		: Valeur	
	- number -	- \$'000-	- number -	- \$'000-	- number -	- \$'000 -	- number -	- \$'000-
	- nombre -		- nombre -		- nombre -		- nombre -	
Dairy products								
Produits laitiers	394	229,664	-	-	362	240,166	-	-
Fruits and vegetables								
Fruits et légumes	123	33,581	3	335	108	38,464	2	104
Grains and seeds								
Céréales et semences	89	427,190	1	18	77	386,492	7	116
Livestock and livestock products								
Bestiaux et produits dérivés	357	270,469	1	15	334	204,019	1	62
Eggs and poultry								
Ceufs et volailles	156	44,640	-	-	133	43,494	-	-
Honey								
Miel	9	3,468	-	-	8	3,968	-	-
Tobacco								
Tabac	3	2,015	-	-	3	2,017	-	-
Wool								
Laine	15	1,460	-	-	10	1,491	-	-
Fur								
Pelletteries	5	448	-	-	16	735	-	-
Forest products								
Produits forestiers	39	3,027	-	-	37	3,054	-	-
Miscellaneous								
Divers	73	3,857	-	-	68	4,602	3	3
Total	947 b/	1,019,819 b/	5	368	902	928,502	13	285

a/ Duplication exists in this column as some associations market more than one product.

Les chiffres de cette colonne font double emploi parce que certaines sociétés vendent plus d'un produit.

b/ Revised. - Chiffre révisé.

c/ Includes maple products, hay, flax and others. - Comprend les produits de l'érable, le foin, le lin, et autres produits.

Table 6.- Value of Farm Products Marketed by Co-operatives in Canada by Provinces, Crop Year 1961-1962

Tableau 6.- Valeur des produits agricoles vendus par les coopératives au Canada, par province, campagne agr. 1961-1962

Province	Type of : associations : Types de : sociétés	Dairy : products : : Produits : : laitiers :	Fruits & : vegetables : : Fruits et : : légumes :	Grain & : seeds : : Céréales et : : semences :	Live- : stock : : Ceuft et : : Bestiaux :	Eggs & : poultry : : Œufs et : : volailles :	Miscel- : laneous a/ : : Divers a/ : : Total
				- thousand dollars - - milliers de dollars -			
B.C.	- C.-B.	35,140	17,930	19	6,529	284	189
	M.P.-V.A. b/						60,091
	Others-Autres c/						
Alta.	- Alb.	32,065	330	83,629	60,077	7,998	1,683
	M.P.-V.A.			115			
	Others-Autres						185,782
Sask.	- Sask.	26,718	7	165,004	78,550	4,180	115
	M.P.-V.A.			1			275,209
	Others-Autres						4
Man.	- Man.	10,946	299	51,772	23,771	5,346	1,290
	M.P.-V.A.						93,424
	Others-Autres						
Ont.	- Ont.	50,655	7,040	15,041	8,674	5,709	2,052
	M.P.-V.A.		104				
	Others-Autres						89,171
Qué.	- Qué.	73,268	4,349	51	19,253	18,562	104
	M.P.-V.A.						123,705
	Others-Autres						
N.B.	- N.-B.	6,264	1,293	129	1,281	758	55
	M.P.-V.A.						9,780
	Others-Autres						
N.S.	- N.-E.	3,968	5,614	22	5,877	495	56
	M.P.-V.A.				62		
	Others-Autres				8	161	16,032
P.E.I.	- I.P.E.	1,143	1,603				62
	M.P.-V.A.						2,915
	Others-Autres						
Nfld.	- T.-N.						57
	M.P.-V.A.						
	Others-Autres						
interprov.				70,825			1,511
Total 1962		240,167	38,569	386,608	204,082	43,493	15,868
Total 1961 d/		229,664	33,916	427,208	270,484	44,640	14,275
							928,787
							1,020,187

a/ Includes maple, maple products, honey, tobacco, wool, fur, lumber, flax, hay and hides.

Comprend les produits de l'érable, le miel, le tabac, la laine, les pelleteries, le produits forestiers, le lin, le foin et les peaux.

b/ Marketing and Purchasing associations. - Sociétés de vente et d'achat.

c/ Service and Fishermen Assoc. - Sociétés de services et de pêcheurs.

d/ Revised. - Chiffre révisé.

Table 8.-Balance Sheet of Marketing and Purchasing Co-operatives in Canada, by Provinces, Crop Year 1961-1962

Tableau 8.-Bilan de coopératives de vente et d'achat au Canada, par province, campagne agr. 1961-1962

Province	Fixed assets	Total assets	Liabilities to the public	Liabilities to the members	Net worth	Members equity
	Immobili- sations	Actif total	Passif envers le public	Passif envers les sociétaires	Avoir net	Part de propriété des sociétaires
- thousand dollars						
- milliers de dollars -						
B.C.	15,732	31,888	11,973	12,109	7,806	19,915
Alta.	19,760	72,721	28,087	27,152	17,482	44,634
Sask.	56,201	183,200	92,029	44,108	47,063	91,171
Man.	20,729	55,504	30,006	5,503	19,995	25,498
Ont.	19,413	53,940	29,139	11,986	12,815	24,801
Qué.	27,468 a/	74,081	32,806	3,867	37,408	41,275
N.B.	2,613	7,180	3,131	662	3,387	4,049
N.S.	4,591	12,956	5,911	2,666	4,379	7,045
P.E.I.	741	1,914	712	109	1,093	1,202
Nfld.	883	2,880	965	149	1,766	1,915
Interprov.	23,728	74,811	46,120	5,495	23,196	28,691
Total 1962	191,859	571,075	280,879	113,806	176,390	290,196
Total 1961 b/	200,844	619,849	322,283	103,299	194,267	297,566

a/ Depreciation deducted from fixed assets of agricultural co-operatives for the first time.

Dépréciation déduite des immobilisations des coopératives agricoles pour la première fois.

b/ Revised. - Chiffre révisé.

Table 9.- Summary of Service Co-operatives Reporting in Canada, by Provinces, Crop Year 1961-1962

Tableau 9. - Résumé des coopératives de services déclarantes au Canada, par province, campagne agr. 1961-1962

Province		Associations :	Members :	Total :	Fixed assets :	Liabilities :	to the public :	Passif :	envers les sociétaires :	Part de pro-
		:	:	:	:	:	:	:	:	priété des
		Sociétés :	Sociétaires :	Actif :	tions :	le public :	sociétaires :	sociétaires :		
		- number -	- nombre -	- thousand dollars -	- milliers de dollars -					
B.C.	C.-B.	21	47,970	5,942	1,660	2,181	2,389	3,761		
Alta.	Alb.	456	76,952	56,840	55,381 a/	20,246	82	36,594		
Sask.	Sask.	161	16,557	1,762	1,008	218	595	1,544		
Man.	Man.	16	1,872	1,075	859	381	111	694		
Ont.	Ont.	70	82,780	7,176	2,381	3,570	321	3,606		
Que.	Qué.	95	62,391	32,477	22,517	19,532	60	12,945		
N.B.	N.-B.	25	6,165	196	137	110	4	86		
N.S.	N.-E. b/	17	2,765	164	71	74	17	90		
Nfld.	T.-N.	8	164	1,036	1,003	500	-	536		
Total 1962		869	297,616	106,668	85,017	46,812	3,579	59,856		
Total 1961 c/		882	294,249	110,066	89,407	51,913	1,393	58,153		

a/ Includes current and other assets of the rural electrification associations.

Y compris l'actif courant et autres actifs des sociétés d'électrification rurale.

b/ Includes one interprovincial. - Comprend une interprovinciale.

Revised. - Chiffre révisé.

Table 9.- Summary of Service Co-operatives Reporting in Canada, by Provinces, Crop Year 1961-1962, cont'd

Tableau 9.- Résumé des coopératives de services déclarantes au Canada, par province, campagne agr. 1961-1962, suite

Province	Revenue	Other	Sub-total	Sales of	Total volume
	from	income		products and	of
	service			supplies	business
	Revenus	Autres	Ventes de		Chiffre
des	revenus		produits et	d'affaires	
services		Sous-total	fournitures	total	

Table 10.- Summary of Fishermen's Co-operatives Reporting in Canada, by Provinces, Crop Year 1961-1962

Tableau 10.- Résumé des coopératives de pêcheurs déclarantes au Canada, par provinces, campagne agr. 1961-1962

Province	Associations :	Members :	Total assets :	Liabilities :		Passif envers le public :	Passif envers les sociétaires :		Part de propriété des sociétaires
				to the public :	to the members :		Passif envers le public :	Passif envers les sociétaires :	
	Sociétés :	Sociétaires :	Actif total :						
		- number -					- thousand dollars -		
		- nombre -					- milliers de dollars -		
B.C.	3	2,179	6,923	4,382	1,060			2,541	
Alta.	1	150	11	1	-			10	
Sask.	16	942	958	703	-			255	
Ont.	8	228	994	429	518			565	
Que.	30	3,004	2,183	667	85			1,516	
N.B.	9	787	1,018	663	2			355	
N.S.	11	864	1,291	809	103			482	
P.E.I.	5	308	386	140	84			246	
Nfld.	8	777	297	325	-			28 <u>a/</u>	
Total 1962	91	9,239	14,061	8,119	1,852			5,942	
Total 1961 <u>b/</u>	82	9,593	11,808	5,039	3,204			6,769	

a/ Deficit. - Déficit.

b/ Revised. - Chiffre révisé.

cont'd
suite

Table 10.- Summary of Fishermen's Co-operatives Reporting in Canada, by Provinces, Crop Year 1961-1962, cont'd

Tableau 10.- Résumé des coopératives de pêcheurs déclarantes au Canada, par provinces, campagne agr. 1961-1962, suite

Province	Value of : fish : marketed :	Value of : fishing supplies : sold :	Sub total : including : other income :	Sales of : products and : supplies :	Total : volume of : business :
	Valeur de : poisson : vendu :	Valeur des agrès : de pêche : vendus :	Scus-total et : autres revenus :	Ventes de : produits et : fournitures :	Chiffre : d'affaires : total :
	- thousand dollars -				
	- milliers de dollars -				
B.C.	8,119	20	8,241	2,438	10,679
Alta.	50	3	57	-	57
Sask.	1,242	-	1,391	-	1,391
Ont.	1,262	339	1,691	76	1,767
Qué.	2,640	643	3,283	-	3,283
N.B.	1,492 a/	132	1,638	132	1,770
N.S.	2,379 a/	179	2,568	167	2,735
P.E.I.	1,107	216	1,324	42	1,366
Nfld.	137 b/	13	206	158	364
Total 1962	18,428	1,545	20,399	3,013	23,412
Total 1961 c/	16,480	1,739	18,433	2,243	20,676

a/ Including sales of three purchasing associations handling fish.

Comprend les ventes de trois coopératives d'achat qui font le commerce du poisson.

b/ Including sales of four purchasing associations handling fish.

Comprend les ventes de quatre coopératives d'achat qui font le commerce du poisson.

c/ Revised - Chiffre révisé.

Table 11.- Consolidated Balance Sheet of Co-operative Wholesales in Canada, 1960-1962

Tableau 11.- Bilan d'ensemble des coopératives de gros au Canada, 1960-1962

Assets - Actif	1960 <u>a/</u>	1961 <u>a/</u>	1962
	- thousand dollars	- milliers de dollars	
Cash on hand and in banks			
Espèces en caisse et en banque	3,228	4,748	1,812
Accounts receivable			
Dettes actives	24,116	30,204	32,134
Inventory			
Inventaire	20,541	20,714	23,523
Other current assets			
Autres actifs courants	504	324	-
Total current assets			
Total de l'actif courant	48,389	55,990	57,469
Fixed assets			
Immobilisations	25,312	27,142	30,777
Investments			
Placements	11,893	15,001	14,412
Other assets			
Autres actifs	2,324	2,477	4,323
Total assets			
Actif global	87,918	100,610	106,981

a/ Revised. - Chiffre révisé.

cont'd
suite

Table 11.- Consolidated Balance Sheet of Co-operative Wholesales in Canada, 1960-1962, cont'd

Tableau 11.- Bilan d'ensemble des coopératives de gros au Canada, 1960-1962, suite

Liabilities - Passif	1960 <u>a/</u>	1961 <u>a/</u>	1962
		- thousand dollars - - milliers de dollars -	
Bank and credit union loans			
Emprunts de banques et caisses populaires	12,115	12,993	16,663
Accounts payable			
Dettes passives	13,804	16,325	16,884
Other current liabilities			
Autres passifs courants	4,899	4,551	4,460
Mortgages and deferred liabilities			
Hypothèques et passifs différés	21,709	28,958	31,940
Total liabilities to the public			
Total du passif envers le public	52,527	62,827	69,947
Liabilities to members			
Passif envers les sociétaires	4,855	4,261	3,435
Share capital			
Capital-actions	21,467	24,529	26,472
Reserve not allocated			
Réserve non-attribuée	3,541	4,188	2,095
Undivided surplus			
Surplus non réparti	5,528	4,805	5,032
Members' equity			
Avoir des sociétaires	35,391	37,783	37,034
Total liabilities			
Passif global	87,918	100,610	106,981
<u>a/</u> Revised. - Chiffre révisé.			

Table 12.- Sales of Supplies and Products by Co-operative Wholesales in Canada, 1960-1962
 Tableau 12.- Vente de fournitures et de produits par les coopératives de gros au Canada, 1960-1962

Supplies - Fournitures	1960 <u>a/</u>	1961 <u>a/</u>	1962
	- per cent - - pourcentage -		
Food products <u>b/</u> Produits alimentaires	16.9	17.6	20.8
Clothing and home furnishings Vêtements et ameublements de maison	1.2	1.4	1.8
Petroleum products & auto accessories Produits de pétrole et accessoires d'auto	22.6	21.8	22.1
Flour and feed Farine et aliments du bétail	29.3	29.0	26.1
Fertilizer and spray materials Engrais et anti paraisitaire	6.4	6.9	6.5
Hardware, machinery, equipment Quincaillerie, machines et outillage	13.7	13.9	13.0
Building material Matériaux de construction	6.4	6.8	6.4
Miscellaneous Divers	2.8	2.3	3.1
Retail Ventes au détail	0.7	0.3	0.2
Total	100.0	100.0	100.0
Dollar volume Chiffre d'affaires en dollars	\$176,521,726	\$193,163,085	\$206,297,609

a/ Revised. - Chiffre révisé.
b/ Includes wholesale sales of one regional association.
 Y compris les ventes de gros d'une société régionale.

cont'd.
 suite

Table 12.- Sales of Supplies and Products by Co-op. Wholesales in Canada 1960-1962, cont'd

Tableau 12.- Vente de fournitures et de produits par les coop. de gros au Canada, 1960-62 sui

Products - Produits	1960 <u>a/</u>	1961 <u>a/</u>	1962
	- per cent -		
	- pourcentage -		
Dairy products Produits laitiers	20.0	20.2	16.3
Eggs and poultry Ceufs et volailles	6.0	6.9	10.6
Fruits and vegetables Fruits et légumes	3.2	2.6	2.3
Livestock and livestock products Bestiaux et produit dérivés	59.9	58.0	58.4
Grains and seeds Céréales et semences	5.0	6.4	5.5
Miscellaneous <u>b/</u> Divers	5.9	5.9	6.9
Total	100.0	100.0	100.0
Dollar volume Chiffre d'affaires en dollars	\$121,856,712	\$123,373,934	\$131,492,977

a/ Revised. - Chiffre révisé.

b/ Includes fish, flax, wool. - Comprend le poisson, le lin, et la laine.

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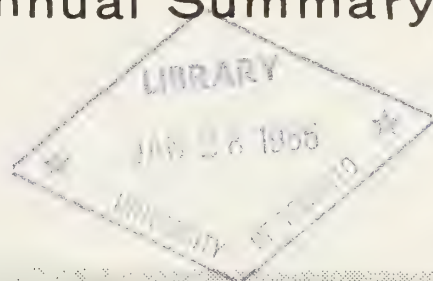
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1963

CO-OPERATION IN CANADA

(32nd Annual Summary)



(Economics Branch
CANADA DEPARTMENT OF AGRICULTURE
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(LA COOPÉRATION AU CANADA)

(32^e rapport annuel)

(Direction de l'économie
MINISTÈRE DE L'AGRICULTURE DU CANADA
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65/20-F

R. FORTIER

CO-OPERATION IN CANADA, 1963

FOREWORD

Co-operation in Canada, 1963 is the thirty-second annual summary of co-operative activities in Canada prepared by the Economics Branch.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and wholesale co-operatives. The continued assistance of all concerned is gratefully acknowledged.

The business activities of co-operatives as reported by the Economics Branch up to the present summary were for the fiscal year ending March 31, for Quebec and for the crop year ending July 31, for all other provinces.

In 1963, the reporting year was modified to include all financial reports from co-operatives with a year ending in any month from January to December. This change was made at the request of the Canadian co-operative movement for comparison purposes with other data published on a calendar year basis.

For the users of co-operative data, it is important to indicate that the new series starting in 1963 show continuity of reporting for most co-operatives handling grains, livestock, fruits and vegetables. The reporting period for such co-operatives being in the first six months of the year, their 1962 activities were reported in the 1961-62 summary and their 1963 activities, in the present report.

For a very large number of co-operatives handling dairy products and for most co-operatives selling farm supplies, since they have a business year ending towards the latter months of the calendar year, the continuity of reporting is somewhat modified. The business activities of those co-operatives were reported for the latter months of 1961 in the summary for crop year 1961-62. The 1962 activities were omitted. The 1963 activities were included in the new series. This means a gap of one year in reporting between the series ending with 1961-62 and the new series.

LA COOPÉRATION AU CANADA, 1963

AVANT-PROPOS

Le présent rapport est le trente-deuxième résumé annuel de l'activité co-opérative au Canada préparé par la Direction de l'économie.

Les renseignements contenus dans le rapport ont été fournis en toute liberté par les coopératives particulières, gouvernements provinciaux, unions de coopératives et coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

D'après la Direction de l'économie, l'activité des coopératives jusqu'à la publication du présent résumé s'appliquait à la campagne budgétaire se terminant le 31 mars pour le Québec et à la campagne agricole se terminant le 31 juillet pour toutes les autres provinces.

En 1963, l'année de rapport a été modifiée de façon à comprendre tous les rapports financiers des coopératives pour une année se terminant en n'importe quel mois de janvier à décembre. Ce changement a été effectué à la demande du mouvement coopératif canadien pour fins de comparaisons avec d'autres données publiées pour une année civile.

Pour les usagers de données co-opératives, il importe d'indiquer que la nouvelle série commençant en 1963 démontre une continuité dans la présentation des rapports pour la majorité des coopératives manutentionnant des céréales, bestiaux, fruits et légumes. Comme ces coopératives présentaient leurs rapports durant les six premiers mois de l'année, leurs opérations de 1962 ont été présentées dans la sommaire de 1961-1962 et celles de 1963, dans le présent rapport.

Pour un très grand nombre de co-opératives vendant des produits laitiers et pour la majorité de celles vendant des fournitures agricoles, étant donné qu'elles ont une année d'affaires se terminant vers les derniers mois de l'année civile, la continuité de la présentation des rapports est quelque peu modifiée. Les opérations commerciales de ces coopératives ont été signalées pour les derniers mois de 1961

Production co-operatives, such as co-operative farms, artificial insemination co-operatives and grazing co-operatives previously included with marketing and purchasing or with service co-operatives are presented in this report as a separate group. There are now five groups of co-operatives reported in the national summary: marketing and purchasing co-operatives, production co-operatives, fishermen's co-operatives, service co-operatives and wholesale co-operatives.

There are other groups of co-operatives operating in Canada. Finance co-operatives, credit unions and caisses populaires, are the object of a separate report by the Economics Branch. Insurance co-operatives and co-operative recreational associations are not part of the Branch annual survey. Eskimo co-operatives of different groups are the responsibility of the Department of Northern Affairs and National Resources.

In 1963, for the first time, co-operatives were identified in the various groups as to type. Co-operatives in the marketing and purchasing group were identified as to type according to sales. In the production and service groups, co-operatives were identified according to main business activity carried.

A society in the group of co-operatives marketing farm products whose business activities in marketing accounted for 60 per cent or more of total sales was identified as a marketing type co-operative. When the business activities in the marketing of any one product represented 60 per cent or more of its sales of all farm products the name of that product was added to marketing: e.g. marketing dairy products; otherwise, the word mixed was added to marketing: e.g. marketing mixed. If farm products were handled on a commission basis or as agent of or, if an estimated value of sales for packing and processing was given, the word agency basis was used: e.g. marketing agency basis.

The same procedure was followed for purchasing activities using the dominant supply or the word mixed for type identification. Co-operatives with less than 60 per

dans le sommaire pour la campagne agricole 1961-1962. Les opérations de 1962 ont été omises; celles de 1963 figurent dans la nouvelle série. Cela signifie un laps d'une année dans la présentation des rapports entre la série se terminant en 1961-1962 et la nouvelle série.

Les coopératives de production, comme les fermes coopératives, les coopératives d'insémination artificielle et les coopératives de paissance, qui étaient comprises auparavant avec les coopératives de vente et d'achat ou les coopératives de services, sont présentées comme groupe séparé dans le présent rapport. Le sommaire national comprend maintenant cinq groupes de coopératives: coopératives de vente et d'achat, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros.

D'autres groupes de coopératives fonctionnent au Canada. La Direction de l'économie publie un rapport séparé pour les coopératives de finance: les "credit unions" et les caisses populaires. Les coopératives d'assurance et les associations récréatives coopératives ne font pas partie de l'enquête annuelle de la Direction. Les différents groupes de coopératives esquimaudes relèvent du ministère du Nord canadien et des Ressources nationales.

En 1963, pour la première fois, les coopératives ont été identifiées d'après le type dans les divers groupes. Les coopératives dans le groupe d'achat et de vente ont été identifiées d'après le type, selon les ventes. Dans les groupes de production et de services, les coopératives ont été identifiées d'après la principale activité commerciale.

Une société dans le groupe des coopératives vendant des produits agricoles et dont les ventes représentaient 60% ou plus des ventes totales, a été identifiée comme coopérative du type vente. Lorsque les opérations de vente d'un produit quelconque représentaient 60% ou plus de ses ventes de tous les produits agricoles, le nom de ce produit était ajouté au mot vente: e.g. vente de produit laitiers; dans les autres cas, le mot "mixte" était

cent of total sales in marketing or purchasing were classed as mixed marketing and purchasing.

Fishermen's co-operatives and wholesale co-operatives were not the object of identification as to types.

AGRICULTURAL PRODUCTION IN 1962 AND 1963

The Canadian co-operative movement is mainly found in farm rural areas and is predominantly providing services for the marketing of farm products. In view of this, brief comments on agricultural production and farm expenses as they relate to the specific period for which co-operatives reported may be useful.

Sales of farm products such as grains, fruits, livestock and hogs were reported by co-operatives for the year 1962-63. During that period large crops of grains and fruits were harvested; livestock marketings remained unchanged from 1961-62 and, hog marketings were lower. In 1963, the year reported for dairy products, poultry and eggs, dairy production was about the same as in 1962, egg production decreased and poultry production increased.

In relation to sales of supplies reported by co-operatives, farmers increased their farm expenses in 1963 over 1962. They paid higher prices for the commodities and services they used, including food and clothing. They increased principally their purchases of feed grains, prepared feeds and farm machinery.

HIGHLIGHTS OF 1963 SUMMARY

Co-operatives reporting in 1963 number 2,705: 1,583 marketing and purchasing co-operatives; 688 service co-operatives; 352 production co-operatives and 82 fishermen's co-operatives.

Total membership amounted to 1.6 million. Co-operatives in the marketing and purchasing group accounted for 81 per cent of total membership.

Total volume of business was \$1,682 million: \$1,126 million in sales of farm, forest and fish products; \$498 million in

ajouté au mot vente: e.g. vente mixte. Si les produits agricoles étaient manutentionnés "à commission" ou par une coopérative à titre d'agent ou, si une valeur estimative des ventes destinées à l'emballage et à la transformation était indiquée, l'expression "à titre d'agent" était utilisée: e.g. vente à titre d'agent.

Le même procédé a été suivi pour les opérations d'achat utilisant la fourniture prédominante ou le mot "mixte" pour l'identification du type. Les coopératives dont les ventes ou les achats représentaient moins de 60% des ventes totales ont été classées comme coopératives mixtes de vente et d'achat.

Les coopératives de pêcheurs et les coopératives de commerce en gros n'ont pas été identifiées quant aux types.

PRODUCTION AGRICOLE EN 1962 et 1963

Le mouvement coopératif canadien, qui se rencontre surtout dans les régions rurales, fournit principalement des services pour la vente des produits agricoles. Par conséquent, de brefs commentaires sur la production agricole et les dépenses agricoles se rapportant à la période spécifique pour laquelle les coopératives ont fait rapport peuvent être utiles.

Des coopératives ont signalé les ventes des produits agricoles comme les céréales, les fruits, les bestiaux et les porcs pour l'année 1962-1963. Au cours de cette période, les récoltes de céréales et de fruits ont été considérables; les ventes de bestiaux ont été égales à celles de 1961-1962 et les ventes de porcs ont diminué. En 1963, année durant laquelle on a présenté des rapports pour les produits laitiers, les volailles et les oeufs, la production laitière a été à peu près égale à celle de 1962, la production d'oeufs a diminué et celle de volailles a augmenté.

Par rapport aux ventes de fournitures signalées par les coopératives, les dépenses faites par les cultivateurs en 1963 ont dépassé celles de 1962. Les cultivateurs ont payé des prix plus élevés pour les produits et les services dont ils se sont servis, y compris les denrées alimentaires

sales of supplies; \$39 million in service revenue and \$19 million in other income.

Total assets amounted to \$819 million. Members' equity represented 47 per cent of total liabilities and liabilities to the public, 53 per cent.

NUMBER OF CO-OPERATIVES

The listed co-operatives in Canada numbered 3,115 in 1963, compared to 3,321 in 1961. The bulk of the listed co-operatives were incorporated between 1936 and 1960. Only a small number of new incorporations were registered in 1962 and 1963. The trend is towards a decline in the number of societies, mostly through amalgamations.

The number of reporting co-operatives was 2,705 in 1963. (Table 1). The percentage of active co-operatives reporting, service co-operatives excepted, was 97 per cent, it ranged from 91 per cent in Prince Edward Island to 100 per cent in New Brunswick. The coverage of service co-operatives in Ontario and Quebec was incomplete. Many of the listed service societies still have to be identified as to the state of their activities.

Alberta, Saskatchewan and Quebec had the largest number of reporting co-operatives, with 661, 608 and 582 societies respectively. These provinces had 68 per cent of the total reporting co-operatives.

The marketing and purchasing group included 1,583 co-operatives in 1963. The societies in that group provided merchandise and supplies to consumers and farmers and/or marketed farm products and other commodities (Table 1).

The production group included 352 co-operatives. They were organized by farmers to operate enterprises for the production of agricultural products, e.g. community pastures.

The fishermen's group included 82 co-operatives. In that group some co-operatives were engaged in fishing only, others in both fishing, processing and sale of fishermen's supplies.

et les vêtements. Ils ont augmenté surtout leurs achats de céréales de provende, d'aliments préparés et d'instruments aratoires.

FAITS SAILLANTS DU SOMMAIRE DE 1963

En 1963, 2,705 coopératives ont fait rapport, se répartissant ainsi qu'il suit: 1,583 coopératives de vente et d'achat, 688 coopératives de services, 352 coopératives de production et 82 coopératives de pêcheurs.

Le nombre total de sociétaires s'est élevé à 1.6 million. Les coopératives du groupe de vente et d'achat représentaient 81% du total.

Le chiffre global d'affaires s'est élevé à 1,682 millions de dollars, soit 1,126 millions en ventes de produits de la ferme, de la forêt et de la pêche, 498 millions en ventes de fournitures, 39 millions en revenus pour des services et 19 millions en d'autres revenus.

L'actif total s'est chiffré par 819 millions de dollars. L'avoir des sociétaires représentait 47% du passif total et le passif envers le public, 53%.

NOMBRE DE COOPÉRATIVES

En 1963, on comptait 3,115 co-opératives inscrites au Canada comparativement à 3,321 en 1961. La majorité de ces coopératives ont été constituées légalement entre 1936 et 1960. Seulement un petit nombre de nouvelles coopératives constituées ont été enregistrées en 1962 et 1963. Il existe une tendance vers la diminution du nombre de sociétés, surtout par le fusionnement.

En 1963, 2,705 sociétés coopératives ont fait rapport (tableau 1). Le pourcentage de coopératives actives faisant rapport, à l'exception des coopératives de services, a été de 97%, variant de 91% dans l'Île du Prince-Édouard à 100% au Nouveau-Brunswick. L'analyse des coopératives de services en Ontario et dans le Québec est incomplète. Nombre de sociétés de services inscrites doivent encore être identifiées quant à l'état de leurs opérations.

The service group included 688 co-operatives. These societies provided services, such as, distribution of electricity, health insurance, transportation, etc... .

In the wholesale group, nine co-operatives provided merchandise and supplies and/or marketed farm or fish products for the benefit of their co-operative members.

NUMBER OF MEMBERS

Total membership of reporting co-operatives amounted to 1.6 million in 1963. Duplication exists in this figure since farmers have memberships in more than one co-operative (Table 1).

The distribution by groups of co-operatives was as follows: marketing and purchasing 1.3 million; production 30,000; fishermen's 10,000; and, service 269,000.

GROUP I - MARKETING AND PURCHASING

CO-OPERATIVES

Total volume of business of the 1,583 marketing and purchasing co-operatives amounted to \$1,617 million in 1963: total sales \$1,589 million, service revenue \$11 million and other income, \$17 million (Table 4).

Sales of Farm Products

Farm products marketed by co-operatives amounted to \$1,100 million and represented 69 per cent of total sales by co-operatives. Grain and seeds were by far the most important commodity handled by co-operatives and represented 48 per cent of sales of farm products: dairy products accounted for 23 per cent of that total; livestock, 19 per cent; and other products 10 per cent.

Most of the grains, seeds and livestock sold were handled by co-operatives operating in the Prairie Provinces.

Fifty-three per cent of the dairy sales were handled by co-operatives in the Central Provinces. The reported sales included inter-plant shipments.

L'Alberta, la Saskatchewan et le Québec comptaient le plus grand nombre de coopératives faisant rapport, avec 661, 608 et 582, respectivement. Du nombre total de coopératives faisant rapport, 68% se trouvaient dans ces provinces.

En 1963, le groupe de vente et d'achat comprenait 1,583 coopératives. Les sociétés de ce groupe ont fourni des marchandises et des fournitures aux consommateurs et aux cultivateurs ou ont vendu des produits agricoles et d'autres produits (tableau 1).

Le groupe de production comprenait 352 coopératives organisées par des cultivateurs pour l'exploitation d'entreprises destinées à la production de produits agricoles, e.g. pâturages collectifs.

Le groupe de pêcheurs comprenait 82 coopératives. Dans ce groupe, quelques sociétés s'occupaient de la pêche seulement, d'autres de la pêche, de la transformation et de la vente d'après de pêche.

Le groupe de services comptait 688 coopératives qui ont fourni des services comme la distribution de l'électricité, l'assurance-santé, le transport, etc.....

Dans le groupe des commerçants en gros, neuf coopératives ont fourni des marchandises et des fournitures ou ont vendu des produits de ferme ou de la pêche pour le bénéfice des sociétaires de leurs coopératives.

NOMBRE DE SOCIÉTAIRES

En 1963, le nombre total de membres de coopératives faisant rapport s'élevait à 1.6 millions. Il y a double emploi dans ce chiffre parce que des cultivateurs sont membres de plus d'une coopérative (tableau 1).

Ces coopératives se répartissaient ainsi qu'il suit par groupe: vente et achat, 1.3 million; production, 30,000; pêcheurs, 10,000 et services, 269,000.

GROUPE I - COOPÉRATIVES DE VENTE ET D'ACHAT

Le chiffre global d'affaires des 1,583 coopératives de vente et d'achat s'est élevé à 1,617 millions dollars en

Co-operatives in British Columbia accounted for 50 per cent of the sales of fruits and vegetables; co-operatives in Quebec, for 47 per cent of the sales of poultry and eggs and for 45 per cent of sales of miscellaneous farm products.

Sales of Supplies

Supplies sold by reporting marketing and purchasing co-operatives amounted to \$489 million, of which food products accounted for 27 per cent, feed 25 per cent, petroleum products 17 per cent and all other supplies 31 per cent.

Sales of food products were important in all ten provinces, heading the list of supplies sold in terms of value in all but three provinces; in Quebec and British Columbia they ranked second and in Ontario, third.

Seventy-five per cent of the sales of feed were handled by co-operatives in Quebec and Ontario. In Quebec, however, the activities reported under feed sales do include an undetermined amount of other farm supplies, reported in combination with feed sales in operating statements.

Co-operatives in Saskatchewan and Alberta accounted for 56 per cent of the sales of petroleum products.

Other supplies sold that can be singled out, by provinces, were:

- | | |
|-----------------------------------|---------------------|
| 1) Fertilizer and spray material: | Ontario 55% |
| 2) Machinery: | Interprovincial 55% |
| 3) Building material: | Saskatchewan 45% |
| 4) Clothing and home furnishings: | Saskatchewan 34% |

Financial Structure

Total assets of marketing and purchasing co-operatives amounted to \$691 million. Inventories represented 46 per cent of the total and property and equipment, minus depreciation, 30 per cent (Table 5).

1963, se répartissant ainsi qu'il suit: ventes totales, 1,589 millions, revenus des services, 11 millions et autres revenus, 17 millions (tableau 4).

Ventes de produits agricoles

Les produits agricoles vendus par les coopératives représentaient une valeur de 1,100 millions de dollars, soit 69% des ventes totales effectuées par les coopératives. Les céréales et les semences ont été beaucoup les produits les plus importants manipulés par les coopératives et représentaient 48% des ventes de produits agricoles; les produits laitiers représentaient 23% de ce total, les bestiaux 19% et les autres produits 10%.

La plus grande partie des céréales, des semences et des bestiaux vendus ont été manipulés par des coopératives des provinces des Prairies.

Des ventes de produits laitiers, 53% ont été effectuées par des coopératives des provinces centrales. Les ventes signalées comprenaient des expéditions entre établissements.

Les coopératives de la Colombie-Britannique ont effectué 50% des ventes de fruits et de légumes, celles du Québec, 47% des ventes de volailles et d'oeufs et 45% des ventes de divers produits agricoles.

Ventes de fournitures

Les fournitures vendues par les coopératives de vente et d'achat faisant rapport représentaient une valeur de 489 millions de dollars, se répartissant ainsi qu'il suit: produits alimentaires, 27%, aliments pour les bestiaux, 25%, produits du pétrole, 17% et toutes les autres fournitures, 31%.

Les ventes de produits alimentaires ont été importantes dans les dix provinces, venant en tête de la liste des fournitures vendues d'après la valeur dans toutes les provinces sauf trois; dans le Québec et la Colombie-Britannique, elles se sont classées au deuxième rang et dans l'Ontario, au troisième rang.

In the three Prairie Provinces assets of the four grain co-operatives amounted to \$332 million and represented 48 per cent of the Canadian total. However, their inventories amounting to \$231 million represented 72 per cent of the total inventories for all marketing and purchasing co-operatives. This is attributable to their large carry-over of grains. Without the grain co-operatives, property and equipment of local co-operatives accounted for 36 per cent of total assets; inventories, 25 per cent; and, receivables, 20 per cent.

Members' equity in marketing and purchasing co-operatives amounted to \$312 million and liabilities to the public \$379 million, 45 and 55 per cent respectively of total liabilities.

Members' equity were equal to or higher than liabilities to the public in six of the ten provinces.

The dominant equities were members' loans in British Columbia; patronage loans in Alberta; share capital in Saskatchewan and in the Atlantic Provinces; and share capital and reserves in Quebec and Manitoba.

The dominance in liabilities to the public were long-term loans in British Columbia, Quebec and the Atlantic Provinces; short-term loans in the Prairie Provinces; and accounts payable in Ontario.

Comparisons with 1961-62

Direct comparisons for sales of grains, livestock and fruits with the 1961-62 series can only be made for sales by all reporting co-operatives, in order to take into account the separate reporting for production co-operatives in 1963.

Sales of grains and seeds for all co-operatives increased from \$387 million in 1961-62 to \$526 million in 1963, sales of livestock from \$203 million to \$216 million and, sales of fruits and vegetables from \$39 million to \$43 million (Table 2).

For miscellaneous farm products, in the differentials between the old and the new series, the omission of one year (1962) in reporting must be taken into account.

Une proportion de 75% des ventes d'aliments du bétail a été effectuée par des coopératives du Québec et de l'Ontario. Dans le Québec, toutefois, les opérations signalées sous le chapitre des ventes d'aliments du bétail comprennent une quantité non déterminée d'autres fournitures agricoles signalées avec les ventes d'aliments du bétail dans les rapports des opérations.

Les coopératives de la Saskatchewan et de l'Alberta ont effectué 56% des ventes de produits du pétrole.

Voici, par province, certains autres produits vendus:

- (1) Engrais et produits de pulvérisation: Ontario 55%
- (2) Machines: Coopératives interprovinciales 55%
- (3) Matériaux de construction: Saskatchewan 45%
- (4) Vêtements et ameublement: Saskatchewan 34%

Structure financière

L'actif total des coopératives de vente et d'achat s'est chiffré par 691 millions de dollars. L'inventaire représentait 46% du total et l'immeuble et le matériel, moins la dépréciation, 30% (tableau 5).

Dans les trois provinces des Prairies, l'actif des quatre coopératives de céréales s'élevait à 332 millions de dollars, représentant 48% du total canadien. Toutefois, leur inventaire s'est chiffré par 231 millions de dollars, représentant 72% de l'inventaire total de toutes les coopératives de vente et d'achat. Cela est attribuable à leur report considérable de céréales. A l'exception des coopératives de céréales, l'immeuble et le matériel des coopératives locales représentaient 36% de l'actif total; l'inventaire 25% et les dettes actives 20%

L'avoir des sociétaires dans les coopératives de vente et d'achat s'est chiffré par 312 millions de dollars et le

Sales of dairy products were reported at \$240 million in 1961-62 and \$258 million in 1963; sales of poultry and eggs \$45 million and \$49 million; other products \$15 million and \$16 million.

Two large co-operatives marketing dairy products were reported for the first time in 1963 and one large co-operative marketing livestock ceased to operate.

GROUP II - PRODUCTION CO-OPERATIVES

The 352 reporting production co-operatives had a total volume of business of over \$8 million in 1963 (Table 6). In previous years the business activities of that group were included partly with marketing and purchasing co-operatives and partly with service co-operatives. Total assets amounted to almost \$8 million (Table 7).

GROUP III - FISHERMEN'S CO-OPERATIVES

Eighty-two fishermen's co-operatives reported a volume of business of \$24.5 million in 1963; sales of fish \$19.5 million; sales of fishing supplies \$2.4 million; sales of other supplies \$2.3 million; service and income \$300,000 (Table 8). Forty-seven per cent of the sales of fish, fish supplies and other supplies were made through co-operatives in British Columbia. Total assets of all co-operatives amounted to \$15 million (Table 9).

GROUP IV - SERVICE CO-OPERATIVES

Revenue from services, other income and sales of supplies for the 688 reporting service co-operatives amounted to \$30.5 million (Table 10). Quebec co-operatives accounted for 34 per cent of the total volume of business, followed by Alberta co-operatives with 29 per cent. Total assets were \$105 million, reflecting the large capitalization (\$57 million) of the electricity co-operatives in Alberta (Table 11).

GROUP V - CO-OPERATIVE WHOLESALERS

Business activities of co-operative wholesalers have always been reported on a calendar year basis.

passif envers le public par 379 millions, soit 45 et 55%, respectivement, du passif total.

L'avoir des membres était égal ou supérieur au passif envers le public dans six des dix provinces.

L'avoir prédominant était le suivant: prêts par les sociétaires en Colombie-Britannique, ristournes prêtées en Alberta, capital-actions en Saskatchewan et dans les provinces de l'Atlantique et capital-actions et réserves dans le Québec et le Manitoba.

Le passif envers le public comprenait surtout des prêts à long terme en Colombie-Britannique, dans le Québec et dans les provinces de l'Atlantique, des prêts à court terme dans les provinces des Prairies et des dettes passives en Ontario.

Comparaisons avec 1961-1962

Des comparaisons directes quant aux ventes de céréales, de bestiaux et de fruits avec les chiffres de 1961-1962 ne peuvent être faites que pour les ventes effectuées par toutes les coopératives faisant rapport, afin de tenir compte de la présentation séparée de rapports pour les coopératives de production en 1963.

Les ventes de céréales et de semences par toutes les coopératives sont passées de 387 millions de dollars en 1961-1962 à 526 millions en 1963, celles de bestiaux, de 203 millions à 216 millions et celles de fruits et de légumes, de 39 millions à 43 millions (tableau 2).

Pour les produits de ferme divers, dans les écarts entre l'ancienne et la nouvelle série, l'omission d'une année (1962) dans la présentation des rapports doit être prise en considération.

Les ventes de produits laitiers se sont chiffrées par 240 millions de dollars en 1961-1962 comparativement à 258 millions en 1963; celles de volailles et d'oeufs, par 45 millions par comparaison à 49 millions et celles d'autres produits, par 15 millions au regard de 16 millions.

Eight associations reported services to their affiliated societies in 1963. One wholesale, Producers' Co-operative Association Limited was dissolved.

The list of the wholesales, their main activities and their areas of operations was as follows:

British Columbia Co-operative Wholesale Society, handling food products and other supplies, in British Columbia

Federated Co-operatives Limited handling food products, petroleum products and other supplies, in the Prairie Provinces

United Co-operatives of Ontario handling livestock, feed and other supplies, in Ontario

Coopérative Fédérée de Québec, handling a great variety of both farm products and farm supplies, in Quebec

Fédération des Magasins Coop., handling mainly food products in Quebec.

Maritime Co-operative Services Limited handling feed and other supplies, in the Atlantic Provinces

Pêcheurs Unis de Québec, handling mainly fish, in Quebec

United Maritime Fishermen's Limited, handling mainly fish, in the Atlantic Provinces.

In addition, one co-operative, Inter-provincial Co-operatives Limited, operated as a wholesale of wholesales. It was reported for balance sheet only.

Total sales of co-operative wholesales in 1963 amounted to \$358 million, sales of supplies to \$221 million and sales of farm and fish products to \$137 million. (Table 12).

Deux coopératives importantes de vente de produits laitiers ont fait rapport pour la première fois en 1963 et une grande coopérative de vente de bestiaux a cessé de fonctionner.

GROUPE II - COOPÉRATIVES DE PRODUCTION

Le chiffre global d'affaires des 352 coopératives de production faisant rapport s'est chiffré par plus de 8 millions de dollars en 1963 (tableau 6). Au cours des années précédentes, le chiffre d'affaires de ce groupe était compris partiellement avec les coopératives de vente et d'achat et partiellement avec les coopératives de services. L'actif total s'est élevé à près de 8 millions de dollars (tableau 7).

GROUPE III - COOPÉRATIVES DE PÊCHEURS

Quatre-vingt-deux coopératives de pêcheurs ont signalé un chiffre d'affaires de 24.5 millions de dollars en 1963, se répartissant ainsi qu'il suit: ventes de poisson 19.5 millions, ventes d'agrès de pêche 2.4 millions, ventes d'autres fournitures 2.3 millions, services et revenus \$300,000. (tableau 8). Des ventes de poisson, d'agrès de pêche et d'autres fournitures, 47% ont été effectuées par l'entremise de coopératives en Colombie-Britannique. L'actif total de toutes les coopératives s'est élevé à 15 millions de dollars (tableau 9).

GROUPE IV - COOPÉRATIVES DE SERVICES

Les revenus obtenus des services, d'autres sources et des ventes de fournitures par les 688 coopératives de services faisant rapport se sont chiffrés par 30.5 millions de dollars (tableau 10). Les coopératives du Québec ont obtenu 34% du chiffre total d'affaires, suivies par celles de l'Alberta avec 29%. L'actif total s'est élevé à 105 millions de dollars, faisant ressortir la capitalisation considérable (57 millions de dollars) des coopératives de l'électricité en Alberta (tableau 11).

GROUPE V - COOPERATIVES DE COMMERCE EN GROS

Les opérations des coopératives de gros ont toujours été signalées sur la base d'une année civile.

Total sales increased by \$20 million over 1962, (6 per cent). Important changes recorded were increases of \$6.5 million in sales of food products; \$3.2 million in sales of livestock; \$2.8 million in sales of petroleum products; \$2.5 million in sales of fertilizer and spray materials; \$2.3 million in sales of building material; \$2.0 million in sales of poultry and eggs.

Sales of feed, machinery and hardware and dairy products remained approximately the same as in 1962.

Total assets increased from \$107 million in 1962 to \$119 million in 1963, or by 11 per cent (Table 13). Liabilities to the public increased by \$8.7 million and members' equity by \$3.6 million.

CO-OPERATIVES IN THE ARCTIC 1/

By December 31, 1963, 18 co-operatives had been incorporated in the Northwest Territories and in the Arctic regions of the Province of Quebec. Of this number, three were incorporated during 1963 and so did not report a year's business. From the remaining 15, reports were received from 13 and from these the following information is extracted:

Membership	401
Reported Sales	\$410,833.
Share Capital	\$114,929.
Reserves	\$ 70,209.

TYPES OF MARKETING AND PURCHASING CO-OPERATIVES

In terms of number the dominant types in the marketing and purchasing group were purchasing mixed (493), purchasing food (298) and marketing dairy products (228). (Appendix A). In terms of sales the dominant types were marketing agency basis (\$705 million), marketing dairy products (\$262 million), and purchasing mixed (\$220 million). (Appendix B). On a percentage basis, the four dominant

En 1963, huit coopératives ont signalé des services à leurs sociétés affiliées. Une coopérative de gros, la Producers' Co-operative Association Limited, a été dissoute.

Voici la liste des coopératives de gros avec leurs principales opérations et leurs régions d'opérations:

British Columbia Co-operative Wholesale Society, vendant des denrées alimentaires et d'autres fournitures, en Colombie-Britannique;

Federated Co-operatives Limited, vendant des denrées alimentaires, des produits du pétrole et d'autres fournitures, dans les provinces des Prairies;

United Co-operatives of Ontario, vendant des bestiaux, des aliments du bétail et d'autres fournitures, en Ontario;

Coopérative Fédérée de Québec, vendant une grande variété de produits et de fournitures agricoles, dans le Québec;

Fédération des Magasins Coop., vendant surtout des denrées alimentaires, dans le Québec;

Maritime Co-operative Services Limited, vendant des aliments du bétail et d'autres fournitures, dans les provinces de l'Atlantique;

Pêcheurs Unis de Québec, vendant surtout du poisson, dans le Québec;

United Maritime Fishermen's Limited, vendant surtout du poisson, dans les provinces de l'Atlantique.

De plus, une société, l'Interprovincial Co-operatives Limited, a fait office de gros à l'endroit des coopératives de gros. Elle figure au bilan seulement.

En 1963, les ventes totales par les coopératives de gros se sont chiffrées par 358 millions de dollars, les ventes de fournitures par 221 millions et celles de produits de la ferme et de la pêche par 137 millions (tableau 12).

1/ Reported by Department of Northern Affairs and National Resources

types as to number represented 64 per cent of the total; the three dominant types as to sales, 75 per cent of total sales.

The distribution of eight types by declining order of value of sales of farm products and/or supplies with the percentage of sales of the dominant province(s) was as follows:

Type	Sales million \$	Province	% of total sales
<u>Marketing Agency basis</u>	704.8	Saskatchewan	46
<u>Marketing dairy products</u>	261.5	Quebec, Ont.	28, 23
<u>Purchasing mixed</u>	219.8	Sask.-Ont.	39, 21
 Purchasing feed	88.4	Quebec, Ont.	58, 22
Mixed M. and P.	82.3	Quebec, Ont.	51, 28
Purchasing food	76.8	Alta.-Que.	29, 20
 Purchasing petroleum	32.4	Alta.-Sask.	63, 28
 Marketing f. and v.	25.0	Ontario	30

Co-operatives of the marketing types were highly specialized, handling mainly one commodity. Agency basis co-operatives handling grain, however, had important departments responsible for livestock auction sales (Appendix C).

Les ventes totales se sont accrues de 20 millions de dollars (6%) comparativement à 1962. Les augmentations importantes suivantes ont été enregistrées: 6.5 millions de dollars dans les ventes de denrées alimentaires, 3.2 millions dans les ventes de bestiaux, 2.8 millions dans les ventes de produits du pétrole, 2.5 millions dans les ventes d'engrais et de produits de pulvérisation, 2.3 millions dans les ventes de matériaux de construction et 2 millions dans les ventes de volailles et d'oeufs.

Les ventes d'aliments du bétail, de machines, d'articles de quincaillerie et de produits laitiers ont été à peu près égales à celles de 1962.

L'actif total est passé de 107 millions de dollars en 1962 à 119 millions en 1963, soit une augmentation de 11% (tableau 13). Le passif envers le public s'est accru de 8.7 millions de dollars et l'avoir des sociétaires, de 3.6 millions.

COOPÉRATIVES DE L'ARCTIQUE 1/

Le 31 décembre 1963, 18 coopératives avaient été constituées légalement dans les Territoires du Nord-Ouest et dans les régions de l'Arctique de la province de Québec. De ce nombre, trois ont été constituées légalement en 1963 et n'ont pas fait rapport des opérations d'une année. Des autres quinze, 13 ont envoyé des rapports d'où les renseignements suivants sont extraits:

Nombre de sociétaires	401
Ventes signalées	\$410,833.
Capital-actions	\$114,929.
Réserves	\$ 70,209

1/ D'après le ministère du Nord canadien et des Ressources nationales.

As indicated above, purchasing mixed co-operatives were a dominant type with regard to both number of societies and volume of sales. Supplies handled by that type were food products in combination with: hardware and petroleum products in the four Western Provinces; feed in Quebec and the three Maritime Provinces. For Ontario, the combination of supplies was feed and petroleum products.

The distribution of the eight types by declining order of value of sales of farm products and/or supplies with the percentage in sales of the dominant product(s) or supply(ies) handled was as follows:

Type	Sales million \$	Product or Supply	% of Total
<u>Marketing agency basis</u>	704.8	Grains	72
<u>Marketing dairy products</u>	261.5	Dairy products	90
<u>Purchasing mixed</u>	219.8	Food, petroleum	26,20
Purchasing feed	88.4	Feed	62
Mixed m. and p.	82.3	Feed, dairy products	22,20
Purchasing food	76.8	Food	80
Purchasing petroleum	32.4	Petroleum	70
Marketing fruit and veg.	25.0	Fruits and veg.	81

TYPE DE COOPÉRATIVES DE VENTE ET D'ACHAT

Parmi les principaux types de co-opératives dans le groupe d'achat et de vente se trouvaient des sociétés d'achats mixtes (493), d'achats de denrées alimentaires (298) et de ventes de produits laitiers (228). (Annexe A). Du point de vue des ventes, les principaux types étaient les coopératives de ventes à titre d'agents (705 millions de dollars), celles de ventes de produits laitiers (262 millions) et celles d'achats mixtes (220 millions). (Annexe B). En pourcentage, les quatre principaux types quant au nombre représentaient 64% du total; les trois principaux types quant aux ventes, 75% des ventes totales.

La répartition des huit types par ordre descendant de la valeur des ventes de produits agricoles ou de fournitures et le pourcentage des ventes des principales provinces ont été les suivants:

Type	Ventes (millions de dollars)	Province	% des ventes totales
Coopératives de à titre d'agents	704.8	Sask.	46
Ventes de produits laitiers	261.5	Qué. Ont.	28, 23
Achats mixtes	219.8	Sask. Ont.	39, 21
Achats d'aliments du bétail	88.4	Qué. Ont.	58, 22
Ventes et achats mixtes	82.3	Qué. Ont.	51, 28
Achats de denrées aliment- aires	76.8	Alta. Qué.	29, 20
Achats de pétrole	32.4	Alta. Sask.	63, 28
Ventes de fruits et légumes	25.0	Ontario	30

Les coopératives des types de vente étaient hautement spécialisées, manipulant surtout un produit. Toutefois, les co-

Size of Business of Marketing and Purchasing Co-operatives

Half of the marketing and purchasing co-operatives had a volume of sales below \$200,000 in 1963. Quebec and Ontario had 68 per cent of all the marketing co-operatives that fell in that range and they were mostly of the dairy products type. In regard to purchasing co-operatives each province, Ontario excepted, had a large proportion of its societies with sales below \$200,000: that is from 40 per cent in

Quebec to 90 per cent in Newfoundland. The small purchasing co-operatives were of the dominant type purchasing mixed (all provinces), purchasing food (all provinces) and purchasing petroleum (Saskatchewan).

Marketing co-operatives with sales of one million dollars or more accounted for 92 per cent of all sales by marketing co-operatives. There were 63 reporting co-operatives in that range or 15 per cent of the total societies in marketing.

The purchasing co-operatives with sales of half a million or more numbered 211 and represented 19 per cent of the total number in purchasing. Their sales accounted for 60 per cent of all sales of purchasing co-operatives.

In summary, marketing co-operatives with sales of one million dollars or more and purchasing and mixed marketing and purchasing co-operatives with sales of half a million dollars or more numbered 317 (20 per cent of total); their sales amounted to \$1,321 million and represented 83 per cent of total sales by marketing and purchasing co-operatives.

opératives vendant des céréales à titre d'agents avaient des départements importants s'occupant des ventes de bestiaux à l'enchère (Annexe C).

Comme il est indiqué ci-dessus, les coopératives d'achats mixtes ont été le type prédominant du point de vue du nombre de sociétés et du volume des ventes. Les fournitures manipulées par ce type de coopératives ont été des denrées alimentaires en combinaison avec des articles de quincaillerie et des produits du pétrole dans les quatre provinces de l'Ouest, des aliments du bétail dans le Québec et les trois provinces Maritimes et des aliments du bétail et des produits du pétrole en Ontario.

Voici la répartition des huit types par ordre descendant de la valeur des ventes de produits agricoles ou de fournitures ainsi que le pourcentage des ventes du ou des produit(s) ou des fournitures manutentionnés:

Types	Ventes (millions de dollars)	Produit ou fourniture	% du Total
Coopératives de vente à titre d'agents	704.8	Céréales	72
Vente de produits laitiers	261.5	Produits laitiers	90
Achat mixtes	219.8	Denrées alimentaires, pétrole	26, 20
Achats d'aliments du bétail	88.4	Aliments du bétail	62
Ventes et achats mixtes	82.3	Aliments du bétail, produits laitiers	22, 20
Achats de denrées alimentaires	76.8	Denrées alimentaires	80
Achats de pétrole	32.4	Pétrole	70
Vente de fruits et de légumes	25.0	Fruits et légumes	81

The sales share of a small number of the larger co-operatives is impressive. However, the service activities of the smaller co-operatives are most important. The smaller co-operatives are distributed over wide areas in each province, indicating that farmers are able to avail themselves of a great variety of services which might not be available otherwise.

Chiffre d'affaires des coopératives de vente et d'achat

En 1963, le volume des ventes a été inférieur à \$200,000 pour la moitié des coopératives de vente et d'achat. De toutes les coopératives de vente de cette catégorie, 68% se trouvaient dans le Québec et l'Ontario et elles manipulaient surtout des produits laitiers. En ce qui concerne les coopératives d'achat, on comptait dans chaque province, sauf l'Ontario, une proportion considérable de sociétés accusant des ventes inférieures à \$200,000, cette proportion variant de 40% dans le Québec à 90% à Terre-Neuve. Les petites coopératives d'achat comprenaient surtout des sociétés d'achats mixtes (toutes les provinces), d'achat de denrées alimentaires (toutes les provinces) et d'achat de pétrole (Saskatchewan).

Une proportion de 92% de toutes les ventes faites par des coopératives de vente a été effectuée par les sociétés accusant des ventes d'un million de dollars ou plus. On comptait 63 coopératives faisant rapport dans cette catégorie, soit 15% du total des sociétés de vente.

Les coopératives d'achat accusant des ventes d'un demi-million de dollars ou plus, au nombre de 211, représentaient 19% du total des sociétés d'achat. Leurs ventes représentaient 60% de toutes les ventes effectuées par les coopératives de ce genre.

En résumé, le nombre de coopératives de vente accusant des ventes d'un million de dollars ou plus et celui des coopératives d'achat, et de vente et d'achat mixtes accusant des ventes d'un demi-million de dollars ou plus s'établissaient à 317 (20% du total); leurs ventes se sont élevées à 1,321 millions de dollars, représentant 83% des ventes totales effectuées par les coopératives de vente et d'achat.

La part des ventes d'un petit nombre de grosses coopératives est impressionnante. Toutefois, les opérations de services des petites coopératives sont des plus importantes. Les petites coopératives se répartissent un peu partout dans chaque province, indiquant que les cultivateurs peuvent se prévaloir d'une grande variété de services qui ne seraient peut-être pas disponibles autrement.

Table 1.- Summary of Co-operatives Reporting in Canada, 1963
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1963

Groups	B.C. : Alta. :	Que. :	N.B. :	N.S. :	P.E.I. :	Nfld. :	Inter. :	Canada :	Groups				
	C.-F. : Alt. :	Ont. :	Man. :	Sask. :	Alb. :	S. N. :	prov. :						
	- number -	- nombre -	- nombre -	- nombre -	- nombre -	- nombre -	- nombre -	- nombre -	- nombre -				
Associations													
Reporting													
Mark. & Purch.	89	141	333	111	236	466	56	82	21	42	6	1,583	
Production	-	67	238	7	2	3	25	10	-	-	-	352	
Fishermen's	3	1	13	3	7	31	7	12	5	-	-	82	
Services	25	452	24	16	71	82	2	7	-	9	-	688	
Total	117	661	608	137	316	582	90	111	26	51	6	2,705	
- number in thousands -													
- nombre en milliers -													
Membership Reported													
Mark. & Purch.	53	235	449	182	144	88	16	27	10	9	126	1,339	
Production	-	10	8	1	-	-	7	4	-	-	-	30	
Fishermen's	4	-	1	-	-	3	1	1	-	-	-	10	
Services	52	76	9	2	81	48	-	1	-	-	-	269	
Total	109	321	467	185	225	139	24	33	10	9	126	1,648	
- million dollars -													
- millions de dollars -													
Volume of Business													
Mark. & Purch.	102.0	235.0	462.5	159.3	191.3	255.2	24.4	42.4	10.2	5.9	129.7	1,617.9	
Production	-	5.2	1.9	.1	.1	.7	.3	.3	-	-	-	8.6	
Fishermen's	11.5	-	1.4	.3	1.4	3.9	1.5	3.0	1.5	-	-	24.5	
Services	4.5	8.7	.4	.4	6.1	10.3	-	.1	-	-	-	30.5	
Total	118.0	248.9	466.2	160.1	198.9	270.1	26.2	45.8	11.7	5.9	129.7	1,681.5	
- million dollars -													
- millions de dollars -													
Assets													
Mark. & Purch.	39.0	89.7	220.3	73.2	61.6	76.6	8.1	16.0	2.9	3.0	100.6	691.0	
Production	-	2.4	4.4	.1	.1	.5	.1	.1	-	-	-	7.7	
Fishermen's	7.3	-	.9	.1	.7	2.8	1.3	1.6	.4	-	-	15.1	
Services	2.8	60.7	.7	1.3	9.2	28.6	.1	.1	-	1.4	-	104.9	
Total	49.1	152.8	226.3	74.7	71.6	108.5	9.6	17.8	3.3	4.4	100.6	818.7	

Table 2.- Volume of Business of Co-operatives Reporting in Canada, 1963
 Tableau 2.- Chiffre d'affaires des coopératives déclarantes au Canada, 1963

	B.C. : Alta. :	Sask. :	Man. :	Ont. :	Que. :	N.-B. :	N.S. :	P.E.I. :	Nfld. :	Inter. :
	C. B. : Alb. :				Qué. :	N.-B. :	N.E. :	I.P.-E. :	T.-N. :	prov. :
	- millions dollars -									
	- millions de dollars -									
Products										Produits
Dairy products	35.6	32.5	23.4	10.2	57.0	79.3	7.1	9.7	2.8	-
Fruits & veg.	21.5	.4	-	.3	7.6	5.1	1.3	5.0	1.9	-
Grains & seeds	-	87.3	243.4	75.7	17.4	-	.1	-	-	101.9
Livestock	9.0	53.1	84.4	28.9	10.9	23.3	1.3	4.8	-	-
Poultry & eggs	.1	9.5	3.5	4.8	4.9	22.7	1.0	1.9	.2	-
Fish	8.6	-	1.4	.2	1.1	3.2	1.6	2.8	1.2	.1
Miscellaneous	.4	1.7	1.3	1.4	1.0	7.3	.1	.1	-	1.7
Sub-total	75.2	184.5	357.4	121.5	99.9	140.9	12.5	24.3	6.1	.2
										103.6
										1,126.1
Supplies										Fournitures
Food products	13.4	20.3	32.7	10.5	11.5	23.6	5.2	7.8	3.4	4.3
Feed	13.1	1.6	2.7	2.3	33.9	59.9	3.3	6.2	.8	.2
Fertilizer, spray	1.3	2.1	1.1	1.0	10.4	1.1	.5	1.3	.3	-
Clothing, home f.	1.3	2.7	5.5	2.0	.8	1.6	.6	.4	.1	.8
Machinery	.6	1.5	3.3	1.2	1.7	5.3	.2	.3	-	.1
Hardware	3.4	4.1	8.8	2.9	6.3	6.9	1.0	.9	.3	.1
Building material	.2	3.9	11.4	4.9	2.1	1.7	.2	1.2	-	-
Seed	.1	.2	.2	.8	2.2	.2	-	-	-	-
Petroleum	2.6	16.4	30.0	9.5	12.7	9.2	1.3	1.0	.2	-
Miscellaneous	.9	.9	3.5	.5	5.9	5.1	.8	1.4	.2	.2
Sub-total	36.9	53.7	99.2	35.6	87.5	114.6	13.1	20.5	5.3	5.7
										26.0
										498.1
Total sales	112.1	238.2	456.6	157.1	187.4	255.5	25.6	44.8	11.4	5.9
Service revenue	5.5	9.8	5.6	1.1	8.1	7.9	.3	.5	-	-
Other income	.4	.9	4.0	1.9	3.4	6.7	.3	.5	.3	.1
Total volume of business	118.0	248.9	466.2	160.1	198.9	270.1	26.2	45.8	11.7	5.9
										129.7
										1,681.5
										Chiffre d'affaires total

Table 3.- Balance Sheet of All Co-operatives Reporting in Canada, 1963
Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1963

[illegible]

Table 4.- Volume of Business of Marketing and Purchasing Co-operatives Reporting in Canada, 1963
Tableau 4.- Chiffre d'affaires des coopératives de vente et d'achat déclarantes au Canada, 1963

[illegible]

Table 5.- Balance Sheet of Marketing and Purchasing Co-operatives in Canada, 1963
Tableau 5.- Bilan des coopératives de vente et d'achat au Canada, 1963

Bilan des coopératives de vente et d'achat au Canada, 1963

	: B.C.	: Alta.	:	: Sask.	: Man.	: Ont.	:	: Qué.	: N.-B.	: N.E.	: I.P.	: E.	: T.N.	: prov.	: Canada:
	-	million dollars -													
	-	millions de dollars -													
<u>Assets</u>															
Cash	1.3	2.6	7.3	1.9	3.6	5.5	.6	.9	.2	' .2	.	8	24.9	En caisse	
Receivables	6.7	7.9	10.8	6.0	18.5	19.2	1.3	2.8	.5	.3		8.5	82.5	Comptes à recevoir	
Inventories	7.5	51.3	122.5	34.4	12.1	17.2	1.9	4.2	.7	1.2		66.4	319.4	Inventaires	
Other current	1.6	1.1	3.2	.8	.9	.7	.2	.4	.1	.1		1.3	10.4	Autre réalisable	
Property, equip.	20.8	23.1	57.6	24.0	21.6	27.8	3.2	6.3	1.2	1.2		22.5	209.3	Propriété, équip.	
Investments	.8	2.9	18.4	5.7	4.4	6.2	.9	1.3	.2	-		.1	40.9	Placements	
Other assets	.3	.8	.5	.4	.5	-	-	.1	-	-		1.0	3.6	Autres actifs	
Total	39.0	89.7	220.3	73.2	61.6	76.6	8.1	16.0	2.9	3.0		100.6	691.0	Total	
<u>Liabilities to the Public</u>															
Short term loans	4.2	24.8	82.0	25.4	7.2	6.5	.8	2.5	.4	.1		43.8	197.7	Emprunts, court terme	
Accounts payable	5.0	7.4	23.3	4.6	13.5	9.5	1.1	2.4	.3	.6		5.0	72.7	Comptes payables	
Other current	1.5	1.3	1.8	2.0	2.3	5.2	.1	.6	.1	.1		11.9	26.9	Autres, court terme	
Long term loans	6.5	7.1	18.0	13.6	10.1	12.5	1.9	2.5	.3	.4		8.3	81.2	Emprunts, long terme	
Sub-total	17.2	40.6	125.1	45.6	33.1	33.7	3.9	8.0	1.1	1.2		69.0	378.5	Sous-total	
<u>Members' Equity</u>															
Members' loans	10.7	6.8	19.4	3.0	7.3	.9	.6	2.5	.1	.1		-	51.4	Capital Effectif des Sociétaires	
Patronage loans	2.5	20.0	14.4	2.7	6.1	3.6	-	.1	-	.3		6.3	56.0	Emprunts, sociétaires	
Share capital	3.9	10.0	26.9	9.5	4.9	15.6	2.4	3.3	1.0	1.3		9.8	88.6	Ristournes prêtées	
Reserves	3.5	1.9	16.2	9.1	6.1	18.3	.8	1.3	.4	.2		8.5	66.3	Capital social	
Surplus	1.2	10.4	18.3	3.3	4.1	4.5	.4	.8	.3	(.1)		7.0	50.2	Réserves	
Sub-total	21.8	49.1	95.2	27.6	28.5	42.9	4.2	8.0	1.8	1.8		31.6	312.5	Surplus	
Total	39.0	89.7	220.3	73.2	61.6	76.6	8.1	16.0	2.9	3.0		100.6	691.0	Total	

Table 8.- Volume of Business of Fishermen's Co-operatives in Canada, 1963
 Tableau 8.- Chiffre d'affaires des coopératives de pêcheurs au Canada, 1963

	B.C. :	Alta. :	Sask. :	Man. :	Que. :	N.B. :	P.E.I. :	N.S. :	N.E. :	I.P.-E. :	Canada :
	C.-B. :	Alb. :			Ont. :						
	- thousand dollars -										
	- milliers de dollars -										
Products and Supplies											
	Produits et Fournitures										
Fish	8,609	18	1,375	243	1,074	3,161	1,273	2,548	1,224	19,525	Poisson.
Fishing supplies	735	-	-	15	279	696	170	287	239	2,421	Agrès de pêche
Sub-total	9,344	18	1,375	258	1,353	3,857	1,443	2,835	1,463	21,946	Sous-total
Food products	2,029	-	-	32	3	-	58	185	-	2,307	Produits alimentaires
Other	-	-	-	-	-	-	-	13	-	13	Autres
Sub-total	2,029	-	-	32	3	-	58	198	-	2,320	Sous-total
Total sales	11,373	18	1,375	290	1,356	3,857	1,501	3,033	1,463	24,266	Ventes totales
Service revenue	45	3	-	4	21	12	5	5	-	95	Recettes services
Other income	18	-	54	-	27	25	14	11	5	154	Autres revenus
Total volume of business	11,436	21	1,429	294	1,404	3,894	1,520	3,049	1,468	24,515	Chiffre d'affaires total

Table 9.- Balance Sheet of Fishermen's Co-operatives in Canada, 1963
Tableau 9.- Bilan des coopératives de pêcheurs au Canada, 1963

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	P.E.B.	I.S.	P.E.I.	:	:
	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	P.E.B.	N.-E.	I.P.-E.	:	: Canada:
	- thousand dollars -										
	- millions de dollars -										
Assets											
Cash	13	-	2	46	15	164	26	45	73	384	
Receivables	1,728	1	390	14	299	698	139	346	126	3,741	
Inventories	3,195	-	159	7	68	598	430	264	58	4,779	
Other current	158	-	27	-	12	9	40	58	18	322	
Property, equip.	1,889	7	266	64	144	834	460	666	149	4,479	
Investments	232	-	1	-	146	526	160	213	25	1,353	
Other assets	1	-	-	-	18	4	1	2	-	26	
Total	7,266	8	845	131	702	2,833	1,256	1,594	449	15,084	
Liabilities to the Public											
Short-term loans	1,569	-	69	27	36	127	35	148	41	2,052	
Accounts payable	3,155	-	254	50	114	614	256	350	106	4,899	
Other current	4	-	11	1	9	10	1	73	4	113	
Long-term loans	269	-	305	5	75	396	611	415	27	2,103	
Sub-total	4,997	-	639	83	234	1,147	903	986	178	9,167	
Members' Equity											
Members' loans	894	-	-	1	349	-	-	124	91	1,459	
Patronage loans	16	-	-	-	123	13	-	-	14	166	
Share capital	1,239	20	-	15	-	517	274	110	122	2,297	
Reserves	17	-	170	-	68	486	38	244	32	1,055	
Surplus	103	(12)	36	32	(72)	670	41	130	12	940	
Sub-total	2,269	8	206	48	468	1,686	353	608	271	5,917	
Total	7,266	8	845	131	702	2,833	1,256	1,594	449	15,084	

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[illegible]

Table 11.- Balance Sheet of Service Co-operatives in Canada, 1963
Tableau 11.- Bilan des coopératives de services au Canada, 1963

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	Nfld.	Canada
	C.-B.	Lb.				Qué.	N.-B.	N.-E.	I.-N.	
						- thousand dollars -				
						- milliers de dollars -				
Assets										
Cash	346	514	114	83	1,075	1,014	1	11	32	3,190
Receivables	194	216	44	23	608	3,313	3	5	1	4,407
Inventories	40	81	17	5	156	1,456	-	-	-	1,755
Other current	40	98	13	14	1,791	178	-	-	-	2,134
Property, equip.	1,339	59,104	236	1,079	3,377	18,294	98	17	1,391	84,935
Investments	894	631	327	42	1,943	3,011	-	20	-	6,868
Other assets	15	25	3	31	219	1,319	-	-	-	1,612
Total	2,868	60,669	754	1,277	9,169	28,585	102	53	1,424	104,901
Liabilities to the Public										
Short-term loans	28	45	17	16	416	589	-	-	-	1,111
Accounts payable	736	102	24	19	733	2,091	-	4	120	3,829
Other current	552	36	7	23	2,372	433	2	1	1	3,427
Long-term loans	310	19,812	101	498	1,122	11,986	74	9	670	34,582
Sub-total	1,626	19,995	149	556	4,643	15,099	76	14	791	42,949
Members' Equity										
Members' loans	43	8	22	115	415	25	3	8	-	639
Patronage loans	-	89	1	42	105	37	-	-	-	274
Share capital	1,137	1,037	157	225	898	6,004	19	16	647	10,140
Reserves	69	38,560	16	291	2,711	1,463	1	1	-	43,112
Surplus	(7)	980	409	48	397	5,957	3	14	(14)	7,787
Sub-total	1,242	40,674	605	721	4,526	13,486	26	39	633	61,952
Total	2,868	60,669	754	1,277	9,169	28,585	102	53	1,424	104,901

Table 12.- Sales of Co-operative Wholesales in Canada, 1961-63
Tableau 12.- Ventes par les coopératives de gros au Canada, 1961-63

	1963	1962	1961	
	- million dollars -			
	- millions de dollars -			
<u>Products</u>				<u>Produits</u>
Dairy products	20.7	21.4	24.9	Produits laitiers
Fruits & veg.	2.6	3.1	3.2	Fruits et légumes
Grains & seeds	7.1	7.6	8.0	Céréales et semences
Livestock	80.0	76.8	71.5	Bestiaux
Poultry & eggs	15.9	13.9	8.5	Volailles et oeufs
Fish	10.4	8.9	7.2	Poissons
Miscellaneous	.1	.1	.1	Divers
Sub-total	136.8	131.8	123.4	Sous-total
<u>Supplies</u>				<u>Fournitures</u>
Food products	49.4	42.9	34.1	Produits alimentaires
Feed	53.9	53.5	56.0	Aliments du bétail
Fertilizer, spray	15.6	13.1	13.4	Engrais, anti-par.
Clothing, home f.	4.2	3.8	2.8	Vêtements et ameubl.
Machinery and hardware	26.9	26.4	26.8	Machineries et Quinc.
Building material	15.6	13.3	12.4	Matériaux (constr.)
Petroleum	47.8	45.0	42.1	Pétrole
Miscellaneous	8.1	7.3	5.1	Divers
Retail	-	.7	.5	Ventes au détail
Sub-total	221.5	206.0	193.2	Sous-total
Total	358.3	337.8	316.6	Total

Table 13.- Balance Sheet of Co-operative Wholesales in Canada, 1961-63
Tableau 13.- Bilan des coopératives de gros au Canada, 1961-63

	1963	1962	1961	
	- million dollars - - millions de dollars -			
<u>Assets</u>				<u>Actif</u>
Cash	2.8	1.8	4.8	En caisse
Receivables	35.3	32.2	30.2	Comptes à recevoir
Inventories	26.5	23.5	20.7	Inventaires
Other current	1.8	-	.3	Autre réalisable
Property, equip.	33.2	30.8	27.1	Propriété, équip.
Investments	16.1	14.4	15.0	Placements
Other assets	3.6	4.3	2.5	Autres actifs
Total	119.3	107.0	100.6	Total
<u>Liabilities to the Public</u>				<u>Dettes dues au Public</u>
Short-term loans	19.9	16.7	13.0	Emprunts, court terme
Accounts payable	20.9	16.9	16.3	Comptes payables
Other current	2.3	4.5	4.6	Autres, court terme
Long-term loans	35.6	31.9	28.9	Emprunts, long terme
Sub-total	78.7	70.0	62.8	
<u>Members' Equity</u>				<u>Capital Effectif des Sociétaires</u>
Members' loans	.5	.5	1.8	Emprunts, sociétaires
Patronage loans	2.9	2.9	1.9	Ristournes prêtées
Share capital	28.3	26.5	24.5	Capital social
Reserves	2.0	2.1	4.2	Réserves
Surplus	6.9	5.0	5.4	Surplus
Sub-total	40.6	37.0	37.8	Sous-total
Total	119.3	107.0	100.6	Total

Appendix A.- Number by types of Marketing and Purchasing Co-operatives in Canada, 1963
Annexe A.- Nombre par types de coopératives de vente et d'achat au Canada, 1963

Types	: B.C. : Alta. : : : Que. : P.B. : I.S. : P.E.I. : Nfld. : Inter- : : C.B. : Alb. : Sask. : Man. : Ont. : Qué. : N.-B. : N.-E. : I.P.-E. : T.-I. : prov. : Canada : - number - - nombre -												Types
Marketing													De Vente
Dairy p.	5	6	2	6	72	119	6	6	6	-	-	-	Produits laitiers
Fruits & veg.	9	2	-	2	9	10	2	8	2	-	-	-	Fruits et légumes
Agency basis	25	24	6	2	7	-	-	-	-	-	5	-	Agence
Other	4	4	5	6	9	32	1	2	-	-	-	-	Autres
Sub-total	43	36	13	16	97	161	9	16	8	-	5	-	Sous-total
Purchasing													D' Achat
Food	20	58	33	16	20	59	19	27	7	39	-	-	P. alimentaires
Feed	5	-	2	2	35	68	1	4	1	1	-	-	Aliments, bétail
Petroleum	3	12	89	7	3	-	-	-	-	-	-	-	P. du pétrole
Mixed	8	32	187	68	59	90	16	27	5	1	-	-	Mixtes
Other	10	3	9	2	10	28	6	4	-	-	1	-	Autres
Sub-total	46	105	320	95	127	245	42	62	13	41	1	-	Sous-total
Mixed M. & P.	-	-	-	-	12	60	5	4	-	1	-	-	Mixtes de V. et d'ia.
Grand total	89	141	333	111	236	466	56	82	21	42	6	-	Grand total

Annexe B.- Ventes totales par types de coopératives de vente et d'achat au Canada, 1963

Types of Co-operatives:	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Mild.	Inter-	Types de Co-opératives
											</	

Appendix C.- Itemized Sales by Types of Marketing and Purchasing Co-operatives in Canada, 1963
Annexe C.- Détail des ventes par types de coopératives de vente et d'achat au Canada, 1963

Types of Co-operatives	Dairy prod. P. laitiers	Fruits & veg. Fruits et lég.	Grains Céréales	Livestock Bestiaux	Eggs & poul. Oufs et vol.	Others Autres	Food prod. P. alimentaires	Feed Aliments, bétail	Petrol. prod. P. du Pétrole	Autres	Total	Types de Coopératives
- million dollars - - millions de dollars -												
<u>Marketing</u>												
Dairy p.	234.8	-	-	3.3	12.1	1.4	1.2	5.7	.2	2.8	261.5	De Vente Produits laitiers
Fruits & veg.	-	20.3	-	-	.2	-	.6	.6	-	3.3	25.0	Fruits et légumes
Agency basis 1/	-	18.5	504.5	168.4	-	1.7	-	2.0	.1	9.6	704.8	Agence
Other	-	.3	7.1	12.3	30.5	10.6	.6	3.2	.7	1.9	67.2	Autres
Sub-total	234.8	39.1	511.6	184.0	42.8	13.7	2.4	11.5	1.0	17.6	1,058.5	Sous-total
<u>Purchasing</u>												
Food	.1	-	-	.4	-	.4	61.4	2.2	2.5	9.8	76.8	D'Achat P. alimentaires
Feed	3.1	.1	1.1	8.3	1.6	-	3.4	55.2	5.8	9.8	88.4	Aliments, bétail
Petroleum	-	-	-	-	-	-	.3	.3	22.8	9.0	32.4	P. du pétrole
Mixed	2.2	.4	2.2	7.6	1.1	.5	57.2	33.0	44.3	71.3	219.8	Mixtes
Other	.3	.6	.1	1.1	.3	-	.4	5.2	.3	22.7	31.0	Autres
Sub-total	5.7	1.1	3.4	17.4	3.0	.9	122.7	95.9	75.7	122.6	448.4	Sous-total
<u>Mixed M. & P.</u>	16.8	2.7	10.1	9.5	2.8	.8	5.0	17.8	5.6	11.2	82.3	Mixtes de V. et d'A.
Grand total	257.3	42.9	525.1	210.9	46.6	15.4	130.1	125.2	82.3	151.4	1,589.2	Grand total

1/ Handling fruits and vegetables or livestock or grain and livestock.

Appendix E.-- Number by Types of Production Co-operatives in Canada, 1963
Annexe E.-- Nombre par types de coopératives de production au Canada, 1963

Types	Alta.:		Sask.:	Man.:	Que.:		N.B.:		N.S.:		Canada	Types
	Alb.:	Ont.:			Qué.:	N.-B.:	N.-E.:					
	number	number										
Artificial Insemination	18	18	6	-	-	-	23	9	-	-	74	Insémination artificielle
Farm	1	18	1	2	-	-	-	-	-	-	22	Fermes
Feeders	38	35	-	-	-	-	-	-	-	-	73	Engraisseurs
Fodder	-	45	-	-	-	-	-	-	-	-	45	Fourrages
Grazing	7	115	-	-	-	-	1	-	-	-	123	Pâturages
Other	3	7	-	-	-	3	1	1	-	-	15	Autres
Total	67	238	7	2	3	3	25	10	-	-	352	Total

Appendix F.- Number by Types of Service Co-operatives in Canada, 1963
Annexe F.- Nombre par types de coopératives de services au Canada, 1963

Types	B.C. :	Alta. :	Sask. :	Man. :	Ont. :	Que. :	N.B. :	N.S. :	Nfld. :	Canada :	Types
	C.-B. :	Alb. :					N.-B. :	N.-E. :	T.-N. :		
					- number -						
					- nombre -						
Cold storage	1	-	5	-	8	5	-	1	-	20	Entrepôts F.
Electricity	-	374	4	-	-	25	-	-	-	403	Electricité
Housing	2	1	1	3	9	10	1	-	8	35	Habitation
Medical	1	-	-	-	35	3	-	4	-	43	Médicales
Seed cleaning	1	49	4	1	-	2	-	-	-	57	Criblage de s.
Transportation	10	3	-	5	13	6	-	-	1	38	Transport
Water works	2	1	-	3	1	14	1	-	-	22	Aqueduc
Other	8	24	10	4	5	17	-	2	-	70	Autres
Total	25	452	24	16	71	82	2	7	9	688	Total

1964

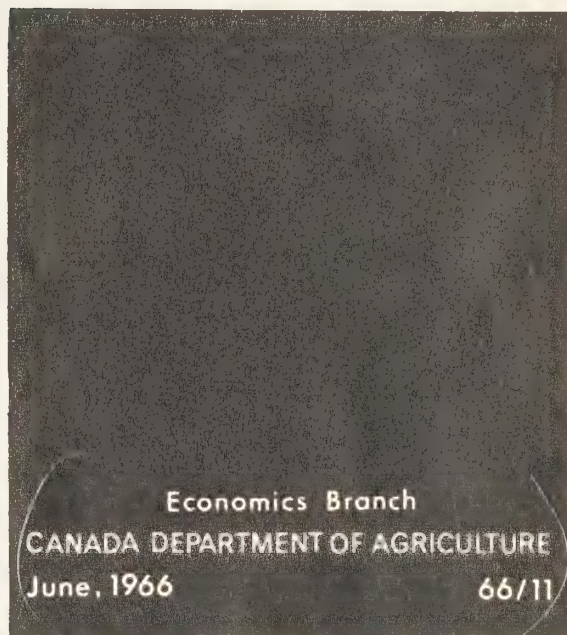
CO-OPERATION IN CANADA

33rd Annual Summary



LA COOPÉRATION AU CANADA

33^e rapport annuel



CO-OPERATION IN CANADA, 1964

Co-operation in Canada for the calendar year 1964 is the thirty-third annual summary of co-operative activities in Canada prepared by the Economics Branch.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesales. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary: marketing and purchasing co-operatives, production co-operatives, fishermen's co-operatives, service co-operatives and co-operative wholesales. Finance co-operatives are the object of a separate report by the Branch. Insurance co-operatives and co-operative recreational associations are not part of the Branch annual survey.

1964 CO-OPERATIVE BUSINESS ACTIVITIES

In 1964, 2,643 local co-operatives with membership of 1.6 million reported a Total Volume of business of \$1.85 billion and Assets of \$818 million (Tables 1, 2 and 3). Compared with 1963, the number of reporting co-operatives declined by 62 and membership by 52,000. Total business increased by \$173 million or by ten per cent. Assets were unchanged.

By groups, the increase in volume of business was as follows: \$162.7 million for marketing and purchasing co-operatives; \$6.6 million for production co-operatives; \$2.8 million for fishermen's co-operatives and \$1 million for service co-operatives.

LA COOPÉRATION AU CANADA, 1964

Le présent rapport représente le trente-troisième résumé annuel de l'activité co-opérative du Canada préparé par la Direction de l'économie.

Les renseignements contenus dans le rapport ont été gracieusement fournis par les coopératives particulières, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Ce résumé national contient des rapports sur cinq groupes de coopératives: coopératives d'achat et de vente, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros. Les coopératives de finance font l'objet d'un rapport séparé qui est aussi préparé par cette Direction. Les coopératives d'assurance et les associations coopératives de récréation n'entrent pas dans l'étude annuelle de la Direction.

ACTIVITÉS COMMERCIALES DES COOPÉRATIVES, 1964

En 1964, 2,643 coopératives locales comprenant 1.6 million de membres ont signalé un volume d'affaire s'élevant à 1.85 milliard de dollars et un actif de 818 millions de dollars (tableau 1, 2 et 3). En comparaison de 1963, le nombre des coopératives qui ont fait rapport a diminué de 62 et le nombre des membres a aussi fléchi de 52,000. Le montant global des affaires a augmenté de 173 millions de dollars, soit de 10 p. 100; l'actif n'a pas changé.

Les augmentations de volume des affaires par groupe ont été comme il suit: 162.7 millions de dollars pour les coopératives de vente et d'achat; 6.6 millions de dollars pour les coopératives de production; 2.8 millions de dollars pour les coopératives de pêcheurs et 1 million de dollars pour les coopératives de services.

MARKETING AND PURCHASING CO-OPERATIVES

Marketing and purchasing co-operatives are reported in Tables 4 and 5. Their sales reflected the increased value of total farm marketing and farm purchasing activities. In Canada for specific periods such as crop year 1963-64 for grains, fruits, livestock and hogs; calendar year 1964, for other farm products and farm supplies.

Sales of grain by co-operatives increased by \$118 million. Both production and exports of grain in Canada were at a record level for 1963-1964. Sales of dairy products by co-operatives increased by \$20.3 million. While milk production in Canada in 1964 was unchanged from 1963, average value of all milk produced was up by about three per cent. Sales of poultry and eggs by co-operatives increased by \$3.3 million and sales of fruits and vegetables by \$3 million. Co-operatives sales of livestock showed a decrease of \$14.3 million, however, a large co-operative handling livestock (\$9 million) ceased to operate in 1964. Sales of other farm products were unchanged. A small number of co-operatives with sales of \$1 million of wood products were reclassified as production co-operatives.

Sales of supplies by co-operatives increased from \$489.0 million in 1963 to \$522.8 million in 1964; an increase of \$33.8 million or 6.9 per cent. The Index of Commodities and Services used by farmers in Canada showed a small increase in 1964 over 1963, reflecting larger quantities of goods purchased and higher prices for commodities and services used by farmers. However, an analysis of business activities of marketing and purchasing co-operatives according to volume of sales revealed that a small group of co-operatives accounted for a very large percentage of the increase in sales of farm supplies.

COOPÉRATIVES D'ACHAT ET DE VENTE

On trouvera les rapports de coopératives d'achat et vente aux tableaux 4 et 5. Leurs ventes reflètent la valeur accrue des activités globales dans les domaines de l'achat et de la vente en agriculture. Ces chiffres portent sur certaines périodes comme la campagne agricole 1963-1964, pour les céréales, les fruits, les bestiaux et les porcs; sur l'année civile 1964 pour les produits agricoles et les approvisionnements agricoles.

Les ventes de céréales par les coopératives ont augmenté de 118 millions de dollars. La production et les exportations de céréales au Canada ont atteint des niveaux records en 1963-1964. Les produits agricoles vendus par les coopératives ont augmenté en valeur de 20.3 millions de dollars. Alors que la production de lait au Canada est restée la même en 1964 qu'en 1963, la valeur moyenne de tout le lait produit a augmenté d'environ 3 p. 100. Les ventes de volailles et d'oeufs par les coopératives ont augmenté de 3.3 millions de dollars alors que les ventes de fruits et légumes se sont accrues de 3 millions de dollars. Les ventes en coopération des bestiaux ont diminué de 14.3 millions de dollars; toutefois, une coopérative importante, qui manutentionnait les bestiaux (9 millions de dollars), a cessé ses opérations en 1964. Les ventes des autres produits agricoles n'ont pas changé. Un petit nombre de coopératives dont les ventes atteignaient 1 million de dollars en produits forestiers ont été reclassées comme coopératives de production.

Les ventes de fournitures par les coopératives ont augmenté de 489 million de dollars, en 1963, à 522.8 millions de dollars en 1964, soit une augmentation de 33.8 millions de dollars ou 6.9 p. 100. L'indice des denrées et services utilisés par les cultivateurs au Canada a fait voir une légère augmentation en 1964 en comparaison de 1963, ce qui s'explique par de plus grandes quantités de marchandises achetées et des prix plus élevés pour les denrées et services utilisés par les cultivateurs. Toutefois, une analyse des activités commerciales et des ventes ou

Seventy-five of the larger co-operatives accounted for 2/3 of the increase in sales of farm supplies. They also accounted for most of the increase in sales of farm products. All other marketing and purchasing co-operatives (1,471) maintained their sales in 1964 at the high level reported in 1963.

The larger co-operatives included nine agency basis co-operatives, thirty-one marketing co-operatives, twenty-five purchasing co-operatives and ten mixed marketing and purchasing co-operatives. These 75 co-operatives accounted for 87 per cent of the co-operative total in marketing of farm products and 34 per cent of the co-operative total in sales of supplies.

Assets and liabilities were the same as in 1963.

OTHER GROUPS OF CO-OPERATIVES

The 1964 data for production co-operatives are given in Tables 6 and 7; for fishermen's co-operatives in Tables 8 and 9, and for service co-operatives in Tables 10 and 11.

Co-operative wholesales increased their total sales from \$358 million in 1963 to \$382 million in 1964. The increase amounted to almost seven per cent. The most important increases recorded were for sales of food products, \$6.4 million; hardware and machinery, \$6.4 million; sales of livestock, \$4.1 million; sales of building material, \$3.3 million. Sales of fertilizer and spray material declined by \$2.7 million. Sales of petroleum products were unchanged from 1963. (Table 12).

Total assets of co-operative wholesales increased by \$3.5 million over 1963. Share capital increased by \$2.8 million. (Table 13).

achats des coopératives selon leur volume a révélé qu'un petit groupe de coopératives sont cause d'un très fort pourcentage de l'augmentation des ventes de fournitures agricoles.

Les 75 plus importantes coopératives sont responsables des deux tiers de l'augmentation des ventes de fournitures agricoles. On leur doit aussi la plus grande partie de l'augmentation des ventes de produits agricoles. Toutes les autres co-opératives d'achat et de vente (1,471) ont maintenu leurs ventes en 1964 au même niveau élevé qu'en 1963.

Les grandes coopératives comprennent 9 coopératives à titre d'agents 31 coopératives de vente, 25 coopératives d'achat et dix coopératives mixtes d'achat et de vente. Ces 75 coopératives sont cause de 87 p. 100 des ventes coopératives globales de produits agricoles et de 34 p. 100 des ventes coopératives globales de fournitures.

L'actif et le passif ont été les mêmes qu'en 1963.

AUTRES GROUPES DE COOPÉRATIVES

Les données de 1964 pour les coopératives de production se trouvent aux tableaux 6 et 7; pour les coopératives de pêcheurs, aux tableaux 8 et 9, pour les coopératives de services aux tableaux 10 et 11.

Les coopératives de gros ont augmenté leurs ventes de 358 millions de dollars, en 1963, à 382 millions de dollars en 1964. Il s'agit d'une augmentation de près de 7 p. 100. Les augmentations les plus importantes se sont produites dans le cas des ventes de produits alimentaires, soit 6.4 millions de dollars; quincaillerie et machines, 6.4 millions de dollars; ventes de bestiaux, 4.1 millions de dollars; ventes de matériaux de construction, 3.3 millions de dollars. Les ventes d'engrais chimiques et de produits de pulvérisation ont fléchi de 2.7 millions de dollars. Les ventes de produits du pétrole ont été les mêmes qu'en 1963 (tableau 12).

L'actif total des coopératives de gros a augmenté de 3.5 millions de dollars en comparaison de 1963. Le capital-actions a augmenté de 2.8 millions de dollars (tableau 13).

PURCHASING MIXED CO-OPERATIVES

The number of purchasing mixed co-operatives reporting in 1964 was 477 (Appendix A). This is the most important type in terms of numbers and a dominant type in six of the 10 provinces.

Sales of supplies by purchasing mixed co-operatives amounted to \$215 million in 1964 and accounted for 41 per cent of the total sales of supplies by marketing and purchasing co-operatives. A breakdown of sales is shown in Appendix B. Assets amounted to \$116 million (Appendix C), and accounted for 17 per cent of total assets of all marketing and purchasing co-operatives.

Calculations were made for value of services rendered and a number accounting ratios for co-operatives in all provinces. The information is now being cumulated for comparison purposes in future years and as additional measures of growth. The calculations for purchasing mixed co-operatives reporting in 1964 were as follows:

	Per cent
Sales of purchasing mixed co-operatives	100.0
Cost of goods sold	83.8
Gross margin	16.2
Service revenue	1.2
Value of services rendered	17.4
Expenses	16.3
Savings from operations	1.1
Other income	2.4
Savings for the year	3.5

Inventory turnover, once every 62 days
 Receivable turnover, once every 32 days
 Ratio of current assets to current liabilities, 2.2 to 1
 Share of members' equity in total assets, 56.2%
 Ratio of sales to total assets, 1.9 to 1

COOPÉRATIVES MIXTES D'ACHAT

Les coopératives mixtes d'achat qui ont fait rapport en 1964 étaient au nombre de 477 (Appendice A). Elles constituent le type le plus important quant au nombre et constituent le type dominant dans six des dix provinces.

Les ventes de fournitures par les coopératives mixtes d'achat se sont élevées à 215 millions de dollars en 1964, et elles représentent 41 p. 100 des ventes globales de fournitures faites par les coopératives de vente et d'achat. On trouvera une répartition de ces ventes à l'appendice B. L'actif s'est élevé à 116 millions de dollars (Appendice C). Il représentait 17 p. 100 de l'actif global de toutes les coopératives de vente de d'achat.

Des calculs ont été faits pour estimer la valeur des services rendus et un nombre a été déterminé pour en établir la proportion dans toutes les provinces. On est à accumuler ces renseignements en vue d'établir des comparaisons au cours des années à venir et de les utiliser comme mesures additionnelles de croissance. Ces calculs pour les coopératives mixtes d'achat qui ont fait rapport en 1964, sont les suivants:

P. 100

Ventes des coopératives mixtes d'achat	100
Coût des marchandises vendues	83.8
Marge brute	16.2
Revenu de services	1.2
Valeur des services rendus	17.4
Dépenses	16.3
Epargne réalisée	1.1
Autre revenu	2.4
Epargne pour l'année	3.5

Roulement de l'inventaire: une fois tous les 62 jours
 Roulement des comptes recevables: une fois tous les 32 jours

Proportion de l'actif courant par rapport au passif courant: 2.2 à 1
 Part de l'actif global revenant aux membres 56.2 p. 100
 Proportion des ventes par rapport à l'actif global: 1.9 à 1

Table 1.- Summary of Co-operatives Reporting in Canada, 1964
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1964

Groups	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter- provincial	Canada	Groups
	- number -	- number -	- number -	- number -	- number -	- number -	- number -	- number -	- number -	- number -	- number -	- number -	
Associations													
Reporting													
Mark. & Purch.	91	137	313	112	234	464	54	80	15	40	6	1,546	Sociétés Déclarantes De vente et d'Achat
Production	-	65	231	7	4	17	25	9	-	-	-	358	Production
Fishermen's	3	1	13	4	4	30	7	12	4	2	-	80	Pêcheurs
Services	27	452	32	14	72	52	2	5	-	3	-	659	Services
Total	121	655	589	27	314	563	88	106	19	45	6	2,643	Total
Membership Reported													
Mark. & Purch.	51	246	442	185	110	84	16	27	9	8	125	1,305	Sociétaires Déclarés De Vente et d'Achat
Production	-	8	9	1	-	1	6	4	-	-	-	29	Production
Fishermen's	4	-	1	-	-	3	1	1	-	-	-	10	Pêcheurs
Services	60	77	11	2	87	15	-	-	-	-	-	252	Services
Total	115	331	463	188	197	105	23	32	9	8	125	1,596	Total
Volume of Business													
Mark. & Purch.	108.9	273.8	527.5	163.7	205.6	272.0	24.3	42.9	11.1	6.3	144.5	1,780.6	Chiffre d'Affaires De Vente et d'Achat
Production	-	6.1	4.4	-	.5	3.6	.2	.4	-	-	-	15.2	Production
Fishermen's	13.3	-	1.7	.3	1.0	3.6	1.8	4.0	1.4	.2	-	27.3	Pêcheurs
Services	6.1	11.6	.6	.6	7.1	5.4	-	-	-	.1	-	31.5	Services
Total	128.3	291.5	534.2	164.6	214.2	284.6	26.3	47.3	12.5	6.6	144.5	1,854.6	Total
Assets													
Mark. & Purch.	41.2	92.3	218.6	73.0	65.9	79.9	8.3	16.9	3.1	3.0	95.3	697.5	Actif De Vente et d'Achat
Production	-	5.0	4.6	.1	.2	2.0	.1	.1	-	-	-	12.1	Production
Fishermen's	8.1	-	.8	.1	.4	2.2	1.2	1.8	.5	.1	-	15.2	Pêcheurs
Services	10.8	61.3	1.2	1.3	9.6	8.2	.1	.1	-	.4	-	93.0	Services
Total	60.1	158.6	225.2	74.5	76.1	92.3	9.7	18.9	3.6	3.5	95.3	817.8	Total

Table 2.- Volume of Business of Co-operatives Reporting in Canada, 1964.

	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter.
Alta.						
B.C.						
C.B.						
Man.						
Sask.						
Alb.						
Prov.						
Canada						

Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1964.

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.E.	I.P.-E.	T.-N.	prov.	Inter.-:
Assets												
Cash	1.8	3.5	8.2	1.5	4.4	6.4	.6	.8	.3	.3	1.2	29.0
Receivables	10.0	10.2	14.2	7.1	21.1	23.1	1.3	3.7	.7	.3	6.1	87.8
Inventories	11.2	53.5	117.8	29.8	13.9	19.7	2.4	4.6	.9	1.2	61.6	316.6
Other current	2.1	2.0	3.8	.8	1.0	.8	.3	.3	.1	.1	1.4	12.7
Property, equip.	24.9	84.5	61.2	27.6	26.0	34.5	3.9	7.0	1.3	1.6	23.9	297.2
Investments	9.8	4.0	19.7	7.1	8.9	7.1	1.2	1.7	.3	-	.1	59.9
Other Assets	.3	.9	.3	.4	.8	.7	-	.2	-	-	1.0	4.6
Total	60.1	158.6	225.2	74.5	76.1	92.3	9.7	18.9	3.6	3.5	95.3	817.8
Liabilities to the Public												
Short-term loans	7.3	23.4	65.6	21.5	5.1	5.5	.6	3.4	.5	.1	85.3	174.3
Accounts payable	9.5	6.9	34.1	7.2	15.5	12.7	1.4	2.8	.6	.6	15.7	107.0
Other current	2.9	2.6	2.2	1.6	5.4	4.6	.1	.2	.1	.1	.9	20.7
Long-term loans	13.7	27.6	18.8	13.7	12.3	14.8	2.6	3.2	.3	.6	9.5	117.1
Sub-total	33.4	60.5	120.1	44.0	42.3	46.7	4.9	9.6	1.5	1.4	51.4	419.0
Members' Equity												
Members' loans	12.4	9.7	20.5	4.2	7.9	1.3	.6	2.7	.2	.1	-	59.6
Patronage loans	2.3	21.3	18.6	2.9	6.3	3.3	.1	.1	.1	.3	5.7	61.0
Share Capital	7.2	12.3	28.6	10.2	5.1	19.7	2.8	4.3	1.1	1.4	10.8	103.5
Reserves	3.5	41.0	17.5	9.3	10.3	21.3	.9	2.1	.5	.3	9.9	116.6
Surplus	1.3	13.8	19.9	3.9	4.2	6.0	.6	.1	.2	-	7.5	57.5
Sub-total	26.7	98.1	105.1	30.5	33.8	51.6	5.0	9.3	2.1	2.1	33.9	398.2
Total	60.1	158.6	225.2	74.5	76.1	92.3	9.7	18.9	3.6	3.5	95.3	817.8
1963 Total	49.1	152.8	226.3	74.7	71.6	108.5	9.6	17.8	3.3	4.4	100.6	818.7

Table 4.- Volume of Business of Marketing and Purchasing Co-operatives Reporting in Canada, 1964
Tableau 4.- Chiffre d'affaires des coopératives de vente et d'achat déclarantes en Canada, 1964

: B.C.: Alta. : : : Que.: N.B.: N.S.: P.E.I.: Mfld.: Inter-: : C.-B.: Alb. : Sask.: Man.: Ont.: Qué.: N.-B.: N.-E.: I.P.-E.T.-N.: prov.: Canada:													
- million dollars - - millions de dollars -													
Farm Products													
Dairy products	37.4	35.0	25.2	10.6	61.7	90.6	7.5	11.3	3.0	-	282.3	Produits Agricoles	
Fruits & veg.	24.2	.3	-	.5	8.5	5.2	1.3	3.5	2.4	-	45.9	Produits laitiers	
Grains & seeds	-	119.5	309.9	75.9	20.8	-	.1	-	-	-	643.0	Fruits et légumes	
Livestock	8.4	45.2	73.4	28.9	14.3	24.7	.5	4.7	-	-	196.6	Céréales et semences	
Poultry & eggs	-	12.6	3.2	4.9	4.6	23.6	1.1	1.6	.3	-	51.9	Bestiaux	
Miscellaneous	.3	1.4	.8	1.7	1.7	5.9	.3	.3	-	1.6	14.3	Volailles, oeufs	
Sub-total	70.3	214.0	412.5	122.5	111.6	150.0	10.8	21.4	5.7	.3	1,234.0	Divers	
										.3	144.9	Sous-total	
Supplies													
Food products	13.0	21.0	34.5	11.5	12.0	27.3	5.4	8.5	3.5	4.5	141.2	Produits alimentaires	
Feed	14.8	1.9	2.0	2.5	34.7	57.1	3.0	6.0	.7	.3	124.6	Aliments du bétail	
Fertilizer, spray	1.2	3.4	5.1	1.6	10.2	.9	.6	1.3	.3	-	5.9	Engrais, anti-par.	
Clothing, home f.	1.7	2.7	5.5	1.5	.4	1.7	.6	.5	.2	.8	-	Vêtements, ameuhl.	
Hardware	2.9	3.6	9.1	3.4	7.7	8.2	1.3	1.1	.4	.1	-	Quincaillerie	
Machinery	.1	1.5	2.8	1.2	1.7	6.5	.1	.3	-	-	19.2	Machineries	
Building material	.3	4.9	13.0	5.5	2.7	1.9	.3	1.3	-	.1	30.1	Matériaux (constr.)	
Seed	.1	-	-	.3	2.2	.4	-	.1	-	.9	4.0	Semences	
Petroleum	2.9	17.2	30.9	9.7	12.9	9.5	1.5	.8	.1	-	85.5	Pétrole	
Miscellaneous	.5	2.1	4.4	1.3	4.7	3.5	.4	1.1	.1	.2	20.1	Divers	
Sub-total	37.5	58.3	107.3	38.5	89.2	117.0	13.2	21.0	5.3	6.0	29.5	522.8	Sous-total
										6.3	144.4	1,756.8	Ventes totales
Total sales	107.8	272.3	519.8	161.0	206.8	267.0	24.0	42.4	11.0	-	-	11.2	Recettes services
Service revenue	.7	.7	4.2	.5	2.7	2.0	.1	.3	-	-	.1	12.6	Autres revenus
Other income	.4	.8	3.5	2.2	2.1	3.0	.2	.2	.1	-	-	-	
Total volume of business	108.9	273.8	527.5	163.7	205.6	272.0	24.3	42.9	11.1	6.3	144.5	1,780.6	Chiffre d'affaires total
1963 Total	102.0	235.0	462.5	159.3	191.3	255.2	24.4	42.4	10.2	5.9	129.7	1,617.9	Total 1963

Tableau 5.- Bilan des coopératives de vente et d'achat au Canada, 1964.

1963 Total

Table 6.- Volume of Business of Production Co-operatives in Canada, 1964
Tableau 6.- Chiffre d'affaires des coopératives de production au Canada, 1964

	: Alta.	:	: Man.	:	: Ont.	:	: Qué.	:	: N.B.	:	: N.S.	:
	: Alb.	:	: Sask.	:	: Que.	:	: N.-B.	:	: N.-F.	:	: Canada	:
	- thousand dollars -											
	- milliers de dollars -											
Service revenue	740		1,148		33		275		131		147	
Other income	27		60		3		5		68		24	
Sub-total	767		1,208		36		280		199		171	
Sales of Products and Supplies												
Livestock	5,256		2,702		-		-		-		176	
Other	43		531		36		3,344		21		-	
Sub-total	5,299		3,233		36		3,344		21		176	
Total Volume of Business	6,066		4,441		72		3,624		220		347	
1963 Total	5,203		1,923		73		762		256		321	

Table 7.- Balance Sheet of Production Co-operatives in Canada, 1964
Tableau 7.- Bilan des coopératives de production au Canada, 1964

	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	Canada
	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	Canada
- thousand dollars - - milliers de dollars -								
Assets								
Cash	293	194	4	15	73	22	38	639
Receivables	2,057	1,604	4	15	239	17	14	3,950
Inventories	517	384	7	47	762	6	5	1,728
Other current	281	72	4	2	47	5	-	411
Property, equip.	1,492	2,120	36	103	870	60	50	4,731
Investments	325	228	20	5	5	3	13	599
Other assets	44	-	-	2	35	-	1	82
Total	5,009	4,602	75	189	2,031	113	121	12,140
Liabilities to the Public								
Short-term loans	2,314	1,578	1	21	434	8	-	4,356
Accounts payable	94	168	4	16	61	38	5	386
Other current	530	434	-	-	417	9	-	1,390
Long-term loans	991	374	27	37	669	-	-	2,152
Sub-total	3,929	2,554	32	126	1,581	55	5	8,284
Members' Equity								
Members' loans	310	946	24	7	-	-	8	1,295
Patronage loans	13	336	-	5	24	-	-	378
Share capital	587	576	2	28	194	14	9	1,410
Reserves	46	130	7	29	139	4	55	420
Surplus	124	60	10	(8)	93	40	34	353
Sub-total	1,080	2,048	43	61	450	58	116	3,856
Total	5,009	4,602	75	189	2,031	113	121	12,140
1963 Total	2,415	4,406	62	91	510	162	105	7,751
1963 Total								

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	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	
	C.-B.	Alb.	Sask.	Man.	Ont.	Que.	N.-B.	N.-E.	I.-P.-E.	T.-N.	Canada
							- thousand dollars -				
							- milliers de dollars -				
Products and supplies											
Fishing supplies	10,245	8	1,488	246	753	2,811	1,474	3,468	1,136	115	21,744
	538	-	-	7	214	733	136	371	202	14	2,215
Sub-total	10,783	8	1,488	253	967	3,544	1,610	3,839	1,338	129	23,959
Food products	2,145	-	-	12	-	-	64	113	-	79	2,413
Other	280	-	-	34	-	-	56	13	33	21	437
Sub-total	2,425	-	-	46	-	-	120	126	33	100	2,850
Total sales	13,208	8	1,488	299	967	3,544	1,730	3,965	1,371	229	26,809
Service revenue	75	-	220	-	2	62	6	5	-	-	370
Other income	25	-	10	-	1	14	11	16	6	2	85
Total volume of business	13,308	8	1,718	299	970	3,620	1,747	3,986	1,377	231	27,264
1963 Total	11,436	21	1,429	294	1,404	3,894	1,520	3,049	1,468	-	24,515

Table 10.- Volume of Business Co-operatives in Canada, 1964
Tableau 10.- Chiffre d'affaires des coopératives de services au Canada, 1964

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.E.	N.B.	P.E.	T.-N.	Canda
	: B.C.	: Alta.	: Sask.	: Man.	: Ont.	: Qué.	: N.E.	: N.B.	: P.E.	: T.-N.	: Canda :
- thousand dollars - - milliers de dollars -											
Service revenue	5,144	11,182	471	353	6,689	1,950	10	36	759	25,994	Revenue des services
Other Income	89	79	69	6	302	312	-	1	9	867	Autres revenus
Sub-total	5,233	11,261	540	359	6,991	2,262	10	37	168	26,861	Sous-total
Sales of products and supplies	858	310	97	249	92	3,111	-	-	-	4,717	Ventes de produits et de fournitures
Total volume of business	6,091	11,571	637	608	7,083	5,373	10	37	168	31,578	Chiffre d'affaires total
Total 1963	4,468	8,725	367	432	6,118	12,309	10	47	4	30,490	1963 Total

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[illegible]

Table 12.- Sales of Co-operative Wholesales in Canada, 1962-64
 Tableau 12.- Ventes par les coopératives de gros au Canada, 1962-1964

	1964	1963	1962
- millions de dollars -			
<u>Products</u>			
Dairy products	23.6	20.7	21.4
Fruits & veg.	2.6	2.6	3.1
Grains & seeds	7.1	7.1	7.6
Livestock	84.1	80.0	76.8
Poultry & eggs	15.0	15.9	13.9
Fish	11.1	10.4	8.9
Miscellaneous	.1	.1	.2
Sub-total	143.6	136.8	131.8
<u>Supplies</u>			
Food products	55.8	49.4	42.9
Feed	56.2	53.9	53.5
Fertilizer, spray	13.9	15.6	13.1
Clothing, home f.	5.2	4.2	3.8
Hardware and machinery	33.3	26.9	26.4
Building material	18.9	15.6	13.3
Petroleum	48.4	47.8	45.0
Miscellaneous	6.6	8.1	7.3
Retail	.4	-	.7
Sub-total	233.7	221.5	206.0
Total	382.3	358.3	337.8
			Total

Produits
 Produits laitiers
 Fruits et légumes
 Céréales et semences
 Bestiaux
 Volailles et oeufs
 Poissons
 Divers

Fournitures
 Produits alimentaires
 Aliments du bétail
 Engrais, anti-par.
 Vêtements et ameubl.
 Machineries et Quinc.
 Matériaux (constr.)
 Pétrole
 Divers
 Ventes au détail

Table 13.-- Balance Sheet of Co-operative Wholesales in Canada, 1962-64
Tableau 13.-- Bilan des coopératives de gros au Canada, 1962-1964

	1964	1963	1962
	- million dollars -		
	- millions de dollars -		
<u>Assets</u>			<u>Actif</u>
Cash	2.2	2.8	En caisse 1.8
Receivables	35.0	35.3	Comptes à recevoir 32.2
Inventories	27.8	26.5	Inventaires 23.5
Other current	2.1	1.8	Autre réalisable -
Property, equip.	32.2	33.2	Propriété, équip. 30.8
Investments	20.4	16.1	Placements 14.4
Other assets	3.1	3.6	Autres actifs 4.3
Total	122.8	119.3	Total 107.0
<u>Liabilities to the Public</u>			<u>Dettes dues au Public</u>
Short-term loans	19.7	19.9	Emprunts, court terme 16.7
Accounts payable	19.2	20.9	Comptes payables 16.9
Other current	1.6	2.3	Autres, court terme 4.5
Long-term loans	38.0	35.6	Emprunts, long terme 31.9
Sub-total	78.5	78.7	Sous-total 70.0
<u>Members' Equity</u>			<u>Capital Effectif des Sociétaires</u>
Members' loans	.4	.5	Emprunts, sociétaires .5
Patronage loans	2.9	2.9	Ristournes prêtées 2.9
Share capital	31.0	28.3	Capital social 26.5
Reserves	2.7	2.0	Réserves 2.1
Surplus	7.3	6.9	Surplus 5.0
Sub-total	44.3	40.6	Sous-total 37.0
Total	122.8	119.3	Total 107.0

Appendix B.- Volume of Business of Purchasing Mixed Co-operatives in Canada, 1964
Annexe B.- Chiffre d'affaires des coopératives d'achat mixtes au Canada, 1964

[illegible]

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.E.	T.N.	Canada
	: B.C.	: Alta.	: Sask.	: Man.	: Ont.	: Qué.	: N.-B.	: N.-E.	: I.P.E.	: T.N.	: Canada
	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -	- million dollars -
Assets											
Cash	.1	.2	1.1	.5	.5	.6	.1	.1	.1	.	3.2
Receivables	.3	.7	4.9	3.2	6.9	2.8	.2	.4	.1	.	19.5
Inventories	.8	2.3	13.6	5.1	4.9	2.9	.8	.7	.2	.3	31.6
Other current	-	-	.4	.1	.2	-	-	-	.2	-	.9
Property, equip.	.8	1.6	19.3	5.3	5.9	2.5	.5	.4	-	.1	36.4
Investments	.1	.5	14.2	5.1	2.4	1.1	.2	.4	-	-	24.0
Other assets	-	-	-	.1	-	-	-	-	-	-	.1
Total	2.1	5.3	53.5	19.4	20.8	9.9	1.8	2.0	.5	.4	115.7
Liabilities to the Public											
Short-term loans	.1	.6	1.5	1.7	3.4	.6	.1	.2	.1	-	8.3
Accounts payable	.5	.6	4.2	2.0	4.0	1.3	.3	.4	-	.1	13.4
Other current	.1	.1	1.3	.8	.8	.4	-	-	-	-	3.5
Long-term loans	.6	2.6	18.0	3.2	2.9	1.2	.5	.1	.1	-	25.5
Sub-total	1.3	2.3	23.0	7.6	11.1	3.5	.9	.7	.2	.1	50.7
Members' Equity											
Members' loans	.1	.2	.5	2.2	2.9	-	.1	.8	-	.1	6.9
Patronage loans	-	.1	.1	-	2.4	.5	-	-	.1	-	3.2
Share capital	.7	2.1	22.1	7.3	.7	2.2	.5	.1	.2	.2	36.1
Reserves	.3	.1	3.8	.9	2.9	3.1	.2	.3	-	-	11.6
Surplus	(.3)	.5	4.0	1.4	.8	.6	.1	.1	-	-	7.2
Sub-total	.8	3.0	30.5	11.8	9.7	6.4	.9	1.3	.3	.3	65.0
Total	2.1	5.3	53.5	19.4	20.8	9.9	1.8	2.0	.5	.4	115.7

Appendix D.- Number by Types of Production Co-operatives in Canada, 1964
Annexe D.- Nombre par types de coopératives de production au Canada, 1964

Types	:Alta.: : : :Que.: N.E.: N.S.: : :Alb.: Sask.: Man.: Ont.:Qué.: N.B.: N.-E.: Canada: : -- nombre -- -- nombre --										Types
Artificial Insemination	13	23	6	-	-	23	9	74			Insémination artificielle
Farm	2	14	1	1	-	-	-	18			Fermes
Feeders	40	35	-	-	-	-	-	75			Engraisseurs
Fodder	-	41	-	-	-	-	-	41			Fourrages
Grazing	7	115	-	-	-	1	-	123			Pâturages
Other	3	3	-	3	17	1	-	27			Autres
Total	65	231	7	4	17	25	9	358			Total

J.M. SULLIVAN

ECONOMICS BRANCH, CANADA DEPARTMENT OF AGRICULTURE

JUNE 1967 67/5

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34rd ANNUAL
SUMMARY

co-operation in canada

1965

34^e RAPPORT
ANNUEL

la coopération au canada



J.M. SULLIVAN

DIRECTION DE L'ÉCONOMIE MINISTÈRE DE L'AGRICULTURE DU CANADA

JUIN 1967 67/5-F

CO-OPERATION IN CANADA

The accompanying review for the calendar year 1965 is the thirty-fourth annual summary of co-operative activities in Canada prepared by the Economics Branch.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesales. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary: marketing and purchasing, production, fishermen's, service and wholesale co-operatives. Figures for the first four groups (local co-operatives) are presented on an integrated basis and by individual groups. Those for co-operative wholesales are presented separately, their sales figures being largely a duplication of the local co-operative statistics.

The activities of financial co-operatives are covered in a separate annual report by the Branch. Insurance co-operatives and co-operative recreational associations are not reported on by the Branch.

1965 HIGHLIGHTS

For the 1965 calendar year, 2,615 local co-operatives reported total volume of business of \$1.85 billion, assets of \$888 million and membership of 1.6 million (Tables 1, 2 and 3). Volume of business was down slightly from 1964. Although most categories showed an increase, the reduction of wheat sales from the record levels of 1964 lowered the total figure. Assets were up by \$70 million, with all provinces contributing to the increase. Reporting associations decreased by 28, while their reported membership increased by 19,000. As in prior years, marketing and purchasing co-operatives were the dominant group, accounting for 96 per cent of total business and 86 per cent of total assets in 1965.

LA COOPÉRATION AU CANADA

Le présent rapport pour l'année civile 1965 est le trente-quatrième résumé annuel de l'activité coopérative du Canada préparé par la Direction de l'économie.

Les renseignements qui y sont donnés ont été gracieusement fournis par les coopératives particulières, les gouvernements provinciaux, les unions de co-opératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Ce résumé national renferme des rapports sur cinq groupes de coopératives: coopératives d'achat et de vente, co-opératives de production, coopératives de pêcheurs, coopératives de services et co-opératives de commerce en gros. Les chiffres pour les quatre premiers groupes (coopératives locales) sont présentés pour le total des groupes et par groupes séparés. Les chiffres relatifs aux coopératives de gros sont présentés séparément, les chiffres de leurs ventes étant surtout une répétition de la statistique relative aux coopératives locales.

L'activité des coopératives de finance fait l'objet d'un rapport annuel séparé, préparé également par notre Direction. La Direction n'a pas préparé de rapport pour les coopératives d'assurance et les associations coopératives de récréation.

FAITS MARQUANTS DE 1965

Pour l'année civile 1965, 2,615 co-opératives locales comprenant 1.6 million de membres ont signalé un volume d'affaires s'élevant à 1.85 milliard de dollars et un actif de 888 millions de dollars (tableaux 1, 2 et 3). Le chiffre d'affaires accuse une légère baisse comparativement à 1964. Bien qu'il y ait eu augmentation dans la majorité des catégories, la diminution des ventes de blé comparativement au niveau exceptionnel atteint en 1964 a réduit le montant global. L'actif s'est accru de 70 millions de dollars, et l'on signale des augmentations dans toutes les provinces. Le nombre d'associations déclarantes a diminué de 28, tandis que le nombre de membres de ces associations s'est accru de 19,000. Tout comme par les années passées, le groupe prédominant a été celui des co-opératives de vente et d'achat dont le chiffre d'affaires représentait 96 p. 100 du total en 1965 et l'actif, 86 p. 100 du total.

MARKETING AND PURCHASING CO-OPERATIVES

Marketing and purchasing co-operatives (Tables 4 and 5) recorded total volume of business of \$1,775 million in 1965, a decrease of \$6 million from the previous year, while total assets increased from \$698 million to \$762 million in the same period. Volume of business included farm product marketings, \$1,202 million, supplies, \$594 million, service revenue, \$13 million, and other income \$10 million.

Farm Product Marketings

Farm product marketings amounted to \$1,202 million, a decrease of \$32 million from the previous year. Grain sales at \$574 million were down \$69 million, reflecting a drop-off in Canadian wheat exports from the peak levels of 1964, and more than offset the gains in other products. Dairy product sales were up \$15 million or about five per cent. Although Canadian milk production decreased slightly in 1965, prices of dairy products rose during the year. Livestock sales were up \$21 million, or approximately 10 per cent, in line with the general increase in meat marketings and prices during 1965. Fruit and vegetable, poultry and egg and miscellaneous marketings were little changed from 1964.

Grains and seeds was the largest class of farm products handled by co-operatives in 1965, accounting for 48 per cent of total sales, followed by dairy products, 25 per cent, and livestock 18 per cent. On a provincial basis, the bulk of grains and seeds and livestock were handled by co-operatives operating in the Prairie Provinces while Ontario and Quebec marketed 54 per cent of the dairy products. British Columbia was responsible for 56 per cent of the fruits and vegetables handled, and Quebec accounted for 48 per cent of poultry and eggs and 42 per cent of miscellaneous farm products.

COOPÉRATIVES D'ACHAT ET DE VENTE

Le montant global des affaires des coopératives de vente et d'achat (tableaux 4 et 5) en 1965 s'est élevé à 1,775 millions de dollars, soit 6 millions de moins que l'année précédente, tandis que l'actif global est passé de 698 millions à 762 millions de dollars durant la même période. Le chiffre d'affaires se répartissait ainsi qu'il suit: ventes de produits agricoles, 1,202 millions de dollars, fournitures, 594 millions, revenus des services, 13 millions et autres revenus, 10 millions.

Ventes de produits agricoles

Les ventes de produits agricoles se sont chiffrées par 1,202 millions de dollars, ce qui représente une diminution de 32 millions au regard de l'année précédente. Les ventes de céréales, s'établissant à 574 millions de dollars, accusaient une diminution de 69 millions de dollars, attribuable à une baisse des exportations de blé du Canada comparative-ment à la quantité sans précédent exportée en 1964; elles ont plus que contrebalancé les hausses enregistrées pour les autres produits. Les ventes de produits laitiers se sont accrues de 15 millions de dollars ou d'environ 5 p. 100. Malgré la légère diminution de la production du lait au Canada en 1965, les prix des produits laitiers ont augmenté durant l'année. Les ventes de bestiaux se sont accrues de 21 millions de dollars, soit d'environ 10 p. 100 suivant ainsi la hausse générale des ventes et des prix de la viande en 1965. Les ventes de fruits et de légumes, de volailles et d'oeufs et de divers produits ont été à peu près égales à celles de 1964.

En 1965, le groupe le plus abondant de produits agricoles écoulés par les co-opératives a été celui des céréales et des semences dont les ventes ont représenté 48 p. 100 des ventes totales, suivi des produits laitiers (25 p. 100) et les bestiaux (18 p. 100). A l'échelon provincial, la majeure partie des céréales, des semences et des bestiaux a été écoulee par des coopératives des provinces des Prairies, tandis que 54 p. 100 des produits agricoles ont été vendus par des coopératives de l'Ontario et du Québec. Les coopératives de la Colombie-Britannique sont responsables de 56 p. 100 des ventes de fruits et de légumes et le Québec est responsable de 48

Sales of Supplies

Sales of supplies reached \$549 million in 1965, an increase of \$26 million or five per cent over the preceding year. The increase was broadly based with all sales categories, except seed, and all provinces, except Nova Scotia, sharing in the increase. Nova Scotia sales showed a decrease because of a large co-operative closing down.

Food products accounted for 27 per cent of supply sales, followed by feed, 23 per cent, and petroleum, 16 per cent. Quebec was the leading province in value of sales with 22 per cent of the total, followed closely by Saskatchewan with 21 per cent. Ontario accounted for 16 per cent of the total. Alberta registered the highest growth rate in sales during the year with a gain of 13 per cent.

Financial Structure

Total assets of marketing and purchasing co-operatives rose to \$762 million at the end of 1965, an increase of \$65 million or nine per cent during the year. Major asset increases consisted of cash, \$10 million; inventories, \$22 million; property, equipment and investments, each \$15 million. Most of the increase in assets was financed by short-term and long-term loans and share capital which were up respectively \$35 million, \$17 million and \$8 million. Liabilities to the public were equivalent to 55 per cent of total assets at year-end and members' equity to 45 per cent, compared with 52 and 48 per cent respectively a year earlier.

OTHER GROUPS OF CO-OPERATIVES

Production co-operatives (Tables 1, 6 and 7) reporting in 1965 numbered 365 with a membership of 33,000, assets of \$12 million and business volume of \$16 million. Assets of \$18 million and business volume of \$31 million were reported by 91 fishermen's co-operatives representing 11,000 members (Tables 1, 8 and 9). Reports were received from 664 service co-operatives (Tables 1, 10 and 11) with 264,000 members, business volume of \$30 million and assets of \$95 million.

p. 100 des ventes de volailles et d'oeufs et de 42 p. 100 des ventes de divers produits agricoles.

Ventes de fournitures

En 1965, les ventes de fournitures se sont chiffrées par 549 millions de dollars, soit 26 millions ou 5 p. 100 de plus que l'année précédente. Les ventes ont augmenté pour toutes les catégories sauf les semences, et dans toutes les provinces sauf la Nouvelle-Écosse. Dans cette dernière province, les ventes ont diminué par suite de la fermeture d'une coopérative importante.

De ces ventes, 27 p. 100 étaient des denrées alimentaires, 23 p. 100 des aliments du bétail et 16 p. 100 du pétrole. Du point de vue de la valeur des ventes, c'est la province de Québec qui venait en tête avec 22 p. 100 du total, suivie de la Saskatchewan, avec 21 p. 100. Les ventes de l'Ontario représentaient 16 p. 100 du total. C'est en Alberta que le rythme de l'augmentation des ventes a été le plus prononcé au cours de l'année, soit de 13 p. 100.

Structure financière

L'actif global des coopératives d'achat et de vente se chiffrait par 762 millions de dollars à la fin de 1965, ce qui représente une hausse de 65 millions de dollars ou 9 p. 100 au cours de l'année. L'actif s'est accru surtout dans les domaines suivants: argent en caisse, 10 millions de dollars; inventaires, 22 millions; immeuble, matériel et placements, chacun 15 millions. L'accroissement de l'actif a été financé principalement par des prêts à court terme et à long terme et du capital-actions qui ont augmenté respectivement de 35 millions, 17 millions et 8 millions de dollars. Les dettes dues au public équivalaient à 55 p. 100 de l'actif global à la fin de l'année et le capital effectif des sociétaires à 45 p. 100 comparativement à 52 et 48 p. 100 respectivement, l'année précédente.

AUTRES GROUPES DE COOPÉRATIVES

En 1965, 365 coopératives de production (tableaux 1, 6 et 7), comprenant 33,000 membres, ont signalé un actif de 12 millions de dollars et un chiffre d'affaires de 16 millions. Un actif de 18 millions de dollars et un volume d'affaires de 31 millions ont été signalés par 91

Co-operative wholesales reported sales of \$413 million in 1965 (Table 12) an increase of \$30 million or eight per cent over the previous year. The largest sales items were livestock, \$90 million; food products, \$66 million; feed, \$61 million, and petroleum, \$51 million. Food products displaced feed as the second largest item during 1965. The biggest increases were made by food products, livestock and feed. Retail sales of one wholesale, which were previously shown in the wholesale tables, have been included with the sales of local co-operatives for 1965.

Total assets of the wholesales (Table 13) advanced to \$146 million at the end of 1965, compared with \$123 million a year earlier, an increase of \$23 million or 19 per cent. Property and equipment, \$10 million, showed the largest individual increase. Liabilities to the public was up \$14 million to \$92 million while members' equity at \$54 million recorded a gain of \$10 million. Members' equity represented 37 per cent of total assets.

DAIRY CO-OPERATIVES

Dairy co-operatives reporting in 1965 numbered 204 (Appendix A). Their total volume of business amounted to \$304 million (Appendix B) and included dairy products, \$273 million; other marketings \$16 million; supplies, \$14 million, and other income \$1 million. Total assets came to \$89 million at year-end and were offset by liabilities to the public of \$42 million and members' equity of \$47 million.

Dairy co-operatives are the second largest type of marketing co-operatives after the agency-basis co-operatives and accounted for 24 per cent of total marketings of marketing and purchasing co-operatives during 1965. Quebec and Ontario are the leading provinces in dairy co-operatives and together accounted for 52 per cent of sales and 46 per cent of total assets in 1965. However, British

coopératives de pêcheurs comptant 11,000 membres (tableaux 1, 8 et 9). Des rapports ont été reçus de 664 coopératives de services (tableaux 1, 10 et 11) comprenant 264,000 membres et dont le chiffre d'affaires s'élevait à 30 millions de dollars et l'actif à 95 millions.

En 1965, les coopératives de gros ont signalé des ventes de 413 millions de dollars (tableau 12), soit 30 millions de dollars ou 8 p. 100 de plus que l'année précédente. Les valeurs des ventes ont été les plus élevées dans les cas suivants: bestiaux, 90 millions de dollars; produits alimentaires, 66 millions; aliments du bétail, 61 millions et pétrole, 51 millions. Les produits alimentaires, deuxième groupe le plus important en 1965, ont remplacé les aliments du bétail. Ce sont les produits alimentaires, les bestiaux et les aliments du bétail qui ont enregistré les plus fortes augmentations. Les ventes au détail d'une co-opérative de gros, qui figuraient précédemment dans les tableaux des coopératives de gros, ont été inscrites avec les ventes des coopératives locales pour 1965.

L'actif global des coopératives de gros (tableau 13) s'est accru à 146 millions de dollars à la fin de 1965, comparativement à 123 millions l'année précédente, ce qui représente une augmentation de 23 millions de dollars ou 19 p. 100. L'augmentation particulière la plus prononcée a été celle de l'immeuble et de l'outillage, soit 10 millions de dollars. Les dettes dues au public se sont accrues de 14 millions de dollars pour atteindre 92 millions, tandis que le capital effectif des sociétaires, s'établissant à 54 millions de dollars, a augmenté de 10 millions de dollars. Ce capital représentait 37 p. 100 de l'actif global.

COOPÉRATIVES LAITIÈRES

En 1965, 204 coopératives laitières ont fait rapport (appendice A). Leur chiffre d'affaires global s'est élevé à 304 millions de dollars (appendice B) et se répartissait ainsi qu'il suit: produits laitiers, 273 millions; autres ventes, 16 millions; fournitures, 14 millions et autres revenus, 1 million. L'actif global se chiffrait par 89 millions de dollars à la fin de l'année, mais il a été contrebalancé par des dettes dues au public

Columbia, Alberta and Saskatchewan also contribute substantially to the total, and dairy products represent the dominant portion of farm marketings by co-operatives in the Maritime Provinces. Thus, the marketing of dairy products by co-operatives is broadly based across the country with the exception of Newfoundland.

The distribution of dairy co-operatives in 1965 on a volume of sales basis is shown in Appendix D. The majority of these co-operatives (72 per cent) had sales under \$500,000 and accounted for only 10 per cent of total sales. They were concentrated in Quebec and Ontario. There were 40 co-operatives with sales of over \$1 million which were responsible for 86 per cent of total sales. The remaining four per cent of sales was handled by 18 co-operatives in the \$500,000 to \$1 million group.

FINANCIAL RATIOS

Selected ratios on profit and loss and balance sheet items for purchasing mixed, feed mill and dairy co-operatives in all provinces on a three-year basis are presented in Appendix G.

s'élevant à 42 millions de dollars et par un capital effectif des sociétaires de 47 millions de dollars.

Les coopératives laitières constituent le deuxième groupe le plus important de coopératives de ventes, venant après les coopératives fonctionnant à titre d'agents, et elles ont effectué 24 p. 100 des ventes totales des coopératives d'achat et de vente en 1965. En ce qui concerne les coopératives laitières, le Québec et l'Ontario sont les provinces dominantes. Leurs ventes et leur actif représentaient 52 p. 100 et 46 p. 100 des ventes et de l'actif global en 1965. Toutefois, la Colombie-Britannique, l'Alberta et la Saskatchewan ont aussi fourni une forte part du total. Les produits laitiers représentent la part dominante des ventes de produits agricoles par les coopératives dans les provinces Maritimes. Ainsi, la vente de produits laitiers par les coopératives se fait partout au pays, sauf à Terre-Neuve.

La répartition des coopératives laitières en 1965 d'après le volume des ventes est indiquée à l'appendice D. La majorité de ces coopératives (72 p. 100) ont effectué des ventes de moins de \$500,000, leurs ventes représentent seulement 10 p. 100 des ventes totales. Elles se trouvaient surtout dans le Québec et l'Ontario. Quarante coopératives ayant effectué des ventes pour plus de 1 million de dollars ont été responsables de 86 p. 100 des ventes globales. Le reste des ventes, soit 4 p. 100, a été effectué par 18 coopératives dans le groupe de \$500,000-1 million de dollars.

RAPPORT COMPTABLES

Certains rapports entre les profits et pertes et le bilan pour les coopératives mixtes d'achats, les coopératives de fabriques d'aliments du bétail et les coopératives laitières dans toutes les provinces sur un période de trois ans sont indiqués à l'appendice G.

Table 1.- Summary of Co-operatives Reporting in Canada, 1965
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1965

Groups	B. C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-Canada.	Groups
	C.-B.	Alb.					N.-B.	N.-E.	I.-P.-E.	T.-N.	prov.	
Associations												
Reporting												
Mark. & Purch.	91	138	306	103	223	438	53	81	17	39	6	1,495
Production	1	63	217	9	3	40	24	8	-	-	-	365
Fishermen's	3	2	19	6	5	29	6	14	5	2	-	91
Services	21	456	36	14	72	56	2	4	-	3	-	664
Total	116	659	578	132	303	563	85	107	22	44	6	2,615
Membership Reported												
Mark. & Purch.	52	236	449	187	106	84	17	25	9	9	133	1,307
Production	-	8	10	2	-	3	6	4	-	-	-	33
Fishermen's	5	-	1	-	-	3	1	1	-	-	-	11
Services	60	81	14	2	101	6	-	-	-	-	-	264
Total	117	325	474	191	207	96	24	30	9	9	133	1,615
Volume of Business												
Mark. & Purch.	120.9	273.5	485.5	169.8	214.5	278.7	26.1	42.4	10.6	6.8	145.8	1,774.6
Production	.1	4.8	3.7	.1	.3	6.6	.2	.3	-	-	-	16.1
Fishermen's	15.5	.1	1.9	.3	1.1	3.5	1.9	4.7	2.0	.2	-	31.2
Services	6.2	11.9	.6	.6	7.0	3.3	-	-	-	.3	-	29.9
Total	142.7	290.3	491.7	170.8	222.9	292.1	28.2	47.4	12.6	7.3	145.8	1,851.8
Assets												
Mark. & Purch.	45.7	109.8	237.3	80.1	69.5	85.1	9.1	16.4	3.3	3.3	102.6	762.2
Production	.1	4.8	4.3	.1	.2	2.6	.1	.1	-	-	-	12.3
Fishermen's	9.3	-	1.0	.1	.4	2.2	1.2	2.9	.6	.1	-	17.8
Services	12.8	63.7	1.6	2.2	10.2	4.4	.1	.1	-	.3	-	95.4
Total	67.9	178.3	244.2	82.5	80.3	94.3	10.5	19.5	3.9	3.7	102.6	887.7

Table 2.- Volume of Business of All Co-operatives Reporting in Canada, 1965
Tableau 2.- Chiffre d'affaires des coopératives déclarantes au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	
	C.-B.	Alb.							I.P.-E.	T.-N.	prov.	Canada :
Products												
Dairy products	41.3	35.9	25.7	10.2	65.3	94.9	7.8	12.0	3.7	-	-	296.8
Fruits & veg.	26.4	1.0	-	.3	8.1	4.7	1.5	4.2	1.0	-	-	47.2
Grains & seeds	-	110.3	249.0	82.3	21.8	-	.2	-	-	111.1	-	574.7
Livestock	7.4	51.6	86.1	28.6	18.6	25.2	.6	6.0	-	-	-	224.1
Poultry & eggs	3.6	8.8	3.3	4.8	3.8	24.3	1.3	1.5	.2	-	-	51.6
Fish	12.1	.1	1.7	.4	.9	2.8	1.9	4.1	1.6	.3	-	25.9
Miscellaneous	.4	1.6	.9	1.7	1.2	12.4	.2	-	-	-	1.8	20.2
Sub-total	91.2	209.3	366.7	128.3	119.7	164.3	13.5	27.8	6.5	.3	112.9	1,240.5
Supplies												
Food products	16.3	27.1	38.4	12.0	12.2	24.7	5.8	8.3	3.9	4.8	-	153.5
Feed	15.9	2.5	2.2	2.1	35.1	60.6	3.3	4.7	.7	.3	1.6	129.0
Fertilizer spray	1.2	2.1	3.8	2.3	10.8	2.9	.7	1.4	.1	.1	7.6	33.0
Clothing, home f.	1.8	3.1	6.0	1.6	.5	1.4	.7	.6	.2	1.0	.1	17.0
Hardware	3.4	4.1	9.6	3.6	7.9	7.8	1.0	1.2	.4	-	-	39.0
Machinery	.4	2.1	2.5	1.6	2.0	6.5	.2	.3	-	.1	20.4	36.1
Building material	.4	5.5	14.8	5.6	2.6	1.3	.3	.2	.1	-	-	30.8
Seed	.1	.1	-	-	3.0	.4	-	.1	-	-	-	3.7
Petroleum	3.6	18.2	32.3	9.5	13.9	10.9	1.7	.8	.2	-	-	91.1
Miscellaneous	1.1	1.6	5.3	1.6	3.8	4.6	.4	1.1	.3	.4	3.0	23.2
Sub-total	44.2	66.4	114.9	39.9	91.8	121.1	14.1	18.7	5.9	6.7	32.7	556.4
Total sales	135.4	275.7	481.6	168.2	211.5	285.4	27.6	46.5	12.4	7.0	145.6	1,796.9
Service revenue	6.7	13.5	6.4	.9	9.5	5.3	.3	.6	.1	.3	-	43.6
Other Income	.6	1.1	3.7	1.7	1.9	1.4	.3	.3	.1	-	.2	11.3
Total volume of business	142.7	290.3	491.7	170.8	222.9	292.1	28.2	47.4	12.6	7.3	145.8	1,851.8
1964 Total	128.3	291.5	534.2	164.6	214.2	284.6	26.3	47.3	12.5	6.6	144.5	1,854.6

Table 3.- Balance Sheet of All Co-operatives Reporting in Canada, 1965
Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1965

[illegible]

Table 4.- Volume of Business of Marketing and Purchasing Co-operatives Reporting in Canada, 1965
 Tableau 4.- Chiffre d'affaires des coopératives de vente et d'achat déclarantes au Canada, 1965

	: B.C. :	Alta. :	Sask. :	Man. :	Ont. :	Qué. :	N.B. :	N.S. :	P.E.I. :	Nfld. :	Inter- :	Canada :
	: C.-B. :	Alb. :										
	- millions de dollars -											
	- millions de dollars -											
Farm Products	41.3	35.9	25.7	10.2	65.1	94.9	7.8	12.0	3.7	-	-	296.6
Dairy products	26.3	1.0	-	.3	7.9	4.7	1.5	4.2	1.0	-	-	46.9
Fruits & veg.	-	110.2	248.5	82.1	21.8	-	.2	-	.2	-	111.1	574.1
Grains & seeds	7.4	47.8	84.2	28.6	18.6	25.1	.5	5.8	-	-	-	218.0
Livestock	3.6	8.8	3.3	4.8	3.6	24.3	1.3	1.5	-	-	-	51.2
Poultry & eggs	.4	1.7	.9	1.7	1.1	6.3	.5	.3	-	.2	1.8	14.9
Miscellaneous												
Sub-total	79.0	205.4	362.6	127.7	118.1	155.3	11.8	23.8	4.9	.2	112.9	1,201.7
Supplies	14.1	26.9	38.3	12.1	12.2	24.7	5.7	8.2	3.9	4.6	-	150.7
Food products	15.9	2.5	2.1	2.1	35.1	60.6	3.3	4.7	.7	.3	1.6	128.9
Feed	1.2	2.1	3.8	2.3	10.8	2.9	.7	1.4	.1	.1	7.6	33.0
Fertilizer, spray	1.8	3.1	6.1	1.6	.5	1.3	.7	.6	.2	1.0	.1	17.0
Clothing, home f.	3.1	4.1	9.5	3.6	7.9	7.9	1.0	1.2	.4	-	-	38.7
Hardware	.4	2.1	2.4	1.6	2.0	6.2	.2	.3	-	.1	20.4	35.7
Machinery	.4	5.5	14.8	5.6	2.6	1.3	.3	.2	.1	-	-	30.8
Building material	.1	.1	-	-	3.0	.4	-	.1	-	-	-	3.7
Seed	3.2	18.2	32.3	9.5	13.9	10.6	1.7	.8	.1	-	-	90.3
Petroleum	.4	1.5	5.4	1.5	3.6	3.8	.3	.6	.1	.4	3.0	20.6
Miscellaneous												
Sub-total	40.6	66.1	114.7	39.9	91.6	119.7	13.9	18.1	5.6	6.5	32.7	549.4
Total sales	119.6	271.5	477.3	167.6	209.7	275.0	25.7	41.9	10.5	6.7	145.6	1,751.1
Service revenue	.8	1.0	4.6	.5	3.1	2.5	.2	.3	-	.1	-	13.1
Other Income	.5	1.0	3.6	1.7	1.7	1.2	.2	.2	.1	-	.2	10.4
Total volume of business	120.9	273.5	485.5	169.8	214.5	278.7	26.1	42.4	10.6	6.8	145.8	1,774.6
1964 Total	108.9	273.8	527.5	163.7	205.6	272.0	24.3	42.9	11.1	6.3	144.5	1,780.6
Total 1964												

Table 5.- Balance Sheet of Marketing and Purchasing Co-operatives in Canada, 1965
Tableau 5.- Bilan des coopératives de vente et d'achat au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter.	Canada
	:C.-B.	:Alb.	:Sask.	:Man.	:Ont.	:Qué.	:N.-B.	:N.-E.	:I.P.-E.	:T.-N.	:prov.	:Canada
	- million dollars -											
	- millions de dollars -											
Assets												
Cash	1.6	4.7	13.5	1.7	3.7	6.5	.8	.5	.2	.2	.9	34.3
Receivables	8.9	8.1	12.4	7.5	22.0	20.6	1.2	2.7	.5	.4	6.7	91.0
Inventories	7.9	57.9	120.8	35.4	14.4	18.4	2.2	4.3	.7	1.1	67.2	330.3
Other current	.9	1.4	2.1	.7	1.1	1.3	.2	.3	.1	.1	1.7	9.9
Property, equip.	23.5	28.4	62.7	26.7	22.9	29.9	3.7	7.3	1.5	1.4	24.8	232.8
Investments	2.3	8.5	25.4	7.7	5.0	7.3	1.0	1.2	.3	.1	.1	58.9
Other assets	.6	.8	.4	.4	.4	1.1	-	.1	-	-	1.2	5.0
Total	45.7	109.8	237.3	80.1	69.5	85.1	9.1	16.4	3.3	3.3	102.6	762.2
Liabilities to the Public												
Short term loans	4.7	30.8	75.2	28.6	11.5	7.7	.7	2.6	.4	.2	38.7	201.1
Accounts payable	5.6	7.0	33.7	5.4	14.9	12.7	1.3	2.6	.3	.6	17.6	101.7
Other current	2.6	2.3	1.5	1.9	4.0	1.6	.1	.2	-	.1	.6	14.9
Long term loans	9.2	9.6	26.8	13.9	11.9	13.8	2.2	2.7	.6	.2	8.6	99.5
Sub-total	22.1	49.7	137.2	49.8	42.3	35.8	4.3	8.1	1.3	1.1	65.5	417.2
Members' Equity												
Members' loans	12.2	10.2	21.9	3.4	7.7	1.3	.5	2.3	.2	.2	-	59.9
Patronage loans	2.2	23.6	15.3	3.5	5.6	2.8	.1	.2	.1	-	7.1	60.5
Share capital	4.4	11.8	30.6	10.7	3.5	18.7	2.7	4.3	.9	1.4	11.8	100.8
Reserves	3.3	2.7	17.2	9.6	7.1	21.5	1.0	1.5	.6	.3	10.6	75.4
Surplus	1.5	11.8	15.1	3.1	3.3	5.0	.5	-	.2	.3	7.6	48.4
Sub-total	23.6	60.1	100.1	30.3	27.2	49.3	4.8	8.3	2.0	2.2	37.1	345.0
Total	45.7	109.8	237.3	80.1	69.5	85.1	9.1	16.4	3.3	3.3	102.6	762.2
1964 Total	41.2	92.3	218.6	73.0	65.9	79.9	8.3	15.9	3.1	3.0	95.3	697.5

Tableau 6.- Volume of Business of Production Co-operatives in Canada, 1965
Tableau 6.- Chiffre d'affaires des coopératives de production au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	Canada :
					- thousand dollars -				
					- milliers de dollars -				
Service revenue	-	855	1,141	30	-	144	136	136	2,442
Other income	-	39	55	1	2	24	50	22	193
Sub-total	-	894	1,196	31	2	168	186	158	2,635
Sales of Products and Supplies									
Livestock	-	3,802	1,973	-	30	-	-	205	6,010
Other	148	43	473	52	351	6,373	7	-	7,447
Sub-total	148	3,845	2,446	52	381	6,373	7	205	13,457
Total Volume of Business	148	4,739	3,642	83	383	6,541	193	363	16,092
1964 total	--	6,066	4,441	72	491	3,624	220	317	15,261

Table 7.- Balance Sheet of Production Co-operatives in Canada, 1965
Tableau 7.- Bilan des coopératives de production au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	Canada
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	
						- thousand dollars -			
						- milliers de dollars -			
Assets									
Cash	-	255	232	4	4	211	20	22	748
Receivables	4	1,750	1,292	5	15	672	13	27	3,778
Inventories	15	434	252	8	55	590	9	5	1,368
Other current	14	59	10	5	1	40	6	-	135
Property, equip.	62	1,489	2,157	36	128	881	54	55	4,862
Investments	-	752	363	9	14	79	4	15	1,236
Other assets	-	48	2	-	-	107	-	-	157
Total	95	4,787	4,308	67	217	2,580	106	124	12,284
Liabilities									
to the Public									
Short-term loans	16	2,503	1,478	3	36	495	7	-	4,538
Accounts payable	3	56	67	3	26	334	22	9	520
Other current	37	329	268	1	-	262	8	-	905
Long-term loans	15	741	315	27	117	773	3	-	1,991
Sub-total	71	3,629	2,128	34	179	1,864	40	9	7,954
Members' Equity									
Members' Loans	-	262	917	24	10	22	-	7	1,242
Patronage loans	-	28	1	-	4	15	-	-	48
Share capital	-	722	1,170	2	25	341	30	7	2,297
Reserves	-	82	120	7	35	224	3	72	543
Surplus	24	64	(28)	-	(36)	114	33	29	200
Sub-total	24	1,158	2,180	33	38	716	66	115	4,330
Total	95	4,787	4,308	67	217	2,580	106	124	12,284
1964 Total	-	5,009	4,602	75	189	2,031	113	121	12,140

Table 8.- Volume of Business, of Fishermen's Co-operatives in Canada, 1965
Tableau 8.- Chiffre d'affaires des coopératives de pêcheurs au Canada, 1965

		B.C. :	Alta. :	Sask. :	Man. :	Ont. :	Que. :	N.B. :	N.S. :	P.E.I. :	Nfld. :	
		C.B. :	Alb. :				Qué. :	N.-E. :	N.-E. :	I.P.-E. :	T.-N. :	Canada :
		- thousand dollars -										
		- milliers de dollars -										
Products and supplies												
Fish	12,094	53	1,681	287	886	2,790	1,628	3,844	1,616	102	24,981	
Fishing supplies	658	-	-	77	204	634	43	477	282	18	2,393	
Sub-total	12,752	53	1,681	364	1,090	3,424	1,671	4,321	1,898	120	27,374	
Food products	2,242	-	-	-	-	-	71	122	-	79	2,514	
Other	462	-	-	-	-	-	129	8	45	19	663	
Sub-total	2,704	-	-	-	-	-	200	130	45	98	3,177	
Total sales	15,456	53	1,681	364	1,090	3,424	1,871	4,451	1,943	218	30,551	
Service revenue	84	5	251	-	7	-	6	142	-	10	505	
Other income	36	6	20	2	3	19	12	89	4	-	191	
Total volume of business	15,576	64	1,952	366	1,100	3,443	1,889	4,682	1,947	228	31,247	
1964 Total	13,308	8	1,718	299	970	3,620	1,717	3,986	1,377	231	27,264	

Table 9.- Balance Sheet of Fishermen's Co-operatives in Canada, 1965
Tableau 9.- Bilan des coopératives des pêcheurs au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
	C.-B.	Alb.	Sask.	Man.	Ont.	Que.	N.-B.	N.-E.	I.P.-E.	T.-N.	Canada
	- thousand dollars - - milliers de dollars -										
Assets											
Cash	74	2	12	20	20	113	60	140	43	8	492
Receivables	1,874	2	524	42	182	468	61	331	196	4	3,684
Inventories	4,195	1	136	12	44	450	237	409	95	45	5,624
Other current	171	-	24	1	5	18	45	49	28	3	344
Property, equip.	2,630	9	282	89	60	427	576	1,797	173	3	6,046
Investments	298	-	1	1	82	752	208	234	37	2	1,615
Other assets	-	-	7	2	1	3	-	1	-	-	14
Total	9,242	14	986	167	394	2,231	1,187	2,961	572	65	17,819
Liabilities to the Public											
Short-term loans	1,540	-	18	18	18	22	45	304	22	4	1,991
Accounts payable	4,144	1	429	28	65	431	411	667	177	29	6,382
Other current	3	-	8	4	-	10	20	9	4	2	60
Long-term loans	742	-	17	50	-	234	329	880	43	-	2,295
Sub-total	6,429	1	472	100	83	697	805	1,860	246	35	10,728
Members' Equity											
Members' loans	1,087	-	-	6	216	1	-	174	121	1	1,606
Fatronage loans	-	-	-	-	75	-	-	-	17	-	92
Share capital	1,599	22	235	34	-	427	308	153	129	17	2,924
Reserves	72	3	19	3	74	961	41	689	39	1	1,902
Surplus	55	(12)	260	24	(54)	145	33	85	20	11	567
Sub-total	2,813	13	514	67	311	1,534	382	1,101	326	30	7,091
Total	9,242	14	986	167	394	2,231	1,187	2,961	572	65	17,819
1964 Total	8,049	8	836	137	379	2,204	1,193	1,826	453	62	15,147

Table 10.- Volume of Business Co-operative in Canada, 1965
Tableau 10.- Chiffre d'affaires des coopératives de services au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	Nfld.	:	:
	C.-P.	Alb.					N.-B.	N.-E.	T.-N.	:	:
						- thousand dollars -					
						- milliers de dollars -					
Service revenue	5,889	11,610	419	373	6,372	2,628	10	38	260	27,599	Revenus des services
Other income	80	59	20	19	227	133	-	1	-	539	Autres revenus
Sub-total	5,969	11,669	439	392	6,599	2,761	10	39	260	28,138	Sous-total
Sales of products and supplies	202	255	146	194	418	528	-	-	-	1,743	Ventes de produits et de fournitures
Total volume of business	6,171	11,924	585	586	7,017	3,289	10	39	260	29,881	Chiffre d'affaires total
1964 total	6,091	11,571	637	608	7,083	5,373	10	37	168	31,578	Total 1964

Table 11.- Balance Sheet of Service Co-operatives in Canada, 1965
Tableau 11.- Bilan des coopératives de services au Canada, 1965

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	P.E.	Nfld.	Canada
	C.-B.	Alb.	Sask.	Man.	Ont.	Que.	N.B.	P.E.	Nfld.	Canada
- thousands of dollars -										
- milliers de dollars -										
Assets										
Cash	428	567	146	46	1,376	367	1	9	3	2,543
Receivables	548	319	150	151	657	749	1	3	-	2,648
Inventories	216	102	11	14	78	1,565	-	-	-	1,926
Other current	31	96	17	18	75	114	-	-	6	357
Property, Equip.	926	61,093	850	1,357	3,322	1,441	97	23	321	65,930
Investments	10,689	1,407	423	59	4,492	160	-	26	-	17,261
Other assets	6	31	14	26	204	23	-	-	-	304
Total	12,844	63,685	1,616	2,171	10,204	4,419	99	61	330	55,429
Liabilities to the Public										
Short-term loans	1,510	77	358	149	190	375	-	-	31	2,740
Accounts payable	935	26	39	20	1,220	445	2	1	65	2,213
Other current	1,114	30	30	8	3,163	89	-	5	115	4,604
Long-term loans	7,938	18,618	893	1,597	1,322	1,938	67	27	27	21,366
Sub-total	11,497	18,651	1,280	1,774	5,785	2,347	69	33	238	41,529
Members' Equity										
Members' loans	6	302	378	5	138	20	4	-	-	553
Patronage loans	-	87	5	33	134	58	-	-	-	317
Share capital	1,057	1,245	190	329	915	861	22	5	42	4,590
Reserves	345	42,361	50	30	2,578	1,055	1	23	-	46,847
Surplus	(61)	825	273	130	74	74	4	-	-	1,319
Sub-total	1,347	44,824	596	427	4,239	2,072	31	28	42	53,906
Total	12,844	63,685	1,616	2,171	10,204	4,419	99	61	330	55,429
1964 Total	10,862	61,315	1,158	1,250	9,649	3,158	101	66	444	53,005

Table 12.- Sales of Co-operative Wholesales in Canada, 1963-65
 Tableau 12.- Ventes par les coopératives de gros au Canada, 1963-65

	1965	1964	1963
		- million dollars -	
		- millions de dollars -	
<u>Products</u>			<u>Produits</u>
Dairy products	26.6	23.6	Fruits laitiers
Fruits & veg.	3.1	2.6	Fruits et légumes
Grains & seeds	10.8	7.1	Céréales et semences
Livestock	90.3	84.1	Bestiaux
Poultry & eggs	15.8	15.0	Volailles et oeufs
Fish	11.9	11.1	Poissons
Miscellaneous	-	.1	Divers
Sub-total	158.5	143.6	Sous-total
<u>Supplies</u>			<u>Fournitures</u>
Food products	65.8	55.3	Frédits alimentaires
Feed	61.1	56.2	Aliments du bétail
Fertilizer, spray	13.3	13.9	Engrais, anti-par.
Clothing, home f.	5.7	5.2	Vêtements et meubl.
Hardware and machinery	31.8	33.3	Machineries et quinc.
Building material	20.0	18.9	Matériaux (constr.)
Petroleum	50.6	48.4	Pétrole
Miscellaneous	5.8	6.6	Divers
Retail	-	.4	Ventes au détail
Sub-total	254.1	238.7	Sous-total
Total	412.6	382.3	Total

Table 13.- Balance Sheet of Co-operative Wholesales in Canada, 1963-65
Tableau 13.- Bilan des coopératives de gros au Canada, 1963-65

	1965	1964	1963
		- million dollars -	
		- millions de dollars -	
Assets			Actif
Cash	4.2	2.2	En caisse 2.8
Receivables	40.6	35.0	Comptes à recevoir 35.3
Inventories	31.4	27.8	Inventaires 26.5
Other current	2.1	2.1	Autre réalisable 1.8
Property, equip.	41.8	32.2	Propriété, équip. 33.2
Investments	23.8	20.4	Placements 16.1
Other assets	2.5	3.1	Autres actifs 3.6
Total	146.4	122.8	Total 119.3
Liabilities to the Public			Dettes dues au Public
Short-term loans	21.8	19.7	Emprunts, court terme 19.9
Accounts payable	26.1	19.2	Comptes payables 20.9
Other current	1.2	1.5	Autres, court terme 2.3
Long-term loans	43.5	38.0	Emprunts, long terme 35.6
Sub-total	92.6	78.5	Sous-total 78.7
Members' Equity			Capital Effectif des Sociétaires
Members' loans	.5	.4	Emprunts, sociétaires .5
Patronage loans	3.2	2.9	Ristournes prêtées 2.9
Share capital	35.1	31.0	Capital social 28.3
Reserves	7.4	2.7	Réserves 2.0
Surplus	7.6	7.3	Surplus 6.9
Sub-total	53.8	44.3	Sous-total 40.6
Total	146.4	122.8	Total 119.3

Annexe A.- Nombre par types de coopératives de vente et d'achat au Canada, 1965

Type	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada	Type
	C.B.	Alb.				Qué.	N.-B.	N.-E.	I.P.-E.	I.-N.	prov.		
								- number -					
								- nombre -					
Marketing													
Dairy	4	5	2	5	63	109	5	6	5	-	-	204	Laitières
Fruits & Veg.	7	1	-	2	8	9	3	8	2	-	-	40	Fruits et légumes
Agencies	28	24	3	2	6	-	-	-	-	-	5	68	Agences
Others	5	2	3	8	7	23	1	2	-	-	-	51	Autres
Sub-total	44	32	8	17	84	141	9	16	7	-	5	363	Sous-total
Purchasing													
Food	19	52	31	13	22	57	16	32	6	34	-	282	D'Achat
Mixed	10	39	176	64	59	91	16	24	3	1	-	483	Produits alimentaires
Feed	4	-	1	2	35	63	1	4	1	1	-	112	Mixtes
Petroleum	4	11	84	6	3	-	-	-	-	-	-	108	Aliments du bétail
Other	10	4	6	1	8	30	6	4	-	2	1	72	Pétrole
Sub-total	47	106	299	86	127	241	39	64	10	38	1	1,057	Sous-total
Mixed Mktg. & Purch.	-	-	-	-	12	56	5	1	-	1	-	75	Mixtes de V. et d'A.
Grand total	91	138	306	103	223	438	53	81	17	39	6	1,495	Grand total

Appendix B.— Volume of Business of Dairy Co-operatives in Canada, 1965
Annexe B.— Chiffre d'affaires des coopératives de produits laitiers au Canada, 1965

[illegible]

Appendix C.— Balance Sheet of Dairy Co-operatives in Canada, 1965

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Appendix D.- Number of Dairy Co-operatives by Volume of Sales in Canada, 1965
Annexe D.- Nombre de coopératives de produits laitiers d'après le montant des ventes au Canada, 1965

	under : 100,000	100,000- : 199,999	200,000- : 299,999	300,000- : 399,999	400,000- : 499,999	500,000- : 999,999	1,000,000- : 9,999,999	10,000,000 : and over	Total	
	number - nombre	number - nombre	number - nombre	number - nombre	number - nombre	number - nombre	number - nombre	number - nombre	number - nombre	
B.C.	-	-	-	-	-	-	3	1	4	C.-B.
Alta.	-	2	-	-	1	-	-	2	5	Alb.
Sask.	-	-	-	-	-	-	1	1	2	Sask.
Man.	-	-	1	1	-	-	3	-	5	Man.
Ont.	9	11	15	8	3	7	8	2	63	Ont.
Que.	19	34	18	7	11	8	10	2	109	Qué.
N.B.	2	-	-	-	-	1	2	-	5	N.-B.
N.S.	-	-	1	-	1	1	3	-	6	N.-E.
P.E.I.	-	1	1	1	-	1	1	-	5	I. P.-E.
Total	30	48	36	17	16	18	31	8	204	Total
Volumes of sales	1,406	7,081	9,008	5,698	7,362	12,414	83,216	176,783	302,968	Chiffre des ventes
Percentage of total sales	.5	2.3	3.0	1.9	2.4	4.1	27.5	58.3	100.0	Pourcentage du total des ventes

Appendix E.- Number by Types of Production Co-operatives in Canada, 1965
 Annexe E.- Nombre par types de coopératives de production au Canada, 1965

Types	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	Canada	Types
	C.-B.	Alb.					N.-B.	N.-E.		
					- number	-				
					- nombre	-				
Artificial Insemination	-	15	22	7	-	-	21	8	73	Insémination artificielle
Farm	1	1	15	1	2	-	-	-	20	Fermes
Feeders	-	37	36	-	-	1	-	-	74	Engraisseurs
Fodder	-	-	23	-	-	-	-	-	23	Fourrages
Grazing	-	9	111	-	-	-	2	-	122	Pâturages
Other	-	1	10	1	1	39	1	-	53	Autres
Total	1	63	217	9	3	40	24	8	365	Total

Appendix F.— Number by Types of Service Co-operatives in Canada, 1965
Annexe F.— Nombre par types de coopératives de services au Canada, 1965

Types	B.C. : C.-B.	Alta. : Alb.	Sask. :	Man. :	Ont. :	Que. : Qué.	N.B. : N.-B.	N.S. : N.-E.	Mfld. : I.	N. : N.	Canada :	Types
							- number -					
							- nombre -					
Cold Storage	1	1	4	-	7	1	-	-	-	-	14	Entrepôts F.
Electricity	-	372	4	-	-	-	-	-	-	-	376	Electricité
Housing	3	2	3	2	7	13	1	-	3	-	34	Habitation
Medical	1	-	12	-	35	2	-	-	-	-	50	Médicales
Seed Cleaning	1	51	4	1	1	1	-	-	-	-	59	Criblage de s.
Transportation	7	1	-	5	14	6	-	2	-	-	35	Transport
Water Works	-	3	-	3	-	7	1	-	-	-	14	Aqueduc
Other	8	26	9	3	8	26	-	2	-	-	82	Autres
Total	21	456	36	14	72	56	2	4	3	-	664	Total

Appendix G.- Financial Ratios of Purchasing Mixed, Feed Mills and Dairy Co-operatives in Canada, 1963 to 1965
Annexe G.- Rapports comptables des coopératives d'achats mixtes, des meuneries et des coopératives laitières au Canada, 1963 à 1965

	: Purchasing Mixed :		: Feed Mills :		: Dairies :	
	: Achats mixtes :		: Meuneries :		: Laitières :	
	: 1963 : 1964 : 1965 :		: 1963 : 1964 : 1965 :		: 1963 : 1964 : 1965 :	
	- per cent -					
	- pour - cent -					
Sales	100.0	100.0	100.0	100.0	100.0	100.0
Cost of goods sold	83.9	83.8	86.4	85.9	76.5	77.6
Gross margin	16.1	16.2	13.6	14.1	22.5	22.4
Service revenue	1.3	1.2	.8	1.0	.3	.4
Value of services rendered	17.4	17.4	14.4	15.1	22.8	22.7
Expenses	16.5	16.3	12.4	13.7	21.8	21.8
Savings from operations	.9	1.1	2.0	1.4	1.0	.9
Other income	2.3	2.4	.7	1.0	.2	.3
Net savings	3.2	3.5	2.7	2.4	1.2	1.3
Inventory turnover (days)	64	62	31	32	33	Not applicable
Receivables turnover (days)						non applicable
Ratio of current assets to current liabilities (times)	30	32	46	49	47	26 24 27
Members' equity in total assets (per cent)	2.2	2.2	2.2	2.1	2.1	1.5 1.6 1.5
Ratio of sales to total assets (times)	56	56	61	59	59	52 54 53
	1.9	1.9	2.6	2.5	2.5	3.2 3.3 3.2
Number of co-operatives	473	477	483	108	118	112 197 202 194
						Nombre de coopératives

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ECONOMICS BRANCH, CANADA DEPARTMENT OF AGRICULTURE

SEPTEMBER 1968

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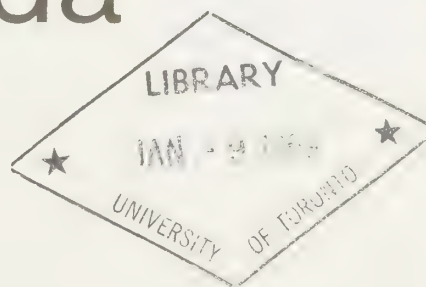
co-operation in canada

35th ANNUAL
SUMMARY

1966

35^e RAPPORT
ANNUEL

la coopération au canada



J.M. SULLIVAN

DIRECTION DE L'ÉCONOMIE MINISTÈRE DE L'AGRICULTURE DU CANADA

SEPTEMBRE 1968

68/13-F

CO-OPERATION IN CANADA

The accompanying review for the calendar year 1966 is the thirty-fifth annual summary of co-operative activities in Canada prepared by the Economics Branch.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesales. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary: marketing and purchasing, production, fishermen's, service and wholesale co-operatives. Figures for the first four groups (local co-operatives) are presented on an integrated basis and by individual groups. Those for co-operative wholesales are presented separately, their sales figures being largely a duplication of the sales made by local co-operatives.

Insurance co-operatives and co-operative recreational associations are not reported on by the Branch. The activities of financial co-operatives are reported by the Dominion Bureau of Statistics.

1966 HIGHLIGHTS

Total volume of business in 1966 for 2,539 local co-operatives reporting to the survey amounted to \$1.96 billion. Assets were \$906 million of which members' equity represented 48 per cent. Membership totaled 1.6 million (Tables 1, 2 and 3).

Volume of business was up by \$108 million or 6 per cent over 1965. The increase was fairly general with all commodities except fruits and vegetables and all provinces except Manitoba showing a gain (see "Marketing and Purchasing Co-operatives" following). Service revenue and other income advanced by seven or eight per cent respectively.

LA COOPÉRATION AU CANADA

Le présent rapport pour l'année civile 1966 est le trente-cinquième résumé annuel de l'activité coopérative du Canada préparé par la Direction de l'économie.

Les renseignements qui y sont donnés ont été gracieusement fournis par les coopératives particulières, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Le présent résumé national renferme des rapports sur cinq groupes de coopératives: coopératives d'achat et de vente, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros. Les chiffres pour les quatre premiers groupes (coopératives locales) sont présentés pour l'ensemble des groupes et par groupes séparés. Les chiffres relatifs aux coopératives de gros sont présentés séparément, les chiffres de leurs ventes étant surtout une répétition des ventes effectuées par les coopératives locales.

La Direction de l'économie n'a pas préparé de rapport pour les coopératives d'assurance et les associations coopératives de récréation. L'activité des coopératives de finance fait l'objet d'un rapport préparé par le Bureau fédéral de la statistique.

FAITS MARQUANTS DE 1966

Pour l'année civile 1966, 2,539 co-opératives locales ont signalé un volume d'affaires s'élevant à 1.96 milliard de dollars. L'actif s'élève à 906 millions de dollars dont le capital social représente 48 p. 100. Le nombre des membres s'établit à 1.6 million (tableaux 1, 2 et 3). Le chiffre d'affaires accuse une augmentation de 108 millions de dollars, soit de 6 p. 100 sur 1965. L'augmentation est assez générale pour toutes les denrées, à l'exception des fruits et des légumes, et toutes les provinces, sauf le Manitoba, ont accusé des profits (voir Coopératives d'achat et de vente ci-après). Les encaisses des services et les autres recettes ont augmenté de 9 chiffre rectifié et de 8 p. 100 respectivement.

L'actif total a augmenté de 18 millions de dollars, soit de 2 p. 100

Total assets rose by \$18 million or two per cent with property, equipment and investments more than offsetting a drop in cash and inventories. Liabilities to the public decreased \$11 million while members' equity climbed \$29 million or seven per cent. In line with the long term trend toward consolidation of units there were 76 less co-operatives reporting in 1966 than in 1965 with membership rising 30 thousand.

MARKETING AND PURCHASING CO-OPERATIVES

For the year 1966 there has been a change in the method of reporting for the large pool elevator co-operative in Manitoba. Whereas, previously this co-operative reported its total dollar volume of commodities handled, beginning with

1966 it is only reporting service revenue for the handling of grain and livestock on an agency basis, sales of grain and seed of its members outside the operations of the Canadian Wheat Board and sales of meat and meat products. It should be noted that if this same basis of reporting had been used in 1965 the Manitoba marketings of farm products would have been reduced by about \$88 million and Manitoba service revenue would have increased by about \$8 million.

Marketing and purchasing co-operatives registered substantial gains in 1966 (Tables 4 and 5) reflecting the general increase in the Canadian agricultural economy which saw farm production, cash receipts and net income reach new record levels. Total business volume of these co-operatives reached \$1,883 million for 1966 which on an adjusted basis for 1965 (Manitoba) would represent a gain of \$188 million or 11 per cent. Assets which can be affected by the short term fluctuations in cash and inventories of the large marketing co-operatives increased \$15 million or only two per cent. Saskatchewan was again the leading province both in

alors que les immeubles, matériel et placements ont plus que compensé la baisse dans l'argent en caisse et dans les inventaires. Les sommes dues au public ont diminué de 11 millions de dollars et le capital social s'est accru de 29 millions de dollars, soit de 7 p. 100. Conformément à la tendance depuis longtemps constatée vers le fusionnement, le nombre des co-opératives qui ont présenté des rapports a diminué de 76 de 1965 à 1966, tandis que le nombre des membres s'est accru de 30,000.

COOPÉRATIVES D'ACHAT ET DE VENTE

Pour 1966, on note une modification de la méthode adoptée pour le rapport de la grande coopérative des éleveurs des syndicats au Manitoba. Alors que précédemment, cette coopérative signalait le volume total des denrées manutentionnées en dollars, à compter de 1966, elle indique seulement les recettes du service de la manutention des céréales et des bestiaux qu'elle réalise comme agent, les ventes de céréales et de semences de ses membres, en marge des transactions de la Commission canadienne du blé, ainsi que ses ventes de viandes et de produits carnés. On doit noter que, si le rapport de 1965 avait été présenté de la même façon, les ventes de produits agricoles au Manitoba auraient été réduites d'environ 88 millions de dollars, et le revenu pour le Manitoba se serait accru d'environ 8 millions de dollars.

Les coopératives d'achat et de vente ont réalisé des profits sensibles en 1966 (tableaux 4 et 5), ce qui traduit l'augmentation générale de l'économie agricole canadienne où les produits agricoles, les recettes et le revenu net ont atteint des niveaux sans précédent. Le volume d'affaires global de ces coopératives a atteint 1,883 millions de dollars en 1966, ce qui, après révision des données de 1965 (Manitoba), représenterait un profit de 188 millions de dollars, ou 11 p. 100. L'actif qui peut être touché par les fluctuations à court terme de l'argent en caisse et des inventaires des grandes coopératives de vente s'est accru de 15 millions de dollars ou de 2 p. 100 seulement. La Saskatchewan occupe encore le premier rang parmi les provinces quant à son volume d'affaires et à ses immobilisations; elle a aussi enregistré la plus grande augmentation dans son volume d'affaires. Les provinces d'Alberta et de

volume of business and assets and also posted the largest gain in business volume. Asset increases were greatest in Alberta and Quebec.

Farm Product Marketings

Farm product marketings totaled \$1,239 million in 1966 for a yearly gain on an adjusted basis (Manitoba) of \$125 million or 11 per cent. The increase was widespread with only fruits and vegetables and a few miscellaneous commodities going against the trend. Prince Edward Island was the only province showing a decrease in farm marketings.

Fruit and vegetable marketings were down because of severe frost damage suffered by the tree fruit area of British Columbia in the winter of 1965 which particularly affected the soft fruit crop. This shows up in the 1966 results because the fiscal year for most of these co-operatives ends in the early part of the new year. Co-operative grain marketings rose in step with the increase in Canadian wheat exports during 1966. Livestock marketings scored solid gains during the year although a great part of this was due to higher prices rather than increased physical volume. Dairy product sales were up \$10 million or three per cent during the year. Actually the combined sales in all provinces except Ontario increased by \$20 million but were offset by a drop of \$10 million in Ontario due to the dissolution of the Ontario Cheese Producers' Co-operative Limited. As in 1965 total production of milk decreased in Canada but higher prices for dairy products more than made up the difference. Poultry and egg marketings increased moderately during the year while miscellaneous marketings were down due to the unavailability of a few co-operative reports for 1966.

Sales of Supplies

Supply sales surged strongly upward in 1966 with a gain of \$60 million or 11 per cent to \$610 million. All sales categories were ahead and all provinces

Québec ont connu les plus grandes augmentations de l'actif.

Ventes de produits agricoles

Les ventes de produits agricoles se sont chiffrées par 1,239 millions de dollars en 1966, ce qui représente une augmentation annuelle de 125 millions de dollars ou de 11 p. 100, après révision des données de 1965 (Manitoba). Cette augmentation est générale et seulement les ventes de fruits, de légumes et de quelques produits variés n'ont pas bénéficié de cette tendance marquée. L'Île du Prince-Édouard est la seule province qui a connu une diminution au chapitre des ventes de produits agricoles.

Les ventes de fruits et de légumes ont diminué parce qu'au cours de l'hiver de 1965 le gel a gravement endommagé les arbres fruitiers en Colombie-Britannique, et particulièrement la récolte des petits fruits. Les conséquences de ce gel se sont fait sentir sur le total de 1966, parce que la plupart de ces coopératives terminent leur année civile au début de la nouvelle année. Les ventes de céréales des coopératives se sont accrues de pair avec l'augmentation des exportations du blé canadien au cours de 1966. Les ventes de bestiaux ont réalisé des profits considérables au cours de l'année, quoique la majeure partie de ces profits ait été le résultat de prix plus élevés plutôt que d'un volume accru. Les ventes de produits laitiers se sont accrues de 10 millions de dollars, soit de 3 p. 100, au cours de l'année. En fait, les ventes combinées de toutes les provinces, à l'exception de l'Ontario, se sont accrues de 20 millions de dollars, mais ont été contrebalancées par une diminution de 10 millions de dollars en Ontario, attribuable à la dissolution de l'Ontario Cheese Producers Co-operative Limited. Tout comme en 1965, la production totale de lait au Canada a diminué, mais le prix plus élevé des produits laitiers a plus que compensé cette différence. Les ventes de volailles et d'oeufs se sont accrues modérément au cours de l'année, tandis que les ventes de divers produits ont baissé en raison de l'indisponibilité des rapports de quelques coopératives pour 1966.

Ventes de fournitures

Les ventes de fournitures se sont fortement accrues au cours de 1966, et

contributed to the increase. Interprovincial sales were down fractionally due to a slight drop in machinery sales.

The three leading sales categories; food, feed and petroleum which together account for two-thirds of supply sales advanced at a rate of nine per cent or slightly less than the overall average. The increase in these categories was generally widespread, although Quebec accounted for more than half the increase in feed sales. Fertilizer sales jumped 21 per cent in 1966 reflecting full year operations of the large new co-operative fertilizer manufacturing plant which provides for co-operatives in the Western provinces. On an area basis Quebec and Saskatchewan, continued as the most important provinces and were responsible for 43 per cent of total sales in 1966. British Columbia achieved the highest growth rate at 17 per cent followed by Manitoba and Prince Edward Island at 16 and 14 per cent respectively.

Financial Structure

Total assets of marketing and purchasing co-operatives rose moderately in 1966 from \$762 million to \$777 million, a gain of \$15 million or two per cent. While assets other than cash and inventories increased \$36 million, cash and inventories fell \$21 million. The large wheat pools were mainly responsible for the drop in inventories. With increased wheat exports in the 1965-66 crop year there was a lowering of stocks in storage which had risen in the previous year due to substantial production and lower exports. Cash which had risen \$10 million in the previous year decreased \$8 million in 1966, half of the decrease being in Saskatchewan. The drop in current assets corresponded with a decrease of \$24 million in short term loans which more than offset gains in accounts payable and long term loans resulting in a reduction of \$11 million to \$406 million for total public liabilities. Members' equity offsetting the decrease in liabilities and the gain in assets increased by \$26 million or 8 per cent to \$372 million and was equivalent to 48 per cent of total assets as compared to 45 per cent at the end of 1965.

une augmentation de 60 millions de dollars ou de 11 p. 100 les a portées à 610 millions de dollars. Les ventes ont augmenté pour toutes les catégories, et toutes les provinces ont contribué à cette augmentation. Les ventes inter-provinciales ont légèrement baissé en raison d'une légère diminution des ventes de la machinerie.

Les trois catégories de vente principales: aliments, aliments du bétail et pétrole, qui ensemble représentent les deux tiers des ventes de fournitures, ont augmenté au rythme de 9 p. 100 ou d'un peu moins que la moyenne de toutes les catégories. L'augmentation réalisée dans ces trois catégories a été généralement répandue, quoique les ventes du Québec représentent plus de la moitié de l'augmentation notée dans les ventes d'aliment du bétail. Les ventes d'engrais ont augmenté de 21 p. 100 en 1966, et cette hausse résulte du fait que la fabrique d'engrais de la nouvelle et importante co-opérative qui fournit les provinces de l'Ouest a été exploitée toute l'année. À l'égard des régions, ce sont celles du Québec et de la Saskatchewan qui demeurent les provinces les plus importantes, leurs ventes représentant 43 p. 100 des ventes globales pour 1966. La Colombie-Britannique a enregistré le rythme le plus marqué dans l'augmentation des ventes, soit 17 p. 100, tandis que le Manitoba et l'île du Prince-Édouard se rangent ensuite avec 16 et 14 p. 100 respectivement.

Structure financière

L'actif global des coopératives d'achat et de vente s'est modérément accru en 1966, passant de 762 millions à 777 millions de dollars, soit une augmentation de 15 millions de dollars ou de 2 p. 100. L'actif, qui ne comprend pas l'argent en caisse et les inventaires, a augmenté de 36 millions de dollars, tandis que l'argent en caisse et les inventaires ont baissé de 21 millions de dollars. La baisse notée dans les inventaires est principalement attribuable aux grands syndicats du blé. L'augmentation des exportations de blé provenant de la récolte de 1965-1966 a réduit les stocks en entrepôt qui, l'année précédente, s'étaient accrus en raison d'une production considérable et de la réduction des exportations. L'argent en caisse, qui s'était accru de 10 millions de dollars l'année précédente,

OTHER GROUPS OF CO-OPERATIVES

Business volume of production co-operatives (Tables 1, 6 and 7) was generally higher in 1966 as compared to 1965 with 373 co-operatives reporting. However, due to the non-reporting of a few of the larger co-operatives in Quebec, total reported business volume fell by \$1.1 million to \$15 million and assets dropped to \$10.5 million from \$12.3 million. Revenue from livestock was up substantially while service revenue showed a moderate increase. Fishermen's co-operatives (Tables 1, 8 and 9) for the most part experienced increased business during the year. However, total volume at \$30 million and total assets at \$16.6 million were both down by slightly more than one million dollars because the operations of a consumer branch of the large fishing co-operative in British Columbia with sales of \$2 million became a separate entity at the end of 1965 and was thus classified as a purchasing co-operative for 1966. There were eight fewer fishermen's co-operatives reporting for the year. Service co-operatives reporting for 1966 (Tables 1, 10 and 11) numbered 663 and recorded a business volume of \$32 million, an increase of eight per cent. Assets totaled \$101 million and membership 273,000 as compared to \$95 million and 264,000 respectively in 1965.

Sales of eight co-operative wholesales (Tables 12 and 13) advanced by \$52 million or 13 per cent during the year with all sales categories except grains and poultry and eggs contributing to the increase. Most important sales gains were registered by the three largest sales categories: livestock, \$10 million; food products, \$8 million; and feed, \$7 million. On a percentage basis the largest increases were scored by fruits and vegetables, 65; miscellaneous, 59; and fertilizer 29. Assets of the nine wholesales (one is a wholesaler for the other wholesales) rose by 20 per cent to \$176 million with receivables, inventories and property and equipment accounting for the bulk of the increase. The rise in assets was financed largely by liabilities to the public, \$23 million; mainly in the form of short and long term loans while members' equity rose only \$7 million and its share

a diminué de 8 millions de dollars en 1966, et la moitié de cette baisse s'est produite en Saskatchewan. La baisse des disponibilités s'est traduite par une diminution de 24 millions de dollars au poste des prêts à court terme, compensant largement les rentrées au poste des comptes à payer et des prêts à long terme, ce qui a entraîné une réduction de 11 millions de dollars et porté le total des dettes envers le public à 406 millions de dollars. L'avoir propre des sociétaires compense la diminution des exigibilités, et l'augmentation de l'actif a été de 26 millions de dollars ou de 8 p. 100, ce qui porte le total à 372 millions de dollars, soit 48 p. 100 de l'actif global, par comparaison à 45 p. 100 à la fin de 1965.

AUTRES GROUPES DE COOPÉRATIVES

Le volume d'affaires des coopératives de production (tableaux 1, 6 et 7) a été généralement plus élevé en 1966, par comparaison avec 1965, selon les rapports de 373 coopératives. Toutefois, vu que quelques grandes coopératives du Québec n'ont pas présenté de rapport, le volume d'affaires global rapporté a diminué de 1.1 million de dollars et se chiffre par 15 millions de dollars; l'actif a décru, passant de 12.3 à 10.5 millions de dollars. Les recettes des ventes de bestiaux ont sensiblement augmenté et celles des services accusent une hausse modérée. Les coopératives de pêcheurs (tableaux 1, 8 et 9) ont pour la plupart vu augmenter leur chiffre d'affaires au cours de l'année. Néanmoins, le volume total de 30 millions de dollars et l'actif global de 16.6 millions de dollars représentent une diminution d'un peu plus d'un million de dollars dans les deux cas, parce que l'exploitation de la division des consommateurs d'une importante coopérative de pêcheurs de la Colombie-Britannique, dont les ventes se chiffraient par 2 millions de dollars, est devenue une entreprise distincte à la fin de 1965, et de ce fait, a été classée comme une coopérative d'achat pour 1966. On a compté huit coopératives de pêcheurs de moins au cours de l'année. Les coopératives de services qui ont présenté des rapports pour 1966 (tableaux 1, 10 et 11) étaient au nombre de 663 et ont enregistré un volume d'affaires de 32 millions de dollars, soit une augmentation de 8 p. 100. Leur actif s'élevait à 101 millions de dollars

of assets declined to 35 per cent as compared to 37 per cent at the end of 1965.

FOOD CO-OPERATIVES

The number of food co-operatives (those engaged primarily in the retailing of groceries, meats, produce) reporting for 1966 was 286 (Appendix A). Total volume of business of these co-operatives amounted to \$110 million (Appendix B) with supply sales representing \$107 million including food sales of \$85 million. Assets of the food co-operatives totaled \$41 million (Appendix C) almost equally divided between liabilities to the public and members' equity.

Sales of food co-operatives represented 18 per cent of supply sales by marketing and purchasing co-operatives in 1966, and their sales of food products accounted for 51 per cent of total food sales, the bulk of the remainder (43 per cent) being accounted for by purchasing mixed co-operatives. Alberta had the largest sales by food co-operatives representing 32 per cent of the total, followed distantly by Quebec and British Columbia. Alberta's dominance is due to the successful operation of a number of large co-operative supermarkets located in urban areas. Food co-operative sales represented the largest portion of supply sales by marketing and purchasing co-operatives in Newfoundland at 85 per cent, followed by Prince Edward Island and Alberta at 64 and 52 per cent respectively. One-third (95) of the food co-operatives had sales of less than \$100 thousand (Appendix D) and accounted for five per cent of the total. Twenty co-operatives with sales exceeding \$1 million were responsible for 45 per cent of the total and twelve of these were located in Alberta and British Columbia. Quebec had the greatest number of food co-operatives at 59, followed closely by Alberta with 54. Although Saskatchewan was the leading province in food sales by co-operatives with \$41 million (Table 4) most of these sales were made by purchasing mixed co-operatives rather than those classified as food co-operatives.

et le nombre de leurs membres à 273,000, par comparaison à 95 millions de dollars et 264,000 membres en 1965.

Les ventes de huit coopératives de gros (tableaux 12 et 13) ont augmenté de 52 millions de dollars, soit de 13 p. 100, au cours de l'année, dans toutes les catégories de vente à l'exception de celles des céréales, des volailles et des oeufs. Les plus importantes augmentations des ventes ont été enregistrées par les trois principales catégories de vente: bestiaux, 10 millions de dollars; produits alimentaires, 8 millions de dollars; aliments du bétail, 7 millions de dollars. En pourcentage, les plus fortes augmentations se sont produites dans les catégories des fruits et légumes (65 p. 100), des produits divers (59 p. 100) et des engrais (29 p. 100). L'actif des neuf coopératives de gros (l'une est grossiste pour les huit autres s'est accru de 20 p. 100 et se chiffre par 176 millions de dollars; la majeure partie de cette augmentation est constituée par les comptes à recevoir, les inventaires, les biens et le matériel. L'accroissement de l'actif a été financé principalement par les dettes envers le public (23 millions de dollars), surtout sous forme de prêts à court terme et à long terme, tandis que le capital social a augmenté seulement de 7 millions de dollars et que la part de l'actif qu'il représentait a baissé à 35 p. 100, alors qu'elle était de 37 p. 100 à la fin de 1965.

COOPÉRATIVES DE PRODUITS ALIMENTAIRES

Le nombre de coopératives de produits alimentaires (celles qui s'occupent principalement de la vente au détail des épiceries, viandes, produits) qui ont présenté des rapports en 1966 est de 286 (Appendix A). Le volume d'affaires global de ces coopératives s'est élevé à 110 millions (Appendix B), dont les ventes de fournitures, (y compris les ventes de produits alimentaires, qui se chiffraient à 85 millions de dollars), représentaient 107 millions de dollars. L'actif des coopératives de produits alimentaires s'élevaient à 41 millions de dollars (Appendix C), montant à peu près également réparti entre les dettes envers le public et l'avoir propre des sociétés.

FINANCIAL RATIOS

Selected ratios on profit and loss and balance sheet items for food and mixed marketing and purchasing co-operatives in all provinces on a three-year basis are presented in Appendix G.

Les ventes des coopératives de produits alimentaires représentaient 18 p. 100 des ventes de fournitures par les coopératives d'achat et de vente en 1966, et leurs ventes de produits alimentaires constituaient 51 p. 100 du montant global des ventes, alors que la majeure partie du reste (43 p. 100) était représenté par les ventes des coopératives d'achat mixtes. Ce sont les coopératives de produits alimentaire de l'Alberta qui ont enregistré le plus gros volume de vente, 32 p. 100 du montant global, et elles étaient suivies de loin par celles du Québec et de la Colombie-Britannique. L'Alberta est au premier rang, grâce à la réussite d'un certain nombre de grands supermarchés coopératifs installés dans les centres urbains. A Terre-Neuve, les ventes des coopératives de produits alimentaires représentaient la majeure partie des ventes de fournitures par les coopératives d'achat et de vente, soit 85 p. 100, tandis qu'à l'Île du Prince-Édouard et en l'Alberta, elles représentaient respectivement 64 et 52 p. 100. Un tiers (95) des coopératives de produits alimentaires ont rapporté des ventes de moins de \$100,000 (Appendice D), ce qui représente 5 p. 100 du montant global. Vingt coopératives ont signalé des ventes de plus de 1 million de dollars, soit 45 p. 100 du montant global, et douze de ces coopératives sont situées en Alberta et en Colombie-Britannique. C'est la province de Québec qui comptait le plus grand nombre de coopératives de produits alimentaires, soit 59, et elle était suivie de près par l'Alberta, qui en comptait 54. Quoique la Saskatchewan occupe le premier rang quant aux ventes de produits alimentaires par les coopératives, 41 millions de dollars (Tableau 4), la plupart de ces ventes ont été faites par des coopératives d'achat mixtes plutôt que par les coopératives classées comme coopératives de produits alimentaires.

RAPPORTS COMPTABLES

Des rapports sélectionnés sur les profits et pertes et les postes du bilan qui concernent les coopératives de produits alimentaires et les coopératives mixtes d'achat et de vente de toutes les provinces, pour période de trois ans, sont présentés à l'Appendice G.

Table 1.- Summary of Co-operatives Reporting in Canada, 1966
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1966

Groups	B.C. : C.-B.	Alta : Alb.	Sask. : Man.	Ont. : Qué.	N.B. : N.-B.	N.S. : N.-E.	P.E.I. : I.P.-E.	Nfld. : T.-N.	Inter- : prov.	Canada : Canada	Groupes
Associations											
Reporting											
Mktg. & Purch.											
Production	91	142	296	105	196	403	48	79	16	39	5
Fishermen's	1	65	214	9	4	41	27	12	-	-	-
Services	3	1	19	4	4	24	6	14	5	3	-
	23	469	24	9	73	49	1	10	-	5	-
Total	118	677	553	127	277	517	82	115	21	47	5
- number -											
Sociétés Déclarantes											
De vente et d'achat											
Production											
Pêcheurs											
Services											
Total											
- nombre en milliers -											
Sociétaires Déclarés											
De vente et d'achat											
Production											
Pêcheurs											
Services											
Total											
- millions de dollars -											
Volume of Business											
Mktg. & Purch.											
Production	130.8	306.8	562.2	113.0	225.3	301.9	27.8	47.1	10.9	7.2	149.9
Fishermen's	.1	5.9	3.6	.1	.4	4.3	.2	.4	-	-	-
Services	14.5	.1	1.9	.4	1.2	2.9	2.2	4.4	2.2	.3	-
	7.6	10.5	.3	.7	10.4	2.2	-	-	-	.5	-
Total	153.0	323.3	568.0	114.2	237.3	311.3	30.2	51.9	13.1	8.0	149.9
- million dollars -											
Chiffre d'Affaires											
De vente et d'achat											
Production											
Pêcheurs											
Services											
Total											
- million de dollars -											
Assets											
Mktg. & Purch.											
Production	49.9	118.1	238.1	76.6	65.1	93.1	9.7	18.1	3.7	3.3	101.6
Fishermen's	.1	4.1	4.4	.1	.2	1.4	.1	.1	-	-	-
Services	8.5	-	.9	.2	.4	1.3	1.4	3.2	.6	.1	-
	16.9	64.4	1.3	3.0	10.7	4.1	.1	.1	-	.7	-
Total	75.4	186.6	244.7	79.9	76.4	99.9	11.3	21.5	4.3	4.1	101.6
- million de dollars -											
Actif											
De vente et d'achat											
Production											
Pêcheurs											
Services											
Total											
- million de dollars -											

Tableau 2.- Volume of Business of All Co-operatives Reporting in Canada, 1966
Tableau 2.- Chiffre d'affaires des coopératives déclarantes au Canada, 1966

	: B.C. :Alta. : C.-B. :Alb.	: Sask.	: Man.	: Ont.	: Qué.	: N.B. : N.S. : P.E.I. : N.-B. : N.-E. : I.-P.-E. : T.-N.	: Inter- : prov.	: Canada					
	- million dollars												
	- millions de dollars -												
Products								Produits					
Dairy products	45.8	37.6	26.8	13.0	56.2	103.3	8.2	12.9	3.5	-	-	307.3	Produits laitiers
Fruits & vegetables	20.2	.7	-	.2	9.0	4.9	1.7	5.3	.7	-	-	42.7	Fruits et légumes
Grains & seeds	-	127.3	287.2	29.3	27.7	.1	.3	-	-	-	115.8	587.7	Céréales et semences
Livestock	9.0	60.9	106.9	5.1	23.6	28.6	.8	6.8	-	-	-	241.7	Bestiaux
Poultry & eggs	6.9	8.5	3.8	5.3	3.6	22.5	1.7	1.9	.2	-	-	54.4	Volailles, oeufs
Fish	13.7	.1	1.6	.5	1.0	2.5	2.2	4.0	1.8	.3	-	27.7	Poissons
Miscellaneous	.4	2.1	.8	2.1	1.3	8.5	.1	.1	-	.2	1.3	16.9	Divers
Sub-total	96.0	237.2	427.1	55.5	122.4	170.4	15.0	31.0	6.2	.5	117.1	1,278.4	Sous-total
Supplies													Fournitures
Food products	17.2	29.5	40.9	14.2	12.8	28.1	5.8	9.7	4.6	4.6	-	167.4	Produits alimentaires
Feed	17.3	3.3	2.7	2.4	37.1	68.3	3.4	4.8	.8	.3	1.9	142.3	Aliments du bétail
Fertilizer spray	1.7	2.2	6.8	4.3	12.0	3.3	.8	1.2	.1	.1	7.5	40.0	Engrais, anti-par.
Clothing, home f.	3.6	3.5	7.1	2.4	.9	1.1	.7	.6	.2	1.3	.1	21.5	Vêtements, ameublements
Hardware	2.6	5.2	10.0	3.4	8.4	9.0	1.3	1.2	.5	--	-	41.6	Quincaillerie
Machinery	.3	2.5	3.4	1.7	2.2	8.1	.2	.3	-	.1	20.0	38.8	Machineries
Building material	.5	6.3	17.0	6.0	3.2	1.6	.4	.2	-	.2	-	35.4	Matériaux (construction)
Seed	.1	.1	1.2	-	3.8	.4	-	.2	-	-	-	5.8	Semences
Petroleum	3.9	18.8	33.6	10.0	14.8	11.2	1.7	1.0	.2	.2	-	95.4	Pétrole
Miscellaneous	1.2	1.5	7.5	2.1	5.1	3.4	.2	.9	.4	.2	2.9	25.4	Divers
Sub-total	48.4	72.9	130.2	46.5	100.3	134.5	14.5	20.1	6.8	7.0	32.4	613.6	Sous-total
Total sales	144.4	310.1	557.3	102.0	222.7	304.9	29.5	51.1	13.0	7.5	149.5	1,892.0	Ventes totales
Service revenue	7.9	12.0	7.1	10.7	12.6	4.2	.4	.5	.1	.5	-	56.0	Recettes services
Other income	.7	1.2	3.6	1.5	2.0	2.2	.3	.3	-	-	.4	12.2	Autres revenus
Total volume of business	153.0	323.3	568.0	114.2	237.3	311.3	30.2	51.9	13.1	8.0	149.9	1,960.2	Chiffre d'affaires total
1965 total	142.7	290.3	491.7	170.8	222.9	292.1	28.2	47.4	12.6	7.3	145.8	1,851.8	Total 1965

Table 3.- Balance Sheet of All Co-operatives Reporting in Canada, 1966
Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1966

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-Canada
	:C.-B.	:Alb.					:N.-B.	:N.-E.	:I.P.-E.	:T.N.	:prov.
	- million dollars -										
	- million de dollars -										
Assets											
Cash	2.9	4.3	9.9	1.8	4.7	5.1	.7	.9	.3	1.0	31.9
Receivables	10.7	12.0	16.6	9.0	18.6	25.1	1.8	3.1	.6	6.9	104.8
Inventories	11.7	58.1	113.4	29.2	15.9	22.5	2.6	5.3	1.0	1.2	324.9
Other current	2.7	1.7	2.3	1.5	1.2	3.1	.2	.8	.1	.1	15.7
Property, equip.	29.6	95.1	71.0	29.8	26.3	33.8	4.6	9.8	2.1	2.0	330.3
Investments	17.2	14.6	31.0	8.1	9.3	9.4	1.3	1.6	.2	.1	93.1
Others Assets	.6	.8	.5	.5	.4	.9	.1	-	-	1.2	5.0
Total	75.4	186.6	244.7	79.9	76.4	99.9	11.3	21.5	4.3	4.1	905.7
Liabilities to the Public											
Short-term loans	7.6	34.1	63.2	22.1	10.5	8.6	1.1	3.4	.5	.3	184.8
Accounts payable	11.5	8.3	35.5	6.5	14.0	16.5	1.6	3.5	.5	.8	116.1
Other current	2.7	3.0	1.8	1.2	5.7	1.3	.1	.2	-	.1	17.5
Long-term loans	21.7	31.1	31.4	16.6	12.5	17.4	3.3	4.5	.8	.7	148.3
Sub-Total	43.5	76.5	131.9	46.4	42.7	43.8	6.1	11.6	1.8	1.9	466.7
Members' Equity											
Members' loans	14.5	10.5	22.5	4.7	8.1	.3	.6	2.7	.2	.1	64.2
Patronage loans	3.2	24.7	16.0	3.6	6.2	4.1	-	.1	.2	-	65.8
Share Capital	8.1	14.9	34.7	11.9	5.0	21.5	2.9	5.0	1.2	1.5	119.8
Reserves	4.4	45.9	18.8	9.3	11.0	25.1	1.1	2.3	.6	.4	130.2
Surplus	1.7	14.1	20.8	4.0	3.4	5.1	.6	(.2)	.3	.2	59.0
Sub-total	31.9	110.1	112.8	33.5	33.7	56.1	5.2	9.9	2.5	2.2	439.0
Total	75.4	186.6	244.7	79.9	76.4	99.9	11.3	21.5	4.3	4.1	905.7
1965 Total	67.9	178.3	244.2	82.5	80.3	94.3	10.5	19.5	3.9	3.7	887.7

Tableau 4.- Volume of Business of Marketing and Purchasing Co-Operatives Reporting in Canada, 1966
Tableau 4.- Chiffre d'affaires des coopératives de vente et d'achat déclarantes au Canada, 1966

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada
:C.-B.	: Alb.	:	:	:	:	: Qué.	: N.-B.	: N.-E.	: I.-P.-E.	: T.-N.	: prov.	:
							- million dollars -					
							- millions de dollars -					
Farm Products												
Dairy products	45.8	37.6	26.8	13.0	55.8	103.3	8.2	12.9	3.5	-	-	306.9
Fruits & vegetables	20.1	.7	-	.2	8.8	4.9	1.7	5.3	.7	-	-	42.4
Grains & seeds	-	127.3	286.8	29.1	27.7	-	.3	-	-	-	115.8	587.0
Livestock	9.0	55.7	105.1	5.1	23.6	28.5	.8	6.6	-	-	-	234.4
Poultry & eggs	6.9	8.5	3.7	5.3	3.3	22.5	1.7	1.9	.2	-	-	54.0
Miscellaneous	.4	2.1	.7	2.2	1.3	4.8	.4	.4	-	.3	1.3	13.9
Sub-total	82.2	231.9	423.1	54.9	120.5	164.0	13.1	27.1	4.4	.3	117.1	1,238.6
												Sous-total
Supplies												
Food products	17.2	29.3	40.9	14.2	12.8	28.1	5.8	9.5	4.6	4.5	-	166.9
Feed	17.3	3.3	2.6	2.4	37.1	68.3	3.4	4.8	.8	.3	1.9	142.2
Fertilizer, spray	1.7	2.2	6.8	4.3	11.9	3.3	.8	1.2	.1	.1	7.5	39.9
Clothing, home f.	3.6	3.5	7.1	2.4	.9	1.1	.7	.6	.2	1.3	.1	21.5
Hardware	2.6	5.2	10.0	3.4	8.4	9.0	1.3	1.1	.5	-	-	41.5
Machinery	.2	2.5	3.4	1.7	2.2	7.8	.1	.3	-	.1	20.0	38.3
Building material	.5	6.3	17.0	6.0	3.2	1.6	.4	.2	-	.2	-	35.4
Seed	.1	.1	1.2	-	3.8	.4	-	.2	-	-	-	5.8
Petroleum	3.8	18.7	33.6	9.9	14.8	10.9	1.6	1.0	.2	.1	-	94.6
Miscellaneous	.5	1.5	7.5	2.0	4.9	3.1	.2	.6	-	.2	2.9	23.4
Sub-total	47.5	72.6	130.1	46.3	100.0	133.6	14.3	19.5	6.4	6.8	32.4	609.5
												Sous-total
Total sales	129.7	304.5	553.2	101.2	220.5	297.6	27.4	46.6	10.8	7.1	149.5	1,848.1
Service revenue	.6	1.2	5.5	10.3	3.2	2.5	.2	.3	.1	.1	-	24.0
Other income	.5	1.1	3.5	1.5	1.6	1.8	.2	.2	-	-	.4	10.8
Total volume of business	130.8	306.8	562.2	113.0	225.3	301.9	27.8	47.1	10.9	7.2	149.9	1,882.9 total
1965 total	120.9	273.5	485.5	169.8	214.5	278.7	26.1	42.4	10.6	6.8	145.8	1,774.6 Total 1965

[illegible]

Table 6.- Volume of Business of Production Co-operatives in Canada, 1966
Tableau 6.- Chiffre d'affaires des coopératives de production au Canada, 1966

	B.C. :	Alta. :	Sask. :	Man. :	Ont. :	Qué. :	N.B. :	N.S. :	Canada :
	C.-B. :	Alb. :							
	- thousand dollars -								
	- milliers de dollars -								
Service revenue	-	784	1,153	29	1	269	154	136	2,526
Other income	-	27	65	2	2	151	55	12	314
Sub-total	-	811	1,218	31	3	420	209	148	2,840
Sales or Products and Supplies									
Livestock	-	5,109	1,885	-	16	-	-	225	7,235
Other	80	-	457	117	392	3,858	4	-	4,908
Sub-total	80	5,109	2,342	117	408	3,858	4	225	12,143
Total Volume of Business	80	5,920	3,560	148	411	4,278	213	373	14,983
1965 total	148	4,739	3,642	83	383	6,541	193	363	16,092
									Total 1965

Ventes de Produits
et Fournitures

Bestiaux
Autres

Sous-total

Chiffre d'affaires
total

Tableau 7.- Balance Sheet of Production Co-operatives in Canada, 1966
Tableau 7.- Bilan des coopératives de production au Canada, 1966

[illegible]

Tableau 8.- Volume of Business of Fishermen's Co-operatives in Canada, 1966
Tableau 8.- Chiffre d'affaires des coopératives de pêcheurs au Canada, 1966

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.-B.	N.S.	P.E.I.	Nfld.	Canada
	C.-B.	Alb.					N.-B.	N.-E.	I.-P.-E.	T.-N.	
						- thousand dollars -					
						- milliers de dollars -					
Products and Supplies											Produits et Fournitures
Fish	13,693	49	1,640	307	1,010	2,504	1,883	3,717	1,834	194	Poisson
Fishing supplies	711	2	-	54	175	363	49	346	352	2	Agrès de pêche
Sub-total	14,404	51	1,640	361	1,185	2,867	1,932	4,063	2,186	196	Sous-total
Food products	-	-	-	35	-	-	77	165	-	104	Produits alimentaires
Other	-	-	-	37	5	-	136	75	49	30	Autres
Sub-total	-	-	-	72	5	-	213	240	49	134	Sous-total
Total sales	14,404	51	1,640	433	1,190	2,867	2,145	4,303	2,235	330	Ventes totales
Service revenue	28	-	248	3	27	8	11	-	-	2	Recettes services
Other income	51	-	9	-	3	5	16	84	5	-	Autres revenus
Total volume of business	14,483	51	1,897	436	1,220	2,880	2,172	4,387	2,240	332	Chiffre d'affaires total
1965 total	15,576	64	1,952	366	1,100	3,443	1,889	4,682	1,947	228	Total 1965

Table 9.- Balance Sheet of Fishermen's Co-operatives in Canada, 1966
Tableau 9.- Bilan des coopératives de pêcheurs au Canada, 1966

[illegible]

Table 10.- Volume of Business of Service Co-operatives in Canada, 1966
 Tableau 10.- Chiffre d'affaires des coopératives de services au Canada, 1966

	B.C. :	Alta. :	Sask. :	Man. :	Ont. :	Que. :	N.B. :	N.S. :	Nfld. :	Canada :
	C.-B. :	Alb. :				Qué. :	N.-B. :	N.-E. :	T.-N. :	
	- thousand dollars -									
	- milliers de dollars -									
Service revenue	7,272	10,116	260	432	9,288	1,369	6	44	415	29,202
Other Income	128	63	12	2	397	314	-	-	-	916
Sub-total	7,400	10,179	272	434	9,685	1,683	6	44	415	30,118
Sales of products and supplies	225	336	62	227	679	563	-	-	34	2,126
Total volume of business	7,625	10,515	334	661	10,364	2,246	6	44	449	32,244
1965 total	6,171	11,924	585	586	7,017	3,289	10	39	260	29,881
										Total 1965

Tableau 11.- Balance Sheet of Service Co-operatives in Canada, 1966
Tableau 11.- Bilan des coopératives de services au Canada, 1966

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada
						- thousand dollars - - milliers de dollars -				
Assets										
Cash	921	665	266	38	1,681	258	1	19	8	3,857
Receivables	656	378	50	70	750	1,100	1	26	44	3,075
Inventories	224	145	55	6	270	943	-	1	3	1,647
Other current	61	78	15	9	113	60	-	-	3	339
Property, equip.	1,067	61,581	440	2,826	3,091	1,500	74	40	571	71,190
Investments	13,946	1,465	493	47	4,731	196	-	34	-	20,912
Other assets	-	71	23	26	80	1	-	-	40	241
Total	16,875	64,383	1,342	3,022	10,716	4,058	76	120	669	101,261
Liabilities to the Public										
Short-term loans	1,765	144	40	20	80	233	-	1	7	2,290
Accounts payable	1,142	92	28	656	1,309	593	2	18	124	3,964
Other current	1,150	65	8	3	3,222	74	-	4	43	4,569
Long-term loans	10,755	18,942	652	1,942	1,149	1,207	54	27	411	35,139
Sub-total	14,812	19,243	728	2,621	5,760	2,107	56	50	585	45,962
Members' Equity										
Members' loans	6	23	65	-	144	21	-	-	5	264
Patronage loans	22	73	5	56	535	73	-	-	-	764
Share capital	1,406	1,416	120	224	815	830	19	26	80	4,936
Reserves	372	42,625	47	17	3,006	754	-	28	-	46,849
Surplus	257	1,003	377	104	456	273	1	16	(1)	2,486
Sub-total	2,063	45,140	614	401	4,956	1,951	20	70	84	55,299
Total	16,875	64,383	1,342	3,022	10,716	4,058	76	120	669	101,261
1965 Total	12,844	63,685	1,616	2,171	10,204	4,419	99	61	330	95,429
1965 Total	12,844	63,685	1,616	2,171	10,204	4,419	99	61	330	95,429

Table 12.- Sales of Co-operative Wholesales in Canada, 1964-66
Tableau 12.- Ventes par les coopératives de gros au Canada, 1964-66

	1966	1965	1964	
		- million dollars -		
		- millions de dollars -		
Products				Produits
Dairy products	31.8	26.6	23.6	Produits laitiers
Fruits & vegetables	5.1	3.1	2.6	Fruits et légumes
Grains & seeds	10.4	10.8	7.1	Céréales et semences
Livestock	100.4	90.3	84.1	Bestiaux
Poultry & eggs	15.4	15.8	15.0	Volailles et oeufs
Fish	13.2	11.9	11.1	Poissons
Miscellaneous	-	-	.1	Divers
Sub-total	176.3	158.5	143.6	Sous-total
Supplies				Fournitures
Food products	73.7	65.8	55.8	Produits alimentaires
Feed	68.3	61.1	56.2	Aliments du bétail
Fertilizer, spray	17.2	13.3	13.9	Engrais, anti-par.
Clothing, home f.	6.5	5.7	5.2	Vêtements et ameublements
Hardware and machinery	34.5	31.8	33.3	Machineries et quincaillerie
Building material	24.1	20.0	18.9	Matériaux (construction)
Petroleum	55.2	50.6	48.4	Pétrole
Miscellaneous	9.2	5.8	6.6	Divers
Retail	-	-	.4	Ventes au détail
Sub-total	288.7	254.1	238.7	Sous-total
Total	465.0	412.6	382.3	Total

Table 13.- Balance Sheet of Co-operative Wholesales in Canada, 1964-66
Tableau 13.- Bilan des coopératives de gros au Canada, 1964-66

	1966	1965	1964
	:	:	:
	:	:	:
	- million dollars -		
	- millions de dollars -		
<u>Assets</u>			
Cash	3.8	4.2	2.2
Receivables	48.4	40.6	35.0
Inventories	42.1	31.4	27.8
Other current	2.4	2.1	2.1
Property, equipment	49.9	41.8	32.2
Investments	26.2	23.8	20.4
Other assets	3.2	2.5	3.1
Total	176.0	146.4	122.8
<u>Liabilities to the Public</u>			
Short-term loans	32.7	21.8	19.7
Accounts payable	26.7	26.1	19.2
Other current	2.0	1.2	1.6
Long-term loans	53.7	43.5	38.0
Sub-total	115.1	92.6	78.5
<u>Members' Equity</u>			
Members' loans	1.6	.5	.4
Patronage loans	2.6	3.2	2.9
Share capital	39.3	35.1	31.0
Reserves	9.3	7.4	2.7
Surplus	8.1	7.6	7.3
Sub-total	60.9	53.8	44.3
Total	176.0	146.4	122.8
<u>Actif</u>			
En caisse			2.2
Comptes à recevoir			35.0
Inventaires			27.8
Autre réalisable			2.1
Propriété, équipement			32.2
Placements			20.4
Autres actifs			3.1
Total			122.8
<u>Dettes dues au Public</u>			
Emprunts, court terme			19.7
Comptes payables			19.2
Autres, court terme			1.6
Emprunts, long terme			38.0
Sous-total			78.5
<u>Capital Effectif des Sociétaires</u>			
Emprunts, sociétaires			.4
Ristournes prêtées			2.9
Capital social			31.0
Réserves			2.7
Surplus			7.3
Sous-total			44.3
Total			122.8

Appendix A.- Number by Types of Marketing and Purchasing Co-operatives in Canada, 1966
Annexe A.- Nombre par types de coopératives de vente et d'achat au Canada, 1966

Types	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada	Types
	C.-B.	Alb.					N.-B.	N.-E.	I. P.-E.	T.-N.	prov.		
							- nombre -						
							- nombre -						
<u>Marketing</u>													
Dairy	4	6	2	6	50	87	4	6	4	-	-	169	Laitières
Fruits & Veg.	7	1	1	2	9	7	3	8	1	-	-	39	Fruits et légumes
Agencies	28	28	3	1	5	1	-	1	-	-	4	71	Agences
Others	3	2	3	7	7	20	1	2	-	-	-	45	Autres
Sub-total	42	37	9	16	71	115	8	17	5	-	4	324	Sous-total
<u>Purchasing</u>													
Food	21	54	27	15	23	59	15	31	7	34	-	286	D'Achat
Mixed	9	33	167	63	52	91	13	23	4	1	-	456	Produits alimentaires
Feed	6	-	1	2	29	81	1	3	-	-	-	123	Mixtes
Petroleum	4	15	80	7	2	1	-	-	-	-	-	109	Aliments du bétail
Other	9	3	7	2	10	27	5	4	-	3	1	71	Pétrole
Sub-total	49	105	282	89	116	259	34	61	11	38	1	1,045	Autres
<u>Mixed Mktg. & Purch.</u>													
	-	-	-	-	9	29	6	1	-	1	-	46	Sous-total
													Mixtes de V. et d'A.
Grand total	91	142	291	105	196	403	48	79	16	39	5	1,415	Grand total

Appendix B.- Volume of Business of Food Co-operatives in Canada, 1966
Annexe B.- Chiffre d'affaires des coopératives de produits alimentaires au Canada, 1966

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.	
	- million dollars -										
	- millions de dollars -										
Supplies											
Food products	12.9	24.7	3.1	2.0	8.5	17.3	2.4	6.4	3.4	3.9	84.6
Feed	.3	.9	.1	.1	.3	.3	.1	.4	.1	-	2.6
Clothing	1.3	1.9	.1	.3	.1	.3	.1	.4	-	.5	5.0
Home Furnishings	.2	.4	-	.1	-	-	-	-	-	.5	1.2
Hardware	1.3	3.0	.3	.2	.2	.6	.1	.3	.1	-	6.1
Petroleum	.6	1.7	.2	.2	.1	.1	.1	.4	-	.1	3.5
Miscellaneous	.4	1.9	.2	.1	.3	.1	.1	.3	-	.5	3.9
Sub-total	17.0	34.5	4.0	3.0	9.5	18.7	2.9	8.2	3.6	5.5	106.9
Farm Product Marketings	-	-	-	-	.3	.3	-	-	.3	-	.9
Total sales	17.0	34.5	4.0	3.0	9.8	19.0	2.9	8.2	3.9	5.5	107.8
Other income	.4	.8	.1	.1	.1	.2	-	-	-	-	1.7
Total volume of business	17.4	35.3	4.1	3.1	9.9	19.2	2.9	8.2	3.9	5.5	109.5
Chiffre d'affaires, total											

Fournitures
Produits alimentaires
Aliments du bétail
Vêtements
Ameublement
Quincaillerie
Pétrole
Divers

Sous-total

Ventes de produits de la ferme

Ventes totales
Autres revenus

Chiffre d'affaires, total

Appendix D.- Number a/ of Food Co-operatives by Dollar Volume of Sales in Canada, 1966
Annexe D.- Nombre a/ de coopératives de produits alimentaires d'après le montant des ventes au Canada, 1966

	: under : moins	: 100,000- : 100,000	: 200,000- : 200,000	: 300,000- : 300,000	: 400,000- : 400,000	: 500,000- : 500,000	: 1,000,000- : 1,000,000	: 3,000,000 : and over	
	: 100,000 : 199,999	: 200,000 : 299,999	: 300,000 : 399,999	: 400,000 : 499,999	: 500,000 : 999,999	: 1,000,000 : 2,999,999	: 3,000,000 : et plus	Total	
					- number of co-operatives -	- nombre de coopératives -			
B.C.	3	3	1	3	2	4	1	21	C.-B.
Alta.	14	15	5	3	5	5	1	54	Alb.
Sask.	15	8	1	1	-	2	-	27	Sask.
Man.	7	6	-	-	-	1	-	15	Man.
Ont.	3	3	5	5	1	4	-	23	Ont.
Que.	9	17	9	6	7	10	-	59	Qué.
N.B.	5	4	4	1	-	1	-	15	N.-B.
N.S.	15	6	5	1	1	2	1	31	N.-E.
P.E.I.	1	3	-	1	-	1	-	7	I. P.-E.
Nfld.	23	6	2	-	-	2	-	33	I. P.-E.
Total	95	71	32	21	16	30	3	285	Total
					- thousand dollars -	- milliers de dollars -			
Volumes of sales	5,233	10,017	7,887	7,435	7,177	21,425	29,505	107,797	Chiffre des ventes
Percentage of total sales	4.9	9.3	7.3	6.9	6.7	19.9	27.3	100.0	Pourcentage du total des ventes

a/ Co-operatives with no sales in the year are excluded.
a/ Les coopératives ne montrant pas de ventes ne sont pas incluses.

Appendix E.- Number by Types of Production Co-operatives in Canada, 1966
 Annexe E.- Nombre par types de coopératives de production au Canada, 1966

Types	: B.C. : Alta. : : Qué. : N.B. : N.S. : : C.B. : Alb. : Sask. : Man. : Ont. : Qué. : N.B. : N.E. : : : : : : : : : : : : : - number - - nombre -										Types
Artificial Insemination	-	16	20	6	-	-	23	11	76		Insémination artificielle
Farm	1	-	12	-	3	-	-	-	16		Fermes
Feeders	-	36	32	-	-	-	-	-	68		Engraisseurs
Fodder	-	-	17	-	-	-	-	-	17		Fourrages
Grazing	-	9	119	-	-	-	3	1	132		Pâturages
Other	-	4	14	3	1	41	1	-	64		Autres
Total	1	65	214	9	4	41	27	12	373		Total

Appendix F.- Number by Types of Service Co-operatives in Canada, 1966
Annexe F.- Nombre par types de coopératives de services au Canada, 1966

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Appendix G.- Financial Ratios of Food and Mixed Marketing and Purchasing Co-operatives in Canada, 1964 to 1966
Annexe G.- Rapports comptables des coopératives de produits alimentaires et de mixtes de vente et d'achat au Canada, 1964 à 1966

	Food Aliments		Mixed Mktg. & Purch. Mixtes de V. et d'A.		
	1964	1965	1964	1965	1966
	- per cent -				
	- pour-cent -				
Sales	100.0	100.0	100.0	100.0	100.0
Cost of goods sold	83.6	83.4	84.9	84.5	87.3
Gross margin	16.4	16.6	15.1	15.5	12.7
Service revenue	.4	.6	.9	1.4	1.3
Value of services rendered	16.8	17.2	16.0	16.9	14.0
Expenses	15.2	15.8	15.2	16.0	13.5
Savings from operations	1.6	1.4	.8	.9	.5
Other income	.9	1.1	.5	.6	.6
Net savings	2.5	2.5	1.3	1.5	1.1
Inventory turnover (days)	51	51	30	34	29
Receivables turnover (days)	14	13	26	26	26
Ratio of current assets to current liabilities (times)	2.6	2.5	1.8	1.8	1.7
Members' equity in total assets (per cent)	56.5	51.1	53.6	51.2	49.1
Ratio of sales to total assets (times)	2.7	2.6	3.4	3.1	3.0
Number of co-operatives	287	277	77	75	46
					Nombre de coopératives

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ECONOMICS BRANCH, CANADA DEPARTMENT OF AGRICULTURE

OCTOBER 1969

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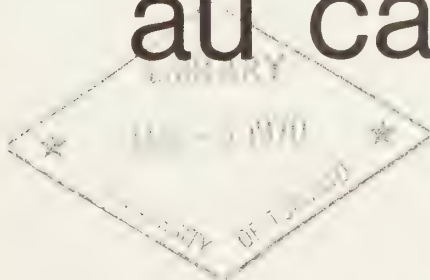
36th ANNUAL
SUMMARY

co-operation in canada

1967

36^e RAPPORT
ANNUEL

la coopération au canada



J.M. SULLIVAN

DIRECTION DE L'ÉCONOMIE MINISTÈRE DE L'AGRICULTURE DU CANADA

OCTOBRE 1969

69/18F

CO-OPERATION IN CANADA

The accompanying review for the calendar year 1967 is the thirty-sixth annual summary of co-operative activities in Canada prepared by the Economics Branch.

The information for this summary is provided on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesalers. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary: marketing and purchasing, production, fishermen's, service and wholesale co-operatives. Figures for the first four groups (local co-operatives) are presented on an integrated basis and by individual groups. Those for co-operative wholesalers are presented separately, their sales figures being largely a duplication of the sales made by local co-operatives.

Insurance co-operatives and co-operative recreational associations are not reported on by the Branch. The activities of financial co-operatives are reported by the Dominion Bureau of Statistics.

1967 HIGHLIGHTS

For the calendar year 1967, 2,518 local co-operatives reported membership of 1.7 million, total business volume of \$2.18 billion and assets of \$1.02 billion. Members' equity in total assets amounted to 46 per cent as compared with 48 per cent at the end of previous year.

Business volume with a gain of \$219 million or 11 per cent during the year, passed the 2 billion dollar mark for the first time. The increase applied to all provinces and to all commodity categories except fish. Grains and seeds were responsible for more than one-third of the overall increase. Farm product marketings as a whole rose by 11 per cent, while sales of supplies increased by 12 per cent. Service revenue and other income advanced by 9 per cent and 15 per cent respectively.

Total assets of the local co-operatives recorded an unusually large gain of \$111 million or 12 per cent. All asset items increased except "other current" with inventories, and property and equipment experiencing the largest advances. The greatest part of the increase in assets was financed by liabilities to the public which expanded by \$78 million or 17 per cent. Members' equity realized an increment of \$33 million or 7 per cent. Continuing the trend of recent years, the number of co-operatives declined (although only slightly) while membership recorded a moderate increase.

LA COOPERATION AU CANADA

Le présent rapport pour l'année civile 1967 est le trente-sixième résumé annuel de l'activité coopérative du Canada préparé par la Direction de l'économie.

Les renseignements qui y sont donnés ont été fournis gracieusement par les coopératives, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Le présent résumé national renferme des rapports sur cinq groupes de coopératives: coopératives d'achat et de vente, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros. Les chiffres pour les quatre premiers groupes (coopératives locales) sont présentés pour l'ensemble des groupes et par groupes séparés. Les chiffres relatifs aux coopératives de gros sont présentés séparément, les chiffres de leurs ventes étant surtout une répétition des ventes effectuées par les coopératives locales.

La Direction de l'économie n'a pas préparé de rapport pour les coopératives d'assurance ni les associations coopératives de récréation. L'activité des coopératives de finances fait l'objet d'un rapport préparé par le Bureau fédéral de la statistique.

FAITS MARQUANTS DE 1967

Pour l'année civile 1967, 2,518 coopératives locales ont signalé un chiffre d'affaires s'élevant à 2.18 milliards de dollars, et un actif de 1.02 milliard. Le nombre des membres est de 1.7 million. L'avoir propre des membres est de 46 p. 100 contre 48 p. 100 à la fin de l'année précédente.

Le chiffre d'affaires, qui s'est accru de 219 millions de dollars, soit de 11 p. 100 au cours de l'année, a dépassé pour la première fois le niveau de 2 milliards de dollars. L'augmentation est générale pour toutes les provinces et toutes les catégories de denrées alimentaires, à l'exception du poisson. Les céréales et les semences représentent plus du tiers de l'augmentation totale. Les ventes de produits agricoles ont, dans l'ensemble, augmenté de 11 p. 100, tandis que les ventes de fournitures se sont accrues de 12 p. 100. Les revenus de services et les autres recettes ont respectivement augmenté de 9 et 15 p. 100.

L'actif total des coopératives locales enregistre une augmentation d'une ampleur inhabituelle qui s'élève à 111 millions de dollars, soit 12 p. 100. Tous les postes de l'actif sont en augmentation, à l'exception de "autre réalisable"; les inventaires, les propriétés et équipements enregistrent les augmentations les plus importantes. La majeure partie de l'augmentation de l'actif a été financée grâce aux emprunts auprès du public qui se sont accrus de 78 millions de dollars, soit 17 p. 100. L'avoir propre des sociétaires accuse une augmentation de 33 millions de dollars, soit 7 p. 100. Conformément à la tendance de ces dernières années, le nombre des coopératives est en baisse (assez faible cependant) tandis que le nombre des membres est en légère hausse.

MARKETING AND PURCHASING CO-OPERATIVES

Marketing and purchasing co-operatives (Tables 1, 4 and 5) registered another good year with business volume making a strong advance of 11 per cent to a level of \$2.1 billion. All commodity classes, except miscellaneous marketings, showed increases as did service revenue and other income. On a geographic basis, all provinces were on the plus side with the exception of Ontario which remained unchanged from the previous year. Assets climbed to \$876 million during the year, a broadly based increase of 12 per cent with all regions contributing.

Farm Product Marketings

Farm product marketings at \$1,373 million scored an advance of \$134 million or 11 per cent during the year. The increase was fairly general with miscellaneous marketings unchanged; and poultry and eggs, down slightly; being the only commodity classes not showing gains over 1966. (The 1966 tables have been revised due to an adjustment in the figures for Quebec. Poultry and egg marketings have been raised and livestock marketings lowered, by an equivalent amount of \$3.5 million.) On an area basis, Ontario was the only province which experienced a decline for 1967.

Grain and seed marketings rose by \$85 million during the year, reflecting a strong export market for wheat accompanied by record price levels. Fruit and vegetables advanced 13 per cent to \$48 million due to a normal crop in British Columbia as compared to the frost damaged crop of the previous year. Dairy products marketings advanced \$36 million or 12 per cent with Quebec accounting for half the increase. Milk production and sales of dairy products declined slightly during the year but increased prices, especially for manufacturing milk products, resulted in higher revenues. Co-operative livestock marketings rose in all provinces except Ontario which suffered a substantial decline. Poultry and egg marketing revenues declined slightly from 1966 (revised) in line with generally expanded production of both poultry meat and eggs in Canada and consequent lower prices. Miscellaneous marketings were unchanged from 1966 with gains in such commodities as maple products and tobacco offsetting declines in honey, wool and lumber marketings.

Sales of Supplies

Supply sales spurted ahead in 1967 producing an impressive gain of 12 per cent with all sales categories and all provinces sharing in the increase. On a commodity basis, fertilizers turned in the biggest percentage gain at 39 per cent due to large gains in Alberta and Saskatchewan. Food, the most important sales category, rose \$23 million with

COOPERATIVES D'ACHAT ET DE VENTE

Les coopératives d'achat et de vente (tableaux 1, 4 et 5) ont encore enregistré une bonne année avec un chiffre d'affaires en hausse de 11 p. 100, qui s'élève à 2.1 milliards de dollars. Toutes les catégories de denrées, à l'exception des ventes diverses enregistrent une augmentation, de même les revenus des services et autres recettes. Du point de vue géographique, toutes les provinces, à l'exception de l'Ontario qui n'a pas varié depuis l'an dernier, sont en expansion. L'actif s'est élevé à 876 millions de dollars au cours de l'année, ce qui donne en gros une augmentation de 12 p. 100.

Ventes de produits agricoles

Les ventes de produits agricoles, qui se chiffrent à 1,373 millions de dollars, ont augmenté de 134 millions de dollars, soit 11 p. 100 au cours de l'année. L'augmentation est assez générale, sauf en ce qui concerne les ventes de produits divers qui n'ont pas changé; ainsi que les volailles et les oeufs, en légère baisse, seules denrées qui n'aient pas augmenté depuis 1966. (Les tableaux de 1966 ont été corrigés en raison d'une révision des chiffres pour le Québec. Les ventes de volailles et d'oeufs ont été augmentées de 3.5 millions de dollars, et celles de bétail ont été diminuées d'autant.) À l'égard des régions, celle de l'Ontario est la seule province qui en 1967 enregistre une baisse.

Les ventes de céréales et de semences ont augmenté de 85 millions de dollars au cours de l'année, hausse qui traduit l'importance des exportations de blé et le niveau record des prix. Les fruits et les légumes ont atteint 48 millions de dollars, soit une augmentation de 13 p. 100 due à une récolte normale en Colombie-Britannique, en comparaison de celle de l'année précédente, gravement endommagée par le gel. Les ventes de produits laitiers ont augmenté de 36 millions de dollars, soit de 12 p. 100, le Québec représentant la moitié de cette augmentation. La production de lait et les ventes de produits laitiers sont en légère baisse cette année, mais, grâce à la hausse des prix et plus particulièrement de ceux des produits laitiers, les revenus sont plus élevés. Les ventes dans les coopératives de bétail ont augmenté dans toutes les provinces sauf dans l'Ontario, qui enregistre une baisse importante. Les revenus provenant des ventes de volailles et d'oeufs sont en légère baisse depuis 1966 (chiffres rectifiés), en raison de l'accroissement général de la production de volailles et d'oeufs au Canada et de la baisse des prix qui en résulte. Les ventes de produits divers n'ont pas varié depuis 1966, les augmentations de denrées telles que les produits d'érable et le tabac compensant les baisses des ventes du miel, de laine et de bois de construction.

Ventes de fournitures

Les ventes de fournitures ont fait un bond en avant en 1967 et enregistrent une augmentation impressionnante de 12 p. 100, à laquelle ont contribué toutes les catégories de vente et toutes les provinces. En ce qui concerne les produits, les engrais viennent en tête avec 39 p. 100, le plus gros pourcentage d'augmentation, grâce aux hausses importantes

Quebec accounting for more than one-third of the increase. Alberta registered the highest growth rate among the provinces at 24 per cent, while Quebec had the largest dollar gain at \$18 million. Quebec continued as the leading province in sales of supplies, stretching its lead over Saskatchewan during the year.

Financial Structure

Total assets of marketing and purchasing co-operatives reached a level of \$876 million at the end of 1967, for a yearly gain of \$98 million or 12 per cent as compared to only 2 per cent in the previous year. Current assets, except "other current", rose in step with the increase in business volume. Inventories were given an added boost in the Prairies due to the record wheat crop. Property and equipment expanded by \$35 million or double the rate of 1966; Saskatchewan providing more than one-third of the increase with an extension of grain handling and storage facilities. Investments advanced \$8 million with Quebec accounting for three-quarters of the increase. The expansion of assets was financed mostly by liabilities to the public at \$69 million; more than half of which was in the form of short term loans, \$40 million. The balance of \$29 million was supplied by members' equity. The composition of members' equity has been altered from 1966 due to a change in the capital structure of the Saskatchewan Wheat Pool. A total of \$39.4 million was transferred to the Pool's Share Capital account from members' loans, patronage loans, and surplus in the amounts of approximately \$21 million, \$11 million and \$8 million respectively, less redemptions of about \$1 million.

OTHER GROUPS OF CO-OPERATIVES

Business volume of production co-operatives (Tables 1, 6 and 7) rose by \$7.1 million or 47 per cent during the year to \$22 million. However, \$5.3 million or three quarters of this increase was accounted for by Quebec whose figures were distorted by a number of wood-cutting co-operatives which reported in 1967 but did not report for 1966. Alberta and Saskatchewan showed substantial increases in sales of livestock and other products. Service revenue and other income was ahead 9 per cent. Total assets were up by \$4.3 million, but more than half the increase was due to Quebec with the above-mentioned distortion. Membership of production co-operatives dropped 3,000 to 30,000. Eighty-six fishermen's co-operatives with a membership of 9,000 reported total business volume of \$29.1 million and assets of \$19.1 million for 1967 as compared with \$30.1 million and \$16.6 million respectively, a year earlier (Tables 1, 8 and 9). Higher revenues in

qui se sont produites dans l'Alberta et la Saskatchewan. La catégorie de vente la plus importante, les aliments, s'est accrue de 23 millions de dollars, et le Québec représente plus d'un tiers de cette augmentation. De toutes les provinces, c'est l'Alberta qui a enregistré le taux d'accroissement le plus haut avec 24 p. 100, tandis que le Québec détient le record des augmentations exprimées en dollars avec 18 millions. Le Québec, qui a nettement distancé la Saskatchewan au cours de l'année, occupe toujours le premier rang pour les ventes de fournitures.

Structure financière

A la fin de 1967, l'actif global des coopératives d'achat et de vente a atteint le niveau de 876 millions de dollars, soit une augmentation annuelle de 98 millions ou 12 p. 100 contre seulement 2 p. 100 l'année précédente. Les disponibilités, mis à part le poste "autre réalisable", se sont accrues au même rythme que le chiffre d'affaires. Les inventaires ont bénéficié d'une relance dans les provinces des Prairies en raison d'une récolte de blé exceptionnelle. Propriété et équipement ont augmenté de 35 millions de dollars et doublé le taux de 1966; plus de la moitié de cette hausse s'est produite dans la Saskatchewan en raison de l'agrandissement des installations d'entreposage et de manutention des céréales. Les investissements accusent une augmentation de 8 millions de dollars dont les trois quarts sont imputables au Québec. L'accroissement de l'actif a été financé, pour la majeure partie, par des emprunts auprès du public à raison de 69 millions de dollars dont plus de la moitié, soit 40 millions, sous forme d'emprunts à court terme. La balance de 29 millions a été comblée par l'avoir propre des sociétaires. Celui-ci est composé de manière différente depuis 1966 en raison du changement intervenu dans la structure de la Mise en commun du blé de la Saskatchewan. On a transféré une somme totale de 39.4 millions de dollars des postes des emprunts auprès des sociétaires, des ristournes prêtées, et des surplus au compte du capital social de la Mise en commun, à raison d'environ 21 millions, 11 millions et 8 millions respectivement, moins des amortissements d'environ 1 million de dollars.

AUTRES GROUPES DE COOPERATIVES

Le chiffre d'affaires des coopératives de production (tableaux 1, 6 et 7) s'est accru de 7.1 millions de dollars, soit 47 p. 100 au cours de l'année et s'élève à 22 millions de dollars. Cependant, les trois quarts de cette augmentation sont imputables au Québec dont les chiffres ont été augmentés par un certain nombre de coopératives forestières qui ont déclaré en 1967 mais ne l'avaient pas fait en 1966. L'Alberta et la Saskatchewan ont enregistré des augmentations substantielles des ventes de bétail et d'autres produits. Les revenus de services et les autres recettes ont gagné 9 p. 100. L'actif total s'est accru de 4.3 millions de dollars, mais plus de la moitié de cette augmentation est due au Québec dont on a déjà dit que les chiffres étaient augmentés. Le nombre des membres des coopératives de production a diminué de 3,000. Quatre-vingt six co-opératives de pêcheurs comptant 9,000 sociétaires ont déclaré un chiffre d'affaires total de 29.1 millions de dollars et un actif de 19.1 millions

Quebec, Nova Scotia, New Brunswick and Newfoundland were more than offset by declines in the other provinces. Assets rose due to substantial increases in British Columbia, Quebec and Nova Scotia. The service sector (Tables 1, 10 and 11), outside of Quebec, recorded a moderate increase in business volume of 6 per cent during the year. However, more extensive survey coverage in Quebec, which uncovered a number of previously unreported co-operatives, resulted in a national increase of 16 per cent in business volume. Assets were up 6 per cent to \$108 million with Quebec and British Columbia contributing more than two-thirds of the increase. Number of reporting co-operatives at 695, and membership at 285,000 rose from 663 and 273,000 respectively in 1966.

Sales of 8 co-operative wholesales (Tables 12 and 13) rose \$77 million or 17 per cent during 1967. Food, feed, dairy products, and hardware and machinery with gains (in millions) of \$21, \$15, \$9 and \$7 respectively, provided the bulk of the increase. Fruits and vegetables, and livestock were the only sales categories showing declines, and these were moderate. Grains and seeds achieved the highest gain on a percentage basis, at 43 per cent, followed by fertilizer, and poultry and eggs at 31 per cent and 29 per cent respectively. Assets of the nine co-operative wholesales (one is a wholesaler for the other wholesales) at \$193 million were up \$17 million or 10 per cent with the bulk of the increase going into property and equipment, and receivables. Liabilities rose \$13 million or 12 per cent, principally in the form of long term loans, while members' equity expanded by \$4 million or 7 per cent. Members' equity as a percentage of total assets declined 1 point to 34 per cent.

SELECTED STATISTICS

Appendices A to E include number by types of marketing and purchasing, production, and service co-operatives, marketing and purchasing co-operatives by volume of sales, and financial ratios of feed mill and petroleum co-operatives.

pour 1967, contre respectivement 30.1 millions et 16.6 millions l'année précédente (tableaux 1, 8 et 9). L'accroissement des revenus au Québec, en Nouvelle-Ecosse, au Nouveau-Brunswick et à Terre-Neuve n'a pas suffi pour compenser la baisse survenue dans les autres provinces. L'actif s'est accru grâce à d'importantes augmentations en Colombie-Britannique, au Québec et en Nouvelle-Ecosse. Les coopératives de services (tableaux 1, 10 et 11) ont enregistré, sauf au Québec, une augmentation moyenne de 6 p. 100 de leur chiffre d'affaires en 1967. Cependant, les résultats d'une étude plus approfondie entreprise au Québec et qui a recensé un certain nombre de coopératives qui n'avaient encore jamais été déclarées, se sont traduits par une augmentation de 16 p. 100 du chiffre d'affaires à l'échelle nationale. L'actif s'est accru de 6 p. 100 et se chiffre à 108 millions de dollars; cette hausse est due pour plus des deux tiers au Québec et à la Colombie-Britannique. Le nombre des coopératives déclarantes, qui était de 663 en 1966, est passé à 695, et celui des membres est passé de 273,000 à 285,000.

Les ventes de huit coopératives de gros (tableaux 12 et 13) ont augmenté de 77 millions de dollars, soit de 17 p. 100 au cours de l'année 1967. Les produits alimentaires, les aliments du bétail, les produits laitiers et la machinerie et la quincaillerie, qui ont enregistré des hausses respectives de 21, 15, 9 et 7 millions de dollars, constituent la majeure partie de cette augmentation. Les fruits et légumes, et les bétails sont les seules catégories de vente qui aient accusé une baisse, d'ailleurs assez faible. Ce sont les céréales et les semences qui ont enregistré le taux d'accroissement le plus élevé avec 43 p. 100, suivis par les engrais, avec 31 p. 100, et les volailles et les oeufs, avec 29 p. 100. L'actif des neuf coopératives de gros (l'une est grossiste pour les huit autres) s'est accru de 17 millions de dollars, soit de 10 p. 100 et se chiffre à 193 millions de dollars; la majeure partie de cette augmentation est constituée par les biens et le matériel, et les comptes à recevoir. Les exigibilités se sont accrues de 13 millions de dollars, soit 13 p. 100, principalement sous la forme de prêts à long terme, tandis que le capital social augmentait de 4 millions de dollars, soit 7 p. 100. L'avoir propre des membres, exprimé en pourcentage de l'actif global, a perdu un point et s'élève à 34 p. 100.

CHOIX DE STATISTIQUES

Les appendices A à E présentent le nombre des coopératives par types de coopératives de vente et d'achat, de coopératives de production, et de coopératives de service; le nombre des coopératives de vente et d'achat d'après le chiffre des ventes; et les rapports comptables des coopératives pétrolières et des coopératives de fabrication d'aliments pour le bétail.

Table 1.- Summary of Co-operatives Reporting in Canada, 1967
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1967

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
	- number -					- nombre -							
Associations Reporting													
Mktg. & Purch. Production	92	141	282	96	156	401	49	82	15	38	5	1,357	Sociétés Déclarantes De vente et d'achat
Fishermen's Services	3	1	19	4	3	56	26	15	-	-	-	380	Production
	20	473	27	10	65	28	6	16	4	2	-	86	Pêcheurs
						86	2	9	-	3	-	695	Services
Total	116	676	540	116	227	571	83	122	19	43	5	2,518	Total
	- number in thousands -					- nombre en milliers -							
Membership Reported													
Mktg. & Purch. Production	55	276	448	191	105	85	16	31	10	9	138	1,364	Sociétés Déclarantes De vente et d'achat
Fishermen's Services	-	7	9	1	-	3	5	5	-	-	-	30	Production
	3	-	1	-	-	2	1	1	-	1	-	9	Pêcheurs
	78	82	12	2	100	11	-	-	-	-	-	285	Services
Total	136	365	470	194	205	101	22	37	10	10	138	1,688	Total
	- million dollars -					- millions de dollars -							
Volume of Business													
Mktg. & Purch. Production	141.8	360.7	631.6	120.3	225.3	340.6	30.3	53.1	12.0	8.0	167.3	2,091.0	Chiffre d'Affaires De vente et d'achat
Fishermen's Services	.1	7.0	4.1	-	.4	9.6	.3	.5	-	-	-	22.0	Production
	13.2	.1	1.1	.3	1.1	3.9	2.2	4.8	2.0	.4	-	29.1	Pêcheurs
	8.5	10.8	.7	.6	10.9	5.6	-	-	-	.2	-	37.3	Services
Total	163.6	378.5	637.6	121.3	237.7	359.6	32.8	58.4	14.0	8.6	167.3	2,179.4	Total
	- million dollars -					- million de dollars -							
Assets													
Mktg. & Purch. Production	56.0	132.6	271.4	82.7	73.1	106.4	10.9	20.6	3.9	3.6	114.4	875.6	Actif De vente et d'achat
Fishermen's Services	.1	4.9	5.5	-	.3	3.7	.2	.1	-	-	-	14.8	Production
	9.2	-	.9	.2	.2	2.5	1.3	4.1	.6	.1	-	19.1	Pêcheurs
	19.4	65.3	2.3	3.1	10.5	6.3	.1	.1	-	.4	-	107.5	Services
Total	84.7	202.8	280.1	86.0	84.1	118.9	12.5	24.9	4.5	4.1	114.4	1,017.0	Total

Tableau 2.- Volume of Business of All Co-operatives Reporting in Canada, 1967
Tableau 2.- Chiffre d'affaires des coopératives déclarantes au Canada, 1967

[illegible]

Table 3.- Balance Sheet of All Co-operatives Reporting in Canada, 1967
Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1967

[illegible]

Tableau 5.- Balance Sheet of Marketing and Purchasing Co-operatives in Canada, 1967
Tableau 5.- Bilan des coopératives de vente et d'achat au Canada, 1967

[illegible]

Table 6.- Volume of Business of Production Co-operatives in Canada, 1967
Tableau 6.- Chiffre d'affaires des coopératives de production au Canada, 1967

	P.C. C.-P.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Canada
			- thousand dollars - - milliers de dollars -						
Service revenue	-	912	1,088	21	4	308	215	189	2,737
Other income	-	51	66	-	4	142	62	43	368
Sub-total	-	963	1,154	21	8	450	277	232	3,105
Sales of Products <u>and Supplies</u>									Ventes de Produits et Fournitures
Livestock	-	6,043	2,098	-	3	-	-	237	Bestiaux
Other	108	-	878	8	422	9,134	-	1	Autres
Sub-total	108	6,043	2,976	8	425	9,134	-	238	Sous-total
Total Volume of Business	108	7,006	4,130	29	433	9,584	277	470	Chiffre d'affaires total
1966 total	80	5,920	3,560	148	411	4,278	213	373	Total 1966

Table 7.- Balance Sheet of Production Co-operatives in Canada, 1967
Tableau 7.- Bilan des coopératives de production au Canada, 1967

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Canada
- thousand dollars - - milliers de dollars -									
Assets									
Cash	5	198	259	3	2	240	33	36	776
Receivables	5	2,075	1,585	10	26	872	20	22	4,615
Inventories	2	878	541	2	93	1,074	9	5	2,604
Other current	14	20	22	-	4	185	8	3	256
Property, equip.	77	1,437	2,671	1	127	1,162	83	76	5,634
Investments	-	247	408	5	10	197	4	19	890
Other assets	-	6	4	-	-	19	-	-	29
Total	103	4,861	5,490	21	262	3,749	157	161	14,804
Liabilities to the Public									
Short-term loans	13	2,673	979	-	10	706	6	10	4,397
Accounts payable	64	82	978	2	63	454	22	10	1,675
Other current	-	291	458	1	2	256	18	6	1,032
Long-term loans	25	563	359	-	114	1,127	-	-	2,188
Sub-total	102	3,609	2,774	3	189	2,543	46	26	9,292
Members' Equity									
Members' loans	-	160	1,086	-	8	35	-	4	1,293
Patronage loans	-	8	3	-	1	5	-	-	17
Share capital	-	885	1,328	1	25	719	8	13	2,979
Reserves	-	67	184	4	11	310	4	90	670
Surplus	1	132	115	13	28	137	99	28	553
Sub-total	1	1,252	2,716	18	73	1,206	111	135	5,512
Total	103	4,861	5,490	21	262	3,749	157	161	14,804
1966 total	116	4,125	4,350	58	229	1,356	117	147	10,498
Total 1966									

Tableau 8.- Volume of Fishermen's Co-operatives in Canada, 1967
Tableau 8.- Chiffre d'affaires des coopératives de pêcheurs au Canada, 1967

	B.C. C.-P.	Alta. Alb.	Sask.	Prairies	Ont.	Que.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Canada	
						- thousand dollars - - milliers de dollars -						
Products and Supplies												
Fish	12,378	51	1,119	201	979	3,050	1,940	4,074	1,606	239	25,637	Fournitures
Fishing supplies	788	7	-	68	72	713	27	292	317	8	2,292	Poisson Agres de peche
Sub-total	13,166	58	1,119	269	1,051	3,763	1,967	4,366	1,923	247	27,929	Sous-total
Food products	-	-	-	-	-	-	89	205	-	95	389	Produits alimentaires
Other	-	-	-	3	4	-	117	133	64	37	358	Autres
Sub-total	-	-	-	3	4	-	206	338	64	132	747	Sous-total
Total sales	13,166	58	1,119	272	1,055	3,763	2,173	4,704	1,987	379	28,676	Ventes totales
Service revenue	27	-	-	8	8	123	24	-	-	-	190	Recettes services
Other income	19	-	10	5	1	44	13	116	2	-	210	Autres revenus
Total volume of business	13,212	58	1,129	285	1,064	3,930	2,210	4,820	1,989	379	29,076	Chiffre d'affaires total
1966 Total	14,483	51	1,897	436	1,220	2,880	2,172	4,387	2,240	332	30,098	Total 1966

Table 9.- Balance Sheet of Fishermen's Co-operatives in Canada, 1967
Tableau 9.- Bilan des coopératives de pêcheurs au Canada, 1967

B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Mfld. T.-N.	Canada
- thousand dollars - - milliers de dollars -										
Assets										
161	2	5	9	16	135	14	133	85	3	563
Cash										
1,527	-	384	47	33	305	101	505	190	25	3,117
4,147	-	205	6	5	583	306	749	94	49	6,144
148	-	18	10	4	96	59	75	193	3	432
2,866	4	271	83	69	668	549	2,283	203	6	7,002
388	-	2		41	784	251	293	40	2	1,801
-	-	-	2	-	-	-	-	-	-	2
Other assets										
Total	9,237	885	157	168	2,571	1,280	4,038	631	88	19,061
Liabilities to the Public										
1,210	-	250	18	32	100	172	170	67	2	2,021
2,570	-	99	18	4	492	190	1,196	131	58	4,758
1	-	13	4	-	6	10	132	2	1	169
822	-	314	52	-	339	515	1,517	77	-	3,636
Sub-total	4,603	676	92	36	937	887	3,015	277	61	10,584
Members' Equity										
2,152	-	-	-	40	100	-	153	150	2	2,597
-	-	47	-	27	-	-	30	21	-	125
2,388	2	-	34	-	487	364	508	123	28	3,934
45	3	61	4	45	1,022	47	350	42	4	1,623
49	1	101	27	20	25	(18)	(18)	18	(7)	198
Sub-total	4,634	209	65	132	1,634	393	1,023	354	27	8,477
Total	9,237	885	157	168	2,571	1,280	4,038	631	88	19,061
1966 Total	8,509	966	184	378	1,350	1,375	3,177	555	106	16,606
Total 1966										

Tableau 10.- Volume of Business Co-operatives in Canada, 1967
Tableau 10.- Chiffre d'affaires des coopératives des services au Canada, 1967

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Mfld. T.-N.	Canada
						- thousand dollars - - milliers de dollars -				
Service revenue	8,090	10,229	499	594	9,600	4,544	9	36	135	33,736
Other income	210	92	17	12	420	360	-	2	-	1,113
Sub-total	8,300	10,321	516	606	10,020	4,904	9	38	135	34,849
Sales of products and supplies	220	438	191	31	834	673	-	-	78	2,465
Total volume of business	8,520	10,759	707	637	10,854	5,577	9	38	213	37,314
1966 total	7,625	10,515	334	661	10,364	2,246	6	44	449	32,244

Table 11.- Balance Sheet of Service Co-operatives in Canada, 1967
Tableau 11.- Bilan des coopératives de services au Canada, 1967

[illegible]

Table 12.- Sales of Co-operative Wholesales in Canada, 1965-67
Tableau 12.- Ventes par les coopératives de gros au Canada, 1965-67

	1967	1966	1965	
	- million dollars - - millions de dollars -			
<u>Products</u>				<u>Produits</u>
Dairy products	40.3	31.8	26.6	Produits laitiers
Fruits & vegetables	4.7	5.1	3.1	Fruits et légumes
Grains & seeds	14.9	10.4	10.8	Céréales et semences
Livestock	99.7	100.4	90.3	Bestiaux
Poultry & eggs	19.9	15.4	15.8	Volailles et oeufs
Fish	13.5	13.2	11.9	Poissons
Sub-total	193.0	176.3	158.5	Sous-total
<u>Supplies</u>				<u>Fournitures</u>
Food products	94.7	73.7	65.8	Produits alimentaires
Feed	82.9	68.3	61.1	Aliments du bétail
Fertilizer, spray	22.6	17.2	13.3	Engrais, anti-par.
Clothing, home f.	7.9	6.5	5.7	Vêtements et ameublements
Hardware and machinery	41.5	34.5	31.8	Machineries et quincaillerie
Building material	27.9	24.1	20.0	Matériaux (construction)
Petroleum	61.1	55.2	50.6	Pétrole
Miscellaneous	10.8	9.2	5.8	Divers
Sub-total	349.4	288.7	254.1	Sous-total
Total	542.4	465.0	412.6	Total

Table 13.- Balance Sheet of Co-operative Wholesales in Canada, 1965-67
Tableau 13.- Bilan des coopératives de gros au Canada, 1965-67

	1967	1966	1965
	- million dollars - - millions de dollars -		
<u>Assets</u>			<u>Actif</u>
Cash	1.2	3.8	En caisse 4.2
Receivables	54.3	48.4	Comptes à recevoir 40.6
Inventories	45.2	42.1	Inventaires 31.4
Other current	2.7	2.4	Autre réalisable 2.1
Property, equipment	57.2	49.9	Propriété, équipement 41.8
Investments	28.3	26.2	Placements 23.8
Other assets	4.5	3.2	Autres actifs 2.5
Total	193.4	176.0	Total 146.4
<u>Liabilities to the Public</u>			<u>Dettes dues au Public</u>
Short-term loans	34.6	32.7	Emprunts, court terme 21.8
Accounts payable	29.4	26.7	Comptes payables 26.1
Other current	1.3	2.0	Autres, court terme 1.2
Long-term loans	63.0	53.7	Emprunts, long terme 43.5
Sub-total	128.3	115.1	Sous-total 92.6
<u>Members' Equity</u>			<u>Capital Effectif des Sociétaires</u>
Members' loans	1.7	1.6	Emprunts, sociétaires .5
Patronage loans	2.4	2.6	Ristournes prêtées 3.2
Share capital	42.0	39.3	Capital social 35.1
Reserves	6.6	9.3	Réserves 7.4
Surplus	12.4	8.1	Surplus 7.6
Sub-total	65.1	60.9	Sous-total 53.8
Total	193.4	176.0	Total 146.4

Appendix A.- Number by Types of Marketing and Purchasing Co-operatives in Canada, 1967
Annexe A.- Nombre par types de coopératives de vente et d'achat au Canada, 1967

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Types
Marketing													De Vente
Dairy	4	5	2	6	48	77	4	6	4	-	-	156	Laitières
Fruits & Vegetables	8	2	-	1	8	6	3	9	2	-	-	39	Fruits et légumes
Grains & Seeds	-	-	-	1	6	-	-	-	-	-	-	7	Céréales et semences
Poultry & Eggs	2	1	-	1	1	12	-	1	-	-	-	18	Volailles et oeufs
Honey	-	1	1	1	1	-	-	-	-	-	-	4	Miel
Agencies	27	28	2	1	5	-	-	1	-	-	4	68	Agences
Other	3	-	3	2	1	7	1	1	-	-	-	18	Autres
Sub-total	44	37	8	13	70	102	8	18	6	-	4	310	Sous-total
Purchasing													D'Achat
Food	20	55	29	13	16	63	15	34	5	33	-	283	Produits alimentaires
Mixed	8	33	160	61	38	88	14	22	4	1	-	429	Mixtes
Feed Mill	6	-	1	2	16	81	1	3	-	-	-	110	Meuneries
Petroleum	4	11	78	5	2	1	-	1	-	-	-	102	Pétrole
Others	10	5	6	2	7	40	5	3	-	3	1	82	Autres
Sub-total	48	104	274	83	79	273	35	63	9	37	1	1,006	Sous-total
Mixed Mktg. & Purch.	-	-	-	-	7	26	6	1	-	1	-	41	Mixtes de V. et d'A.
Grand total	92	141	282	96	156	401	49	82	15	38	5	1,357	Grand total

Appendix B.- Number of Marketing and Purchasing Co-operatives by Dollar Volume of Sales in Canada, 1967
Annexe B.- Nombre de coopératives de vente et d'achat d'après le montant des ventes au Canada, 1967

Under moins		100,000- 199,999	200,000- 299,999	300,000- 399,999	400,000- 499,999	500,000- 999,999	1,000,000 4,999,999	5,000,000 and more et plus	Total	
<u>Marketing</u>										Le Vente
B.C.	7	2	3	3	3	10	13	3	44	C.-B.
Alta.	24	2	1	1	1	-	3	5	37	Alb.
Sask.	2	1	-	-	-	1	-	4	8	Sask.
Man.	4	1	1	1	-	-	3	3	13	Man.
Ont.	6	11	11	5	4	13	17	3	70	Ont.
Que.	24	25	9	9	2	14	12	7	102	Qué.
N.B.	2	2	-	1	-	-	3	-	8	N.-B.
N.S.	4	3	1	-	2	1	4	3	18	N.-E.
P.E.I.	-	2	-	2	-	1	1	-	6	I. P.-E.
Interprov.	2	-	-	-	-	-	1	1	4	Interprov.
Total	75	49	26	22	12	40	57	29	310	Total
<u>Purchasing</u>										D'Achat
B.C.	11	6	5	7	1	10	7	1	48	C.-B.
Alta.	20	16	13	9	8	13	12	3	104	Alb.
Sask.	61	83	42	19	8	33	25	3	274	Sask.
Man.	10	22	11	7	3	17	12	1	83	Man.
Ont.	4	8	10	4	9	21	21	2	79	Ont.
Que.	46	55	35	25	29	49	15	19	273	Qué.
N.B.	10	9	7	2	3	4	-	-	35	N.-B.
N.S.	19	20	10	-	3	7	4	-	63	N.-E.
P.E.I.	-	3	1	-	-	3	2	-	9	I. P.-E.
Newfoundland	22	11	1	-	-	-	3	-	37	Terre-Neuve
Interprov.	-	-	-	-	-	-	-	1	1	Interprov.
Total	213	233	135	73	64	157	101	30	1,006	Total
<u>Mixed Mktg. & Purch.</u>										Mixtes de V. et d'A.
Ont.	2	-	-	-	-	1	2	2	7	Ont.
Que.	2	2	1	3	2	6	8	2	26	Qué.
N.B.	-	-	-	-	2	1	1	2	6	N.-B.
N.S.	-	-	-	-	1	-	-	-	1	N.-E.
Newfoundland	-	-	-	-	1	-	-	-	1	Terre-Neuve
Total	4	2	1	3	6	8	11	6	41	Total
Grand total	292	284	162	98	82	205	169	65	1,357	Grand total

Appendix C.- Number by Types of Production Co-operatives in Canada, 1967
 Annexe C.- Nombre par types de coopératives de production au Canada, 1967

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.-B. N.-B.	N.S. N.-E.	Canada	Types
					- number - - nombre -					
Artificial Insemination	-	12	19	5	-	-	22	12	70	Insémination artificielle
Grazing	-	8	122	-	-	-	4	2	136	Pâturages
Podder	-	-	18	-	-	-	-	-	18	Fourrages
Feeders	-	36	26	-	-	-	-	-	62	Engraisseurs
Farm	1	2	13	-	2	-	-	-	18	fermes
Other	-	3	14	1	1	56	-	1	76	Autres
Total	1	61	212	6	3	56	26	15	380	Total

Appendix D.- Number by Types of Service Co-operatives in Canada, 1967
Annexe D.- Nombre par types de coopératives de services au Canada, 1967

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
						- number - - nombre -					
Electricity	-	384	4	-	-	-	-	-	-	388	Electricité
Cold Storage	1	1	2	-	6	1	-	1	-	12	Entrepôts F.
Seed Cleaning	1	53	3	1	-	1	-	-	-	59	Cribbage de s.
Medical	1	-	8	-	31	4	-	2	-	46	Médicales
Transportation	8	2	-	4	14	5	-	-	-	33	Transport
Water Works	1	3	-	1	1	22	-	3	-	31	Aqueduc
Housing	3	3	3	2	8	8	1	-	2	30	Habitation
Other	5	27	7	2	5	45	1	3	1	96	Autres
Total	20	473	27	10	65	86	2	9	3	695	Total

Appendix E.- Financial Ratios of Feed Mill and Petroleum Co-operatives in Canada, 1965 to 1967

[illegible]

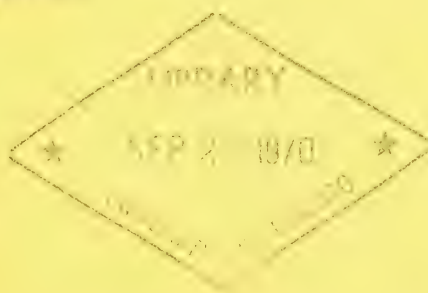
37th ANNUAL SUMMARY

co-operation in

canada 1968

la coopération au

37^e RAPPORT ANNUEL



J.M. SULLIVAN

ECONOMICS BRANCH, CANADA DEPARTMENT OF AGRICULTURE

JUNE 1970 70/8

DIRECTION DE L'ÉCONOMIE, MINISTÈRE DE L'AGRICULTURE DU CANADA

JUIN 1970 70/8F

Co-operation in Canada 1968

- La Coopération au Canada 1968

ERRATA

Page 7, Table 1:

Volume of Business, Services:

N.B. - Replace .5 with a dash

Canada - Replace 39.8 with 39.4

Page 7, tableau 1:

Chiffre d'affaires, services:

N.-B. remplacer .5 avec tiret

Canada - Remplacer 39.8 avec 39.4

Page 16, Table 10:

Corrected figures as follows:

Page 16, tableau 10:

Chiffres à corriger comme suit:

	N.B. N.-B.	N.S. N.-E.	Canada	
	thousand dollars - milliers de dollars			
Service revenue	13	40	35,653	Revenus des services
Other income	-	-	1,196	Autres services
Sub-total	13	40	36,849	Sous-total
Sales of products and supplies	-	-	2,527	Ventes de produits et de fournitures
Total volume of business	13	40	39,376	Chiffre d'affaires, total

CO-OPERATION IN CANADA

Following from the terms of reference establishing the Economics Branch in 1929, its marketing program called for a fairly intensive study of farmers' business organizations on a national basis. Accordingly the first step was a survey of all these organizations to obtain relevant statistical data on their activities. This first survey was made by mail questionnaire for the year 1932 and the summary was published in 1934. It was expected at that time that the survey would be repeated annually and provide for a permanent record of basic information and analysis of co-operative business activities.

"Co-operation in Canada 1968" is the thirty-seventh such annual summary on co-operative activities prepared from a national survey by the Economics Branch. The survey is conducted on a calendar year basis with individual co-operatives' annual data included in the particular reporting year on the basis of their fiscal year ends.

Data are supplied on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesales. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary: marketing and purchasing, production, fishermen's service, and wholesale co-operatives. Figures for the first four groups which are all local co-operatives are presented on an aggregated basis and by individual groups. Those for co-operative wholesales are presented separately because their sales figures are largely a duplication of the sales made by local co-operatives.

This report does not cover insurance, recreational, financial, Arctic and Indian co-operatives. However, the activities of financial co-operatives are reported by the Dominion Bureau of Statistics and those of Arctic and Indian co-operatives by the Department of Indian and Northern Affairs.

LA COOPERATION AU CANADA

Conformément au mandat qu'elle recevait dès sa création en 1929, la Direction de l'économie était chargée d'un programme sur la commercialisation prévoyant l'entreprise d'une étude assez poussée des associations commerciales d'agriculteurs à l'échelle nationale. La première étape de ce programme consistait à effectuer une enquête portant sur toutes ces associations dans le but d'obtenir des données statistiques pertinentes sur leurs activités. La première enquête fut faite pour l'année 1932 au moyen de questionnaires expédiés par la poste; le résultat en fut publié en 1934. On s'attendait alors à ce que l'enquête se répète chaque année et constitue un dossier permanent contenant des renseignements de base et une analyse de l'activité commerciale des coopératives.

"La Coopération au Canada en 1968" est le trente-septième résumé annuel de l'activité coopérative préparé par la Direction de l'économie d'après les données d'une enquête nationale. L'enquête s'effectue pour chaque année civile et les données annuelles de chaque coopérative sont incluses dans le rapport de l'année où se termine leur année financière.

Les renseignements qui y sont donnés ont été fournis gracieusement par les coopératives, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration.

Le présent résumé national renferme des rapports sur cinq groupes de coopératives; coopératives d'achat et de vente, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros. Les chiffres des quatre premiers groupes, qui sont toutes des coopératives locales, sont présentés pour l'ensemble des groupes et par groupes séparés. Les données relatives aux coopératives de gros sont présentées séparément, les chiffres de leurs ventes étant surtout une répétition des ventes effectuées par les coopératives locales.

Ce rapport ne comprend pas les coopératives d'assurance, les coopératives de finances, les coopératives de l'Arctique et les coopératives des Indiens. Cependant, l'activité des coopératives de finances fait l'objet d'un rapport préparé par le Bureau fédéral de la statistique, et celle des coopératives de l'Arctique et des coopératives des Indiens, d'un rapport préparé par le ministre des Affaires Indiennes et du Nord canadien.

1968 HIGHLIGHTS

The slowdown in wheat exports cast its shadow over the business results of Canadian co-operatives in 1968. A 17 per cent drop in co-operative grain and seed marketings and consequent slowdown in the growth rate of supply sales contributed to a decline of \$47 million or two per cent in the total business volume of 2,469 local co-operatives. In addition, the back-up of unsold wheat in Prairie elevators accounted for more than half the \$160 million or 16 per cent expansion in total assets of the locals. Liabilities to the public, mainly in the form of short term loans, financed a greater share of the asset increase than members equity and as a result rose to 55 per cent of total assets as compared to 54 per cent at the end of 1967. Continuing the trend toward consolidation of units the number of associations at 2,469 represented a decline of 49 during the year. Reported membership rose by 35,000 to 1,723,000, partly, however, because of more complete coverage in this survey.

MARKETING AND PURCHASING CO-OPERATIVES

Total revenues of marketing and purchasing co-operatives (Tables 1, 4 and 5) eased by \$51 million or two per cent in 1968 for the first drop since 1965 and for the same reason: a decline in Western grain marketings more than offset the gains in most other revenue items. Supply sales, led by food products, showed a moderate increase of 5 per cent to \$715 million, while service revenue at \$27 million registered a solid gain of ten per cent and other income of \$12 million was almost unchanged from the previous year. Assets rose a hefty \$154 million or 18 per cent, again heavily affected by the pile-up of Prairie grain inventories; however investment in property and equipment also recorded a substantial increase of \$34 million or 12 per cent.

FAITS SAILLANTS DE 1968

Le ralentissement des exportations de blé a eu un effet néfaste sur le chiffre d'affaires des coopératives canadiennes en 1968. Une baisse de 17 p. 100 des ventes de céréales et de semences effectuées par les coopératives et le ralentissement du taux de croissance des ventes de fournitures qui en a résulté ont contribué à une diminution de 47 millions de dollars, soit de 2 p. 100, du chiffre d'affaires des 2,469 coopératives locales. De plus les excédents de blé non vendu entreposés dans les élévateurs des Prairies représentent plus de la moitié de l'augmentation de 160 millions de dollars, soit 16 p. 100, observée dans l'actif total des coopératives locales. Les emprunts publics pour la plupart des prêts à court terme, ont financé une plus grande partie de l'augmentation de l'actif que l'avoir des membres, de telle sorte que les emprunts ont augmenté à 55 p. 100 de l'actif total, comparativement à 54 p. 100 à la fin de 1967. Conformément à la tendance à la fusion, le nombre des coopératives, qui est actuellement de 2,469, a diminué de 49 durant l'année. Le nombre des membres a augmenté de 35,000, pour un total de 1,723,000, ce qui est dû en partie à un relevé plus complet.

COOPERATIVES D'ACHAT ET DE VENTE

En 1968, les recettes totales de coopératives d'achat et de vente (tableaux 1, 4 et 5), ont diminué de 51 millions de dollars, soit 2 p. 100. C'est la première baisse qu'elles subissent depuis 1965 et elle est attribuable aux mêmes causes: un déclin des ventes de céréales de l'Ouest qui a plus que contrebalancé les gains réalisés dans presque tous les autres postes de recettes. Les ventes de fournitures, notamment de produits alimentaires, qui se chiffrent par 715 millions de dollars, accusent une hausse modérée de 5 p. 100, tandis que les revenus des services, s'établissent à 27 millions de dollars, soit un gain de 10 p. 100; les autres revenus, qui se chiffrent par 12 millions de dollars, n'ont pratiquement pas changé comparativement à l'année précédente. L'actif a augmenté de 154 millions de dollars, soit de 18 p. 100; cette forte hausse est attribuable en grande partie à l'accumulation des stocks de céréales dans les Prairies. Cependant, les placements de capitaux dans les immeubles et l'équipement ont aussi connu une hausse importante de 34 millions de dollars, soit de 12 p. 100.

Farm Product Marketings

Marketings of farm products fell by \$87 million or 6 per cent in 1968 and consisted of a sharp decline of \$104 million or 19 per cent to \$542 million in marketings of grains and seeds in the Prairies as opposed to a modest aggregate gain of \$17 million or 2 per cent in marketings of other farm products. Co-operative grain marketings in Ontario, contrasting with the Prairie situation, rose by a substantial 20 per cent to \$31 million reflecting large low priced local supplies which cut into some of the Ontario market usually served by Western feed grains. Livestock results were mixed between the provinces and recorded a slight drop on a Canada-wide basis to \$247 million. Ontario figures were hardest hit due to a severe reduction in volume experienced by the large meat packing co-operative in that province. Although Canadian dairy production and producer returns in 1968 were almost unchanged from the previous year, dairy marketings by co-operatives rose four per cent to \$344 million with the largest gains in Quebec, British Columbia and Nova Scotia. Ontario and New Brunswick marketings declined with the loss of a few large dairy enterprises which ceased operating as co-operatives. A mixture of higher poultry meat prices and lower egg prices resulted in an overall gain of less than one per cent in co-operative marketings of these products during 1968. Marketings of fruits and vegetables grew six per cent to \$51 million based on record apple production and good prices for the crop year 1967-68. Miscellaneous marketings dipped five per cent to \$13 million. Maple products and wool were down substantially while honey, tobacco and fur registered increases.

Ventes de produits agricoles

Les ventes de produits agricoles ont baissé de 87 millions de dollars, soit de 6 p. 100, en 1968. Cette baisse est attribuable à une forte chute de 104 millions de dollars, ou de 19 p. 100, des ventes de céréales et de semences des Prairies qui s'établissent à 542 millions de dollars comparativement à un gain modeste de 17 millions de dollars, soit de 2 p. 100, de l'ensemble des ventes des autres produits agricoles. En Ontario, les ventes des coopératives de céréales, à l'encontre de celles des Prairies, ont connu une augmentation substantielle de 20 p. 100, pour atteindre le chiffre de 31 millions de dollars, grâce à certaines récoltes locales abondantes se vendant à bas prix qui ont envahi une partie du marché de l'Ontario normalement approvisionné par les céréales fourragères de l'Ouest. Les ventes de bétail ont enregistré une légère diminution à l'échelle nationale pour s'établir à 247 millions de dollars, les gains et les pertes étant inégalement répartis entre les provinces. L'Ontario a connu les pertes les plus importantes à cause de la forte diminution du volume des ventes du gros abattoir coopératif de cette province. Bien que la production laitière canadienne et les recettes des producteurs aient été en 1968 presque les mêmes que l'année précédente, les ventes dans les coopératives de produits laitiers ont augmenté de 4 p. 100 pour atteindre 344 millions de dollars, le Québec, la Colombie-Britannique et la Nouvelle-Ecosse enregistrant les gains les plus élevés. En Ontario et au Nouveau-Brunswick, les ventes ont diminué, parce que quelques grosses entreprises de produits laitiers ont cessé d'être exploitées comme coopératives. La hausse du prix de la viande de volaille et la baisse du prix des oeufs ont occasionné une augmentation de moins de 1 p. 100 des ventes de ces produits dans les coopératives en 1968. Les ventes de fruits et de légumes présentent une augmentation de 6 p. 100 pour atteindre 51 millions de dollars, grâce à la récolte exceptionnelle de pommes et aux prix élevés obtenus pendant la campagne agricole de 1967-1968. Les ventes de produits divers ont baissé de 5 p. 100 et ont totalisé 13 millions de dollars. Les produits de l'érable et la laine ont connu une baisse importante tandis que le miel, le tabac et les fourrures ont enregistré une hausse.

Sales of Supplies

Distribution of merchandise and supplies was up a modest five per cent in 1968 as compared to a jump of 12 per cent in the previous year. Feed and machinery results were down while other sales categories registered moderate to good increases. Feed sales slipped with a lesser dependence on western feed grains in Ontario and also because the tight money squeeze forced out many small feeders. Machinery figures were pulled down by slumping sales in the Prairie Provinces which more than offset increases in most other areas, particularly Quebec. Food products and petroleum as usual posted gains while the growth rate of fertilizer levelled off somewhat as compared to the preceding four year period in which sales more than doubled.

Food products and feed, the two largest commodity categories, accounted for half the total supply volume during the year. Food was the most important item in all regions except Quebec and Ontario where feed was dominant. Quebec was again the leading distributor of merchandise and supplies among the provinces while Newfoundland chalked up a leading 20 per cent growth rate, based on a big expansion in food sales.

Financial Structure

All asset items except "other assets" contributed to the huge increase of \$154 million in the total assets of marketing and purchasing co-operatives during 1968. Inventories, and property and equipment were responsible for 85 per cent of the increase. The gain in property and equipment of \$34 million was only \$1 million less than the record increase of 1967 and was mainly attributed to a stepped-up program of modernization and expansion of facilities by the wheat pools, including the purchase of 87 country elevators from private interests; and a rationalization of the dairy industry in Quebec involving the consolidation of plants into a smaller number of larger more efficient units. Liabilities to the public were responsible for financing three-quarters of the increase in assets, almost all of it in the form of short term loans.

Ventes de fournitures

Les ventes de marchandises et de fournitures présentent un léger accroissement de 5 p. 100 en 1968, comparativement au bond de 12 p. 100 l'année précédente. Les ventes d'aliments du bétail et de machineries ont diminué tandis que les autres catégories ont enregistré des augmentations qui s'échelonnent de modérées à bonnes. Les ventes d'aliments du bétail ont baissé par suite de la diminution des achats de céréales fourragères de l'Ouest par les provinces centrales et de la rareté des capitaux qui a forcé plusieurs petits engraisseurs à se retirer des affaires. Les ventes de machineries sont à la baisse. Les augmentations dans la plupart des provinces, particulièrement au Québec, n'ayant pu combler le déficit créé par l'effondrement des ventes dans les provinces des Prairies. Comme d'habitude, les produits alimentaires et pétroliers ont enregistré une augmentation tandis que le taux de croissance des engrais s'est quelque peu stabilisé comparativement à la période des quatre années précédentes où les ventes avaient plus que doublé.

Durant l'année, les deux plus importantes catégories de produits, les produits alimentaires et les aliments du bétail, représentent la moitié du volume total des approvisionnements; les produits alimentaires sont le poste le plus important dans toutes les régions, sauf au Québec et en Ontario, où les aliments du bétail dominent. Encore une fois, le Québec a été le plus gros distributeur de marchandises et de fournitures de toutes les provinces tandis que Terre-Neuve enregistrait, avec 20 p. 100, le taux de croissance le plus élevé, grâce à une augmentation importante des ventes de produits alimentaires.

Structure financière

Tous les postes de l'actif, sauf celui des "autres disponibilités" ont participé à l'énorme augmentation de l'actif total des coopératives d'achat et de vente durant l'année 1968. Les inventaires, les immeubles et l'équipement ont contribué à cette augmentation dans une proportion de 85 p. 100. La hausse observée pour les immeubles et l'équipement, qui est de 34 millions de dollars, n'est inférieure que d'un million à l'augmentation record de 1967 et elle est attribuable principalement au programme accéléré de modernisation et d'expansion des installations instauré par les coopératives de blé; ce programme comprend l'achat de 87 élévateurs de campagne appartenant à des entreprises privées, ainsi qu'à une réorganisation de l'industrie laitière au Québec comportant la fusion de petites usines en entreprises plus importantes et plus efficaces. Le financement des trois quarts de l'augmentation de l'actif a été réalisé par des emprunts publics, la plupart sous forme de prêts à court terme.

OTHER GROUPS OF CO-OPERATIVES

A 15 per cent expansion in business volume was recorded by production co-operatives in 1968 (Tables 1, 6 and 7) with larger sales of products and supplies and a slight weakening of service revenue. Increased marketings of livestock in Alberta and Saskatchewan and wood in Quebec accounted for most of the change in business volume. Reported membership was up 2,000 while the number of co-operatives declined slightly. Assets rose 16 per cent to \$17 million with the greater part of the increase occurring in Quebec. A bad year in British Columbia dragged down results of the fishermen's co-operatives (Tables 1, 8 and 9) by three per cent to \$28 million, overshadowing some good gains in Saskatchewan, Quebec, New Brunswick and Prince Edward Island. The number of reporting co-operatives remained unchanged at 86 while membership declined to approximately 8,000, again because of British Columbia. Assets of the fishing co-operatives were down due to the unavailability of some returns in Nova Scotia. Business volume of the service co-operatives (Tables 1, 10 and 11) forged ahead by seven per cent during the year with Ontario and British Columbia supplying most of the impetus. Membership and number of associations was virtually unchanged from 1967. Assets rose \$5 million during the year and was financed by an increase in members' equity. It should be noted that there has been a change in classification for some of the loans in British Columbia. Loans totaling \$16 million in 1968 and \$13 million in 1967 formerly shown under long-term loans have been transferred to members' loans.

Sales volume of the eight co-operative wholesales (Tables 12 and 13) registered a modest increase of \$18 million or three per cent during the year. Wholesale handlings of dairy products reflecting industry rationalization and increased production in Quebec rose a substantial \$12 million or 30 per cent. Livestock and products receded by \$11 million affected by the restrictive credit situation and a cut-back in the supply of western feeder cattle available to Central Canada. Both Quebec and the Maritimes contributed to the heavier fish marketings for the year. Supply sales advanced \$14 million or four per cent on the strength of a broadly based

AUTRES GROUPES DE CO-OPERATIVES

En 1968, le chiffre d'affaires des coopératives de production a augmenté de 15 p. 100 (tableaux 1, 6 et 7) ce qui est attribuable à une forte hausse des ventes de produits et de fournitures, alors que les revenus des services ont légèrement fléchi. Les changements du volume des affaires sont en grande partie imputables à l'augmentation des ventes de bétail en Alberta et en Saskatchewan, et à celle des ventes de bois au Québec. Le nombre des membres inscrits s'établit à 2,000, tandis que le nombre des coopératives est légèrement en baisse. L'actif totalise 17 millions de dollars, soit une augmentation de 16 p. 100; la plus grande partie de cette augmentation s'est produite au Québec. Une mauvaise année en Colombie-Britannique a vu baisser de 3 p. 100 les revenus des coopératives de pêcheurs (tableaux 1, 8 et 9) qui se chiffrent par 28 millions de dollars, en dépit des augmentations encourageantes enregistrées en Saskatchewan, au Québec, au Nouveau-Brunswick et dans l'île du Prince-Edouard. Le nombre des coopératives déclarantes n'a pas changé, soit 86, mais celui des membres a baissé à 8,000 environ, encore une fois à cause de la situation en Colombie-Britannique. L'actif des coopératives de pêche est en baisse étant donné que certains rapports de la Nouvelle-Ecosse ne sont pas disponibles. Le volume des affaires des coopératives de services (Tableaux 1, 10 et 11) a fait un bond de 7 p. 100 durant l'année; cette hausse est imputable pour la plus grande partie à l'Ontario et à la Colombie-Britannique. Le nombre de membres et d'associations est pratiquement le même qu'en 1967. L'actif a augmenté de 5 millions de dollars durant l'année et a été financé par la hausse de l'avoir propre des sociétaires. On souligne que la classification de certains prêts a été modifiée en Colombie-Britannique; des prêts au montant de 16 millions en 1968 et de 13 millions en 1967, qui étaient précédemment au poste des prêts à long terme ont été transférés au poste des emprunts des sociétaires.

Le chiffre d'affaires des huit coopératives de gros (tableaux 12 et 13) a connu une modeste augmentation de 18 millions de dollars, soit de 3 p. 100, durant l'année. Les ventes en gros de produits laitiers ont enregistré une hausse substantielle de 12 millions, soit de 30 p. 100, grâce à la réorganisation de l'industrie et à l'accroissement de la production au Québec. Les ventes de bétail et de produits ont diminué de 11 millions de dollars, ce qui est imputable aux restrictions du crédit et à la diminution du nombre de bovins d'engrais de

increase of \$11 million in the distribution of food products. Feed sales were pulled down by Ontario with a lower distribution of western feed grains. The growth of petroleum sales slowed somewhat as a result of a mild winter and a rain delayed harvest in the Prairies. Most other supply items showed only small changes from the previous year. Assets of the eight regular wholesales plus one wholesaler for the wholesales passed the \$200 million mark for the first time with a gain of \$20 million or ten per cent to \$214 million. Receivables rose \$11 million, \$3 million of which was due to a change in accounting procedures, with the remainder due to higher sales and a lengthening of payment periods for the locals. Property and equipment increased \$10 million to \$67 million during 1968, continuing the trend of modernization and expansion carried out by the wholesales which has resulted in a doubling in the value of their facilities over the five year period 1963 to 1968.

l'Ouest destinés aux provinces centrales. Le Québec et les provinces Maritimes ont participé à l'accroissement des ventes de poisson pour l'année. Les ventes d'approvisionnement accusent une avance de 14 millions de dollars, soit de 4 p. 100, attribuable en grande partie à une augmentation de 11 millions de dollars des ventes de produits alimentaires. La diminution des ventes de céréales fourragères de l'Ouest à destination de l'Ontario a fait baisser les ventes d'aliments du bétail. L'accroissement des ventes de produits pétroliers s'est quelque peu ralenti à cause d'un hiver doux et du retard de la récolte causé par les pluies dans les Prairies. Les autres postes des fournitures n'indiquent que peu de changements comparativement à l'année précédente. L'actif des huit coopératives de gros existantes et du grossiste qui approvisionne ces dernières a pour la première fois dépassé les 200 millions de dollars avec un accroissement de 20 millions, soit de 10 p. 100 pour atteindre un total de 214 millions de dollars. Les comptes à recevoir se chiffrent par 11 millions de dollars, dont 3 millions de dollars sont imputables à la modification des méthodes de comptabilité et le reste à la hausse des ventes et à la prolongation des délais de paiement pour les coopératives locales. Les immeubles et l'équipement ont augmenté de 10 millions de dollars durant 1968, et s'établissent à 67 millions de dollars. Cette situation reflète la tendance des grossistes à continuer la modernisation et l'expansion, tendance qui leur a permis de doubler la valeur de leurs installations au cours des cinq années 1963-1968.

SELECTED STATISTICS

Appendices A to E include number by types of marketing and purchasing, production, and service co-operatives, service revenue by types of service co-operatives, and financial ratios of purchasing mixed and dairy co-operatives.

Note re tables

The sums of component items in the tables may not equal totals due to rounding.

STATISTIQUES DIVERSES

Les annexes A à E présentent le nombre des coopératives par types, coopératives de vente et d'achat, de production, et de services; le revenu des services par catégorie de coopératives de ce genre et les rapports financiers des coopératives d'achat, des coopératives mixtes de vente et d'achat et des coopératives laitières.

Note ré tableaux

L'addition des chiffres n'arrive pas avec les totaux à cause de leur arrondissement.

Table 1.- Summary of Co-operatives Reporting in Canada, 1968
Tableau 1.- Résumé des coopératives déclarantes au Canada, 1968

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
			- number -						- nombre -				
Associations													
<u>Reporting</u>													<u>Sociétés Déclarantes</u>
Mktg. & Purch.	86	131	271	91	147	397	47	83	18	36	5	1,312	De vente et d'achat
Production	-	68	191	6	3	55	29	14	3	1	-	370	Production
Fishermen's	3	2	19	2	3	30	7	13	5	2	-	86	Pêcheurs
Services	21	472	26	12	62	94	2	10	-	2	-	701	Services
Total	110	673	507	111	215	576	85	120	26	41	5	2,469	Total
			- number in thousands -						- nombre en milliers -				
Membership													
<u>Reported</u>													<u>Sociétaires Déclarés</u>
Mktg. & Purch.	56	276	459	186	108	105	16	32	10	10	141	1,399	De vente et d'achat
Production	-	8	9	1	-	4	5	5	-	-	-	32	Production
Fishermen's	2	-	1	-	-	2	1	1	-	1	-	8	Pêcheurs
Services	78	82	13	3	98	10	-	-	-	-	-	284	Services
Total	136	366	482	190	206	121	22	38	10	11	141	1,723	Total
			- million dollars -						- millions de dollars -				
Volume of Business													
<u>Mktg. & Purch.</u>													<u>Chiffres d'Affaires</u>
Production	150.5	351.8	578.8	120.3	220.1	357.5	30.1	59.0	12.8	9.2	149.8	2,039.9	De vente et d'achat
Fishermen's	-	9.2	4.2	.1	.4	10.5	.5	.4	-	-	-	25.3	Production
Services	10.6	.1	1.3	.5	1.0	4.4	2.7	4.6	2.6	.5	-	28.3	Pêcheurs
Total	9.7	11.1	.5	.8	12.0	5.1	.5	-	-	.1	-	39.8	Services
	170.8	372.2	584.8	121.7	233.6	377.6	33.3	64.1	15.5	9.8	149.8	2,132.9	Total
			- million dollars -						- millions de dollars -				
Assets													
<u>Mktg. & Purch.</u>													<u>Actif</u>
Production	59.4	149.4	327.1	107.1	74.3	118.8	11.3	22.1	4.1	3.9	152.3	1,029.9	De vente et d'achat
Fishermen's	-	4.8	6.0	-	.2	5.6	.3	.2	-	-	-	17.1	Production
Services	8.9	-	.9	.2	.2	2.7	1.4	2.6	.7	.1	-	17.6	Pêcheurs
Total	22.1	66.9	2.6	3.2	10.9	6.6	.1	.1	-	.2	-	112.6	Services
	90.5	221.1	336.5	110.5	85.6	133.6	13.0	24.9	4.8	4.2	152.3	1,177.2	Total

Table 2.- Volume of Business of All Co-operatives Reporting in Canada, 1968
Tableau 2.- Chiffre d'affaires des coopératives déclarantes au Canada, 1968

[illegible]

Table 3.- Balance Sheet of All Co-operatives Reporting in Canada, 1968
Tableau 3.- Bilan de toutes les coopératives déclarantes au Canada, 1968

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.	prov.	
						- million dollars -						
						- millions de dollars -						
Assets												
Cash	3.4	4.6	9.6	2.5	4.6	7.4	.9	1.8	.4	.4	1.5	37.1
Receivables	11.8	17.8	22.0	11.6	24.3	31.7	1.9	4.0	.8	.5	12.0	138.3
Inventories	13.3	73.8	163.7	49.5	17.2	32.6	2.9	6.1	1.2	1.2	98.3	459.9
Other current	2.2	2.6	2.4	1.6	.8	2.0	.2	.4	.1	.1	2.5	15.0
Property, equip.	36.6	105.2	102.3	34.8	29.4	43.7	5.3	9.9	2.2	1.8	35.4	406.7
Investments	22.6	16.5	35.0	9.8	9.1	15.2	1.6	2.7	.2	.2	1.2	114.0
Other assets	.6	.7	1.5	.7	.3	1.0	.2	-	-	-	1.3	6.3
Total	90.5	221.1	336.5	110.5	85.6	133.6	13.0	24.9	4.8	4.2	152.3	1,177.2
Liabilities to the Public												
Short-term loans	8.7	53.3	125.9	44.7	15.9	18.4	1.5	2.5	.6	.3	75.2	347.1
Accounts payable	11.0	9.9	28.0	7.7	14.0	22.1	1.7	4.8	.5	.7	18.2	118.7
Other current	6.3	5.5	2.0	1.7	5.3	1.4	.1	1.0	.1	.2	.7	24.2
Long-term loans	13.9	31.9	35.1	16.6	16.9	23.4	3.4	6.0	.9	.5	12.5	161.1
Sub-total	40.0	100.6	191.0	70.7	52.1	65.2	6.8	14.3	2.1	1.7	106.6	651.1
Capital Effectif des Sociétaires												
Members' Equity												
Members' loans	31.7	10.3	13.2	7.5	6.1	.7	1.3	3.4	.3	.2	.2	74.6
Patronage loans	4.2	29.2	12.5	7.6	4.6	3.2	-	.2	.1	-	7.8	69.4
Share capital	8.2	15.8	85.1	12.7	7.2	28.6	3.3	4.6	1.3	1.6	16.5	185.0
Reserves	4.4	48.7	20.8	9.5	13.3	29.8	1.2	2.8	.7	.5	13.0	144.7
Surplus	2.1	16.6	13.8	2.5	2.3	6.2	.4	(.4)	.4	.3	8.3	52.4
Sub-total	50.6	120.5	145.5	39.8	33.6	68.4	6.2	10.6	2.7	2.6	45.7	526.1
Total	90.5	221.1	336.5	110.5	85.6	133.6	13.0	24.9	4.8	4.2	152.3	1,177.2
1967 total	84.7	202.8	280.1	86.0	84.1	118.9	12.5	24.9	4.5	4.1	114.4	1,017.0

[illegible]

Table 5.- Balance Sheet of Marketing and Purchasing Co-operatives in Canada, 1968
Tableau 5.- Bilan des coopératives de vente et d'achat au Canada, 1968

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
						- million dollars -						
						- millions de dollars -						
Assets												
Cash	1.4	3.6	9.2	2.5	2.6	6.2	.8	1.6	.3	.4	1.5	30.3
Receivables	10.3	15.3	19.5	11.4	23.8	29.1	1.7	3.6	.5	.5	12.0	127.8
Inventories	10.2	72.6	162.9	49.4	17.0	29.5	2.6	5.6	1.1	1.2	98.3	450.4
Other current	1.7	2.4	2.4	1.6	.6	1.8	.1	.3	.1	.1	2.5	13.5
Property, equip.	31.3	40.6	97.6	31.9	26.9	37.9	4.5	8.7	2.0	1.6	35.4	318.3
Investments	3.9	14.3	34.0	9.7	3.2	13.5	1.3	2.3	.2	.2	1.2	83.8
Other assets	.6	.7	1.5	.7	.3	.9	.2	-	-	-	1.3	6.1
Total	59.4	149.4	327.1	107.1	74.3	118.8	11.3	22.1	4.1	3.9	152.3	1,029.9
Liabilities to the public												
Short-term loans	5.4	49.9	124.2	44.7	15.7	16.4	1.2	2.4	.6	.3	75.2	335.9
Accounts payable	8.9	9.7	27.0	7.6	12.4	20.1	1.6	4.1	.3	.6	18.2	110.7
Other current	3.5	4.8	1.5	1.7	1.9	.9	.1	.8	.1	.2	.7	16.2
Long-term loans	12.6	12.6	32.8	14.0	15.8	20.8	2.8	4.9	.8	.3	12.5	129.9
Sub-total	30.5	77.0	185.6	67.9	45.9	58.1	5.7	12.2	1.8	1.4	106.6	592.7
Capital Effectif des Sociétaires												
Emprunts, court terme	13.7	9.9	11.5	7.5	5.9	.6	1.3	3.2	.1	.2	.2	53.9
Ristournes prêtées	4.2	29.0	12.3	7.5	3.8	2.8	-	.2	.1	-	7.8	67.8
Capital social	5.0	13.7	83.9	12.4	6.5	24.6	2.9	4.4	1.1	1.6	16.5	172.6
Reserves	3.7	4.2	20.6	9.3	10.4	27.2	1.1	2.5	.6	.5	13.0	93.2
Surplus	2.4	15.6	13.2	2.5	1.8	5.5	.3	(.4)	.4	.3	8.3	49.7
Sub-total	29.0	72.3	141.5	39.2	28.5	60.6	5.6	9.9	2.4	2.5	45.7	437.2
Total	59.4	149.4	327.1	107.1	74.3	118.8	11.3	22.1	4.1	3.9	152.3	1,029.9
1967 Total	56.0	132.6	271.4	82.7	73.1	106.4	10.9	20.6	3.9	3.6	114.4	875.6

Tableau 6.- Chiffre d'affaires des coopératives de production au Canada, 1968

[illegible]

[illegible]

Table 8.- Volume of Business of Fishermen's Co-operatives in Canada, 1968
Tableau 8.- Chiffre d'affaires des coopératives de pêcheurs au Canada, 1968

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Canada
						dollars -					
						- milliers de dollars -					
Products and Supplies											Produits et Fournitures
Fish	9,906	70	1,188	223	869	3,518	2,286	3,635	2,160	365	24,220
Fishing supplies	662	7	-	35	106	644	107	257	336	10	2,164
Other	-	-	-	148	4	-	281	343	136	115	1,027
Total sales	10,568	77	1,188	406	979	4,162	2,674	4,235	2,632	490	27,411
Service revenue	21	-	138	41	9	198	12	298	-	-	717
Other income	14	-	7	7	4	50	14	73	5	-	174
Total volume of business	10,603	77	1,333	454	992	4,410	2,700	4,606	2,637	490	28,302
											Chiffre d'affaires total
1967 Total	13,212	58	1,129	285	1,064	3,930	2,210	4,820	1,989	379	29,076
											Total 1967

Table 9.- Balance Sheet of Fishermen's Co-operatives in Canada, 1968
Tableau 9.- Bilan des coopératives de pêcheurs au Canada, 1968

[illegible]

Table 10.- Volume of Business of Service Co-operatives in Canada, 1968
Tableau 10.- Chiffre d'affaires des coopératives des services au Canada, 1968

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont. - thousands dollars - - milliers de dollars -	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada
Service revenue	9,246	10,729	294	690	10,584	3,942	171	41	115	35,812
Other income	228	138	18	18	470	320	79	-	4	1,275
Sub-total	9,474	10,867	312	708	11,054	4,262	250	41	119	37,087
Sales of products and supplies	205	212	176	128	992	814	224	-	-	2,751
										Sous-total Ventes de produits et et fournitures
Total volume of business	9,679	11,079	488	836	12,046	5,076	474	41	119	Chiffre d'affaires total
1967 total	8,520	10,759	707	637	10,854	5,577	9	38	213	Total 1967

B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada
- thousand dollars -									
- milliers de dollars -									
Assets									
1,884	783	121	70	1,972	751	5	8	1	5,595
544	647	28	96	421	1,048	-	4	25	2,813
45	103	13	88	128	502	-	-	3	882
22	147	35	26	147	107	2	1	-	487
1,423	63,664	1,839	2,836	2,323	3,590	69	36	198	75,978
18,177	1,559	541	36	5,831	554	-	24	-	26,722
1	2	1	26	60	12	1	-	-	103
Total									
22,096	66,905	2,578	3,178	10,882	6,564	77	73	227	112,580
Liabilities to the public									
1,765	108	145	24	149	391	-	-	3	2,585
1,453	146	104	40	1,473	525	2	5	26	3,774
1,305	208	18	14	3,324	262	-	3	19	5,153
272	18,883	1,433	2,549	1,029	1,463	50	24	145	25,848
Sub-total									
4,795	19,345	1,700	2,627	5,975	2,641	52	32	193	37,360
Members' Equity									
16,017	291	365	19	156	52	-	-	-	16,900
-	139	6	51	687	37	-	-	-	920
886	1,670	161	262	716	2,150	22	10	41	5,918
625	44,392	52	165	2,812	1,432	-	30	-	49,508
(227)	1,068	294	54	536	252	3	1	(7)	1,974
Sub-total									
17,301	47,560	878	551	4,907	3,923	25	41	34	75,220
Total									
22,096	66,905	2,578	3,178	10,882	6,564	77	73	227	112,580
1967 total									
19,366	65,284	2,358	3,073	10,540	6,362	87	74	403	107,547
Total 1967									

Table 12.- Sales of Co-operative Wholesales in Canada, 1966-68
Tableau 12.- Ventes par les coopératives de gros au Canada, 1966-1968

	1966	1967	1968
	- million dollars - - millions de dollars -		
Products			
Dairy products	52.2	40.3	31.8
Fruits & Vegetables	5.7	4.7	5.1
Grains & Seeds	13.1	14.9	10.4
Livestock	88.2	99.7	100.4
Poultry & eggs	21.2	19.9	15.4
Fish	16.7	13.5	13.2
Sub-total	197.1	193.0	176.3
Supplies			
Food products	106.0	94.7	73.7
Feed	80.8	82.9	68.3
Fertilizer, spray	22.4	22.6	17.2
Clothing, home f.	8.0	7.9	6.5
Hardware & machinery	41.6	41.5	34.5
Building material	27.3	27.9	24.1
Petroleum	63.9	61.1	55.2
Miscellaneous	13.1	10.8	9.2
Sub-total	363.1	349.4	288.7
Total	560.2	542.4	465.0

Produits	
Produits laitiers	
Fruits et légumes	
Céréales et semences	
Bestiaux	
Volailles et oeufs	
Poissons	
Sous-total	
Fournitures	
Produits alimentaires	
Aliments du bétail	
Engrais, anti-par.	
Vêtements et ameublements	
Machinerie et quincaillerie	
Matériaux (construction)	
Pétrole	
Divers	
Sous-total	
Total	

Table 13.- Balance Sheet of Co-operative Wholesales in Canada, 1966-68
Tableau 13.- Bilan des coopératives de gros au Canada, 1966-1968

	1968	1967	1966
	- million dollars - - millions de dollars -		
<u>Assets</u>			<u>Actif</u>
Cash	1.3	1.2	En caisse 3.8
Receivables	65.0	54.3	Comptes à recevoir 48.4
Inventories	43.9	45.2	Inventaires 42.1
Other current	2.5	2.7	Autre réalisable 2.4
Property, equipment	66.8	57.2	Propriété, équipement 49.9
Investments	30.2	28.3	Placements 26.2
Other assets	4.0	4.5	Autres actifs 3.2
Total	213.7	193.4	Total 176.0
<u>Liabilities to the Public</u>			<u>Dettes dues au Public</u>
Short-term loans	36.8	34.6	Emprunts, court terme 32.7
Accounts payable	33.8	29.4	Comptes payables 26.7
Other current	1.1	1.3	Autres, court terme 2.0
Long-term loans	72.2	63.0	Emprunts, long terme 53.7
Sub-total	143.9	128.3	Sous-total 115.1
<u>Members' Equity</u>			<u>Capital Effectif des Sociétaires</u>
Members' loans	1.1	1.7	Emprunts, sociétaires 1.6
Patronage loans	3.7	2.4	Ristournes prêtées 2.6
Share capital	45.0	42.0	Capital social 39.3
Reserves	10.8	6.6	Réserves 9.3
Surplus	9.2	12.4	Surplus 8.1
Sub-total	69.8	65.1	Sous-total 60.9
Total	213.7	193.4	Total 176.0

Appendix A.- Number by Types of Marketing and Purchasing Co-operatives in Canada, 1968
Annexe A.- Nombre par types de coopératives de vente et d'achat au Canada, 1968

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Types
							- nombre -						
							- nombre -						
Marketing													De Vente
Dairy	4	5	2	5	42	61	3	6	4	-	-	132	Laitières
Fruits & vegetables	7	2	-	1	8	7	4	8	3	-	-	40	Fruits et légumes
Grains & seeds	-	-	-	1	6	-	-	-	-	-	-	7	Céréales et semences
Poultry & eggs	2	1	-	1	1	10	-	1	-	-	-	16	Volailles et oeufs
Honey	-	1	1	1	1	-	-	-	-	-	-	4	Miel
Agencies	25	26	5	1	4	-	-	-	-	-	5	66	Agences
Other	3	1	2	1	1	8	-	3	-	-	-	19	Autres
Sub-total	41	36	10	11	63	86	7	18	7	-	5	284	Sous-total
Purchasing													D'Achat
Food	19	49	24	13	15	69	14	34	7	32	-	276	Produits alimentaires
Mixed	7	31	155	61	38	92	14	22	4	-	-	424	Mixtes
Feed mill	4	-	-	2	17	84	1	3	-	-	-	111	Meuneries
Petroleum	5	11	78	3	2	1	-	1	-	-	-	101	Pétrole
Others	10	4	4	1	6	50	5	4	-	3	1	88	Autres
Sub-total	45	95	261	80	78	296	34	64	11	35	1	1,000	Sous-total
Mixed Mktg. & Purch.	-	-	-	-	6	15	6	1	-	1	-	29	Mixtes de V. et d'A.
Total	86	131	271	91	147	397	47	83	18	36	6	1,313	Total

Appendix B.- Number by Types of Production Co-operatives in Canada, 1968
Annexe B.- Nombre par types de coopératives de production au Canada, 1968

Types	Alta.		Sask.	Man.	Ont.	Qué.		N.B.		N.S.		P.E.I.		Nfld.		Types
	Alb.					Que.		N.-B.		N.-E.		I.		T.-N.		
						- nombre -										
Artificial Insemination	11	15	5	-	-	-	22	10	-	-	-	-	-	-	63	Insémination artificielle
Grazing	10	120	-	-	-	-	5	2	3	-	-	140	-	-	-	Pâturages
Fodder	-	11	-	-	-	-	-	-	-	-	1	12	-	-	-	Fourrages
Feeders	37	23	-	-	-	-	1	-	-	-	-	61	-	-	-	Engraisseurs
Farm	1	8	-	-	2	-	1	-	-	-	-	12	-	-	-	Fermes
Wood-cutting	-	-	-	-	-	38	-	-	-	-	-	38	-	-	-	Chantiers
Other	9	14	1	1	1	17	-	2	-	-	-	44	-	-	-	Autres
Total	68	191	6	3	3	55	29	14	3	1	370	-	-	-	-	Total

Appendix C.- Number by Types of Service Co-operatives in Canada, 1968
Annexe C.- Nombres par types de coopératives de services au Canada, 1968

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont. - nombre -	Qué. Qué. - nombre -	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
Electricity	-	385	1	-	-	-	-	-	-	386	Electricité
Cold Storage	1	-	2	-	6	1	-	1	-	11	Entrepôts F.
Seed Cleaning	1	53	4	1	-	2	-	-	-	61	Cribbage de s.
Medical	1	-	10	-	32	3	-	3	-	49	Médicales
Transportation	8	1	-	5	13	6	-	-	-	33	Transport
Water Works	2	3	-	1	-	21	-	3	-	30	Aqueduc
Housing	2	3	5	2	6	11	2	-	1	32	Habitation
Other	6	27	4	3	5	50	-	3	1	99	Autres
Total	21	472	26	12	62	94	2	10	2	701	Total

Appendix D.- Service Revenue by Types of Service Co-operatives in Canada, 1968
Annexe D.- Recettes services par types de coopératives de services au Canada, 1968

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. - thousand dollars - - milliers de dollars -	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
Electricity	-	8,449	11	-	-	-	-	-	-	8,460	Electricité
Cold storage	3	-	18	-	240	30	-	-	-	291	Entrepôts F.
Seed cleaning	46	1,330	5	38	-	2	-	-	-	1,421	Cribbage de s.
Medical	7,651	-	140	-	8,588	41	-	5	-	16,425	Médicales
Transportation	149	6	-	185	559	119	-	-	-	1,018	Transport
Water Works	3	5	-	2	-	76	-	2	-	88	Aqueduc
Housing	1,379	33	88	314	377	349	13	-	-	2,553	Habitation
Others	15	906	32	151	820	3,325	-	33	115	5,397	Autres
Total	9,246	10,729	294	690	10,584	3,942	13	40	115	35,653	Total

Appendix E.- Financial Ratios of Purchasing Mixed and Dairy Co-operatives in Canada, 1966 to 1968
Annexe E.- Rapports comptables des coopératives d'achats mixtes, et des coopératives laitières au Canada, 1966 à 1968

	Purchasing Mixed Achats mixtes			Dairies Laitières		
	1966	1967	1968	1966	1967	1968
	- per cent -			- pour-cent -		
Sales	100.0	100.0	100.0	100.0	100.0	100.0
Cost of goods sold	83.9	83.7	82.8	75.6	74.1	77.2
Gross margin	16.1	16.3	17.2	24.4	25.9	22.8
Service revenue	1.5	1.4	1.4	.4	1.2	.7
Value of services rendered	17.6	17.7	18.6	24.8	27.1	23.5
Expenses	16.5	16.9	18.0	24.0	26.0	22.0
Savings from operations	1.1	.8	.6	.8	1.1	1.5
Other income	2.1	2.1	2.1	.3	.3	.1
Net savings	3.2	2.9	2.7	1.1	1.4	1.6
Inventory turnover (days)	62	62	66	25	30	29
Receivable turnover (days)	30	27	38	20	20	21
Ratio of current assets to current liabilities (times)	2.1	2.1	1.9	1.5	1.4	1.4
Members' equity in total assets (per cent)	55	53	51	55	53	53
Ratio of sales to total assets (times)	2.0	2.1	1.9	3.5	3.4	3.3
Number of co-operatives	456	429	424	169	156	132

Ventes
Coût des marchandises vendues

Marge brute
Revenu de services

Valeur des services rendus

Dépenses

Epargne réalisée
Autre revenu

Epargne pour l'année

Roulement de l'inventaire (jours)

Roulement des comptes recevables (jours)

Proportion de l'actif courant par rapport
au passif courant (fois)

Part de l'actif global revenant aux
membres (pour-cent)

Proportion des ventes par rapport à
l'actif global (fois)

Nombre de coopératives

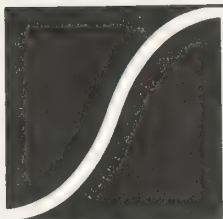
CO-OPERATION IN CANADA: A COOPERATION AU CANADA: 1969

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CANADA AGRICULTURE





**COOPERATION IN CANADA:
LA COOPÉRATION AU CANADA:
1969**

J.M. SULLIVAN,

MARKETING AND TRADE DIVISION,
ECONOMICS BRANCH
CANADA DEPARTMENT OF AGRICULTURE,

DIVISION DES MARCHÉS,
DIRECTION DE L'ÉCONOMIE,
MINISTÈRE DE L'AGRICULTURE,

ÉDIFICE SIR JOHN CARLING BUILDING,
OTTAWA, CANADA, K1A 0C5

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"Co-operation in Canada 1969" is the thirty-eighth annual summary of co-operative activities prepared from a national survey by the Economics Branch. The survey is conducted on a calendar year basis with individual co-operatives' annual data included on the basis of their fiscal year-ends.

Data are supplied on a voluntary basis by individual co-operatives, provincial governments, co-operative unions and co-operative wholesales. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported in this national summary — marketing and purchasing, production, fishermen's, service, and wholesale co-operatives. Figures for the first four groups are presented on an aggregated basis and by individual groups. Those for co-operative wholesales are presented separately because their sales figures are largely a duplication of the sales made by local co-operatives.

This report does not cover insurance, recreational financial, Arctic and Indian co-operatives. However, the activities of financial co-operatives are reported by the Dominion Bureau of Statistics and those of Arctic and Indian co-operatives by the Department of Indian and Northern Affairs.

1969 HIGHLIGHTS

Total business volume of Canadian co-operatives, \$2,092 million, declined in 1969 for the second year in a row and mainly for the same reason — the slump in grain exports. The over-all decline was fairly moderate at about two percent. Farm marketings were down almost four percent with drops in grains, livestock, and poultry and eggs. Supply sales rose an unspectacular one percent. Service revenue dropped slightly while other income rose 14 percent. Assets expanded by \$73 million or six percent, almost half of which was due to increases in Prairie grain inventories. The number of co-operatives declined again in 1969, as it has for many years. The bulk of the decrease occurred in the marketing and purchasing group, and was widely spread, except for Nova Scotia and Prince Edward Island which showed no change. Membership in co-operatives remained fairly stable

"La Coopération au Canada en 1969" est le trente-huitième résumé annuel de l'activité coopérative préparé par la Direction de l'économie d'après les données d'une enquête nationale. L'enquête s'effectue pour chaque année civile et les données annuelles de chaque coopérative sont incluses dans le rapport de l'année où se termine leur année financière.

Les renseignements qui y sont donnés ont été fournis gracieusement par les coopératives, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions tous de leur collaboration soutenue.

Le présent résumé national renferme des rapports sur cinq groupes de coopératives: coopératives d'achat et de vente, coopératives de production, coopératives de pêcheurs, coopératives de services et coopératives de commerce en gros. Les chiffres des quatre premiers groupes, sont présentés pour l'ensemble des groupes et séparément. Les données relatives aux coopératives de gros sont présentées à part, les chiffres de leurs ventes étant surtout une répétition des ventes effectuées par les coopératives locales.

Ce rapport ne comprend pas les coopératives d'assurance, les coopératives de loisirs, les coopératives de financement, les coopératives de l'Arctique et les coopératives des Indiens. Cependant, les coopératives de financement font l'objet d'un rapport préparé par le Bureau fédéral de la statistique, et les coopératives de l'Arctique et celles des Indiens, sont couvertes dans le rapport préparé par le ministère des Affaires Indiennes et du Nord canadien.

POINTS SAILLANTS DE 1969

Le chiffre d'affaires des coopératives canadiennes, qui s'élève à 2,092 millions de dollars, a diminué en 1969 pour une deuxième année consécutive. Comme ce fut le cas en 1968, la diminution est attribuable à une baisse des exportations de céréales. Celles-ci ont subi un recul modéré, s'établissant à 2%. Les ventes de produits agricoles ont baissé d'à peu près 4%, des diminutions étant enregistrées dans le secteur des céréales, du bétail, des volailles et des oeufs. Les ventes d'approvisionnement ne se sont accrues que d'à peine 1%. Les recettes des services ont accusé une légère baisse, alors que les autres recettes augmentaient de 14%. L'actif s'est gonflé de 73 millions de dollars, soit une augmentation de 6%; dont près de la moitié s'explique par la hausse

across the country except for the service group in Ontario where the closing of a number of medical insurance co-ops caused a substantial decrease of 28,000.

des stocks de céréales dans les Prairies. Le nombre des coopératives, comme il le fait déjà depuis de nombreuses années, a continué de régresser en 1969. Les coopératives d'achat et de vente ont été les plus durement touchées par cette baisse qui s'est étendue partout, sauf en Nouvelle-Ecosse et dans l'Île du Prince-Edouard où le nombre demeure inchangé. L'effectif des membres est resté assez stable, sauf au sein des coopératives de services de l'Ontario qui en raison de la fermeture de coopératives d'assurance médicale, ont enregistré un recul de 28,000 membres.

MARKETING AND PURCHASING CO-OPERATIVES

Marketing and purchasing co-operatives experienced a slight reduction of two percent in total business volume during the year. Diminished farm product marketings more than offset moderate increases in supply sales, service revenue and other income. Assets rose \$62 million or six percent with all provinces except New Brunswick contributing to the increase. The number of co-operatives continued to decline as in recent years. But, with the exception of Manitoba, the number of members remained relatively unchanged due to the ongoing process of consolidating co-operative business facilities into a smaller number of larger units. The Manitoba membership figure was down because a large co-operative made a major updating of its membership records.

Farm Product Marketings

Farm product marketings declined a further \$54 million or four percent during the year to \$1,232 million. Poultry and egg marketings, except in the Maritimes, were generally down across the country, particularly in Alberta. Livestock marketings declined despite good gains in British Columbia, Alberta and Saskatchewan. The dissolution of First Co-operative Packers in Ontario and the sale of the Manitoba Pool's meat packing subsidiary put a \$25 million dent in co-operative livestock marketing figures for 1969. Grain and seed marketings were down again, as mentioned earlier, due to the continued slackness in grain exports. Dairy marketings continued their steady gains of previous years in all provinces, particularly Nova Scotia and Quebec. Fruit and vegetable marketings edged up about three percent led by British Columbia and Nova Scotia. Ontario was the only province to show a decrease. Miscellaneous marketings rebounded about ten percent from 1968. The strength of the increase in maple products, fur and lumber overcame minor declines in honey, tobacco, and wool marketings.

COOPERATIVES D'ACHAT ET DE VENTE

Le chiffre d'affaires des coopératives d'achat et de vente a subi une légère diminution de 2%. Le déclin des ventes de produits agricoles a plus que contrebalancé les gains modérés enregistrés par les ventes d'approvisionnements, les revenus des services et les autres revenus. L'actif a augmenté de 62 millions de dollars, soit un gain de 6%, qui s'est reflété dans toutes les provinces, sauf au Nouveau-Brunswick. Le nombre des coopératives a poursuivi la chute amorcée ces dernières années; toutefois, sauf au Manitoba le nombre des membres reste relativement le même, étant donné la présente tendance au regroupement des coopératives en unités plus importantes. Au Manitoba, le nombre de membres a diminué à la suite d'une sérieuse remise à jour de la liste des membres d'une grande coopérative.

Ventes de produits agricoles

Au cours de l'année, les ventes de produits agricoles s'établissaient à 1,232 millions de dollars, soit un recul de 54 millions de dollars, ou de 4%. A l'exception des Maritimes, les ventes de volailles et d'oeufs furent à la baisse presque partout à travers le pays particulièrement en Alberta. Les ventes de bétail ont subi une baisse malgré de bons gains enregistrés en Colombie-Britannique, en Alberta et en Saskatchewan. La dissolution de la First Co-operative Packers en Ontario et la vente de l'abattoir du Manitoba Pool ont causé un creux de 25 millions de dollars au chiffre des ventes de bétail pendant 1969. Les ventes de céréales et de semences ont continué de diminuer ceci étant dû comme on l'a déjà dit, au ralentissement continu des exportations de céréales. Dans le secteur laitier, les ventes ont poursuivi leur progression tenace dans toutes les provinces, particulièrement en Nouvelle-Ecosse et au Québec. Les ventes de fruits et de légumes ont présenté une hausse d'environ 3%, avec la Colombie-Britannique et la Nouvelle-Ecosse en tête. L'Ontario a été la seule province à accuser un recul. Les ventes de produits divers ont augmenté d'environ 10% par rapport à 1968. Le regain d'activité dans les secteurs des produits de l'érable, des fourrures et du bois a contrebalancé les faibles pertes touchant le miel, le tabac et la laine.

Sales of Supplies

Supply sales inched up a very modest \$7 million or one percent for the period under review, with all but Saskatchewan, Quebec and the Inter-provincial co-operatives sharing in the increase. Dollar volume of feed declined slightly for the second straight year, again reflecting the availability of large, low-priced supplies of Ontario grains in Central Canada. Fertilizer sales sagged badly in 1969, with a drop of eight million dollars or 14 percent. Although some provinces showed increases, the Prairies experienced a severe fall-off both dollar-wise and in physical volume due to low farm income in the depressed grain economy, and excess capacity in the fertilizer industry generally. Food and petroleum sales maintained their steady upward trend. The miscellaneous category dropped, largely due to a Quebec co-operative's sale of its textbook selling business. Results of other sales categories were mixed without any significant changes in either direction.

Financial Structure

About 80 percent of the increase in assets was centred in the Prairie provinces (including the Interprovincial co-operatives) and the bulk of this went into grain inventories. However, receivables also rose, reflecting the general tendency for payment periods to be stretched out when economic conditions are not good. Property and equipment rose \$12 million or almost four percent led by increases in Alberta, British Columbia, and Nova Scotia, while in Quebec property and equipment assets leveled off after a large increase in the previous year. The investments figure jumped \$10 million or about 11 percent base on a sharp rise in Manitoba resulting from the Pool's disposal of its meatpacking subsidiary. Cash was up a surprisingly strong nine percent with a huge increase in Quebec far outweighing declines in most of the other provinces. Three quarters of the asset increase by marketing and purchasing co-operatives was financed by liabilities to the public.

OTHER GROUPS OF CO-OPERATIVES

Business volume of production co-operatives moved up a steady \$1.6 million or six percent for 1969 with all provinces except Ontario sharing in the increase. Quebec registered the most significant gain, almost one million dollars, on the strength of another year of expanded output by its

Ventes d'approvisionnement

Les ventes d'approvisionnements ont connu une modeste augmentation de 7 millions de dollars, soit 1% au cours de l'année; toutes les coopératives ont participé à cette hausse, sauf celles de la Saskatchewan et du Québec, ainsi que les coopératives interprovinciales. Le chiffre des ventes d'aliments du bétail a subi une légère baisse pour la deuxième année consécutive, ce qui témoigne de l'abondance et des bas prix des approvisionnements de céréales de l'Ontario dans le centre du pays. Les ventes d'engrais accusent une chute inquiétante de 8 millions de dollars, soit 14%. Elles ont augmenté dans quelques provinces, mais non dans les Prairies qui ont subi un recul sérieux tant pour la valeur que pour les quantités d'engrais vendues. Il faut attribuer cet état de choses au faible niveau des revenus agricoles en espèces découlant de la situation de crise dans le secteur des céréales, ainsi que la capacité de production excédentaire de l'industrie des engrais. Les ventes de produits alimentaires et pétroliers ont maintenu leur tendance à la hausse. La catégorie des produits divers a accusé une baisse, en raison surtout de la vente par une coopérative du Québec de son commerce de manuels scolaires. Dans les autres catégories de ventes les rapports assez hétérogènes ne trahissent aucun changement important dans un sens ou dans l'autre.

Structure financière

Environ 80% de l'augmentation de l'actif a été réalisé par les coopératives des provinces des Prairies (y compris les coopératives interprovinciales); une grande partie de cette hausse tient à celle des inventaires de céréales. Le montant des effets à recevoir s'est également accru, ce qui témoigne de la tendance générale à prolonger les délais de paiement lorsque la situation économique n'est pas favorable. Les immeubles et l'équipement ont augmenté de 12 millions de dollars, soit de presque 4%, notamment en Alberta, en Colombie-Britannique et en Nouvelle-Ecosse. Au Québec, en revanche l'actif de ces deux catégories a atteint un palier après une forte augmentation au cours de l'année précédente. Les investissements se sont accrus de 10 millions de dollars, soit 11%; cette forte montée est attribuable à la liquidation de l'abattoir de Manitoba Pool. Les revenus en espèces ont enregistré une hausse surprenante de 9%, les gains énormes du Québec, l'emportant de loin sur les baisses subies dans la plupart des autres provinces. Le financement des trois quarts de l'augmentation de l'actif, que les coopératives d'achat et de vente ont réalisée, a été effectué par des emprunts publics.

AUTRES GROUPES DE COOPERATIVES

En 1969, le chiffre d'affaires des coopératives de production a augmenté de 1.6 million de dollars, soit 6%; toutes les provinces, sauf l'Ontario, ont participé à cette hausse. Le Québec a enregistré le gain le plus important, près de 1 million de dollars, à cause de l'accroissement de la production des coopératives d'abattage du bois. Les ventes de bétail

wood-cutting co-operatives. Livestock sales of production co-operatives increased about four percent, although Alberta with the largest sales, was virtually unchanged from the previous year. Artificial insemination and feeder co-operatives carried production service revenues to a gain of \$189 million or seven percent. The total asset figure of the production co-operatives soared with a rise of \$5.6 million or 33 percent in 1969, propelled by huge increases in Alberta and Quebec and to a lesser extent in Saskatchewan. The Alberta figures were affected by heavier purchases of feeder cattle prompted by a change in feeder regulations; and, as in Saskatchewan, by a combination of better survey coverage and the incorporation of a number of new co-operatives. The Quebec asset increase was almost entirely the result of more extensive balance sheet coverage of the wood-cutting co-operatives.

Fishermen's co-operatives registered a strong 15 percent recovery from the somewhat depressed level of 1968. British Columbia recorded the biggest increase, although it was a year of mixed results in the province and only a partial recovery toward its former volume levels enjoyed in the years prior to 1968. Increased demand and higher prices sparked an upsurge in Nova Scotia fishing volume to record levels. Newfoundland and Manitoba results were double those of the previous year owing to better business, and the introduction of a new co-operative in Newfoundland and better coverage in Manitoba. Impressive gains were also achieved by Quebec and New Brunswick. Total assets of the fishermen's co-operatives rose a moderate three percent, although inventories declined. Four fifths of the asset increase was financed by liabilities to the public. The number of co-operatives reporting dropped, due to the unavailability of statements from some of the smaller Quebec associations.

Business volume of the service co-operatives dropped by six percent in 1969 with a downturn in revenues in Ontario and British Columbia because of the introduction of new medical care legislation in the two provinces. The Ontario Hospital Services Insurance Plan (OHSIP), which is compulsory for people working in establishments with more than 15 employees, became effective October 1, 1969, and made most co-operative medical insurance plans in the province redundant. Further, those co-operatives which continued in business by providing coverage in those fields not covered by OHSIP were required to merge into Co-operative Health Services of Ontario. Twenty-three medical co-operatives merged into Co-operative Health Services and the remainder terminated their affairs. Thus,

réalisées par les coopératives de production se sont accrues d'environ 4%, en dépit du fait que l'Alberta, qui a effectué les plus grandes ventes, est resté pratiquement au niveau de vente de l'année précédente. Les coopératives d'insémination artificielle et d'engraissement des bovins ont fait augmenter les revenus des services de production de 189 millions de dollars, soit de 7%. En 1969, le chiffre de l'actif total des coopératives de production est monté de 5.6 millions de dollars, soit de 33%. D'énormes augmentations en Alberta et au Québec et une hausse moins élevée en Saskatchewan ont contribué à cette montée. Les chiffres se rapportant à l'Alberta rendent compte des achats plus considérables de bovins d'engraissement, mouvement qui a été causé par une modification des règlements sur l'engraissement. En Saskatchewan, la hausse s'explique à la fois par une conduite plus complète des enquêtes, ainsi que par la venue de plusieurs nouvelles coopératives. L'augmentation de l'actif du Québec s'explique presque totalement par un étalement plus étendu des bilans d'inventaire des coopératives d'abattage de bois.

Les revenus des coopératives de pêcheurs ont connu une forte hausse de 15%, reprise quand on la compare aux bas revenus de 1968. C'est la Colombie-Britannique qui affiche les gains les plus marqués, même si le bilan de l'année est assez inégal et si l'on n'a pas encore rattrapé les niveaux de production des années précédentes. Un accroissement de la demande et une hausse des prix ont stimulé les activités des pêcheurs de la Nouvelle-Ecosse, jusqu'à un niveau encore jamais atteint. Les revenus des coopératives de Terre-Neuve et du Manitoba furent le double de ceux de l'année précédente. Cette hausse est attribuable à la situation favorable du marché, à l'installation d'une nouvelle coopérative à Terre-Neuve ainsi qu'à la nature plus complète de l'enquête menée au Manitoba. Le Québec et le Nouveau-Brunswick ont également enregistré des gains impressionnants. L'actif total des coopératives de pêcheurs a augmenté de façon modérée, soit de 3%, en dépit d'une diminution des stocks. Les quatre cinquièmes de l'accroissement de l'actif ont été financés par des emprunts publics. Le nombre de coopératives déclarantes a diminué en raison de la non-disponibilité des états de compte pour quelques-unes des petites associations au Québec.

Le chiffre d'affaires des coopératives de services a baissé de 6% en 1969; en Ontario et en Colombie-Britannique les recettes de ces coopératives ont diminué par suite de l'entrée en vigueur, dans ces deux provinces, d'une nouvelle législation sur les soins médicaux. L'Ontario Hospital Services Insurance Plan (OHSIP) auquel doivent obligatoirement souscrire les gens travaillant dans un établissement de plus de 15 employés, est entré en vigueur le 1er octobre 1969, et il remplace la plupart des régimes coopératifs d'assurance médicale auparavant en vigueur. De plus, les coopératives qui ont poursuivi leur service en offrant une couverture pour les domaines non couverts par l'OHSIP ont dû fusionner pour former les Services coopératifs de santé de l'Ontario. Vingt-trois coopératives médicales ont ainsi fusionné et les autres ont fermé leur porte. Ainsi, le nombre de rapports pour l'année 1969 venant des coopératives

the 1969 results of Ontario medical co-operatives are down from 1968 due to the abbreviated year and the unavailability of some reports for the final year of operation. In British Columbia, as of July 1, 1968, the large medical co-operative became a licensed carrier under the Medical Services Commission. This meant that for the last two thirds of its fiscal year ending in 1969, it was acting as an agency of the Commission for medical and surgical coverage (the largest part of the business) rather than as an insurer in its own right. Premiums collected by an agency are not taken as revenue of the co-operative. Only revenue from its private plans, such as its dental and wage indemnity plans, are included. Thus for 1969, co-operative revenues fell steeply in British Columbia and will fall again in 1970 when the co-operative operates for the full fiscal year as a licensed carrier. Alberta service volume moved strongly upward with increased consumption of electricity through the Rural Electrical Associations. Quebec revenues rose on a combination of better business and more extended survey coverage.

Wholesale volume climbed \$40 million or seven percent in 1969 and consisted of a rather large gain of 13 percent in marketings and a typically unspectacular, but steady, gain in supply sales of four percent. The rise in product marketings received its greatest impetus from another upward surge in Quebec dairy volume due to continued improvements in production efficiency at the farm level and further co-ordination and streamlining of marketing facilities. Livestock marketings of the wholesales were well ahead for the year, particularly in Ontario with an expanding co-operative share of stockyard volume in the province. Poultry and egg marketings rose about 20 percent with substantial growth in both Ontario and Quebec. Fish marketings registered impressive gains reflecting improved economic conditions in the fishing industry generally. Feed and fertilizer were the only supply items to show decreases during the year. The decline in feed was a matter of substantially reduced prices. The depressed farm economy in the Prairies resulted in a drastic drop in fertilizer sales which more than offset gains in other areas. All other supply categories showed gains although their rate of increase was adversely affected by the economic sluggishness of the Prairies. Assets of the eight wholesales, plus one wholesaler for the wholesales, expanded by about five percent or \$9 million, two thirds of which was financed by an increase in members' equity. Half of the asset increase was concentrated in inventories, while property and equipment increased only moderately following an unprecedented expansion of facilities over the previous five year period.

médicales de l'Ontario a diminué, comparativement à 1968, en raison de l'année incomplète et de l'absence de quelques rapports pour cette dernière année d'exercice. L'imposante coopérative médicale de la Colombie-Britannique a été accréditée le 1er juillet 1968, par la Commission des Services médicaux, ce qui fait que, pendant les huit derniers mois de l'année financière se terminant en 1969, ladite coopérative au lieu de fournir une assurance médicale et chirurgicale à son propre compte, ne fonctionnait plus essentiellement qu'en tant qu'agence de la Commission. Les primes recueillies par une agence ne sont pas considérées comme des recettes de la coopérative et seulement les recettes provenant de ses régimes privés, tels que les régimes sur les soins dentaires et les assurances-salaire furent considérées. C'est ainsi qu'en 1969, les recettes de la coopérative ont substantiellement diminué en Colombie-Britannique et continueront de le faire en 1970, qui sera la première année complète d'exercice de la coopérative à titre de concessionnaire de la Commission. Les ventes des coopératives de services de l'Alberta ont fortement augmenté, à cause d'une consommation accrue de l'électricité fournie par les Rural Electrical Associations. Les recettes des coopératives du Québec se sont aussi accrues, en raison de la situation favorable des affaires et de la nature plus complète du recensement.

En 1969, le chiffre d'affaires des coopératives de gros a enregistré une augmentation de 40 millions de dollars, soit de 7%, la hausse est attribuable à un gain important de 13% au poste des ventes de produits agricoles et d'un gain modéré mais soutenu, au niveau des ventes d'approvisionnements (4%). La montée des ventes de produits est principalement imputable à un accroissement des ventes des produits laitiers au Québec, que l'on doit aux améliorations continues du rendement au niveau de la ferme, à une plus grande coordination et à la modernisation des installations de vente. Les ventes de bétail ont dépassé de loin celles de l'année précédente, notamment en Ontario où la part des coopératives dans les parcs à bestiaux a augmenté. Les ventes de volailles et d'oeufs ont augmenté d'environ 20%, le Québec et l'Ontario connaissant tous deux des hausses substantielles. Les ventes de poissons ont aussi enregistré des gains importants, preuve de l'amélioration des conditions économiques au niveau de l'industrie de la pêche en général. Les aliments du bétail et les engrais ont été les seuls postes à avoir subi des baisses de ventes au cours de l'année. La diminution des ventes des aliments du bétail est imputable à un fort déclin des prix. Le marasme qui frappe l'agriculture des Prairies a entraîné une chute draconienne des ventes d'engrais qui a plus que contrebalancé les gains réalisés dans les autres régions du pays. Toutes les autres catégories d'approvisionnements ont enregistré des gains bien que la situation économique léthargique des Prairies ait influencé défavorablement leur taux d'accroissement. L'actif des 8 coopératives de gros existantes et du grossiste qui les approvisionne a augmenté d'environ 9 millions de dollars, soit de 9%, le financement des deux tiers de cette somme a été réalisé par une augmentation des actions. La moitié de la hausse de l'actif a été concentrée au niveau des stocks, alors que les immeubles et l'équipement n'augmentaient que modérément par comparaison avec leur accroissement sans précédent au cours des cinq années précédentes.

SELECTED STATISTICS

Appendices A to E include number by types of marketing and purchasing, production, and service co-operatives, business volume by types of production co-operatives, and financial ratios of food, and mixed marketing and purchasing co-operatives.

Note Regarding Tables

The sums of component items in the tables may not equal totals due to rounding.

STATISTIQUES DIVERSES

Les annexes A à E présentent le nombre de coopératives par types, coopératives de vente et d'achat, de production et de services; le chiffre d'affaires par catégories de coopératives de production et les rapports financiers des coopératives d'aliments du bétail et les coopératives mixtes de vente et d'achat.

Nota concernant les tableaux

A cause de l'arrondissement des chiffres, l'addition ne concorde pas nécessairement avec les totaux.

TABLE 1 - SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1969
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1969

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
nombre													
Associations													
Reporting	Sociétés Déclarantes												
Mktg. & Purch.	79	121	264	85	138	367	46	86	18	35	5	1,244	De vente et d'achat
Production	-	63	203	5	2	53	29	16	3	-	-	374	Production
Fishermen's	3	1	19	4	2	18	8	16	5	3	-	79	pêcheurs
Services	20	476	31	11	50	74	3	9	-	2	-	676	Services
Total	102	661	517	105	192	512	86	127	26	40	5	2,373	Total
nombre en milliers													
Associations													
Membership Reported	Sociétaires Déclarés												
Mktg. & Purch.	55	281	458	171	106	104	17	33	10	11	142	1,388	De vente et d'achat
Production	-	10	9	2	-	4	5	5	-	-	-	35	Production
Fishermen's	2	-	1	-	-	2	1	1	-	1	-	9	pêcheurs
Services	75	82	13	3	70	14	1	-	-	-	-	258	Services
Total	132	373	481	176	176	124	24	39	10	12	142	1,690	Total
millions de dollars													
Volume of Business													
Mktg. & Purch.	158.8	345.3	536.6	115.1	207.5	370.5	33.0	67.8	13.6	12.1	135.0	1,995.6	Chiffres d'Affaires
Production	-	9.4	4.3	.1	.4	11.5	.5	.6	.1	-	-	26.9	De vente et d'achat
Fishermen's	11.7	.1	1.3	.9	1.2	5.0	3.2	5.5	2.6	1.0	-	32.5	Production
Services	6.0	13.9	.8	.5	8.8	6.8	-	-	-	.1	-	37.1	pêcheurs
Total	176.4	368.7	543.1	116.7	217.9	393.8	36.9	73.9	16.2	13.3	135.0	2,092.1	Services
Total													
millions de dollars													
Assets													
Mktg. & Purch.	60.9	168.5	346.0	114.6	77.4	121.2	11.1	25.3	4.7	4.5	157.4	1,091.6	Actif
Production	-	7.2	6.9	-	.2	7.9	.3	.2	-	-	-	22.7	De vente et d'achat
Fishermen's	8.7	-	.9	.3	.1	3.0	1.5	2.6	.8	.3	-	18.1	Production
Services	25.7	69.2	2.9	.6	9.7	9.2	.1	-	-	-	-	117.5	pêcheurs
Total	95.3	244.9	356.7	115.5	87.4	141.3	13.0	28.1	5.4	4.9	157.4	1,250.0	Services
Total													

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1969
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1969

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. millions de dollars	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
Assets												
Cash	3.6	4.4	9.3	2.4	3.4	13.0	.7	1.5	.3	.5	1.2	40.5
Receivables	11.9	20.0	25.1	13.0	26.5	33.1	1.8	4.7	1.0	.8	11.2	149.0
Inventories	13.1	83.9	179.0	51.7	17.5	30.0	3.0	6.6	1.4	1.4	104.9	492.4
Other current	1.5	2.6	1.9	.6	.7	2.1	.3	.3	.1	.1	2.2	12.5
Property, equip.	39.2	113.0	103.5	33.8	31.0	44.2	5.3	11.4	2.4	1.9	35.7	421.5
Investments	24.9	19.6	36.6	13.7	7.8	17.0	1.8	3.6	.3	.2	1.1	126.5
Other assets	1.0	1.4	1.5	.2	.4	1.9	.2	-	-	-	1.0	7.7
Total	95.3	244.9	356.7	115.5	87.4	141.3	13.0	28.1	5.4	4.9	157.4	1,250.0
Liabilities to the Public												
Short-term loans	9.1	70.2	146.8	45.1	17.0	16.5	1.4	2.7	.7	.4	78.5	388.6
Accounts payable	12.5	11.0	26.3	8.5	13.2	20.3	1.5	5.0	.5	1.0	20.3	120.1
Other current	3.2	4.6	2.7	1.3	4.7	3.7	.1	.4	.1	.2	.7	21.7
Long-term loans	14.8	35.3	36.0	16.1	17.1	27.3	3.4	8.2	.9	.5	11.4	171.1
Sub-total	39.7	121.1	211.9	70.9	52.0	67.9	6.5	16.3	2.2	2.2	110.9	701.5
Members' Equity												
Members' loans	37.2	10.5	13.8	8.7	5.9	2.7	.8	4.0	.5	.3	.1	84.3
Patronage loans	3.8	30.4	8.4	6.8	4.0	3.7	.5	.2	.1	-	8.0	66.0
Share capital	7.9	17.1	88.4	13.6	7.9	28.9	3.6	5.1	1.4	1.7	17.2	192.8
Reserves	4.3	51.4	21.6	12.7	13.9	28.5	1.4	2.6	.8	.3	13.5	151.2
Surplus	2.5	14.3	12.6	2.7	3.7	9.6	.3	(.1)	.4	.4	7.8	54.1
Sub-total	55.6	123.8	144.8	44.6	35.4	73.4	6.5	11.8	3.2	2.7	46.5	548.5
Total	95.3	244.9	356.7	115.5	87.4	141.3	13.0	28.1	5.4	4.9	157.4	1,250.0
1968 Total	90.5	221.1	336.5	110.5	85.6	133.6	13.0	24.9	4.8	4.2	152.3	1,177.2

Liabilities to the Public												
Short-term loans	9.1	70.2	146.8	45.1	17.0	16.5	1.4	2.7	.7	.4	78.5	388.6
Accounts payable	12.5	11.0	26.3	8.5	13.2	20.3	1.5	5.0	.5	1.0	20.3	120.1
Other current	3.2	4.6	2.7	1.3	4.7	3.7	.1	.4	.1	.2	.7	21.7
Long-term loans	14.8	35.3	36.0	16.1	17.1	27.3	3.4	8.2	.9	.5	11.4	171.1
Sub-total	39.7	121.1	211.9	70.9	52.0	67.9	6.5	16.3	2.2	2.2	110.9	701.5
Members' Equity												
Members' loans	37.2	10.5	13.8	8.7	5.9	2.7	.8	4.0	.5	.3	.1	84.3
Patronage loans	3.8	30.4	8.4	6.8	4.0	3.7	.5	.2	.1	-	8.0	66.0
Share capital	7.9	17.1	88.4	13.6	7.9	28.9	3.6	5.1	1.4	1.7	17.2	192.8
Reserves	4.3	51.4	21.6	12.7	13.9	28.5	1.4	2.6	.8	.3	13.5	151.2
Surplus	2.5	14.3	12.6	2.7	3.7	9.6	.3	(.1)	.4	.4	7.8	54.1
Sub-total	55.6	123.8	144.8	44.6	35.4	73.4	6.5	11.8	3.2	2.7	46.5	548.5
Total	95.3	244.9	356.7	115.5	87.4	141.3	13.0	28.1	5.4	4.9	157.4	1,250.0
1968 Total	90.5	221.1	336.5	110.5	85.6	133.6	13.0	24.9	4.8	4.2	152.3	1,177.2

TABLE 4 - VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1969
TABLEAU 4 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE VENTE ET D'ACHAT DECLARANTES AU CANADA, 1969

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. millions dollars	N.B. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
Farm Products											
Dairy products	59.6	44.0	30.7	12.0	53.4	142.5	7.2	24.8	-	-	378.0
Fruits & vegetables	29.7	1.0	-	.4	8.8	5.9	2.1	3.9	-	-	52.3
Grains & seeds	-	120.7	218.8	25.6	25.1	.2	.1	.1	-	110.0	500.5
Livestock	11.3	65.3	129.8	.2	.4	19.4	.7	4.8	-	-	231.9
Poultry & eggs	4.5	8.5	2.9	3.7	2.4	24.5	3.0	4.1	.9	-	54.7
Miscellaneous	.7	1.9	1.1	1.5	1.2	6.4	.2	.4	.1	.9	14.4
Sub-total	105.9	241.5	383.3	43.4	91.2	198.9	13.3	38.2	1.0	110.9	1,231.9
Supplies											
Food products	18.7	39.4	48.1	19.8	13.2	46.1	8.6	14.4	8.0	-	223.2
Feed	16.1	3.6	3.6	1.9	38.9	71.1	3.7	6.0	.4	1.6	147.8
Fertilizer, spray	1.9	8.8	7.6	4.3	14.8	2.8	1.1	1.2	.1	5.8	48.6
Clothing, home f.	2.9	4.2	9.5	3.7	.6	2.0	.8	.7	1.5	.1	26.3
Hardware	4.4	6.9	12.0	4.5	12.9	11.7	1.8	2.1	.3	-	57.2
Machinery	.6	2.1	4.4	2.0	1.3	12.0	.1	.4	-	14.2	37.1
Building material	1.0	7.8	15.2	8.9	4.1	1.4	.6	.3	.1	-	39.4
Petroleum	5.1	21.6	35.3	11.1	18.5	15.4	2.1	2.1	.1	-	111.6
Miscellaneous	.7	6.0	6.6	2.4	7.2	3.3	.6	1.2	.2	1.7	30.0
Sub-total	51.4	100.4	142.4	58.6	111.6	165.9	19.4	28.4	10.7	23.4	721.4
Total sales	157.3	341.9	525.7	102.0	202.8	364.8	32.7	66.6	11.7	134.3	1,953.3
Service revenue	.7	1.9	6.4	11.2	3.3	3.1	.1	.8	.3	.5	28.5
Other income	.8	1.5	4.5	1.9	1.4	2.6	.2	.4	.1	.2	13.8
Total volume of business	158.8	345.3	536.6	115.1	207.5	370.5	33.0	67.8	12.1	135.0	1,995.6
1968 total	150.5	351.8	578.8	120.3	220.1	357.5	30.1	59.0	9.2	149.8	2,039.9

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVE IN CANADA, 1969
TABLEAU 5 - BILAN DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1969

	B.C.	Alta.	Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.	prov.	
						million dollars						
						millions de dollars						
Assets												
Cash	1.3	3.3	8.8	2.3	2.2	11.2	.6	1.3	.2	.5	1.2	33.0
Receivables	10.5	17.0	21.9	12.9	25.9	28.0	1.6	4.3	.8	.6	11.2	134.8
Inventories	10.6	82.6	178.1	51.6	17.3	26.4	2.8	6.1	1.2	1.3	104.9	482.9
Other current	1.0	2.5	1.9	.6	.6	1.9	.2	.3	.1	.1	2.2	11.3
Property, equip.	33.3	45.7	98.4	33.3	27.8	36.4	4.3	10.2	2.2	1.9	35.7	329.2
Investments	3.1	16.1	35.6	13.7	3.3	15.5	1.3	3.2	.2	.1	1.1	93.2
Other assets	1.0	1.3	1.5	.2	.3	1.8	.2	-	-	-	1.0	7.4
Total	60.9	168.5	346.0	114.6	77.4	121.2	11.1	25.3	4.7	4.5	157.4	1,091.6
Liabilities to the public												
Short-term loans	5.3	65.8	145.0	45.1	16.8	14.1	1.3	2.6	.6	.4	78.5	375.6
Accounts payable	10.0	10.3	24.9	8.4	12.2	18.1	1.4	4.2	.3	.8	20.3	110.9
Other current	1.7	4.0	1.6	1.3	2.0	1.7	.1	.4	.1	.1	.7	13.7
Long-term loans	13.4	16.1	34.1	15.8	15.7	22.8	2.5	7.1	.8	.5	11.4	140.4
Sub-total	30.5	96.3	205.5	70.5	46.7	56.7	5.3	14.4	1.8	1.8	110.9	640.6
												Sous-total
Members' Equity												
Members' loans	15.8	9.5	11.8	8.7	5.7	1.0	.8	3.8	.3	.2	.1	57.7
Patronage loans	3.8	30.2	8.2	6.8	3.4	3.3	.5	.1	.1	-	8.0	64.4
Share capital	4.7	14.5	87.2	13.3	7.0	25.5	2.9	4.8	1.3	1.7	17.2	180.1
Reserves	3.9	4.7	21.4	12.6	11.4	26.5	1.2	2.3	.8	.3	13.5	98.7
Surplus	2.2	13.3	11.8	2.7	3.2	8.1	.3	-	.4	.4	7.8	50.0
Sub-total	30.4	72.2	140.5	44.1	30.7	64.5	5.8	10.9	2.9	2.7	46.5	451.0
												Sous-total
Total	60.9	168.5	346.0	114.6	77.4	121.2	11.1	25.3	4.7	4.5	157.4	1,091.6
												Total
1968 total	59.4	149.4	327.1	107.1	74.3	118.8	11.3	22.1	4.1	3.9	152.3	1,029.9
												Total 1968

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1969
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PRODUCTION AU CANADA, 1969

	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Canada	
	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.		
					thousand dollars					
					milliers de dollars					
Service revenue	933	880	17	-	603	216	150	5	2,804	Revenu des services
Other income	155	174	2	4	172	54	49	57	667	Autres revenus
Sub-total	1,088	1,054	19	4	775	270	199	62	3,471	Sous-total
Sales of Products and Supplies										Ventes de Produits et d'approvisionnement
Livestock	8,014	2,698	-	5	-	184	371	-	11,272	Bestiaux
Lumber and pulpwood	284	11	20	-	10,481	-	-	-	10,796	Bois brut et bois de pulpe
Other	43	568	34	368	286	49	-	-	1,348	Autres
Sub-total	8,341	3,277	54	373	10,767	233	371	-	23,416	Sous-total
Total Volume of Business	9,429	4,331	73	377	11,542	503	570	62	26,887	Chiffre d'affaires total
1968 total	9,174	4,158	52	418	10,548	471	422	44	25,287	Total 1968

TABLE 7 - BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1969
TABLEAU 7 - BILAN DES COOPERATIVES DE PRODUCTION AU CANADA, 1969

	Alta Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	
					thousand dollars					
					milliers de dollars					
Assets										Actif
Cash	324	317	6	2	573	39	32	16	1,309	En caisse
Receivables	2,441	2,605	12	47	1,348	58	21	2	6,534	Comptes à recevoir
Inventories	1,135	702	8	34	2,480	44	6	-	4,409	Inventaires
Other current	75	21	3	1	77	8	2	-	187	Autre réalisable
Property, equip.	2,247	3,021	2	75	2,866	162	76	-	8,449	Propriété, équip.
Investments	956	229	-	1	478	29	18	-	1,711	Placements
Other assets	29	-	-	-	116	-	-	-	145	Autres actifs
Total	7,206	6,895	31	160	7,939	339	156	18	22,744	Total
Liabilities to the public										Dettes dues au public
Short-term loans	4,177	1,575	-	22	1,756	22	9	-	7,561	Emprunts, court terme
Accounts payable	483	1,298	1	26	1,223	22	7	-	3,060	Comptes payables
Other current	340	412	-	1	445	22	-	2	1,222	Autres, court terme
Long-term loans	898	544	4	75	1,802	95	-	-	3,418	Emprunts, long terme
Sub-total	5,898	3,829	5	124	5,226	161	16	2	15,261	Sous-total
Members' Equity										Capital Effectif des Sociétaires
Members' loans	186	1,706	-	8	419	19	7	-	2,345	Emprunts, sociétaires
Patronage loans	59	-	-	-	276	-	-	-	335	Ristournes prêtées
Share capital	1,225	895	10	25	951	16	11	1	3,134	Capital social
Reserves	101	173	6	16	344	40	89	8	777	Réserves
Surplus	(263)	291	10	(13)	724	103	33	7	892	Surplus
Sub-total	1,308	3,066	26	36	2,713	178	140	16	7,483	Sous-total
Total	7,206	6,895	31	160	7,939	339	156	18	22,744	Total
1968 total	4,802	5,979	27	246	5,601	308	159	7	17,129	Total 1968

TABLE 8 - VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1969
TABLEAU 8 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PECHEURS AU CANADA, 1969

	B.C.		Alta.	Sask.	Man.	Ont.	Qué.		N.B.		N.S.		P.E.I.		Nfld.		Canada
	C.-B.		Alb.				Qué.	N.-B.	N.-B.	N.-E.	I.	P.-E.	T.-N.				
							thousand dollars										
							milliers de dollars										
Products and Supplies																	
Fish	10,983	69	-	1,188	472	1,019	4,076	2,427	4,395	2,091	705	27,425					
Food	-	-	-	-	250	-	26	277	161	2	74	790					
Other	638	4	-	-	80	120	692	406	539	552	245	3,276					
Total sales	11,621	73	-	1,188	802	1,139	4,794	3,110	5,095	2,645	1,024	31,491					
Service revenue	24	-	-	138	89	12	127	37	317	-	-	744					
Other income	13	-	-	8	5	3	39	93	93	1	3	258					
Total volume of business	11,658	73	-	1,334	896	1,154	4,960	3,240	5,505	2,646	1,027	32,493					
1968 Total	10,603	77	-	1,333	454	992	4,410	2,700	4,606	2,637	490	28,302					

TABLE 9 - BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1969
TABLEAU 9 - BILAN DES COOPERATIVES DE PECHEURS AU CANADA, 1969

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Canada
	thousand dollars milliers de dollars										
<u>Assets</u>											
Cash	97	5	25	7	56	156	56	188	90	22	702
Receivables	1,173	-	464	76	21	522	91	299	195	131	2,972
Inventories	2,391	2	126	78	2	617	171	567	180	139	4,273
Other current	426	-	11	10	4	33	69	48	20	2	623
Property, equip.	4,248	5	249	104	56	769	708	1,130	238	25	7,532
Investments	355	-	2	9	7	872	391	338	59	7	2,040
Total	8,690	12	877	284	146	2,969	1,487	2,570	781	326	18,142
											Total
<u>Liabilities to public</u>											
Short-term loans	1,339	-	197	6	21	278	96	43	80	20	2,080
Accounts payable	2,287	-	92	57	2	470	84	728	248	158	4,126
Other current	-	-	9	4	3	13	6	46	3	10	94
Long-term loans	966	-	311	108	-	487	744	1,128	46	75	3,865
Sub-total	4,593	-	609	175	26	1,248	931	1,945	376	262	10,165
											Sous-total
<u>Members' Equity</u>											
Members' loans	1,768	2	-	-	1	66	3	173	164	-	2,177
Patronage loans	19	-	153	-	2	-	12	79	20	-	285
Share capital	2,312	2	-	100	-	842	606	241	152	50	4,305
Reserves	8	3	19	25	60	315	68	206	71	8	783
Surplus	(10)	5	95	(16)	57	498	(133)	(73)	(2)	6	427
Sub-total	4,097	12	268	109	120	1,721	556	625	405	64	7,977
											Sous-total
Total	8,690	12	877	284	146	2,969	1,487	2,570	781	326	18,142
											Total
1968 total	8,910	10	876	183	170	2,680	1,353	2,583	694	110	17,569
											Total 1968

TABLE 10 - VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES IN CANADA, 1969
TABLEAU 10 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE SERVICES AU CANADA, 1969

	B. C. C.-B.	Alb.	Sask.	Man.	Que. Ont.	N. B. Qué.	N. S. N.-B.	Nfld. N.-E.	T.-N.	Canada	
					thousand dollars milliers de dollars						
Service revenue	5,634	13,549	575	358	8,133	5,337	37	36	19	33,678	Revenu des services
Other income	186	134	48	13	353	561	5	1	1	1,302	Autres revenus
Sub-total	5,820	13,683	623	371	8,486	5,898	42	37	20	34,980	Sous-total
Sales of products and supplies	179	229	204	145	339	910	-	-	106	2,112	Ventes de produits et d'approvisionnement
Total volume of business	5,999	13,912	827	516	8,825	6,808	42	37	126	37,092	Chiffre d'affaires total
1968 total	9,679	11,079	488	836	12,046	5,076	13	40	119	39,376	Total 1968

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1969
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1969

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld T.-N.	Canada
	thousand dollars milliers de dollars									
Assets										
Cash	2,280	770	114	76	1,156	1,139	9	1	7	5,552
Receivables	220	543	90	35	596	3,152	6	5	33	4,680
Inventories	39	123	15	4	150	516	-	-	4	851
Other current	21	104	16	7	124	141	1	-	-	414
Property, equip.	1,635	65,121	1,870	384	3,048	4,111	93	17	2	76,281
Investments	21,470	2,549	767	37	4,530	140	28	24	-	29,545
Other assets	2	29	23	26	109	10	-	-	-	199
Total	25,667	69,239	2,895	569	9,713	9,209	137	47	46	117,522
Liabilities to the public										
Short-term loans	2,466	227	95	12	183	457	-	-	-	3,440
Accounts payable	170	153	50	51	947	546	2	2	36	1,957
Other current	1,445	212	751	20	2,676	1,494	8	1	6	6,613
Long-term loans	482	18,307	1,006	93	1,311	2,205	78	-	-	23,482
Sub-total	4,563	18,899	1,902	176	5,117	4,702	88	3	42	35,492
Members' Equity										
Members' loans	19,572	878	290	1	161	1,209	-	1	4	22,116
Patronage loans	4	130	13	49	665	78	-	-	-	939
Share capital	906	1,388	222	189	844	1,658	27	13	4	5,251
Reserves	321	46,645	20	87	2,454	1,333	20	27	2	50,909
Surplus	301	1,299	448	67	472	229	2	3	(6)	2,815
Sub-total	21,104	50,340	993	393	4,596	4,507	49	44	4	82,030
Total	25,667	69,239	2,895	569	9,713	9,209	137	47	46	117,522
1968 total	22,096	66,905	2,578	3,178	10,882	6,564	77	73	227	112,580

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1967 TO 1969
TABLEAU 12 - VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1967 À 1969

	1969	1968	1967	
	million dollars millions de dollars			
Products				Produits
Dairy products	63.8	52.2	40.3	Produits laitiers
Fruits & vegetables	6.0	5.7	4.7	Fruits et légumes
Grains & seeds	12.3	13.1	14.9	Céréales et semences
Livestock	95.2	88.2	99.7	Bestiaux
Poultry & eggs	25.2	21.2	19.9	Volailles et oeufs
Fish	20.8	16.7	13.5	Poissons
Sub-total	223.3	197.1	193.0	Sous-total
Supplies				Approvisionnement
Food products	115.1	106.0	94.7	Produits alimentaires
Feed	77.9	80.8	82.9	Aliments du bétail
Fertilizer, spray	19.4	22.4	22.6	Engrais, anti-par.
Clothing, home f.	8.9	8.0	7.9	Vêtements et ameublements
Hardware & machinery	43.9	41.6	41.5	Machinerie et quincaillerie
Building material	29.6	27.3	27.9	Matériaux (construction)
Petroleum	65.6	63.9	61.1	Pétrole
Miscellaneous	16.5	13.1	10.8	Divers
Sub-total	376.9	363.1	349.4	Sous-total
Total	600.2	560.2	542.4	Total

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1967 TO 1969
TABLEAU 13 - BILAN DES COOPERATIVES DE GROS AU CANADA, 1967 A 1969

	1969	1968	1967
	million dollars millions de dollars		
<u>Assets</u>			<u>Actif</u>
Cash	1.1	1.3	En caisse 1.2
Receivables	68.0	65.0	Comptes à recevoir 54.3
Inventories	48.2	43.9	Inventaires 45.2
Other current	2.6	2.5	Autre réalisable 2.7
Property, equipment	67.6	66.8	Propriété, équipement 57.2
Investments	31.8	30.2	Placements 28.3
Other assets	3.4	4.0	Autres actifs 4.5
Total	222.7	213.7	Total 193.4
<u>Liabilities to the public</u>			<u>Dettes dues au Public</u>
Short-term loans	41.0	36.8	Emprunts, court terme 34.6
Accounts payable	36.0	33.8	Comptes payables 29.4
Other Current	1.4	1.1	Autres, court terme 1.3
Long-term loans	68.4	72.2	Emprunts, long terme 63.0
Sub-total	146.8	143.9	Sous-total 128.3
<u>Members' Equity</u>			<u>Capital Effectif des Sociétaires</u>
Members' loans	1.1	1.1	Emprunts, sociétaires 1.7
Patronage loans	3.9	3.7	Ristournes prêtées 2.4
Share capital	48.5	45.0	Capital social 42.0
Reserves	12.1	10.8	Réserves 6.6
Surplus	10.3	9.2	Surplus 12.4
Sub-total	75.9	69.8	Sous-total 65.1
Total	222.7	213.7	Total 193.4

APPENDIX A - NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1969
ANNEXE A - NOMBRE PAR TYPES DE COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1969

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	I. P.-E.	P.E.I. T.-N.	Inter- prov.	Canada	Types
						nombre							
						nombre							
Marketing													De Vente
Dairy	3	6	2	4	39	50	3	6	4	-	-	117	Laitières
Fruits & vegetables	7	2	-	1	8	6	5	6	3	-	-	38	Fruits et légumes
Grains & seeds	-	-	-	1	5	1	-	1	-	-	-	8	Céréales et semences
Poultry & eggs	1	1	-	-	-	9	-	1	-	1	-	13	Volailles et oeufs
Honey	-	1	1	1	1	-	-	-	-	-	-	4	Miel
Agency	23	23	3	1	3	-	-	-	-	-	4	57	Agences
Other	4	1	2	-	-	7	-	3	-	-	-	17	Autres
Sub-total	38	34	8	8	56	73	8	17	7	1	4	254	Sous-total
Purchasing													D'Achat
Food	18	43	27	13	15	75	17	37	7	30	-	282	Produits alimentaires
Mixed	6	32	148	58	37	89	12	20	4	-	-	406	Mixtes
Feed mill	3	-	-	1	15	81	1	3	-	-	-	104	Meuneries
Petroleum	5	6	73	3	2	1	-	1	-	-	-	91	Pétrole
Other	9	6	8	2	8	35	5	7	-	3	1	84	Autres
Sub-total	41	87	256	77	77	281	35	68	11	33	1	967	Sous-total
Mixed Mktg. & Purch.	-	-	-	-	5	13	3	1	-	1	-	23	Mixtes de V. et d'A.
Total	79	121	264	85	138	367	46	86	18	35	5	1,244	Total

APPENDIX B - NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1969
 ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1969

Types	Alta.		Sask.	Man.	Ont.	Qué.		N.B.	N.S.	P.E.I.		Canada	Types
	Alb.					number	nombre			I.	P.-E.		
Artificial Insemination	9	18	4	-	-	-	-	22	9	-	-	62	Insémination artificielle
Grazing	9	117	-	-	-	1	-	5	5	3	-	140	Pâturages
Fodder	-	16	-	-	-	-	-	-	-	-	-	16	Fourrages
Feeder	39	24	-	-	-	-	-	1	-	-	-	64	Engraisseurs
Farm	2	14	-	-	2	-	-	1	-	-	-	19	Fermes
Wood-cutting	-	-	-	-	-	33	-	-	-	-	-	33	Chantiers
Other	4	14	1	-	-	19	-	-	2	-	-	40	Autres
Total	63	203	5	2	53	29	16	3	374				Total.

APPENDIX C - NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1969
ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1969

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont. number	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
					nombre						
Electricity	-	385	3	-	-	-	-	-	-	388	Electricité
Cold Storage	1	-	2	-	6	1	-	1	-	11	Entrepôts frigo.
Seed Cleaning	1	57	4	1	1	2	-	-	-	66	Cribbage de semences
Medical	1	-	8	-	20	5	-	1	-	35	Médicales
Transportation	6	1	-	4	11	7	-	-	-	29	Transport
Water Works	2	3	1	2	-	8	-	3	-	19	Aqueduc
Housing	3	3	7	1	7	3	2	-	-	26	Habitation
Other	6	27	6	3	5	48	1	4	2	102	Autres
Total	20	476	31	11	50	74	3	9	2	676	Total

APPENDIX D - BUSINESS VOLUME BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1969
 ANNEXE D - CHIFFRE D'AFFAIRES PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1969

Types	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	thousand dollars milliers de dollars		N.S. N.-E.	P.E.I. I. P.-E.	Canada	Types
Artificial Insemination	302	233	19	-	-	252	559	-	-	1,365	Insémination artificielle
Grazing	204	397	-	-	17	30	9	62	-	719	Pâturages
Fodder	-	28	-	-	-	-	-	-	-	28	Fourrages
Feeder	8,339	2,878	-	-	-	180	-	-	-	11,397	Engraisseurs
Farm	169	691	-	377	-	41	-	-	-	1,278	Fermes
Wood-cutting	-	-	-	-	10,841	-	-	-	-	10,841	Chantiers
Other	415	104	54	-	684	-	2	-	-	1,259	Autres
Total	9,429	4,331	73	377	11,542	503	570	62	-	26,887	Total

APPENDIX E - FINANCIAL RATIOS OF FOOD AND MIXED MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1967 TO 1969
ANNEXE E - RAPPORTS FINANCIERS DES COOPÉRATIVES MIXTES DE VENTES ET D'ACHATS ET DE PRODUITS ALIMENTAIRES AU CANADA, 1967 A 1969

	Food Aliments		Mixed Mktg. & Purch. Mixtes de V. et d'A.		
	1967	1968	1967	1968	
	percent pour-cent				
Sales	100.0	100.0	100.0	100.0	Ventes
Cost of goods sold	83.3	83.6	86.6	86.0	Coût des marchandises vendues
Gross margin	16.7	16.4	13.4	14.0	Marge brute
Service revenue	.6	.9	1.7	1.0	Revenu des services
Value of services rendered	17.3	17.3	15.1	15.0	Valeur des services rendus
Expenses	15.8	16.0	15.1	15.0	Dépenses
Savings from operations	1.5	1.3	-	-	Épargne réalisée
Other income	1.1	1.2	.8	.9	Autre revenu
Net savings	2.6	2.5	.8	.9	Épargne pour l'année
Inventory turnover (days)	48	47	33	34	Roulement de l'inventaire (jours)
Receivable turnover (days)	13	13	28	28	Roulement des comptes recevables (jours)
Ratio of current assets to current liabilities (times)	2.3	2.1	1.6	1.4	Proportion de l'actif courant par rapport au passif courant (fois)
Members' equity in total assets (percent)	47.5	48.8	43.8	39.7	Part de l'actif global revenant aux membres (pour-cent)
Ratio of sales to total assets (times)	2.7	2.7	2.9	2.9	Proportion des ventes par rapport à l'actif global (fois)
Number of co-operatives	283	276	41	29	Nombre de coopératives

CO-OPERATION IN CANADA

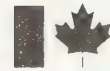
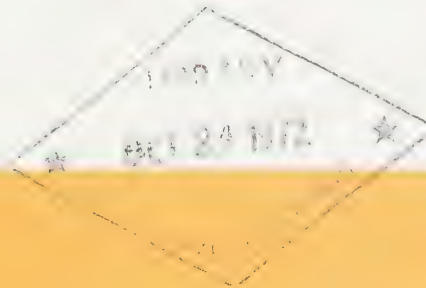
LA COOPERATION

AU CANADA

1970

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Agriculture
Canada



**COOPERATION IN CANADA:
LA COOPÉRATION AU CANADA:
1970**

J.M. SULLIVAN,

MARKETING AND TRADE DIVISION,
ECONOMICS BRANCH,
CANADA DEPARTMENT OF AGRICULTURE,

DIVISION DES MARCHÉS,
DIRECTION DE L'ÉCONOMIE,
MINISTÈRE DE L'AGRICULTURE,

ÉDIFICE SIR JOHN CARLING BUILDING,
OTTAWA, CANADA, K1A 0C5

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The following annual review of co-operative activities on a national basis is the thirty-ninth of its kind and was prepared from a national survey by the Economics Branch. The tabulations are computed on a calendar year basis with individual co-operatives annual data being included in the particular calendar year in which their fiscal year-ends occur.

Data are supplied on a voluntary basis by individual co-operatives, provincial governments, co-operatives unions and wholesale co-operatives. The continued assistance of all concerned is gratefully acknowledged.

Five groups of co-operatives are reported on in this national summary - marketing and purchasing, production, fishermen's, service, and wholesale. Data for the first four groups (local co-operatives) are presented on an aggregated basis and by individual groups. Those for co-operative wholesales are presented separately because their sales figures are mostly a duplication of the sales made by the locals.

This report does not cover insurance, recreational, financial (credit unions), Arctic and Indian co-operatives. The activities of financial co-operatives are reported by Statistics Canada and those of Arctic and Indian co-operatives by the Department of Indian and Northern Affairs.

1970 HIGHLIGHTS

Gross business volume of Canadian co-operatives rose in 1970 after two years of decline. The gain was \$87 million or about four percent and brought the figure up to \$2,179 million equalling the previous high-water mark which was achieved in 1967. The current level was reached despite the fact that grain exports made only a moderate recovery from the depressed level of 1969 and other co-operatives marketings with the exception of dairy products were only slightly changed from that of 1967. In addition service revenue of co-operatives has declined in the past two years with the curtailment of co-operative activity in the medical insurance field in Ontario and British Columbia. Despite all this, the slow steady increase in supply sales from 1967 to 1970 has been such that with only a slight turnaround in farm marketings, co-operative business volume has rebounded back

Le présent résumé annuel de l'activité coopérative à l'échelle nationale est le trente-neuvième du genre. Il a été préparé par la Direction de l'économie d'après les données fournies par une enquête nationale. Les totaux sont calculés par année civile et les données annuelles de chaque coopérative sont comprises dans le rapport de l'année civile au cours de laquelle se termine leur année financière.

Les renseignements qui y sont donnés ont été fournis de plein gré par les coopératives, les gouvernements provinciaux, les unions de coopératives et les coopératives de commerce en gros. Nous les remercions de leur constante collaboration.

Le présent résumé national comprend des rapports relatifs à cinq groupes de coopératives: les coopératives d'achat et de vente, les coopératives de production, les coopératives de pêcheurs, les coopératives de services et les coopératives de commerce en gros. Les données concernant les quatre premiers groupes (coopératives locales), sont présentées pour l'ensemble des groupes et pour chaque groupe séparément. Les données relatives aux coopératives de gros sont présentées séparément, les chiffres de leurs ventes étant surtout une répétition des ventes par les coopératives locales.

Le présent rapport ne traite pas des coopératives d'assurance, des coopératives de loisirs, des coopératives de financement (caisses populaires et Credit Unions), des coopératives de l'Arctique et des coopératives des Indiens. Les coopératives de financement font l'objet d'un rapport de Statistique Canada, tandis que les coopératives de l'Arctique et celles des Indiens sont reprises dans le rapport préparé par le ministère des Affaires indiennes et du Nord canadien.

POINTS SAILLANTS DE 1970

Après deux années de déclin, le chiffre d'affaires brut des coopératives canadiennes a augmenté en 1970. Le gain fut de 87 millions de dollars, soit environ 4%, et a porté le chiffre d'affaires à 2,179 millions de dollars égalant ainsi le chiffre le plus élevé qui avait été atteint en 1967. Le niveau actuel fut atteint en dépit du fait que les exportations de céréales n'aient que modérément repris après la baisse subie en 1969 et que les autres ventes coopératives, à l'exception des produits laitiers, aient très peu changé comparativement à celles de 1967. De plus, les recettes des services ont baissé au cours des deux dernières années en raison de la diminution de l'activité coopérative dans les domaines de l'assurance médicale en Ontario et en Colombie-Britannique. Malgré ces facteurs défavorables, l'augmentation lente et soutenue des ventes d'approvisionnements de 1967 à 1970 a été telle qu'un léger changement dans les ventes totales de produits agricoles, n'a pas empêché le chiffre d'affaires des coopératives de remonter

to its previous record level. Assets of the co-operatives declined slightly in 1970 with a drop in value of prairie grain inventories nullifying the increases which were experienced in most other sectors. Although grain elevators were as glutted as at the end of the previous year, grain inventory values were lower in line with the decline in market prices brought on by the world grain surplus. The number of co-operatives reporting rose in 1970 for the first time in many years, led most prominently by Quebec on a combination of increased coverage and new incorporations, and Alberta with a number of new incorporations in the services and production groups. Ontario and Nova Scotia showed the biggest declines; Ontario with the readjustment in medical insurance and the further consolidation of its farm supply co-operatives, and Nova Scotia with the amalgamation of its artificial breeding co-operatives. Membership in co-operatives recorded a good increase during the year, Ontario being the only province to go against the trend.

MARKETING AND PURCHASING CO-OPERATIVES

Total business volume of marketing and purchasing co-operatives showed a gain of \$79 million or four percent for 1970 with farm product marketings, supply sales, service revenue, and other income all on the plus side. The only negative items of note were fruit and vegetable marketings and fertilizer and machinery sales. On a geographic basis only New Brunswick and the Interprovincials were down for the year. Assets of the marketing and purchasing co-operatives declined by \$25 million during the year due to the previously mentioned drop in grain inventory values and a retrenchment in property and equipment investment. The number of co-operatives declined again in 1970 as it has for many years. The decline occurred in all areas except Quebec and Newfoundland. Reported membership rose about 40,000 on the strength of a very good gain in Quebec and substantial increases in Alberta and British Columbia.

Farm Product Marketings

Farm product marketings rose by \$56 million or four percent to \$1,288 million made possible by a modest improvement in the Western grain situation. Marketings of dairy products by co-operatives continued the upward trend of recent years. Although total milk production has been almost unchanged for many years the yearly increases in co-operative marketings is a reflection of two factors. Increasing prices and a consolidation process whereby both dairy plants and dairy producers are becoming fewer but

au niveau le plus élevé enregistré précédemment. L'actif des coopératives a légèrement diminué en 1970, car bien que les stocks de céréales soient toujours aussi abondants, les surplus mondiaux de céréales ont occasionné une baisse des prix d'où une réduction de la valeur des stocks de céréales dans les Prairies. Le nombre des coopératives qui nous font rapport a augmenté en 1970 pour la première fois depuis de nombreuses années. Cette augmentation s'est surtout manifestée dans la province de Québec et était due à l'augmentation du champs d'application ainsi qu'à l'enregistrement de nouvelles sociétés. En Alberta, on a aussi enregistré de nouvelles sociétés dans les groupes de services et de production. L'Ontario et la Nouvelle-Ecosse accusent les plus fortes baisses; en Ontario elles sont dues au réajustement de l'assurance médicale et à de nouvelles fusions des coopératives d'approvisionnements agricoles, et en Nouvelle-Ecosse à la fusion des coopératives d'insémination artificielle. Le nombre des membres des coopératives a augmenté d'une manière appréciable au cours de l'année, l'Ontario étant la seule province où l'on ait enregistré une tendance inverse.

COOPERATIVES D'ACHAT ET DE VENTE

Le chiffre d'affaires des coopératives d'achat et de vente a augmenté de 79 millions de dollars, soit 4%, en 1970; les ventes de produits agricoles, les ventes d'approvisionnements, les revenus des services et les autres revenus ont contribué à cette hausse. Les ventes de fruits et légumes et les ventes d'engrais et de machines agricoles étaient les seuls éléments négatifs marquants. Sur le plan géographique, seules les coopératives du Nouveau-Brunswick et les coopératives interprovinciales ont vu baisser leur chiffre d'affaires au cours de cette année. L'actif des coopératives d'achat et de vente a diminué de 25 millions de dollars au cours de l'année par suite de la diminution de la valeur des stocks de céréales, à laquelle nous avons fait allusion plus haut, et de la réduction des investissements immobiliers et en matériel. Le nombre des coopératives de vente et d'achat a encore diminué en 1970 comme ce fut d'ailleurs le cas durant les dernières années. La baisse fut enregistrée dans toutes les régions, sauf au Québec et à Terre-Neuve. Le nombre des nouveaux membres fut d'environ 40,000 grâce à la très forte augmentation et à d'importantes augmentations en Alberta et en Colombie-Britannique.

Ventes de produits agricoles

Les ventes de produits agricoles ont augmenté de 56 millions de dollars, soit 4%, pour atteindre 1,288 millions de dollars, augmentation rendue possible par la légère amélioration de la situation des céréales dans l'Ouest. Les ventes de produits laitiers par les coopératives se sont poursuivies selon la tendance à l'augmentation enregistrée durant les dernières années. Bien que la production totale de lait n'ait presque pas changé depuis plusieurs années, l'augmentation annuelle des ventes des coopératives résulte de deux facteurs: la hausse des prix et un phénomène de regroupement suivant lequel les

bigger. Fruit and vegetable marketings slipped almost 10 percent for the year largely due to British Columbia but also including Ontario, Quebec and New Brunswick. Although the apple crop in British Columbia was satisfactory for the crop year 1969-70, extensive winter frost damage severely reduced production of tender tree and soft fruits. Nova Scotia fruit and vegetable marketings were higher based on a good apple crop, as were those of Alberta and Prince Edward Island with better returns from potatoes. Livestock marketings were moderately ahead because in Saskatchewan the surplus grain situation resulted in a buoyant demand for a limited supply of feeder cattle. Poultry and eggs edged upward for the year, mostly on the basis of a good gain in Quebec. Miscellaneous marketings eased about four percent. Maple products were up about 10 percent while honey and tobacco sales slumped.

Sales of Supplies

Total supply sales rose about \$22 million or three percent for the year which can be considered a fairly good showing considering economic conditions in which cash receipts to Canadian farmers declined by almost two percent. Total supply sales were really a mixture of two different trends in 1970; sales in the Prairies (including the Interprovincials) were unchanged, while sales in the other provinces taken as a group, made a very comfortable gain of nearly six percent. While economic conditions put a drag on all supply sales in the Prairies, fertilizer and machinery were the only categories which had major declines. Fertilizer sales continued on a downward trend started in the previous year due to a combination of depressed prices caused by overcapacity in the industry and less demand by farmers suffering from reduced incomes and lower grain shipments. This trend was further accentuated in 1970 by reduced plantings under the federal government's Lower Inventory for Tomorrow (LIFT) program. The effect of economic conditions on farm machinery sales was nearly disastrous, with a severe slump in demand resulting in a round of drastic price cutting in a desperate scramble to reduce what had become an excessive inventory situation.

Financial Structure

Assets of the marketing and purchasing co-operatives declined \$25 million or more than two percent in the year with the reduction in value of Prairie grain inventories, as mentioned above, and also because of a cut-back in property and equipment investment in the West in line with depressed economic conditions. The reduction in inventory values was accompanied by a corresponding drop in short term loans which is the principal means of financing inventories. Quebec

installations laitières et les producteurs de lait diminuent en nombre mais augmentent en importance. Les ventes de fruits et légumes sont tombées de presque 10% surtout à cause de la situation en Colombie-Britannique mais aussi dans une moindre mesure en Ontario, au Québec et au Nouveau-Brunswick. Bien que la récolte de pommes en Colombie-Britannique ait été satisfaisante pour l'année agricole 1969-1970, les dégâts considérables causés par le gel ont gravement réduit la production de fruits à noyaux et le rendement des arbres peu résistants au froid. Les ventes de fruits et légumes en Nouvelle-Ecosse ont augmenté, grâce à une bonne récolte de pommes; en Alberta et dans l'Ile du Prince-Edouard, on a enregistré de meilleures recettes provenant de la ventes des pommes de terre. Les ventes de bétail ont progressé modérément parce qu'en Saskatchewan les excédents de céréales ont entraîné une demande soutenue portant sur des disponibilités limitées en bovins d'engraissement. Cette année, les volailles et les oeufs ont enregistré une augmentation, particulièrement sensible au Québec. Les ventes de produits divers ont diminué d'environ 4%. Les produits de l'érable ont augmenté d'environ 10% alors que les ventes de miel et de tabac ont diminué.

Ventes d'approvisionnements

Les ventes totales d'approvisionnements ont augmenté d'environ 22 millions de dollars, soit 3% au cours de l'année, ce qui peut être considéré comme assez satisfaisant si l'on tient compte des conditions économiques qui ont causé une diminution de près de 2% des recettes en espèces des cultivateurs canadiens. En 1970, les ventes d'approvisionnements furent en réalité soumises simultanément à deux tendances différentes; les ventes dans les Prairies (y compris celles résultant des échanges interprovinciaux) n'ont pas changé, alors que les ventes dans les autres provinces considérées dans leur ensemble, enregistrèrent un gain appréciable de près de 6%. Bien que la situation économique dans les Prairies ait entravé toutes les ventes d'approvisionnements, les engrais et les machines agricoles ont été les seules catégories à subir des reculs importants. Les ventes d'engrais ont continué à suivre la tendance à la baisse amorcée l'année dernière. C'est là le résultat de l'affaiblissement des prix, dû à une capacité de production excessive des usines et à une demande plus faible de la part des cultivateurs dont les revenus et les livraisons de céréales ont diminué. Cette tendance a été de nouveau accentuée en 1970 par la réduction des emblavures en vertu du programme fédéral de REDUCTION des stocks de blé (LIFT). L'effet de la situation économique sur les ventes de machines agricoles a frôlé le désastre: une baisse forte et soudaine de la demande est survenue, entraînant des réductions considérables des prix en une tentative désespérée de réduction de stocks devenus excessifs.

Structure financière

L'actif des coopératives d'achat et de vente a accusé un recul de 25 millions de dollars, soit plus de 2% au cours de l'année, à cause de la réduction de la valeur des inventaires de céréales dans les Prairies, comme on l'a dit plus haut, et aussi par suite de la diminution des investissements immobiliers et de matériel dans l'Ouest amenée par la détérioration de la situation économique. La baisse de la valeur des inventaires a été accompagnée d'une réduction correspondante des prêts à court terme qui constituent le principal moyen de financer les inventaires. Le Québec a enregistré le plus important gain d'actif par la création

recorded the largest gain in assets on the strength of new incorporations and increased property and equipment investment, particularly in dairy facilities. Ontario assets rose about five percent despite the dissolution of a large fruit marketing co-operative. Most of the increase occurred in the purchasing sector. Although there was an overall gain in assets in British Columbia, property and equipment was down due to the closing of a large consumer co-operative. With the drop in liabilities to the public and a gain in the equity section overall members' equity in marketing and purchasing co-operatives rose to 43.8 percent of assets at year-end 1970, as compared to 41.3 percent a year earlier.

OTHER GROUPS OF CO-OPERATIVES

Production co-operatives registered a booming 46 percent rise in business volume in 1970 based on soaring livestock sales in Alberta and Saskatchewan and another good gain by Quebec wood cutting co-operatives. Manitoba, New Brunswick, Nova Scotia and Prince Edward Island business declined while Ontario came up with a modest increase. The jump in livestock sales reflected the excess grain situation in the West but an added impetus was provided in Alberta by the new feeder regulations introduced in 1969 which permit larger borrowings by individual farmer-feeders. Assets of the production co-operatives expanded by almost a third to over \$29 million with further increases in animals on feed in Alberta and Saskatchewan far offsetting assets reductions in the other provinces. Business volume of fishermen's co-operatives rose about \$2 million or six percent on the year. The trend was upward in all provinces except British Columbia which suffered a mild decline as a result of rising prices not quite making up for a decrease in production. Assets of the fishing co-operatives at \$18 million were virtually unchanged from the previous year as were the number of associations reporting and reported membership. Volume of the service co-operatives fell in 1970 by \$6 million, the second declining year in a row due to the reduction in co-operative medical insurance coverage in British Columbia and Ontario. The cause of the reduction was a change in medical care legislation in the two provinces as explained in last year's report. Alberta revenues edged ahead on the growth of natural gas co-operatives while rural electric revenues levelled off after a long period of expansion. Service revenues in New Brunswick picked up on the first full year's operation of a large housing co-operative. Service co-operative assets rose almost \$10 million during the year

de nouvelles sociétés et par l'accroissement des investissements immobiliers et de matériel, surtout dans les installations laitières. L'actif de l'Ontario a augmenté malgré la dissolution d'une importante coopérative de vente de fruits. La plus grande partie de l'augmentation a eu lieu dans le secteur d'achat. En Colombie-Britannique, l'actif a, dans l'ensemble, enregistré un gain, mais les investissements immobiliers et de matériel furent en recul par suite de la fermeture d'une grosse coopérative de consommation. Suite à la réduction des engagements à l'égard du public et à une hausse des titres, le capital effectif total des sociétaires des coopératives d'achat et de vente a augmenté à 43.8% de l'actif à la fin de 1970, comparativement à 41.3% à pareille époque en 1969.

AUTRES GROUPES DE COOPERATIVES

Le chiffre d'affaires de coopératives de production a enregistré une hausse éclatante de 46% en 1970 grâce aux ventes de bétail, qui n'ont cessé de progresser en Alberta et en Saskatchewan, et à un gain, à nouveau répété, des coopératives d'abattage du bois du Québec. Les affaires du Manitoba, du Nouveau-Brunswick, de la Nouvelle-Ecosse et de l'Île du Prince-Édouard ont diminué alors qu'en Ontario elles ont avancé de façon modeste. Le bond des ventes de bétail a reflété l'excédent de céréales qui existe dans l'Ouest; de plus, en Alberta, la nouvelle réglementation sur les bovins d'engraissement, introduite en 1969, permet aux engraisseurs d'exploiter une ferme de contracter des emprunts plus importants, ce qui a donné à cette activité un surcroît d'intérêt. L'actif des coopératives de production a augmenté de presque un tiers, passant à plus de 29 millions de dollars. Le nouvel accroissement du cheptel des animaux à l'engraissement en Alberta et en Saskatchewan a largement compensé les réductions de l'actif dans les autres provinces. Le chiffre d'affaires des coopératives de pêcheurs a marqué une avance d'environ 2 millions de dollars, soit 6%. La tendance était à l'augmentation dans toutes les provinces, sauf en Colombie-Britannique où on a enregistré un léger recul parce que la hausse des prix ne suffisait pas à compenser entièrement la diminution de production. L'actif des coopératives de pêche est resté à 18 millions de dollars, pratiquement inchangé par rapport à l'année précédente, comme d'ailleurs le nombre des associations participant à ce rapport et le nombre des coopératives. En 1970, le chiffre d'affaires des coopératives de services est tombé de 6 millions de dollars pour la deuxième année consécutive en raison de la réduction des assurances médicales coopératives en Colombie-Britannique et en Ontario. Cette réduction fut causée par un changement dans la législation sur les soins médicaux dans les deux provinces, comme il a été expliqué dans le rapport de l'année dernière. Les revenus de l'Alberta ont progressé par suite du développement des coopératives de gaz naturel alors que les revenus provenant des services électriques ruraux sont restés à peu près les mêmes après une longue période d'expansion. Les revenus des coopératives de services au Nouveau-Brunswick se

on the strength of increased housing investment in British Columbia, public utility expansion in Alberta, and the inclusion of a great many new co-operatives in Quebec.

Wholesale volume rose \$30 million or five percent for 1970 with practically all the gain occurring in supply sales led by food products and feed, while marketings were little changed from the previous year. Food sales boomed in Quebec on the strength of "Cooprix" a new concept in consumer co-operatives introduced by the Fédération des Magasins. The "Cooprix" is based on high volume, low mark-up, minimal expense, absence of frills, etc, and has met with the overwhelming acceptance of consumers. Feed sales swelled about \$12 million or 14 percent owing to rather sharp production decreases in Ontario and Quebec which necessitated substantial increases in the sale of feed grains brought in from Western Canada. Fertilizer sales were about unchanged with a continued decline in the Prairies offsetting increased volume in other parts of Canada which was achieved under extremely competitive price conditions. Building material volume was pulled down by the general slump in construction activity in the West. Petroleum sales were well up for the year paced by large sales in Quebec. The sales growth in the province is due in no small part to a program of expanding the number of petroleum outlets in the urban areas to accommodate the continuing population shift from rural to urban. Hardware and machinery sales made good gains, especially in Quebec. Clothing and home furnishings, and miscellaneous sales were moderately ahead in most areas. In the marketing sector, poultry and egg figures were slowed by a sharp drop in broiler chicken prices, while livestock marketings were unchanged with a bad year in Quebec offsetting gains in Ontario and the Maritimes. The number of wholesales declined by one in 1970 when the B.C. Co-operative Wholesale Society was merged into Federated Co-operatives Limited. Assets of the seven remaining wholesales plus Interprovincial Co-operatives Limited, a wholesaler for the wholesales, grew by \$13 million or six percent during the year. Most of the increase went into inventories, and property and equipment and was financed by short and long term loans. Members equity declined on a sharp drop in surplus.

sont rétablis grâce à une première année complète d'opération d'une grosse coopérative de logement. L'actif des coopératives de services a augmenté de près de \$10 millions de dollars au cours de l'année, par suite d'un accroissement des investissements immobiliers en Colombie-Britannique, à l'expansion des services publics en Alberta, et à l'inclusion d'un grand nombre de nouvelles coopératives au Québec.

Le chiffre d'affaires des coopératives de gros a augmenté de 30 millions de dollars, soit 5%, pour l'année 1970. Le gain presque entièrement enregistré dans les ventes d'approvisionnements, les produits alimentaires et les aliments du bétail venant en tête, alors que les ventes de produits agricoles ont très peu changé par rapport à l'année dernière. Les ventes de produits alimentaires ont été en hausse au Québec grâce à "Cooprix", nouveau concept des coopératives de consommation introduit par la Fédération des magasins. Le "Cooprix" est établi en fonction d'un fort volume de vente, d'une faible marge de profit, de dépenses réduites au minimum et d'une présentation sobre. Cette conception nouvelle a été accueillie avec enthousiasme par les consommateurs. Les ventes d'aliments du bétail se sont accrues d'environ 12 millions de dollars, soit de 14%, en raison des diminutions de production assez marquées en Ontario et au Québec qui ont nécessité un accroissement notable des ventes de céréales fourragères en provenance de l'ouest du Canada. Les ventes d'engrais sont à peu près inchangées, la diminution constante des ventes dans les Prairies contrebalançant l'accroissement enregistré dans les autres parties du Canada, lequel fut atteint malgré une concurrence extrêmement âpre. La crise générale de la construction dans l'Ouest a entraîné la baisse du chiffre d'affaires des coopératives de matériaux de construction. Les ventes de produits pétroliers étaient en hausse cette année, le Québec arrivant en tête avec des ventes considérables. L'augmentation des ventes dans cette province est attribuable en grande partie à un programme d'augmentation du nombre de distributeurs de produits pétroliers dans les régions urbaines où la population des campagnes continue d'affluer. Les ventes de quincaillerie et de machines ont enregistré des gains appréciables surtout au Québec. Les ventes de vêtements et d'ameublements et les ventes de produits divers ont modérément augmenté dans la plupart des régions. Une chute marquée des prix des poulets à griller a ralenti les ventes de volailles et d'oeufs, alors que les ventes de bétail n'ont pas varié, le Québec, qui connaissait une mauvaise année, annulant les gains de l'Ontario et des Maritimes. Le nombre des coopératives de gros a diminué d'un en 1970 lorsque la "B.C. Cooperative Wholesale Society" de Colombie-Britannique a fusionné avec les "Federated Co-operatives Limited". L'actif des sept coopératives de gros qui subsistent et de la "Interprovincial Cooperatives Limited", grossiste approvisionnant les coopératives de gros, a augmenté de 13 millions de dollars, soit 6%, au cours de l'année. Le gros de l'augmentation porte sur les inventaires, les immeubles et le matériel et fut financé par des prêts à court et long terme. Le capital effectif des sociétaires a diminué en raison d'une chute marquée des excédents.

SELECTED STATISTICS

Appendices A to E includes number by types of marketing and purchasing, production, and service co-operatives, growth of sales by marketing and purchasing co-operatives, and business volume growth by production, fishermen and service co-operatives

Note Regarding Tables

The sums of component items in the tables may not equal totals due to rounding.

STATISTIQUES DIVERSES

Les annexes A à E présentent le nombre de coopératives par types, coopératives de vente et d'achat, de production et de services; la croissance du volume des ventes par les coopératives de vente et d'achat et la croissance du chiffre d'affaires par les coopératives de production, de pêcheries, et de services.

Nota concernant les tableaux

A cause de l'arrondissement des chiffres, l'addition ne concorde pas nécessairement avec les totaux.

TABLE 1 - SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1970
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1970

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
Associations Reporting					number			nombre					Associations Déclarantes
Mktg. & Purch.	76	120	259	77	123	394	43	82	15	37	4	1,230	De vente et d'achat
Production	-	70	221	4	2	52	28	5	2	-	-	384	Production
Fishermen's	3	2	19	3	2	15	8	16	5	3	-	76	Pêcheurs
Services	20	497	26	12	30	122	3	8	-	1	-	719	Services
Total	99	689	525	96	157	583	82	111	22	41	4	2,409	Total
Membership Reported					number in thousands			nombre en milliers					Sociétaires Déclarés
Mktg. & Purch.	60	293	459	169	103	129	17	34	10	13	144	1,431	De vente et d'achat
Production	-	10	10	1	-	4	5	4	-	-	-	34	Production
Fishermen's	2	-	1	-	-	2	1	1	-	1	-	8	Pêcheurs
Services	80	85	12	4	57	23	1	-	-	-	-	262	Services
Total	142	388	482	174	160	158	24	39	10	14	144	1,735	Total
Volume of Business					million dollars			millions de dollars					Chiffres d'Affaires
Mktg. & Purch.	166.3	354.0	557.4	120.7	215.5	394.7	32.3	75.7	13.9	14.9	129.1	2,074.4	De vente et d'achat
Production	-	17.5	7.7	-	.4	12.8	.4	.5	-	-	-	39.4	Production
Fishermen's	10.8	.4	1.5	1.2	1.2	5.4	3.5	6.1	3.2	1.0	-	34.4	Pêcheurs
Services	4.6	14.5	.7	.7	3.2	6.8	.4	-	-	.1	-	31.1	Services
Total	181.8	386.4	567.3	122.6	220.3	419.7	36.6	82.4	17.1	16.0	129.1	2,179.2	Total
Assets					million dollars			millions de dollars					Actif
Mktg. & Purch.	62.7	169.4	329.5	108.4	81.4	130.7	10.7	25.8	4.3	5.6	137.7	1,066.2	De vente et d'achat
Production	-	11.1	9.8	-	.1	7.9	.3	.1	-	-	-	29.4	Production
Fishermen's	8.5	-	.8	.3	.1	2.9	1.7	2.8	.8	.3	-	18.2	Pêcheurs
Services	29.5	72.6	1.8	.6	7.1	15.2	.2	-	-	-	-	127.1	Services
Total	100.7	253.2	341.9	109.3	88.7	156.6	12.8	28.8	5.1	5.9	137.7	1,240.9	Total

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1970
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1970

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.	prov.	
	million dollars											
	milliers de dollars											
Assets												
Cash	4.7	4.7	6.2	2.9	3.0	14.1	.9	1.3	.3	.4	1.1	39.6
Receivables	14.2	25.4	28.3	12.7	28.5	33.3	1.7	5.0	.9	.8	8.3	159.1
Inventories	12.6	77.4	167.4	47.3	19.6	30.5	2.8	7.2	1.2	1.8	89.2	457.0
Other current	1.6	2.5	1.9	.7	.6	2.6	.3	.3	.1	.1	1.8	12.5
Property, equip.	38.7	119.4	97.9	33.3	30.7	53.6	5.1	11.0	2.3	2.7	35.9	430.7
Investments	27.8	20.1	38.3	12.3	6.3	20.3	1.9	2.3	.3	.1	1.4	131.2
Other assets	1.1	3.7	1.8	.2	.5	2.1	.2	1.6	-	-	-	11.1
Total	100.7	253.2	341.9	109.3	88.7	156.6	12.8	28.8	5.1	5.9	137.7	1,240.9
Liabilities to the Public												
Short-term loans	11.1	62.3	121.4	40.3	18.2	16.3	1.7	3.2	.6	.4	55.8	331.3
Accounts payable	12.8	13.6	37.0	8.1	12.9	20.9	1.7	5.4	.6	1.5	21.9	136.5
Other current	3.5	5.1	2.0	2.2	3.7	2.8	.3	.4	-	.1	1.8	22.0
Long-term loans	13.8	38.5	32.4	14.7	20.3	35.1	2.8	7.5	.8	1.0	10.3	177.1
Sub-total	41.2	119.5	192.8	65.3	55.1	75.1	6.5	16.6	2.0	3.0	89.9	667.0
Members' Equity												
Members' loans	40.7	11.1	12.6	8.7	5.4	1.9	1.0	4.5	.6	.2		86.7
Patronage loans	3.7	33.2	8.9	7.8	3.0	3.7	.4	.5	.1		7.8	69.2
Share capital	7.9	19.0	89.5	13.0	8.6	33.3	3.7	5.1	1.3	1.9	17.6	200.9
Reserves	4.7	54.9	22.2	12.8	12.5	34.6	1.4	2.4	.7	.5	13.8	160.5
Surplus	2.6	15.5	15.9	1.7	4.0	8.0	(.1)	(.4)	.4	.3	8.6	56.6
Sub-total	59.5	133.7	149.1	44.0	33.6	81.5	6.3	12.2	3.1	2.9	47.8	573.9
Total	100.7	253.2	341.9	109.3	88.7	156.6	12.8	28.8	5.1	5.9	137.7	1,240.9
1969 Total	95.3	244.9	356.7	115.5	87.4	141.3	13.0	28.1	5.4	4.9	157.4	1,250.0

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1970
TABLEAU 5 - BILAN DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1970

[illegible]

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1970
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE PRODUCTION AU CANADA, 1970

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	
										thousand dollars milliers de dollars
Service revenue	1,410	1,268	17	-	304	131	123	7	3,260	Revenu des services
Other income	75	206	-	5	350	8	22	11	677	Autres revenus
Sub-total	1,485	1,474	17	5	654	139	145	18	3,937	Sous-total
Sales of Products and Supplies										Ventes de Produits et d'approvisionnement
Livestock	15,436	5,493	-	-	198	123	375	-	21,625	Bestiaux
Lumber and pulpwood	505	7	-	59	11,730	-	-	-	12,301	Bois brut et bois de pulpe
Other	51	750	-	332	231	154	-	-	1,518	Autres
Sub-total	15,992	6,250	-	391	12,159	277	375	-	35,444	Sous-total
Total Volume of business	17,477	7,724	17	396	12,813	416	520	18	39,381	Chiffre d'affaires total
1969 total	9,429	4,331	73	377	11,542	503	570	62	26,887	Total 1969

TABLE 7 - BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1970
TABLEAU 7 - BILAN DES COOPÉRATIVES DE PRODUCTION AU CANADA, 1970

	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada
					thousand dollars milliers de dollars				
Assets									
Cash	418	383	6	11	410	42	7	3	1,281
Receivables	5,771	2,859	1	20	918	36	28	4	9,636
Inventories	1,308	2,055	5	28	2,573	56	6	-	6,033
Other current	98	15	-	-	114	9	2	-	239
Property, equip.	2,786	3,799	1	43	2,562	84	95	-	9,370
Investments	492	722	2	27	950	21	6	-	2,220
Other assets	224	6	-	-	343	35	-	-	609
Total	11,099	9,839	15	129	7,871	283	145	7	29,389
Liabilities to the Public									
Short-term loans	6,068	3,794	-	7	1,427	28	21	-	11,346
Accounts payable	138	1,010	1	14	969	15	10	-	2,157
Other current	559	398	-	1	917	18	3	-	1,895
Long-term loans	2,787	649	-	38	1,708	86	-	-	5,270
Sub-total	9,553	5,850	1	60	5,021	147	34	-	20,667
Members' Equity									
Members' loans	524	2,540	-	-	743	18	-	-	3,826
Patronage loans	59	2	-	1	-	-	-	-	62
Share capital	1,458	1,041	1	25	1,194	31	1	1	3,753
Reserves	130	149	13	12	751	44	92	1	1,190
Surplus	(625)	257	-	31	162	43	18	5	(109)
Sub-total	1,546	3,989	14	69	2,850	136	111	7	8,722
Total	11,099	9,839	15	129	7,871	283	145	7	29,389
1969 Total	7,206	6,895	31	160	7,939	339	156	18	22,744

TABLE 8 - VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1970
TABLEAU 8 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PECHEURS AU CANADA, 1970

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada	
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.		
						thousand dollars						
						milliers de dollars						
Products and Supplies												Produits et approvisionnements
Fish	10,809	349	1,394	787	1,087	3,780	2,772	5,217	2,651	665	29,511	Poisson
Food	-	-	-	150	-	75	339	146	-	61	771	Alimentaires
Other	-	7	52	214	112	1,426	358	637	574	306	3,686	Autres
Total sales	10,809	356	1,446	1,151	1,199	5,281	3,469	6,000	3,225	1,032	33,968	Ventes totales
Service revenue	22	-	73	-	10	117	-	68	-	-	290	Revenus des services
Other income	13	1	-	23	2	23	50	54	2	5	173	Autres revenus
Total volume of business	10,844	357	1,519	1,174	1,211	5,421	3,519	6,122	3,227	1,037	34,431	Chiffre d'affaires total
1969 total	11,658	73	1,334	896	1,154	4,960	3,240	5,505	2,646	1,027	32,493	Total 1969

TABLE 9 - BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1970
TABLEAU 9 - BILAN DES COOPERATIVES DE PECHEURS AU CANADA, 1970

	B.C.	Alta.		Sask.	Man.	Ont.	Qué.	N.B.	N.S.	P.E.I.	Nfld.	Canada	
	C.-B.	Alb.						N.-B.	N.-E.	I. P.-E.	T.-N.		
							thousand dollars						
							milliers de dollars						
Assets													
Cash	94	9		9	44	54	168	27	160	55	52	673	
Receivables	1,168	11		318	91	5	511	207	377	173	133	2,993	
Inventories	1,878	5		77	50	3	591	229	695	210	88	3,827	
Other current	822	-		12	10	4	6	70	46	30	5	1,004	
Property, equip.	4,143	8		335	89	49	740	732	1,081	275	23	7,477	
Investments	331	-		3	7	7	845	443	419	97	10	2,162	
Other assets	51	-		-	-	-	18	-	-	-	-	70	
Total	8,487	33		754	291	122	2,880	1,708	2,778	841	311	18,206	
Liabilities to public													
Short-term loans	1,222	-		-	-	4	130	466	116	103	12	2,054	
Accounts payable	2,388	6		185	18	7	457	78	805	232	142	4,317	
Other current	-	-		14	7	2	13	2	79	4	3	125	
Long-term loans	966	-		-	122	-	518	560	1,100	20	76	3,363	
Sub-total	4,576	6		199	147	13	1,119	1,106	2,100	359	233	9,859	
Members' Equity													
Members' loans	1,607	3		-	-	5	30	22	214	227	2	2,109	
Patronage loans	20	-		-	-	-	61	-	37	-	-	118	
Share capital	2,284	3		346	73	-	534	659	230	158	67	4,353	
Reserves	7	2		13	23	67	625	78	224	74	6	1,120	
Surplus	(7)	18		196	48	37	511	(157)	(26)	23	4	647	
Sub-total	3,911	27		555	144	109	1,761	601	679	482	78	8,347	
Total	8,487	33		754	291	122	2,880	1,708	2,778	841	311	18,206	
1969 total	8,690	12		877	284	146	2,969	1,487	2,570	781	326	18,142	
												Total 1969	

Table 10 - VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES IN CANADA, 1970
TABLEAU 10 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE SERVICES AU CANADA, 1970

	B.C. C.-B.	Alta Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N. E.	Nfld. T.-N.	Canada	
											thousand dollars milliers de dollars
Service revenue	4,286	14,056	490	416	2,726	5,454	170	38	-	27,636	Revenu des services
Other income	140	209	45	25	220	484	5	7	2	1,137	Autres revenus
Sub-total	4,426	14,265	535	441	2,946	5,938	175	45	2	28,773	Sous-total
Sales of products and supplies	176	257	173	274	279	899	200	-	51	2,309	Ventes de produits et d'approvisionnement
Total volume of business	4,602	14,522	708	715	3,225	6,837	375	45	53	31,082	Chiffre d'affaires total
1969 total	5,999	13,912	827	516	8,825	6,808	42	37	126	37,092	Total 1969

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1970
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1970

	B.C. C.-B.	Alta Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada
Assets										
Cash	3,116	898	112	89	338	1,115	61	4	1	5,735
Receivables	107	679	70	49	683	2,111	6	7	10	3,720
Inventories	45	142	24	2	118	477	9	-	5	822
Other current	44	122	14	6	63	227	4	-	-	480
Property, equip.	1,851	67,900	877	357	2,910	10,145	127	11	1	84,180
Investments	24,317	2,873	705	49	2,906	1,046	-	26	-	31,923
Other assets	-	14	14	26	51	105	-	-	-	210
Total	29,480	72,629	1,816	579	7,070	15,228	207	47	17	127,073
Liabilities to the public										
Short-term loans	2,608	543	42	35	209	504	11	-	-	3,952
Accounts payable	397	383	40	18	1,049	624	2	1	12	2,527
Other current	1,578	293	35	23	1,462	469	79	2	2	3,943
Long-term loans	381	16,391	614	105	1,496	7,355	64	-	-	26,405
Sub-total	4,963	17,610	732	181	4,215	8,952	156	3	14	36,827
Members' Equity										
Members' loans	22,663	1,276	373	1	129	193	-	-	7	24,642
Patronage loans	29	110	11	30	64	128	-	-	-	373
Share capital	859	1,710	212	168	794	2,973	34	10	2	6,766
Reserves	292	50,532	19	39	2,041	2,911	17	28	-	55,881
Surplus	673	1,390	470	158	(173)	70	-	6	(6)	2,586
Sub-total	24,516	55,020	1,084	397	2,855	6,276	51	44	3	90,247
Total	29,480	72,629	1,816	579	7,070	15,228	207	47	17	127,073
1969 total	25,667	69,239	2,895	569	9,713	9,209	137	47	46	117,522

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1968 TO 1970
TABLEAU 12 - VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1968 À 1970

	1970	1969	1968
	million dollars millions de dollars		
Marketings			Produits Agricoles
Dairy products	65.5	63.8	52.2
Fruits & vegetables	6.7	6.0	5.7
Grains and seeds	13.3	12.3	13.1
Livestock	95.2	95.2	88.2
Poultry & Eggs	23.4	25.2	21.2
Fish	20.8	20.8	16.7
Sub-total	224.9	223.3	197.1
			Sous-total
Supplies			Approvisionnement
Food products	127.1	115.1	106.0
Feed	89.9	77.9	80.8
Fertilizer, spray	19.1	19.4	22.4
Clothing, home f.	9.9	8.9	8.0
Hardware & machinery	46.5	43.9	41.6
Building material	25.6	29.6	27.3
Petroleum	71.6	65.6	63.9
Miscellaneous	14.5	16.5	13.1
Sub-total	404.2	376.9	363.1
			Sous-total
Total	630.1	600.2	560.2
			Total

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1968 TO 1970
TABLEAU 13 - BILAN DES COOPERATIVES DE GROS AU CANADA, 1968 A 1970

	1970	1969	1968
	million dollars millions de dollars		
<u>Assets</u>			
Cash	.8	1.1	1.3
Receivables	69.5	68.0	65.0
Inventories	54.6	48.2	43.9
Other current	2.6	2.6	2.5
Property, equipment	72.2	67.6	66.8
Investments	32.9	31.8	30.2
Other assets	2.6	3.4	4.0
<u>Total</u>	235.2	222.7	213.7
<u>Liabilities to the public</u>			
Short-term loans	50.2	41.0	36.8
Accounts payable	36.7	36.0	33.8
Other current	1.1	1.4	1.1
Long-term loans	73.5	68.4	72.2
<u>Sub-total</u>	161.5	146.8	143.9
	Sous-total		
<u>Members' Equity</u>			
Members' loans	1.0	1.1	1.1
Patronage loans	4.2	3.9	3.7
Share capital	51.9	48.5	45.0
Reserves	14.2	12.1	10.8
Surplus	2.4	10.3	9.2
<u>Sub-total</u>	73.7	75.9	69.8
	Sous-total		
<u>Total</u>	235.2	222.7	213.7
	Total		

Capital Effectif des Sociétaires
Emprunts, sociétaires
Ristournes prêtées
Capital social
Réserves
Surplus

Dettes dues au Public
Emprunts, court terme
Comptes payables
Autres, court terme
Emprunts, long terme

Actif
En caisse
Comptes à recevoir
Inventaires
Autre réalisable
Propriété, équipement
Placements
Autres actifs

APPENDIX B - NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1970
ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1970

Types	Que. nombre										Types
	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.		Canada	
Artificial Insemination	10	21	4	-	-	21	2	-	-	58	Insémination artificielle
Grazing	9	118	-	-	1	5	2	2	2	137	Pâturages
Fodder	-	17	-	-	-	-	-	-	-	17	Fourrages
Feeder	43	28	-	-	-	1	-	-	-	72	Engraisseurs
Farm	3	19	-	1	-	1	-	-	-	24	Fermes
Wood-cutting	3	-	-	1	34	-	-	-	-	38	Chantiers
Other	2	18	-	-	17	-	1	-	-	38	Autres
Total	70	221	4	2	52	28	5	2	2	384	Total

APPENDIX C - NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1970
ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1970

Types	B.C.		Sask.	Man.	Ont.	Que.		N.B.		N.S.		Nfld.		Canada	Types
	C.-B.	Alb.				Qué.	Qué.	N.-B.	N.-B.	N.-E.	T.-N.	T.-N.			
number nombre															
Electricity	-	385	3	-	-	-	-	-	-	-	-	-	-	388	Electricité
Cold Storage	1	1	2	1	6	1	-	1	-	1	-	-	-	13	Entrepôts frigo.
Seed Cleaning	1	63	3	1	-	1	-	-	-	-	-	-	-	69	Cribbage de semences
Medical	1	-	5	-	3	4	-	1	-	1	-	-	-	14	Médicales
Transportation	7	1	-	5	9	9	-	-	-	-	-	-	-	31	Transport
Water Works	2	6	-	1	-	41	-	-	3	-	-	-	-	53	Aqueduc
Housing	3	4	5	1	6	16	2	-	-	-	-	-	-	37	Habitation
Other	5	37	8	3	6	50	1	3	3	1	1	1	1	114	Autres
Total	20	497	26	12	30	122	3	8	1	1	1	1	1	719	Total

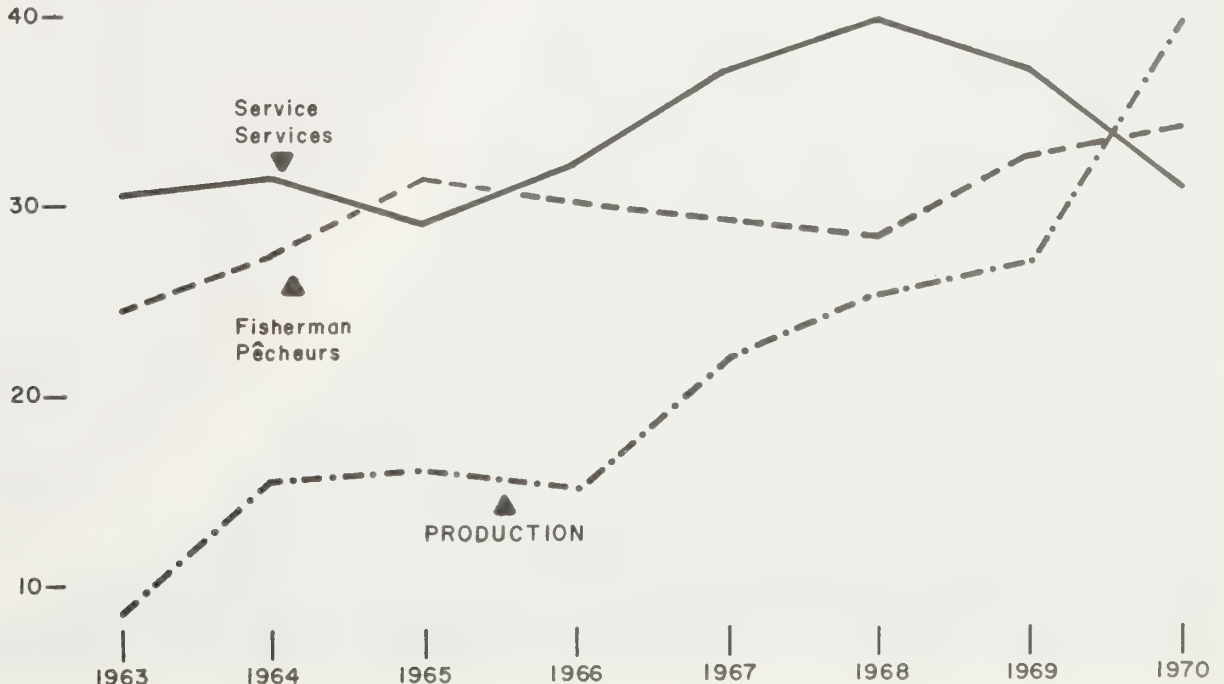
APPENDIX D - MARKETINGS AND PURCHASING CO-OPERATIVES - GROWTH OF MARKETINGS AND SUPPLY SALES.
Annexe D - Cooperatives de vente et d'achat - Croissance du volume des ventes.

MILLION DOLLARS
Millions de dollars
1300—



APPENDIX E - PRODUCTION, FISHERMEN AND SERVICE CO-OPERATIVES - GROWTH OF BUSINESS VOLUME.
Annexe E - Cooperatives de production, de pêcheries, et de services - Croissance du chiffre d'affaires.

MILLION DOLLARS
Millions de dollars
40—



CO-OPERATION IN CANADA: LA COOPÉRATION AU CANADA:

1971

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Agriculture
Canada



CO-OPERATION IN CANADA: LA COOPÉRATION AU CANADA: 1971

J.M. SULLIVAN

Marketing and Trade Division
Economics Branch
Agriculture Canada
Ottawa, K1N 0C5

Division des marchés
Direction de l'économie
Agriculture Canada
Ottawa, K1N 0C5

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This national report on co-operative activities in Canada was prepared from data collected by the Economics Branch from individual co-operatives with the assistance of provincial governments, co-operative unions and wholesale co-operatives. The continued assistance of all concerned is gratefully acknowledged.

This is the fortieth annual edition of this summary of co-operative business activities. The first was published in 1934.

The co-operatives are divided into five basic groups for reporting purposes: marketing and purchasing, production, fishermen's, service, and wholesale. Data for the first four groups (local co-operatives) are presented on an aggregate basis and by individual groups. Those for the wholesale co-operatives are presented separately because their sales figures largely duplicate local co-operative sales.

This report does not cover the activities of insurance, recreational, financial (credit unions), Arctic and Indian co-operatives. Credit unions activities are reported by Statistics Canada and the Department of Indian and Northern Affairs reports on Indian and Arctic co-operatives.

HIGHLIGHTS 1971

The total business volume of Canadian co-operatives rose by \$202 million or about 9.0 percent in 1971 to reach \$2,381 million. This all time high reflects the overall uptrend in the agricultural economy which occurred that year. Farm cash receipts rose about 8 percent during the period and featured higher returns for Western grains, cattle and dairy products, lower income from hogs, poultry and eggs, and mixed returns for fruits and vegetables.

Farm product marketings by co-operatives rose almost 9 percent or \$118 million with Prairie grains contributing \$100 million of the increase. Higher farm incomes usually mean higher farm purchases and this held true in 1971 with supply sales shooting up 10 percent or \$76 million led by fertilizer and machinery sales which had been unduly depressed by poor grain marketings in the West. Although all provinces shared in the increase Quebec and Ontario together accounted for \$36 million or almost half the total.

Le présent rapport national de l'activité coopérative au Canada a été préparé à partir de données recueillies par la Direction de l'économie dans des coopératives individuelles avec le concours des gouvernements provinciaux, des unions de coopératives et de coopératives de commerce en gros. Nous remercions tous les intéressés de leur aide soutenue.

Le présent rapport annuel est le quarantième de ce résumé de l'activité commerciale des coopératives, le premier remontant à 1934.

Les coopératives se divisent en cinq groupes de base aux fins du rapport: celles d'achat et de vente, celles de production, celles de commerce en gros, celles de services et celles de commerce en gros. Les données des quatre premiers groupes (coopératives locales) sont présentées sur une base d'ensemble et par groupes individuels. Celles de coopératives de commerce en gros sont présentées séparément parce que leur chiffre de vente est essentiellement la répétition des ventes faites par les coopératives locales.

Le rapport ne comprend pas l'activité en matière d'assurance, de récréation, de finances (caisses populaires), ni des coopératives de l'Arctique et des Indiens. Les caisses populaires font l'objet d'un rapport par Statistique Canada et le ministère des Affaires indiennes et du Nord canadien présente un rapport sur ces dernières coopératives.

FAITS SAILLANTS DE 1971

Le chiffre d'affaires des coopératives canadiennes a augmenté de \$202 millions; soit environ 9.0 % en 1971, pour atteindre \$2,381,000,000, sommet sans précédent qui reflète la tendance à la hausse de l'économie agricole au cours de l'année. Les recettes agricoles en espèces ont augmenté de 8 % au cours de la période à l'étude et elles se manifestent par une hausse des recettes dans le domaine des céréales de l'Ouest, des bovins et des produits laitiers, mais une baisse en ce qui concerne les porcs, la volaille et les oeufs et en recettes variables en ce qui concerne les fruits et les légumes.

Les ventes de produits agricoles par les coopératives ont augmenté de près de 9%, soit \$118 millions, les céréales des Prairies intervenant pour \$100 millions de l'augmentation. Les revenus agricoles à la hausse signifient ordinairement des achats plus élevés, ce qui a été le cas en 1971 alors que les achats de fournitures ont monté de 10%, soit \$76 millions, les ventes d'engrais et de machinerie venant en tête, le groupe ayant été languissant à cause de la mévente des céréales dans l'Ouest. Bien que toutes les provinces aient participé à la hausse, le Québec et l'Ontario y ont figuré pour \$36 millions, soit près de la moitié du total.

Service revenues expanded at a rate of 12 percent in 1971 with most of the increase occurring in Alberta and Ontario. Other income consists of such items as investment income, gains on disposals of assets, revenues from sources not considered part of regular business activity, such as renting out an unused building, certain revenues not readily classified as to type, etc. In 1971 other income increased approximately 6 percent to \$17 million. Assets of the co-operatives, at \$1,264 million, had increased 2 percent at year-end 1971, with the large decline in Prairie grain inventories, owing to reduced wheat production under the Lower Inventory for Tomorrow (LIFT) program, and higher exports. The number of co-operatives reporting for the year, at 2,389, was almost unchanged from 1970 with only Ontario and Quebec showing any appreciable differences. Due to more extensive coverage, Ontario gained co-operatives, offsetting a loss by Quebec, due to further consolidation in the dairy industry. Reported membership in co-operatives, at 1,772,000, represented a substantial increase over that reported in the preceding year. This was the result of a number of factors, including new incorporations, better coverage and updating of membership rolls.

MARKETING AND PURCHASING CO-OPERATIVES

A gain of over 9 percent brought total business volume of marketing and purchasing co-operative up to \$2,266 million for 1971. Marketings and supply sales were up about 9 and 10 percent respectively, while service revenues and other income made small gains. Livestock marketings was the only revenue category to show a downturn. Provincially, only New Brunswick experienced a decline, caused by poor potato prices and a cut back in co-operative poultry marketings. Assets of the marketing and purchasing co-operatives, at \$1,060 million, were down \$6 million for the year. Quebec was the only province showing a substantial increase, more than half of which went into property and equipment. The number of associations reporting was largely unchanged from 1970. However, reported membership swelled by 45,000, most prominently in Alberta, Manitoba and Quebec.

Les recettes des services se sont élevées à un rythme de 12% en 1971, la hausse se manifestant presque entièrement dans l'Alberta et l'Ontario. Les "autres revenus" comprennent les postes tels que revenus des placements, ventes d'éléments d'actif, revenus de sources considérées comme ne faisant pas partie des affaires ordinaires, par exemple la location de bâtiments non utilisés, certains revenus difficiles à classer selon le type, etc. En 1971, les "autres revenus" ont augmenté d'environ 6% pour atteindre \$17 millions. L'actif des coopératives, estimé à \$1,264,000,000, n'avait augmenté que de 2% à la fin de 1971, la baisse la plus importante s'étant manifestée dans les stocks de céréales dans les Prairies, par suite d'une production réduite de blé en vertu du Programme de réduction des stocks de blé (Opération réduction) et d'une hausse des exportations. Le nombre de coopératives qui ont présenté un rapport pour l'année s'élève à 2,389, soit presque le même qu'en 1970. Seuls l'Ontario et le Québec présentent des différences importantes sous forme d'une hausse pour la première province, par suite d'un sondage plus important qui compense la baisse de la deuxième province, occasionnée par de nouveaux fusions dans l'industrie laitière. Le nombre de membres des coopératives est de 1,772,000, ce qui représente une hausse importante comparativement à l'année précédente. Cette augmentation est causée par un certain nombre de facteurs y compris la constitution de nouvelles sociétés, un meilleur sondage et la mise à jour du nombre d'adhérents.

COOPERATIVES D'ACHAT ET DE VENTE

Un gain de plus de 9% a porté le chiffre total des affaires des coopératives d'achat et de vente à \$2,266,000,000 pour 1971. Les ventes de produits et de fournitures ont augmenté de quelque 9 et 10% respectivement alors que les revenus des services et autres ont réalisé de faibles gains. Les ventes d'animaux ont été le seul poste de revenu qui a manifesté une baisse alors que, à l'échelle des provinces, seul le Nouveau-Brunswick a accusé une baisse, par suite du faible prix des pommes de terre et de la diminution des ventes de volailles par les coopératives. Les biens des coopératives d'achat et de vente se chiffrent à \$1,060,000,000, soit une baisse de \$6 millions pour l'année. Québec est la seule province où il y a eu hausse importante, dont plus de la moitié se situe aux postes de la propriété et de l'équipement. Le nombre d'associations déclarantes n'a presque pas changé depuis 1970, mais le nombre de membres a augmenté de 45,000, surtout en Alberta, au Manitoba et au Québec.

Farm Product Marketings

With the best showing since 1967, farm product marketings rose 9 percent, to \$1,403 million. The continued improvement in Western grain marketings provided the bulk of the increase. Livestock marketings eased downward about 3 percent, with the stepped up move into fed-cattle marketings in Saskatchewan failing to offset sharp declines in Alberta and Quebec. In Alberta, cattle marketings through co-operatives were up, but the responsibility for hog marketings was taken over by the hog marketing board. In Quebec, a great part of cattle marketings normally consists of dairy cows and calves for slaughter but, with the tremendous upsurge in demand for feeder cattle, more and more of these cows and calves were held from the market. Cows were kept for breeding and calves were fed out to full size slaughter cattle. Dairy marketings rose in 1971, with co-operatives taking a bigger share of the market in Quebec and British Columbia. However, dairy marketings in Ontario were hard hit by the closing of one large co-operative and the sale of another. Fruit and vegetable marketings changed little for the year. A rebound in the soft and tender fruit crop in British Columbia was nullified by declining prices for apples, potatoes and vegetables in Eastern Canada. Poultry and egg marketings, at \$61.3 million, slipped from the previous year's adjusted \$64.6 million (corrections in Alberta and British Columbia figures). Most of the decline occurred in Quebec with the merger of a large co-operative into the wholesale group, and in New Brunswick with a retrenchment in co-operative poultry processing. Miscellaneous marketings rose on impressive increases in honey and tobacco.

Sales of Supplies

Supply sales in the Prairies got a shot in the arm from the improved grain marketing situation. Combined with a good year in the rest of the country, the result was a good overall gain of more than 10 percent. Fertilizer and machinery sales made the greatest gains, with the Prairie provinces (including the Inter-provincials) providing most of the impetus. Food sales continued the steady uptrend of the past few years, largely due to increased penetration of the urban consumer market by co-operatives. Quebec accounted for most of the increase in feed sales, reflecting increased demand by cattle and hog feeders in the province and generally higher feed prices in world markets. Ontario feed sales fell slightly in response to a good crop of local grains.

Ventes de produits agricoles

La hausse de 9%, qui donne des ventes totales de \$1,403,000,000, a été la meilleure au poste des ventes de produits agricoles depuis 1967, suite à l'amélioration soutenue des ventes de céréales de l'Ouest qui représentent la plus grande partie de la hausse. Les ventes de bétail ont baissé d'environ 3%, la tendance à l'accroissement des ventes de bovins gras ne parvenant pas à compenser d'importantes baisses dans l'Alberta et le Québec. En Alberta, les ventes de bovins par l'entremise des coopératives ont augmenté mais la responsabilité des ventes de porcs a été remise à l'Office de commercialisation des porcs. Dans le Québec, une grande partie des ventes de bovins comprend ordinairement des vaches laitières et des veaux d'abattage mais, vu l'énorme hausse de la demande pour des bovins d'engrais, un nombre croissant de ces vaches et veaux n'ont pas été mis en vente. Les vaches ont été gardées pour la reproduction et les veaux ont été conservés pour atteindre le stade de gros bovins d'abattage. Les ventes de produits laitiers ont augmenté en 1971, les coopératives prenant une plus grande part du marché dans le Québec et la Colombie-Britannique. Cependant, les ventes de produits laitiers en Ontario ont subi un coup dur à la suite de la fermeture d'une importante coopérative et de la vente d'une autre. Les ventes de fruits et légumes ont peu changé au cours de l'année. Une reprise de la récolte de fruits tendres ou à noyaux a été contrebalancée en Colombie-Britannique par la chute des prix des pommes, des pommes de terre et des légumes dans l'est du Canada. Les ventes d'oeufs et de volailles se sont élevées à \$61,300,000 comparativement aux \$64,600,000 de l'année précédente (après correction des chiffres de l'Alberta et de la Colombie-Britannique). La plus grande partie de la baisse s'est manifestée dans le Québec suite au fusionnement d'une importante coopérative dans le groupe du commerce de gros, et au Nouveau-Brunswick avec une régression de la transformation des volailles par les coopératives. Les ventes de produits divers ont fortement augmenté dans les domaines du miel et du tabac.

Vente de fournitures

La vente de fournitures dans les Prairies s'est améliorée par la progression des céréales et elle s'est ajoutée à une bonne année dans le reste du pays pour en arriver à une hausse générale de plus de 10%. Les ventes d'engrais et de machineries ont réalisé des gains sans précédent, les Prairies (y compris les ventes interprovinciales) intervenant pour la majeure partie de cette poussée. Les ventes d'aliments ont maintenu la tendance à la hausse des dernières années, ce qui est dû pour une bonne part à la pénétration croissante des coopératives en milieux urbains. Le Québec présente la plus grosse augmentation des ventes d'aliments, reflétant ainsi la demande accrue des engraisseurs de bovins et de porcs dans la province et la hausse générale des prix des aliments du bétail sur les marchés mondiaux. Les ventes d'aliments du bétail en Ontario ont baissé légèrement, la récolte de céréales locales ayant été bonne.

Financial Structure

A sharp decline in Prairie grain inventories offset the increase in assets which normally accompanies a year of higher business volume. Property and equipment investment rose on the strength of a partial recovery in the West and a large increase in Quebec with further modernization and consolidation of dairy plant facilities. Receivables rose generally across the country in line with rising sales. This same trend was reflected to a lesser extent in cash and investments in most provinces. Short term loans fell with Western inventories and accounts payable growth eased with higher cash liquidity. Long term loans and members' equity accounts financed the increase in property and equipment. Members' equity had risen \$25 million by year-end and represented 46 percent of total assets, up two percentage points during the period.

OTHER GROUPS OF CO-OPERATIVES

The gross business volume of production co-operatives grew almost \$4 million or 10 percent during 1971, mostly on a continued uptrend of livestock sales in Alberta and lumber sales in Quebec. Ontario volume showed a significant increase over the previous year, but much of this was due to more complete coverage. Saskatchewan revenues declined with a levelling off in livestock handlings by feeder co-operatives which had recorded a huge increase in 1970. Assets of the production co-operatives rose about 12 percent in line with the revenue increase.

The volume of fishermen's co-operatives eased about 1 percent for the year, to \$34.1 million. Results were mixed. British Columbia figures were pulled down by lower prices, while the Atlantic provinces had a fairly good year. In Quebec and Saskatchewan results were higher on the inclusion of some previously unavailable marketing figures. Manitoba, Ontario and Alberta revenues were hit by depressed prices and, in some cases, a smaller fish catch. Fishing co-operatives' assets expanded to \$19.6 million, with much heavier inventories in British Columbia financed by short term loans.

Structure financière

Une baisse marquée des stocks de céréales dans les Prairies a compensé ce qui aurait pu être une augmentation de l'actif qui accompagne ordinairement une année où le chiffre d'affaires est élevé. La mise de fonds en propriété et équipement a augmenté grâce à un rétablissement partiel dans l'Ouest et à une hausse importante dans le Québec attribuable à une modernisation et à un fusionnement plus poussés des usines de produits laitiers. Les comptes à recevoir ont augmenté généralement dans tout le pays avec la hausse des ventes. La même tendance s'est manifestée avec une moindre importance pour les postes "en caisse" et "placements" dans la plupart des provinces. Les prêts à court terme ont baissé alors que les inventaires et les comptes à payer de l'Ouest ont fléchi grâce à de plus fortes liquidités. Les prêts à long terme et le capital effectif des membres ont financé la hausse des propriétés et de l'équipement. Le capital effectif des membres avait augmenté de \$25 millions en fin d'année et représentait 46% de l'actif global, soit 2% de plus au cours de la période.

AUTRES GROUPES DE COOPERATIVES

Le volume brut des affaires de coopératives de production a augmenté de près de \$4 millions, soit 10% de plus au cours de 1971, surtout par suite d'une hausse soutenue des ventes de bétail en Alberta et des ventes de sciages dans le Québec. En Ontario, le volume représente une augmentation appréciable sur l'année précédente, mais une grande partie en est attribuable à un sondage plus complet. En Saskatchewan, les revenus ont baissé par suite d'une stabilisation de la production de bétail par les coopératives d'engrais, qui avaient enregistré une hausse énorme en 1970. L'actif des coopératives de production a augmenté d'environ 12%, parallèlement avec l'accroissement des revenus.

Le volume des affaires des coopératives de pêcheurs a fléchi d'environ 1% pour l'année et s'est élevé à \$34.1 millions. Les résultats ont été variables. Les chiffres de la Colombie-Britannique ont baissé par suite d'une chute des prix et les provinces de l'Atlantique ont enregistré une assez bonne année. Les résultats du Québec et de la Saskatchewan ont été plus élevés par suite de l'insertion de chiffres de vente auparavant impossibles à obtenir. Les revenus du Manitoba, de l'Ontario et de l'Alberta ont été atteints par une baisse des prix et dans certains cas, des prises de poissons plus faibles. L'actif des coopératives de pêcheurs a augmenté pour atteindre \$19.6 millions, des inventaires beaucoup plus abondants en Colombie-Britannique ayant été financés au moyen de prêts à court terme.

Business revenues of service co-operatives rebounded back at a rate of 21 percent in 1971 to a level of \$37.6 million, after suffering a setback in 1970 with the forced withdrawal from certain areas of medical insurance coverage which were brought under government control. All provinces except New Brunswick recorded increases. In Alberta growth resumed in the rural electric field and continued upward for natural gas co-operatives. Ontario revenues rose on the strength of a number of new housing co-operatives reporting for the first time and an uptrend in medical insurance revenues. Quebec volume climbed, with a large number of new co-operatives reporting a full year's business for the first time. British Columbia reported another year of increased housing investment along with rising medical insurance returns. Assets of service co-operatives totalled \$151.6 million at year-end 1971, an increase of 19 percent during the year based on stepped up housing investment in British Columbia, Alberta and Ontario.

Sales of wholesale co-operatives for 1971 were at a level \$83 million, or 13 percent higher than in the previous year. However, approximately \$29 million, or 35 percent of the increase, was due to extraordinary factors involving a full year's reporting of the consolidated sales of Federated Co-operatives after its amalgamation with the B.C. Co-operatives Wholesale Society and Interprovincial Co-operatives. Thus, a truer picture of the progress of wholesale business volume for the year would be an overall increase of \$54 million, or 9 percent, with a 10 percent gain in marketings and 7 percent boost in supply sales. In marketings, livestock was the only declining sector. Co-operative meat packing was hit hard in Quebec by fierce competition for a diminishing supply of dairy cattle usually sent for slaughter. In the Maritimes the value of hog marketing fell due to depressed prices for most of the year. Dairy marketings rose with higher prices and a larger share of the market in Quebec. Grain marketings climbed with a bigger crop and higher prices in Ontario. Poultry and eggs showed a gain in a year of high volume and depressed prices due to the merger of a large local co-operative in Quebec with the wholesale group. Fish was on the upside on strength in the Maritimes while fruits and vegetables slipped on a not so good year in Quebec. Wholesale supply sales were generally up in all areas of the country. The heaviest gains were made in the West in such items as fertilizer, building materials, and hardware and machinery. Sales

Le revenu des affaires des coopératives de services a subi un recul de 21% en 1971 pour se stabiliser à \$37.6 millions après avoir enregistré une baisse en 1970 à la suite d'un retrait forcé dans certains domaines de l'assurance médicale qui sont passés sous l'autorité du gouvernement. Toutes les provinces sauf le Nouveau-Brunswick ont enregistré des augmentations. En Alberta, la croissance a repris dans le domaine de l'électrification rurale et elle a poursuivi son augmentation pour les coopératives de gaz naturel. En Ontario, les revenus ont augmenté grâce à un certain nombre de nouvelles coopératives d'habitation qui ont présenté un rapport pour la première fois et grâce également à une hausse des revenus de l'assurance médicale. Dans le Québec, le volume a augmenté par suite du grand nombre de nouvelles coopératives qui, pour la première fois, ont présenté un rapport des affaires de l'année complète. La Colombie-Britannique a signalé une autre année de hausse dans les mises de fonds pour l'habitation ainsi que des recettes croissantes en matière d'assurance médicale. L'actif des coopératives de services a totalisé \$151.6 millions en fin d'année 1971, soit une hausse de 19% au cours de l'année grâce à un accroissement des mises de fonds pour l'habitation en Colombie-Britannique, en Alberta et en Ontario.

Les ventes des coopératives de commerce en gros pour 1971 ont atteint \$83 millions, soit 13% de plus que l'année précédente. Cependant, environ \$29 millions, soit 35% de l'augmentation, est attribuable à des facteurs exceptionnels y compris un rapport d'années complètes des ventes consolidées des Federated Co-operatives à la suite de leur fusionnement avec la B.C. Co-operatives Wholesale Society et les Interprovincial Co-operatives. Ainsi, un tableau plus véridique des progrès du volume des affaires en gros pour l'année se présenterait sous la forme d'une augmentation globale de \$57 millions, soit de 9%, ainsi que d'un gain de 10% des ventes de produits et de 7% des ventes de fournitures. En ce qui concerne les ventes, le bétail a été le seul secteur à accuser un recul. Les abattoirs coopératifs ont été durement touchés dans le Québec par une forte concurrence pour les bovins laitiers ordinairement destinés à l'abattage et dont l'offre a diminué. Dans les Maritimes, la valeur des ventes de porcs a baissé à cause des prix plus faibles pendant la plus grande partie de l'année. Dans l'industrie laitière, les ventes ont augmenté comme les prix, le Québec formant une plus large part du marché. Les ventes de céréales ont augmenté de même que la récolte et les prix en Ontario. La volaille et les oeufs ont enregistré une hausse au cours d'une année de volume élevé et une baisse des prix par suite de la fusion d'une importante coopérative dans le Québec avec le

of these products had been previously restricted by depressed economic conditions. Assets of the wholesales were only slightly ahead of the previous year, despite higher business volume, due to the re-evaluation of assets and other adjustments attendant on the disappearance of Interprovincial Co-operatives Limited as a separate entity.

commerce de gros. Le poisson a connu une année forte dans les Maritimes alors que les fruits et légumes ont fléchi avec une année plutôt médiocre dans le Québec. Les ventes de fournitures en gros ont manifesté une hausse générale dans toutes les parties du pays. Les gains les plus importants ont été enregistrés dans l'Ouest en ce qui concerne les engrais, les matériaux de construction, la quincaillerie et les machineries, dont les ventes avaient été réduites par suite d'une détérioration des conditions économiques. L'actif des coopératives de gros a subi une faible avance par rapport à l'année précédente en dépit d'un volume plus élevé des affaires, à cause d'une réévaluation de l'actif et d'autres rajustements apportés par suite de la disparition des International Co-operatives Limited comme entité.

SELECTED STATISTICS

Appendices A to D include number by types of marketing and purchasing, production, and service co-operatives, and a summary view of the direct charge sector of the co-operative movement. These co-operatives operate on the basis of selling their goods at or near cost price and charging their members a fixed service fee on a regular basis, usually weekly to cover expenses.

Note Regarding Tables

The sums of component items in the tables may not equal totals due to rounding.

STATISTIQUES DIVERSES

Les annexes A à D comprennent un certain nombre de coopératives de vente et d'achat, de production et de services, ainsi qu'un tableau récapitulatif du secteur des coopératives de vente à prix coûtant. Ces coopératives ont pour ligne de conduite de vendre leurs marchandises au prix coûtant ou presque, et de demander périodiquement, généralement chaque semaine, à leurs membres des frais fixes de service pour couvrir les dépenses.

Notes pour les tableaux

Les sommes des composants des tableaux peuvent ne pas correspondre aux totaux parce que des chiffres ont été arrondis.

TABLE 1 - SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1971
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1971

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
Associations													Associations déclarantes
Reporting													
Mktg. & Purch.	74	128	247	75	132	372	43	81	18	36	4	1,210	De vente et d'achat
Production	-	80	220	4	9	47	29	2	2	-	-	393	Production
Fishermen's	3	3	19	2	2	14	8	15	4	3	-	73	Pêcheurs
Services	14	485	28	9	37	124	4	8	-	4	-	713	Services
Total	91	696	514	90	180	557	84	106	24	43	4	2,389	Total
Membership													Sociétaires déclarés
Reported													
Mktg. & Purch.	60	314	445	180	110	143	18	35	10	14	147	1,476	De vente et d'achat
Production	-	11	8	1	1	4	6	4	-	-	-	35	Production
Fishermen's	2	-	2	-	-	2	1	1	-	1	-	9	Pêcheurs
Services	71	83	15	2	58	22	1	-	-	-	-	252	Services
Total	133	408	470	183	169	171	26	40	10	15	147	1,772	Total
Volume of Business													Chiffres d'affaires
Mktg. & Purch.	182.4	391.2	624.3	130.8	225.9	419.1	31.4	79.3	15.0	17.7	149.2	2,266.4	De vente et d'achat
Production	-	19.0	6.9	-	1.3	14.9	.5	.6	-	-	-	43.3	Production
Fishermen's	8.6	.2	3.3	.3	1.0	6.5	3.8	6.1	3.2	1.2	-	34.1	Pêcheurs
Services	5.7	16.4	.8	1.0	5.4	7.7	.3	.1	-	.2	-	37.6	Services
Total	196.7	426.9	635.2	132.2	233.6	448.2	36.0	86.0	18.2	19.1	149.2	2,381.3	Total
Assets													Actif
Mktg. & Purch.	62.4	173.5	307.5	100.6	84.5	149.8	10.4	26.4	4.7	6.0	134.4	1,060.2	De vente et d'achat
Production	-	13.5	10.0	-	.4	8.5	.3	.1	-	-	-	32.9	Production
Fishermen's	9.2	.1	1.4	.2	.1	2.9	1.7	2.4	1.2	.4	-	19.6	Pêcheurs
Services	42.2	80.0	2.0	3.0	10.3	13.2	.4	-	-	.5	-	151.6	Services
Total	113.8	267.2	321.0	103.8	95.3	174.4	12.8	29.0	5.8	6.8	134.4	1,264.3	Total

TABLE 2 - VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1971
TABLEAU 2 - CHIFFRE D'AFFAIRES DES COOPERATIVES DECLARANTES AU CANADA, 1971

Product Mktg.	P.C. C.-B.	A.B.	Sask.	Man.	Ont.	Que. Qué.	millions de dollars				P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	
							N.B.	N.-B.	N.-E.	N.-E.					
Dairy Products	70.9	48.2	33.1	13.5	45.0	163.5	6.9	28.0	3.6	-	-	-	-	412.8	Produits
Fruit & vegetables	32.1	.9	-	.4	5.3	4.8	.9	4.1	.6	.2	-	-	-	49.1	Produits laitiers
Grains & seeds	-	155.5	281.3	32.7	35.1	.2	.1	.1	-	-	122.9	-	-	628.1	Fruits et légumes
Livestock	14.5	63.3	156.7	.1	1.2	14.8	.9	7.2	-	-	-	-	-	258.7	Céréales et semences
Poultry & eggs	7.7	12.7	2.6	4.3	1.9	24.6	1.2	5.3	.1	1.2	-	-	-	61.5	Bestiaux
Fish	8.6	.2	3.1	.1	.9	5.3	3.1	5.6	2.6	1.0	-	-	-	30.4	Volailles, oeufs
Miscellaneous	1.0	3.8	.5	2.4	1.5	20.7	.1	.3	-	-	.7	-	-	31.2	Poissons
Sub-total	134.8	284.5	477.4	53.7	91.0	233.9	13.2	50.6	6.9	2.4	123.6	2.4	123.6	1,471.9	Divers
Supplies	18.2	47.7	49.6	23.8	21.9	59.5	12.3	19.2	8.0	12.2	-	-	-	272.6	Sub-total
Food Products	17.4	3.5	4.1	1.8	40.7	78.7	3.2	5.7	1.0	.6	-	-	-	159.5	Approvisionnement
Fertilizer, spray	2.0	8.0	6.3	5.1	18.0	3.4	.3	1.1	.1	.1	2.7	.6	2.7	50.0	Produits alimentaires
Clothing, home f.	3.1	5.2	9.2	4.0	.5	1.3	.9	.6	.2	1.8	5.5	.1	5.5	26.9	Aliments du bétail
Hardware	4.3	8.9	12.7	4.3	13.2	14.2	1.9	2.0	.6	.4	.1	.1	.1	62.6	Engrais, anti-par.
Machinery	.7	2.9	4.7	1.2	1.3	12.5	.3	.6	-	-	-	-	-	39.9	Vêtements, ameublements
Building material	1.1	10.7	14.0	7.7	7.5	2.7	.7	.3	.2	.1	15.7	.4	15.7	45.1	Quincaillerie
Petroleum	5.7	27.0	37.5	14.2	20.6	18.4	1.8	2.6	.4	.1	-	.1	-	128.2	Machinerie
Miscellaneous	1.2	7.2	7.8	2.1	9.1	8.6	.2	1.7	.6	.5	-	.1	-	40.2	Matériaux (construction)
Sub-total	53.8	121.2	145.9	64.1	132.9	199.4	21.7	33.8	11.1	15.8	25.2	15.8	25.2	825.0	Pétrole
Total sales	158.6	405.7	623.3	117.8	223.9	433.3	34.9	84.4	18.0	18.2	148.8	18.2	148.8	2,296.9	Divers
Service revenue	6.5	19.5	7.9	12.7	8.1	9.9	.7	1.1	.1	.8	-	.8	-	67.2	Sub-total
Other income	1.6	1.7	4.0	1.7	1.6	5.0	.4	.5	.1	.1	.4	.1	.4	17.2	Ventes totales
Total volume of business	196.7	426.9	635.2	132.2	233.6	448.2	36.0	86.0	18.2	19.1	149.2	19.1	149.2	2,381.3	Recettes services
1970 total	181.8	386.4	567.3	122.0	220.3	419.7	36.6	82.4	17.1	16.0	129.1	16.0	129.1	2,179.2	Autres revenus
															Chiffre d'affaires total
															Total 1970

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1971
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
<u>Assets</u>												
Cash	3.6	5.5	7.2	2.2	3.2	14.2	.7	1.5	.4	.6	.9	39.9
Receivables	15.0	33.4	31.7	13.8	28.5	36.8	1.4	5.2	.9	1.0	10.3	178.1
Inventories	14.1	71.8	145.7	38.2	22.2	35.6	3.2	6.5	1.7	1.7	81.4	422.0
Other current	.9	1.4	1.9	.7	.6	3.5	.3	.4	.1	.2	2.0	11.8
Property, equip.	40.5	132.4	94.4	36.0	33.9	61.1	5.0	10.8	2.4	3.3	38.2	457.9
Investments	38.8	20.7	39.7	12.7	6.1	20.3	2.2	2.9	.3	.1	.9	144.8
Other assets	.9	2.1	.3	.2	.8	2.9	.1	1.7	-	-	.6	9.7
<u>Actif</u>												
En caisse												39.9
Comptes à recevoir												178.1
Inventaires												422.0
Autre réalisable												11.8
Propriété, équip.												457.9
Placements												144.8
Autres actifs												9.7
Total	113.8	267.2	321.0	103.8	95.3	174.4	12.8	29.0	5.8	6.8	134.4	1,264.3
<u>Liabilities to the Public</u>												
Short-term loans	11.9	65.8	100.4	30.1	14.5	19.5	1.3	2.9	.8	.5	49.9	297.7
Accounts payable	13.1	16.0	32.6	7.6	17.4	23.7	1.1	5.6	.7	1.7	19.5	139.1
Other current	4.1	5.1	2.2	2.5	3.9	3.7	.4	.4	-	.1	2.2	24.7
Long-term loans	14.8	37.9	31.9	17.6	25.2	38.5	3.1	7.4	.8	1.3	11.5	190.1
Sub-total	44.0	124.8	167.1	57.8	61.0	85.4	5.9	16.4	2.4	3.6	83.1	651.7
Sous-total												
<u>Members' Equity</u>												
Members' loans	52.6	9.7	12.8	7.7	4.7	1.9	.8	4.3	.5	.2	.1	95.2
Patronage loans	2.9	35.5	7.0	8.6	2.5	4.2	.2	1.2	.2	-	8.0	70.4
Share Capital	7.1	20.3	89.2	14.2	9.9	36.2	4.2	5.3	1.5	2.3	17.7	207.9
Reserves	4.5	59.2	22.6	13.3	12.1	39.7	1.3	2.4	.7	.5	14.3	170.6
Surplus	2.7	17.8	22.2	2.2	5.0	6.9	.4	(.5)	.4	.2	11.2	68.5
Sub-total	69.8	142.5	153.8	46.0	34.3	89.0	6.9	12.6	3.4	3.2	51.3	612.6
Sous-total												
Total	113.8	267.2	321.0	103.8	95.3	174.4	12.8	29.0	5.8	6.8	134.4	1,264.3
Total												
1970 Total	100.7	253.2	341.9	109.3	88.7	156.6	12.8	28.8	5.1	5.9	137.7	1,240.9
Total 1970												

TABLE 4 - VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1971
TABLEAU 4 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE VENTE ET D'ACHAT DECLARANTES AU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-E.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	
	million dollars millions de dollars												
Farm Products													Produits agricoles
Dairy products	70.9	48.2	33.1	13.5	45.0	163.5	6.9	28.0	3.6	-	-	412.7	Produits laitiers
Fruits & vegetables	32.1	.9	-	.4	5.1	4.8	.8	4.1	.6	.2	-	48.9	Fruits et légumes
Grains and seeds	-	155.4	280.7	32.7	35.1	.2	.1	.1	-	-	122.9	627.4	Céréales et semences
Livestock	14.5	46.4	151.9	.1	.5	14.3	.8	6.7	-	-	-	235.4	Bestiaux
Poultry & eggs	7.7	12.7	2.6	4.3	1.6	24.6	1.2	5.3	.1	1.2	-	61.3	Volailles
Miscellaneous	1.0	3.4	.4	2.4	1.1	7.2	.2	.8	-	.1	.7	17.4	Divers
Sub-total	126.2	267.0	468.7	53.5	88.6	214.6	10.1	45.0	4.3	1.5	123.6	1,403.1	Sous-total
Supplies													Approvisionnement
Food products	18.2	47.7	49.5	23.8	21.9	59.5	11.9	18.9	8.0	12.2	-	271.6	Produits alimentaires
Feed	17.4	3.5	4.1	1.8	40.7	78.7	3.1	5.7	1.0	.6	2.7	159.4	Aliments du bétail
Fertilizer, spray	2.0	7.9	6.3	5.1	17.9	3.4	.3	1.1	.1	.1	5.5	49.8	Engrais, anti-par.
Clothing, home f.	3.1	5.2	9.2	4.0	.5	1.3	.9	.6	.2	1.8	.1	26.9	Vêtements, ameublement
Hardware	4.3	8.9	12.7	4.3	13.2	14.2	1.9	2.0	.6	.4	-	62.6	Quincaillerie
Machinery	.7	2.8	4.7	1.2	1.3	12.3	.2	.6	-	-	15.7	39.5	Machineries
Building material	1.1	10.7	14.0	7.7	7.5	2.7	.7	.3	.2	.1	-	45.1	Matériaux (construction)
Petroleum	5.6	27.0	37.5	14.2	20.6	17.8	1.7	2.5	.3	.1	-	127.3	Pétrole
Miscellaneous	1.2	7.1	7.7	1.6	9.1	7.2	.2	1.3	.1	.3	1.1	36.9	Divers
Sub-total	53.8	120.9	145.6	63.6	132.7	197.2	20.8	33.0	10.5	15.6	25.2	819.0	Sous-total
Total sales	180.0	387.9	614.3	117.2	221.3	411.8	30.9	78.0	14.8	17.1	148.8	2,222.1	Ventes totales
Service revenue	1.0	1.9	6.5	12.0	3.2	3.1	.2	.8	.1	.5	-	29.3	Recettes services
Other income	1.4	1.4	3.5	1.6	1.4	4.2	.3	.5	.1	.1	.4	15.0	Autres revenus
Total	182.4	391.2	624.3	130.8	225.9	419.1	31.4	79.3	15.0	17.7	149.2	2,266.4	Total
1970 total	166.3	354.0	557.4	120.7	215.5	394.7	32.3	75.7	13.9	14.9	129.1	2,074.4	Total 1970

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1971
TABLEAU 5 - BILAN DES COOPERATIVES DE VENTE ET D'ACHAT DU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
Assets												
Cash	1.6	4.0	6.6	2.1	2.8	12.6	.5	1.3	.4	.6	.9	33.5
Receivables	13.6	24.7	27.2	13.7	27.7	32.1	1.2	4.8	.7	.8	10.3	156.9
Inventories	10.5	70.1	144.2	38.1	22.1	32.4	2.8	6.0	1.2	1.6	81.4	410.3
Other current	.7	1.2	1.8	.7	.5	3.3	.2	.3	.1	.1	2.0	10.9
Property, equipment	31.9	54.1	88.9	33.1	27.7	50.2	3.9	9.8	2.0	2.8	38.2	342.6
Investments	3.3	17.5	38.4	12.7	3.2	16.8	1.7	2.5	.2	.1	.9	97.4
Other assets	.8	1.9	.3	.2	.6	2.4	.1	1.7	-	-	.6	8.6
Total	62.4	173.5	307.5	100.6	84.5	149.8	10.4	26.4	4.7	6.0	134.4	1,060.2
	Total											
Liabilities to the public												
Short-term loans	6.6	51.2	97.1	30.1	14.0	17.7	.9	2.8	.6	.5	49.9	271.4
Accounts payable	11.2	14.2	30.7	7.6	16.8	20.9	1.0	5.1	.4	1.5	19.5	128.7
Other current	1.7	4.3	1.5	2.4	2.0	2.9	.3	.3	-	.1	2.2	17.8
Long-term loans	11.9	20.8	30.2	15.2	20.8	30.3	2.4	6.4	.8	1.1	11.5	151.3
Sub-total	31.4	90.5	159.5	55.2	53.6	71.7	4.7	14.5	1.8	3.2	83.1	569.2
	Sous-total											
Members' Equity												
Members' loans	17.3	9.0	10.2	7.7	4.4	1.0	.7	4.1	.3	.2	.1	54.9
Patronage loans	2.9	34.8	7.0	8.5	2.5	3.6	.2	1.1	.2	-	8.0	69.0
Share capital	4.6	16.9	87.5	13.9	8.9	31.7	3.4	5.0	1.3	1.9	17.7	192.8
Reserves	4.4	5.8	22.3	13.3	10.2	35.1	1.2	2.0	.6	.4	14.3	109.6
Surplus	1.8	16.6	21.0	2.0	5.0	6.7	.2	(.4)	.4	.2	11.2	64.7
Sub-total	31.0	83.1	148.0	45.4	30.9	78.1	5.7	11.8	2.9	2.8	51.3	491.0
	Sous-total											
Total	62.4	173.5	307.5	100.6	84.5	149.8	10.4	26.4	4.7	6.0	134.4	1,060.2
	Total											
1970 Total	62.7	169.4	329.5	108.4	81.4	130.7	10.7	25.8	4.3	5.6	137.7	1,066.2
	Total 1970											

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1971
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PRODUCTION AU CANADA, 1971

	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	
										thousand dollars milliers de dollars
Service revenue	1,696	800	22	60	211	164	185	8	3,146	Revenu des services
Other income	51	374	1	23	93	48	25	-	615	Autres revenus
Sub-total	1,747	1,174	23	83	304	212	210	8	3,761	Sous-total
Sales of Products and Supplies										Ventes de produits et d'approvisionnement
Livestock	16,902	4,797	-	626	460	115	438	-	23,338	Bestiaux
Lumber and pulpwood	273	9	-	354	13,504	-	-	-	14,140	Bois brut et bois de pulpe
Other	95	880	-	283	610	181	-	-	2,049	Autres
Sub-total	17,270	5,686	-	1,263	14,574	296	438	-	39,527	Sous-total
Total Volume of business	19,017	6,860	23	1,346	14,878	508	648	8	43,288	Chiffre d'affaires total
1970 total	17,477	7,724	17	396	12,813	416	520	18	39,381	Total 1970

TABLE 7 - BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1971
TABLEAU 7 - BILAN DES COOPÉRATIVES DE PRODUCTION AU CANADA, 1971

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	
	thousand dollars milliers de dollars									
Assets										Actif
Cash	480	490	7	33	497	33	2	4	1,546	En caisse
Receivables	7,891	3,654	3	33	1,541	33	34	5	13,194	Comptes à recevoir
Inventories	1,545	1,420	7	74	2,247	78	5	-	5,376	Inventaires
Other current	74	25	-	16	154	7	1	-	277	Autre réalisable
Property, equipment	2,874	3,795	1	151	2,479	165	87	-	9,552	Propriété, équip.
Investments	593	581	-	58	1,165	30	5	-	2,432	Placements
Other assets	71	2	-	-	426	-	-	-	499	Autres actifs
Total	13,528	9,967	18	365	8,509	346	134	9	32,876	Total
Liabilities to the Public										Dettes dues au public
Short-term loans	9,197	2,737	-	62	1,125	62	8	1	13,192	Emprunts, court terme
Accounts payable	101	1,738	2	20	798	9	7	-	2,675	Comptes payables
Other current	638	593	1	6	548	17	11	-	1,814	Autres, court terme
Long-term loans	1,708	605	-	53	2,327	105	-	-	4,798	Emprunts, long terme
Sub-total	11,644	5,673	3	141	4,798	193	26	1	22,479	Sous-total
Members' Equity										Capital effectif des sociétés
Members' loans	229	2,278	-	24	792	-	-	-	3,323	Emprunts, sociétaires
Patronage loans	108	14	-	1	14	-	-	-	137	Ristournes prêtées
Share capital	1,508	1,070	1	49	1,463	40	-	1	4,132	Capital social
Reserves	362	274	5	41	1,207	59	111	1	2,060	Réserves
Surplus	(323)	658	9	109	235	54	(3)	6	745	Surplus
Sub-total	1,884	4,294	15	224	3,711	153	108	8	10,397	Sous-total
Total	13,528	9,967	18	365	8,509	346	134	9	32,876	Total
1970 Total	11,099	9,839	15	129	7,871	283	145	7	29,389	Total 1970

TABLE 8 - VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1971
TABLEAU 8 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PECHEURS AU CANADA, 1971

Products and <u>Supplies</u>	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Canada	Produits et <u>approvisionnements</u>

Chiffre d'affaires
total

Total 1970

TABLE 9 - BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1971
TABLEAU 9 - BILAN DES COOPERATIVES DE PECHEURS AU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Canada
	thousand dollars milliers de dollars										
<u>Assets</u>											
Cash	65	3	-	25	1	153	47	164	38	16	512
Receivables	1,300	33	770	58	4	734	154	359	162	245	3,819
Inventories	3,557	9	81	50	2	526	348	457	467	65	5,562
Other current	175	2	8	2	5	3	74	39	29	10	347
Property, equip.	3,909	98	566	77	43	654	603	976	338	19	7,283
Investments	234	-	4	5	7	864	454	388	121	11	2,088
Other assets	-	-	-	-	-	-	-	5	-	-	5
<u>Actif</u>											
En caisse											512
Comptes à recevoir											3,819
Inventaires											5,562
Autre réalisable											347
Propriété, équip.											7,283
Placements											2,088
Autres actifs											5
Total	9,240	145	1,429	217	62	2,934	1,680	2,388	1,155	366	19,616
<u>Liabilities to the Public</u>											
Short-term loans	2,788	5	469	-	2	114	352	129	216	2	4,077
Accounts payable	1,488	43	188	-	1	447	22	563	351	123	3,226
Other current	3	5	18	1	1	10	1	76	5	9	129
Long-term loans	966	72	233	78	-	415	406	1,021	19	134	3,344
Sub-total	5,245	125	908	79	4	986	781	1,789	591	268	10,776
<u>Members' Equity</u>											
Members' loans	1,696	8	-	-	5	87	8	196	241	1	2,242
Patronage loans	18	-	-	-	-	-	-	35	-	-	53
Share capital	2,277	2	401	79	-	528	696	233	231	96	4,543
Reserves	8	-	12	23	50	1,205	88	240	74	6	1,706
Surplus	(4)	10	108	36	3	128	107	(105)	18	(5)	296
Sub-total	3,995	20	521	138	58	1,948	899	599	564	98	8,840
Total	9,240	145	1,429	217	62	2,934	1,680	2,388	1,155	366	19,616
1970 total	8,487	33	754	291	122	2,880	1,708	2,778	841	311	18,206

TABLE 10 - VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES IN CANADA, 1971
TABLEAU 10 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE SERVICE AU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	
	thousand dollars milliers de dollars										
Service revenue	5,442	15,915	589	699	4,805	6,536	320	52	172	34,530	Revenu des services
Other income	192	175	37	17	234	666	16	1	3	1,341	Autres revenus
Sub-total	5,634	16,090	626	716	5,039	7,202	336	53	175	35,871	Sous-total
<u>Sales of products and supplies</u>	109	282	189	298	343	489	-	-	-	1,710	<u>Ventes de produits et d'approvisionnement</u>
Total volume of business	5,743	16,372	815	1,014	5,382	7,691	336	53	175	37,581	Chiffre d'affaires total
1970 total	4,602	14,522	708	715	3,225	6,837	375	45	53	31,082	Total 1970

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1971
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1971

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	
thousand dollars milliers de dollars											
Assets											Actif
Cash	1,892	996	101	53	356	901	41	3	21	4,364	En caisse
Receivables	179	738	48	41	778	2,423	21	6	1	4,235	Comptes à recevoir
Inventories	21	151	19	6	108	481	11	-	11	808	Inventaires
Other current	26	63	30	37	69	84	6	-	1	316	Autre réalisable
Property, equip.	4,689	75,325	1,150	2,758	6,060	7,799	279	12	459	98,531	Propriété, equip.
Investments	35,306	2,541	677	24	2,783	1,461	21	27	-	42,840	Placements
Other assets	74	202	3	63	173	24	-	-	-	539	Autres actifs
Total	42,187	80,016	2,028	2,982	10,327	13,173	379	48	493	151,633	Total
Liabilities to the public											Dettes dues au public
Short-term loans	2,535	5,384	44	20	454	549	9	-	-	8,995	Emprunts, court terme
Accounts payable	450	1,668	54	14	654	1,584	27	3	39	4,493	Comptes payables
Other current	2,404	176	31	142	1,817	282	74	2	5	4,933	Autre, court terme
Long-term loans	1,995	15,329	900	2,338	4,368	5,494	162	-	136	30,722	Emprunts, long terme
Sub-total	7,384	22,557	1,029	2,514	7,293	7,909	272	5	180	49,143	Sous-total
Members' equity											Capital effectif des Sociétaires
Members' loans	33,555	454	309	-	282	44	55	-	-	34,699	Emprunts, court terme
Patronage loans	-	538	3	32	43	624	-	-	-	1,240	Ristournes prêtées
Share capital	274	1,901	235	267	1,021	2,485	36	10	306	6,535	Capital social
Reserves	110	53,030	22	53	1,773	2,215	13	27	3	57,246	Réserves
Surplus	864	1,536	430	116	(85)	(104)	3	6	4	2,770	Surplus
Sub-total	34,803	57,459	999	468	3,034	5,264	107	43	313	102,490	Sous-total
Total	77,011	137,475	3,028	3,452	13,327	18,437	379	48	493	151,633	Total
1970 total	29,480	72,629	1,816	579	7,070	15,228	207	47	17	127,073	Total 1970

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1969 TO 1971
TABLEAU 12 - VENTES PAR LES COOPERATIVES DE GROS AU CANADA, 1969 A 1971

	1971	1970	1969
	million dollars millions de dollars		
Marketings			
Dairy products	83.2	65.5	63.8
Fruits & vegetables	6.5	6.7	6.0
Grains and seeds	20.9	13.3	12.3
Livestock	88.2	95.2	95.2
Poultry & Eggs	25.8	23.4	25.2
Fish	22.6	20.8	20.8
Sub-total	247.2	224.9	223.3
			Sous-total
Supplies			
Food products			
Feed	138.8	127.1	115.1
Fertilizer, spray	102.0	89.9	77.9
Clothing, home f.	24.4	19.1	19.4
Hardware & machinery	12.5	9.9	8.9
Building material	52.0	46.5	43.9
Petroleum	31.3	25.6	29.6
Miscellaneous	82.9	71.6	65.6
	22.3	14.5	16.5
Sub-total	466.2	404.2	376.9
			Sous-total
Total	713.4	630.1	600.2
			Total

Produits Agricoles
Produits laitiers
Fruits et légumes
Céréales et semences
Bestiaux
Volailles et oeufs
Poissons

Approvisionnement
Produits alimentaires
Aliments du bétail
Engrais, anti-par.
Vêtements et ameublements
Machinerie et quincaillerie
Matériaux (construction)
Pétrole
Divers

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1969 TO 1971
TABLEAU 13 - BILAN DES COOPÉRATIVES DE GROS AU CANADA, 1969 A 1971

	1971	1970	1969
	million dollars millions de dollars		
<u>Assets</u>			<u>Actif</u>
Cash	.8	.8	En caisse
Receivables	69.8	69.5	Comptes à recevoir
Inventories	56.5	54.6	Inventaires
Other current	3.8	2.6	Autre réalisable
Property, equipment	74.8	72.2	Propriété, équipement
Investments	30.5	32.9	Placements
Other assets	2.4	2.6	Autres actifs
Total	238.4	235.2	Total
<u>Liabilities to the public</u>			<u>Dettes dues au public</u>
Short-term loans	36.9	50.2	Emprunts, court terme
Accounts payable	35.7	36.7	Comptes payables
Other current	1.5	1.1	Autres, court terme
Long-term loans	86.7	73.5	Emprunts, long terme
Sub-total	160.8	161.5	Sous-total
<u>Members' Equity</u>			<u>Capital effectif des Sociétaires</u>
Members' loans	1.1	1.0	Emprunts, sociétaires
Patronage loans	1.6	4.2	Ristournes prêtées
Share capital	54.7	51.9	Capital social
Reserves	15.3	14.2	Réserves
Surplus	4.9	2.4	Surplus
Sub-total	77.6	73.7	Sous-total
Total	238.4	235.2	Total

APPENDIX B - NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1971
 ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1971

Types	Alta. Alb.	Sask.	Man.	Ont.	Que.		N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Canada	Types
					number	nombre					
Artificial Insemination	10	16	4	1	-	-	20	1	-	52	Insémination artificielle
Grazing	10	113	-	-	1	-	5	1	2	132	Pâturages
Fodder	-	17	-	-	-	-	-	-	-	17	Fourrages
Feeder	52	32	-	1	-	-	1	-	-	86	Engraisseurs
Farm	3	21	-	4	-	-	3	-	-	31	Fermes
Wood-cutting	-	-	-	-	35	-	-	-	-	35	Chantiers
Other	5	21	-	3	11	-	-	-	-	40	Autres
Total	80	220	4	9	47	47	29	2	2	393	Total

APPENDIX C- NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1971
ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1971

Types	B.C.		Alta.		Sask.	Man.	Ont.	Que.		N.B.		N.S.		Nfld.	Canada	Types
	C.-B.	Alb.						Qué.	Qué.	N.-B.	N.-B.	N.-E.	N.-E.	T.-N.		
								number nombre								
Electricity	-	385			1	-	-	-	-	-	-	-	-	-	386	Electricité
Cold Storage	1	1			2	-	6	2	2	-	-	1	-	-	13	Entrepôts frigo.
Seed Cleaning	1	58			4	1	1	1	1	-	-	-	-	-	66	Cribbage de semences
Medical	1	-			6	-	2	4	4	-	-	-	-	-	13	Medicales
Transportation	5	1			-	3	8	10	10	-	-	-	-	-	27	Transport
Water Works	2	3			1	1	-	42	42	-	-	4	-	-	53	Aqueduc
Housing	1	3			6	2	13	13	13	4	4	-	-	2	44	Habitation
Other	3	34			8	2	7	52	52	-	-	3	-	2	111	Autres
Total	14	485			28	9	37	124	124	4	4	8	-	4	713	Total

APPENDIX D - DIRECT CHARGE CO-OPERATIVES, 1971
ANNEXE D - LES COOPERATIVES A PRIX COUTANT, 1971

	Number of co-operatives	Number of members	Food sales	Other sales	Total sales	Service charges	Total assets
	Nombre de cooperatives	Nombre de membres	Ventes alimentaires	Autres ventes	Ventes totales	Coûts de service	Actifs totals
thousand dollars milliers de dollars							
Ontario	4	2,739	4,830	91	4,921	393	447
New Brunswick	2	1,407	2,096	-	2,096	162	224
Nova Scotia	11	6,062	7,003	25	7,028	446	1,146
Newfoundland	4	3,444	3,981	152	4,133	253	607
Total	21	13,652	17,910	268	18,178	1,254	2,424
							Total

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Reasons:

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Mr. J.M. Sullivan,
Economics Branch,
Agriculture Canada,
Sir John Carling Building,
Ottawa K1A 0C5 Canada.

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M. J.M. Sullivan
Direction de l'économie
Agriculture Canada
Edifice Sir John Carling
Ottawa K1A 0C5 Canada

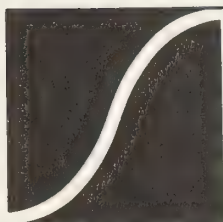
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CO-OPERATION IN CANADA LA COOPÉRATION AU CANADA 1972

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CO-OPERATION IN CANADA: LA COOPÉRATION AU CANADA: 1972

J.M. SULLIVAN

Marketing and Trade Division
Economics Branch
Agriculture Canada
Ottawa, K1N 0C5

Division des marchés
Direction de l'économie
Agriculture Canada
Ottawa, K1N 0C5

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CO-OPERATION IN CANADA 1972

This national report on co-operative activities in Canada was prepared from data collected by the Economics Branch from individual co-operatives with the assistance of provincial governments, co-operative unions and wholesale co-operatives. The continued assistance of all concerned is gratefully acknowledged.

This is the forty-first annual edition of this summary of co-operative business activities. The first was published in 1934.

The co-operatives are divided into five basic groups for reporting purposes: marketing and purchasing, production, fishermen's, service and wholesale. Data for the first four groups (local co-operatives) are presented on an aggregate basis and by individual groups. Those for the wholesale co-operatives are presented separately because their sales figures largely duplicate local co-operative sales.

This report does not cover the activities of insurance, recreational, financial (credit unions), Arctic and Indian co-operatives. Credit unions activities are reported by Statistics Canada and the Department of Indian and Northern Affairs reports on Indian and Arctic co-operatives.

HIGHLIGHTS 1972

The gross business volume of Canadian co-operatives climbed \$410 million or 17 percent in 1972 reaching \$2,792 million and about doubling the increase of 1971. Wheat exports rose significantly for a second straight year and prices of most farm commodities were generally higher. This was in line with world prices which were affected by production shortfalls, most particularly in Russia but also in the European Communist bloc and in many of the developing countries.

Marketing volume surged to record heights in 1972. The jump was \$314 million or 21 percent, by far the most impressive gain in the last two decades. Western grain, with booming export markets, accounted for more than half the increase the bulk being in Saskatchewan, the key grain producer, which always has the biggest swings both up and down. Dairy, livestock and fish marketings also registered impressive gains. Poultry and eggs, and miscellaneous marketings rose at a more moderate rate and fruits and vegetables were unchanged.

LA COOPERATION AU CANADA 1972

Le présent rapport de l'activité des coopératives au Canada a été rédigé à partir de données recueillies auprès des coopératives par la Direction de l'économie, avec le concours des gouvernements provinciaux, des unions de coopératives et de coopératives de commerce de gros. Nous remercions tous les intéressés de leur collaboration soutenue.

Il s'agit du quarante et unième résumé annuel de l'activité commerciale des coopératives, le premier remontant à 1934.

Les coopératives se divisent en cinq groupes de base dans le présent rapport: celles qui se spécialisent dans l'achat et la vente, la production, les pêches, les services et le commerce de gros. Les données des quatre premiers groupes (coopératives locales) sont présentées globalement et par groupes individuels. Celles des coopératives de commerce de gros sont présentées séparément parce que leur chiffre de vente est essentiellement la répartition des ventes faites par les coopératives locales.

Le présent rapport ne fait pas état de l'activité des coopératives d'assurance, de récréation, de finance (caisses populaires), de l'Arctique ni des Indiens. Statistique Canada publie un rapport sur l'activité des caisses populaires, et le ministère des Affaires indiennes et du Nord canadien en publie un autre sur celle des coopératives de l'Arctique et des Indiens.

POINTS SAILLANTS 1972

Le chiffre d'affaires brut des coopératives canadiennes a augmenté de 410 millions de dollars, soit 17% en 1972, atteignant 2,792 millions; cette hausse est d'environ le double de celle de 1971. Les exportations de blé ont augmenté sensiblement pour la deuxième année consécutive, et les prix de la plupart des produits agricoles en général étaient plus élevés. Cette situation concorde avec les prix mondiaux qui ont été touchés par l'insuffisance de la production, tout particulièrement en Russie, mais également dans le bloc communiste de l'Europe et dans bien des pays en voie de développement.

Le volume de ventes a battu un nouveau record en 1972. La hausse a été de 314 millions de dollars (21%), soit le gain le plus impressionnant dans les deux dernières décennies. Les céréales de l'Ouest, dont les exportations sont en plein essor, représentent plus de la moitié de cette hausse, le gros provenant de la Saskatchewan, principal producteur, qui a toujours subi les plus fortes oscillations. Les ventes de produits laitiers, de bovins et de poissons ont également fait des gains impressionnants. Les ventes de volailles, d'oeufs et de produits divers ont accusé une hausse plus modérée et la catégorie des fruits et légumes n'a enregistré aucun changement.

Supply sales moved up \$88 million or about 11 percent, with all provinces reflecting the results of a second year of greatly improved farm incomes. Service revenue and other income also rose in line with the more prosperous economic conditions.

Total assets of the co-operatives showed an annual increase of \$69 million or 5.5 percent at year-end 1972. The final figures, however, do not accurately reflect the full extent of asset acquisition that occurred in a year of markedly rising business activity. In fact, there was a total gain of \$107 million or 8.5 percent which was offset by an amount of \$38 million. This latter figure represents the assets of the large teacher's mortgage loan co-operative in British Columbia which has been re-classified as a financial co-operative and thus, is no longer included in the data for this report. The number of associations reporting dropped sharply for the year due to a combination of dissolutions and amalgamations in Alberta, Saskatchewan and Quebec and lesser coverage in Ontario. Reported membership was almost unchanged from the previous year.

MARKETING AND PURCHASING CO-OPERATIVES

All the provinces contributed in varying degrees to the record breaking business volume of \$2.67 billion for the marketing and purchasing co-operatives in 1972. This is a spectacular increase of almost 18 percent over the previous year. Fruits and vegetables, and feed were the only items not showing any appreciable gain for the period. Additions of \$105 million were made to marketing and purchasing assets in the year and 30 percent of this went into property and equipment, most prominently in the Prairie provinces. The number of reporting associations slipped by 90 while reported membership rose by about 15,000, mostly in Alberta and British Columbia.

Farm Product Marketings

Marketing volume exploded in 1972 for a gain of \$305 million or 22 percent. Grains led the way, accounting for almost two thirds of the increase. Dairy Marketings featured a gain of over 13 percent, quite an achievement in a sector of the economy where production has been almost static in recent years. The most outstanding dairying gains were made in Quebec, but substantial increases were also recorded in British Columbia, Ontario and Nova Scotia. Although almost half of the

Les ventes de fournitures ont augmenté de 88 millions de dollars, soit d'environ 11%, et les effets d'une deuxième année de forte amélioration des revenus agricoles se font sentir dans toutes les provinces. Les recettes des services et les autres revenus ont aussi augmenté grâce à l'amélioration des conditions économiques.

L'actif total des coopératives indique une hausse de 69 million de dollars (5.5%) à la fin de l'année 1972. Les chiffres définitifs ne reflètent toutefois pas de façon précise toute l'étendue des biens acquis au cours d'une année d'activité en expansion marquée. En fait, il y a eu un gain total de 107 millions de dollars (8.5%) dont on doit soustraire 38 millions, chiffre représentant l'actif de la grande coopérative de prêts hypothécaires des instituteurs de la Colombie-Britannique, laquelle a été reclassée comme coopérative de financement et, par conséquent, n'entre pas en ligne de compte dans le présent rapport. Le nombre d'associations qui ont présenté un rapport a beaucoup diminué cette année par suite d'une combinaison de dissolutions et de fusions en Alberta, en Saskatchewan et au Québec, et à un recensement incomplet en Ontario. Le nombre de membres n'a presque pas changé en regard de l'an dernier.

COOPERATIVES D'ACHAT ET DE VENTE

Toutes les provinces ont contribué à divers degrés au chiffre d'affaires sans précédent de 2.67 milliards de dollars des coopératives d'achat et de ventes en 1972. C'est une hausse spectaculaire de près de 18% par rapport à l'année précédente. Les fruits et légumes et les aliments du bétail sont les seuls poste qui n'ont pas enregistré de gains appréciables pendant cette période. L'actif des coopératives de vente et d'achat s'est accru de 105 millions de dollars au cours de l'année, et 30% de cette somme ont été investis en biens immobiliers et en équipement, tout particulièrement dans les provinces des Prairies. Le nombre d'associations qui ont présenté des rapports a baissé de 90, tandis que le nombre de membres a augmenté d'environ 15,000, principalement en Alberta et en Colombie-Britannique.

Commercialisation des produits agricoles

Le chiffre de vente a fait un bond énorme en 1972, enregistrant un gain de 305 millions de dollars, soit 22%. Les céréales ont battu la marche, avec presque les deux tiers de l'accroissement. Les ventes de produits laitiers ont accusé un gain de plus de 13%, ce qui est tout un exploit dans ce secteur, où la production n'a presque pas varié ces dernières années. Les gains les plus spectaculaires ont été enregistrés au Québec, mais des gains considérables ont aussi été signalés en Colombie-Britannique, en

increase in dairy volume represents higher prices, the remainder signifies an increased share of the market by co-operatives. Diversification into milk base food products and the fluid market account for much of this. Livestock dollar volume rose across the country more on the basis of higher prices than higher physical volume. Poultry and egg marketings by co-operatives were generally higher except in New Brunswick and Quebec which is transferring some of its facilities to the wholesale sector. Some crop losses in British Columbia offset generally good crops in Eastern Canada, so that fruit and vegetable volume was unchanged from the previous year. Miscellaneous marketings rose about 20 percent on stronger performances by honey, maple products, tobacco and wool.

Sales of Supplies

As would be expected in a year of rising farm incomes, it was another good year for supply sales. The increase was \$87 million or about 11 percent and the uptrend was evident in all regions. Foodsales rose dramatically in Alberta with further outstanding growth in the urban areas. Feed sales were unchanged, with good home grown crops in Ontario and a levelling of feedsales through local co-operatives in Quebec. Fertilizer volume boomed for a second year, led by Saskatchewan and Ontario. Machinery sales rocketed, especially in the Prairies with availability of supply the only limitation on volume. Other merchandise categories rose along with the general upswing in business. On a regional basis the Atlantic provinces, with most of their sales concentrated in food and a third of this through the direct charge co-operatives, recorded the greatest increase in supply sales for the year, 17 percent. The Prairies, British Columbia and the Central provinces followed with 13, 10 and 5 percent respectively.

Ontario et en Nouvelle-Ecosse. Quoique près de la moitié de l'accroissement de la valeur totale des ventes de produits laitiers provienne de prix plus élevés, la différence signifie que les coopératives se sont emparées d'une plus grosse part du marché. La fabrication accrue de produits alimentaires à base de lait et le marché du lait de consommation en sont largement responsables. Le chiffre de vente des bovins a accusé une hausse dans tout le pays par suite de prix plus élevés et non de la quantité vendue. En général, les ventes de volailles et d'oeufs des coopératives ont été plus élevées sauf au Nouveau-Brunswick et au Québec, où ces coopératives sont en train de convertir une partie de leurs installations au commerce de gros. Quelques mauvaises récoltes en Colombie-Britannique ont été compensées par les récoltes généralement bonnes de l'est du Canada, de sorte que le volume des fruits et légumes n'a pas changé en regard de l'an dernier. Les ventes de produits divers ont enregistré une hausse d'environ 20 %, les plus fortes hausses étant celles du miel, des produits de l'érable, du tabac et la laine.

Ventes de fournitures

Comme on pouvait s'y attendre pour une année d'accroissement des revenus agricoles, la vente de fournitures a encore connu une bonne année. L'accroissement a été de 87 millions de dollars, soit environ 11%, et cette tendance à la hausse était générale dans toutes les régions. Les ventes d'aliments ont accusé des hausses spectaculaires en Alberta, et la pénétration des coopératives en milieux urbains a été remarquable. Aucun changement ne s'est produit dans les ventes d'aliments du bétail, en raison des bonnes récoltes obtenues en Ontario et de la stabilisation des ventes d'aliments du bétail faites au Québec par les coopératives locales. Les ventes d'engrais ont connu une hausse soudaine pour la deuxième année consécutive; la Saskatchewan a pris la tête, suivie de l'Ontario. Les ventes de machines ont monté en flèche, surtout dans les Prairies, où seule l'offre a limité le volume des ventes. Les autres catégories de marchandises ont suivi la même courbe ascendante que le reste des affaires. Sur le plan régional, les coopératives des provinces de l'Atlantique, qui vendent surtout des aliments, et dont le tiers des ventes sont effectuées par les coopératives à prix coûtants, ont enregistré la plus forte hausse des ventes de fournitures pour l'année, soit 17%. Les Prairies, la Colombie-Britannique et les provinces centrales ont suivi de près avec 13, 10 et 5% respectivement.

Financial Structure

Values of total assets of the marketing and purchasing co-operatives, at \$1,164 million, were almost 10 percent over the previous year-end. The most notable development was the large increase in property and equipment in the Prairie provinces. In March 1972 the three wheat pools acquired the grain handling and other facilities and the corresponding grain and supply inventories in their respective provinces of Federal Grain Limited, a private company which withdrew from the grain elevator and farm service business. This raised to better than two thirds the co-operative share of grain elevator capacity in the Prairie provinces. Fixed assets also expanded significantly in Nova Scotia with co-operative acquisition of a private dairy company. In the Interprovincial sector, expansion was due to the construction of a huge, new farm machinery factory in Winnipeg. Cash and surplus positions of the marketing and purchasing co-operatives showed unusual gains for the year, 43 percent and 24 percent respectively, reflecting the much improved operating results for most co-operatives in 1972. Short term loans eased with a lightening of Alberta and Interprovincial grain inventories, while long term loans financed the greater part of the increase in assets.

OTHER GROUPS OF CO-OPERATIVES

Business volume of production co-operatives rose about \$3 million or seven percent for 1972. Most of the gain was accounted for by Saskatchewan with a tremendous surge in livestock marketings. Nova Scotia, operating on a much smaller scale, registered a proportionate jump in livestock volume. Livestock marketings eased somewhat in Alberta, as did lumber and pulpwood sales in Quebec. New Brunswick recorded a good overall gain in business volume of about 25 percent. The number of associations and reported membership was off slightly, while assets were up almost \$3 million, with most of the gain occurring in Alberta feeder co-operatives.

Structure financière

La valeur totale de l'actif des coopératives de vente et d'achat, qui s'établit à 1,164 millions de dollars, dépassait de près de 10% celle de l'an dernier. Le fait le plus remarquable a été les forts investissements en immobilisations et en équipement dans les provinces des Prairies. En mars 1972, les trois syndicats de mise en commun du blé ont acheté des installations de manutention des céréales et d'autres installations, ainsi que les stocks et les installations de la Federal Grain Limited, dans leurs provinces respectives. Cette société privée s'est défaite de ses silos à céréales et s'est retirée des services agricoles. Plus des deux tiers des silos à céréales des Prairies appartiennent ainsi aux coopératives. Les immobilisations ont également pris beaucoup d'ampleur en Nouvelle-Ecosse où les coopératives ont fait l'acquisition d'une société laitière privée. Dans le secteur interprovincial, l'expansion provient de la construction d'une grande usine de machines agricoles à Winnipeg. Les recettes et les excédents des coopératives d'achat et de vente ont enregistré des gains peu communs pendant l'année, soit de 43 et 24% respectivement, ce qui reflète une amélioration de la gestion de l'exploitation dans la plupart des coopératives en 1972. Les prêts à court terme ont diminué avec la réduction des stocks de céréales de l'Alberta et du marché interprovincial, tandis que des prêts à long terme ont financé la plus grande partie de l'accroissement des immobilisations.

AUTRES GROUPES DE COOPERATIVES

Le chiffre d'affaires des coopératives de production a augmenté d'environ 3 millions de dollars en 1972. Cette hausse provient surtout de l'accroissement extraordinaire des ventes de bétail en Saskatchewan. En Nouvelle-Ecosse, à plus petite échelle toutefois, les ventes de bétail ont fait un bond proportionnellement aussi important. Les ventes de bétail ont baissé quelque peu en Alberta, de même que celles de bois d'oeuvre et de bois à pâte au Québec. Un gain général d'environ 25% du chiffre d'affaires a été enregistré au Nouveau-Brunswick. Le nombre d'associations et le nombre des membres ont accusé de légères baisses, tandis que l'actif augmentait de près de 3 millions de dollars grâce aux gains réalisés par les coopératives d'aliments du bétail de l'Alberta.

Co-operative fishing volume made an unusually good gain of 18 percent to break through the \$40 million mark for the first time. British Columbia led the way with a surge of 44 percent, based on a combination of a larger catch, a heavy inventory carry-over from the previous year and rising world prices and demand. Most of the other provinces also recorded gains because of higher prices and, in most cases, higher production. Quebec volume eased somewhat and the number of co-operatives declined. Overall membership and the number of fishing co-operatives changed very little in the year. Assets rose about 5 percent on gains in the Atlantic provinces which more than offset declines in British Columbia and Quebec.

The growth in service co-operative volume, only 1.5 percent, was severely hampered in 1972 by special situations in British Columbia, Ontario, and, to a lesser extent, Saskatchewan. The reclassification of the teachers' loan co-operative mentioned previously, the non-reporting of a few large Ontario housing co-operatives and the dissolution of medical insurance co-operative in Saskatchewan reduced business volume by at least \$4.1 million. Aside from these special situations, the remaining service co-operatives made an aggregate gain of approximately \$4.7 million or about 12 percent. The most impressive gains were made in medical insurance in British Columbia with a surge of growth in dental insurance plans. This field of coverage has been pioneered in recent years by the province's large insurance co-operatives. Assets of the service co-operatives were hit heavily by the special situations mentioned above and declined 25 percent.

WHOLESALES 1973

Sales volume of the wholesale co-operatives followed the general uptrend in economic prosperity to a very impressive gain of \$124 million or 17 percent. Supply volume was up for all categories, a composite increase of almost 20 percent, while marketings recorded a 13 percent expansion, despite declines in grains, seeds, fruits and vegetables. Grain marketings declined somewhat in Ontario while Quebec wholesales experienced a second straight year of poorer fruit and vegetable volume. Livestock dollar volume soared in all areas, with substantial price rises on top of higher physical volume. Co-operative

Le chiffre d'affaires des coopératives de pêcheurs a réalisé un gain exceptionnellement bon de 18%, atteignant pour la première fois les 40 millions de dollars. La Colombie-Britannique a donné le pas avec une hausse de 44%, grâce à des prises plus abondantes, un gros report de l'année précédente et la hausse de la demande et des prix mondiaux. La plupart des autres provinces ont également enregistré des gains par suite de la hausse des prix et, dans la plupart des cas, de l'accroissement de la production. Le volume a fléchi quelque peu au Québec et le nombre de coopératives a diminué. La nombre global de membres et de coopératives de pêcheurs a très peu changé au cours de l'année. L'actif a augmenté d'environ 5% grâce aux gains réalisés dans les provinces de l'Atlantique, ce qui a largement compensé les baisses enregistrées en Colombie-Britannique et au Québec.

La croissance du chiffre d'affaires des coopératives de service, de 1.5% seulement, a été sévèrement entravée en 1972 par des circonstances spéciales en Colombie-Britannique, en Ontario et, dans une moindre mesure, en Saskatchewan. La reclassification des coopératives de prêts des instituteurs, mentionnée plus haut, l'absence de rapports de quelques grosses coopératives d'habitation de l'Ontario et la dissolution d'une coopérative d'assurance médicale de la Saskatchewan ont réduit le chiffre d'affaires d'au moins 4.1 millions de dollars. En dehors de ces circonstances spéciales, les autres coopératives de service ont réalisé des gains globaux d'environ 4.7 millions de dollars, soit environ 12%. Les gains les plus impressionnants ont été enregistrés dans l'assurance médicale de la Colombie-Britannique par suite d'une forte croissance des souscriptions d'assurance dentaire. Au cours des dernières années, les grandes coopératives d'assurance de la province ont fait oeuvre de pionnier dans ce domaine. L'actif des coopératives de service a été durement touché par les circonstances spéciales mentionnées plus haut, et a diminué de 25%.

COMMERCE DE GROS EN 1973

Le chiffre de vente des coopératives de commerce de gros a suivi la tendance ascendante générale de l'économie, avec un gain très impressionnant de 124 millions de dollars, soit 17%. Le volume de l'offre a augmenté pour toutes les catégories, soit une hausse globale de presque 20%, tandis que le chiffre de ventes a enregistré une expansion de 13% malgré les baisses des ventes de céréales, de semences, de fruits et de légumes. Les ventes de céréales ont diminué quelque peu en Ontario, tandis que pour la deuxième année de suite, les ventes de gros de fruits et légumes étaient à la baisse. Le chiffre d'affaires résultant de la vente de

meat packing in Quebec benefited from a re-arrangement of facilities into a smaller number of more concentrated plants. Sales of dairy products rose about 11 percent in step with the general rise in dairy income. Poultry revenues registered a noteworthy increase of 25 percent, a welcome change from the mediocre performance of the previous year. This reflects better prices and more stable conditions in the industry. Fish marketings made an exceptional gain, due to expanded Canadian production at a time of higher world prices. Supply sales increased at an accelerating rate in 1972 led by hardware, machinery and building materials. This reflects a further catch-up in capital investment and consumer durables purchases which lagged in the years of depressed farm incomes. Fertilizer sales also boomed in the second year of increased plantings, while food products, petroleum, and clothing and home furnishings featured gains of more than 10 percent. Miscellaneous sales show an artificially large gain due to the adjustment of Interprovincial Co-operatives revenues in with those of Federated. Feed sales turned in only a moderate gain because of increased grain production in Ontario which meant a lesser feed demand by Ontario farmers. Wholesales assets expanded only 7 percent during the year. Although current assets rose about 13 percent, in line with the sales increase, fixed assets declined. This decline was chiefly due to the adjustment in meat packing facilities in Quebec mentioned earlier. However, while some wholesales expanded, the decline can also be attributed to the levelling of Capital investment by some wholesales. At the end of a year of improved economic conditions, members equity represented 35 percent of total assets, compared to 33 percent at the year's beginning.

SELECTED STATISTICS

Appendices A to C include number by types of marketing and purchasing, production and service co-operatives. Appendix D is a tabulation on the direct charge co-operatives which sell their merchandise to members at or near cost price and charge a fixed service fee on a regular basis, usually weekly, to cover expenses.

Note Regarding Tables

The sums of component items in the tables may not equal totals due to rounding.

bétail a augmenté dans toutes les régions, grâce aux hausses importantes de prix qui se sont ajoutées à l'accroissement des ventes. Les abattoirs coopératifs du Québec ont profité du regroupement de leurs installations en un nombre moins grand d'usines. Les ventes de produits laitiers ont augmenté d'environ 11%, soit au même rythme que la hausse générale des revenus provenant des produits laitiers. Les revenus des ventes de volailles ont enregistré une hausse remarquable de 25%, qui a été bien accueillie après le rendement médiocre de l'an dernier. Cette hausse reflète de meilleurs prix et des conditions plus stables dans ce secteur. Les ventes de poissons ont accusé un gain exceptionnel par suite de l'accroissement de la production canadienne au moment où les prix mondiaux étaient plus élevés. Les ventes de fournitures ont augmenté à un rythme accéléré en 1972, surtout dans le domaine de la quincaillerie, des machines et des matériaux de construction. Cette augmentation reflète un autre rattrapage dans les mises de fonds et les achats de machines, qui ont accusé un recul dans les années de faibles revenus agricoles. Les ventes d'engrais ont également connu un essor en cette deuxième année d'ensemencement accru, tandis que les produits alimentaires, les produits pétroliers, les vêtements et les mobiliers de maison ont réalisés des gains de plus de 10%. Les ventes de produits divers indiquent un gain anormalement élevé résultant du rajustement des revenus des coopératives interprovinciales avec ceux des coopératives fédérées. Les ventes d'aliments pour le bétail n'ont réalisé qu'un gain modéré par suite de la production accrue de céréales en Ontario et, par conséquent, de la demande moins grande de céréales fourragères de la part des agriculteurs de l'Ontario. L'actif des coopératives de commerce de gros a augmenté de 7% au cours de l'année. Même si le capital de roulement a augmenté d'environ 13%, soit au même rythme que l'accroissement des ventes, les immobilisations ont accusé une baisse. Cette baisse provient surtout de regroupement des abattoirs au Québec, mentionné plus haut. Toutefois, même si quelques coopératives de commerce de gros ont pris de l'expansion, la baisse est sans doute attribuable à la stabilisation des mises de fonds par quelques-unes de ces coopératives. A la fin d'une année de grande prospérité économique, la part des membres représentait 35% de l'actif total, en regard de 33% au début de l'année.

STATISTIQUES DIVERSES

Les annexes A à C comprennent, par type, un certain nombre de coopératives d'achat et de vente, de production et de service. L'annexe D est un tableau des coopératives à prix coûtants qui vendent leurs marchandises aux membres, au prix coûtant ou presque, contre des frais fixes de service à intervalles réguliers, généralement chaque semaine, pour couvrir leurs dépenses.

Notes sur les tableaux

Les chiffres de chaque article figurant aux tableaux ayant été arrondis, il est possible que la somme ne corresponde pas aux totaux.

TABLE 1 - SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1972
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1972

Groups	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter-	Canada	Groupes
	C.-B.	Alb.				Qué.	N.-B.	N.-E.	I.-E.-E.	T.-N.	prov.		
Associations													Associations déclarantes
Reporting													
Mktg. & Purch.	75	112	236	74	105	340	42	81	14	37	4	1,120	De vente et d'achat
Production	-	70	200	4	4	41	28	8	2	-	-	357	Production
Fishermen's	3	2	19	4	2	10	8	15	4	2	-	69	pêcheurs
Services	16	473	23	9	25	99	5	8	-	4	-	662	Services
Total	94	657	478	91	136	490	83	112	20	43	4	2,208	Total
Membership													Sociétaires déclarés
Reported													
Mktg. & Purch.	65	323	443	182	107	145	18	34	10	16	148	1,491	De vente et d'achat
Production	-	10	9	1	1	4	5	3	-	-	-	33	Production
Fishermen's	2	-	2	-	-	1	1	1	-	1	-	8	pêcheurs
Services	66	80	6	2	66	21	1	-	-	-	-	242	Services
Total	133	413	460	185	174	171	25	38	10	17	148	1,774	Total
Volume of Business													Chiffres d'affaires
Mktg. & Purch.	202.2	463.4	788.7	146.1	242.6	481.4	36.0	92.0	16.4	21.4	176.6	2,666.9	De vente et d'achat
Production	-	18.1	11.1	-	1.3	14.0	.6	1.3	-	-	-	46.3	Production
Fishermen's	12.4	.2	3.2	.8	1.1	5.5	4.0	7.3	3.8	1.8	-	40.1	pêcheurs
Services	6.1	16.6	.4	1.0	4.3	9.1	.5	-	-	.2	-	38.2	Services
Total	220.6	498.3	803.5	147.9	249.3	510.0	41.1	100.6	20.1	23.3	176.6	2,791.5	Total
Assets													Actif
Mktg. & Purch.	64.2	192.8	353.5	110.7	84.7	161.6	12.0	33.3	5.2	7.5	139.3	1,164.8	De vente et d'achat
Production	-	15.5	10.4	-	.3	8.7	.4	.1	-	-	-	35.5	Production
Fishermen's	8.8	.1	1.4	.4	.1	2.7	1.8	2.6	2.0	.6	-	20.6	pêcheurs
Services	3.7	80.0	1.1	2.8	7.0	17.0	.5	-	-	.7	-	112.9	Services
Total	76.7	288.4	366.5	113.9	92.1	190.1	14.7	36.1	7.2	8.7	139.3	1,333.7	Total

TABLE 2 - VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1972
TABLEAU 2 - CHIFFRE D'AFFAIRES DES COOPERATIVES DECLARANTES AU CANADA, 1972

	B.-C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter. prov.	Canada
	million dollars millions de dollars											
Product Mktgs.												
Dairy Products	78.1	49.1	33.9	14.8	51.0	206.9	7.8	33.6	3.2	-	-	478.4
Fruits & vegetables	30.5	.5	.1	-	5.9	6.2	1.0	4.3	.4	.1	-	49.0
Grains & seeds	-	196.3	396.4	37.1	39.2	-	.1	4.5	-	-	142.6	812.1
Livestock	21.0	66.7	192.7	.1	2.5	16.7	.9	8.3	-	-	-	308.9
Poultry & eggs	8.3	14.9	3.1	4.9	2.6	23.6	1.0	6.7	.1	1.6	-	66.9
Fish	12.4	.2	3.1	.4	1.0	5.0	3.3	6.7	3.2	1.2	-	36.4
Miscellaneous	1.0	3.8	.9	2.9	1.8	23.0	.1	.3	-	-	.7	34.6
Sub-total	151.2	331.4	630.2	60.2	104.1	281.5	14.3	60.3	6.9	2.8	143.3	1,786.2
Supplies												
Food Products	20.0	58.5	51.4	24.5	20.2	61.9	14.5	21.4	9.7	14.9	-	297.4
Feed	18.8	3.5	3.8	1.9	40.3	77.8	3.0	6.5	.9	.7	2.6	159.7
Fertilizer, spray	2.1	9.9	11.2	6.6	20.7	3.4	.5	1.2	.2	.2	6.9	62.9
Clothing, home f.	3.6	6.2	9.8	3.8	.9	2.3	1.1	.9	.3	2.2	.1	31.1
Hardware	5.2	11.0	14.5	4.5	15.9	17.6	2.6	2.6	.7	.5	-	75.2
Machinery	1.1	3.9	6.6	1.0	1.7	14.7	.1	.4	-	-	22.1	51.8
Building material	1.0	14.3	14.9	9.0	5.9	2.1	.5	.6	.2	.1	-	48.6
Petroleum	6.5	29.9	39.7	14.9	22.5	21.9	2.6	3.2	.4	.3	-	141.9
Miscellaneous	1.1	7.4	8.2	2.9	8.3	12.2	.2	1.4	.6	.8	1.4	44.4
Sub-total	59.4	144.7	160.1	69.1	136.3	213.8	25.2	38.2	13.1	19.7	33.1	912.9
Total sales	210.6	476.1	790.3	129.3	240.4	495.3	39.5	98.5	19.9	22.5	176.4	2,699.1
Service revenue	8.2	19.6	8.3	16.3	6.5	10.0	1.0	1.4	.1	.6	-	72.0
Other income	1.8	2.6	4.9	2.3	2.4	4.7	.5	.7	.1	.2	.2	20.4
Total volume of business	220.6	498.3	803.5	147.9	249.3	510.0	41.0	100.6	20.1	23.3	176.6	2,791.5
1971 total	196.7	426.9	635.2	132.2	233.6	448.2	36.0	86.0	18.2	19.1	149.2	2,381.3
Total 1971												

Produits

Produits laitiers
Fruits et légumes
Céréales et semences
Bestiaux
Volailles, oeufs
Poissons
Divers

Sous-total

Approvisionnement
Produits alimentaires
Aliments du bétail
Engrais, anti-par.
Vêtements, ameublements
Quincaillerie
Machinerie
Matériaux (construction)
Pétrole
Divers

Sous-total

Ventes totales
Recettes services
Autres revenus

Chiffre d'affaires
total

Total 1971

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1972
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1972

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
million dollars millions de dollars												
Assets												
Cash	2.3	6.3	12.8	3.3	3.4	18.9	.9	1.1	.6	.8	2.7	53.1
Receivables	14.8	37.5	38.2	16.4	27.4	37.2	1.9	6.4	.6	1.3	12.6	194.5
Inventories	14.9	74.3	167.0	42.4	23.2	37.7	3.6	7.9	2.1	2.1	72.9	448.1
Other current	1.2	1.2	3.5	.9	.6	3.9	.3	.5	.1	.3	1.9	14.5
Property, equip.	37.3	143.5	105.2	37.1	30.5	61.2	5.4	13.8	3.3	4.2	45.0	486.6
Investments	5.3	22.7	37.4	13.6	6.3	28.5	2.4	4.3	.4	.2	1.0	122.1
Other assets	.9	2.9	2.3	-	.6	2.6	.2	2.2	-	-	3.3	15.0
Total	76.7	288.4	366.5	113.9	92.1	190.1	14.7	36.1	7.2	8.7	139.3	1,333.7
Liabilities to the Public												
Short-term loans	7.4	56.1	112.6	31.9	12.6	21.5	1.8	4.4	.9	.9	40.7	290.9
Accounts payable	15.3	19.6	44.2	11.1	17.9	19.2	1.5	6.2	.9	2.3	10.3	148.5
Other current	3.2	8.3	2.6	2.3	3.9	10.2	.4	.5	-	.2	14.9	46.6
Long-term loans	13.8	58.4	41.2	19.4	23.0	45.5	2.7	11.0	1.4	1.8	19.7	238.0
Sub-total	39.7	142.4	200.5	64.8	57.4	96.5	6.4	22.1	3.2	5.4	85.6	724.0
Sous-total												
Member's Equity												
Member's loans	17.9	9.2	12.2	9.1	4.5	1.5	1.3	4.8	.7	.2	-	61.5
Patronage loans	2.2	36.2	5.8	7.6	2.4	2.7	.1	1.9	.1	-	8.7	67.8
Share capital	8.6	21.2	90.9	14.5	9.4	40.2	4.5	5.4	1.6	2.6	17.2	216.0
Reserves	4.7	58.4	23.7	13.8	13.0	39.3	1.5	2.8	1.0	.3	14.9	173.4
Surplus	3.5	21.0	33.4	4.1	5.4	9.9	.9	(.9)	.4	.3	13.0	91.1
Sub-total	37.0	145.9	165.9	49.1	34.7	93.6	8.3	14.0	4.0	3.3	53.8	609.7
Sub-total												
Total	76.7	288.4	366.5	113.9	92.1	190.1	14.7	36.1	7.2	8.7	139.3	1,333.7
Total												
1971 Total	113.8	267.2	321.0	103.8	95.3	174.4	12.8	29.0	5.8	6.8	134.4	1,264.3
Total 1971												

TABLEAU 4 - VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1972
TABLEAU 4 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE VENTE ET D'ACHAT DECLARANTES AU CANADA, 1972

[illegible]

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1972
TABLEAU 5 - BILAN DES COOPERATIVES DE VENTE ET D'ACHAT DU CANADA, 1972

	B.C. C.-B. Alb.	Alta.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
<u>Assets</u>												
Cash	1.9	5.0	12.1	3.2	3.1	17.0	.8	1.0	.5	.7	2.7	47.9
Receivables	13.0	27.6	34.8	16.3	26.8	33.7	1.5	6.0	.4	.8	12.6	173.6
Inventories	12.0	72.7	163.6	42.3	23.1	34.8	3.4	7.4	1.7	2.0	72.9	435.9
Other current	1.0	1.1	3.4	.9	.5	3.6	.2	.4	.1	.3	1.9	13.4
Property, equipment	31.9	65.2	100.2	34.4	27.8	46.2	4.2	12.7	2.2	3.5	45.0	373.3
Investments	3.4	18.5	37.1	13.6	2.9	24.3	1.8	3.7	.3	.1	1.0	106.6
Other assets	.9	2.8	2.3	-	.5	2.0	.1	2.2	-	-	3.3	14.1
Total	64.2	192.8	353.5	110.7	84.7	161.6	12.0	33.3	5.2	7.5	139.3	1,164.8
<u>Liabilities to the public</u>												
Short-term loans	5.8	44.7	108.2	31.9	12.1	20.0	1.5	4.2	.8	.8	40.7	270.8
Accounts payable	12.2	18.5	42.8	11.1	17.4	17.4	1.3	5.5	.5	2.0	10.3	139.0
Other current	1.9	7.4	1.7	2.3	1.6	9.2	.3	.3	-	.2	14.9	39.9
Long-term loans	12.9	35.9	39.6	17.1	21.9	34.0	2.0	10.1	.9	1.4	19.7	195.5
Sub-total	32.9	106.5	192.3	62.4	53.0	80.7	5.1	20.1	2.2	4.5	85.6	645.2
<u>Members' Equity</u>												
Members' loans	16.2	8.6	9.7	9.0	4.3	.5	1.2	4.6	.5	.2	-	54.8
Patronage loans	2.2	36.0	5.7	7.6	2.4	2.6	.1	1.9	.1	-	8.7	67.3
Share capital	5.6	17.7	89.3	14.0	8.6	34.0	3.7	5.1	1.3	2.2	17.2	198.9
Reserves	4.6	3.3	23.5	13.7	11.0	34.4	1.2	2.3	.7	.3	14.9	110.0
Surplus	2.7	20.7	33.0	4.0	5.5	9.4	.5	(.8)	.4	.3	13.0	88.7
Sub-total	31.3	86.3	161.2	48.3	31.7	80.9	6.8	13.2	3.0	2.9	53.8	519.6
Total	64.2	192.8	353.5	110.7	84.7	161.6	12.0	33.3	5.2	7.5	139.3	1,164.8
1971 Total	62.4	173.5	307.5	100.6	84.5	149.8	10.4	26.4	4.7	6.0	134.4	1,060.2

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1972
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PRODUCTION AU CANADA, 1972

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Canada	
					thousand dollars milliers de dollars					
Service revenue	1,593	1,060	27	13	231	268	208	9	3,409	Revenu des services
Other income	95	164	1	11	168	78	1	10	528	Autres revenus
Sub-total	1,688	1,224	28	24	399	346	209	19	3,937	Sous-total
<u>Sales of Products and Supplies</u>										<u>Ventes de produits et d'approvisionnement</u>
Livestock	16,101	8,991	-	670	-	139	1,073	-	26,974	Bestiaux
Lumber and pulpwood	207	13	-	310	13,044	-	-	-	13,574	Bois brut et bois de pulpe
Other	75	844	-	251	540	152	-	-	1,862	Autres
Sub-total	16,383	9,848	-	1,231	13,584	291	1,073	-	42,410	Sous-total
Total Volume of business	18,071	11,072	28	1,255	13,983	637	1,282	19	46,347	Chiffre d'affaires total
1971 total	19,017	6,860	23	1,346	14,878	508	648	8	43,288	Total 1971

TABLE 7 - BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1972
TABLEAU 7 - BILAN DES COOPERATIVES DE PRODUCTION AU CANADA, 1972

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Canada	
<u>Assets</u>										<u>Actif</u>
Cash	476	710	7	48	681	41	1	2	1,966	En caisse
Receivables	9,423	2,608	2	19	1,301	42	25	6	13,426	Comptes à recevoir
Inventories	1,494	3,293	7	9	1,978	82	1	-	6,864	Inventaires
Other current	19	31	-	5	181	9	5	-	250	Autre réalisable
Property, equipment	2,442	3,529	1	111	2,661	123	80	2	8,949	Propriété, équip.
Investments	1,621	257	2	89	1,462	31	8	-	3,470	Placements
Other assets	49	5	-	5	467	46	-	-	572	Autres actifs
Total	15,524	10,433	19	286	8,731	374	120	10	35,497	Total
<u>Liabilities to the Public</u>										<u>Dettes dues au public</u>
Short-term loans	10,569	3,800	3	6	891	66	20	-	15,355	Emprunts, court terme
Accounts payable	461	1,197	1	15	703	11	2	-	2,390	Comptes payables
Other current	880	786	-	1	553	5	14	-	2,239	Autres, court terme
Long-term loans	2,013	570	-	32	2,810	99	-	-	5,524	Emprunts, long terme
Sub-total	13,923	6,353	4	54	4,957	181	36	-	25,508	Sous-total
<u>Member's Equity</u>										<u>Capital effectif des sociétaires</u>
Member's loans	100	2,301	-	31	757	9	-	-	3,198	Emprunts, sociétaires
Patronage loans	5	18	-	-	6	1	-	-	30	Ristournes prêtées
Share capital	1,544	1,073	2	47	1,579	47	-	3	4,295	Capital social
Reserves	186	150	5	8	996	68	119	1	1,533	Réserves
Surplus	(234)	538	8	146	436	68	(35)	6	933	Surplus
Sub-total	1,601	4,080	15	232	3,774	193	84	10	9,989	Sous-total
Total	15,524	10,433	19	286	8,731	374	120	10	35,497	Total
1971 Total	13,528	9,967	18	365	8,509	346	134	9	32,876	Total 1971

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1972
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1972

	B.C. C.-B.	Alta. Alba.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada
	thousand dollars milliers de dollars									
<u>Assets</u>										
Cash	404	818	53	54	258	998	38	6	22	2,651
Receivables	406	502	9	44	624	1,629	12	3	-	3,229
Inventories	44	85	13	4	108	385	11	-	-	650
Other current	11	89	7	41	60	159	6	-	-	373
Property, equip.	1,636	75,832	956	2,630	2,573	11,726	470	10	637	96,470
Investments	1,167	2,622	57	23	3,303	2,003	3	30	-	9,208
Other assets	7	34	9	20	92	124	-	-	-	286
Total	3,675	79,982	1,104	2,816	7,018	17,024	540	49	659	112,867
<u>Liabilities to the public</u>										
Short-term loans	263	805	24	11	462	260	22	-	-	1,847
Accounts payable	557	659	24	9	444	816	86	2	9	2,606
Other current	1,248	102	22	16	2,320	450	76	2	3	4,239
Long-term loans	41	20,401	780	2,285	1,104	8,313	213	-	286	33,423
Sub-total	2,109	21,967	850	2,321	4,330	9,839	397	4	298	42,115
<u>Members' Equity</u>										
Members' loans	2	500	169	20	220	161	80	-	1	1,153
Patronage loans	1	223	6	42	33	59	-	-	-	364
Share capital	768	1,867	135	272	730	4,166	39	11	345	8,333
Reserves	102	54,883	11	93	1,915	2,939	20	28	5	59,996
Surplus	693	542	(67)	68	(210)	(140)	4	6	10	906
Sub-total	1,566	58,015	254	495	2,688	7,185	143	45	361	70,752
Total	3,675	79,982	1,104	2,816	7,018	17,024	540	49	659	112,867
1971 total	42,187	80,016	2,028	2,982	10,327	13,173	379	48	493	151,633

Dettes dues au public
Emprunts, court terme
Comptes payables
Autre, court terme
Emprunts, long terme

Capital effectif des
sociétaires
Emprunts, court terme
Ristournes prêtées
Capital social
Réserves
Surplus

Sous-total

Total

Total 1971

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1970 TO 1972
TABLEAU 12 - VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1970 À 1972

	1972	1971 ^{a/}	1970	
		million dollars millions de dollars		
Marketings				Produits Agricoles
Dairy products	92.5	83.2	65.5	Produits laitiers
Fruits & vegetables	5.5	6.5	6.7	Fruits et légumes
Grains & seeds	17.7	20.9	13.3	Céréales et semences
Livestock	105.4	88.2	95.2	Bestiaux
Poultry & eggs	32.4	25.8	23.4	Volailles et oeufs
Fish	26.3	22.6	20.8	Poissons
Sub-total	279.8	247.2	224.9	Sous-total
Supplies				Approvisionnement
Food products	160.7	138.8	127.1	Produits alimentaires
Feed	108.2	102.0	89.9	Aliments du bétail
Fertilizer, spray	29.1	24.4	19.1	Engrais, anti-par.
Clothing, home f.	14.1	12.5	9.9	Vêtements et ameublements
Hardware & machinery	68.3	52.0	46.5	Machinerie et quincaillerie
Building material	42.2	31.3	25.6	Matériaux (construction)
Petroleum	94.0	82.9	71.6	Pétrole
Miscellaneous	41.2	29.9	14.5	Divers
Sub-total	557.8	473.8	404.2	Sous-total
Total	837.6	721.0	630.1	Total
a/ Revised				

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1970 TO 1972
TABLEAU 13 - BILAN DES COOPERATIVES DE GROS AU CANADA, 1970 A 1972

	1972	1971	1970
	million dollars millions de dollars		
<u>Assets</u>			<u>Actif</u>
Cash	.8	.8	En caisse
Receivables	80.7	69.8	Comptes à recevoir
Inventories	62.8	56.5	Inventaires
Other current	3.7	3.8	Autre réalisable
Property, equipment	72.4	74.8	Propriété, équipement
Investments	29.6	30.3	Placements
Other assets	4.9	2.4	Autres actifs
Total	254.9	238.4	Total
<u>Liabilities to the public</u>			<u>Dettes dues au public</u>
Short-term loans	29.1	36.9	Emprunts, court terme
Accounts payable	42.1	35.7	Comptes payables
Other current	2.1	1.5	Autres, court terme
Long-term loans	92.7	86.7	Emprunts, long terme
Sub-total	166.0	160.8	Sous-total
<u>Members' Equity</u>			<u>Capital effectif des sociétaires</u>
Members' loans	1.2	1.1	Emprunts, sociétaires
Patronage loans	1.8	1.6	Ristournes prêtées
Share capital	58.6	54.7	Capital social
Reserves	18.3	15.3	Réserves
Surplus	9.0	4.9	Surplus
Sub-total	88.9	77.6	Sous-total
Total	254.9	238.4	Total

APPENDIX A - NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1972
 ANNEXE A - NOMBRE PAR TYPES DE COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1972

Types	B.C. Alta. C.-B. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Types
Marketing												
Dairy	3	4	1	5	23	26	3	5	2	-	72	De Vente
Fruits & vegetables	22	1	1	1	6	6	4	6	1	-	48	Laitières
Grains & seeds	-	1	1	2	6	-	-	1	-	-	12	Fruits et légumes
Livestock	1	17	2	-	4	1	-	2	-	1	27	Céréales et semences
Poultry & eggs	1	1	-	-	-	5	-	1	-	-	10	Bétail
Honey	-	1	-	1	1	1	-	-	2	-	4	Volailles et oeufs
Other	2	1	3	-	-	9	-	3	-	2	20	Miel
												Autres
Sub-total	29	26	8	9	40	48	7	18	3	2	193	Sous-total
Purchasing												
Food	19	36	19	9	17	85	21	40	7	-	283	D'achat
Mixed	10	33	137	46	22	72	8	15	4	-	347	Produits alimentaires
Feed mill	6	1	-	1	14	71	1	3	-	-	97	Mixtes
Petroleum	3	9	65	6	3	3	-	1	-	-	90	Meuneries
Student supplies	-	-	-	-	-	25	-	-	-	-	25	Pétrole
Other	8	7	7	3	5	29	3	3	-	1	69	Fournitures scolaires
												Autres
Sub-total	46	86	228	65	61	285	33	62	11	33	911	Sous-total
Mixed Mktg. & Purch.	-	-	-	-	4	7	2	1	-	2	16	Mixtes de V. et d'A.
Total	75	112	236	74	105	340	42	81	14	37	1,120	Total

APPENDIX B- NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1972
 ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1972

Types	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Canada	Types
					nombre					
Artificial Insemination	6	16	4	-	-	19	1	-	46	Insémination artificielle
Grazing	9	109	-	-	1	5	5	2	131	Pâturages
Fooder	-	16	-	-	-	-	-	-	16	Fourrages
Feeder	46	27	-	-	-	1	-	-	74	Engraisseurs
Farm	3	15	-	2	-	3	-	-	23	Fermes
Machinery	2	12	-	-	1	-	-	-	15	Machineries
Wood-cutting	-	-	-	1	38	-	-	-	39	Chantiers
Other	4	5	-	1	1	-	2	-	13	Autres
Total	70	200	4	4	41	28	8	2	357	Total

APPENDIX C- NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1972
 ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1972

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
					number nombre						
Electricity	-	380	1	-	-	-	-	-	-	381	Electricité
Cold Storage	1	-	-	-	3	2	-	-	-	6	Entrepôts frigo.
Seed Cleaning	1	52	4	1	1	1	-	-	-	60	Cribbage de semences
Medical	1	-	4	-	1	4	-	1	-	11	Medicales
Transportation	7	1	-	3	7	9	-	-	-	27	Transport
Water Works	2	6	-	1	-	28	-	5	-	42	Aqueduc
Housing	1	5	3	2	7	11	5	-	3	37	Habitation
Other	3	29	11	2	6	44	-	2	1	98	Autres
Total	16	473	23	9	25	99	5	8	4	662	Total

APPENDIX D - DIRECT CHARGE CO-OPERATIVES ,1972
ANNEXE D - LES COOPERATIVES A PRIX COUTANT, 1972

	Number of co-operatives	Number of members	Food sales	Other sales	Total sales	Services charges	Gross trading margin	Total assets
	Nombre de cooperatives	Nombre de membres	Ventes alimentaires	Autres ventes	Ventes totales	Coûts de service	Marge brut	Actifs totals
			thousand dollars milliers de dollars					
British Columbia	1	2,328	1,156	-	1,156	63	35	538
Ontario	6	3,573	5,531	162	5,693	405	136	735
New Brunswick	2	1,400	2,411	605	3,016	154	76	284
Nova Scotia	12	7,927	9,921	451	10,372	596	259	1,914
Newfoundland	4	3,682	5,188	461	5,649	305	78	1,092
Total	25	18,910	24,207	1,679	25,886	1,523	584	4,563
								Total

Colombie-Britannique
Ontario
Nouveau-Brunswick
Nouvelle-Ecosse
Terre-Neuve

CO-OPERATION IN CANADA

LA COOPÉRATION AU CANADA

1973

DA 22

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Agriculture
Canada



CO-OPERATION IN CANADA

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J.M. Sullivan

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PREFACE

This statistical¹ report on co-operatives in Canada was prepared by the Economics Branch from data collected from individual co-operatives for fiscal years ending in any month in 1973. Assistance was provided by provincial governments, co-operative unions and wholesale co-operatives. Their continued assistance is appreciated.

This edition is one of an annual series that began in 1934.

For this report, co-operatives are divided into five groups: marketing and purchasing; production; fishermen's; service and wholesale. Data for the first four groups (local co-operatives) are presented on both an aggregate and individual basis. Data for wholesales are presented separately because their sales figures largely duplicate those of local co-operatives.

The report does not include activities of insurance, recreational, financial (credit unions), Arctic and Indian co-operatives. Credit union activities are summarized by Statistics Canada, while the federal Department of Indian and Northern Affairs reports on Indian and Arctic co-operatives.

SUMMARY

Business volume of Canadian co-operatives soared to a record \$3,565 million in 1973, a year of worldwide commodity shortages, escalating demand and skyrocketing prices. The gain was \$773 million or 28 percent, compared to 17 percent the previous year. Much of the increase resulted from higher prices rather than higher volumes.

Grain marketings, spurred on by booming export markets, accounted for about two-fifths (\$300 million) of the overall gain in co-operative revenue. Other product marketings, however, rose at a lesser rate. The result was that the rate of gain in supply sales (30 percent) exceeded the rate of gain in total farm product marketings (23 percent)². On a regional basis,

- 1 For information on history, organization and types of co-operatives in Canada, readers should consult Publication No. 1119, "Co-operatives in Canada", available from Information Division, Agriculture Canada, Ottawa, K1A 0C5.
- 2 "Marketings" are sales of farm produce by co-operatives on behalf of producer-members. "Supply sales" are sales by co-operatives to members.

AVANT-PROPOS

Ce rapport statistique¹ de l'activité des coopératives au Canada a été rédigé à partir de données recueillies auprès des coopératives par la Direction de l'économie pour les années fiscales finissant en n'importe quel mois en 1973. Ceci a été fait avec le concours des gouvernements provinciaux, des unions de coopératives et de coopératives de commerce de gros. Nous remercions tous les intéressés de leur collaboration soutenue.

Ceci est un résumé annuel de l'activité commerciale des coopératives, le premier remontant à 1934.

Les coopératives se divisent en cinq groupes de base dans le présent rapport: celles qui se spécialisent dans l'achat et la vente, la production, les pêches, les services et le commerce de gros. Les données relatives aux quatre premiers groupes (coopératives locales) sont présentées globalement et par groupes. Celles des coopératives de commerce de gros sont présentées séparément parce que leur chiffre de vente est essentiellement la répétition des ventes faites par les coopératives locales.

Le présent rapport ne fait pas état de l'activité des coopératives d'assurance, de récréation, de finance (caisses populaires), de l'Arctique, ni des Indiens. Statistique Canada publie un rapport sur l'activité des caisses populaires, et le ministère des Affaires indiennes et du Nord canadien en publie un autre sur celle des coopératives de l'Arctique et des Indiens.

RESUME

Le chiffre d'affaires des coopératives canadiennes s'est élevé à 3,565 millions de dollars, un sommet, et ce au cours d'une année marquée par une pénurie mondiale de certains produits, par une demande rapidement croissante et par des prix montant en flèche. En valeur absolue, le gain s'élève à 773 millions de dollars, soit 28% comparé à celui de l'année précédente qui était de 17%. Evidemment, une grosse part de ce gain provient de la hausse des prix plutôt que d'une augmentation de volume.

Les transactions en grains, jouissant d'un accroissement des marchés à l'exportation, représentent environ deux cinquièmes, soit près de 300 millions de dollars, du gain total du revenu des coopératives. D'autre part, les transactions intéressant d'autres produits se sont accrues à un taux plus modéré. Ceci fait que le taux du gain des ventes de fournitures (30%) a dépassé le taux du gain des ventes totales de produits agricoles (23%).² Sur une base

- 1 Pour de plus amples détails sur l'histoire, l'organisation et les types de coopératives au Canada, consultez la publication no 1119, "Coopératives au Canada", disponible de la Division de l'information, Agriculture Canada, Ottawa, K1A 0C5
- 2 Les "ventes" sont des ventes de produits de fermes par les coopératives pour les membres producteurs. Les "ventes de fournitures" sont des ventes par les coopératives aux membres.

British Columbia and the Eastern provinces (Ontario, Quebec, Maritimes) provided most of the thrust in supply sales which were up 35 percent compared to an increase of 15 percent in marketings. The situation was reversed in the Prairies where marketings increased by 37 percent and supply sales by 23 percent. Service revenue and other income rose 22 percent during the year.

Total co-operative assets expanded by \$170 million or 13 percent in the year. The additional revenue generated by more prosperous business conditions flowed mainly into inventories, receivables, property and equipment and, to a lesser extent, investments. Liabilities to the public, largely short-term, contributed \$98 million while the remainder of the increase came from members' equity, mostly from reserves and surplus. The number of reporting associations rose slightly during the year with the incorporation of some new service co-operatives in Alberta and Quebec offsetting the downward trend in numbers in most of the other provinces. Membership rose by almost 100,000 with large gains in British Columbia and Quebec. In British Columbia there was a great expansion in health insurance coverage, while in Quebec several new service co-operatives were established and there was a growing membership in student supply and food co-operatives.

MARKETING AND PURCHASING CO-OPERATIVES

In 1973 there was a pronounced increase in the economic boom that began in 1971. While in 1972 business revenue of the marketing and purchasing co-operatives rose by what then seemed to be an astounding 18 percent, the gain in 1973 was 28 percent, or \$749 million to a level of \$3.42 billion. All provinces and all revenue categories shared in the upsurge. Saskatchewan exceeded the billion dollar mark for the first time.

A new organization was added to the Inter-provincial group with the establishment of Westland Co-operatives, a new concept in co-operative retailing for the Prairie Provinces. Westland was incorporated federally under the Canada Co-operative Associations Act in 1972 following several years of planning. Its aim is centralized direction of operations for a large number of retail outlets while ensuring democratic control by members. Five retail co-operatives and a branch store of Federated Co-operatives formed the starting nucleus, which is to be expanded by further amalgamations with individual co-operatives.

régionale, la Colombie-Britannique et les provinces de l'Est ont apporté une contribution majeure à l'accroissement des ventes de fournitures, soit 35% à comparer à un relativement modeste gain de 15% dans les transactions. Dans les Prairies, la situation a été à peu près l'inverse, soit un fort accroissement de 37% des transactions qui n'a été que partiellement rétribué par un gain de 23% des ventes de fournitures. Les revenus dus aux services et à d'autres activités ont ensemble enregistré un gain de 22% au cours de l'année.

L'actif total des coopératives a augmenté de 170 millions de dollars, soit 13% par rapport à l'année précédente. L'accroissement des revenus occasionné par les conditions plus prospères du marché a été dirigé surtout vers les inventaires, les effets à recevoir, les biens immobiliers et, dans une proportion moindre, vers des investissements. Les engagements publics figurent pour 98 millions de dollars tandis que le reste des accroissements représente surtout les obligations à l'égard des membres résultant en particulier des réserves et des surplus. Le nombre des associations faisant rapport a quelque peu augmenté au cours de l'année par suite de l'incorporation de nouvelles coopératives de services dans l'Alberta et au Québec, ce qui a compensé la tendance à la diminution dans la plupart des autres provinces. Le nombre de coopérateurs a augmenté de près de 100,000 membres, grâce à de fortes augmentations en Colombie-Britannique et au Québec. Dans la première province, il y a eu une forte expansion des assurances médicales, tandis qu'au Québec la situation reflète l'incorporation de nouveaux services coopératifs et un accroissement des affiliations aux coopératives de fournitures aux étudiants et aux coopératives d'alimentation.

COOPERATIVES D'ACHAT ET DE VENTE

L'année 1973 a vu se poursuivre, en mieux, les conditions favorables qui se sont manifestées depuis 1971. En 1972, le chiffre d'affaires des coopératives de vente et d'achat s'était accru de 18%, ce qui avait paru très étonnant. En 1973, le gain atteint 28%, soit 749 millions de dollars, pour s'élever à 3 milliards 420 millions de dollars. Toutes les provinces et toutes les catégories de revenus ont participé à l'augmentation. Pour la première fois, le volume dans la Saskatchewan a dépassé le milliard de dollar.

Une nouvelle coopérative s'est jointe au groupe interprovincial: il s'agit de la Westland Co-operative qui introduit un nouveau concept dans la vente au détail dans les provinces des Prairies. Cette coopérative a été enregistrée en 1972 à l'échelon fédéral, suivant les dispositions de la Loi sur les associations coopératives au Canada, après plusieurs années de planification. Elle cherche à centraliser la direction des opérations pour un grand nombre de points de vente au détail tout en assurant un contrôle démocratique exercé par les membres. Le noyau d'origine comprenait cinq coopératives de détail plus une succursale des Coopératives fédérées et l'ensemble se complètera par d'autres absorptions de coopératives existantes.

Farm Product Marketings

Marketings by marketing and purchasing co-operatives rose by \$468 million, or 27 percent, slightly exceeding the rise in total farm cash receipts (25 percent). Dairy revenue rose by almost eight percent, to \$514 million, in line with the general dairy trend of lower production but higher prices. Dairy co-operatives in British Columbia, Alberta and Nova Scotia had the greatest percentage increases in sales during the year. Fruit and vegetable returns rose by about 20 percent, with some good crops in British Columbia and Nova Scotia. This was at a time of generally low production and consequent higher prices in most countries.

Livestock revenues jumped by 29 percent in 1973, with unusually high prices for hogs and cattle. Livestock returns plummeted in Nova Scotia, however, on the closing of Nova Scotia Co-operative Abattoir. Poultry and egg co-operatives benefitted from rising poultry meat consumption and higher prices for both poultry and eggs. Extra volume was generated in Manitoba and Nova Scotia with the acquisition of additional marketing operations and facilities from outside interests. Additional operations were also opened in Ontario. Egg prices came under the control of the Canadian Egg Marketing Agency beginning in June 1973.

Miscellaneous marketings rose by about two-thirds during the year. Honey, wool, furs and maple products all benefitted from higher prices, while tobacco and forest products suffered declines.

Sales of Supplies

Supply sales by marketing and purchasing co-operativestopped the billion dollar mark for the first time in 1973. Machinery, feed, and fertilizer led the way with increases of 50, 48 and 42 percent, respectively.

Machinery vendors experienced a second consecutive year in which shortage of supply was about the only limitation on volume. High prices for farm commodities gave sometimes hard-pressed producers extra money to upgrade or replace outmoded and depreciated machinery. This was also the year that Canadian Co-operative Implements Limited opened its new manufacturing plant in Winnipeg.

Commercialisation des produits agricoles

La commercialisation par les coopératives de vente et d'achat a augmenté de 468 millions de dollars, soit 27%, dépassant de très peu la hausse des recettes agricoles en espèces qui a été de 25%. Le revenu des produits laitiers s'est élevé de près de 8% pour atteindre 514 millions de dollars, ce qui correspond bien à l'évolution générale de la situation laitière qui tend vers une réduction de la production et une augmentation des prix. Au cours de l'année à l'étude, les coopératives laitières de la Colombie-Britannique, de l'Alberta et de la Nouvelle-Ecosse ont enregistré la plus forte participation aux marchés existants. Les revenus des coopératives fruitières et maraîchères ont augmenté d'environ 20%, la Colombie-Britannique et la Nouvelle-Ecosse ayant bénéficié d'une bonne récolte. Dans la plupart des pays la production a diminué et en conséquence les prix ont monté.

Le revenu attribuable au bétail s'est gonflé jusqu'à 29% en 1973, grâce à la hausse des prix des porcs et des bovins. Les revenus du bétail ont cependant fortement fléchi par suite de la fermeture de l'Abattoir coopératif de la Nouvelle-Ecosse. Les coopératives avicoles ont bénéficié d'une augmentation de la consommation de volaille, donc de meilleurs prix pour la chair et les oeufs. Au Manitoba et en Nouvelle-Ecosse le volume s'est particulièrement accru par suite de l'acquisition des installations et de la clientèle de firmes privées. En Ontario, de nouvelles coopératives ont vu le jour. A partir de juin 1973, le prix des oeufs a été établi par l'Office canadien de commercialisation des oeufs (OCCO).

Les ventes diverses ont augmenté d'environ deux tiers pendant l'année. Le miel, les produits de l'érable, la laine et les fourrures ont connu des prix plus élevés tandis que le tabac et les produits forestiers ont subi une détérioration du marché.

Ventes de fournitures

Les ventes de fournitures par les coopératives d'achat et de vente au cours de l'année 1973 ont, pour la première fois, dépassé le milliard de dollars. Se sont particulièrement distinguées: les ventes de machines, d'aliments du bétail et d'engrais qui ont augmenté respectivement de 50, 48 et 42%.

Pour la seconde année consécutive, les concessionnaires de machines ont connu une situation où la seule limite des ventes, sur un marché agricole en plein essor, a été déterminée par le manque de matériel; certains agriculteurs ont profité des hauts prix pour améliorer et remplacer des machines agricoles vieillies et amorties. C'est aussi la même année que la Coopérative canadienne des machines agricoles Ltée a ouvert ses installations modernes de Winnipeg.

Feed sales were sharply higher in Eastern Canada and British Columbia. This included greater physical volume (home grown crops were down somewhat in these areas) and almost doubled prices brought on by world market conditions. Indeed sales values would have been even higher had it not been for a lot of selling under advance commitments at lower prices. Feed volume in the Interprovincial sector multiplied with co-operative acquisition of a large feed milling company. Fertilizer sales soared in response to unprecedented demand from farmers striving to bolster production in the face of worldwide food shortages. Sales for the remaining categories rose at rates ranging from 14 percent to 35 percent in response to higher demand at a time of inflating prices.

Financial Structure

Assets of the marketing and purchasing co-operatives increased by \$138 million, or almost 12 percent, during the year. Most of the increase (\$100 million) occurred in receivables and inventories which rose in tandem with higher sales. Cash assets were almost unchanged. Normally, better business conditions would mean higher cash balances and for some co-operatives this was the case. But, for others, increased cash returns had to be used to pay for inventories at much higher prices than the stocks they replaced. The value of property and equipment increased significantly only in Quebec (where numerous individual co-operatives expanded their facilities) and the Interprovincial group (with the above-mentioned completion of a farm machinery plant, acquisition of a feed milling company and establishment of a new co-operative). Liabilities to the public and members' equity expanded at an almost identical rate so that their shares of total assets remained unchanged at 55 and 45 percent. Most of the increase in liabilities was in short-term loans and accounts payable, which corresponds to the nature of the increase in assets.

PRODUCTION CO-OPERATIVES

Business volume of production co-operatives increased by \$9 million, or about 19 percent in 1973, with Alberta accounting for four-fifths of the gain. Livestock marketings by feeder co-operatives rose by 27 percent in Alberta and 18 percent in Saskatchewan. Service revenue of the production co-operatives more than doubled mainly because of gains by Western feeders and artificial insemination associations. Lumber and pulpwood sales in Quebec were almost unchanged.

Assets rose by almost \$5 million to \$40 million. Most of the additions were financed by liabilities to the public. There was one less association, while reported membership dropped by about 4,000.

Les ventes d'aliments du bétail ont enregistré une forte augmentation en Colombie-Britannique et dans les provinces de l'Est, ce qui correspond à une augmentation réelle du volume, à une diminution des récoltes sur place des éleveurs et à des prix presque le double résultant des conditions du marché mondial. En fait, la valeur des ventes aurait encore été plus grande si nombre de coopératives n'avaient vendu sous les prix du marché par suite d'engagements préalables. Dans le secteur interprovincial, le volume des aliments du bétail s'est accru par l'acquisition coopérative d'une grosse meunerie. Les ventes d'engrais ont accru pour satisfaire une demande sans précédent, des agriculteurs s'efforçant d'augmenter leur production en réponse à la pénurie mondiale d'aliments. Les autres catégories de ventes ont augmenté de 14 à 35% pour répondre à une demande accrue à des prix fortement gonflés.

Structure financière

L'actif des coopératives de vente et d'achat s'est accru de 138 millions de dollars, soit 12%, au cours de l'année à l'étude. La plus grande partie de cet accroissement (100 millions) s'est réalisée dans les effets à recevoir et les inventaires qui se sont élevés en même temps que les ventes. L'actif en espèces a été pratiquement inchangé. Normalement, de meilleures conditions de marché correspondent à des soldes en espèces plus élevés, et ce fut le cas pour quelques coopératives. Mais pour d'autres, les accroissements de recettes ont dû être consacrés au paiement des inventaires à des prix beaucoup plus élevés que les stocks qu'ils remplaçaient. La valeur en biens immobiliers et en matériel n'a augmenté que modérément dans la plupart des provinces, sauf au Québec où de nombreuses coopératives ont agrandi leurs installations. Il en fut de même dans le groupe interprovincial où, comme on l'a dit plus haut, se sont inscrits l'achèvement d'une usine de fabrication de machines agricoles, l'acquisition d'une meunerie et la création d'une nouvelle coopérative. Le passif en fonds publics et les parts des membres se sont développés à peu près au même rythme, de sorte que leurs pourcentages par rapport à l'ensemble des actifs sont restés inchangés, soit 55 et 45% respectivement. La plus grande part des engagements du passif était constituée de prêts à court terme et de comptes à payer correspondant à la nature du gonglement de l'actif.

COOPERATIVES DE PRODUCTION

Le chiffre d'affaires des coopératives de production a grimpé de 9 millions de dollars, soit environ 19%, l'Alberta assurant les quatre cinquièmes de ce gain. Les ventes de bétail par les coopératives d'éleveurs ont augmenté de 27% en Alberta et 18% en Saskatchewan. Les engraisseurs de l'Ouest et les associations d'insémination artificielle ont contribué pour la plus grande part aux rentrées des services fournis par les coopératives de production, rentrées qui ont plus que doublé en 1973. Les ventes de sciages et de bois à pâte au Québec sont restées à peu près inchangées.

Un actif de 40 millions de dollars représente une hausse de près de 5 millions. La plupart des ajouts ont été financés par des emprunts auprès du public. Le nombre des associations a baissé de 1 tandis que celui des membres a tombé de 4,000 environ.

FISHING CO-OPERATIVES

Revenue in this group rose for the second consecutive year with all provinces contributing to the increase. The gain was \$6.5 million, or 16 percent. Most of the increase was due to higher prices caused by a shortage of fish and fish substitutes in various parts of the world.

Assets expanded by \$6.1 million or 30 percent. Most of the increase went into receivables and inventory and was financed by liabilities to the public. The number of associations rose by three, while membership decreased slightly.

SERVICE CO-OPERATIVES

Business activity of the service co-operatives reached \$47 million, an advance of \$8.9 million, or 23 percent. British Columbia, Alberta, Quebec and Ontario recorded the greatest increases. Volume in British Columbia soared for a second consecutive year on the popularity of its co-operative dental insurance program, which has attracted thousands of new members. Quebec revenues rose with the first-year operation of a number of housing co-operatives and a wide variety of others in such service fields as restaurants and cafeterias, janitorial, funeral, publications and printing, newsstands, and telephones. Contributing to the uptrend in Alberta were rural electric, gas utilities and seed cleaning. In Ontario, medical insurance, transportation and housing led the way. Service co-operative assets expanded by \$21 million, or 18 percent, mainly in gas utilities and housing. Both the number of associations and reported membership rose substantially.

WHOLESALES

Business revenues of the wholesales jumped by 25 percent in 1973, close to the pace set by the local co-operatives that they deal with. Volume, at \$1,043 million, exceeded the billion dollar mark for the first time. While marketings rose by 12 percent, supply sales increased by a remarkable 31 percent. Inflation was an important factor in sales increases, accounting for a third or more for some products.

COOPERATIVES DE PECHEURS

Ce groupe a connu une seconde année consécutive de rentrées croissantes, avec participation de toutes les provinces. Le gain a été de 6.5 millions de dollars, soit 16%. La plus grande partie a résulté de la hausse des prix attribuables à une pénurie mondiale de poisson et de produits de remplacement.

L'actif a augmenté de 6.1 millions de dollars, soit 30%; la plus grande partie de cet accroissement a pris la forme d'effets à recevoir et de postes d'inventaire financés par des emprunts auprès du public. Le nombre d'associations a augmenté de trois tandis que celui des membres a baissé légèrement.

COOPERATIVES DE SERVICE

Le chiffre d'affaires des coopératives de service a atteint le niveau de 47 millions de dollars, soit 8.9 millions, ou 23%. Les accroissements les plus marqués se sont produits en Colombie-Britannique, en Alberta, au Québec et en Ontario. En Colombie-Britannique, le volume a augmenté pour la seconde année consécutive grâce au programme d'assurance dentaire qui a la faveur du public et a attiré beaucoup de nouveaux membres. Au Québec, les rentrées ont augmenté parce que 1973 était la première année pour laquelle plusieurs coopératives de construction d'habitations présentaient un rapport, ainsi d'ailleurs qu'une grande variété d'autres associations telles que les restaurants et cafétérias, des services d'entretien, des pompes funèbres, les publications et l'imprimerie, les kiosques à journaux et le téléphone. Plusieurs types de coopératives ont contribué à la tendance ascendante telles celles d'électricité rurale, de distribution de gaz et de nettoyage de semences dans l'Alberta surtout et celles s'occupant d'assurances médicales, de transports et de construction d'habitations dans l'Ontario. L'actif des coopératives de service s'est accru de 21 millions de dollars, soit 18%, surtout dans les catégories de distribution de gaz et de construction d'habitations. Le nombre des associations faisant rapport et l'effectif de leurs membres ont beaucoup augmenté.

COMMERCE DE GROS

Les rentrées des coopératives de commerce de gros se sont élevées au taux de 25% en 1973, rythme à peu près identique à celui des coopératives locales avec qui elles font des affaires. Pour la première fois, le volume a franchi le seuil du milliard de dollars avec un chiffre de un milliard quarante trois millions de dollars. Tandis que les ventes ont augmenté au taux favorable de 12%, les ventes de fournitures se sont gonflées au rythme de 31%. L'inflation est cause des augmentations signalées, dans une proportion d'un tiers pour certains produits.

Feed sales soared by \$67 million, or 62 percent, more than one-third of the total increase in supply volume. This occurred because of the accelerated demands of Eastern livestock feeders caught with lower grain supplies in their areas. Fertilizer sales doubled their increase of the previous year, but despite a continuing expansion of facilities, wholesales were pushed to the limit in meeting demand. Hardware, machinery and building material continued in exceptionally strong demand, which could not be fully met because of bottlenecks and scarcities in the chain of supply. Food, clothing, petroleum and miscellaneous revenue all rose with the increase in economic activity. Food prices escalated markedly.

All of the product marketings were up except for fruits and vegetables where the co-operative share of handlings declined by about 10 percent. Grain revenue was up because of higher prices although tonnage was lower. Livestock sales climbed with greater physical volume and higher prices in Ontario and the Maritimes, while meat-packing volume eased somewhat in Quebec because of a contraction of plant capacity. Poultry operations had an excellent year with high demand and a favorable business climate. Dairy sales rose by about five percent with exports to the United States offsetting declining shipments to the United Kingdom. Fish marketings were up by 20 percent, reflecting stronger world markets. Assets of the wholesales rose by 17 percent in 1973 mostly in receivables and inventories. They were financed by members' equity and short-term liabilities.

Selected Statistics

Appendices A to C include numbers by type of marketing and purchasing, production and service co-operatives. Appendix D shows the distribution of marketing and purchasing co-operatives by volume of sales.

Note Regarding Tables

The sums of component items in the tables may not equal totals because of rounding.

Les ventes d'aliments du bétail ont monté en flèche, réalisant un gain de 67 millions de dollars, ou 62%, soit plus du tiers de l'accroissement total du volume des fournitures. Les grossistes ont eu fort à faire pour satisfaire les engraisseurs de l'Est qui étaient aux prises avec une diminution de la production des grains de provende dans leur région. L'augmentation des ventes d'engrais a plus que doublé par rapport à l'augmentation de l'année précédente et, en dépit d'une constante expansion de leurs installations, les grossistes ont difficilement satisfait la demande. Celle-ci fut particulièrement forte en quincaillerie, en machines et en matériaux de construction et on n'a pu y pourvoir par suite des contractions et des pénuries affectant la chaîne des approvisionnements. Les aliments, les vêtements, le pétrole et les produits divers ont suivi l'activité économique. Les aliments étaient particulièrement sujets à l'escalade des prix.

Toutes les ventes de produits ont augmenté, sauf les fruits et légumes où la manutention coopérative a diminué de 10%. La part des grains a augmenté grâce à la hausse des prix malgré une diminution de tonnage. Les ventes de bétail ont augmenté en quantité et en prix dans l'Ontario et dans les provinces Maritimes tandis que le volume se relâchait quelque peu au Québec par suite d'une contraction de la capacité des installations. L'aviculture a connu une excellente année: forte demande et conditions économiques favorables. Les ventes de produits laitiers ont augmenté d'environ 5%, les exportations vers les Etats-Unis prenant la place des envois vers la Grande-Bretagne. Les ventes de poissons ont aussi augmenté de 20% grâce aux conditions meilleures du marché mondial. L'actif des maisons de gros a augmenté de 17% en 1973, surtout en effets à recevoir et en valeur d'inventaires financés par les participations de membres et par des engagements à court terme.

Statistiques diverses

Les annexes A à C comprennent, par type, un certain nombre de coopératives d'achat et de vente, de production et de services. L'annexe D est un tableau de la répartition des coopératives de vente et d'achat classées suivant le volume des ventes.

Note sur les tableaux

La somme des divers postes repris dans les tableaux peut différer des totaux, les chiffres ayant été arrondis.

TABLE 1 - SUMMARY CO-OPERATIVES REPORTING IN CANADA, 1973
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1973

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
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TABLE 2 - VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1973
TABLEAU 2 - CHIFFRES D'AFFAIRES DES COOPERATIVES DECLARANTES AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
<u>Product Marketings</u>												
Dairy Products	88.4	54.8	34.6	16.9	50.1	212.0	8.1	45.1	4.0	-	-	514.0
Fruits & Vegetables	35.8	1.3	1.5	-	4.9	6.7	1.3	6.1	1.1	-	-	58.6
Grains & Seeds	-	246.3	573.9	58.9	49.6	.3	.2	.1	-	-	178.5	1,107.8
Livestock	29.5	84.5	261.0	-	3.1	13.3	1.4	2.1	-	-	-	394.9
Poultry & Eggs	10.3	22.9	4.7	9.8	7.1	28.1	1.6	12.5	.1	1.6	-	98.6
Fish	14.0	.3	3.1	.9	1.3	6.4	3.5	8.4	3.2	1.2	-	42.2
Miscellaneous	1.7	8.2	1.8	3.2	1.9	23.8	-	6.6	-	-	1.0	48.5
Sub-total	179.7	418.3	880.7	89.8	118.0	290.6	16.0	81.0	8.4	2.8	179.5	2,264.8
<u>Supplies</u>												
Food Products	23.8	71.6	58.0	27.9	20.6	81.3	17.3	25.4	11.1	18.7	2.9	358.6
Feed	25.0	4.2	6.0	2.4	57.4	107.6	3.7	8.5	1.0	.8	20.6	237.0
Fertilizer, Spray	2.4	13.8	16.4	9.4	24.6	9.6	.5	1.4	.1	.1	10.8	89.1
Clothing, Home Furniture	4.4	7.3	9.9	4.9	1.4	2.8	1.2	.9	.4	2.3	.2	35.5
Hardware	6.9	14.4	18.3	6.7	21.3	26.5	3.2	2.8	.7	.6	1.1	102.5
Machinery	1.3	5.4	8.2	1.2	2.4	21.3	.5	.6	.3	-	37.1	78.3
Building Material	1.3	19.7	16.8	10.9	7.3	1.1	.5	.8	.3	-	.9	59.6
Petroleum	8.0	38.5	44.3	16.1	25.4	25.5	3.6	4.1	.5	1.0	1.6	168.6
Miscellaneous	2.6	14.1	9.6	4.4	9.2	10.5	.4	2.0	.9	1.2	3.3	58.3
Sub-total	75.6	189.0	187.5	84.1	169.6	286.1	30.9	46.3	15.3	24.7	78.5	1,187.4
<u>Total Sales</u>												
Service Revenue	255.3	607.3	1,068.2	173.8	287.6	576.7	46.9	127.3	23.7	27.5	258.1	3,452.2
Other Income	10.7	23.5	9.0	17.1	8.0	12.8	1.0	1.3	.1	.5	-	84.0
	1.9	3.2	9.3	3.6	1.8	6.5	.5	1.1	.2	-	.3	28.3
Total volume of business	267.9	634.0	1,086.5	194.5	297.4	596.0	48.4	129.7	24.0	28.0	258.4	3,564.5
1972 Total	220.6	498.3	803.5	147.9	249.3	510.0	41.0	100.6	20.1	23.3	176.6	2,791.5
												Total 1972

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1973
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
Assets												
Cash	3.0	12.5	8.8	4.0	3.3	15.3	1.2	1.2	.6	.9	5.3	56.0
Receivables	20.2	44.0	48.1	17.1	30.8	47.1	1.9	8.8	1.0	1.4	19.5	239.7
Inventories	19.9	91.0	177.9	47.9	28.5	51.5	3.8	8.8	1.9	2.5	78.2	512.0
Other Current	.9	1.4	3.6	.8	.6	3.7	.4	.4	.1	.2	2.4	14.4
Property, Equipment	38.2	153.2	105.4	37.8	35.5	76.1	6.2	15.4	3.5	4.3	52.1	527.7
Investments	4.8	23.2	42.2	14.8	6.8	37.4	3.7	4.4	.5	.2	2.2	140.1
Other Assets	.7	3.0	2.4	.4	.9	3.4	.1	2.1	-	-	.2	13.2
Total	87.8	328.3	388.4	122.8	106.3	234.5	17.3	41.0	7.6	9.5	159.7	1,503.2
Liabilities to the Public												
Short-term Loans	6.0	72.4	120.4	21.6	10.0	35.1	1.6	4.3	1.0	.7	49.1	322.1
Accounts Payable	24.6	30.5	37.9	22.0	22.6	35.5	1.8	7.7	1.0	2.9	21.7	208.3
Other Current	4.6	6.6	2.9	3.4	4.2	4.0	.5	1.0	-	.3	9.9	37.5
Long-term Loans	15.2	58.1	40.0	19.4	29.5	52.6	4.4	10.6	1.6	2.8	19.9	254.0
Sub-total	50.4	167.6	201.2	66.5	66.3	127.2	8.3	23.7	3.6	6.6	100.6	822.0
Members' Equity												
Members' Loans	15.9	8.6	13.5	7.6	4.7	1.1	.9	5.4	.6	.2	-	58.5
Patronage Loans	4.1	37.9	4.0	9.2	2.8	3.9	.2	2.3	.1	-	9.4	74.0
Share Capital	8.1	25.3	100.2	15.6	9.7	45.0	4.9	5.1	1.7	2.5	18.2	236.2
Reserves	4.5	63.8	24.8	14.3	16.9	43.7	1.4	3.0	.8	.6	31.4	205.3
Surplus	4.8	25.0	44.7	9.6	6.0	13.7	1.5	1.6	.7	(.4)	.1	107.3
Sub-total	37.4	160.7	187.2	56.3	40.0	107.3	9.0	17.3	4.0	2.9	59.1	681.2
Total	87.8	328.3	388.4	122.8	106.3	234.5	17.3	41.0	7.6	9.5	159.7	1,503.2
1972 Total	76.7	288.4	366.5	113.9	92.1	190.1	14.7	36.1	7.2	8.7	139.3	1,333.7
Total 1972												

TABLE 4 - VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1973
TABLEAU 4 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE VENTE ET D'ACHAT DECLARANTES AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
million dollars millions de dollars												
Product Marketings												
Dairy Products												
Fruits & Vegetables	88.4	54.8	34.6	16.9	50.1	212.0	8.1	45.1	4.0	-	-	514.0
Grains & Seeds	35.8	1.3	1.5	-	4.9	6.7	1.2	6.1	1.1	-	-	58.5
Livestock	-	246.3	572.7	58.6	49.6	.3	.2	.1	-	-	178.5	1,106.4
Poultry & Eggs	29.5	64.1	250.5	-	3.1	13.3	1.2	1.6	-	-	-	363.2
Miscellaneous	10.3	22.9	4.6	9.8	6.8	28.1	1.6	12.5	.1	1.6	-	98.3
	1.7	7.9	1.7	3.2	1.9	10.7	.1	7.2	-	.1	1.0	35.6
												Divers
Sub-total	165.7	397.2	865.7	88.6	116.4	271.1	12.5	72.7	5.2	1.7	179.5	2,176.1
												Sous-total
Supplies												
Food Products	23.8	71.6	57.9	27.9	20.7	81.2	16.5	25.2	11.1	18.7	2.9	357.4
Feed	25.0	4.1	5.9	2.3	57.4	107.6	3.6	8.5	1.0	.8	20.6	236.7
Fertilizer, Spray	2.4	13.7	16.4	9.4	24.5	9.6	.5	1.4	.1	.1	10.8	88.9
Clothing, Home Furniture	4.4	7.3	9.9	4.9	1.4	2.8	1.1	.8	.4	2.3	.2	35.5
Hardware	6.9	14.4	18.3	6.7	21.3	26.5	3.2	2.8	.7	.6	1.1	102.4
Machinery	1.2	5.4	8.1	1.2	2.4	21.2	.4	.5	-	-	37.1	77.6
Building Material	1.3	19.7	16.8	10.9	7.3	1.1	.4	.8	.2	-	.9	59.6
Petroleum	7.9	37.6	44.3	16.1	25.4	24.5	3.5	4.0	.4	.9	1.6	166.2
Miscellaneous	2.6	13.7	9.5	4.1	9.1	9.0	.4	1.3	.7	.6	3.3	54.3
												Divers
Sub-total	75.5	187.5	187.1	83.6	169.3	283.4	29.6	45.3	14.7	24.0	78.5	1,178.6
												Sous-total
Total Sales												
Service Revenue	241.2	584.7	1,052.8	172.2	285.8	554.6	41.9	117.9	19.8	25.7	258.1	3,354.7
Other Income	1.8	1.2	7.4	16.5	2.9	3.9	.5	1.1	.1	.4	-	35.6
	1.8	2.8	8.0	3.6	1.6	5.7	.3	1.0	.1	-	.3	25.4
												Autres revenus
Total	244.8	588.7	1,068.2	192.3	290.3	564.2	42.7	120.0	20.0	26.1	258.4	3,415.7
												Total
1972 Total	202.2	463.4	788.7	146.1	242.6	481.4	36.0	92.0	16.4	21.4	176.6	2,666.9
												Total 1972

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1973
TABLEAU 5 - BILAN DES COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
Assets												
Cash	2.3	10.2	7.8	3.9	2.8	12.7	1.0	.9	.6	.8	5.3	48.3
Receivables	17.5	31.6	44.1	16.9	30.3	43.1	1.6	8.1	.5	.9	19.3	213.8
Inventories	14.7	88.4	174.1	47.8	28.3	48.8	3.5	8.1	1.6	2.5	78.2	495.8
Other Current	.7	1.1	3.5	.8	.6	3.3	.3	.4	.1	.1	2.4	13.3
Property, Equipment	33.1	69.6	100.1	35.2	29.5	51.4	4.4	14.3	2.3	4.1	52.1	396.1
Investments	3.1	18.9	40.7	14.7	4.0	32.7	3.0	3.8	.3	.2	2.2	123.6
Other Assets	.8	2.7	2.3	.4	.5	2.6	.1	2.1	-	-	.2	11.6
Total	72.2	222.5	372.6	119.6	96.0	194.5	13.8	37.7	5.3	8.6	159.7	1,302.6
Liabilities to the Public												
Short-term Loans	5.7	58.1	114.2	21.6	9.7	32.2	1.4	4.1	.6	.7	49.1	297.4
Accounts Payable	16.9	28.4	37.2	22.0	22.0	32.3	1.8	6.8	.6	2.5	21.7	192.2
Other Current	2.6	5.1	2.0	3.4	2.3	2.2	.5	.8	-	.3	9.9	29.1
Long-term Loans	14.3	36.3	37.7	17.1	25.2	35.4	3.0	9.9	1.1	2.4	19.9	202.3
Sub-total	39.5	128.0	191.1	64.1	59.3	102.1	6.7	21.5	2.3	5.8	100.6	721.0
Capital effectif des sociétés												
Members' Equity	15.9	8.1	10.7	7.6	4.3	.4	.9	5.2	.3	.2	-	53.6
Members' Loans	2.4	37.8	4.0	9.1	2.7	3.9	.2	2.3	.1	-	9.4	72.0
Patronage Loans	5.7	19.3	98.9	15.2	8.8	37.5	4.0	4.8	1.4	2.3	18.2	216.1
Share Capital	4.5	4.3	24.0	14.2	14.7	38.1	1.2	2.4	.7	.5	31.4	136.2
Reserves	4.2	25.1	43.9	9.4	6.1	12.4	.8	1.6	.5	(.3)	.1	103.8
Sub-total	32.7	94.6	181.5	55.5	36.7	92.4	7.1	16.2	3.0	2.7	59.1	581.6
Total	72.2	222.5	372.6	119.6	96.0	194.5	13.8	37.7	5.3	8.6	159.7	1,302.6
1972 Total	64.2	192.8	353.5	110.7	84.7	161.6	12.0	35.3	5.2	7.5	139.3	1,164.8

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1973
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PRODUCTION AU CANADA, 1973

[illegible]

TABLE 7.- BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1973
TABLEAU 7 - BILAN DES COOPÉRATIVES DE PRODUCTION AU CANADA, 1973

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	
										thousand dollars milliers de dollars
Assets										Actif
Cash	595	827	7	20	881	40	6	5	2,381	En caisse
Receivables	10,624	3,287	1	75	1,313	52	31	7	15,390	Comptes à recevoir
Inventories	1,790	3,708	5	117	1,579	99	-	-	7,298	Inventaires
Other Current	72	66	-	1	94	8	8	-	249	Autre réalisable
Property, Equipment	2,094	4,013	1	53	4,498	92	76	3	10,830	Propriété, équipement
Investments	1,667	305	-	94	1,511	33	1	-	3,611	Placements
Other Assets	187	4	-	47	153	57	-	-	448	Autres actifs
Total	17,029	12,210	14	407	10,029	381	122	15	40,207	Total
Liabilities to the Public										Passif dû au public
Short-term Loans	12,134	5,055	-	33	2,046	45	-	-	19,313	Emprunts, court terme
Accounts Payable	331	550	-	27	1,647	14	1	5	2,575	Comptes payables
Other Current	925	838	-	35	360	6	10	-	2,174	Autres, court terme
Long-term Loans	1,902	1,488	-	187	1,609	81	-	-	5,267	Emprunts, long terme
Sub-total	15,292	7,931	-	282	5,662	146	11	5	29,329	Sous-total
Members' Equity										Capital effectif des sociétaires
Members' Loans	73	2,548	-	17	11	19	-	-	2,668	Emprunts, sociétaires
Patronage Loans	11	5	-	-	-	-	-	-	16	Ristournes prêtées
Share Capital	1,445	830	-	20	2,171	36	-	3	4,505	Capital social
Reserves	441	426	13	-	899	52	97	-	1,928	Réserves
Surplus	(233)	470	1	88	1,286	128	14	7	1,761	Surplus
Sub-total	1,737	4,279	14	125	4,367	235	111	10	10,878	Sous-total
Total	17,029	12,210	14	407	10,029	381	122	15	40,207	Total
1972 Total	15,524	10,433	19	286	8,731	374	120	10	35,497	Total 1972

TABLE 8 - VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1973
TABLEAU 8 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PECHEURS AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Canada	
												thousand dollars milliers de dollars
<u>Products and Supplies</u>												
Fish	13,977	324	3,096	944	1,262	6,268	3,443	7,767	3,184	1,111	41,376	Produits et fournitures
Food	-	2	-	-	-	-	643	275	-	-	920	Poissons
Other	-	-	46	416	100	910	350	787	647	688	3,944	Aliments
												Autres
Total sales	13,977	326	3,142	1,360	1,362	7,178	4,436	8,829	3,831	1,799	46,240	Ventes totales
Service revenue	12	3	40	2	11	6	5	-	-	46	125	Revenus des services
Other Income	1	-	65	9	2	20	46	39	7	-	189	Autres revenus
Total volume of business	13,990	329	3,247	1,371	1,375	7,204	4,487	8,868	3,838	1,845	46,554	Chiffre d'affaires total
1972 Total	12,404	213	3,218	779	1,107	5,532	3,962	7,339	3,788	1,762	40,104	Total 1972

TABLE 9 - BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1973
TABLEAU 9 - BILAN DES COOPERATIVES DE PECHEURS AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld T.-N.	Canada
	thousand dollars milliers de dollars										
<u>Assets</u>											
Cash	87	20	80	43	12	209	168	240	7	114	980
Receivables	2,142	47	706	144	3	1,100	306	575	542	459	6,024
Inventories	5,248	15	57	67	3	646	166	729	364	72	7,367
Other Current	154	-	8	7	5	49	74	40	53	43	433
Property, Equipment	3,611	167	522	56	56	786	1,503	969	1,142	205	9,017
Investments	681	-	5	55	7	782	596	544	182	14	2,866
Other Assets	-	7	-	-	-	17	-	-	-	-	24
<u>Total</u>	11,923	256	1,378	372	86	3,589	2,813	3,097	2,290	907	26,711
											<u>Total</u>
<u>Liabilities to the Public</u>											
Short-term Loans	303	4	480	29	4	495	65	244	393	45	2,062
Accounts Payable	6,869	50	129	24	2	443	19	904	430	337	9,207
Other Current	-	-	19	6	2	11	9	221	7	15	290
Long-term Loans	880	124	229	91	-	465	1,171	793	467	396	4,616
<u>Sub-total</u>	8,052	178	857	150	8	1,414	1,264	2,162	1,297	793	16,175
											<u>Sous-total</u>
<u>Members' Equity</u>											
Members' Loans	-	8	-	-	1	16	8	206	301	-	540
Patronage Loans	1,689	8	-	-	-	-	-	50	-	-	1,747
Share capital	2,172	8	380	123	-	475	887	275	322	165	4,807
Reserves	9	60	188	42	76	889	175	398	93	23	1,953
Surplus	1	(6)	(47)	57	1	795	479	6	277	(74)	1,489
<u>Sub-total</u>	3,871	78	521	222	78	2,175	1,549	935	993	114	10,536
											<u>Sous-total</u>
<u>Total</u>	11,923	256	1,378	372	86	3,589	2,813	3,097	2,290	907	26,711
											<u>Total</u>
1972 Total	8,847	101	1,412	370	77	2,740	1,818	2,635	1,955	603	20,558
											<u>Total 1972</u>

TABLE 10 - VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES IN CANADA, 1973
TABLEAU 10 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE SERVICES AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	
											thousand dollars milliers de dollars
Service Revenue	8,881	17,887	210	603	4,938	8,467	330	38	-	41,354	Revenu des services
Other Income	132	192	941	8	239	681	-	4	-	2,197	Autres revenus
Sub-total	9,013	18,079	1,151	611	5,177	9,148	330	42	-	43,551	Sous-total
Sales of Products and Supplies	106	1,456	184	290	148	1,210	130	6	-	3,530	Ventes de produits et de fournitures
Total volume of business	9,119	19,535	1,335	901	5,325	10,358	460	48	-	47,081	Chiffre d'affaires total
1972 Total	6,055	16,612	432	956	4,281	9,109	473	46	186	38,150	Total 1972

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1973
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1973

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	
						thousand dollars milliers de dollars					
Assets											Actif
Cash	560	1,677	93	44	407	1,537	16	9	-	4,343	En caisse
Receivables	566	1,780	35	51	475	1,552	14	3	-	4,476	Comptes à recevoir
Inventories	23	790	27	5	142	512	7	-	-	1,506	Inventaires
Other Current	9	151	2	45	53	208	2	1	-	471	Autre réalisable
Property, Equipment	1,509	81,372	745	2,534	5,903	19,419	269	37	-	111,788	Propriété, équipement
Investments	1,026	2,612	1,186	24	2,630	2,485	45	33	-	10,041	Placements
Other Assets	-	79	24	70	265	619	-	-	-	1,057	Autres actifs
Total	3,693	88,461	2,112	2,773	9,875	26,332	353	83	-	133,682	Total
Liabilities to the Public											Passif dû au public
Short-term Loans	1	2,099	648	4	224	340	72	-	-	3,388	Emprunts, court terme
Accounts Payable	890	1,640	47	29	533	1,158	12	4	-	4,313	Comptes payables
Other Current	1,939	651	5	17	1,878	1,407	15	1	-	5,913	Autre, court terme
Long-term Loans	8	19,776	537	2,222	4,076	15,081	126	2	-	41,828	Emprunts, long terme
Sub-total	2,838	24,166	1,237	2,272	6,711	17,986	225	7	-	55,442	Sous-total
Members' Equity											Capital effectif des sociétaires
Members' Loans	4	473	159	27	403	616	-	7	-	1,689	Emprunts, sociétaires
Patronage Loans	-	106	3	54	54	4	-	-	-	221	Ristournes prêtées
Share Capital	206	4,616	112	261	808	4,790	37	37	-	10,867	Capital social
Reserves	46	59,008	215	62	2,109	3,744	-	35	-	65,219	Réserves
Surplus	599	92	386	97	(210)	(808)	91	(3)	-	244	Surplus
Sub-total	855	64,295	875	501	3,164	8,346	128	76	-	78,240	Sous-total
Total	3,693	88,461	2,112	2,773	9,875	26,332	353	83	-	133,682	Total
1972 Total	3,675	79,982	1,104	2,816	7,018	17,024	540	49	659	112,867	Total 1972

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1971 TO 1973
TABLEAU 12 - VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1971 A 1973

	1973	1972	1971 ^a
	million dollars millions de dollars		
Marketings			Ventes de produits
Dairy Products	96.8	92.5	83.2
Fruits & Vegetables	5.0	5.5	6.5
Grains & Seeds	22.7	17.7	20.9
Livestock	117.7	105.4	88.2
Poultry & Eggs	39.6	32.4	25.8
Fish	31.2	26.3	22.6
Sub-total	313.0	279.8	247.2
			Sous-total
Supplies			Fournitures
Food Products	200.2	160.7	138.8
Feed	175.2	108.2	102.0
Fertilizer, Spray	40.0	29.1	24.4
Clothing, Home Furniture	14.8	14.1	12.5
Hardware & Machinery	88.0	68.3	52.0
Building Material	54.0	42.2	31.3
Petroleum	112.4	94.0	82.9
Miscellaneous	45.8	41.2	29.9
Sub-Total	730.4	557.8	473.8
			Sous-total
Total	1,043.4	837.6	721.0
			Total

a Revised. a Révisé.

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1971 TO 1973
TABLEAU 13 - BILAN DES COOPÉRATIVES DE GROS AU CANADA, 1971 À 1973

	1973	1972	1971
	million dollars millions de dollars		
<u>Assets</u>			
Cash	1.3	.8	.8
Receivables	102.8	80.7	69.8
Inventories	81.5	62.8	56.5
Other Current	3.4	3.7	3.8
Property, Equipment	73.2	72.4	74.8
Investments	32.9	29.6	30.3
Other Assets	4.3	4.9	2.4
<u>Total</u>	299.4	254.9	238.4
			<u>Total</u>
<u>Liabilities to the Public</u>			
Short-term Loans	32.1	29.1	36.9
Accounts Payable	57.1	42.1	35.7
Other Current	3.9	2.1	1.5
Long-term Loans	92.7	92.7	86.7
<u>Sub-total</u>	185.8	166.0	160.8
			<u>Sous-total</u>
<u>Members' Equity</u>			
Members' Loans	1.4	1.2	1.1
Patronage Loans	2.0	1.8	1.6
Share Capital	66.0	58.6	54.7
Reserves	25.7	18.3	15.3
Surplus	18.5	9.0	4.9
<u>Sub-total</u>	113.6	88.9	77.6
			<u>Sous-total</u>
<u>Total</u>	299.4	254.9	238.4
			<u>Total</u>

Actif
En caisse
Comptes à recevoir
Inventaires
Autre réalisable
Propriété, équipement
Placements
Autres actifs

Passif dû au public
Emprunts, court terme
Comptes payables
Autres, court terme
Emprunts, long terme

Capital effectif des sociétaires
Emprunts, sociétaires
Ristournes prêtées
Capital social
Réserves
Surplus

APPENDIX A - NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1973
ANNEXE A - NOMBRE PAR TYPES DE COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1973

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Types
number nombre													
Marketing													
Dairy	3	5	1	4	22	21	3	5	2	-	-	66	De vente
Fruits & Vegetables	18	3	-	-	6	5	4	6	3	-	-	45	Laitière
Grains & Seeds	-	1	2	2	6	1	-	1	-	-	1	14	Fruits et légumes
Livestock	1	16	2	-	3	-	-	4	-	-	-	26	Céréales et semences
Poultry & Eggs	1	1	-	-	-	4	-	1	-	2	-	9	Bétail
Honey	-	1	-	1	-	1	-	-	-	-	-	3	Volailles et oeufs
Other	2	3	1	1	2	13	-	3	-	1	2	28	Miel
Sub-total	25	30	6	8	39	45	7	20	5	3	3	191	Autres
Sous-total													
Purchasing													
Food	16	37	18	13	16	93	20	43	6	30	-	292	D'achat
Mixed	10	32	134	43	23	74	8	12	4	1	1	342	Produits alimentaires
Feed Mill	4	1	-	1	13	71	1	3	-	-	-	94	Mixtes
Petroleum	2	8	66	6	3	3	-	1	-	-	-	89	Meuneries
Student supplies	-	-	-	-	-	36	-	1	-	-	-	37	Pétrole
Other	6	6	5	2	8	24	2	3	2	3	1	62	Fournitures scolaires
Sub-total	38	84	223	65	63	301	31	63	12	34	2	916	Autres
Sous-total													
Mixed Marketing & Purchasing													
	-	-	-	-	3	4	1	1	-	-	-	9	Mixtes de vente et d'achat
Total	63	114	229	73	105	350	39	84	17	37	5	1,116	Total

APPENDIX B - NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1973
ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1973

Types	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.-B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Canada	Types
						number nombre				
Artificial Insemination	7	13	3	1	-	18	1	-	43	Insémination artificielle
Grazing	10	106	-	-	1	5	5	2	129	Pâturage
Fodder	-	13	-	-	-	-	-	-	13	Fourrages
Feeder	45	28	-	1	-	1	-	-	75	Engraisseurs
Farm	4	17	-	1	-	2	-	-	24	Fermes
Machinery	2	16	-	-	1	-	-	-	19	Machinerie
Wood-cutting	-	-	-	-	38	-	-	-	38	Chantiers
Other	6	6	-	1	1	-	1	-	15	Autres
Total	74	199	3	4	41	26	7	2	356	Total

APPENDIX C - NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1973
 ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1973

Types	number nombre							Canada	Types
	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-É.	
Electricity	-	384	-	-	-	-	-	-	Electricité
Cold Storage	-	-	1	-	2	2	-	-	Entrepôts frigorifiques
Seed Cleaning	1	56	3	1	-	-	-	-	Cribbage de semences
Medical	1	-	3	-	1	4	-	-	Médicales
Transportation	7	1	-	3	8	13	-	2	Transport
Water Works	1	7	-	-	-	37	-	6	Aqueduc
Housing	-	5	1	2	10	16	3	1	Habitation
Gas Utility	-	30	-	-	-	-	-	-	Utilité de gaz
Other	2	19	8	1	6	61	-	2	Autres
Total	12	502	16	7	27	133	3	11	Total

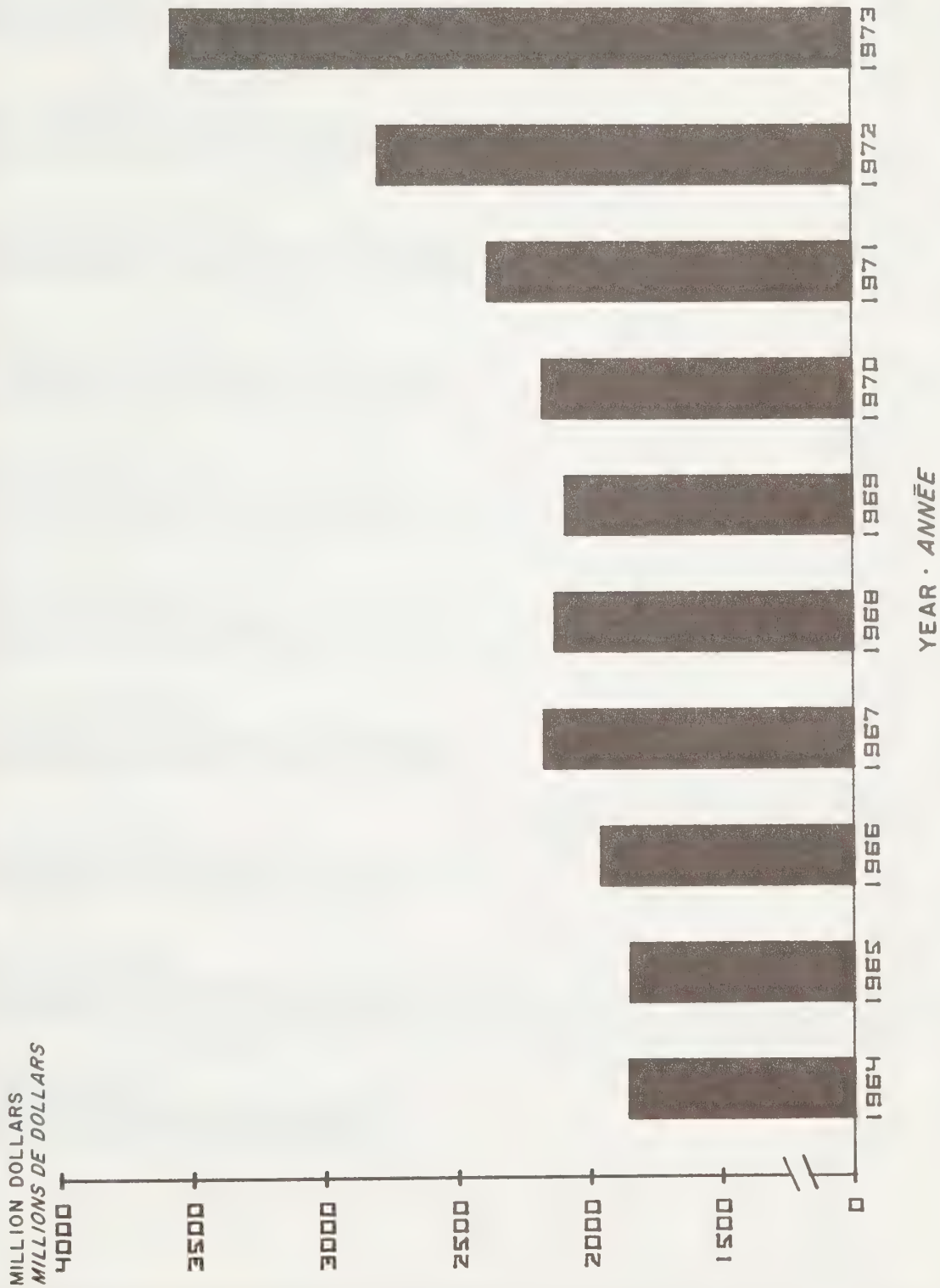
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ANNEXE D - NOMBRE DE COOPERATIVES DE VENTE ET D'ACHAT D'APRES LE MONTANT DES VENTES AU CANADA, 1973

		5,000,000 and over									
		5,000,000 et plus									
										Total	
										De vente	

APPENDIX E
ANNEXE E

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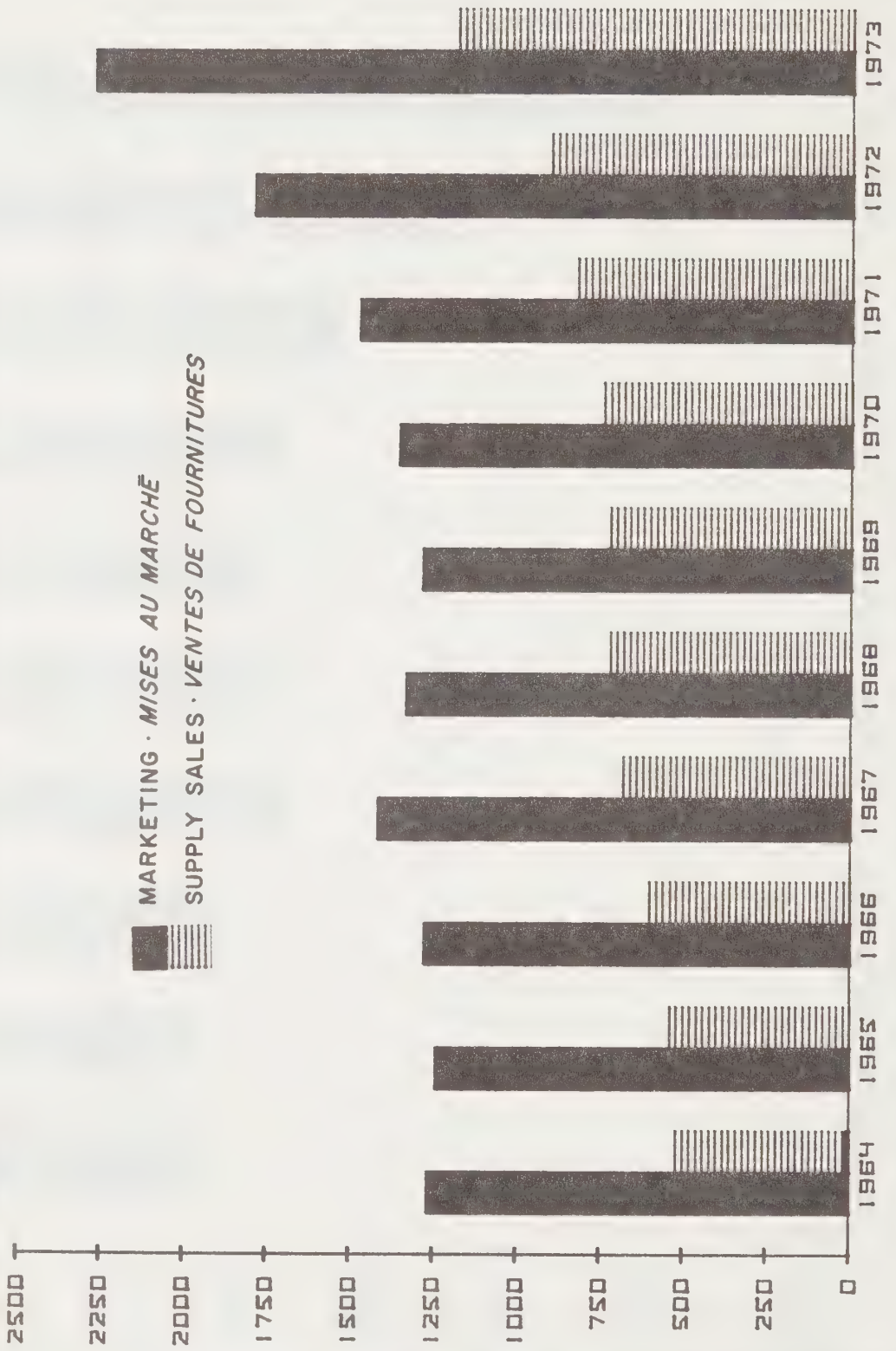
TOTAL BUSINESS VOLUME OF CANADIAN CO-OPERATIVES, 1964 - 1973
CHIFFRES D'AFFAIRES DES COOPÉRATIVES CANADIENNES, 1964 À 1973



VOLUME OF MARKETINGS AND SUPPLY SALES BY CANADIAN CO-OPERATIVES
1964 - 1973

CHIFFRES DE MISES AU MARCHÉ ET DE VENTES DE FOURNITURES PAR LES
COOPÉRATIVES CANADIENNES, 1964 À 1973

MILLION DOLLARS
MILLIONS DE DOLLARS

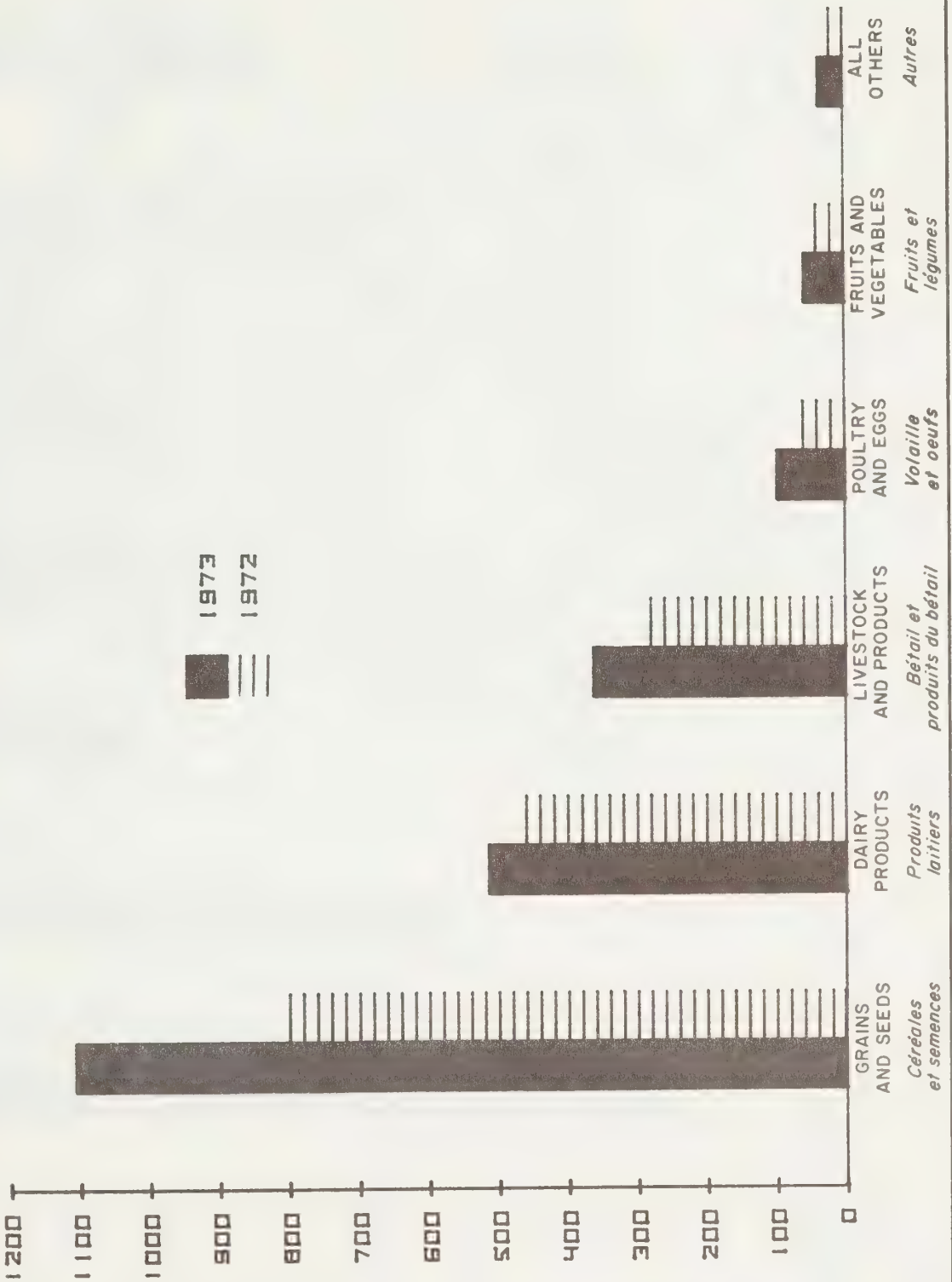


YEAR · ANNÉE

MARKETING AND PURCHASING CO-OPERATIVES: MARKETINGS BY MAJOR COMMODITY GROUPS,
1972 AND 1973

COOPÉRATIVES D'ACHAT ET DE VENTE: VENTES PAR PRINCIPAUX GROUPES DE DENRÉES,
1972 ET 1973

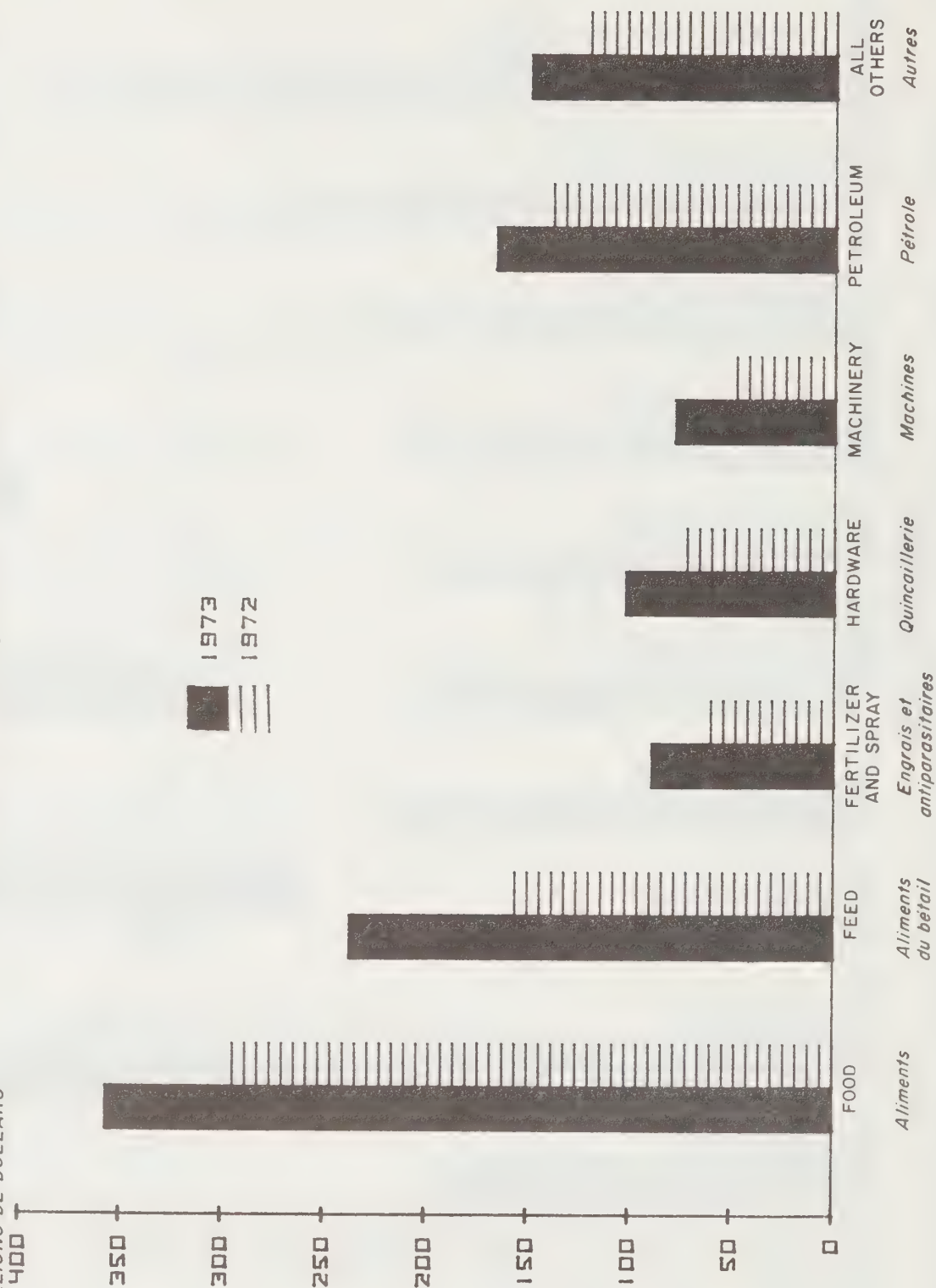
MILLION DOLLARS
MILLIONS DE DOLLARS

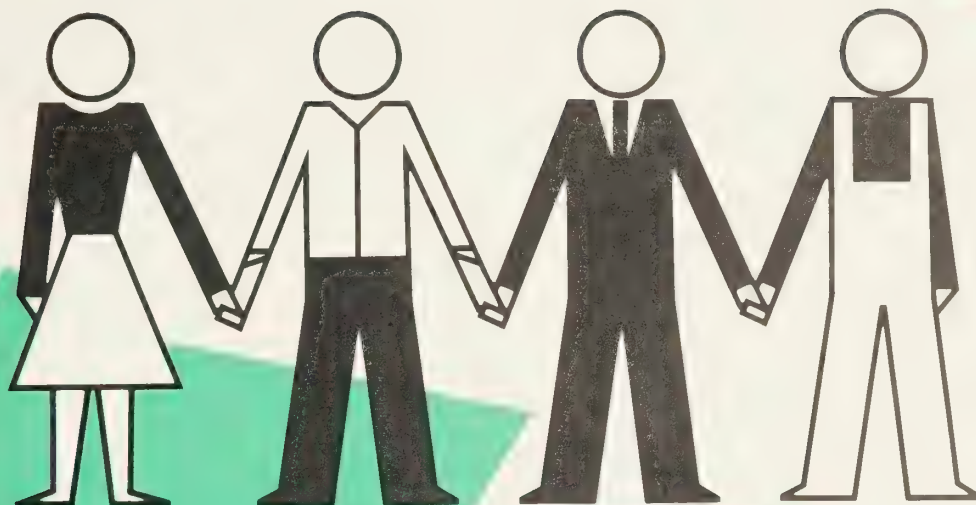


MARKETING AND PURCHASING CO-OPERATIVES: SUPPLY SALES BY MAJOR CATEGORIES,
1972 AND 1973

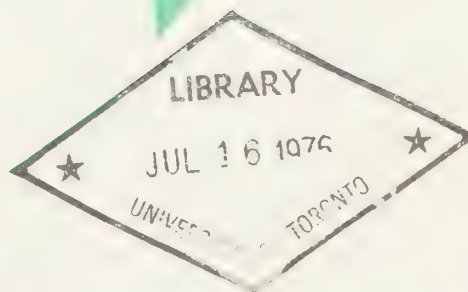
COOPÉRATIVES D'ACHAT ET DE VENTE: VENTES DE FOURNITURES PAR CATÉGORIES
PRINCIPALES, 1972 ET 1973

MILLION DOLLARS
MILLIONS DE DOLLARS





co-operation
in canada
1974
la coopération
au canada



Agriculture
Canada

CO-OPERATION IN CANADA

LA COOPÉRATION AU CANADA

J.M. Sullivan

Co-operatives and Producers'
Marketing Organizations Unit

Section des coopératives et
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PREFACE

This publication presents statistics on the business volume and assets of Canadian co-operatives for their fiscal years ending in 1974. The tables were prepared by the Economics Branch from individual co-operative data collected directly or through provincial governments, wholesale co-operatives or co-operative unions. The continued assistance of these data sources is appreciated.

Annual editions have been published since 1934.

For data purposes, co-operatives are divided into five groups: marketing and purchasing; production; fishermen's; service; and whole-sale. Data for the first four (local co-operatives) are presented on both an aggregate and individual group basis. Data for wholesales are compiled separately because their sales figures largely duplicate those of local co-operatives.

Insurance, recreational, financial (credit unions), Arctic and Indian co-operatives are not included. Statistics Canada surveys credit unions, while the federal Department of Indian and Northern Affairs reports on Indian and Arctic co-operatives.

SUMMARY

Co-operative business volume in Canada mushroomed to \$4.9 billion in 1974, 38 percent above the previous year's \$3.5 billion. The year 1974 was marked by double-digit inflation, a gradual easing in economic expansion and most significant for the co-operative sector, record wheat prices. It was the third straight year of rapidly rising returns.

Grain revenues again led the way, jumping 76 percent on runaway prices despite lower production and exports. Non-grain marketings, led by dairy products and fruits and vegetables, were up 27 percent. Livestock revenues showed the only sizeable decrease in the marketing area. Merchandising of farm supplies and consumer goods by co-operatives rose strongly even after discounting for excessive inflation in a period of record farm cash receipts and reasonably good conditions in most sectors of the economy. Service revenue and other income rose about in line with merchandise sales.

AVANT-PROPOS

La présente publication renferme un résumé et un rapport statistique de l'activité commerciale des coopératives canadiennes pour l'année financière se terminant en 1974. Les tableaux ont été préparés par la Direction de l'économie à partir de données recueillies auprès des coopératives soit directement, soit par l'entremise des gouvernements provinciaux, des coopératives de commerce de gros ou des unions de coopératives. Nous remercions tous les intéressés de leur collaboration soutenue.

Ce rapport est le dernier d'une série annuelle dont la publication remonte à 1934.

Aux fins des données, les coopératives se répartissent en cinq groupes: les coopératives d'achat et de vente, de production, de pêches, de services et de commerce de gros. Les données relatives aux quatre premiers groupes (coopératives locales) sont présentées globalement et par groupe. Celles des coopératives de gros figurent à part, car leur chiffre de vente recoupe celui des coopératives locales.

Le présent rapport ne fait pas état de l'activité des coopératives d'assurance, de loisirs, de finances (caisses de crédit), de l'Arctique et des Indiens. Statistique Canada recense l'activité des caisses de crédit et le ministère des Affaires indiennes et du Nord rend compte des coopératives de l'Arctique et des Indiens.

RESUME

Le chiffre d'affaires des coopératives canadiennes s'est élevé à 4.9 milliards de dollars en 1974, ce qui représente une hausse sans précédent de 38% par rapport aux 3.5 milliards de dollars de l'année précédente. L'année a été marquée par un taux d'inflation supérieur à 10%, une baisse progressive de l'activité économique et, facteur le plus significatif pour le secteur des coopératives, des prix records du blé. C'est la troisième année consécutive que les revenus des coopératives connaissent une hausse rapide.

Les recettes tirées de la vente des céréales ont une fois de plus surpassé celles de toutes les autres catégories grâce à un accroissement de 76% attribuable à une forte montée des prix qui a compensé la diminution de la production et des exportations. Les ventes de produits non céréaliers, dominées par celles de produits laitiers et de fruits et légumes, ont connu une forte hausse de 27%. Seules les ventes de bétail ont régressé de façon appréciable. La commercialisation des approvisionnements agricoles et des biens de consommation s'est fortement accrue, même compte tenu de l'inflation, en raison des niveaux sans précédent atteints par les recettes agricoles en espèces et de la bonne situation économique de la plupart des secteurs. Les revenus tirés des services et d'autres activités ont augmenté à peu près au même rythme que les ventes de marchandises.

Asset values of co-operatives appreciated at an almost unbelievable 52-percent rate, reaching \$2.3 billion, compared with \$1.5 billion in 1973. Again, grain was the dominant factor. The tremendous upsurge in the value of grain inventories accounted for more than half the \$786 million increase in assets. In other asset categories Alberta and Quebec provided most of the impetus for an expansion of 18 percent or \$97 million in property and equipment. In Alberta gas and rural electric associations, and in Quebec dairy co-operatives made the largest investments in new or expanded facilities. The number of reporting associations increased slightly during the year. The number of co-operatives was down in most provinces, one exception being Quebec where a host of new ones more than offset the prevailing downtrend elsewhere. Membership rose about five percent, led by Quebec, British Columbia (medical insurance) and Alberta (gas, utilities and livestock marketing).

MARKETING AND PURCHASING CO-OPERATIVES

Gross business volume of marketing and purchasing co-operatives in 1974 rose at a slightly higher rate than over-all co-operative volume -- 40 percent versus 38 percent. All provinces contributed to the gain of \$1,354 million, which pushed total revenues to \$4,770 million. The number of reporting co-operatives was almost unchanged as was membership. Membership dropped in Saskatchewan because of an updating of membership rolls in the dairy sector, but this was more than offset in most other areas, particularly Quebec, and Alberta where the Alberta Livestock Co-operative has adopted a policy of direct membership for individual shippers.

Farm Product Marketings

Farm product marketings by marketing and purchasing co-operatives soared 44 percent with the earlier-mentioned grain and seed providing \$845 million of the \$967 million increase. Dairy dollar volumes rose strongly across the country with ever-rising production costs pushing up prices. Fruit and vegetable marketings boomed, particularly in British Columbia, which produced a bumper crop at a time of generally low world production and consequent high prices. Livestock volume was down about 9 percent, with a slight rise in the East and a substantial decline in the West. The Western results reflected lower marketings and lower prices for both hogs and feeder cattle. In the East lower prices were more than offset by higher marketings, particularly in Quebec where volume rebounded

L'actif des coopératives a connu une hausse vertigineuse de 52% en 1974, franchissant ainsi pour la première fois le cap des 2.3 milliards de dollars par rapport au 1.5 milliard en 1973. Une fois de plus, comme pour les revenus, les céréales ont été le principal artisan de l'augmentation. L'énorme accroissement de la valeur des stocks a contribué à plus de la moitié de l'augmentation totale de l'actif (786 millions de dollars). Par ailleurs, l'Alberta et le Québec ont été les principaux instigateurs de l'expansion de 18% ou de 97 millions de dollars au titre des biens et matériels. En Alberta, les associations de distribution de gaz et d'électricité en milieu rural, et au Québec, les coopératives laitières, ont effectué les plus importants investissements dans la construction ou l'agrandissement d'installations. Le nombre d'associations déclarantes a quelque peu augmenté au cours de l'année. La multitude des nouvelles coopératives au Québec a plus que compensé la tendance à la baisse survenue dans la plupart des autres provinces. Le nombre de coopérateurs s'est accru d'environ 5% avec en tête le Québec, la Colombie-Britannique (assurance médicale) et l'Alberta (distribution du gaz, services publics et ventes de bétail).

COOPERATIVES D'ACHAT ET DE VENTE

Le chiffre d'affaires brut des coopératives d'achat et de vente a connu en 1974 une hausse légèrement supérieure à celle de l'ensemble des coopératives (40% par rapport à 38%). Toutes les provinces ont contribué au gain de 1,354 millions de dollars qui a porté les revenus totaux à 4,770 millions de dollars. A l'instar du nombre de coopératives, celui des coopératives déclarantes est demeuré pratiquement inchangé. Dans le cas des premiers, une baisse survenue en Saskatchewan en raison d'une mise à jour des listes de membres dans le secteur laitier a été plus que compensée par la plupart des autres régions, en particulier par le Québec et l'Alberta, où l'Alberta a adopté une politique d'adhésion directe pour les expéditeurs.

Ventes des produits agricoles

Les ventes de produits agricoles effectuées par les coopératives de vente et d'achat ont grimpé de 44% à la faveur, comme il a été mentionné précédemment, des ventes de céréales et de semences qui ont fourni 845 des 967 millions de dollars de hausse. Les recettes tirées des ventes de produits laitiers ont fortement monté partout au pays grâce à la hausse constante des coûts de production qui a fait progresser les prix. Les ventes de fruits et légumes ont connu un essor considérable, plus particulièrement en Colombie-Britannique où les récoltes, généralement faibles en cette période à l'échelle mondiale, ont été exceptionnelles et ont commandé des prix élevés. Les ventes de bétail ont fléchi d'environ 9% au cours de l'année; l'est du Canada a connu une hausse modérée et l'Ouest, une baisse importante. Dans cette dernière région, les ventes et les

from the effects of labor disputes in the previous year. Poultry and eggs experienced two large offsetting developments. In British Columbia the sale of the large co-operative poultry processing operation to private interests wiped out about \$10 million in revenues. In Quebec co-operatives increased their share of the market for poultry products by about \$12 million. Results in other provinces were mixed except for a doubling of volume in Newfoundland aided by a newly-reporting egg co-operative. Miscellaneous marketing results were mixed and in total almost unchanged from 1973. On the downside were maple products, fur and other miscellaneous, while honey, tobacco, wool and lumber showed increases.

Sales of Supplies

Sales of farm and other supplies and consumer goods by marketing and purchasing co-operatives rose by \$371 million or 31 percent in 1974. Food, the largest sales category, rose 18 percent, slightly more than the 16-percent increase in the food component of the consumer price index. Fertilizer and spray (chemicals) volume soared for a second straight year, increasing 49 percent on record physical volumes and prices. Farmers, especially in the West, strove to increase crop yields and with manufacturing capacity stretched to the limit after years of under-utilization, prices inevitably rose. Feed sales climbed \$105 million or 44 percent, more a result of lofty grain prices than increased shipments. Demand for farm machinery continued to boom but supply could not keep pace. Co-operative volume rose 17 percent to \$91 million but would have been much higher had all orders been filled. Machinery manufacturers reacting to the tremendous surge of buying orders could not obtain all materials either in required amounts or at specified dates since many of their suppliers were already operating at full capacity or were plagued by problems such as strikes. Miscellaneous sales climbed more than 50 percent, reflecting not only higher sales but some problems in classifying the increasingly diversified nature of the merchandise that co-operatives have been supplying to their members. Other sales categories rose at rates above 25 percent because of greater sales and rising prices.

prix des porcs et des bovins d'engrais ont tous les deux fléchi. Dans l'Est, l'effet du recul des prix a été plus qu'atténué par un accroissement des ventes, particulièrement au Québec où les affaires ont repris après avoir subi les effets défavorables de conflits de travail l'année précédente. Deux faits saillants à effets opposés ont marqué le secteur des volailles et des oeufs; d'une part, en Colombie-Britannique, la vente du gros établissement coopératif de transformation des volailles à des intérêts privés a occasionné une absence de revenu d'environ 10 millions de dollars; d'autre part, au Québec, les coopératives ont accru leur part du marché des produits avicoles d'environ 12 millions de dollars. Dans les autres provinces, les chiffres ont été mixtes, sauf à Terre-Neuve où les ventes ont doublé grâce notamment aux données transmises par une coopérative avicole nouvellement déclarante. Les ventes de produits divers ont varié et, au total, sont demeurées presque inchangées par rapport à 1973. Les produits de l'érable, les fourrures et autres produits divers ont été en baisse tandis que le miel, le tabac, la laine et le bois de construction se sont raffermis.

Ventes d'approvisionnement

Les ventes de produits agricoles, d'approvisionnement et de biens de consommation par les coopératives d'achat et de vente se sont accrues de 371 millions de dollars (31%) en 1974. Le secteur de l'alimentation, qui revendique les plus fortes ventes, a gagné 18%, mais ne s'est situé que légèrement en avance de la hausse de l'indice des prix à la consommation pour le même secteur (16%). Les ventes d'engrais et de produits chimiques de pulvérisation ont été en hausse pour une deuxième année consécutive (49%) à la faveur d'écoulements et de prix records. Les agriculteurs, particulièrement ceux de l'Ouest, se sont efforcés d'accroître leurs rendements, et grâce à une exploitation maximale de la capacité de transformation après des années de sous-utilisation, les prix ont connu un regain inévitable. Les ventes d'aliments du bétail ont atteint 105 millions de dollars; cette hausse de 44% a été davantage attribuable au prix élevés des céréales qu'à l'augmentation des expéditions. La demande de machines agricoles a encore connu un essor sans précédent en 1974, mais les expéditions n'ont pu maintenir leur cadence. Les ventes des coopératives à cet égard se sont accrues de 17% pour atteindre 91 millions de dollars, mais cette hausse aurait été de beaucoup supérieure si on avait pu donner suite à toutes les commandes. Les fabricants de machines agricoles, forcés par la demande à la consommation à accroître sensiblement leurs commandes, n'ont pu obtenir les matériaux et les approvisionnements nécessaires en quantités ou aux dates demandées, car bon nombre des fournisseurs fonctionnaient déjà à plein rendement ou étaient aux prises avec d'autres problèmes, notamment des grèves. Les ventes de produits divers ont monté de plus de 50%, ce qui a occasionné quelques problèmes de classification de la marchandise toujours plus diversifiée offerte aux coopérateurs. Les ventes d'autres produits ont connu des hausses supérieures à 25% à la faveur d'un accroissement des ventes et des prix.

Financial Structure

Assets of the marketing and purchasing co-operatives expanded by \$729 million, of which \$608 million or 83 percent was in inventories, most of it due to the greatly inflated value of grain inventories. About two thirds of the inventory gain was financed by short-term loans and most of the balance came from accounts payable. This drastic surge in short-term credit in turn produced an equivalent shift in the relationship between liabilities and members' equity. Equity was 45 percent of total assets in 1973 but dropped to 34 percent in 1974 despite a rise of \$105 million or 18 percent in absolute value. Should grain prices return to traditional price levels members' equity and liabilities would return to their previous positions. Over-all cash assets declined slightly despite fairly good business conditions. Here also the need to finance huge Prairie grain inventories had its effect offsetting rising cash balances in most other areas of the country. Co-operatives added \$57 million to their stock of property and equipment during the year. The biggest increases (proportionately) were in Quebec and Nova Scotia, mostly in expanding and rationalizing their dairying facilities, and in Alberta. Investment in Alberta was spread among grocery and general supply co-operatives and most prominently, the Alberta Livestock Co-operative with a new agricultural marketing complex in Calgary known as the Agrimart. Most of the expansion in property and equipment was financed by long-term loans.

PRODUCTION CO-OPERATIVES

Revenues of production co-operatives were hit hard in 1974 by a severe downturn in livestock feeding in Alberta and Saskatchewan owing to the boom in grain prices. The Western results overshadowed reasonably good increases in the central and Maritime provinces. Over-all business fell \$9 million or 16 percent. Assets were given a boost in Quebec with the rebuilding of a large wood-cutting co-operative earlier destroyed by fire. This more than offset declines in Alberta and Saskatchewan and pushed total assets up to \$42 million.

Structure financière

L'actif des coopératives de vente et d'achat s'est accrue de 729 millions de dollars, dont 608 millions (83%) au poste des stocks, et surtout de ceux des céréales, en raison de leur valeur fortement gonflée. Environ les deux tiers de la hausse relative aux stocks ont été financés par des prêts à court terme et les comptes à payer ont comblé une grande partie de l'autre tiers. En revanche, ce fort accroissement du crédit à court terme a provoqué un renversement équivalent du rapport entre le passif et l'avoir propre des membres. De 45% de l'actif total qu'il représentait en 1973, ce dernier est passé à 34% en 1974 malgré une hausse de 105 millions de dollars (18%) de la valeur absolue. Si les prix des céréales retrouvaient leur niveau habituel, il en serait de même pour l'avoir propre des membres et le passif. Les recettes totales en espèces ont légèrement fléchi en dépit des conditions commerciales assez bonnes. La nécessité de financer les importants stocks de céréales des Prairies a eu pour effet d'atténuer la hausse des soldes en espèces dans la plupart des autres régions du pays. Les coopératives ont investi 57 millions de dollars de plus en biens immobiliers et matériel. Les hausses (proportionnelles) les plus importantes ont été signalées au Québec, en Nouvelle-Ecosse, où les fonds ont servi à l'agrandissement et à la rationalisation des usines laitières, et en Alberta. Dans cette dernière, les investissements ont été répartis entre les épiciers et des magasins généraux établis en coopératives et ont bénéficié surtout à l'Alberta Livestock Co-operative, qui a érigé à Calgary un nouveau complexe de commercialisation agricole appelé "Agrimart". Le gros de l'expansion en biens et matériels a été financé par des prêts à long terme.

COOPERATIVES DE PRODUCTION

Le revenu des coopératives de production a été fortement touché en 1974 par une baisse importante des ventes d'aliments du bétail en Alberta et en Saskatchewan attribuable à la montée fulgurante des prix des céréales. Dans l'Ouest, les hausses ont surpassé les accroissements assez appréciables survenus dans les provinces centrales et Maritimes. Le chiffre d'affaires global est tombé de 9 millions de dollars (16%). L'actif des coopératives de production du Québec a bénéficié d'un élan spécial avec la reconstruction d'une importante coopérative de sciage de bois détruite par un incendie, ce qui a plus que compensé les baisses connues en Alberta et en Saskatchewan et a porté l'actif total à 42 millions de dollars.

FISHING CO-OPERATIVES

Over-all business volume of fishing co-operatives rose almost \$6 million or 12 percent for 1974 with most of the increase occurring in British Columbia. This gain, however, actually consisted of two opposing trends. For co-operatives whose fiscal year ended early in the year, marketings were up -- as was the case in British Columbia. For those whose year corresponded more closely to the calendar year, marketings were down, since 1973 was a good year for fishermen and 1974 was one of decline, both in production and prices. Co-operative fishing volume in Saskatchewan has been eliminated from the statistics and replaced with service revenue since marketing has been taken over by the Freshwater Fish Board and the co-operatives operate only on a fee basis. Fishermen's asset values rose about \$6 million, mostly in British Columbia inventories and accounts receivable; this was offset by accounts payable to members.

SERVICE CO-OPERATIVES

The volume of services provided to members, including many new ones, grew at an accelerated pace in 1974. Total revenues were \$62 million with most provinces contributing to a gain of \$15 million or 32 percent. Quebec, with many new incorporations, had well-balanced gains in transportation, housing and miscellaneous services. In British Columbia, it was another year of widening popularity for the dental insurance plans while rural electric and numerous new gas utilities pushed up volume in Alberta. Revenues were boosted in Saskatchewan and Ontario by the inclusion of some co-operatives not reported the previous year. Assets of service co-operatives amounted to \$183 million at year-end 1974 versus \$134 million a year earlier. Most of the increase occurred in Ontario in housing co-operatives and in Alberta with its rural electrification expansion and tremendous new development of gas utilities.

WHOLESALES

Revenues of the wholesale co-operatives rose 33 percent or \$346 million in 1974.

COOPERATIVES DE PECHE

Le chiffre d'affaires des coopératives de pêches a augmenté de près de 6 millions de dollars (12%) en 1974, la principale contribution venant de la Colombie-Britannique. Cette hausse résulte toutefois de deux tendances opposées; les ventes des coopératives dont l'année financière s'est terminée au début de l'année ont été en hausse (ce fut le cas en Colombie-Britannique), et celles des coopératives dont l'année financière correspondait davantage à l'année civile ont fléchi; en effet, l'année 1973 a été bonne pour les pêcheurs, mais en 1974, la production et les prix ont été en baisse. Les recettes des coopératives tirées des produits de la pêche en Saskatchewan ont été retranchées des données statistiques et remplacées par les revenus provenant des services étant donné que la commercialisation relevait du Freshwater Fish Board (Office de commercialisation de poissons d'eau douce) et que les coopératives fonctionnaient seulement selon un régime de droits. L'actif des pêcheurs a augmenté d'environ 6 millions de dollars, particulièrement aux postes des stocks et des comptes à recevoir de la Colombie-Britannique, mais cet accroissement a été atténué par les comptes à payer aux coopérateurs.

COOPERATIVES DE SERVICES

Le nombre de services, dont plusieurs nouveaux, offerts aux coopérateurs s'est rapidement accru en 1974. Le revenu total a atteint 62 millions de dollars, soit une hausse de 15 millions (32%) auquel ont participé la plupart des provinces. Le Québec, grâce à de nombreuses nouvelles coopératives, a joui de hausses bien équilibrées aux postes de ceux des services de transport, de construction d'habitations et des services divers. Cette année encore, les régimes d'assurance dentaire de la Colombie-Britannique ont connu une vogue grandissante, et en Alberta, les coopératives de distribution d'électricité en milieu rural et maintes nouveaux services de distribution de gaz ont fait monter le chiffre d'affaires. Les revenus se sont raffermis en Saskatchewan et en Ontario avec l'inclusion de certaines coopératives non déclarantes l'année précédente. L'actif des coopératives de services se chiffrait à 183 millions de dollars à la fin de l'année 1974, comparativement à 134 millions en 1973. Cet accroissement est attribuable en majeure partie aux coopératives de construction d'habitations de l'Ontario ainsi qu'à l'expansion des coopératives d'électrification rurale et au formidable essor des services de distribution de gaz de l'Alberta.

COMMERCE DE GROS

Les rentrées des coopératives de gros ont connu un gain de 33%, soit de 346 millions de dollars en 1974.

Supply sales accounted for over three quarters of the increase, gaining \$272 million or 37 percent and exceeding \$1 billion for the first time. The jump in supply volume was broadly based with all sales categories contributing in a year of record farm income and generally high spending levels throughout the economy. It was also, however, a year of widespread shortages and delayed deliveries for all kinds of items including at various times petroleum, fertilizers, agricultural chemicals, baler twine, and many other hardware and farm supply items. Co-operative wholesales accordingly were hard pressed to meet member demands, but with an all-out effort most items were obtained in required quantities albeit at higher prices.

Fertilizer and agricultural chemical sales soared for a second straight year on the strength of record consumption and higher prices (due to higher production and distribution costs). Feed volume was sharply higher again in 1974 but much of the gain was due to higher prices. The same was true for the remaining supply categories -- although physical volumes were well up in most cases, they in no way matched the soaring price increases of an economy suffering from rampant inflation.

In the marketing sector volume rose about 23 percent or \$73 million with an outstanding performance in Quebec dairy sales providing about two thirds of the increase. The acquisition of a private dairy company by co-operative interests in that province swelled sales volumes at both the local and wholesale levels. As well it was another step toward consolidation and rationalization of the province's dairy co-operatives with accompanying efficiencies and cost reductions. Grain and seed rose sharply, mostly on higher prices but also on heavier volumes. Livestock revenues edged upward on higher volume although prices were lower. Poultry returns were up slightly in a very tough year for the wholesales. Their processing margins were badly squeezed between the need to pay producers a fair price and the difficulties of selling in a glutted market. Fishing results were mixed. Revenues dipped in the Maritimes on lower marketings and prices, but rose in Quebec where an additional two large local co-operatives amalgamated and joined the wholesale.

Les ventes d'approvisionnement ont contribué à plus des trois quarts de l'augmentation après avoir franchi pour la première fois le seuil du milliard de dollars et inscrit une hausse de 272 millions de dollars, soit 37%. Le bond des ventes a touché tous les secteurs au cours d'une année où les revenus agricoles ont atteint des niveaux inégalés et où les dépenses ont été généralement élevées. Toutefois, l'année s'est caractérisée dans la plupart des régions par des pénuries et des retards de livraisons à l'égard de toutes les sortes de produits, y compris, à diverses périodes, de produits pétroliers, d'engrais, de produits chimiques agricoles, de ficelle de liage et d'une longue liste d'autres articles de quincaillerie et d'approvisionnements agricoles. Les coopératives ont de ce fait été fortement pressées par leurs membres de satisfaire leurs demandes, mais grâce à des efforts soutenus, la plupart des articles ont pu être obtenus en quantités requises, quoique à des prix plus élevés.

Les ventes d'engrais et de produits chimiques agricoles ont monté pour une deuxième année consécutive à la faveur d'une consommation record et de prix plus élevés attribuables à l'accroissement des coûts de production et de distribution. Les recettes tirées des ventes d'aliments du bétail ont connu une fois de plus une hausse importante grâce surtout à l'enchérissement. Il en est de même pour les autres catégories d'approvisionnements. Même si les ventes réelles ont été bien en hausse dans la plupart des cas, elles n'ont en rien été à parité avec l'ascension des prix dans une économie affligée d'une inflation éffrénée.

Dans le secteur de la commercialisation, les recettes se sont accrues d'environ 23%, soit de 73 millions de dollars, par suite de ventes exceptionnelles de produits laitiers au Québec qui ont contribué à peu près aux deux tiers du gain. L'acquisition d'une entreprise laitière privée par les intérêts coopératifs québécois a eu pour effet de gonfler les ventes de gros et de détail. En outre, cette transaction constitue un pas en avant vers le regroupement et la rationalisation des coopératives laitières du Québec, donc vers des productivités plus élevées et des réductions de coûts. Les revenus aux postes des céréales et des semences ont connu un fort accroissement en raison des ventes plus abondantes, et surtout des prix en hausse. En dépit des prix moins élevés, les recettes relatives au bétail ont augmenté quelque peu grâce à un raffermissement des ventes. Les rentrées provenant des ventes de volailles se sont légèrement accrues même si l'année a été difficile pour les grossistes. Leurs marges bénéficiaires à la transformation ont été comprimées entre la nécessité d'accorder aux producteurs des prix équitables et les difficultés de vente sur un marché encombré. Les ventes de produits de la pêche ont varié. Les revenus ont fléchi dans les Maritimes en vertu d'une baisse des prix et des ventes, mais se sont accrues au Québec par suite de la fusion de deux importantes coopératives locales qui se sont lancées dans le commerce de gros.

Assets of the wholesales swelled 33 percent or \$98 million in 1974, most of it going into higher-priced inventories and accounts receivable. The extra financing came mostly from short-term loans.

En 1974, l'actif des coopératives a augmenté de 33%, soit 98 millions de dollars; le gros de cette hausse est imputable à la valeur accrue des stocks et des comptes à recevoir. Le reste est financé en majeure partie par des prêts à court terme.

Selected Statistics

Statistiques diverses

Appendices A to C include numbers by type of marketing and purchasing, production and service co-operatives. Appendix D is a summary of revenues, etc., of the direct-charge co-operatives last presented for 1972. These associations sell their goods to members at or near cost price and charge a fixed service fee on a regular basis, usually weekly, to cover expenses. Many of them also are aided by volunteer work from members.

Les annexes A à C comprennent, par type, un certain nombre de coopératives d'achat et de vente, de production et de services. L'annexe D présente un résumé des revenus, etc. des coopératives de vente aux prix coûtants et à participation aux dépenses depuis 1972, dernière année de rapport. Ces associations vendent aux membres leurs produits aux prix de revient ou presque et imposent périodiquement, habituellement chaque semaine, des frais de service fixes visant à absorber les dépenses. Bon nombre d'entre elles bénéficient également de la collaboration bénévole de leurs membres.

Note Regarding Tables

Note sur les tableaux

The sums of component items in the tables may not equal totals because of rounding.

La somme des divers postes contenus dans les tableaux peut différer des totaux car les chiffres ont été arrondis.

TABLE 1 - SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1974
TABLEAU 1 - RESUME DES COOPERATIVES DECLARANTES AU CANADA, 1974

Groups	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Groupes
	number						nombre						
Associations Reporting Marketing & Purchasing	64	105	226	71	97	381	40	83	16	35	5	1,123	Associations déclarantes De vente et d'achat
Production	-	50	192	3	4	41	20	6	2	-	-	318	Production
Fishermen's	2	2	19	3	2	9	8	18	3	3	-	69	Pêcheurs
Services	10	526	22	8	30	154	3	8	-	3	-	764	Services
Total	76	683	459	85	133	585	71	115	21	41	5	2,274	Total
	number in thousands						nombre en milliers						
Membership Reported Marketing & Purchasing	76	346	400	190	95	194	20	34	10	17	164	1,546	Sociétaires déclarés De vente et d'achat
Production	-	6	8	1	-	4	5	2	-	-	-	24	Production
Fishermen's	2	-	1	-	-	1	1	1	-	1	-	9	Pêcheurs
Services	148	105	14	1	71	42	1	-	-	-	-	384	Services
Total	226	457	423	192	166	241	27	37	10	18	164	1,963	Total
	million dollars						millions de dollars						
Volume of Business Marketing & Purchasing	294.6	877.4	1,487.2	258.3	390.0	742.0	54.1	151.0	21.6	31.3	462.0	4,769.6	Chiffre d'affaires De vente et d'achat
Production	-	17.7	11.0	-	.7	15.4	.9	1.0	-	-	-	46.5	Production
Fishermen's	19.5	.3	1.2	1.3	1.2	7.6	6.2	9.4	4.2	1.6	-	52.4	Pêcheurs
Services	12.3	23.6	2.2	1.4	6.9	15.0	.1	.1	-	.4	-	62.0	Services
Total	326.3	919.1	1,501.4	261.1	398.7	780.0	61.2	161.4	25.8	33.2	462.0	4,930.5	Total
	million dollars						millions de dollars						
Assets Marketing & Purchasing	87.3	388.0	653.1	171.8	120.6	256.5	16.8	45.1	6.2	9.0	277.4	2,032.0	Actif De vente et d'achat
Production	-	15.6	10.7	-	.4	14.6	.5	.1	-	-	-	42.0	Production
Fishermen's	17.3	.3	1.5	.3	.1	3.5	3.7	2.9	2.4	.8	-	32.8	Pêcheurs
Services	5.0	117.9	3.6	2.9	19.2	33.3	.2	.1	-	.5	-	182.6	Services
Total	109.6	521.8	669.0	175.0	140.4	308.0	21.1	48.2	8.6	10.2	277.4	2,289.4	Total

TABLE 2 - VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1974
TABLEAU 2 - CHIFFRE D'AFFAIRES DES COOPERATIVES DECLARANTES AU CANADA, 1974

[illegible]

TABLE 3 - BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1974
TABLEAU 3 - BILAN DE TOUTES LES COOPERATIVES DECLARANTES AU CANADA, 1974

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I. P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
Assets												
Cash	4.8	10.9	6.4	4.4	4.2	20.1	1.4	1.4	.5	.5	1.8	56.3
Receivables	26.6	56.0	52.8	19.3	41.8	60.5	2.9	9.9	1.3	1.4	24.1	296.4
Inventories	30.1	234.4	447.1	91.7	40.5	71.9	4.7	11.2	2.4	2.8	190.8	1,127.5
Other Current	1.2	2.2	4.1	.9	1.0	7.2	.3	.4	.1	.2	2.7	20.2
Property, Equipment	41.9	187.9	110.1	42.8	45.2	104.8	8.2	19.5	3.8	5.0	55.5	624.8
Investments	4.4	26.2	42.2	15.6	6.6	37.5	3.2	3.4	.5	.2	2.3	142.0
Other Assets	.7	4.3	6.3	.6	1.1	6.0	.5	2.4	-	-	.3	22.2
Total	109.6	521.8	669.0	175.0	140.4	308.0	21.1	48.2	8.6	10.2	277.4	2,289.4
												Total
Liabilities to the												
Public												
Short-term Loans	7.4	200.2	353.7	26.9	18.2	50.6	2.2	4.6	1.1	.6	75.2	740.7
Accounts Payable	36.6	46.2	56.8	57.9	28.6	57.3	3.4	10.4	1.2	3.0	102.8	404.3
Other Current	6.7	8.0	3.7	4.2	5.6	4.7	.4	.8	.1	.2	10.3	44.7
Long-term Loans	15.8	71.7	36.9	17.3	32.6	73.6	4.5	12.9	1.9	3.4	19.6	290.0
Sub-total	66.5	326.1	451.1	106.3	85.0	186.2	10.4	28.7	4.2	7.2	207.9	1,479.7
												Sous-total
Members' Equity												
Members' Loans	18.0	10.7	13.9	7.9	5.2	1.4	.8	5.4	.8	.2	-	64.3
Patronage Loans	4.7	40.1	4.1	13.3	3.7	4.7	.5	2.8	.1	-	16.2	90.4
Share Capital	9.0	33.5	115.4	17.0	9.6	52.8	5.6	5.3	1.9	2.7	18.2	271.0
Reserves	3.3	72.9	27.2	15.9	26.6	46.3	1.8	3.2	.8	.5	35.0	233.5
Surplus	8.2	38.5	57.3	14.6	10.3	16.5	2.0	2.7	.8	(.4)	.1	150.5
Sub-total	43.2	195.7	217.9	68.7	55.4	121.8	10.7	19.5	4.4	3.0	69.5	809.7
												Sous-total
Total	109.6	521.8	669.0	175.0	140.4	308.0	21.1	48.2	8.6	10.2	277.4	2,289.4
												Total
1973 Total	87.8	328.3	388.4	122.8	106.3	234.5	17.3	41.0	7.6	9.5	159.7	1,503.2
												Total 1973

TABLE 4 - VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1974
TABLEAU 4 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1974

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada	

TABLE 5 - BALANCE SHEET OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1974
TABLEAU 5 - BILAN DES COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1974

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada
	million dollars millions de dollars											
<u>Assets</u>												
Cash	3.0	7.3	5.5	4.3	3.7	18.1	1.2	1.1	.5	.4	1.8	46.8
Receivables	22.5	42.6	48.6	19.1	41.1	56.3	2.2	9.5	.8	1.1	24.1	267.7
Inventories	20.7	229.5	444.0	91.6	40.3	68.2	4.2	10.3	2.0	2.7	190.8	1,104.4
Other Current	1.0	1.9	4.0	.6	.8	5.2	.2	.4	.1	.2	2.7	17.2
Property, Equipment	36.7	82.2	104.1	40.3	30.2	72.9	6.1	18.5	2.6	4.4	55.5	453.3
Investments	2.7	20.9	40.8	15.4	3.8	30.3	2.5	2.9	.3	.2	2.3	122.1
Other Assets	.7	3.6	6.2	.5	.7	5.6	.4	2.4	-	-	.3	20.4
Total	87.3	388.0	653.1	171.8	120.6	256.5	16.8	45.1	6.2	9.0	277.4	2,032.0
<u>Liabilities to the</u>												
Public												
Short-term Loans	6.5	186.6	350.1	26.8	17.9	46.5	2.1	4.4	1.0	.5	75.2	717.7
Accounts Payable	23.6	41.3	55.6	57.9	28.0	52.8	2.9	9.5	.5	2.7	102.8	377.7
Other Current	4.2	6.1	2.9	4.1	3.7	2.3	.3	.5	-	.2	10.3	34.8
Long-term Loans	14.9	44.9	32.4	15.1	20.5	47.8	3.2	12.1	1.2	2.8	19.6	214.4
Sub-total	49.2	279.0	441.0	104.0	70.1	149.5	8.5	26.5	2.7	6.2	207.9	1,344.6
	Sous-total											
<u>Members' Equity</u>												
Members' Loans	18.0	8.9	11.1	7.9	4.7	.9	.8	5.1	.4	.2	-	58.0
Patronage Loans	3.2	40.0	4.1	13.2	3.7	4.4	.5	2.8	.1	-	16.2	88.3
Share Capital	6.4	22.2	114.0	16.6	8.8	44.9	4.4	5.0	1.5	2.5	18.2	244.5
Reserves	3.2	3.4	26.1	15.8	23.7	40.7	1.4	2.6	.7	.5	35.0	153.1
Surplus	7.3	34.6	56.8	14.2	9.7	16.1	1.3	3.1	.6	(.3)	.1	143.5
Sub-total	38.1	109.0	212.1	67.8	50.5	107.0	8.3	18.6	3.5	2.8	69.5	687.4
	Sous-total											
Total	87.3	388.0	653.1	171.8	120.6	256.5	16.8	45.1	6.2	9.0	277.4	2,032.0
1973 Total	72.2	222.5	372.6	119.6	96.0	194.5	13.8	37.7	5.3	8.6	159.7	1,302.6
	Total 1973											

TABLE 6 - VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES IN CANADA, 1974
TABLEAU 6 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PRODUCTION AU CANADA, 1974

	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Canada
	thousand dollars milliers de dollars								
Service Revenue	2,389	1,436	13	188	568	242	270	7	5,113
Other Income	168	458	2	15	84	126	5	2	860
Sub-total	2,557	1,894	15	203	652	368	275	9	5,973
Sales of Products and Supplies									
Livestock	14,893	6,651	-	88	7	212	678	-	22,529
Lumber and Pulpwood	191	-	-	-	14,052	1	-	2	14,246
Other	22	2,420	-	408	661	276	2	-	3,789
Sub-total	15,106	9,071	-	496	14,720	489	680	2	40,564
Ventes de produits et de fournitures									
Bestiaux									
Bois brut et bois de pulpe									
Autres									
Sub-total									
Total	17,663	10,965	15	699	15,372	857	955	11	46,537
1973 Total	25,336	13,711	19	490	14,245	710	760	55	55,326

TABLE 7 - BALANCE SHEET OF PRODUCTION CO-OPERATIVES IN CANADA, 1972 To 1974
TABLEAU 7 - BILAN DES COOPERATIVES DE PRODUCTION AU CANADA, 1972 A 1974

	1974	1973	1972		1974	1973	1972
	thousand dollars				percentages		
	milliers de dollars				pourcentages		
<u>Assets</u>				<u>Actif</u>			
Cash	1,785	2,381	1,966	En caisse	4.3	5.9	5.5
Receivables	13,658	15,390	13,426	Comptes à recevoir	32.5	38.3	37.8
Inventories	5,745	7,298	6,864	Inventaires	13.7	18.2	19.3
Other Current	1,337	249	250	Autre réalisable	3.2	.6	.7
Property, Equipment	14,049	10,830	8,949	Propriété, équipement	33.5	26.9	25.2
Investments	4,955	3,611	3,470	Placements	11.8	9.0	9.8
Other Assets	441	448	572	Autres actifs	1.1	1.1	1.6
Total	41,970	40,207	35,497	Total	100.0	100.0	100.0
<u>Liabilities to the Public</u>				<u>Passif dû au public</u>			
Short-term Loans	17,348	19,313	15,355	Emprunts, court terme	41.3	48.0	43.3
Accounts Payable	3,197	2,575	2,390	Comptes payables	7.6	6.4	6.7
Other Current	2,983	2,174	2,239	Autres, court terme	7.1	5.4	6.3
Long-term Loans	5,847	5,267	5,524	Emprunts, long terme	13.9	13.1	15.6
Sub-total	29,375	29,329	25,508	Sous-total	70.0	72.9	71.9
<u>Members' Equity</u>				<u>Capital effectif des sociétaires</u>			
Members' Loans	2,755	2,668	3,198	Emprunts, sociétaires	6.6	6.6	9.0
Patronage Loans	8	16	30	Ristournes prêtées	-	-	.1
Share Capital	4,882	4,505	4,295	Capital social	11.6	11.2	12.1
Reserves	2,866	1,928	1,533	Réserves	6.8	4.8	4.3
Surplus	2,084	1,761	933	Surplus	5.0	4.4	2.6
Sub-total	12,595	10,878	9,989	Sous-total	30.0	27.1	28.1
Total	41,970	40,207	35,497	Total	100.0	100.0	100.0

TABLE 8 - VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1974
TABLEAU 8 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE PECHEURS AU CANADA, 1974

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Canada	
	thousand dollars milliers de dollars											
<u>Products and Supplies</u>												<u>Produits et fournitures</u>
Fish	19,425	218	-	828	1,073	6,396	4,692	8,159	3,504	1,149	45,444	Poissons
Food	-	10	-	242	-	50	830	349	-	-	1,481	Aliments
Other	-	30	53	236	90	1,061	413	787	611	389	3,670	Autres
Total Sales	19,425	258	53	1,306	1,163	7,507	5,935	9,295	4,115	1,538	50,595	Ventes totales
Service Revenue	14	3	1,106	2	14	47	-	50	6	56	1,298	Revenu des services
Other Income	56	-	51	16	17	24	261	46	31	-	502	Autres revenus
Total	19,495	261	1,210	1,324	1,194	7,578	6,196	9,391	4,152	1,594	52,395	Total
1973 Total	13,990	329	3,247	1,371	1,375	7,204	4,487	8,868	3,838	1,845	46,554	Total 1973

TABLE 9 - BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES IN CANADA, 1972 TO 1974
TABLEAU 9 - BILAN DES COOPÉRATIVES DE PÊCHEURS AU CANADA, 1972 À 1974

	1974	1973	1972	1974	1973	1972
	thousand dollars milliers de dollars			percentages pourcentages		
Assets						Actif
Cash	803	980	563	2.4	3.7	2.7
Receivables	6,597	6,024	4,230	20.1	22.6	20.6
Inventories	11,980	7,367	4,700	36.5	27.6	22.9
Other Current	397	433	403	1.2	1.6	2.0
Property, Equipment	10,036	9,017	7,905	30.6	33.8	38.5
Investments	2,964	2,866	2,726	9.0	10.7	13.3
Other Assets	43	24	31	.1	.1	.1
Total	32,820	26,711	20,558	100.0	100.0	100.0
Liabilities to the Public						Passif dû au public
Short-term Loans	1,750	2,062	2,834	5.3	7.7	13.8
Accounts Payable	14,727	9,207	4,557	44.9	34.5	22.2
Other Current	600	290	232	1.8	1.1	1.1
Long-term Loans	5,452	4,616	3,549	1.7	17.3	17.3
Sub-total	22,529	16,175	11,172	68.6	60.6	54.3
						Sous-total
Members' Equity						Capital effectif des
Members' Loans	578	540	2,279	1.8	2.0	11.1
Patronage Loans	1,622	1,747	63	4.9	6.5	.3
Share Capital	5,424	4,807	4,540	16.5	18.0	22.1
Reserves	2,390	1,953	2,025	7.3	7.3	9.9
Surplus	277	1,489	479	.8	5.6	2.3
Sub-total	10,291	10,536	9,386	31.4	39.4	45.7
						Sous-total
Total	32,820	26,711	20,558	100.0	100.0	100.0
						Total

TABLE 10 - VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES IN CANADA, 1974
TABLEAU 10 - CHIFFRE D'AFFAIRES DES COOPERATIVES DE SERVICES AU CANADA, 1974

	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	
	thousand dollars milliers de dollars										
Service Revenue	11,931	22,383	2,000	656	6,225	11,311	94	43	359	55,002	Revenu des services
Other Income	143	754	69	80	389	2,465	36	5	1	3,942	Autres revenus
Sub-total	12,074	23,137	2,069	736	6,614	13,776	130	48	360	58,944	Sous-total
Sales of Products and Supplies	189	499	165	683	240	1,260	-	7	-	3,043	Ventes de produits et de fournitures
Total	12,263	23,636	2,234	1,419	6,854	15,036	130	55	360	61,987	Total
1973 Total	9,119	19,535	1,335	901	5,325	10,358	460	48	-	47,081	Total 1973

TABLE 11 - BALANCE SHEET OF SERVICE CO-OPERATIVES IN CANADA, 1972 TO 1974
TABLEAU 11 - BILAN DES COOPERATIVES DE SERVICES AU CANADA, 1972 A 1974

	1974	1973	1972	1974	1973	1972
	thousand dollars milliers de dollars			percentages pourcentages		
<u>Assets</u>						
Cash	6,859	4,343	2,651	3.8	3.2	2.3
Receivables	8,441	4,476	3,229	4.6	3.3	2.9
Inventories	5,408	1,506	650	2.9	1.1	.6
Other Current	1,267	471	373	.7	.4	.3
Property, Equipment	147,343	111,788	96,470	80.7	83.6	85.4
Investments	11,988	10,041	9,208	6.6	7.8	8.2
Other Assets	1,291	1,057	286	.7	.8	.2
Total	182,597	133,682	112,867	100.0	100.0	100.0
<u>Liabilities to the Public</u>						
Short-term Loans	3,929	3,388	1,847	2.2	2.5	1.6
Accounts Payable	8,613	4,313	2,606	4.7	3.2	2.3
Other Current	6,342	5,913	4,239	3.5	4.4	3.8
Long-term Loans	64,298	41,828	33,423	35.2	31.3	29.6
Sub-total	83,182	55,442	42,115	45.6	41.5	37.3
<u>Members' Equity</u>						
Members' Loans	2,939	1,689	1,153	1.6	1.3	1.0
Patronage Loans	473	221	364	.3	.2	.3
Share Capital	16,214	10,867	8,333	8.9	8.1	7.4
Reserves	75,162	65,219	59,446	41.2	48.8	53.2
Surplus	4,627	244	906	2.5	.2	.8
Sub-total	99,415	78,240	70,752	54.4	58.5	62.7
Total	182,597	133,682	112,867	100.0	100.0	100.0
<u>Passif dû au public</u>						
Emprunts, court terme				2.2	2.5	1.6
Comptes payables				4.7	3.2	2.3
Autres, court terme				3.5	4.4	3.8
Emprunts, long terme				35.2	31.3	29.6
Sous-total				45.6	41.5	37.3
<u>Capital effectif des sociétaires</u>						
Emprunts, sociétaires				1.6	1.3	1.0
Ristournes prêtées				.3	.2	.3
Capital social				8.9	8.1	7.4
Réserves				41.2	48.8	53.2
Surplus				2.5	.2	.8
Sous-total				54.4	58.5	62.7
Total				100.0	100.0	100.0

TABLE 12 - SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1972 TO 1974
 TABLEAU 12 - VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1972 À 1974

	1974	1973	1972	1974	1973	1972
	million dollars millions de dollars			percentages pourcentages		
Marketings						
Dairy Products	147.7	96.8	92.5	38.2	30.9	33.1
Fruits & Vegetables	4.3	5.0	5.5	1.1	1.6	2.0
Grains & Seeds	32.0	22.7	17.7	8.3	7.3	6.3
Livestock	127.0	117.7	105.4	32.9	37.6	37.7
Poultry & Eggs	41.2	39.6	32.4	10.7	12.7	11.6
Fish	33.8	31.2	26.3	8.7	10.0	9.4
Miscellaneous	.3	-	-	.1	-	-
Sub-total	386.3	313.0	279.8	100.0	100.0	100.0
						Sous-total
Supplies						
Food Products	256.5	200.2	160.7	25.6	27.4	28.8
Feed	237.5	175.2	108.2	23.7	24.0	19.4
Fertilizer, Spray	63.7	40.0	29.1	6.4	5.5	5.2
Clothing, Home Furniture	19.2	14.8	14.1	1.9	2.0	2.5
Hardware & Machinery	137.4	88.0	68.3	13.7	12.0	12.2
Building Material	62.7	54.0	42.2	6.3	7.4	7.6
Petroleum	166.2	112.4	94.0	16.6	15.4	16.9
Miscellaneous	59.5	45.8	41.2	5.9	6.3	7.4
Sub-total	1,002.7	730.4	557.8	100.0	100.0	100.0
						Sous-total
Total	1,389.0	1,043.4	837.6			Total

Ventes de produits
 Produits laitiers
 Fruits et légumes
 Céréales et semences
 Bestiaux
 Volailles et oeufs
 Poissons
 Divers

Fournitures
 Produits alimentaires
 Aliments du bétail
 Engrais, anti-parasitaires
 Vêtements et ameublements
 Machinerie et quincaillerie
 Matériaux (construction)
 Pétrole
 Divers

TABLE 13 - BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1972 TO 1974
TABLEAU 13 - BILAN DES COOPERATIVES DE GROS AU CANADA, 1972 A 1974

	1974	1973	1972	1974	1973	1972
	million dollars millions de dollars			percentages pourcentages		
Assets						
Cash	4.2	1.3	.8	1.1	.4	.3
Receivables	140.6	102.8	80.7	35.3	34.3	31.7
Inventories	120.6	81.5	62.8	30.3	27.2	24.6
Other Current	4.8	3.4	3.7	1.2	1.1	1.5
Property, Equipment	86.0	73.2	72.4	21.6	24.4	28.4
Investments	37.3	32.9	29.6	9.4	11.0	11.6
Other Assets	4.2	4.3	4.9	1.1	1.4	1.9
Total	397.7	299.4	254.9	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	93.6	32.1	29.1	23.5	10.7	11.4
Accounts Payable	68.1	57.1	42.1	17.1	19.1	16.5
Other Current	1.5	3.9	2.1	.4	1.3	.8
Long-term Loans	99.8	92.7	92.7	25.1	31.0	36.4
Sub-total	263.0	185.8	166.0	66.1	62.1	65.1
Members' Equity						
Members' Loans	1.6	1.4	1.2	.4	.5	.5
Patronage Loans	2.2	2.0	1.8	.6	.7	.7
Share Capital	79.3	66.0	58.6	19.9	22.0	23.0
Reserves	31.9	25.7	18.3	8.0	8.6	7.2
Surplus	19.7	18.5	9.0	4.9	6.2	3.5
Sub-total	134.7	113.6	88.9	33.9	37.9	34.9
Total	397.7	299.4	254.9	100.0	100.0	100.0

Passif dû au public
Emprunts, court terme
Comptes payables
Autres, court terme
Emprunts, long terme

Sous-total

Capital effectif des sociétaires
Emprunts, sociétaires
Ristournes prêtées
Capital socia
Réserves
Surplus

Sous-total

Total

APPENDIX A - NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES IN CANADA, 1974
 ANNEXE A - NOMBRE PAR TYPES DE COOPERATIVES DE VENTE ET D'ACHAT AU CANADA, 1974

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	P.E.I. I.P.-E.	Nfld. T.-N.	Inter- prov.	Canada	Types
	number nombre												
<u>Marketing</u>													
Dairy	3	5	1	4	19	18	2	4	2	-	-	58	De vente
Fruits & Vegetables	19	3	-	-	5	7	4	5	2	-	-	45	Produits laitiers
Grains & Seeds	-	3	4	2	6	1	-	1	2	-	-	18	Fruits et légumes
Livestock	2	15	2	-	4	-	-	3	-	-	1	26	Céréales et semences
Poultry & Eggs	-	1	-	-	-	5	-	1	-	3	-	10	Bétail
Honey	-	2	-	1	-	1	-	-	-	-	-	4	Volailles et oeufs
Other	1	2	1	1	2	13	1	4	-	1	2	28	Miel
													Autres
Sub-total	25	31	8	8	36	45	7	18	4	4	3	189	Sous-total
<u>Purchasing</u>													
Food	15	32	16	13	16	107	21	45	6	27	-	298	D'achat
Mixed	12	32	131	43	23	76	7	11	4	1	1	341	Produits alimentaires
Feed Mill	4	-	-	1	12	73	1	3	1	-	-	95	Mixtes
Petroleum	3	6	65	5	2	5	-	1	-	-	-	87	Meuneries
Student Supplies	-	-	-	-	-	41	-	-	-	-	-	41	Pétrole
Other	5	4	6	1	5	30	2	4	1	3	1	62	Fournitures scolaires
													Autres
Sub-total	39	74	218	63	58	332	31	64	12	31	2	924	Sous-total
Mixed Marketing & Purchasing	-	-	-	-	3	4	2	1	-	-	-	10	Mixtes de vente et d'achat
Total	64	105	226	71	97	381	40	83	16	35	5	1,123	Total

APPENDIX B - NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES IN CANADA, 1974
ANNEXE B - NOMBRE PAR TYPES DE COOPERATIVES DE PRODUCTION AU CANADA, 1974

Types	Alta. Alb.	Sask.	Man.	Ont.	Qué. Qué.	N.B. N.-B.	N.S. N.-E.	P .E.I. I.P.-E.	Canada	Types
					number nombre					
Artificial Insemination	4	11	3	1	-	13	1	-	33	Insémination artificielle
Grazing	8	106	-	-	1	5	4	2	126	Pâturage
Fodder	-	9	-	-	-	-	-	-	9	Fourrages
Feeder	31	23	-	1	-	1	-	-	56	Engraisseurs
Farm	3	16	-	1	-	1	-	-	21	Fermes
Machinery	1	18	-	-	1	-	-	-	20	Machines
Wood-cutting	2	-	-	-	36	-	-	-	38	Bois
Other	1	9	-	1	3	-	1	-	15	Autres
Total	50	192	3	4	41	20	6	2	318	Total

APPENDIX C - NUMBER BY TYPES OF SERVICE CO-OPERATIVES IN CANADA, 1974
 ANNEXE C - NOMBRE PAR TYPES DE COOPERATIVES DE SERVICES AU CANADA, 1974

Types	B.C. C.-B.	Alta. Alb.	Sask.	Man.	Ont.	Que. Qué.	N.B. N.-B.	N.S. N.-E.	Nfld. T.-N.	Canada	Types
											number nombre
Electricity	-	380	-	-	-	-	-	-	-	380	Electricité
Cold Storage	1	-	1	-	2	3	-	-	-	7	Entrepôts frigorifiques
Seed Cleaning	1	46	4	1	1	-	-	-	-	53	Cribbage de semences
Medical	1	-	3	-	1	4	-	-	-	9	Médicales
Transportation	4	2	-	3	8	16	-	1	-	34	Transport
Water Works	1	8	-	1	-	40	-	5	-	55	Aqueduc
Gas Utility	-	64	-	-	-	-	-	-	-	64	Utilité de gaz
Housing	-	3	2	3	13	23	2	-	2	48	Habitation
Other	2	23	12	-	5	68	1	2	1	114	Autres
Total	10	526	22	8	30	154	3	8	3	764	Total

ANNEXE D - LES COOPERATIVES A PRIX COURANT, 1974

[illegible]

CONVERSION FACTORS FOR METRIC SYSTEM

Imperial units	Approximate conversion factor	Results in:
LINEAR		
inch	x 25	millimetre (mm)
foot	x 30	centimetre (cm)
yard	x 0.9	metre (m)
mile	x 1.6	kilometre (km)
AREA		
square inch	x 6.5	square centimetre (cm ²)
square foot	x 0.09	square metre (m ²)
acre	x 0.40	hectare (ha)
VOLUME		
cubic inch	x 16	cubic centimetre (cm ³)
cubic foot	x 28	cubic decimetre (dm ³)
cubic yard	x 0.8	cubic metre (m ³)
fluid ounce	x 28	millilitre (ml)
pint	x 0.57	litre (ℓ)
quart	x 1.1	litre (ℓ)
gallon	x 4.5	litre (ℓ)
WEIGHT		
ounce	x 28	gram (g)
pound	x 0.45	kilogram (kg)
short ton (2000 lb)	x 0.9	tonne (t)
TEMPERATURE		
degrees Fahrenheit	(° F-32) x 0.56 or (° F-32) x 5/9	degrees Celsius (° C)
PRESSURE		
pounds per square inch	x 6.9	kilopascal (kPa)
POWER		
horsepower	x 746 x 0.75	watt (W) kilowatt (kW)
SPEED		
feet per second	x 0.30	metres per second (m/s)
miles per hour	x 1.6	kilometres per hour (km/h)
AGRICULTURE		
gallons per acre	x 11.23	litres per hectare (ℓ/ha)
quarts per acre	x 2.8	litres per hectare (ℓ/ha)
pints per acre	x 1.4	litres per hectare (ℓ/ha)
fluid ounces per acre	x 70	millilitres per hectare (ml/ha)
tons per acre	x 2.24	tonnes per hectare (t/ha)
pounds per acre	x 1.12	kilograms per hectare (kg/ha)
ounces per acre	x 70	grams per hectare (g/ha)
plants per acre	x 2.47	plants per hectare (plants/ha)

FACTEURS DE CONVERSION VERS LE SYSTÈME MÉTRIQUE

Unités impériales	Facteur de conversion	Résultat en:	
MESURES DE LONGUEUR			
pouce	x 25	millimètre	(mm)
pied	x 30	centimètre	(cm)
verge	x 0,9	mètre	(m)
mille	x 1,6	kilomètre	(km)
MESURES DE SURFACE			
pouce carré	x 6,5	centimètre carré	(cm ²)
pied carré	x 0,09	mètre carré	(m ²)
acre	x 0,40	hectare	(ha)
MESURES DE VOLUME			
pouce cube	x 16	centimètre cube	(cm ³)
pied cube	x 28	décimètre cube	(dm ³)
verge cube	x 0,8	mètre cube	(m ³)
once liquide	x 28	millilitre	(ml)
chopine	x 0,57	litre	(ℓ)
pinte	x 1,1	litre	(ℓ)
gallon	x 4,5	litre	(ℓ)
MESURES DE POIDS			
once	x 28	gramme	(g)
livre	x 0,45	kilogramme	(kg)
tonne courte (2000 lb)	x 0,9	tonne	(t)
MESURE DE TEMPÉRATURE			
degrés Fahrenheit	(° F-32) x 0,56 ou (° F-32) x 5/9	degrés Celsius	(° C)
MESURE DE PRESSION			
livre au pouce carré	x 6,9	kilopascal	(kPa)
MESURE DE PUISSANCE			
horsepower*	x 746	watt	(W)
	x 0,75	kilowatt	(kW)
MESURES DE VITESSE			
pied à la seconde	x 0,30	mètre à la seconde	(m/s)
mille à l'heure	x 1,6	kilomètre à l'heure	(km/h)
MESURES AGRAIRES			
gallon à l'acre	x 11,23	litre à l'hectare	(ℓ/ha)
pinte à l'acre	x 2,8	litre à l'hectare	(ℓ/ha)
chopine à l'acre	x 1,4	litre à l'hectare	(ℓ/ha)
once liquide à l'acre	x 70	millilitre à l'hectare	(ml/ha)
tonne à l'acre	x 2,24	tonne à l'hectare	(t/ha)
livre à l'acre	x 1,12	kilogramme à l'hectare	(kg/ha)
once à l'acre	x 70	gramme à l'hectare	(g/ha)
plants à l'acre	x 2,47	plants à l'hectare	(plants/ha)

* Le horsepower est une unité différente du cheval-vapeur.

Le signe décimal est une virgule.

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co-operation in canada 1975



Agriculture
Canada

CO-OPERATION IN CANADA 1975

J.M. Sullivan

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l'économie

FOREWORD

One of the major objectives of Agriculture Canada's recently-reorganized Co-operatives Unit is to promote better understanding, particularly in governments and universities, of the continuing development of the co-operative sector. This edition of *Co-operation in Canada*, the forty-fourth since the start of the statistical series in 1934, contains some changes that may help achieve this objective.

The changes in format have been made partly to accommodate some of the technical advances taking place in the compilation of the statistics. These advances have improved our efficiency in handling the data and have resulted in a better presentation. Bar charts have been included to illustrate the trend for co-operatives over the five-year period from 1971 to 1975. In some of the charts business volumes have been adjusted to a constant-dollar basis, using price indexes, in an attempt to give some perspective on co-operative business handlings with inflation and, in the case of commodity marketings, price fluctuations removed.

For data purposes, co-operatives are divided into five groups: marketing and purchasing; production; fishermen's; service; and wholesale. Data for the first four (local co-operatives) are presented on both an aggregate and individual group basis. Data for wholesales are compiled separately because their sales figures largely duplicate those of the local co-operatives. Insurance, recreational, financial (credit unions), Arctic and Indian co-operatives are not included.

The statistics, which are for fiscal years ending in 1975, were compiled and interpreted by J.M. Sullivan. Assisting him were Celine Martel and Les McCagg. The data were collected from co-operatives, co-operative unions and provincial governments, whose continued assistance is appreciated.

It is hoped that these changes will be of value to our readers and we would greatly appreciate your giving us your reactions by completing the In-Reply page and sending it to us.

K.J. McCready
Co-operatives Unit
Marketing and Trade Division
Economics Branch
Agriculture Canada

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INDEX SOURCES FOR BAR CHARTS

Index No. 1 - Index Numbers of Farm Prices of Agricultural Products, Statistics Canada, Publication 62-003

Index No. 2 - Farm Input Price Indexes, Statistics Canada, Publication 62-004

Index No. 3 - Consumer Price Index, Statistics Canada, Publication 62-001

Index No. 4 - Index of Prices Received by Fishermen, Environment Canada, Annual Statistical Review of Canadian Fisheries, Vol. 8, 1975.

TABLE 1. SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1975*

Groups	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- number -												
Associations Reporting												
Marketing & Purchasing	69	117	209	79	95	387	43	82	18	40	5	1,144
Production	-	68	188	5	2	41	29	7	3	-	-	343
Fishermen's	2	2	19	11	2	10	10	19	7	3	-	85
Services	17	557	27	13	37	146	3	11	2	6	-	819
Total	88	744	443	108	136	584	85	119	30	49	5	2,391
- number in thousands -												
Membership Reported												
Marketing & Purchasing	85	391	386	199	101	193	26	36	10	19	187	1,633
Production	-	8	7	1	-	4	5	2	-	-	-	27
Fishermen's	3	-	1	1	-	1	1	1	1	1	-	10
Services	179	122	14	3	72	46	2	-	1	-	-	439
Total	266	521	409	204	173	243	34	40	12	20	187	2,109
- million dollars -												
Volume of Business												
Marketing & Purchasing	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2
Production	-	20.3	8.6	1.6	.5	11.3	.6	.5	-	-	-	43.5
Fishermen's	21.1	.5	1.1	3.1	1.7	7.8	6.3	7.4	3.7	1.5	-	54.1
Services	25.8	27.2	2.4	2.3	8.6	14.5	.2	.1	.1	1.0	-	82.2
Total	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1	5,542.0
- million dollars -												
Assets												
Marketing & Purchasing	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
Production	-	16.6	11.9	.4	.6	5.8	.6	.2	-	-	-	36.1
Fishermen's	21.3	.1	1.6	1.0	.1	2.2	4.8	2.6	2.9	.7	-	37.3
Services	9.9	164.6	2.0	10.4	21.4	32.2	.2	.1	.3	1.4	-	242.4
Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2

* In the tables the sums of individual items may not equal totals because of rounding.

SUMMARY

The gross business volume of Canadian co-operatives was \$5.5 billion for 1975, a gain of 12 percent. It was another record-breaking year and the first time that the five billion dollar mark was reached. Unlike the past few years, grain marketing was not the basic factor underlying the continued upswing in revenues. It was a combination of increased dairy marketings, led by Quebec, and a broad-based gain, both in the variety of goods and geographically, of 23 percent in supply sales. Machinery and fertilizer led the gain in supply sales on a percentage basis. Co-operatives in both Alberta and Quebec exceeded the one-billion-dollar mark in business volume for the first time.

It was the second straight year of double-digit inflation in the Canadian economy as a whole, at a time when real economic growth was almost unchanged - up less than one percent. Farm cash receipts rose about 12 percent while the physical volume of agricultural production increased about eight percent. Grain exports eased off from the record of the previous year, while grain prices dropped sharply.

Total co-operative assets rose \$54 million or two percent with a downturn in prairie grain inventories, due to lower stocks and lower valuations, cutting into a generally increasing trend in most other sectors. Property and equipment expanded by over \$100 million, with co-operative natural gas utilities in Alberta contributing almost half the gain.

Membership figures for local co-operatives in 1975 indicated an increase of about 150,000, with all four of the basic groups sharing in the growth. The number of associations rose moderately, with most of the increase, on a proportionate basis, occurring in production, fishermen's, and service co-operatives. The marketing and purchasing group has experienced much consolidation in recent years, which has about offset the net increase in incorporations.

NUMBER & MEMBERSHIP OF ALL CO-OPERATIVES, 1971-75

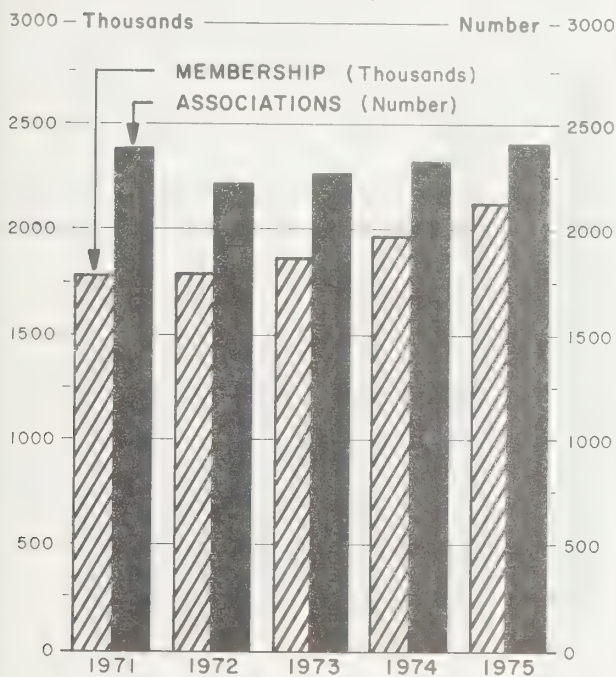


Figure 1

VOLUME OF BUSINESS & ASSETS OF ALL CO-OPERATIVES, 1971-75

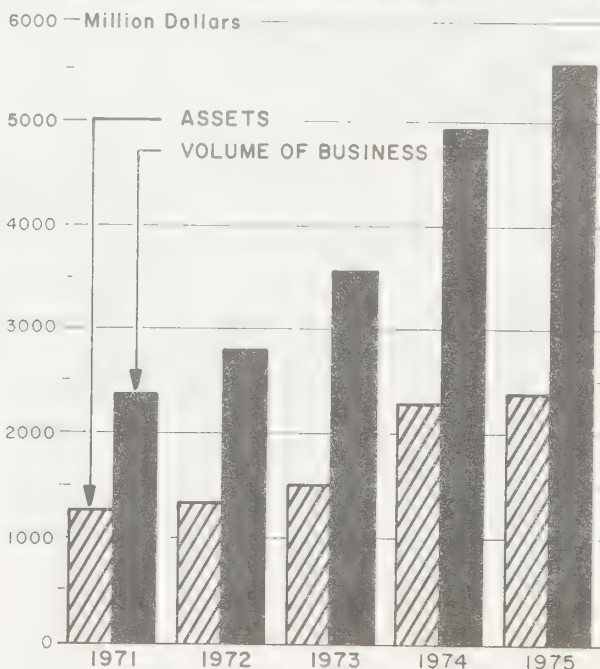


Figure 2

TABLE 2. VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1975

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Product Marketings												
Dairy Products	139.1	80.4	52.1	21.9	82.0	447.4	13.5	73.9	5.6	.3	-	916.3
Fruits & Vegetables	52.1	1.6	-	-	8.6	6.8	.3	6.2	1.2	-	-	76.8
Grains & Seeds	-	461.6	1,000.9	90.5	76.7	-	-	.1	-	-	295.1	1,924.9
Livestock	19.4	76.7	177.8	1.5	10.8	24.4	1.0	4.0	-	-	-	315.7
Poultry & Eggs	.5	25.1	3.9	7.5	6.8	41.8	2.9	14.5	.2	4.2	-	107.5
Fish	20.9	.4	-	2.2	1.6	6.4	4.5	6.8	2.9	1.2	-	46.9
Miscellaneous	2.0	8.5	2.3	5.2	9.8	20.0	.6	8.2	.6	.1	1.0	58.4
Sub-total	233.9	654.4	1,237.0	128.8	196.4	546.9	22.8	113.7	10.5	5.9	296.1	3,446.4
Supplies												
Food Products	44.4	112.9	74.7	43.3	24.9	108.4	29.1	36.6	13.0	24.2	15.2	526.5
Feed	35.6	5.3	8.4	3.6	76.4	173.6	6.1	12.4	2.2	.9	37.0	361.5
Fertilizer, Agricultural												
Chemicals	4.9	42.3	41.6	23.5	44.7	9.1	.5	2.6	.2	.1	24.2	193.7
Clothing, Home												
Furnishings	6.7	12.2	16.7	5.2	1.1	5.7	1.7	.9	.6	2.9	2.7	56.5
Hardware	11.7	25.7	29.5	10.9	30.0	41.6	5.4	3.6	1.4	1.3	3.2	164.3
Machinery	1.8	8.2	8.8	2.8	6.1	35.6	.9	1.3	.3	-	72.4	138.3
Building Material	4.1	30.5	29.2	17.3	8.8	1.8	1.0	1.5	.8	-	3.5	98.6
Petroleum	15.8	64.7	62.4	30.8	40.3	42.6	5.6	5.4	.6	1.5	3.1	272.7
Miscellaneous	1.7	31.8	29.5	5.6	16.4	15.3	.8	2.6	.7	.8	4.0	109.3
Sub-total	126.7	333.5	300.8	143.1	248.7	433.8	51.0	66.9	19.8	31.8	165.2	1,921.2
Total Sales	360.6	987.9	1,537.8	271.9	445.1	980.6	73.9	180.6	30.3	37.7	461.3	5,367.6
Service Revenue	28.1	31.2	12.1	17.4	11.0	20.4	1.8	2.1	.3	1.6	.1	126.3
Other Income	5.2	6.1	7.7	4.5	3.7	16.2	1.1	2.2	.2	.3	.7	48.1
Total	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1	5,542.0
1974 Total a/	330.1	919.1	1,501.4	261.1	398.7	780.0	61.2	161.4	25.8	33.2	462.0	4,934.3

a/ Revised

ALL CO-OPERATIVES: ANALYSIS OF FIVE-YEAR TRENDS

Number of Organizations and Membership

There was a continuing upward trend in the total number of members of co-operatives over the period, with an annual average increase of 4.5 percent. The greatest change took place in the service co-operative sector, where there was an average annual growth in membership of 15.5 percent. The decline in the membership of production co-operatives was halted in the past year with a growth of 12.5 percent, although their membership is still well below the level of the early seventies. The membership of fishing co-operatives declined considerably during the first part of the period, but the increase of the past two years more than offset this. The number of production, and marketing and purchasing co-operatives reporting declined over the period as a whole, although the past year showed an increase. Both the fishing and the service sectors showed a more consistent increase in the number of organizations reporting.

Volume of Business

The total volume of business, in current dollars, increased at an annual average rate of nearly 24 percent, the most recent year being at only half this level. In terms of constant 1971 dollars this annual average increase is a smaller but still very respectable one of over 7 percent. Supply sales, in constant dollars, increased at a fairly consistent annual average of 10 percent. Marketing sales averaged 5.5 percent per year, but fluctuated between -12 percent and +19 percent. In current dollars the value of supply sales continued to account for about 34 percent of total sales.

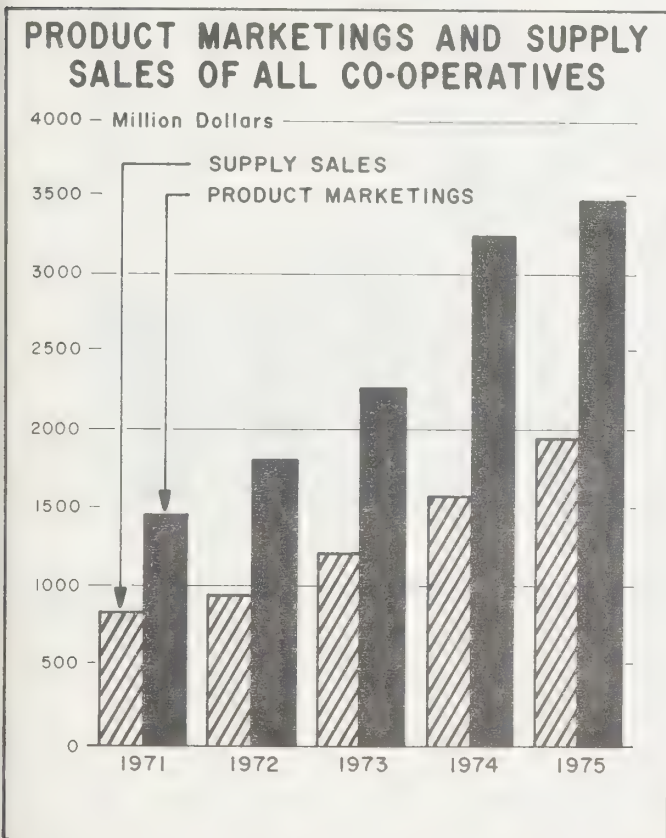


Figure 3

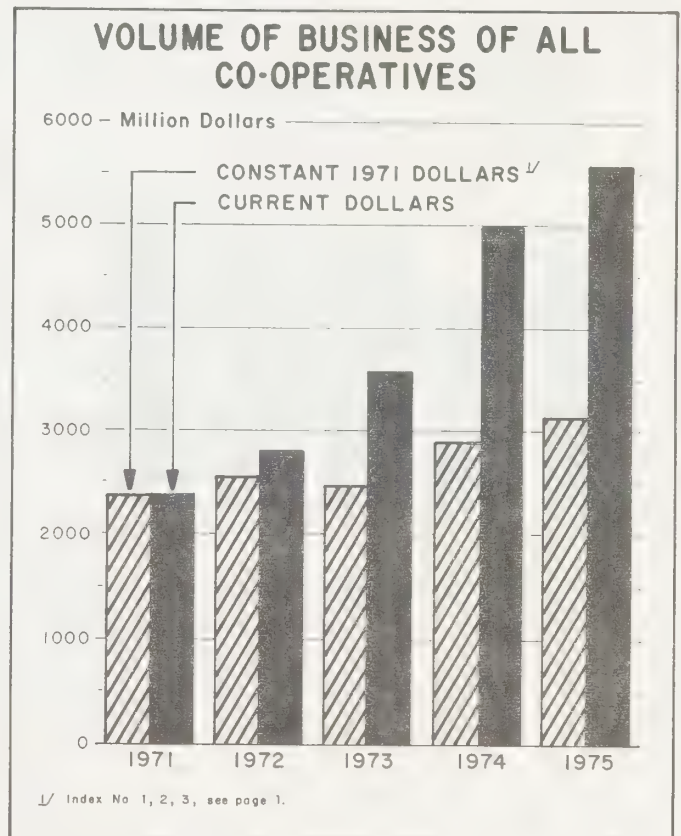


Figure 4

TABLE 3. BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1975

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Assets												
Cash and Equivalents	6.2	15.0	59.8	3.7	4.7	19.2	.9	2.2	.3	.7	3.2	116.0
Receivables	30.0	63.6	63.1	19.6	47.4	61.6	3.4	11.3	1.6	1.6	36.0	339.3
Inventories	32.5	189.1	318.2	64.9	46.7	92.9	5.7	13.6	3.5	3.5	161.6	932.1
Other Current	1.5	3.9	4.9	1.3	1.9	7.0	.4	.7	.2	.2	2.3	24.3
Property, Equipment	53.5	236.5	120.9	52.2	53.9	102.0	11.3	27.4	4.4	6.2	60.0	728.3
Investments	6.7	30.9	40.8	21.6	7.5	43.6	3.8	4.5	.9	.3	5.2	165.7
Other Assets	1.5	6.7	14.5	.8	.8	7.0	.7	5.3	-	.1	-	37.4
Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2
Liabilities to the Public												
Short-term Loans	17.2	150.3	273.2	9.2	20.2	53.5	2.1	7.0	1.9	.7	73.6	609.1
Accounts Payable	35.9	57.2	74.2	48.2	36.3	59.2	4.8	12.1	1.9	3.9	93.4	427.1
Other Current	8.9	11.7	4.2	5.7	4.5	9.1	.9	2.0	-	.8	2.1	50.0
Long-term Loans	22.0	87.7	34.4	23.2	44.1	72.0	6.3	21.2	2.2	4.1	20.6	337.7
Sub-total	84.0	306.9	386.1	86.4	105.1	193.7	14.1	42.3	6.0	9.6	189.7	1,423.9
Members' Equity												
Members' Loans	19.4	12.2	15.4	9.0	6.5	2.1	1.9	5.2	.8	.1	-	72.6
Patronage Loans	4.2	45.2	1.7	20.2	4.6	5.4	.4	5.5	.1	-	14.7	101.9
Share Capital	10.9	46.0	136.3	17.9	11.9	63.4	6.4	4.8	2.2	3.4	23.2	326.4
Reserves	4.0	95.6	30.0	16.7	27.8	49.4	2.4	3.6	1.5	.6	38.0	269.8
Surplus	9.4	39.8	52.6	13.9	6.9	19.4	1.0	3.6	.2	(1.1)	2.7	148.4
Sub-total	47.9	238.8	236.1	77.7	57.7	139.7	12.1	22.7	4.8	2.9	78.7	919.2
Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2
1974 Total	109.6	521.8	669.0	175.0	140.4	308.0	21.1	48.2	8.6	10.2	277.4	2,289.4

ALL CO-OPERATIVES: ANALYSIS OF FIVE-YEAR TRENDS (CONTINUED)

Financial Analysis

Clearly, from Figure 2, the growth in the assets of co-operatives did not escalate to keep pace with the increased volume of business. From a level of 53 percent of the value of sales in 1971 the value of assets declined to 42 percent in 1975. Figure 5 indicates how the major means of funding the increased volume of business has been by increasing public liabilities. This was at an annual rate of over 25 percent, mainly to finance increased inventories in 1974, whereas members' equity increased at only 11 percent. Figure 6 illustrates how the proportion of total assets made up by members' equity has been declining, and it is to be hoped that the increase shown in 1975 indicates a reversal in this trend. It will be interesting to see whether the nationally concerted efforts made in 1975-76 to reduce inflation will be reflected in an improved financial structure in the co-operative sector.

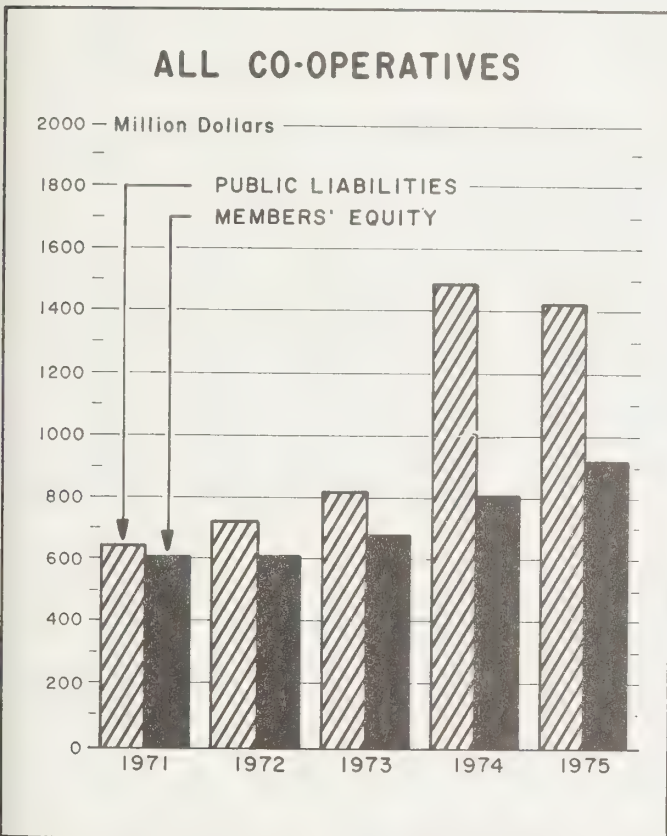


Figure 5

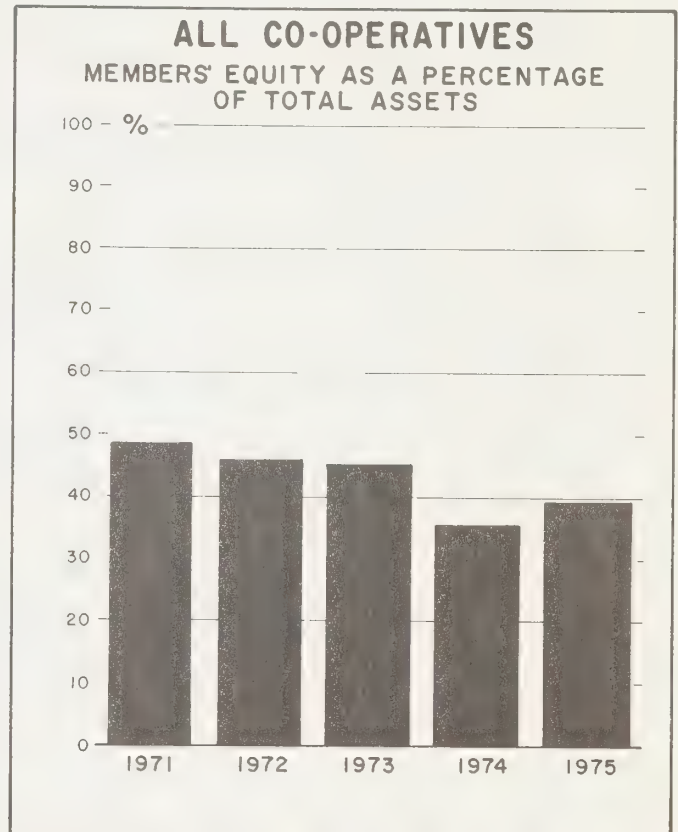


Figure 6

**TABLE 4. VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES
REPORTING IN CANADA, 1975**

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld	Inter- prov.	Canada
- million dollars -												
Product Marketings												
Dairy Products	139.1	80.4	52.1	21.9	82.0	447.4	13.5	73.9	5.6	.3	-	916.3
Fruits & Vegetables	52.1	1.6	-	-	8.5	6.8	.2	6.2	1.2	-	-	76.7
Grains & Seeds	-	461.4	998.4	89.6	76.7	-	-	.1	-	-	295.1	1,921.5
Livestock	19.4	59.3	174.8	-	10.8	24.4	1.0	4.0	-	-	-	293.8
Poultry & Eggs	.5	25.1	3.9	7.5	6.5	41.8	2.9	14.5	.2	4.2	-	107.2
Miscellaneous	2.0	8.5	1.7	5.2	9.8	10.1	.5	8.7	.6	.1	1.0	48.1
Sub-total	213.0	636.4	1,230.9	124.3	194.4	530.5	18.2	107.4	7.6	4.6	296.1	3,363.4
Supplies												
Food Products	44.4	112.9	74.6	43.1	24.9	108.4	28.0	36.3	13.0	24.2	15.2	524.8
Feed	35.6	5.2	8.1	3.4	76.3	173.6	6.0	12.4	2.2	.9	37.0	360.8
Fertilizer, Agricultural												
Chemicals	4.9	42.1	41.6	23.5	44.5	9.1	.5	2.6	.2	.1	24.2	193.4
Clothing, Home												
Furnishings	6.7	12.2	16.7	5.2	1.1	5.7	1.7	.9	.6	2.9	2.7	56.4
Hardware	11.7	25.6	29.5	10.7	30.0	41.6	5.4	3.6	1.4	1.3	3.2	164.0
Machinery	1.8	8.2	8.8	2.8	6.1	35.6	.8	1.3	.3	-	72.4	138.0
Building Material	4.1	30.5	29.2	17.3	8.8	1.8	.9	1.5	.7	-	3.5	98.5
Petroleum	15.5	64.7	62.4	30.6	39.2	41.3	5.5	5.3	.5	1.3	3.1	269.0
Miscellaneous	1.7	31.5	29.5	5.3	16.3	13.9	.7	2.0	.1	.8	4.0	105.7
Sub-total	126.4	332.9	300.3	142.1	247.2	431.0	49.5	65.8	19.0	31.6	165.2	1,910.9
Total Sales	339.4	969.2	1,531.2	266.3	441.6	961.5	67.7	173.2	26.6	36.2	461.3	5,274.3
Service Revenue	2.9	4.5	7.3	16.1	4.3	9.1	1.3	1.7	.3	.6	.1	48.0
Other Income	4.7	3.6	7.1	4.3	3.0	13.1	.8	2.0	.2	.3	.7	39.9
Total	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2
1974 Total	294.6	877.4	1,487.2	258.3	390.0	742.0	54.1	151.0	21.6	31.3	462.0	4,769.6

MARKETING AND PURCHASING CO-OPERATIVES

Farm Product Marketings

The marketing of agricultural products by marketing and purchasing co-operatives rose about seven percent, with dairy products accounting for the gain. Co-operative dairy revenues across the country swelled on generally higher prices and higher volumes along with a continuing broadening of their product lines. Quebec provided an additional boost to revenues with the inclusion of further new facilities acquired from the private sector. Overall livestock revenues dropped about 11 percent, but represented a mixed trend. Saskatchewan declined the most with a severe drop in hog marketings, while in Alberta expanded facilities for cattle marketing brought a higher dollar volume despite lower prices. In the East dollar volumes were generally higher on the strength of much higher hog prices brought on by the severe cut-back in Western hog marketings. Ontario had the biggest livestock gain, with the addition of a new co-operative and a greatly expanded output of high-grade swine. Poultry and egg marketings by co-operatives were up slightly, as the marketing boards responsible made strenuous efforts to balance supply with demand. Fruit and vegetable sales values fell in a year of generally higher output and lower prices. Miscellaneous marketings rose by more than one third with gains in honey, maple products, pulpwood and a variety of other items including ornamental flowers and processed food products.

Sales of Supplies

Supply sales of the marketing and purchasing co-operatives rose \$361 million or 23 percent in 1975. Food, the largest supply category, climbed about 24 percent, almost double the increase in food prices for the year as measured by the Consumer Price Index. There was thus a real increase in volume of 11 percent, despite a climate of severe competition, reflecting the continuing co-operative penetration into urban consumer markets. Feed sales edged up about five percent on lower volume but higher prices. Fertilizer value soared again on higher physical volume but more particularly on higher prices, especially in the early part of the year when severe shortages occurred. Farm machinery recorded the greatest increase among sales categories - 51 percent. It was another year of overheated demand, with co-operatives, like others in the trade, again working feverishly to build up supplies in the face of parts and materials shortages and other bottlenecks, with the usual result - rapidly rising prices. However, in 1975 the shortage situation finally showed signs of abating and production began to catch up with demand. Building material revenues rose 21 percent despite a drop in lumber prices; a similar increase occurred in hardware sales. Co-operative petroleum outlets in Alberta and Manitoba made substantial gains, but increases elsewhere were generally moderate. However, soaring prices brought the national dollar volume up 24 percent. Clothing and home furnishings and miscellaneous supplies had impressive increases of 27 and 28 percent respectively. On an area basis, co-operatives operating interprovincially had the largest increase in supply sales, followed by New Brunswick and Alberta.

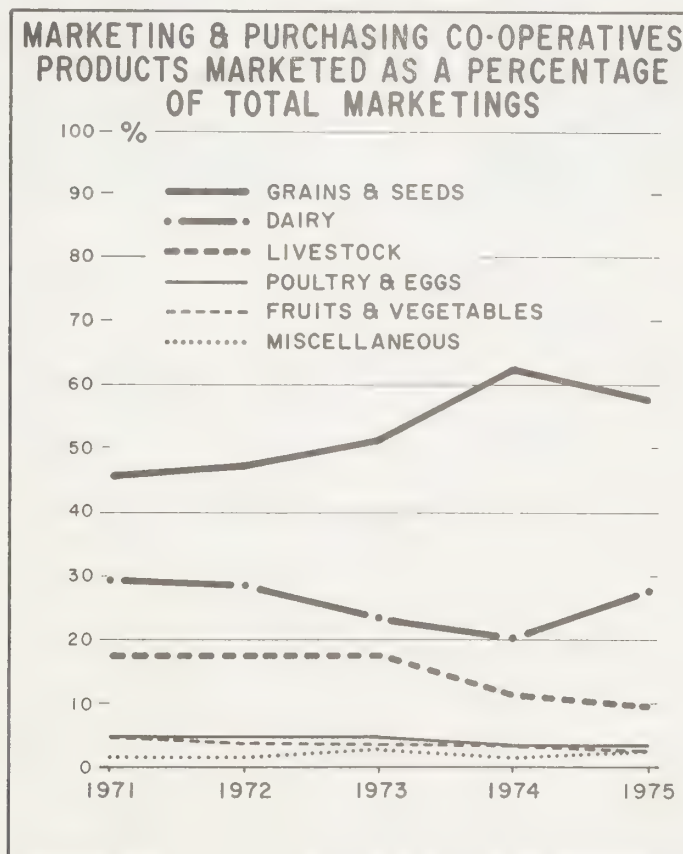


Figure 7

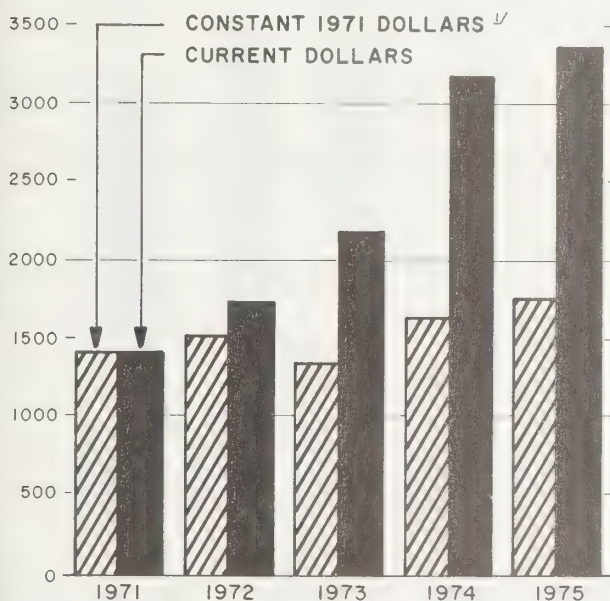
TABLE 5. BALANCE SHEET OF MARKETING & PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1975

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Assets												
Cash and Equivalents	2.2	10.0	58.9	3.1	3.8	17.0	.7	1.9	.3	.6	3.2	101.7
Receivables	25.4	50.0	58.5	19.3	46.7	58.5	2.5	11.0	1.4	1.2	36.0	310.6
Inventories	24.0	183.6	316.3	64.6	46.5	91.8	5.0	12.9	2.4	3.4	161.6	912.1
Other Current	1.2	2.0	4.6	1.2	1.7	6.2	.3	.7	.1	.1	2.3	20.5
Property, Equipment	41.8	93.8	113.7	42.5	37.4	77.0	8.4	26.5	2.8	4.7	60.0	508.6
Investments	4.7	19.4	40.2	21.2	4.3	36.0	3.0	3.9	.6	.3	5.2	138.9
Other Assets	1.5	5.5	14.4	.5	.4	6.7	.5	5.3	-	.1	-	35.0
Total	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
Liabilities to the Public												
Short-term Loans	10.6	131.7	269.8	8.7	19.9	52.8	1.9	6.9	1.6	.6	73.6	578.2
Accounts Payable	24.7	46.9	72.4	47.8	35.9	57.2	4.0	11.2	1.1	3.8	93.4	398.3
Other Current	5.6	8.9	3.7	5.1	2.3	7.1	.8	1.8	-	.7	2.1	38.2
Long-term Loans	18.5	52.6	31.1	15.0	30.8	49.8	4.4	21.0	1.3	2.8	20.6	247.9
Sub-total	59.4	240.2	377.0	76.6	88.9	166.9	11.1	40.9	4.0	7.9	189.7	1,262.5
Members' Equity												
Members' Loans	18.1	10.3	12.7	8.9	5.2	1.3	1.9	5.0	.4	.1	-	64.0
Patronage Loans	4.2	44.9	1.7	20.1	4.3	5.1	.4	5.4	.1	-	14.7	100.8
Share Capital	7.5	26.8	134.7	16.9	11.2	56.3	4.7	4.5	1.8	2.8	23.2	290.3
Reserves	3.8	4.8	28.5	16.2	24.9	45.4	1.5	2.8	1.0	.6	38.0	167.5
Surplus	7.8	37.5	52.1	13.8	6.2	18.2	1.0	3.6	.3	(1.0)	2.7	142.2
Sub-total	41.3	124.2	229.6	75.8	51.8	126.3	9.5	21.2	3.6	2.5	78.7	764.7
Total	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
1974 Total	87.3	388.0	653.1	171.8	120.6	256.5	16.8	45.1	6.2	9.0	277.4	2,032.0

Assets of the marketing and purchasing co-operatives remained almost unchanged. While Prairie grain inventories declined more than \$200 million, the combined value of all other (marketing and purchasing) assets rose by an equivalent amount, reflecting the general increase in both sales and prices. The drop in grain inventories was due to a lower level of physical stocks on hand, lower than normal grades for these stocks, and lower grain prices. Other balance sheet items affected by the changes in inventories included short-term loans, and cash and equivalents (short-term investments). The former declined about \$140 million while the latter rose about \$50 million. Members' equity, rising \$78 million while liabilities declined, represented 38 percent of assets at year-end, compared with 34 percent the previous year. Within the members' equity sector share capital contributed about three fifths of the increase, while surplus (unallocated earnings) declined slightly. The latter reflects the tough squeeze that most co-operatives operated under in the year. Although selling prices were generally rising under highly inflationary conditions, costs including wages, materials prices, interest rates and property taxes were rising even faster.

PRODUCT MARKETINGS OF MARKETING AND PURCHASING CO-OPERATIVES

4000 - Million Dollars

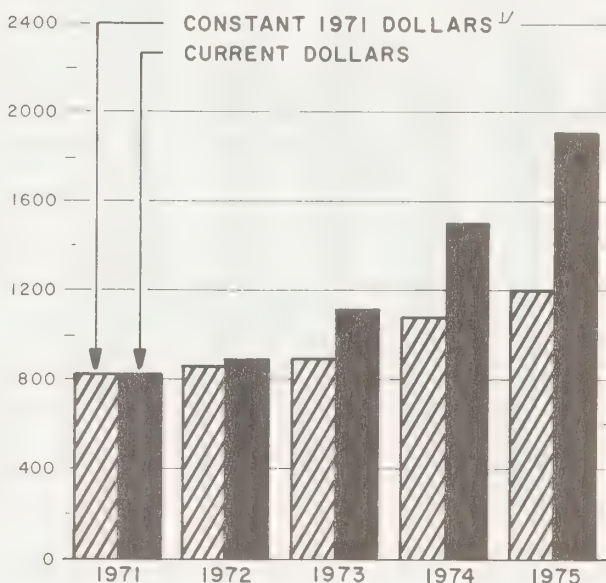


1/ Index No. 1, see page 1.

Figure 8

SUPPLY SALES OF MARKETING AND PURCHASING CO-OPERATIVES

2800 - Million Dollars



1/ Index No. 2, see page 1.

Figure 9

TABLE 6. VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1975

	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Canada
- thousand dollars -									
Service Revenue	2,518	1,595	77	158	325	348	324	4	5,350
Other Income	313	525	16	78	779	109	104	1	1,925
Sub-total	2,831	2,120	93	236	1,104	457	428	5	7,275
Sales of Products and Supplies									
Livestock	17,422	2,988	1,481	-	14	-	3	-	21,908
Lumber and Pulpwood	-	-	-	-	9,981	20	-	2	10,003
Other	20	3,503	-	283	212	131	112	19	4,280
Sub-total	17,442	6,491	1,481	283	10,207	151	115	21	36,191
Total	20,273	8,611	1,574	519	11,311	608	543	26	43,466
1974 Total	17,663	10,965	15	699	15,372	857	955	11	46,537

TABLE 7. BALANCE SHEET OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1973 TO 1975

	1973	1974	1975	1973	1974	1975
	- thousand dollars -			- percentages -		
Assets						
Cash and Equivalents	2,381	1,785	2,509	5.9	4.3	6.9
Receivables	15,390	13,658	13,151	38.3	32.5	36.4
Inventories	7,298	5,745	4,332	18.2	13.7	12.0
Other Current	249	1,337	329	.6	3.2	.9
Property, Equipment	10,830	14,049	9,831	26.9	33.5	27.2
Investments	3,611	4,955	5,587	9.0	11.8	15.5
Other Assets	448	441	378	1.1	1.1	1.0
Total	40,207	41,970	36,117	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	19,313	17,348	14,425	48.0	41.3	39.9
Accounts Payable	2,575	3,197	2,167	6.4	7.6	6.0
Other Current	2,174	2,983	2,842	5.4	7.1	7.9
Long-term Loans	5,267	5,847	5,657	13.1	13.9	15.7
Sub-total	29,329	29,375	25,091	72.9	70.0	69.5
Members' Equity						
Members' Loans	2,668	2,755	2,617	6.6	6.6	7.2
Patronage Loans	16	8	73	-	-	.2
Share Capital	4,505	4,882	3,984	11.2	11.6	11.0
Reserves	1,928	2,866	2,244	4.8	6.8	6.2
Surplus	1,761	2,084	2,108	4.4	5.0	5.8
Sub-total	10,878	12,595	11,026	27.1	30.0	30.5
Total	40,207	41,970	36,117	100.0	100.0	100.0

PRODUCTION CO-OPERATIVES

Business revenues of the production co-operatives eased off by some \$3 million, as did assets, almost \$6 million. Service revenue and other income rose moderately across the country, while marketing and supply sales declined. Livestock marketings rebounded in Alberta after a drop in the previous year, but continued to drop in Saskatchewan. Some new feeder associations accounted for the livestock marketings in Manitoba. Lumber and wood marketing results suffered in Quebec with the sale of a large co-operative to private interests. Increased grain output by Saskatchewan production co-operatives was responsible for the increase in "other" sales. Assets of the production associations declined almost \$6 million, mostly due to the sale of the Quebec co-operative to private interests.

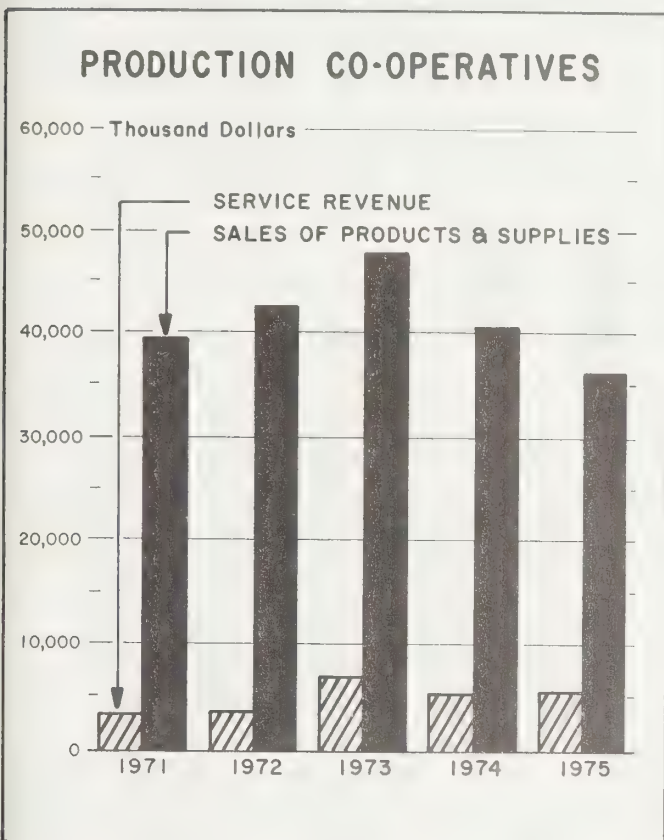


Figure 10

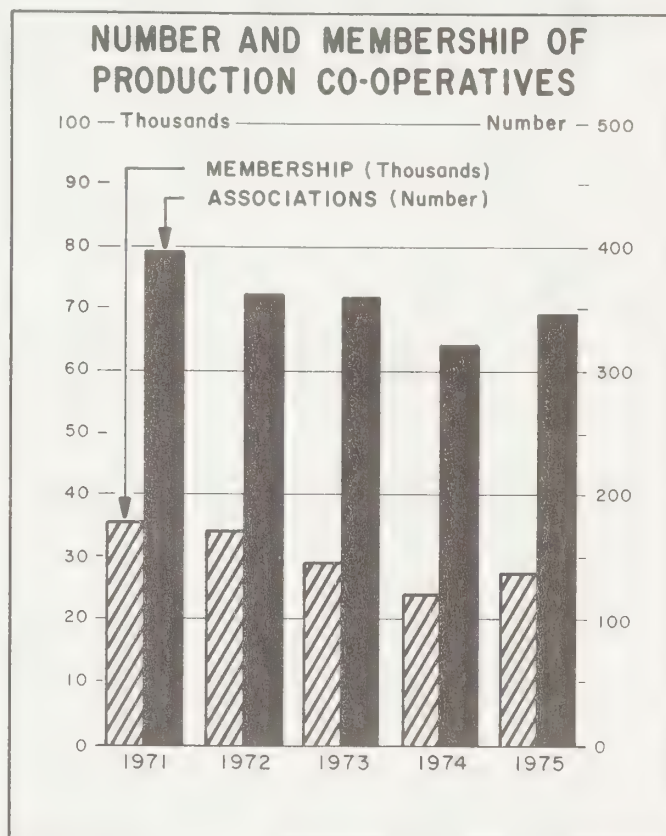


Figure 11

TABLE 8. VOLUME OF BUSINESS OF FISHERMEN'S CO-OPERATIVES REPORTING IN CANADA, 1975

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
- thousand dollars -											
Products and Supplies											
Fish	20,886	429	-	2,224	1,574	6,388	4,507	6,244	2,899	1,220	46,371
Food	-	-	-	169	-	-	1,074	304	-	-	1,547
Other	-	24	36	661	87	1,352	459	717	756	231	4,323
Total Sales	20,886	453	36	3,054	1,661	7,740	6,040	7,265	3,655	1,451	52,241
Service Revenue	37	2	1,025	-	13	-	-	6	5	58	1,147
Other Income	168	4	11	66	2	42	243	123	32	22	713
Total	21,091	459	1,072	3,120	1,676	7,782	6,283	7,394	3,692	1,531	54,101
1974 Total	19,495	261	1,210	1,324	1,194	7,578	6,196	9,391	4,152	1,594	52,395

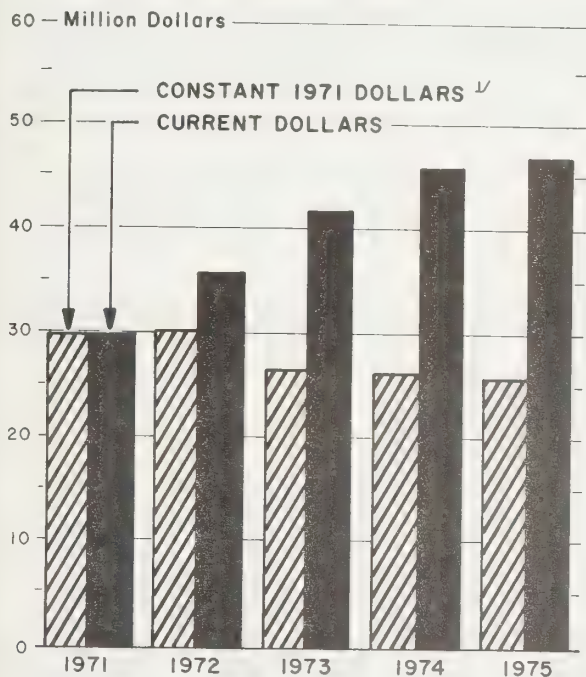
TABLE 9. BALANCE SHEET OF FISHERMEN'S CO-OPERATIVES REPORTING IN CANADA, 1973 TO 1975

	1973	1974	1975	1973	1974	1975
	- thousand dollars -			- percentages -		
Assets						
Cash and Equivalents	980	803	1,022	3.7	2.4	2.7
Receivables	6,024	6,597	5,696	22.6	20.1	15.3
Inventories	7,367	11,980	11,441	27.6	36.5	30.6
Other Current	433	397	617	1.6	1.2	1.7
Property, Equipment	9,017	10,036	14,392	33.8	30.6	38.5
Investments	2,866	2,964	4,048	10.7	9.0	10.8
Other Assets	24	43	130	.1	.1	.3
Total	26,711	32,820	37,346	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	2,062	1,750	7,716	7.7	5.3	20.7
Accounts Payable	9,207	14,727	12,208	34.5	44.9	32.7
Other Current	290	600	330	1.1	1.8	.9
Long-term Loans	4,616	5,452	5,288	17.3	1.7	14.2
Sub-total	16,175	22,529	25,542	60.6	68.6	68.4
Members' Equity						
Members' Loans	540	578	1,959	2.0	1.8	5.2
Patronage Loans	1,747	1,622	121	6.5	4.9	.3
Share Capital	4,807	5,424	6,937	18.0	16.5	18.6
Reserves	1,953	2,390	3,557	7.3	7.3	9.5
Surplus	1,489	277	(770)	5.6	.8	(2.1)
Sub-total	10,536	10,291	11,804	39.4	31.4	31.6
Total	26,711	32,820	37,346	100.0	100.0	100.0

FISHING CO-OPERATIVES

Business results of the fishing co-operatives were somewhat mixed, with pluses outweighing minuses for a net gain of \$1.7 million or three percent. Nova Scotia volume was hit by the dissolution of an association with over \$2 million in income. Manitoba revenues more than doubled with the addition of several new fishing co-operatives from the northern areas of the province. Assets of the fishing associations rose \$4.5 million or about 14 percent, most of it going into expansion of plant and equipment in British Columbia. The number of fishing associations reporting was up substantially in 1975, while membership swelled by almost 2,000.

FISH MARKETINGS OF FISHERMEN'S CO-OPERATIVES



Index No. 4, see page 1.

Figure 12

NUMBER AND MEMBERSHIP OF FISHERMEN'S CO-OPERATIVES

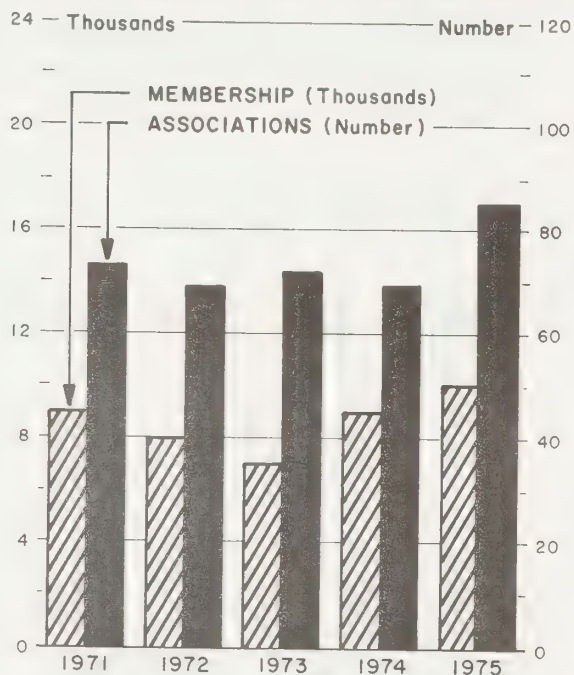


Figure 13

TABLE 10. VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES REPORTING IN CANADA, 1975

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
	- thousand dollars -										
Service Revenue	25,179	24,271	2,204	1,285	6,554	10,975	154	53	76	982	71,734
Other Income	335	2,160	74	67	557	2,345	9	4	2	-	5,553
Sub-total	25,514	26,431	2,278	1,352	7,111	13,320	163	57	78	982	77,287
Sales of Products and Supplies	275	763	96	990	1,519	1,223	-	15	-	-	4,881
Total	25,789	27,194	2,374	2,342	8,630	14,543	163	72	78	982	82,168
1974 Total a/	16,063	23,636	2,234	1,419	6,854	15,036	130	55	-	360	65,787

a/ Revised

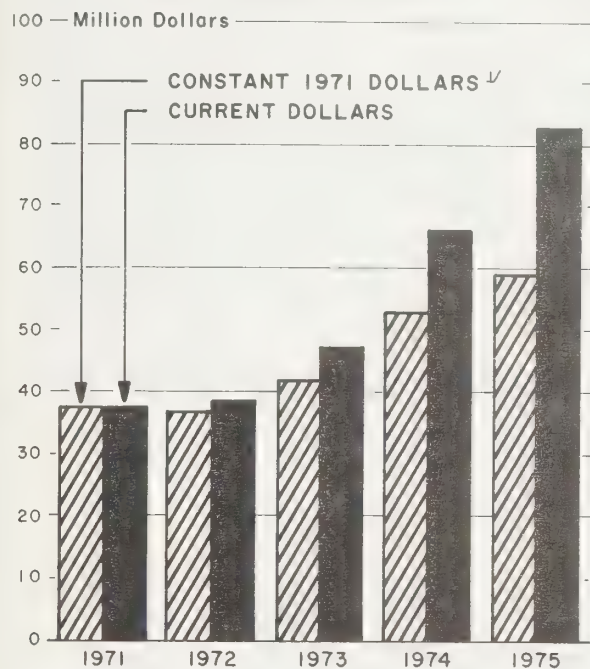
TABLE 11. BALANCE SHEET OF SERVICE CO-OPERATIVES REPORTING IN CANADA, 1973 TO 1975

	1973	1974	1975	1973	1974	1975
	- thousand dollars -			- percentages -		
Assets						
Cash and Equivalents	4,343	6,859	10,834	3.2	3.8	4.5
Receivables	4,476	8,441	9,838	3.3	4.6	4.1
Inventories	1,506	5,408	4,273	1.1	2.9	1.8
Other Current	471	1,267	2,840	.4	.7	1.2
Property, Equipment	111,788	147,343	195,480	83.6	80.7	80.6
Investments	10,041	11,988	17,218	7.8	6.6	7.1
Other Assets	1,057	1,291	1,908	.8	.7	.8
Total	133,682	182,597	242,391	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	3,388	3,929	8,795	2.5	2.2	3.6
Accounts Payable	4,313	8,613	14,452	3.2	4.7	6.0
Other Current	5,913	6,342	8,643	4.4	3.5	3.6
Long-term Loans	41,828	64,298	78,853	31.3	35.2	32.5
Sub-total	55,442	83,182	110,743	41.5	45.6	45.7
Members' Equity						
Members' Loans	1,689	2,939	4,048	1.3	1.6	1.7
Patronage Loans	221	473	907	.2	.3	.4
Share Capital	10,867	16,214	25,195	8.1	8.9	10.4
Reserves	65,219	75,162	96,543	48.8	41.2	39.8
Surplus	244	4,627	4,955	.2	2.5	2.0
Sub-total	78,240	99,415	131,648	58.5	54.4	54.3
Total	133,682	182,597	242,391	100.0	100.0	100.0

SERVICE CO-OPERATIVES

Service co-operatives recorded another year of rapid growth, up \$16 million or 25 percent in overall business volume. Most provinces were on the uptrend, but British Columbia was by far the leader, accounting for almost three fifths of the total gain. Again it was the tremendous popularity of co-operative dental insurance in the province that accounted for most of the upswing in revenues. Along with other types of health coverage such as extended health care and prepaid prescriptions, co-operative health insurance was used by one fifth of the population of British Columbia in 1975. The value of assets for the increase, \$47 million, occurred in Alberta through continuing development of natural gas utilities. Substantial increases were also made in Manitoba and British Columbia with new housing developments. Membership expanded by 53,000 in the year, mainly in British Columbia and Alberta.

VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES



1/ Index No. 3, see page 1.

NUMBER AND MEMBERSHIP OF SERVICE CO-OPERATIVES

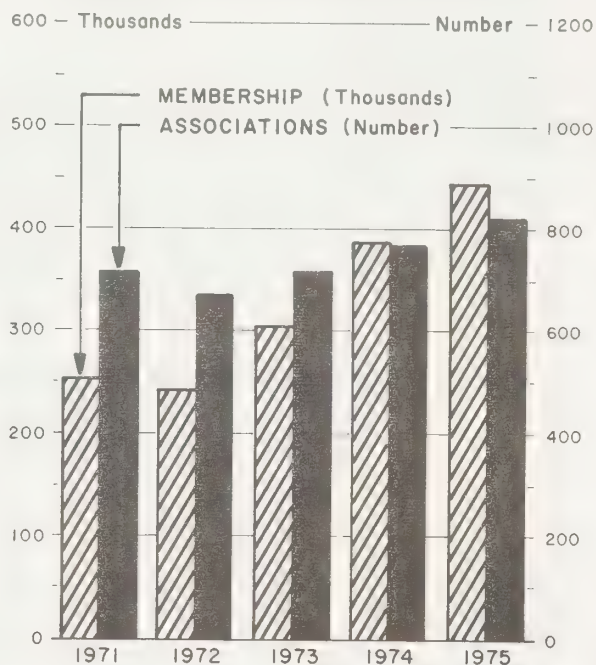


Figure 15

Figure 14

TABLE 12. SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1973 TO 1975

	1973	1974 ^{a/}	1975	1973	1974 ^{a/}	1975
	- million dollars -			- percentages -		
Marketings						
Dairy Products	96.8	147.7	184.3	30.9	38.2	36.9
Fruits & Vegetables	5.0	4.3	3.6	1.6	1.1	.7
Grains & Seeds	22.7	32.0	38.7	7.3	8.3	7.8
Livestock	117.7	127.0	147.7	37.6	32.9	29.6
Poultry & Eggs	39.6	41.2	80.5	12.7	10.7	16.1
Fish	31.2	33.8	43.4	10.0	8.7	8.7
Miscellaneous	-	.3	.3	-	.1	.1
Sub-total	313.0	386.3	498.6	100.0	100.0	100.0
Supplies						
Food Products	200.2	256.5	306.8	27.4	25.6	26.6
Feed	175.2	254.5	246.2	24.0	25.4	21.4
Fertilizers, Agricultural						
Chemicals	40.0	63.7	88.1	5.5	6.4	7.6
Clothing, Home Furnishings	14.8	19.2	21.1	2.0	1.9	1.8
Hardware & Machinery	88.0	137.4	161.7	12.0	13.7	14.0
Building Material	54.0	62.7	72.7	7.4	6.3	6.3
Petroleum	112.4	166.2	213.1	15.4	16.6	18.5
Miscellaneous	45.8	42.5	42.8	6.3	4.2	3.7
Sub-total	730.4	1,002.7	1,152.6	100.0	100.0	100.0
Total	1,043.4	1,389.0	1,651.2			

^{a/} Revised

TABLE 13. BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1973 TO 1975

	1973	1974	1975	1973	1974	1975
	- million dollars -			- percentages -		
Assets						
Cash and Equivalents	1.3	4.2	1.8	.4	1.1	.4
Receivables	102.8	140.6	172.8	34.3	35.3	35.5
Inventories	81.5	120.6	145.4	27.2	30.3	29.9
Other Current	3.4	4.8	8.3	1.1	1.2	1.7
Property, Equipment	73.2	86.0	113.8	24.4	21.6	23.4
Investments	32.9	37.3	40.5	11.0	9.4	8.3
Other Assets	4.3	4.2	4.0	1.4	1.1	.8
Total	299.4	397.7	486.7	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	32.1	93.6	95.9	10.7	23.5	19.7
Accounts Payable	57.1	68.1	97.0	19.1	17.1	19.9
Other Current	3.9	1.5	4.0	1.3	.4	.8
Long-term Loans	92.7	99.8	143.1	31.0	25.1	29.4
Sub-total	185.8	263.0	340.0	62.1	66.1	69.9
Members' Equity						
Members' Loans	1.4	1.6	1.4	.5	.4	.3
Patronage Loans	2.0	2.2	2.8	.7	.6	.6
Share Capital	66.0	79.3	98.9	22.0	19.9	20.3
Reserves	25.7	31.9	29.6	8.6	8.0	6.1
Surplus	18.5	19.7	14.0	6.2	4.9	2.9
Sub-total	113.6	134.7	146.7	37.9	33.9	30.1
Total	299.4	397.7	486.7	100.0	100.0	100.0

WHOLESALES

Co-operative wholesale volume climbed by \$262 million or 19 percent in 1975. Included in the wholesale co-operative statistics in 1975 for the first time was the Fed Up Co-operative Wholesaler Association. This wholesale is located in Vancouver and serves about 55 member local co-operatives in British Columbia. A distinguishing feature of the association and its locals is a strong emphasis on the member-run concept. The members of each local all participate in managing on a rotating basis and in the same way the locals take turns operating the wholesale.

The wholesales registered a well-balanced gain of \$113 million or 29 percent in the marketing of farm and fish products. Dairy volume moved up about 24 percent on higher volume and higher prices, about in line with the performance of the overall dairy industry. Livestock dollar volume rose \$21 million on a combination of factors. In Ontario, despite record cattle marketings, depressed prices in a glutted beef market resulted in a lower dollar figure. In the Maritimes the opposite occurred. Coming off a year of low prices, hog marketings dropped and prices rose sharply to the extent that overall volume was much improved over the previous year. Quebec results were given an extraordinary boost with the addition of sales volume from a newly-acquired hog-slaughtering plant. This plant is a subsidiary of the Quebec Poultry Co. Ltd., which was taken over in May 1975 by *Coopérative Fédérée* enabling the wholesale to more than double its poultry and egg marketing volume. This company has several plants located at strategic points in the poultry-producing areas of the province, markets under a well-known brand name, "Flamingo", and should add greatly to the capabilities of co-operatives in the poultry sector.

Grain volume climbed about 20 percent on a record winter wheat crop in Ontario and an intensified marketing effort. Fruit and vegetable figures were adversely affected by a smaller crop in Quebec at a time of generally lower prices. There were some bright spots in the fishing industry in 1975, in contrast to the poor conditions in the preceding year, and co-operative wholesale volume rose almost 30 percent. Sales were boosted by an increased penetration into foreign markets, including the establishment of outlets in Europe for an expanded shrimp production. This was also the year in which United Maritime Fishermen Limited was renamed United Maritime Fishermen Co-op, with some changes in its corporate structure, and granted its Certificate of Continuation from the federal government as an entity operating under the jurisdiction of the Canada Co-operative Associations Act. It had previously come under the authority of a different federal act. Under the new charter individual persons can now be admitted to membership and at year-end 128 applications had been approved by the Co-operative's board of directors.

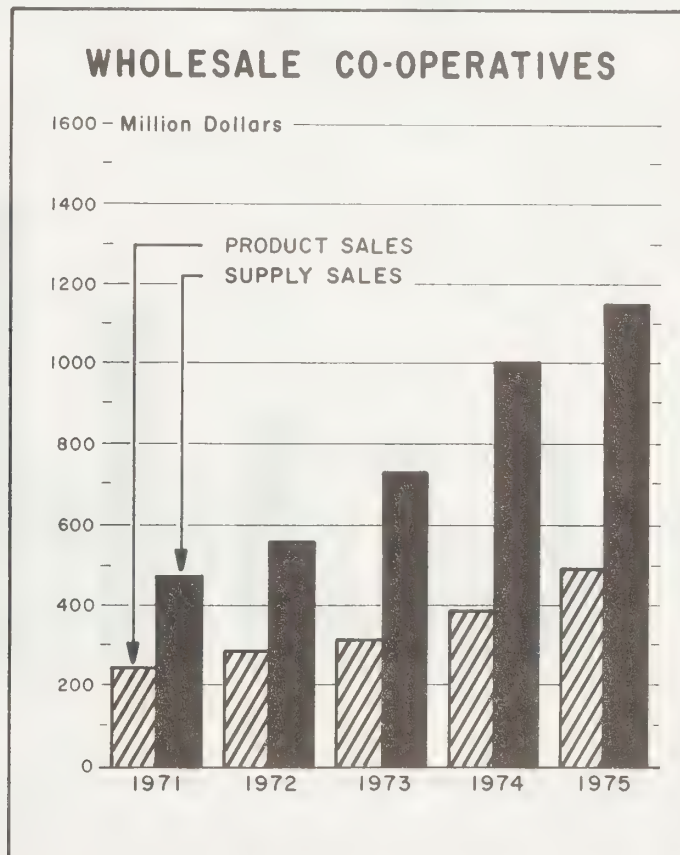


Figure 16

Supply sales rose about 15 percent in the year, a rather modest pace compared with the almost explosive rate of expansion of the previous two years. Feed was the only broad sales category which actually declined, about three percent. Although feed prices rose somewhat, physical volume declined under pressure from good local crops in Ontario and Quebec. Food volume was up about 19 percent, more than half due to price inflation, with gains in the West and the Maritimes. Fertilizers continued their sharp increases, with total sales volume of the wholesales in 1975 amounting to three and one half times that of 1971. The early part of the year featured many shortages and part of the fertilizer volume had to be purchased in world markets at premium prices. Much of this in turn was sold at below cost so that wholesales could meet their members' requirements.

Agricultural chemical sales rose again, but at a slower-than-expected pace because of some poor weather in the West and some farm carry-over from the preceding year. Hardware and machinery results showed good gains. There was a jump of 50 percent in farm machinery sales in Quebec. There was increased use of the CO-OP brand of hardware as supplied by Interprovincial Co-operatives Limited, operating in recent years as a subsidiary of Federated Co-operatives Limited. Petroleum figures climbed about 28 percent, mostly because of higher prices. Consumers' Co-operative Refineries marked its fortieth year of outstanding service to Canadian co-operatives. Good gains were achieved in building materials, particularly in the Maritimes, and in clothing and home furnishings.

Wholesale assets expanded by \$89 million or 22 percent during the year. The largest increase on a percentage basis occurred in property and equipment. Wholesales hastened to replace or expand many of their facilities that had become over-extended with the tremendous expansion in business volume in just a few years. Long-term loans accounted for half the increase in assets.

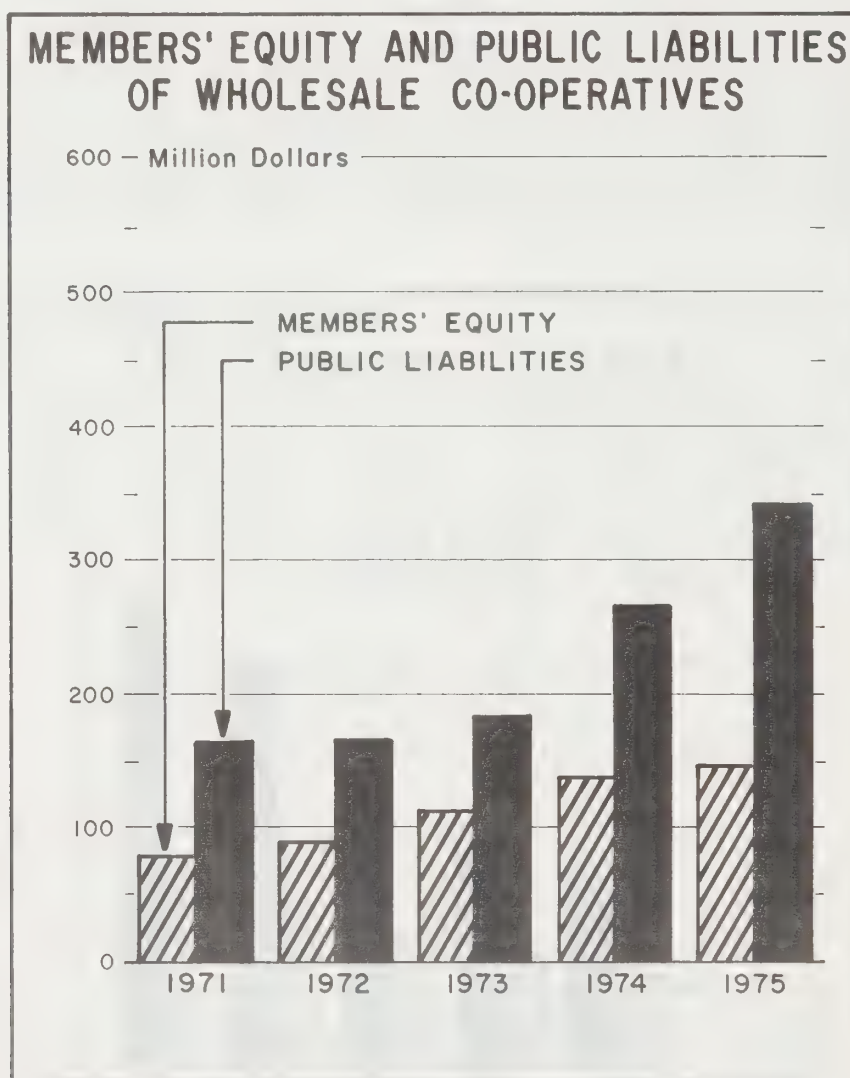


Figure 17

APPENDICES

Appendices A, B and C show numbers, by type, of marketing and purchasing, production and service co-operatives, respectively.

APPENDIX A. NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1975

Types	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- Prov.	Canada
- number -												
Marketing												
Dairy	3	6	1	3	18	15	1	4	1	-	-	52
Fruits & Vegetables	20	3	-	-	6	8	4	6	2	-	-	49
Grains & Seeds	-	2	1	2	5	1	-	1	-	-	1	13
Livestock	1	15	2	-	4	2	-	3	-	-	-	27
Poultry & Eggs	-	1	-	-	-	6	-	1	-	3	-	11
Honey	-	1	-	1	-	1	-	-	-	-	-	3
Other	1	2	5	1	2	12	3	2	-	1	2	31
Sub-total	25	30	9	7	35	45	8	17	3	4	3	186
Purchasing												
Food	17	33	17	20	15	128	23	42	8	31	-	334
Mixed	15	36	118	45	24	84	9	16	4	2	1	354
Feed Mill	4	-	-	1	11	67	1	3	2	-	-	89
Petroleum	3	10	60	4	1	5	-	-	-	-	-	83
Student Supplies	-	-	-	-	1	34	-	-	-	-	-	35
Other	5	8	5	2	5	22	3	3	1	3	1	58
Sub-total	44	87	200	72	57	340	36	64	15	36	2	953
Mixed Marketing & Purchasing	-	-	-	-	3	2	2	1	-	-	-	8
Total	69	117	209	79	95	387	46	82	18	40	5	1,147

APPENDIX B. NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1975

Types	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Canada
- number -									
Artificial Insemination	10	9	2	1	-	18	1	-	41
Grazing	12	110	1	-	1	5	4	2	135
Fodder	-	5	-	-	-	-	-	-	5
Feeder	45	17	2	-	-	-	-	-	64
Farm	1	13	-	1	-	1	-	-	16
Machinery	-	22	-	-	1	-	-	-	23
Wood-cutting	-	-	-	-	36	1	-	-	37
Other	-	12	-	-	3	4	2	1	22
Total	68	188	5	2	41	29	7	3	343

APPENDIX C. NUMBER BY TYPES OF SERVICE CO-OPERATIVES REPORTING IN CANADA.
1975

Types	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
- number -											
Electricity	-	369	-	-	-	-	-	-	-	-	369
Cold Storage	-	1	1	-	3	2	-	-	-	-	7
Seed Cleaning	1	63	4	1	1	-	-	-	-	-	70
Medical	1	-	3	-	1	4	-	-	-	-	9
Transportation	7	1	-	3	10	14	-	3	-	-	38
Water Works	1	10	-	1	-	38	-	5	-	-	55
Gas Utility	-	74	-	-	-	-	-	-	-	-	74
Housing	4	8	2	8	15	25	1	-	-	5	68
Other	3	31	17	-	7	63	2	3	2	1	129
Total	17	557	27	13	36	146	3	11	2	6	819

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CO-OPERATION IN CANADA

Because communication is a two-way process, we invite you to express your opinions, suggestions and questions about this publication.

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LA COOPÉRATION AU CANADA

La communication étant par définition une voie à double sens, nous vous invitons à nous faire part de vos opinions, suggestions et questions au sujet de cette publication.

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ANNEXE C. - NOMBRE PAR TYPES DE COOPÉRATIVES DE SERVICES DÉCLARANTES AU CANADA, 1975

Types	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Canada
Electricité	-	369	-	-	-	-	-	-	-	-	369
Entrepôts frigorifiques	-	1	1	-	1	-	-	-	-	-	7
Cribage de semences	1	63	4	1	1	-	-	-	-	-	70
Médicales	1	-	3	-	1	4	-	-	-	-	9
Transport	7	1	-	3	10	14	-	3	-	-	38
Aqueduc	1	10	-	1	-	38	-	5	-	-	55
Utilité de gaz	-	74	-	-	-	-	-	-	-	-	74
Habitation	4	8	2	8	15	25	1	-	-	5	68
Autres	3	31	17	-	7	63	2	3	2	1	129
Total	17	557	27	13	36	146	3	11	2	6	819

- nombre -

ANNEXE A. - NOMBRE PAR TYPES DE COOPÉRATIVES DE VENTE ET D'ACHAT DÉCLARANTES AU CANADA, 1975

Types C.-B. Alb. Sask. Man. Ont. Qué. N.-B. N.-E. I.P.-E. T.-N. Inter-Canada

Ventes de produits	3	6	1	3	18	15	1	4	1	4	52
Produits laitiers	3	6	1	3	18	15	1	4	1	4	52
Fruits et légumes	20	3	—	—	6	8	4	6	2	—	49
Céréales et semences	—	2	1	—	1	1	—	3	—	—	13
Bétail	1	15	2	—	4	2	—	1	—	—	27
Volailles et oeufs	—	1	—	—	6	1	—	—	—	—	11
Miel	—	1	—	—	1	—	—	—	—	—	3
Autres	1	2	5	1	12	3	—	—	—	2	31
- nombre -											

- nombre -

ANNEXE B. - NOMBRE PAR TYPES DE COOPÉRATIVES DE PRODUCTION DÉCLARANTES AU CANADA, 1975

Types Alb. Sask. Man. Ont. Qué. N.-B. N.-E. I.P.-E. Canada

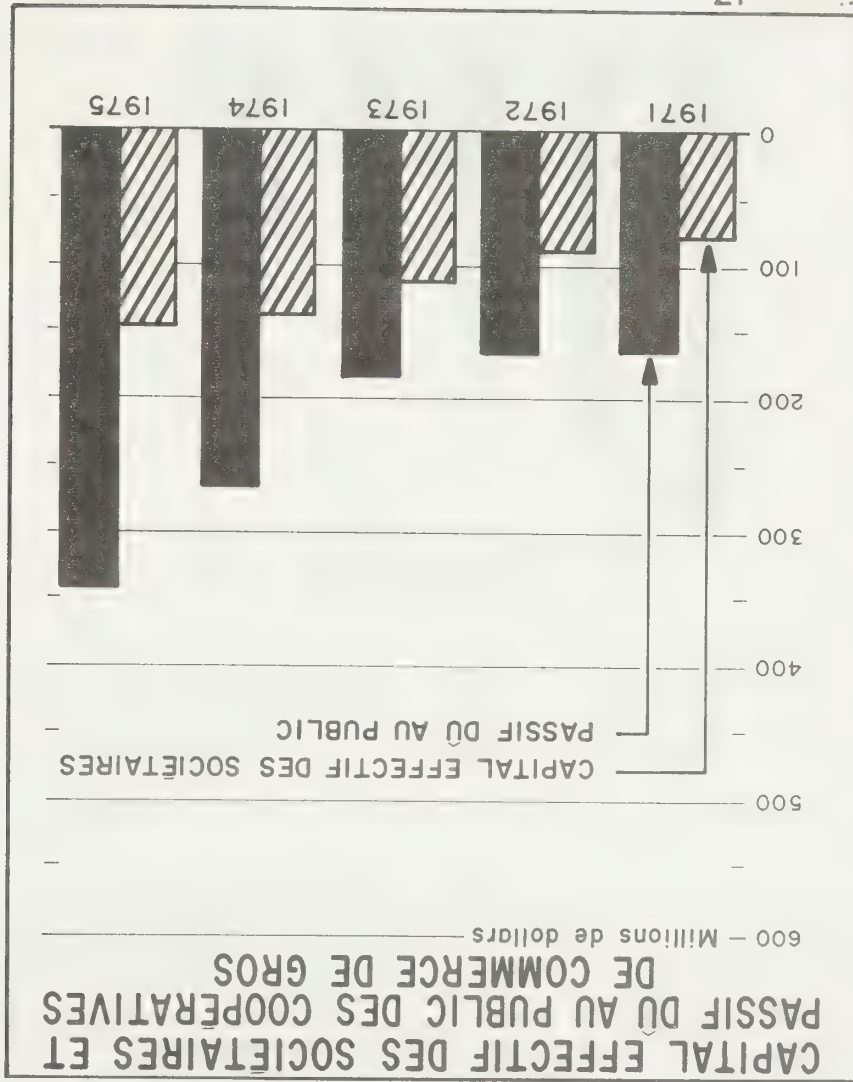
- nombre -

Insémination artificielle	10	9	2	1	—	18	1	—	41
Pâturage	12	110	1	—	—	1	5	4	135
Fourrages	—	5	—	—	—	—	—	—	5
Engraisseurs	45	17	2	—	—	—	—	—	64
Fermes	1	13	—	1	—	1	—	—	16
Machines	—	22	—	—	—	1	—	—	23
Bois	—	—	—	—	36	3	—	—	37
Autres	—	12	—	—	—	4	2	1	22
Total	68	188	5	2	41	29	7	3	343

ANNEXES

Les annexes A, B et C donnent le nombre de coopératives de production, de vente de d'achat, et de services, respectivement.

Figure 17



Au cours de l'année 1975, les ventes de biens de consommation ont augmenté d'environ 15%, un pourcentage plutôt faible par rapport au taux considérable des deux années précédentes; la seule catégorie de ventes importantes qui a baissé est celle des aliments du bétail qui a fléchi d'environ 3%. Même si les prix des aliments du bétail ont quelque peu augmenté, le volume des ventes a baissé en raison de bonnes récoltes locales en Ontario et au Québec. Les ventes d'alimentation se sont accrues de 19% dont plus de la moitié reflétait l'inflation des prix: des gains ont été enregistrés dans l'Ouest et les Maritimes. Pour la deuxième année, les engrais ont accusé de fortes hausses et les coopératives de commerce de gros ont ainsi enregistré en 1975 des chiffres d'affaires de trois fois et demie supérieurs à ceux de 1971. Durant la première partie de l'année, la pénurie des engrais a obligé les coopératives de gros à s'approvisionner dans les marchés mondiaux à des prix majorés et à en revendre une grande partie à des prix inférieurs afin de faire face aux besoins de leurs membres.

Les ventes de produits agrochimiques ont augmenté de nouveau mais à un rythme moins rapide que prévu à cause du mauvais temps dans certaines régions de l'Ouest et du report de certaines fermes sur l'exercice de l'année précédente. Les résultats dans le secteur de la quincaillerie et des machines ont accusé un gain important. Au Québec, on a enregistré une hausse de 50% dans les ventes des machines agricoles. On a noté aussi une augmentation dans l'utilisation de la quincaillerie de marque CO-OP que fournit *Interprovincial Co-operatives Limited*; celle-ci, depuis quelques années, fonctionne en tant que filiale de la *Federated Co-operatives Limited*. Les chiffres des produits pétroliers ont grimpé d'environ 28%, mais la majeure partie des gains provenait des prix. Les coopératives de raffinerie célaient leur quarantième anniversaire de service continu aux coopératives canadiennes. On a également signalé des gains intéressants dans les matériaux de construction (en particulier dans les Maritimes) et dans le vêtement et les articles d'ameublement.

Au cours de l'année, l'actif des coopératives de commerce de gros s'est accru de 89 millions de dollars, soit 22%. On a noté la plus forte augmentation, évaluée en pourcentage, dans le secteur des propriétés et de l'équipement, grâce aux efforts déployés par les coopératives de vente en gros pour remplacer ou améliorer leurs installations, paralysées par l'énorme accroissement de leur chiffre d'affaires, en quelques années seulement. Les emprunts à long terme ont contribué pour la moitié de l'augmentation de l'actif.

Le chiffre d'affaires des coopératives de commerce de gros a augmenté de 262 millions de dollars, ou 19% en 1975. Les statistiques de 1975 sur les coopératives de commerce de gros comprennent pour la première fois la *Fed Up Co-operative Wholesaler Association* (association des coopératives de commerce de gros). Celle-ci, située à Vancouver, groupe environ 55 coopératives locales de la Colombie-Britannique. L'une des caractéristiques de cette association et de ses coopératives est son système d'autogestion: les membres de chaque coopérative en assurent la gestion par roulement et l'Association est également gérée de la même façon par les coopératives.

Les coopératives de commerce de gros ont enregistré un gain équilibré de 113 millions de dollars ou 29% dans la vente de produits de la ferme et de la pêche. Les recettes tirées des produits laitiers ont augmenté de 24% grâce aux quantités et aux prix plus élevés, ce qui correspond au rendement de l'ensemble de l'industrie laitière. Les ventes de bétail ont augmenté de 21 millions de dollars grâce à plusieurs facteurs. En Ontario, malgré les ventes record de bétail, les prix plus faibles d'un marché de bovins encombré ont donné des recettes très basses. Les Maritimes ont connu la situation contraire; après une année durant laquelle les prix ont été plutôt faibles, les ventes de porcs ont baissé et les prix ont fortement grimpé de sorte que le chiffre d'affaires s'est beaucoup amélioré par rapport à l'année précédente. En outre, les recettes du Québec ont bénéficié d'un élan extraordinaire grâce à l'addition de ventes provenant d'un abattoir de porcs nouvellement acquis. Cet abattoir est une filiale de la compagnie *Quebec Poultry Co. Ltd.* que la Coopérative Fédérée a achetée en mai 1975; cela a permis aux coopératives de gros de vendre plus que le double des quantités de volailles et d'œufs. Cette compagnie possède plusieurs abattoirs situés à des points stratégiques de production de volailles dans la province, met en vente ses produits sous la marque réputée "Flamingo", et devrait donc accroître les possibilités des coopératives dans le secteur de la volaille.

Les ventes de céréales ont grimpé d'environ 20% grâce à une récolte record de blé d'automne dans l'Ontario et à l'intensification des efforts concernant la vente. Par contre, les chiffres relatifs aux fruits et aux légumes ont souffert à cause d'une récolte moins abondante au Québec, à une période où les prix sont généralement bas. En 1975, l'industrie de la pêche a eu des résultats encourageants contrairement à l'année précédente, et les ventes des coopératives de commerce de gros se sont accrues de presque 30%. Les ventes ont augmenté grâce à une pénétration accrue dans les marchés étrangers et l'établissement de débouchés en Europe en prévision d'une production plus importante de crevettes. Au cours de cette année la *United Maritime Fishermen Ltd.* (pêcheurs des Maritimes unifiés) a changé sa dénomination en *United Maritime Fishermen Co-op*; a modifié sa constitution, et a obtenu son certificat de continuation délivré par le gouvernement fédéral, en tant qu'entité fonctionnant en vertu de la Loi sur les associations coopératives du Canada. Auparavant, cette coopérative fonctionnait en vertu d'une autre loi fédérale. D'après le nouvel acte d'association, les particuliers peuvent maintenant être admis comme membres et à la fin de l'année, le conseil d'administration a approuvé 128 demandes d'adhésion.

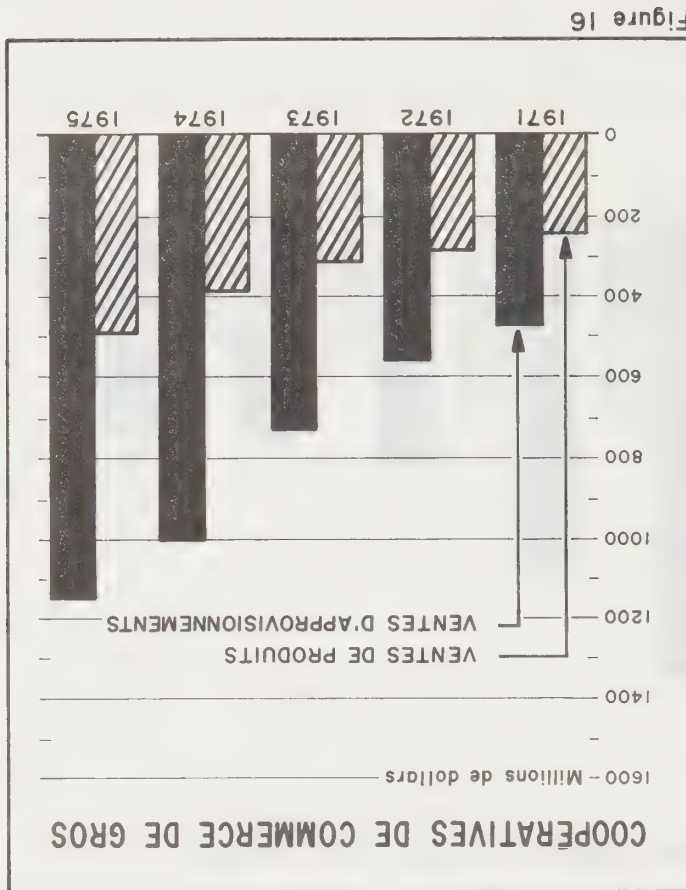


Figure 16

TABLEAU 12. VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1973 À 1975

	1973	1974 ^a	1975	1973	1974 ^a	1975
Ventes de produits						
Produits laitiers	96.8	147.7	184.3	30.9	38.2	36.9
Fruits et légumes	5.0	4.3	3.6	1.6	1.1	.7
Céréales et semences	22.7	32.0	38.7	7.3	8.3	7.8
Bestiaux	117.7	127.0	147.7	37.6	32.9	29.6
Volailles et oeufs	39.6	41.2	80.5	12.7	10.7	16.1
Poissons	31.2	33.8	43.4	10.0	8.7	8.7
Divers	-	.3	.3	-	.1	.1
Sous-total	313.0	386.3	498.6	100.0	100.0	100.0
Fournitures						
Produits alimentaires	200.2	256.5	306.8	27.4	25.6	26.6
Aliments du bétail	175.2	254.5	246.2	24.0	25.4	21.4
Engrais, produits agrochimiques	40.0	63.7	88.1	5.5	6.4	7.6
Vêtements et ameublements	14.8	19.2	21.1	2.0	1.9	1.8
Machinerie et quincaillerie	88.0	137.4	161.7	12.0	13.7	14.0
Matériaux (construction)	54.0	62.7	72.7	7.4	6.3	6.3
Pétrole	112.4	166.2	213.1	15.4	16.6	18.5
Divers	45.8	42.5	42.8	6.3	4.2	3.7
Sous-total	730.4	1,002.7	1,152.6	100.0	100.0	100.0
Total	1,043.4	1,389.0	1,651.2			

^a Révisé

TABLEAU 13. BILAN DES COOPÉRATIVES DE GROS AU CANADA, 1973 À 1975

	1973	1974	1975	1973	1974	1975
Actif						
En caisse	1.3	4.2	1.8	.4	1.1	.4
Comptes à recevoir	102.8	140.6	172.8	34.3	35.3	35.5
Inventaires	81.5	120.6	145.4	27.2	30.3	29.9
Autre réalisable	3.4	4.8	8.3	1.1	1.2	1.7
Propriété, équipement	73.2	86.0	113.8	24.4	21.6	23.4
Placements	32.9	37.3	40.5	11.0	9.4	8.3
Autres actifs	4.3	4.2	4.0	1.4	1.1	.8
Total	299.4	397.7	486.7	100.0	100.0	100.0
Passif du public						
Emprunts, court terme	32.1	93.6	95.9	10.7	23.5	19.7
Comptes payables	57.1	68.1	97.0	19.1	17.1	19.9
Autres, court terme	3.9	1.5	4.0	1.3	.4	.8
Emprunts, long terme	92.7	99.8	143.1	31.0	25.1	29.4
Sous-total	185.8	263.0	340.0	62.1	66.1	69.9
Capital effectif des sociétés						
Emprunts, sociétés	1.4	1.6	1.4	.5	.4	.3
Ristournes prêtées	2.0	2.2	2.8	.7	.6	.6
Capital social	66.0	79.3	98.9	22.0	19.9	20.3
Reserves	25.7	31.9	29.6	8.6	8.0	6.1
Surplus	18.5	19.7	14.0	6.2	4.9	2.9
Sous-total	113.6	134.7	146.7	37.9	33.9	30.1
Total	299.4	397.7	486.7	100.0	100.0	100.0

- millions de dollars -

- pourcentage -

Les coopératives de services ont connu une deuxième année de croissance rapide, soit une hausse de 16 millions de dollars ou 25% de l'ensemble du chiffre d'affaires. Dans la plupart des provinces, la tendance a été vers la hausse et la réussite remportée par les coopératives d'assurance dentaire de la province a grandement contribué à la hausse des recettes. Il est à noter que un cinquième de la population de la Colombie-Britannique a eu recours aux coopératives d'assurance-santé en 1975, pour participer à d'autres régimes couvrant notamment les soins prolongés et les prescriptions. La valeur de l'actif des coopératives de services s'est élevée à 242 millions de dollars à la fin de l'année, soit une augmentation de 59 millions ou 32%. On enregistrerait la plus grande partie de l'augmentation, 47 millions de dollars, en Alberta grâce au perfectionnement continu de la distribution du gaz naturel, ainsi que des augmentations importantes au Manitoba et en Colombie-Britannique dues à la construction de nouveaux logements. Les coopératives ont accueilli 53,000 nouveaux membres, la plupart en Colombie-Britannique et en Alberta.

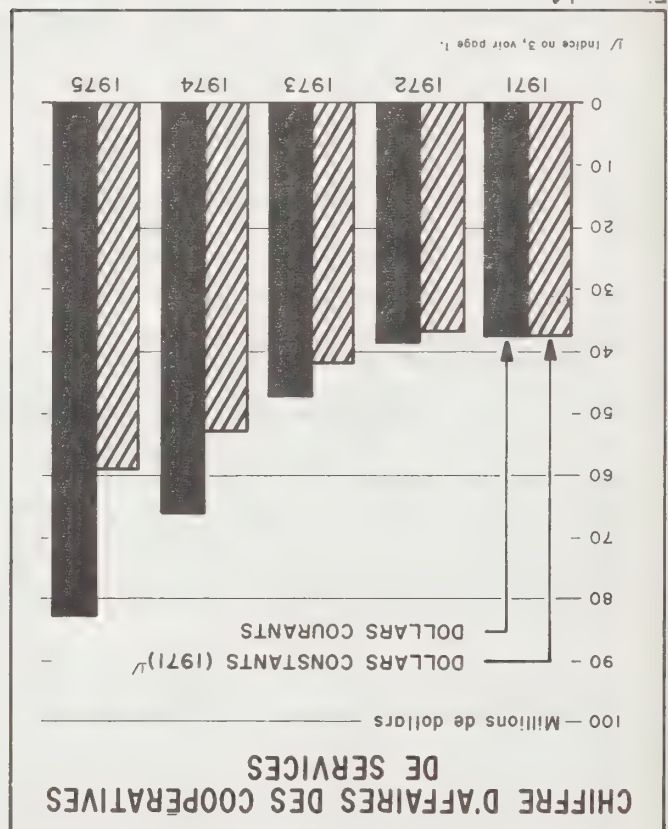


Figure 14

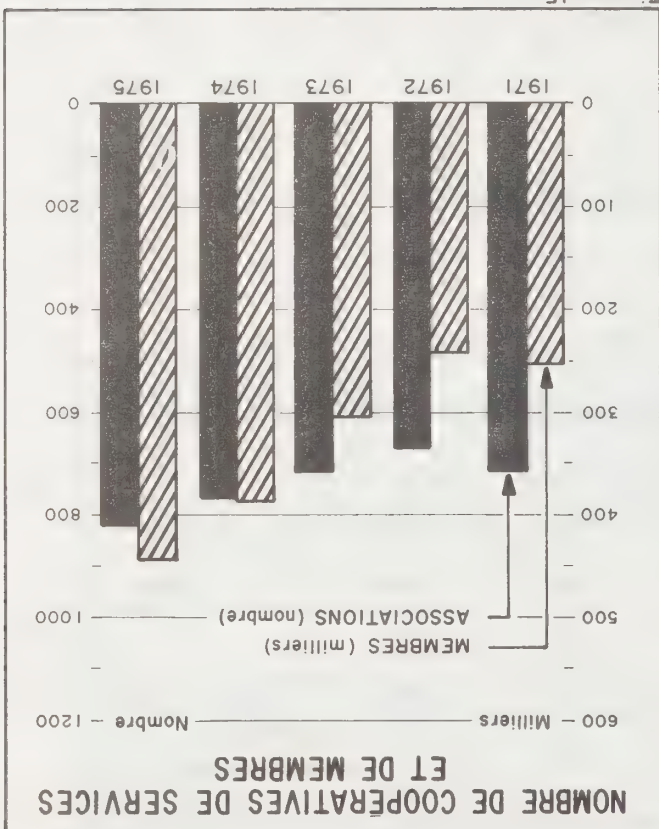


Figure 15

CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE SERVICES DÉCLARANTES AU CANADA, 1975

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Canada
Revenu des services	25,179	24,271	2,204	1,285	6,554	10,975	154	53	76	982	71,734
Autres revenus	335	2,160	74	67	557	2,345	9	4	2	-	5,553
Sous-total	25,514	26,431	2,278	1,352	7,111	13,320	163	57	78	982	77,287
Ventes de produits et de fournitures	275	763	96	990	1,519	1,223	-	15	-	-	4,881
Total	25,789	27,194	2,374	2,342	8,630	14,543	163	72	78	982	82,168
Total 1974 a/	16,063	23,636	2,234	1,419	6,854	15,036	130	55	-	360	65,787

a/ Révisé

TABEAU 11. BILAN DES COOPÉRATIVES DE SERVICES DÉCLARANTES AU CANADA, 1973 À 1975

	1973	1974	1975	1973	1974	1975	1973	1974	1975
Actif									
En caisse	4,343	6,859	10,834	3,2	3,8	4,5			
Comptes à recevoir	4,476	9,441	9,838	3,3	4,6	4,1			
Inventaires	1,506	5,408	4,273	1,1	2,9	1,8			
Autre réalisable	471	1,267	2,840	.4	.7	1,2			
Propriété, équipement	111,788	147,343	195,480	83,6	80,7	80,6			
Placements	10,041	11,988	17,218	7,8	6,6	7,1			
Autres actifs	1,057	1,291	1,908	.8	.7	.8			
Total	133,682	182,597	242,391	100,0	100,0	100,0			
Passif du public									
Comptes payables	3,388	3,929	8,795	2,5	2,2	3,6			
Emprunts, court terme	4,313	8,613	14,452	3,2	4,7	6,0			
Autres, court terme	5,913	6,342	8,643	4,4	3,5	3,6			
Emprunts, long terme	41,828	64,298	78,853	31,3	35,2	32,5			
Sous-total	55,442	83,182	110,743	41,5	45,6	45,7			
Capital effectif des sociétés									
Emprunts, sociétés	1,689	2,939	4,048	1,3	1,6	1,7			
Ristournes, prêtées	221	473	907	.2	.3	.4			
Capital social	10,867	16,214	25,195	8,1	8,9	10,4			
Reserves	65,219	75,162	96,543	48,8	41,2	39,8			
Surplus	244	4,627	4,955	.2	2,5	2,0			
Sous-total	78,240	99,415	131,648	58,5	54,4	54,3			
Total	133,682	182,597	242,391	100,0	100,0	100,0			

- milliers de dollars -
- pourcentage -

Les recettes commerciales des coopératives de pêcheurs ont été quelque peu irrégulières au cours de l'année, avec les hausses dépassant les baisses, et un gain net de 1.7 millions de dollars, soit 3%. Le chiffre d'affaires de la Nouvelle-Ecosse a été touché par la dissolution d'une association ayant un revenu de plus de 2 millions de dollars. Les recettes du Manitoba ont plus que doublé grâce à la création de nouvelles coopératives de pêcheurs dans les régions du Nord de la province. L'actif des associations de pêcheurs s'est accru de 4.5 millions de dollars, soit environ 14%, la plus grande partie étant réservée au développement des usines et de l'équipement en Colombie-Britannique. En 1975, on a enregistré un nombre croissant d'associations de pêcheurs et une forte augmentation de coopératives, presque 2,000.

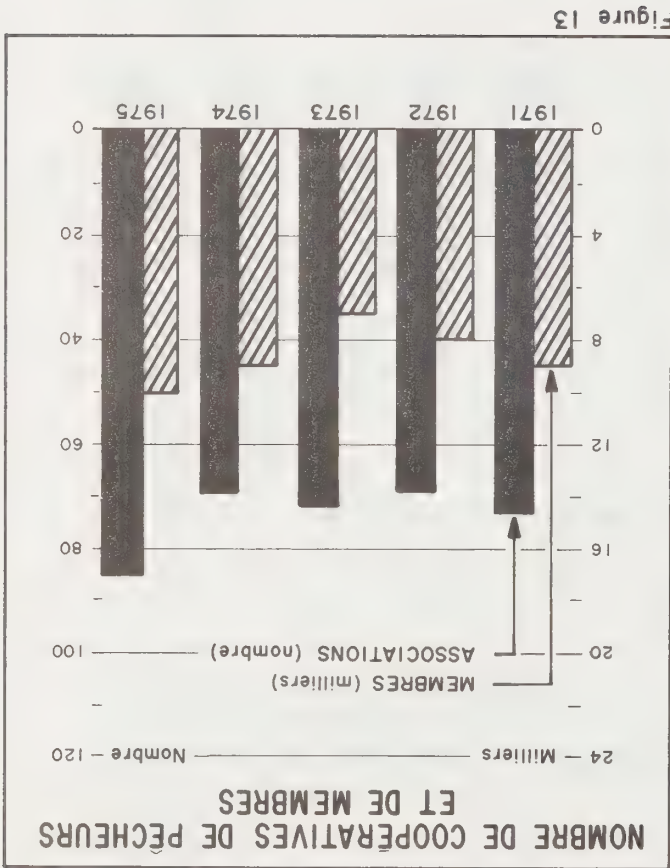
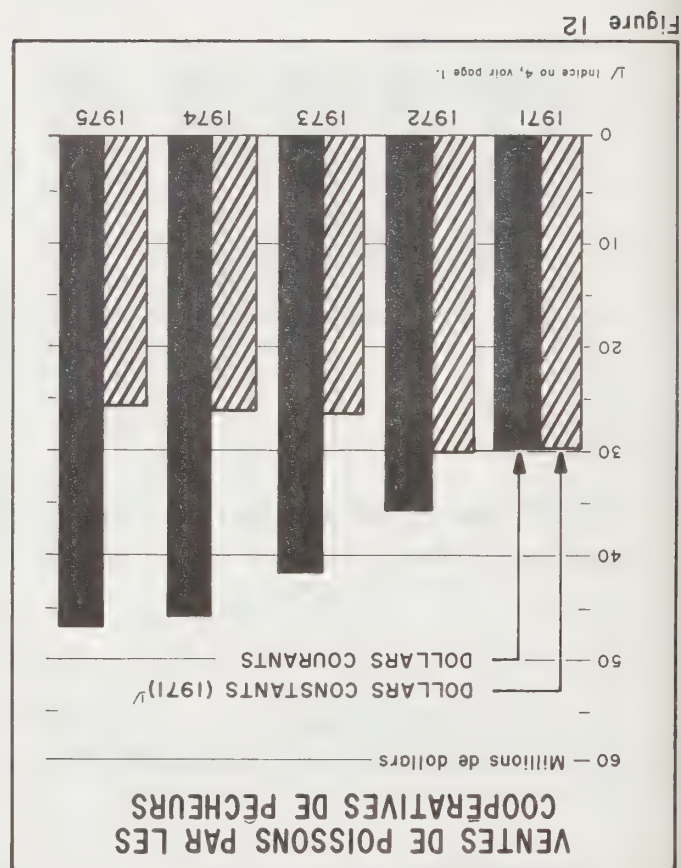


TABLEAU 8. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE PÊCHEURS DÉCLARANTES AU CANADA, 1975

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Canada
Produits et fournitures	20,886	429	-	169	1,574	6,388	4,507	6,244	2,899	1,220	46,371
Poissons	-	-	-	-	-	-	-	304	-	-	1,547
Aliments	-	-	-	-	-	-	-	-	-	-	-
Autres	-	24	36	661	87	1,352	459	717	756	231	4,323
Ventes totales	20,886	453	36	3,054	1,661	7,740	6,040	7,265	3,655	1,451	52,241
Revenu des services	20,886	453	36	3,054	1,661	7,740	6,040	7,265	3,655	1,451	52,241
Autres revenus	168	4	11	66	2	42	243	123	32	22	713
Total	21,091	459	1,072	3,120	1,676	7,782	6,283	7,394	3,692	1,531	54,101
Total 1974	19,495	261	1,210	1,324	1,194	7,578	6,196	9,391	4,152	1,594	52,395

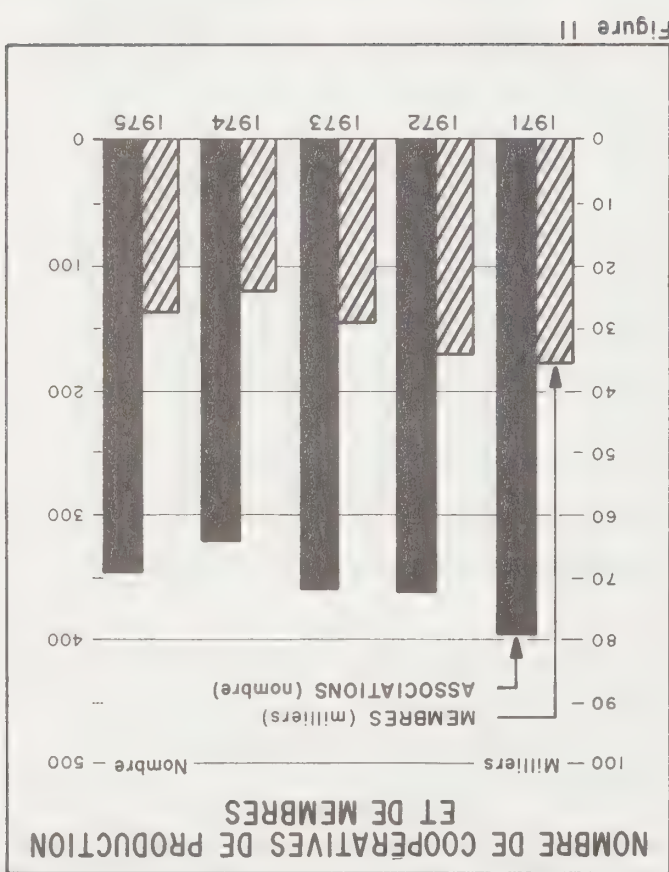
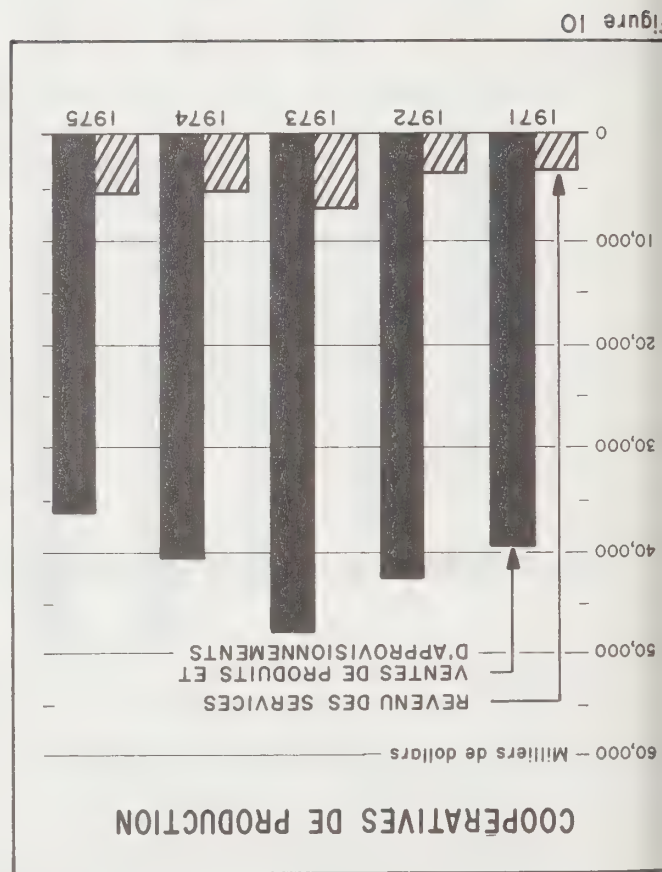
- milliers de dollars -

TABLEAU 9. BILAN DES COOPÉRATIVES DE PÊCHEURS DÉCLARANTES AU CANADA, 1973 À 1975

	1973	1974	1975	1973	1974	1975
Actif						
En caisse	980	803	1,022	3,7	2,4	2,7
Comptes à recevoir	6,024	6,597	5,696	22,6	20,1	15,3
Inventaires	7,367	11,980	11,441	27,6	36,5	30,6
Autre réalisable	433	397	617	1,6	1,2	1,7
Propriété, équipement	9,017	10,036	14,392	33,8	30,6	38,5
Placements	2,866	2,964	4,048	10,7	9,0	10,8
Autres actifs	24	43	130	1	1	3
Total	26,711	32,820	37,346	100,0	100,0	100,0
Passif du public						
Emprunts, court terme	2,062	1,750	7,716	7,7	5,3	20,7
Comptes payables	9,207	14,727	12,208	34,5	44,9	32,7
Autres, court terme	290	600	330	1,1	1,8	9
Emprunts, long terme	4,616	5,452	5,288	17,3	1,7	14,2
Sous-total	16,175	22,529	25,542	60,6	68,6	68,4
Capital effectif des sociétaires						
Emprunts, sociétaires	540	578	1,959	2,0	1,8	5,2
Risourmes prêtées	1,747	1,622	121	6,5	4,9	3
Capital social	4,807	5,424	6,937	18,0	16,5	18,6
Reserves	1,953	2,390	3,557	7,3	7,3	9,5
Surplus	1,489	277	(770)	5,6	8	(2,1)
Sous-total	10,536	10,291	11,804	39,4	31,4	31,6
Total	26,711	32,820	37,346	100,0	100,0	100,0

- milliers de dollars - - pourcentage -

Les recettes commerciales des coopératives de production ont baissé de 3 millions de dollars et l'actif, de 6 millions. Les recettes des services et autres revenus ont légèrement augmenté, dans tout le Canada, tandis que les ventes de produits et d'approvisionnement ont baissé. Les ventes de bétail ont remonté en Alberta après la chute de l'année précédente, mais ont continué de baisser en Saskatchewan. Quelques nouvelles associations d'alimentation du bétail étaient responsables des ventes au Manitoba. Les ventes de bois au Québec étaient touchées par la vente d'une grande coopérative au secteur privé. L'augmentation de la production de céréales par les coopératives de production de la Saskatchewan a entraîné l'augmentation "d'autres" ventes. L'actif des associations de production ont diminué de presque 6 millions de dollars, en grande partie à cause de la disparition de la coopérative québécoise de sciage de bois mentionnée ci-dessus.



CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE PRODUCTION DÉCLARANTES
AU CANADA, 1975

	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	Canada
Revenu des services	2,518	1,595	77	158	325	348	324	4	5,350
Autres revenus	313	525	16	78	779	109	104	1	1,925
Sous-total	2,831	2,120	93	236	1,104	457	428	5	7,275
Ventes de produits et de fournitures	17,422	2,988	1,481	-	9,981	20	3	-	21,908
Bestiaux	-	-	-	-	-	-	-	-	-
Bois brut et bois de pulpe	20	3,503	-	283	212	131	112	19	4,280
Autres	17,442	6,491	1,481	283	10,207	151	115	21	36,191
Sous-total	17,442	6,491	1,481	283	10,207	151	115	21	36,191
Total	20,273	8,611	1,574	519	11,311	608	543	26	43,466
Total 1974	17,663	10,965	15	699	15,372	857	955	11	46,537

TABLEAU 7. BILAN DES COOPÉRATIVES DE PRODUCTION DÉCLARANTES AU CANADA, 1973 À 1975

	1973	1974	1975	1973	1974	1975	1973	1974	1975
Actif									
En caisse	2,381	1,785	2,509	5.9	4.3	6.9	32.5	32.5	36.4
Comptes à recevoir	15,390	13,658	13,151	38.3	13.7	36.4	12.0	12.0	12.0
Inventaires	7,298	5,745	4,332	18.2	13.7	36.4	12.0	12.0	12.0
Autre réalisable	249	1,337	329	0.6	3.2	9.9	27.2	27.2	27.2
Propriété, équipement	10,830	14,049	9,831	26.9	33.5	27.2	33.5	33.5	33.5
Placements	3,611	4,955	5,587	9.0	11.8	15.5	15.5	15.5	15.5
Autres actifs	448	441	378	1.1	1.1	1.0	1.0	1.0	1.0
Total	40,207	41,970	36,117	100.0	100.0	100.0	100.0	100.0	100.0
Passif du au public									
Emprunts, court terme	19,313	17,348	14,425	48.0	41.3	39.9	41.3	41.3	39.9
Comptes payables	2,575	3,197	2,167	6.4	7.6	6.0	7.6	7.6	6.0
Autres, court terme	2,174	2,983	2,842	5.4	7.1	7.9	7.1	7.1	7.9
Emprunts, long terme	5,267	5,847	5,657	13.1	13.9	15.7	13.9	13.9	15.7
Sous-total	29,329	29,375	25,091	72.9	70.0	69.5	70.0	70.0	69.5
Capital effectif des sociétaires									
Emprunts, sociétaires	2,668	2,755	2,617	6.6	6.6	7.2	6.6	6.6	7.2
Risourmes prêtées	16	8	73	-	-	.2	-	-	.2
Capital social	4,505	4,882	3,984	11.2	11.6	11.0	11.6	11.6	11.0
Reserves	1,928	2,866	2,244	4.8	6.8	6.2	6.8	6.8	6.2
Surplus	1,761	2,084	2,108	4.4	5.0	5.8	5.0	5.0	5.8
Sous-total	10,878	12,595	11,026	27.1	30.0	30.5	30.0	30.0	30.5
Total	40,207	41,970	36,117	100.0	100.0	100.0	100.0	100.0	100.0

- milliers de dollars -

- pourcentage -

L'actif des coopératives d'achat et de vente est demeuré pratiquement inchangé. Pendant que les stocks de céréales des prairies baissaient d'un peu plus de 200 millions de dollars, la valeur combinée de tous les autres éléments (achat et vente) de l'actif ont augmenté d'un montant équivalent, traduisant l'augmentation générale des ventes et des prix. La baisse des stocks de céréales est due à la faiblesse des stocks déjà existants, à leur qualité inférieure à la normale et aux bas prix des céréales. D'autres postes du bilan, touchés par les changements dans les stocks, comprenaient des prêts à court terme, des espèces et des postes équivalents (investissements à court terme). Les stocks ont fléchi d'environ 140 millions de dollars tandis que la valeur des autres éléments de l'actif s'est accrue d'environ 50 millions. La hausse de l'avoir propre des membres de 78 millions de dollars, face à la baisse du passif, a représenté 38% de l'actif à la fin de l'année, soit une hausse par rapport à 34% l'année précédente. Dans le secteur de l'avoir propre des membres, le capital-actions a contribué à environ trois cinquièmes de l'augmentation tandis que le surplus des coopératives ont connu durant cette année. Bien que les prix de vente dernier reflétaient la situation serrée que la plupart des coopératives ont connue durant cette année. Les coûts, y compris les salaires, les prix des matériaux, les taux d'intérêt et les impôts fonciers ont augmenté encore plus rapidement.

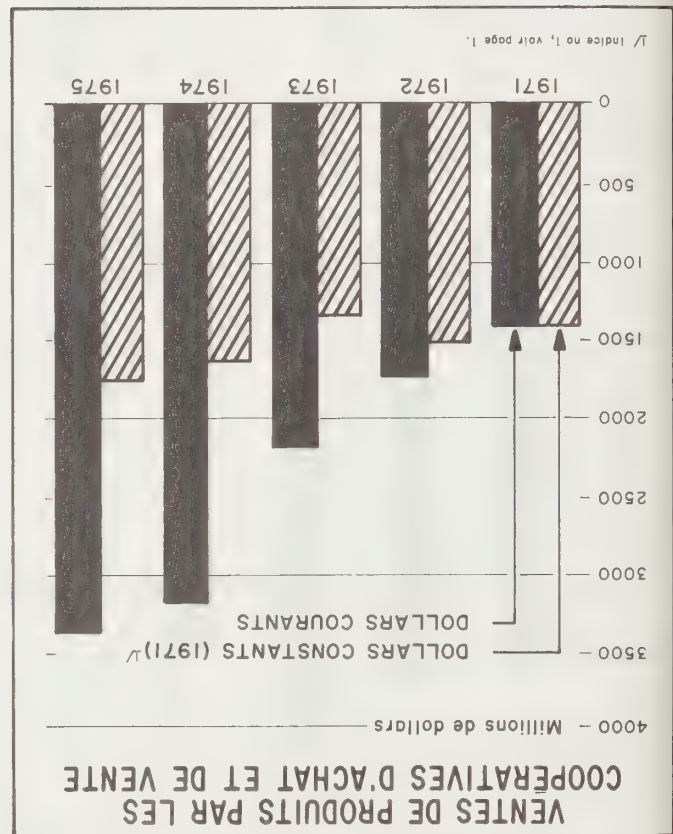


Figure 8

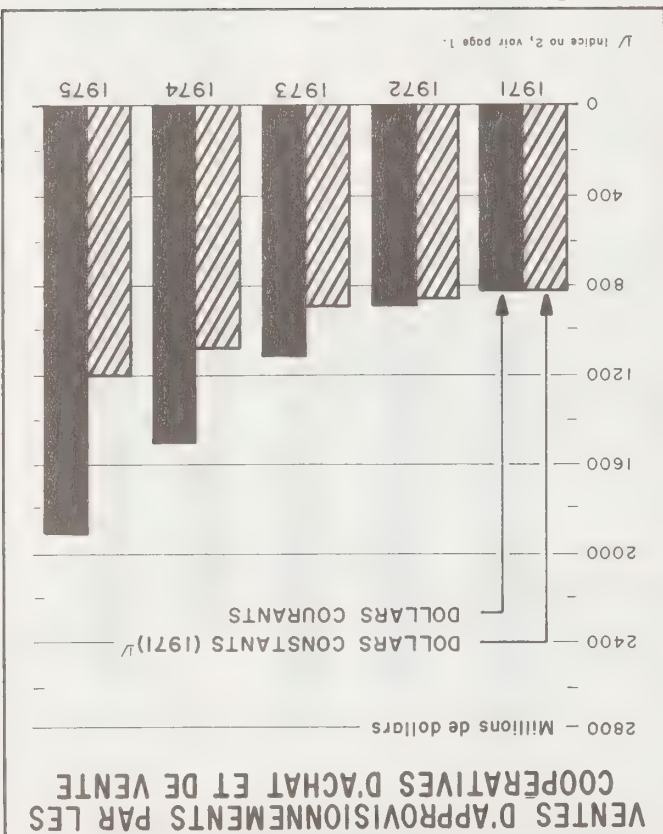


Figure 9

TABLEAU 5. BILAN DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1975

	C. B.	Alb.	Sask.	Man.	Ont.	Qué.	N. B.	N. E.	I. P. E.	T. N.	Inter-	Canada
											prov.	
Actif												
En caisse et équivalents	2.2	10.0	58.9	3.1	3.8	17.0	.7	1.9	.3	.6	3.2	101.7
Comptes à recevoir	25.4	50.0	58.5	19.3	46.7	58.5	2.5	11.0	1.4	1.2	36.0	310.6
Inventaires	24.0	183.6	316.3	64.6	46.5	91.8	5.0	12.9	2.4	3.4	161.6	912.1
Autres, court terme	1.2	2.0	4.6	1.2	1.7	6.2	.3	.7	.1	.1	2.3	20.5
Propriété, équipement	41.8	93.8	113.7	42.5	37.4	77.0	8.4	26.5	2.8	4.7	60.0	508.6
Placements	4.7	19.4	40.2	21.2	4.3	36.0	3.0	3.9	.6	.3	5.2	138.9
Autres actifs	1.5	5.5	14.4	.5	.4	6.7	.5	5.3	-	.1	-	35.0
Total	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
Passif du public												
Emprunts, court terme	10.6	131.7	269.8	8.7	19.9	52.8	1.9	6.9	1.6	.6	73.6	578.2
Comptes payables	24.7	46.9	72.4	47.8	35.9	57.2	4.0	11.2	1.1	3.8	93.4	398.3
Autres, court terme	5.6	8.9	3.7	5.1	2.3	7.1	.8	1.8	-	.7	2.1	38.2
Emprunts, long terme	18.5	52.6	31.1	15.0	30.8	49.8	4.4	21.0	1.3	2.8	20.6	247.9
Sous-total	59.4	240.2	377.0	76.6	88.9	166.9	11.1	40.9	4.0	7.9	189.7	1,262.5
Capital effectif des sociétaires												
Emprunts, sociétaires	18.1	10.3	12.7	8.9	5.2	1.3	1.9	5.0	.4	.1	-	64.0
Ristournes prêtées	4.2	44.9	1.7	20.1	4.3	5.1	.4	5.4	.1	-	14.7	100.8
Capital social	7.5	26.8	134.7	16.9	11.2	56.3	4.7	4.5	1.8	2.8	23.2	290.3
Réserves	3.8	4.8	28.5	16.2	24.9	45.4	1.5	2.8	1.0	.6	38.0	167.5
Surplus	7.8	37.5	52.1	13.8	6.2	18.2	1.0	3.6	.3	(1.0)	2.7	142.2
Sous-total	41.3	124.2	229.6	75.8	51.8	126.3	9.5	21.2	3.6	2.5	78.7	764.7
Total	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
Total 1974	87.3	388.0	653.1	171.8	120.6	256.5	16.8	45.1	6.2	9.0	277.4	2,032.0

- millions de dollars -

Ventes des produits agricoles

La vente de produits agricoles par les coopératives d'achat et de vente a augmenté d'environ 7%, grâce aux produits laitiers. Les revenus des coopératives laitières, dans tout le pays, se sont accrus en raison de l'augmentation des prix et des quantités et d'une plus grande variété de produits. Le Québec a permis une augmentation supplémentaire des revenus avec l'introduction de nouvelles installations acquises dans le secteur privé. L'ensemble des revenus provenant du bétail a baissé de 1% environ, mais représentait une tendance irrégulière. En Saskatchewan, la baisse a été la plus sensible à cause d'une forte baisse dans la vente des porcs tandis qu'en Alberta, l'agrandissement des installations pour la vente du bétail a entraîné un chiffre d'affaires plus élevé malgré des prix plus bas. Dans l'Est, les chiffres d'affaires ont été généralement à la hausse à cause des prix bien plus élevés de porcs, provoqués par la grande réduction des ventes de porcs dans l'Ouest. L'Ontario a accusé les gains les plus importants avec la création d'une nouvelle coopérative et une production fortement accrue de porcs de haute qualité. Les ventes de volailles et d'œufs provenant des coopératives ont accusé une légère augmentation car les offices de commercialisation responsables se sont efforcés d'équilibrer l'offre et la demande. La valeur des ventes de fruits et légumes a fléchi en raison d'une plus forte production et de plus faibles prix. Les ventes de produits divers ont augmenté de plus d'un tiers, des gains ayant été enregistrés par le miel, les produits de l'érable, des pâtes à papier et de nombreux autres articles y compris les fleurs ornementales et les produits alimentaires transformés.

Ventes d'approvisionnement

En 1975, les ventes d'approvisionnement des coopératives d'achat et de vente se sont accrues de 361 millions de dollars, soit 23%. L'alimentation, qui est la catégorie d'approvisionnement la plus importante, a grimpé de 24%, soit presque le double de l'augmentation des prix de l'alimentation pour cette année, selon l'Indice des prix à la consommation; par conséquent, une augmentation réelle de 1% du volume, malgré une très forte concurrence, signalant ainsi la pénétration continue des coopératives dans les marchés urbains de consommation. La valeur des ventes d'aliments du bétail est montée d'environ 5% avec des quantités plus faibles et des prix plus élevés. La valeur des engrais a augmenté pour la deuxième année, en raison du volume et en particulier des prix plus élevés, surtout dans la première partie de l'année, alors qu'on enregistrerait de graves pénuries. La vente de machines agricoles a enregistré la plus grande augmentation de toutes les catégories, soit 51%. C'était une autre année de demande excessive et les coopératives, comme d'autres du commerce, se sont efforcées de se constituer des stocks d'approvisionnement face à la pénurie de pièces et de matériaux et d'autres goulets d'étranglement, d'où le résultat habituel escompté: la hausse rapide des prix. Cependant, en 1975, la pénurie a commencé à faiblir et la production a commencé à rattraper la demande. Les ventes des matériaux de construction ont augmenté de 21% malgré une chute dans les prix du bois; on a enregistré une hausse semblable dans les ventes de produits de quincaillerie. Les ventes de pétrole des coopératives de l'Alberta et du Manitoba ont accusé des bénéfices significatifs mais ailleurs, les gains étaient généralement modérés. Cependant, la hausse des prix a entraîné une augmentation du chiffre d'affaires national de 24%. Les vêtements, les articles d'ameublement et autres produits divers ont accusé des augmentations impressionnantes de 27 et 28%, respectivement. Du point de vue local, les coopératives qui transigeaient sur un plan interprovincial ont connu la plus forte augmentation dans la vente d'approvisionnement, suivies de celles du Nouveau-Brunswick et de l'Alberta.

COOPÉRATIVES D'ACHAT ET DE VENTE:
PRODUITS VENDUS EN TANT QUE
POURCENTAGE DES VENTES TOTALES

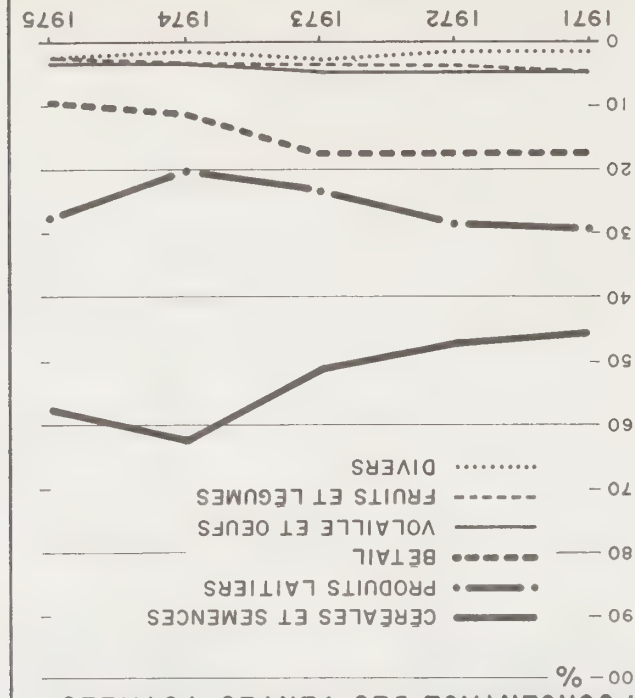


TABLEAU 4. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1975

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Inter- prov.	Canada
Ventes de produits												
Produits laitiers	139.1	80.4	52.1	21.9	82.0	447.4	13.5	73.9	5.6	.3	-	916.3
Fruits et légumes	52.1	1.6	-	-	8.5	6.8	.2	6.2	1.2	-	-	76.7
Céréales et semences	-	461.4	998.4	89.6	76.7	-	-	4.0	-	-	-	1,921.5
Bestiaux	19.4	59.3	174.8	-	10.8	24.4	1.0	14.5	-	-	-	293.8
Volailles et oeufs	.5	25.1	3.9	7.5	6.5	41.8	2.9	14.5	.2	-	-	107.2
Divers	2.0	8.5	1.7	5.2	9.8	10.1	.5	8.7	.6	.1	1.0	48.1
Fournitures												
Produits alimentaires	44.4	112.9	74.6	43.1	24.9	108.4	28.0	36.3	13.0	24.2	15.2	524.8
Aliments du bétail	35.6	5.2	8.1	3.4	76.3	173.6	6.0	12.4	2.2	.9	37.0	360.8
Engrais, produits	4.9	42.1	41.6	23.5	44.5	9.1	.5	2.6	.2	.1	24.2	193.4
Vêtements,	6.7	12.2	16.7	5.2	1.1	5.7	1.7	.9	.6	2.9	2.7	56.4
Quincaillerie	11.7	25.6	29.5	10.7	30.0	41.6	5.4	3.6	1.4	1.3	3.2	164.0
Machines	1.8	8.2	8.8	2.8	6.1	35.6	.8	1.3	.3	-	72.4	138.0
Matériaux (construction)	4.1	30.5	29.2	17.3	8.8	1.8	.9	1.5	.7	-	3.5	98.5
Pétrole	15.5	64.7	62.4	30.6	39.2	41.3	5.5	5.3	.5	1.3	3.1	269.0
Divers	1.7	31.5	29.5	5.3	16.3	13.9	.7	2.0	.1	.8	4.0	105.7
Sous-total	213.0	636.4	1,230.9	124.3	194.4	530.5	18.2	107.4	7.6	4.6	296.1	3,363.4
Revenus des services	339.4	969.2	1,531.2	266.3	441.6	961.5	67.7	173.2	26.6	36.2	461.3	5,274.3
Autres revenus	4.7	3.6	7.1	4.3	3.0	13.1	.8	2.0	.2	.3	.7	39.9
Total	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2
Total 1974	294.6	877.4	1,487.2	258.3	390.0	742.0	54.1	151.0	21.6	31.3	462.0	4,769.6

- millions de dollars -

La figure 2 montre clairement que la croissance de l'actif des coopératives n'a pas suivi celle du chiffre d'affaires. Sa part de la valeur des ventes est tombée de 53% en 1971 à 42% en 1975. La figure 5 explique que le financement principal de l'augmentation du chiffre d'affaires venait de l'augmentation du passif dû au public. Le passif s'est accru à un taux annuel de 25%, principalement pour financer la hausse des inventaires en 1974, tandis que l'actif ne s'est accru que de 11%. La figure 6 montre la tendance à la baisse de la part que représente le capital effectif des sociétaires de l'actif total; il est à espérer que les résultats de 1975 annoncent un renversement de cette tendance. Il sera intéressant de voir comment les mesures anti-inflationnistes de 1975-1976 affecteront la structure financière du secteur coopératif.

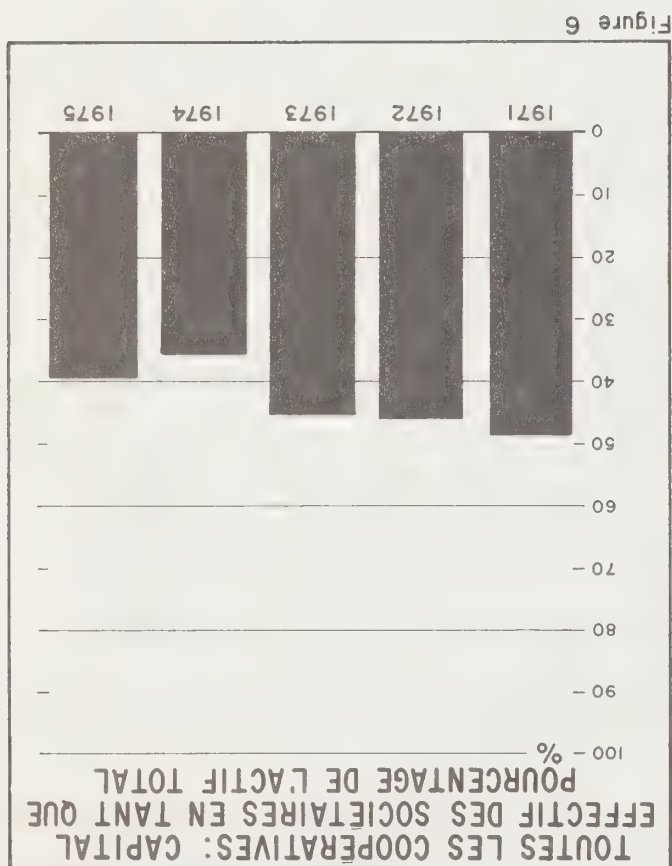
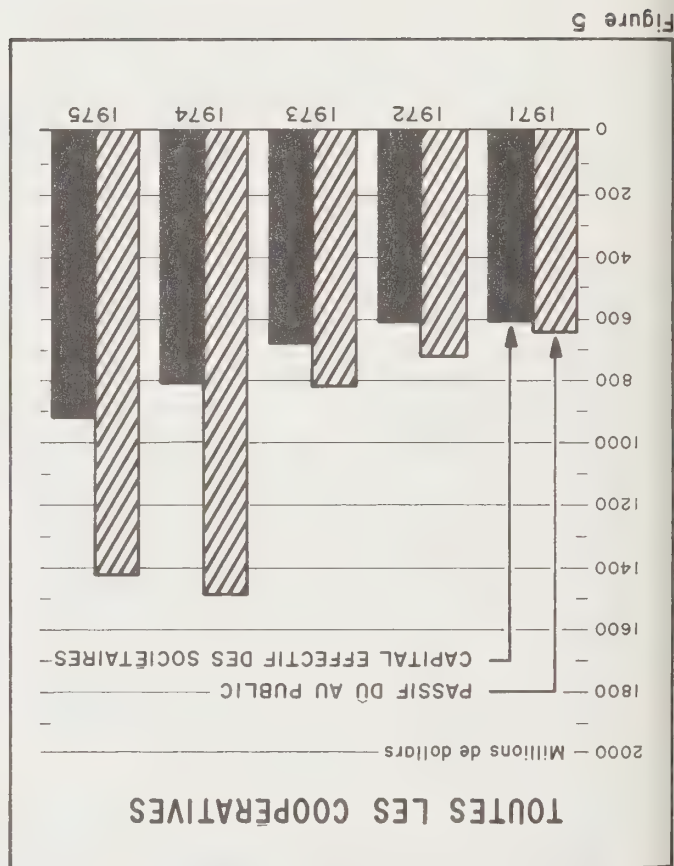


TABLEAU 3. BILAN DE TOUTES LES COOPÉRATIVES DÉCLARANTES AU CANADA, 1975

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Inter-	Canada
											prov.	
Actif												
En caisse et équivalents	6.2	15.0	59.8	3.7	4.7	19.2	.9	2.2	.3	.7	3.2	116.0
Comptes à recevoir	30.0	63.6	63.1	19.6	47.4	61.6	3.4	11.3	1.6	1.6	36.0	339.3
Inventaires	32.5	189.1	318.2	64.9	46.7	92.9	5.7	13.6	3.5	3.5	161.6	932.1
Autres, court terme	1.5	3.9	4.9	1.3	1.9	7.0	.4	.7	.2	.2	2.3	24.3
Propriété, équipement	53.5	236.5	120.9	52.2	53.9	102.0	11.3	27.4	4.4	6.2	60.0	728.3
Placements	6.7	30.9	40.8	21.6	7.5	43.6	3.8	4.5	.9	.3	5.2	165.7
Autres actifs	1.5	6.7	14.5	.8	.8	7.0	.7	5.3	-	.1	-	37.4
Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2
Passif du public												
Emprunts, court terme	17.2	150.3	273.2	9.2	20.2	53.5	2.1	7.0	1.9	.7	73.6	609.1
Comptes payables	35.9	57.2	74.2	48.2	36.3	59.2	4.8	12.1	1.9	3.9	93.4	427.1
Autres, court terme	8.9	11.7	4.2	5.7	4.5	9.1	.9	2.0	-	.8	2.1	50.0
Emprunts, long terme	22.0	87.7	34.4	23.2	44.1	72.0	6.3	21.2	2.2	4.1	20.6	337.7
Sous-total	84.0	306.9	386.1	86.4	105.1	193.7	14.1	42.3	6.0	9.6	189.7	1,423.9
Capital effectif des sociétaires												
Emprunts, sociétaires	19.4	12.2	15.4	9.0	6.5	2.1	1.9	5.2	.8	.1	-	72.6
Ristournes prêtées	4.2	45.2	1.7	20.2	4.6	5.4	.4	5.5	.1	-	14.7	101.9
Capital social	10.9	46.0	136.3	17.9	11.9	63.4	6.4	4.8	2.2	3.4	23.2	326.4
Réserves	4.0	95.6	30.0	16.7	27.8	49.4	2.4	3.6	1.5	.6	38.0	269.8
Surplus	9.4	39.8	52.6	13.9	6.9	19.4	1.0	3.6	.2	(1.1)	2.7	148.4
Sous-total	47.9	238.8	236.1	77.7	57.7	139.7	12.1	22.7	4.8	2.9	78.7	919.2
Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2
Total 1974	109.6	521.8	669.0	175.0	140.4	308.0	21.1	48.2	8.6	10.2	277.4	2,289.4

- millions de dollars -

Une tendance à la hausse s'est maintenue tout au long de la période à un taux moyen annuel de 4,5%. C'était le secteur des coopératives de services qui a connu la plus forte hausse moyenne annuelle, soit de 15,5%. Même si le nombre de sociétaires des coopératives de production s'est accru en 1975, il reste inférieur à celui du début des années 1970. Des hausses consécutives ces deux dernières années ont plus que compensé la baisse du nombre de sociétaires de pêche au début de la période étudiée. Le nombre de coopératives déclarantes de production et de vente et d'achat a baissé en dépit d'une hausse dans la dernière année de l'étude. Le nombre de coopératives déclarantes de pêcheurs et de services a augmenté d'une façon constante durant toute la période.

Chiffre d'affaires

En dollars courants, le chiffre d'affaires total s'est accru de 24% en moyenne, cette hausse n'atteignant que 12% dans la dernière année. En dollars constants (1971), la hausse se chiffre à 7%. Toujours en dollars constants, les ventes d'approvisionnement se sont accrues à un taux annuel de 10%, tandis que la tendance des ventes de produits a varié de -12% à +19% pour une hausse moyenne annuelle de 5,5%. En dollars courants, la valeur des ventes d'approvisionnement a continué à compter pour environ 34% des ventes totales.

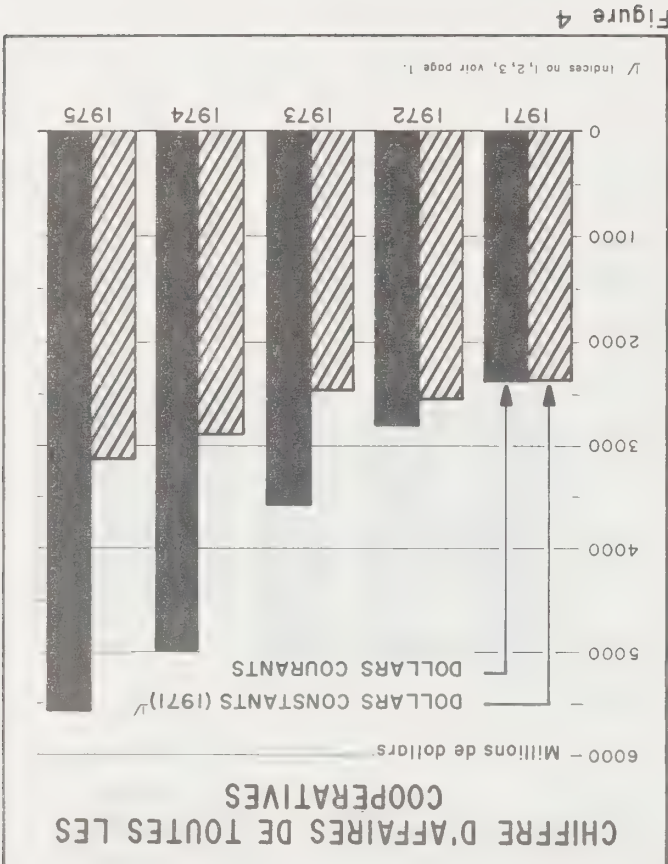
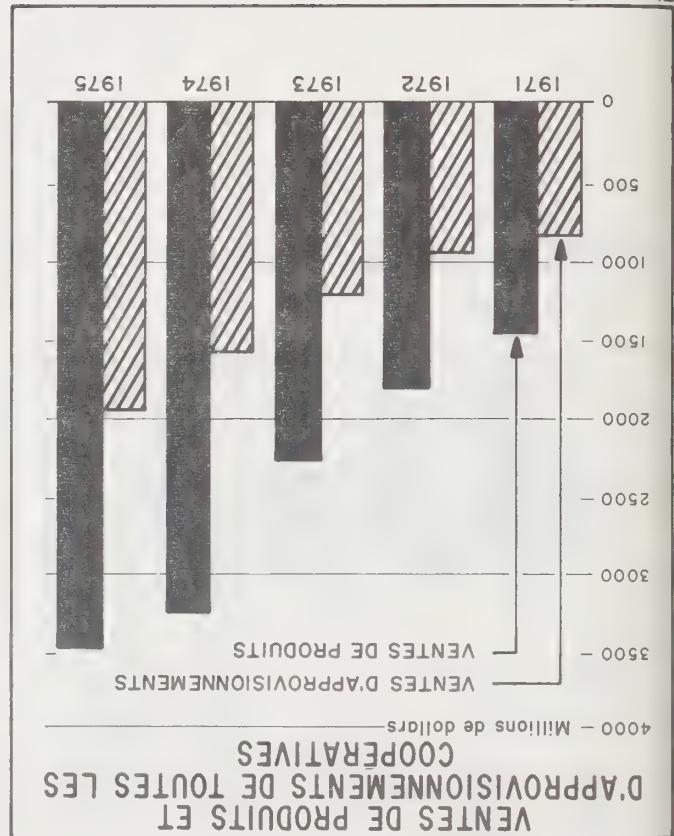


TABLEAU 2. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DÉCLARANTES AU CANADA, 1975

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Inter- prov.	Canada
Ventes de produits												
Produits laitiers	139.1	80.4	52.1	21.9	82.0	447.4	13.5	73.9	5.6	.3	-	916.3
Fruits et légumes	52.1	1.6	-	-	8.6	6.8	.3	6.2	1.2	-	-	76.8
Céréales et semences	-	461.6	1,000.9	90.5	76.7	-	-	1.1	-	-	295.1	1,924.9
Bestiaux	19.4	76.7	177.8	1.5	10.8	24.4	1.0	4.0	.2	-	-	315.7
Volailles et oeufs	.5	25.1	3.9	7.5	6.8	41.8	2.9	14.5	4.2	-	-	107.5
Poissons	20.9	.4	-	2.2	1.6	6.4	4.5	6.8	1.2	-	-	46.9
Divers	2.0	8.5	2.3	5.2	9.8	20.0	.6	8.2	.6	1.1	1.0	58.4
Sous-total	233.9	654.4	1,237.0	128.8	196.4	546.9	22.8	113.7	10.5	5.9	296.1	3,446.4
Fournitures												
Produits alimentaires	44.4	112.9	74.7	43.3	24.9	108.4	29.1	36.6	13.0	24.2	15.2	526.5
Aliments du bétail	35.6	5.3	8.4	3.6	76.4	173.6	6.1	12.4	2.2	.9	37.0	361.5
Engrais, produits agrichimiques	4.9	42.3	41.6	23.5	44.7	9.1	.5	2.6	.2	.1	24.2	193.7
Vêtements, ameublement	6.7	12.2	16.7	5.2	1.1	5.7	1.7	.9	.6	2.9	2.7	56.5
Quincaillerie	11.7	25.7	29.5	10.9	30.0	41.6	5.4	1.3	1.4	1.3	3.2	164.3
Machines	1.8	8.2	8.8	2.8	6.1	35.6	.9	1.3	.3	-	72.4	138.3
Matériaux (construction)	4.1	30.5	29.2	17.3	8.8	1.8	1.0	1.5	.8	-	3.1	98.6
Pétrole	15.8	64.7	62.4	30.8	40.3	42.6	5.6	5.4	.6	-	4.0	272.7
Divers	1.7	31.8	29.5	5.6	16.4	15.3	.8	2.6	.7	.8	4.0	109.3
Sous-total	126.7	333.5	300.8	143.1	248.7	433.8	51.0	66.9	19.8	31.8	165.2	1,921.2
Ventes totales	360.6	987.9	1,537.8	271.9	445.1	980.6	73.9	180.6	30.3	37.7	461.3	5,367.6
Revenu des services	28.1	31.2	12.1	17.4	11.0	20.4	1.8	2.1	.3	1.6	.1	126.3
Autres revenus	5.2	6.1	7.7	4.5	3.7	16.2	1.1	2.2	.2	.3	.7	48.1
Total	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1	5,542.0
Total 1974 a/	330.1	919.1	1,501.4	261.1	398.7	780.0	61.2	161.4	25.8	33.2	462.0	4,934.3

a/ Révisé

- millions de dollars -

Le chiffre d'affaires brut des coopératives canadiennes a atteint 5,5 milliards de dollars en 1975, soit une augmentation de 12%. Ce fut une autre année record et la première fois que le seuil de 5 milliards de dollars était atteint. Contrairement aux années précédentes, la vente des céréales n'a pas été le facteur déterminant de la hausse continue des revenus. Celle-ci était due aux ventes accrues de produits laitiers, le Québec en l'occurrence venant en tête de liste, et aux ventes d'autres produits provenant de diverses régions représentant 23% d'augmentation en biens d'approvisionnement. En termes de pourcentage, les gains des ventes d'approvisionnement ont été dominés par les machines et les engrais. Le Québec et l'Alberta ont dépassé pour la première fois un milliard de dollars de chiffre d'affaires.

Pour la seconde année consécutive le taux d'inflation de l'ensemble de l'économie canadienne a atteint deux chiffres à une époque où la croissance économique réelle demeurait pratiquement la même, soit moins de 1%. Les recettes en espèces agricoles ont augmenté d'environ 12%, alors que la masse de la production agricole s'était accrue de 8%. La baisse des exportations de céréales par rapport au chiffre record de l'année précédente était accompagnée d'une baisse des prix encore plus importante.

L'ensemble de l'actif des coopératives a atteint 54 millions de dollars, soit 2% de plus avec une tendance à la baisse pour les stocks de céréales des Prairies; les stocks et l'évaluation plus faibles ont tranché avec la tendance générale à l'expansion enregistrée dans les autres secteurs. Les biens immobiliers et d'équipement se sont accrues de plus de 100 millions de dollars, les coopératives de gaz naturel de l'Alberta ayant contribué pour presque la moitié du gain.

En 1975, le nombre de membres des coopératives locales a augmenté d'environ 150,000 membres, hausse partagée par les quatre principaux groupes. Le nombre des associations s'est quelque peu accru, en particulier, et proportionnellement dans le domaine de la production, de la pêche et des services. Durant ces dernières années, le groupe achat et vente a assisté au regroupement des unités déjà établies, ce qui a compensé la hausse nette des incorporations.

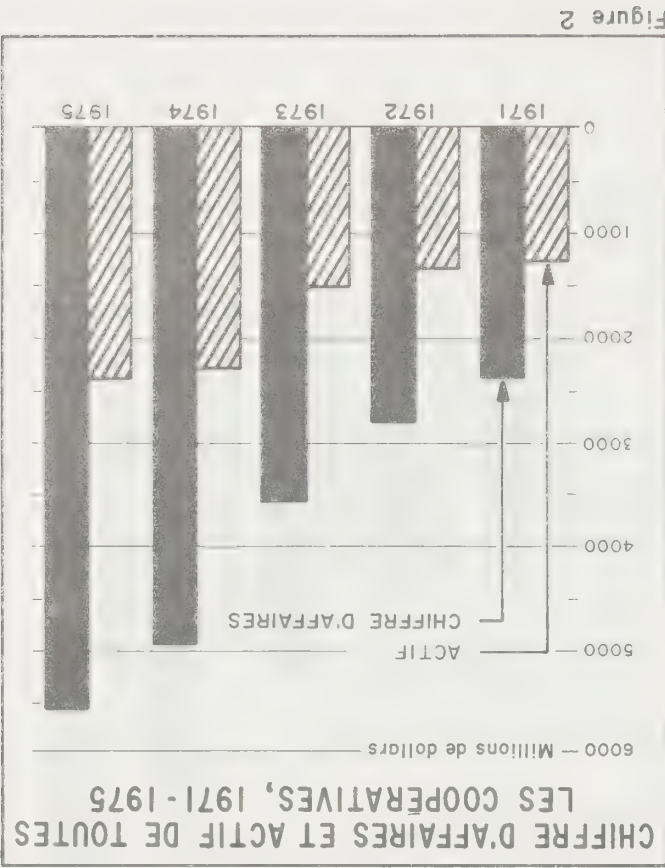
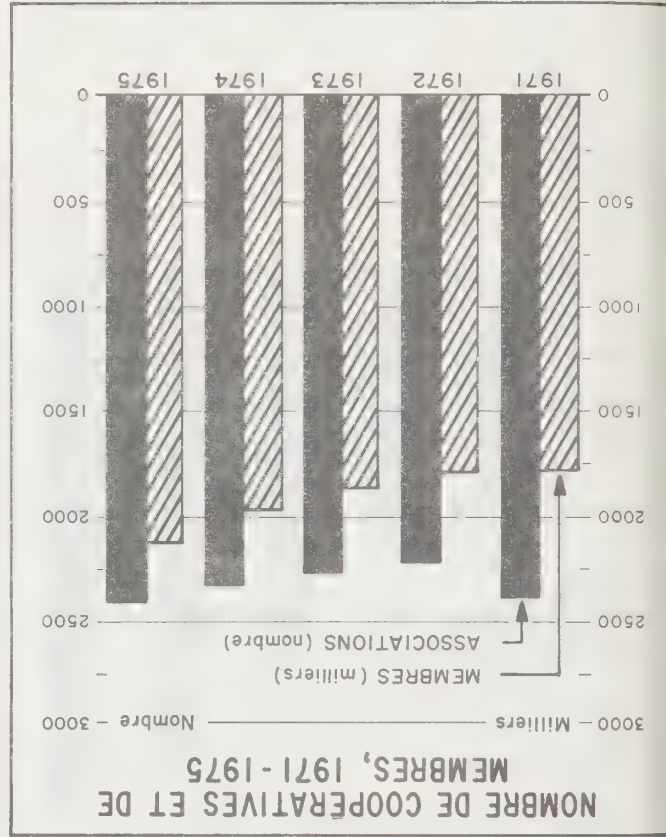


TABLEAU 1. RÉSUMÉ DES COOPÉRATIVES DÉCLARANTES AU CANADA, 1975*

Groupes	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.P.-E.	T.-N.	Inter-prov.	Canada	
Associations déclarantes	De vente et d'achat	69	117	209	79	95	387	43	82	18	40	5	1,144
	Production	-	68	188	5	2	41	29	7	3	-	-	343
	Pêcheurs	2	2	19	11	2	146	10	19	7	3	-	85
	Services	17	557	27	13	37	3	3	11	2	6	-	819
	Total	88	744	443	108	136	584	85	119	30	49	5	2,391
- nombre en milliers -													
Sociétaires déclarés	De vente et d'achat	85	391	386	199	101	193	26	36	10	19	187	1,633
	Production	-	8	7	1	-	4	5	2	-	-	-	27
	Pêcheurs	3	-	1	1	-	1	1	1	1	1	-	10
	Services	179	122	14	3	72	46	2	-	1	-	-	439
	Total	266	521	409	204	173	243	34	40	12	20	187	2,109
- millions de dollars -													
(Chiffre d'affaires	De vente et d'achat	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2
	Production	-	20.3	8.6	1.6	.5	11.3	.6	.5	-	-	-	43.5
	Pêcheurs	21.1	.5	1.1	3.1	1.7	7.8	6.3	7.4	3.7	1.5	-	54.1
	Services	25.8	27.2	2.4	2.3	8.6	14.5	.2	.1	.1	1.0	-	82.2
	Total	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1	5,542.0
- millions de dollars -													
Actif	De vente et d'achat	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3
	Production	-	16.6	11.9	.4	.6	5.8	.6	.2	-	-	-	36.1
	Pêcheurs	21.3	.1	1.6	1.0	.1	2.2	4.8	2.6	2.9	.7	-	37.3
	Services	9.9	164.6	2.0	10.4	21.4	32.2	.2	.1	.3	1.4	-	242.4
	Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2

* Dans les tableaux, la somme des articles individuels n'est pas nécessairement égale au total en raison de l'arrondissement des chiffres.

SOURCES DES DONNÉES POUR LES FIGURES À BARRES

Indice No. 1 - Nombres - indices des prix des produits agricoles, Statistique Canada, publication 62-003

Indice No. 2 - Indices des prix des entrées dans l'agriculture, Statistique Canada, publication 62-004

Indice No. 3 - Indice des prix à la consommation, Statistique Canada, publication 62-001

Indice No. 4 - Indice des prix reçus par les pêcheurs, Environnement Canada, Revue annuelle statistique des pêches canadiennes, vol. 8, 1975.

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AVANT-PROPOS

Un des principaux objectifs de la Section des Coopératives, récemment réorganisée, est d'assurer une meilleure compréhension, de la part des universités et des gouvernements, de l'évolution de la coopération au Canada. La forme de cette publication annuelle a été refondue afin que nous puissions atteindre l'objectif susmentionné.

Ces modifications suivent les progrès techniques réalisés dans la collecte statistique. Elles nous ont permis d'améliorer la présentation des données. Des figures ont été ajoutées afin de mieux illustrer la tendance des coopératives de 1971 à 1975. Dans certaines figures le chiffre d'affaires a été ajusté sur la base de dollars constants en utilisant les indices des prix afin d'éliminer toute distorsion par l'inflation et, dans le cas des produits agricoles, par les fluctuations des prix.

Pour simplifier la préparation des données, on a divisé les coopératives en cinq groupes: d'achat et de vente; de production; de pêche; de services; et de commerce de gros. Les données relatives aux quatre premiers groupes (coopératives locales) sont présentées globalement et par groupe. Celles des coopératives de commerce de gros figurent à part car leur chiffre de vente reproduit souvent celui des coopératives locales. Le présent rapport ne fait pas état de l'activité des coopératives d'assurance, de loisirs, de finances (caisses de crédit) ni des coopératives de l'Arctique et des Indiens.

Les statistiques, couvrant les années financières se terminant en 1975, ont été compilées et interprétées par J. M. Sullivan avec l'aide de Céline Martel et de Les McCagg. Nous tenons à remercier les coopératives, syndicats coopératifs et gouvernements provinciaux qui ont fourni les données.

Nous espérons que ces modifications vous seront utiles et aimerions recevoir vos opinions et suggestions. Vous trouverez une formule pour vos commentaires à la fin de cette publication.

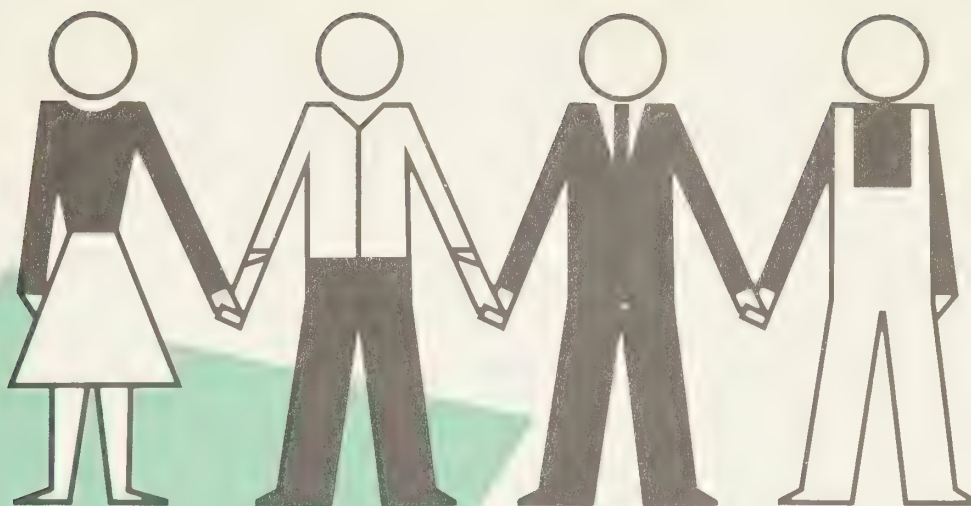
K. J. McCready
Section des coopératives
Division des marchés
Direction de l'économie
Agriculture Canada

J.M. Sullivan

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Policy, Planning and Evaluation Branch

PREFACE

This publication presents statistics on the business volume and assets of Canadian co-operatives for their fiscal years ending in 1976. The tables were prepared by the Economics Branch from individual co-operative data collected directly or through provincial governments, wholesale co-operatives or co-operative unions. The continued assistance of these data sources is appreciated.

Annual editions have been published since 1934.

For data purposes, co-operatives are divided into five groups: marketing and purchasing; production; fishermen's; service; and wholesale. Data for the first four (local co-operatives) are presented on both an aggregate and individual group basis. Data for wholesalers are compiled separately because their sales figures largely duplicate those of local co-operatives.

Insurance, recreational, financial (credit unions), Arctic and Indian co-operatives are not included. Statistics Canada surveys credit unions, while the federal Department of Indian and Northern Affairs reports on Indian and Arctic co-operatives.

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INDEX SOURCES FOR BAR CHARTS

Index No. 1 - Index Numbers of Farm Prices of Agricultural Products, Statistics Canada, Publication 62-003

Index No. 2 - Farm Input Price Indexes, Statistics Canada, Publication 62-004

Index No. 3 - Consumer Price Index, Statistics Canada, Publication 62-001

Index No. 4 - Index of Prices Received by Fishermen, Environment Canada, Annual Statistical Review of Canadian Fisheries, Vol. 9, 1976.

TABLE 1. SUMMARY OF CO-OPERATIVES REPORTING IN CANADA, 1976*

Groups	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- number -												
Associations Reporting												
Marketing & Purchasing	67	124	213	79	90	403	47	81	20	35	5	1,164
Production	-	75	218	7	5	51	31	7	5	-	-	399
Fishermen's	2	3	19	12	2	7	10	18	7	2	-	82
Services	20	567	39	15	42	160	7	13	2	8	-	873
Total	89	769	489	113	139	621	95	119	34	45	5	2,518
- number in thousands -												
Membership Reported												
Marketing & Purchasing	92	423	395	199	107	222	29	37	10	19	203	1,736
Production	-	8	8	1	-	4	6	2	-	-	-	29
Fishermen's	3	1	1	1	-	1	2	1	1	1	-	12
Services	212	126	19	3	167	60	-	1	1	-	-	589
Total	307	558	423	204	274	287	37	41	12	20	203	2,366
- million dollars -												
Volume of Business												
Marketing & Purchasing	383.3	1,164.9	1,754.5	283.7	505.4	1,064.8	80.6	188.1	28.4	39.7	508.3	6,001.5
Production	-	20.3	11.2	1.1	.4	13.1	.9	.6	-	-	-	47.7
Fishermen's	25.3	.6	1.6	3.4	.9	5.8	8.5	8.5	4.8	2.0	-	61.5
Services	32.9	34.7	3.0	3.6	10.3	17.2	.2	.1	.1	.5	-	102.6
Total	441.4	1,220.5	1,770.3	291.8	517.0	1,100.9	90.3	197.4	33.3	42.2	508.3	6,213.3
- million dollars -												
Assets												
Marketing & Purchasing	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
Production	-	17.4	16.4	.4	.8	5.9	.6	.3	-	-	-	41.9
Fishermen's	23.6	.2	1.7	.8	.2	1.8	5.4	2.8	3.9	.8	-	41.2
Services	14.0	192.4	5.5	10.7	29.1	35.0	.3	.1	.3	1.3	-	288.7
Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0

* In the tables the sums of individual items may not equal totals because of rounding.

SUMMARY

In 1976 co-operative business volume in Canada rose \$671 million or 12 percent. It was a year of increasing revenues for most commodity categories and most provinces. Probably the biggest change from the preceding year was an upturn in grain and seed revenues, which had diminished somewhat after reaching a record peak in 1974. All provinces except Manitoba contributed to an overall gain. Manitoba totals were down because of the transfer of Co-operative Vegetable Oils from Manitoba Pool Elevators to CSP Foods Ltd., which in turn became a subsidiary jointly owned by Manitoba Pool and the Saskatchewan Wheat Pool. Farm and fish product marketings of the co-operatives rose 11 percent, supplies 13 percent and service revenue and other income together 15 percent. "Miscellaneous supplies" was the only sales category showing a decrease in the year and feed was the only item registering virtually no change.

Assets of the local co-operatives increased \$254 million, the 11-percent rate of increase just about matching the growth in business volume. Investment in new and expanded property and equipment accounted for half the asset increase. Both liability to the public and members' equity held their respective proportions of assets (61 and 39 percent) and increased at an identical rate. Members' equity moved past the billion-dollar mark for the first time.

The number of associations reporting came to more than 2,500 as the result of a modest upturn for the second consecutive year following years of decreases. Most of the newly reporting associations were production and service co-operatives from Saskatchewan, Quebec and Alberta. Co-operative membership continued to increase and amounted to approximately 2,366,000 at the end of the year, most of the increase occurring in services and marketing and purchasing. Alberta continued to lead in both number of co-operative associations and membership.

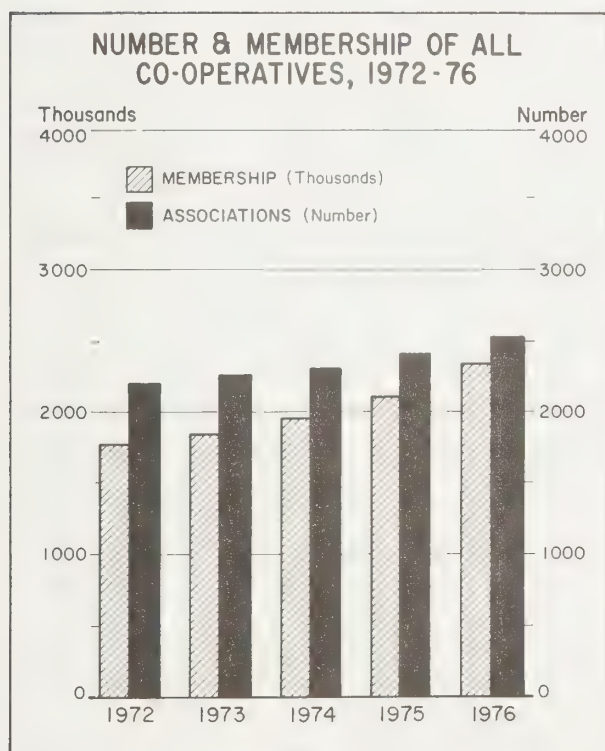


Figure 1

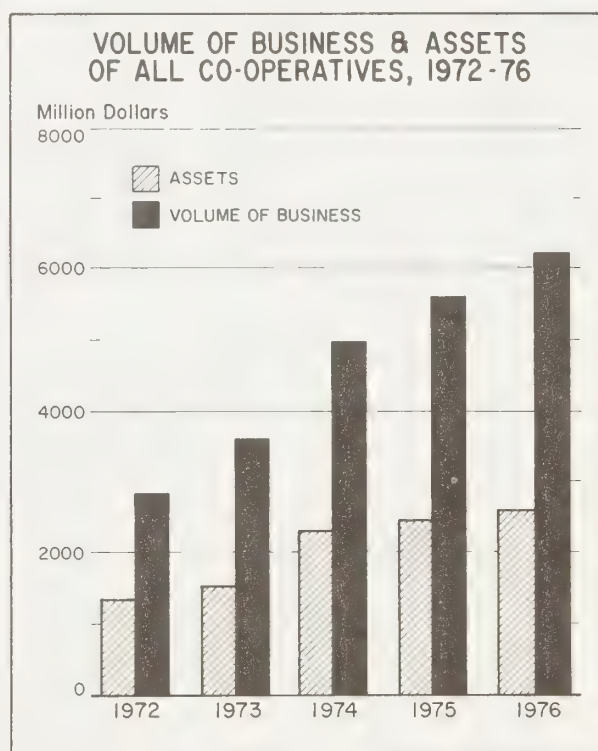


Figure 2

TABLE 2. VOLUME OF BUSINESS OF ALL CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Product Marketings												
Dairy Products	154.1	102.0	60.2	26.4	93.2	486.2	16.7	71.3	6.4	.7	-	1,017.2
Fruits & Vegetables	60.9	1.8	-	-	7.3	7.5	.4	7.2	1.2	-	-	86.3
Grains & Seeds	-	562.3	1,105.2	52.0	91.3	.2	-	.1	-	-	319.9	2,131.1
Livestock	20.3	71.6	217.6	2.2	13.5	27.0	1.6	4.4	-	-	-	358.2
Poultry & Eggs	.5	31.8	4.0	9.9	13.1	47.0	3.3	15.6	.1	5.0	-	130.3
Fish	25.0	.5	-	2.5	.8	5.5	6.2	7.7	3.9	1.8	-	54.0
Miscellaneous	2.6	6.1	4.9	4.4	11.2	24.5	.9	6.0	.7	.1	.9	62.3
Sub-total	263.3	776.1	1,391.9	97.5	230.4	597.9	29.1	112.4	12.3	7.6	320.8	3,839.4
Supplies												
Food Products	48.1	141.1	86.2	51.4	25.1	130.1	32.6	46.4	13.5	25.6	14.3	614.4
Feed	34.7	6.7	10.8	3.1	78.1	169.8	6.6	13.7	2.0	.9	37.6	364.0
Fertilizer, Agricultural												
Chemicals	4.8	42.5	43.3	29.2	46.5	7.3	.5	2.4	.2	.1	30.9	207.7
Clothing, Home												
Furnishings	8.0	15.1	18.9	6.1	1.4	4.9	2.1	.9	.8	2.8	2.0	63.0
Hardware	11.4	30.7	36.7	12.0	34.6	46.9	6.2	4.3	1.3	1.5	2.8	188.4
Machinery	1.6	9.9	11.6	2.9	5.7	42.6	.8	2.7	-	-	82.1	159.9
Building Material	5.5	38.7	39.0	20.4	9.6	2.5	.8	1.5	.8	-	8.0	126.9
Petroleum	20.9	79.7	85.0	39.5	48.5	48.0	7.0	5.8	.9	1.8	5.0	342.1
Miscellaneous	3.4	33.1	21.9	4.5	18.8	17.0	1.0	2.5	.9	.5	3.2	106.8
Sub-total	138.5	397.4	353.6	169.2	268.3	469.2	57.6	80.2	20.3	33.1	185.9	2,173.2
Total Sales	401.8	1,173.5	1,745.5	266.7	498.8	1,067.1	86.7	192.6	32.6	40.7	506.7	6,012.6
Service Revenue	33.2	42.0	15.6	21.0	13.5	19.2	1.9	3.0	.4	1.3	.7	151.8
Other Income	6.4	5.0	9.2	4.1	4.7	14.6	1.7	1.8	.3	.2	.9	48.9
Total	441.4	1,220.5	1,770.3	291.8	517.0	1,100.9	90.3	197.4	33.3	42.2	508.3	6,213.3
1976 Total	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1	5,542.0

TABLE 3. BALANCE SHEET OF ALL CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Assets												
Cash and Equivalents	5.4	16.7	71.8	3.4	6.2	22.9	1.1	2.2	.4	.6	2.4	133.1
Receivables	33.3	66.4	69.3	24.9	48.3	67.0	4.5	11.2	1.4	1.5	38.6	366.4
Inventories	37.3	205.5	303.7	94.1	49.8	99.4	6.1	14.4	4.2	3.0	171.8	989.2
Other Current	2.7	5.5	8.8	1.9	1.8	6.5	.6	.6	.3	.1	3.7	32.5
Property, Equipment	64.9	287.6	149.9	60.3	65.0	110.7	13.7	28.2	4.7	6.3	66.4	857.7
Investments	9.9	33.3	55.7	24.0	8.2	46.1	3.8	5.4	1.1	.4	5.1	193.0
Other Assets	1.1	8.1	2.2	1.1	1.1	8.3	.5	2.6	-	.2	-	25.1
Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0
Liabilities to the Public												
Short-term Loans	18.2	159.3	267.4	53.1	23.2	56.1	2.7	9.1	1.8	1.4	89.9	682.2
Accounts Payable	39.2	55.2	76.9	44.8	35.9	62.3	5.2	12.1	2.9	3.5	91.0	429.0
Other Current	9.7	10.5	5.2	5.8	4.7	5.5	.6	1.1	.1	1.1	1.7	46.0
Long-term Loans	34.5	112.9	49.3	24.5	54.0	81.2	9.4	19.6	2.4	3.8	31.1	422.7
Sub-total	101.6	337.9	398.8	128.3	117.8	205.1	17.8	41.9	7.2	9.8	213.7	1,579.9
Members' Equity												
Members' Loans	22.4	13.6	14.9	10.3	6.8	.4	2.7	6.1	.8	.1	-	78.3
Patronage Loans	3.5	50.9	2.4	22.0	5.3	7.4	1.3	6.0	.1	-	15.5	114.4
Share Capital	13.4	71.4	156.6	20.7	13.1	70.6	6.0	5.3	2.4	3.3	25.9	388.7
Reserves	4.6	102.8	32.3	18.1	28.7	56.7	2.6	4.5	1.5	.8	30.0	282.6
Surplus	8.9	46.4	56.3	10.2	8.8	20.7	(.3)	1.0	.1	(2.0)	2.9	153.1
Sub-total	52.9	285.2	262.6	81.3	62.6	155.8	12.4	22.8	4.9	2.2	74.3	1,017.1
Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0
1976 Total	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2

ALL CO-OPERATIVES: ANALYSIS OF FIVE-YEAR TRENDS

Number of Organizations and Membership

During this five-year period both the number of organizations and their memberships have increased consistently. Membership growth has averaged 7.5 percent per annum, the annual rates of growth increasing. The total number of co-operatives has increased at an average of 3.4 percent per annum and now exceeds the previous high reached in 1971. The number of production co-operatives has reversed its downward trend of the early years of the period and has reached its 1971 level, but membership has not yet grown back to its initial level. The number of fishing co-operatives continues to fluctuate, but the membership is steadily increasing at about 20 percent per annum. Membership of service co-operatives has expanded an average of 25 percent per annum, while the number of organizations has increased at a consistent 7 percent per annum. Marketing and purchasing co-operative rates of growth have been increasing. Membership increased 1 percent per annum during the period but nearly 2 percent in the current year, and the number of associations an average of 3.5 percent per annum but 6.3 percent this year.

Volume of Business

During the period the average rate of growth in the total business volume was 22.6 percent although in the past two years it has been only slightly over half this. In terms of constant 1971 dollars, however, the growth rate has not only averaged a very respectable 8.3 percent, but exceeded this rate in the last two years, culminating in a real growth rate of 10.9 percent in 1976. Over the period supply and marketing sales in current dollars increased at over 20 percent per annum, but the growth rate in supply sales has been decreasing, while that of marketing has fluctuated considerably. Nevertheless the proportion of total sales that supplies represent continued to increase and is currently 36 percent. In constant dollars marketing turnover in 1976 increased at twice the average rate for the period, or 14.6 percent. The rate of supply sales decreased with the 1976 increase being at exactly half the average rate for the period.

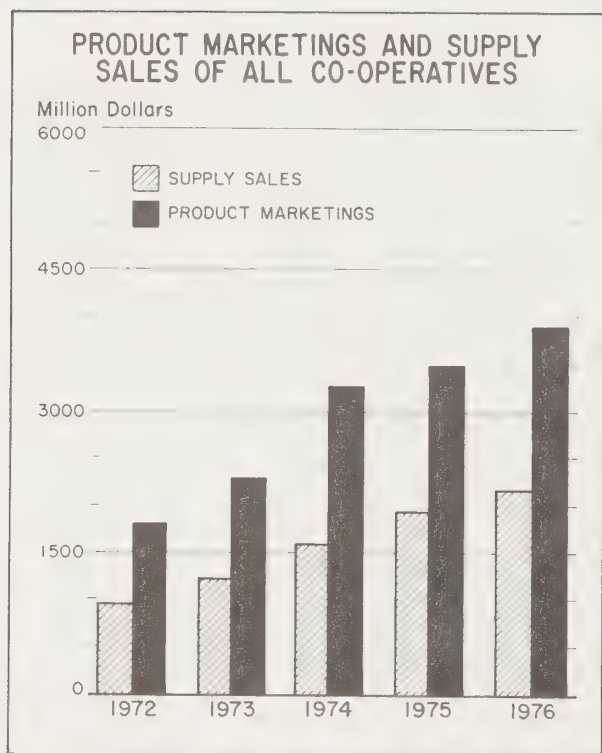


Figure 3

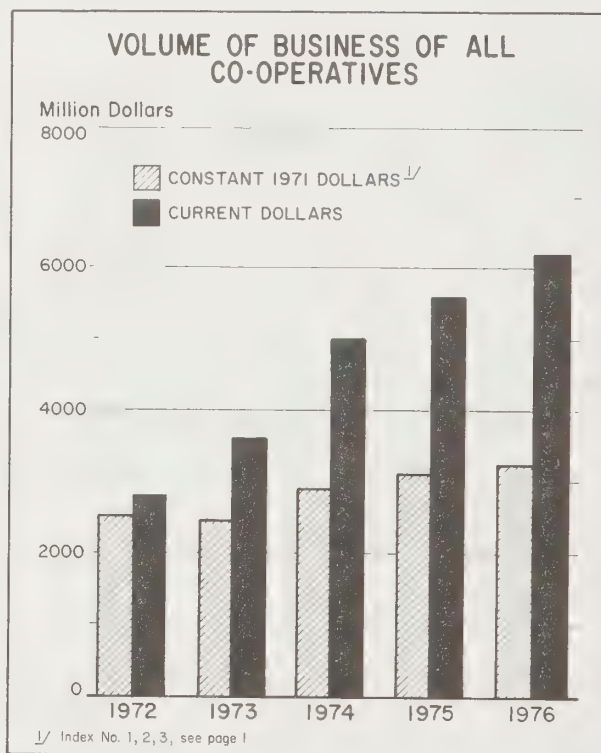


Figure 4

ALL CO-OPERATIVES: ANALYSIS OF FIVE-YEAR TRENDS (CONTINUED)

Financial Analysis

Figure 2 demonstrates that the growth in assets has failed to keep pace with the increase in sales but that the failure was not as pronounced in the current year as it was during the whole period. Assets increased more than 19 percent per annum and were financed by public liabilities which increased 25.2 percent and by members' equity which grew 13.7 percent. Members' equity has increased fairly consistently but the growth rate of public liabilities has fluctuated considerably. The proportion of total assets funded by members' equity has decreased from 45.7 percent at the start of the period to 39.2 percent last year and remained at that level.

In general, the financial resources of the co-operatives have increased in a more balanced way in the past year than previously with assets and members' equity increasing at about the same rate as business volume.

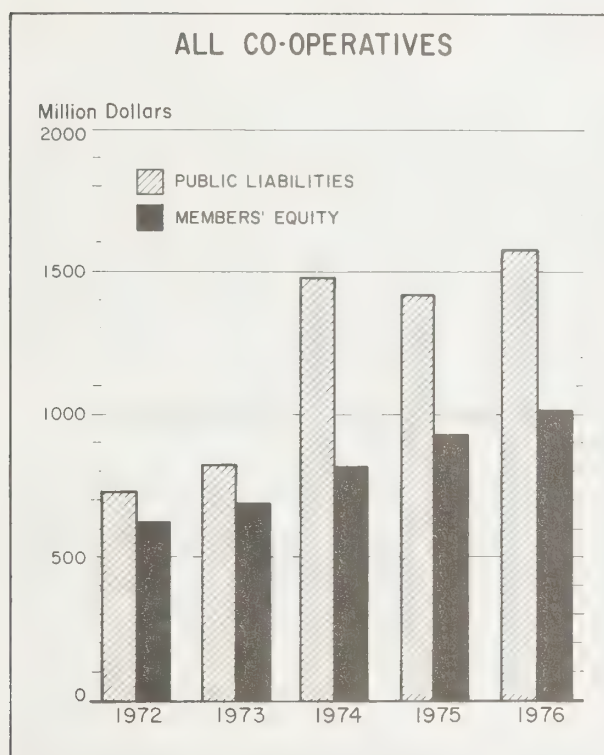


Figure 5

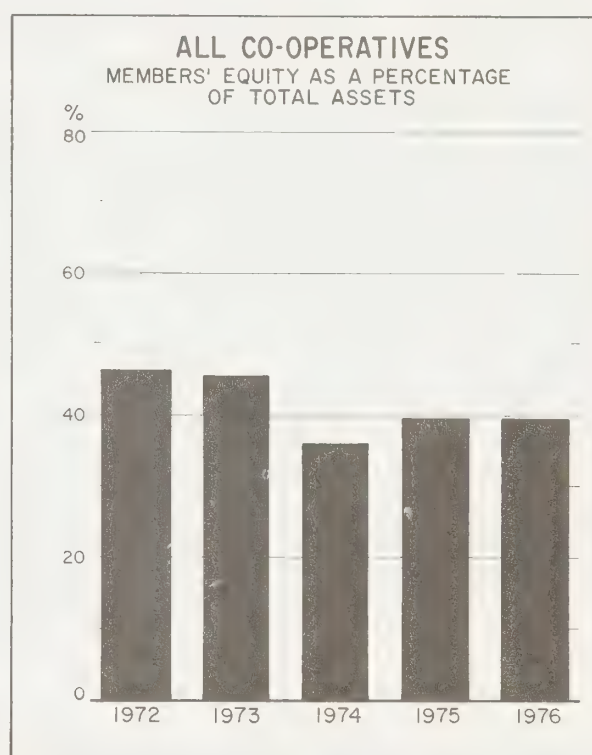


Figure 6

TABLE 4. VOLUME OF BUSINESS OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Product Marketings												
Dairy Products	154.1	102.0	59.9	26.4	93.1	486.2	16.7	71.3	6.4	.7	-	1,016.8
Fruits & Vegetables	60.9	1.8	-	-	7.3	7.5	.3	7.2	1.2	-	-	86.2
Grains & Seeds	-	562.0	1,102.7	51.2	91.3	.1	-	.1	-	-	319.9	2,127.3
Livestock	20.3	54.3	212.5	1.3	13.5	27.0	1.6	4.4	-	-	-	334.9
Poultry & Eggs	.5	31.8	4.0	9.9	13.0	47.0	3.3	15.6	.1	5.0	-	130.2
Miscellaneous	2.6	6.0	4.0	4.3	11.2	13.1	.7	6.4	.7	.1	.9	50.0
Sub-total	238.4	757.9	1,383.2	93.2	229.4	580.8	22.6	105.0	8.4	5.8	320.8	3,745.4
Supplies												
Food Products	48.1	141.1	86.2	50.6	25.1	130.1	31.3	46.1	13.5	25.6	14.3	612.0
Feed	34.7	6.5	10.6	3.1	78.1	169.8	6.6	13.7	2.0	.9	37.6	363.6
Fertilizer, Agricultural												
Chemicals	4.8	42.1	43.3	29.2	46.5	7.3	.5	2.3	.2	.1	30.9	207.2
Clothing, Home												
Furnishings	8.0	15.1	18.9	6.0	1.4	4.9	2.1	.9	.8	2.8	2.0	62.9
Hardware	11.4	30.6	36.7	11.9	34.6	46.9	6.2	4.3	1.2	1.5	2.8	188.1
Machinery	1.5	9.9	11.6	2.9	5.7	42.6	.5	2.7	-	-	82.1	159.5
Building Material	5.5	38.7	39.0	20.4	9.6	2.5	.8	1.5	.8	-	8.0	126.8
Petroleum	20.7	79.6	85.0	39.4	47.3	47.2	7.0	5.7	.8	1.5	5.0	339.2
Miscellaneous	3.4	32.7	21.8	4.1	18.7	15.8	.8	1.8	.2	.5	3.2	103.0
Sub-total	138.2	396.3	353.1	167.7	267.0	467.1	55.7	79.0	19.5	32.9	185.9	2,162.3
Total Sales	376.6	1,154.2	1,736.3	260.9	496.4	1,047.9	78.3	184.0	27.9	38.7	506.7	5,907.7
Service Revenue	1.7	6.9	9.8	18.8	5.0	5.0	1.3	2.6	.3	.7	.7	52.8
Other Income	5.0	3.8	8.4	4.0	4.0	11.9	1.0	1.5	.2	.3	.9	41.0
Total	383.3	1,164.9	1,754.5	283.7	505.4	1,064.8	80.6	188.1	28.4	39.7	508.3	6,001.5
1976 Total	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2

MARKETING AND PURCHASING CO-OPERATIVES

Farm Product Marketings

The value of farm product marketings by the marketing and purchasing co-operatives increased 11 percent or \$382 million, all major sales categories sharing in the increase. Dairy marketings, the most consistent performer in recent years, increased at the same rate as the overall marketing figure. Because of additional plant facilities and attendant producer-suppliers, slightly higher prices, and a shift in product mix especially towards an expanded cheese market, the gain occurred despite a federal cutback in milk production at the farm level. New plants acquired from the private sector contributed to higher volumes in British Columbia, Alberta, Saskatchewan and, for another year, Quebec. Production efficiency in Nova Scotia increased with the opening of a modern \$11-million co-operative plant that incorporates all the latest in dairy processing technology and should be able to handle all the demands likely to be made on it for many years. Livestock dollar volume increased about \$40 million or 14 percent. For cattlemen at the mercy of a ruinous market, the increase did not result from higher prices but from higher marketings as producers continued to trim their herds in reaction to the glutted inventory level that had built up in the early 1970s. Hog revenues decreased concurrently with falling U.S. prices. Grain marketings increased about \$200 million following an increase in Canadian wheat exports which had already reached a high level in 1974. Poultry revenues increased, benefitting from higher consumption at slightly lower prices. Co-operative egg sales picked up noticeably, especially in Ontario where they doubled. Vegetable, maple product, tobacco, fur, lumber and wood marketings increased while those of honey, wool and other miscellaneous commodities decreased.

Sales of Supplies

In 1976 total purchases of farm supplies, consumer goods and other merchandise bought through marketing and purchasing co-operatives increased \$251 million or 13 percent. Of all the supply commodity classifications, building materials recorded the largest gain, 29 percent. Some of the contributing factors were the opening of several new Home Improvement Centers and service centers, the renovation of many older building material outlets and a move by many co-operatives toward including a greater variety of building materials among their merchandise. Food sales increased 17 percent and since the food component of the Consumer Price Index recorded a slight decrease during 1976 most of this gain can presumably be considered real rather than inflationary. Overall feed volume was virtually unchanged from the previous year as sumption increased slightly and prices decreased by an offsetting amount. On a regional basis, however, both prices and quantity were higher in the Maritime provinces. Farm machinery sales rose another year, mainly in Quebec and the Interprovincial (Prairie) sector. Quebec sales rose sharply following an exceptionally good year for dairy producers in 1975. In the Prairies results were less impressive. The machinery replacement boom of recent years levelled off and as farmers held back from spring purchasing due to the overly dry crop conditions prices came under pressure and sales were squeezed into the summer season. Revenues from fertilizer and agricultural chemicals increased 7 percent. While it was a year of increasing sales for chemicals, fertilizer supplies and prices fluctuated unpredictably in the highly competitive North American market. Although co-operatives have strengthened their position by acquiring and constructing basic manufacturing facilities, they suffered in the tough market of 1976. In Eastern Canada volume increased and prices and earnings decreased while in the West prices increased and volume decreased. The value of petroleum sales climbed 26 percent with something like three-quarters of the gain due to another year of escalating prices. Hardware sales rose 15 percent, largely due to increases in Saskatchewan and Quebec. Clothing and home furnishing volume increased 12 percent, mostly in Western Canada. Miscellaneous sales decreased in the period because of a drop in twine prices from the unprecedented levels of the previous year and a decrease in Western seed purchases.

Financial Structure

Marketing and purchasing assets increased \$198 million or almost 10 percent during the year. Nearly half of this went into property and equipment as most types of co-operatives upgraded and expanded their facilities. Leading in capital investment was the grains and seeds type, followed by purchasing-mixed (selling a variety of supplies), dairy and food. The other major increase in assets went into inventories and was about evenly divided between marketing co-operatives, mostly the grains and seeds type and purchasing co-operatives, mostly in the purchasing-mixed and food types. Financing was divided between public liabilities and members' equity in about the same proportions as they are represented on the balance sheet. Liabilities increased through short and long-term loans and over half the increase in members' equity occurred in share capital. The provinces with the largest proportions of their assets represented by equity were Prince Edward Island with 46 percent and Quebec with 45.

TABLE 5. BALANCE SHEET OF MARKETING & PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- prov.	Canada
- million dollars -												
Assets												
Cash and Equivalents	2.3	11.1	70.0	2.9	3.7	19.0	.9	1.8	.4	.4	2.4	114.9
Receivables	28.0	54.2	65.7	24.6	47.3	63.6	3.2	10.8	1.2	1.3	38.6	338.5
Inventories	26.2	199.9	300.0	93.8	49.6	98.0	5.6	13.6	2.2	2.9	171.8	963.6
Other Current	2.2	2.3	8.4	1.6	1.5	5.9	.4	.6	.2	.1	3.7	26.8
Property, Equipment	50.1	117.7	137.2	50.3	41.9	84.2	10.3	27.3	3.1	4.7	66.4	593.2
Investments	7.0	20.3	54.5	23.7	5.9	39.7	3.0	4.8	.7	.3	5.1	165.0
Other Assets	1.1	7.5	2.1	.8	.4	7.9	.5	2.6	-	.1	-	23.0
Total	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
Liabilities to the Public												
Short-term Loans	13.5	140.7	262.0	52.7	22.9	54.9	1.9	8.9	1.2	1.2	89.9	649.8
Accounts Payable	26.1	47.0	75.5	44.5	34.8	60.3	4.9	11.0	1.2	3.3	91.0	399.6
Other Current	5.5	8.1	4.6	5.6	2.3	3.8	.6	.9	.1	1.1	1.7	34.3
Long-term Loans	28.2	69.3	41.0	15.5	33.7	57.2	6.9	19.3	1.8	2.5	31.1	306.5
Sub-total	73.3	265.1	383.1	118.3	93.6	176.2	14.3	40.2	4.2	8.2	213.7	1,390.2
Members' Equity												
Members' Loans	19.3	11.6	11.5	10.2	5.5	.3	1.7	5.8	.5	.1	-	66.5
Patronage Loans	3.5	50.3	2.3	21.9	4.9	7.1	1.3	6.0	.1	-	15.5	112.9
Share Capital	9.5	35.1	154.4	19.5	12.2	62.4	5.2	5.1	1.9	2.8	25.9	334.0
Reserves	4.3	5.4	30.6	17.7	26.0	52.0	1.7	3.6	1.0	.7	30.0	173.0
Surplus	6.9	45.5	55.9	10.1	8.1	20.3	(.4)	.9	.1	(2.0)	2.9	148.4
Sub-total	43.5	147.9	254.7	79.4	56.7	142.1	9.5	21.3	3.6	1.7	74.3	834.8
Total	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
1976 Total	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3

MARKETING & PURCHASING CO-OPERATIVES PRODUCTS MARKETING AS A PERCENTAGE OF TOTAL MARKETINGS

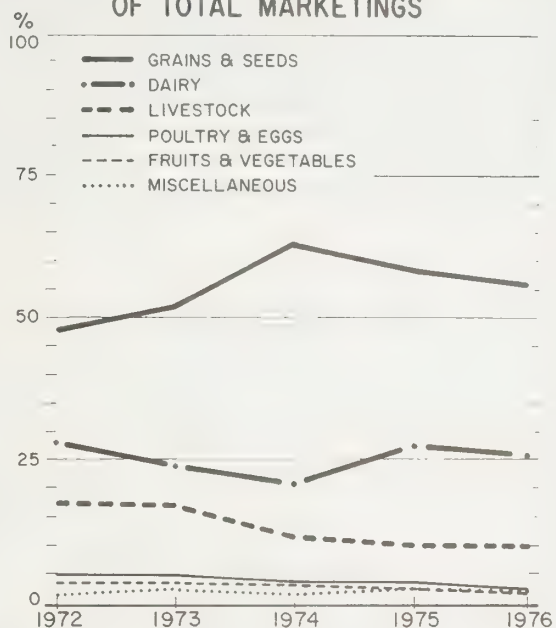


Figure 7

PRODUCT MARKETINGS OF MARKETING AND PURCHASING CO-OPERATIVES

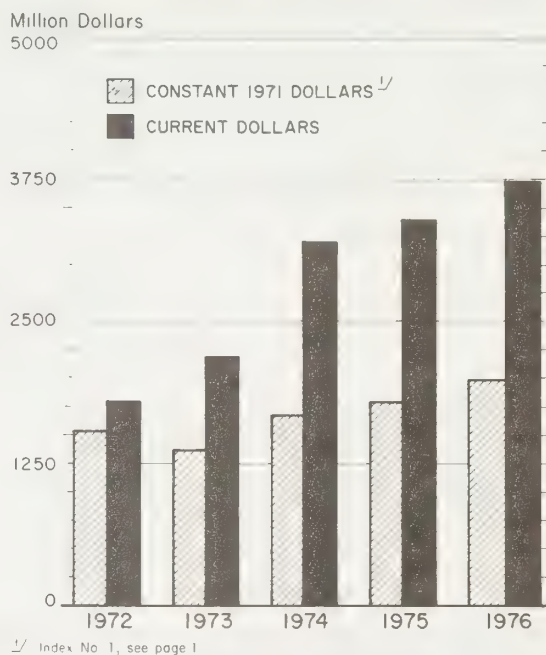


Figure 8

SUPPLY SALES OF MARKETING AND PURCHASING CO-OPERATIVES

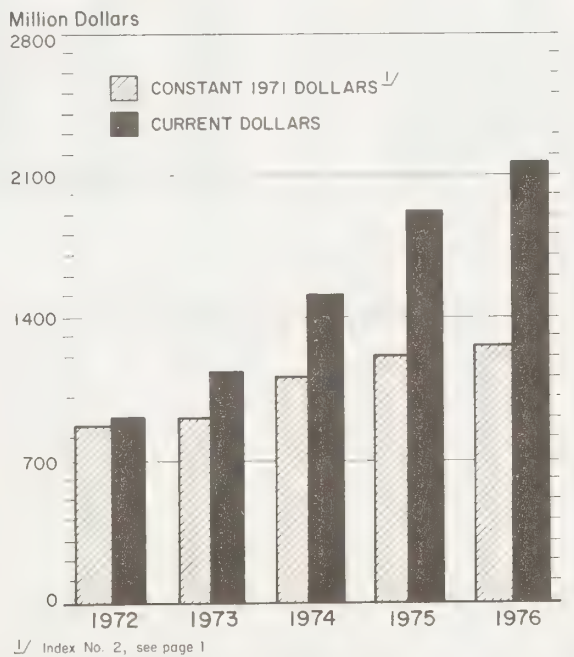


Figure 9

TABLE 6. VOLUME OF BUSINESS OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1976

	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Canada
- thousand dollars -									
Service Revenue	2,532	1,598	119	198	549	401	379	16	5,792
Other Income	202	594	2	137	742	214	144	1	2,036
Sub-total	2,734	2,192	121	335	1,291	615	523	17	7,828
Sales of Products and Supplies									
Livestock	17,221	5,066	960	35	36	-	1	-	23,319
Lumber and Pulpwood	101	31	-	9	11,346	125	2	-	11,614
Other	230	3,949	47	52	429	147	96	18	4,968
Sub-total	17,552	9,046	1,007	96	11,811	272	99	18	39,901
Total	20,286	11,238	1,128	431	13,102	887	622	35	47,729
1976 Total	20,273	8,611	1,574	519	11,311	608	543	26	43,466

TABLE 7. BALANCE SHEET OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1974 TO 1976

	1974	1975	1976	1974	1975	1976
- thousand dollars -			- percentages -			
Assets						
Cash	1,785	2,509	3,234	4.3	6.9	7.7
Receivables	13,658	13,151	11,173	32.5	36.4	26.7
Inventories	5,745	4,332	6,885	13.7	12.0	16.4
Other Current	1,337	329	482	3.2	.9	1.2
Property, Equipment	14,049	9,831	14,431	33.5	27.2	34.4
Investments	4,955	5,587	5,545	11.8	15.5	13.2
Other Assets	441	378	160	1.1	1.0	.4
Total	41,970	36,117	41,910	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	17,348	14,425	15,925	41.3	39.9	38.0
Accounts Payable	3,197	2,167	2,229	7.6	6.0	5.3
Other Current	2,983	2,842	2,287	7.1	7.9	5.5
Long-term Loans	5,847	5,657	8,477	13.9	15.7	20.2
Sub-total	29,375	25,091	28,918	70.0	69.5	69.0
Members' Equity						
Members' Loans	2,755	2,617	3,977	6.6	7.2	9.5
Patronage Loans	8	73	64	-	.2	.2
Share Capital	4,882	3,984	4,772	11.6	11.0	11.4
Reserves	2,866	2,244	3,614	6.8	6.2	8.6
Surplus	2,084	2,108	565	5.0	5.8	1.3
Sub-total	12,595	11,026	12,992	30.0	30.5	31.0
Total	41,970	36,117	41,910	100.0	100.0	100.0

PRODUCTION CO-OPERATIVES

Business volume of the production associations rose about \$4 million or almost 10 percent during the year. In Saskatchewan livestock marketings rose sharply following two years with decreasing sales after the peak year 1973, and in Alberta they remained at the same level they had attained after a sharp increase in the preceding year. Although lumber co-operatives in Quebec had various degrees of success, their combined marketing rose. Although sales of most wood-cutting associations were low in the year, a few gains and a newly reporting association increased group sales to exceed the preceding year's level. Co-operative farms and machinery associations together contributed about \$1.5 million to the overall increase in product marketings. More than 50 reporting associations were added in the year, notably new handicraft associations in Quebec to the "other" category and some farm co-operatives, mostly in Saskatchewan. The addition of farm machinery associations, agri-pools and co-operative farms from this province reflects its government's vigorous effort in recent years to acquaint farmers with the benefits of producing on a co-operative basis.

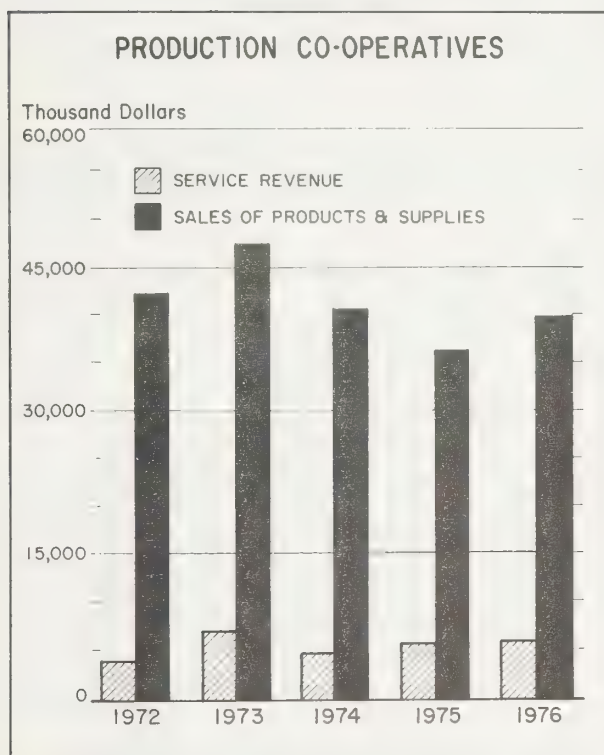


Figure 10

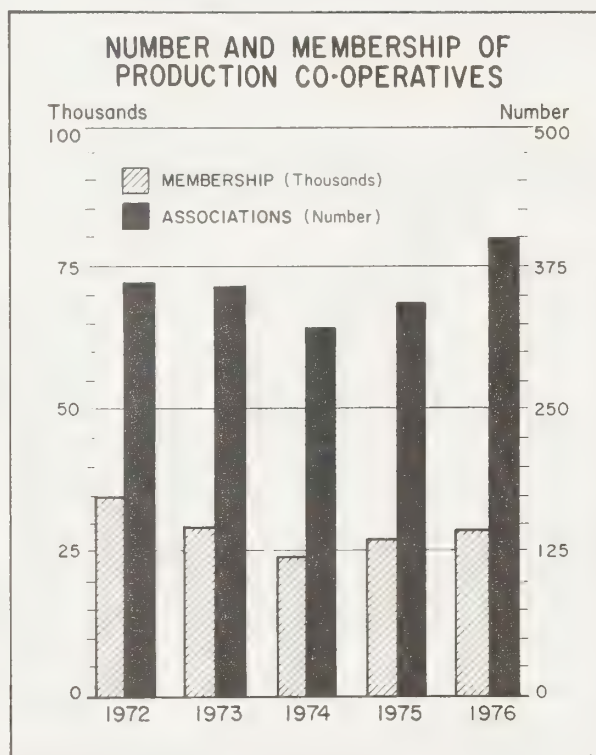


Figure 11

TABLE 8. VOLUME OF BUSINESS OF FISHING CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
- thousand dollars -											
Products and Supplies											
Fish	24,972	556	-	2,548	831	5,452	6,217	7,237	3,942	1,790	53,545
Food	-	-	-	343	-	-	1,277	357	-	-	1,977
Other	-	22	37	477	40	305	551	881	797	223	3,333
Total Sales	24,972	578	37	3,368	871	5,757	8,045	8,475	4,739	2,013	58,855
Service Revenue	22	4	1,459	25	-	2	10	5	6	-	1,533
Other Income	300	52	71	-	1	44	472	65	64	7	1,076
Total	25,294	634	1,567	3,393	872	5,803	8,527	8,545	4,809	2,020	61,464
1976 Total	21,091	459	1,072	3,120	1,676	7,782	6,283	7,394	3,692	1,531	54,101

TABLE 9. BALANCE SHEET OF FISHING CO-OPERATIVES REPORTING IN CANADA, 1974 TO 1976

	1974	1975 ^a	1976	1974	1975 ^a	1976
	- thousand dollars -			- percentages -		
Assets						
Cash	803	1,022	950	2.4	2.7	2.3
Receivables	6,597	5,696	5,390	20.1	15.3	13.1
Inventories	11,980	11,441	14,652	36.5	30.6	35.5
Other Current	397	617	667	1.2	1.7	1.6
Property, Equipment	10,036	14,392	15,237	30.6	38.5	37.0
Investments	2,964	4,048	4,192	9.0	10.8	10.2
Other Assets	43	130	112	.1	.3	.3
Total	32,820	37,346	41,200	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	1,750	7,716	6,265	5.3	20.7	15.2
Accounts Payable	14,727	10,954	13,632	44.9	29.3	33.1
Other Current	600	330	343	1.8	.9	.8
Long-term Loans	5,452	5,288	6,431	1.7	14.2	15.6
Sub-total	22,529	24,288	26,671	68.6	65.1	64.7
Members' Equity						
Members' Loans	578	3,213	4,762	1.8	8.6	11.5
Patronage Loans	1,622	121	87	4.9	.3	.2
Share Capital	5,424	6,937	6,409	16.5	18.6	15.6
Reserves	2,390	3,557	3,563	7.3	9.5	8.7
Surplus	277	(770)	(292)	.8	(2.1)	(.7)
Sub-total	10,291	13,058	14,529	31.4	34.9	35.3
Total	32,820	37,346	41,200	100.0	100.0	100.0

a/ Revised

FISHING CO-OPERATIVES

Fishing co-operatives gained about \$7.4 million or 14 percent in business volume in their marketing years ending in 1976, Quebec being the only major area where the co-operative share of the market decreased. In British Columbia where market prices rose due to a smaller catch, a slight increase in co-operative poundage brought revenues up 20 percent to a new record high of \$25 million. In the Atlantic region rising prices and generally large landings increased marketings 29 percent. The Western fish co-operatives took advantage of an upturn in fresh-water fish prices to increase their revenues. Financed by accounts payable, long-term loans and members' loans, assets of the fish co-operatives increased approximately \$4 million, most of this going into inventories, and property and equipment, in a ratio of about three to one. Membership and number of reporting associations changed only slightly from the previous year.

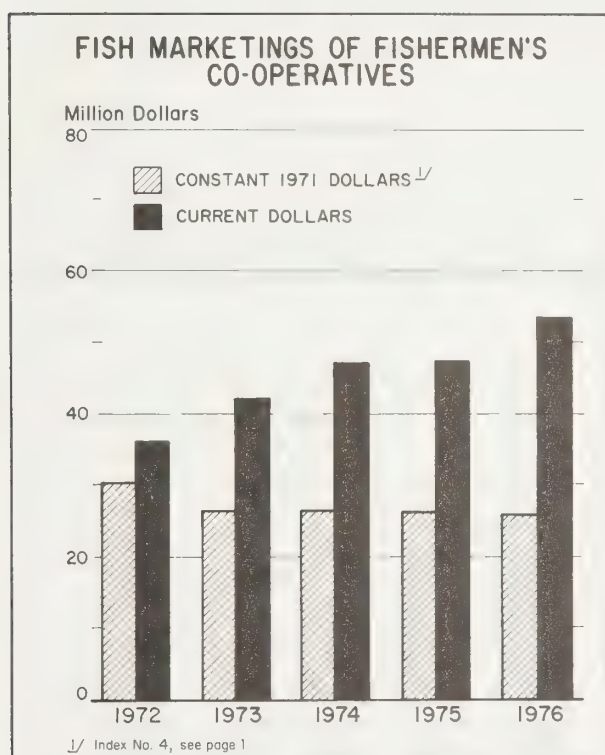


Figure 12

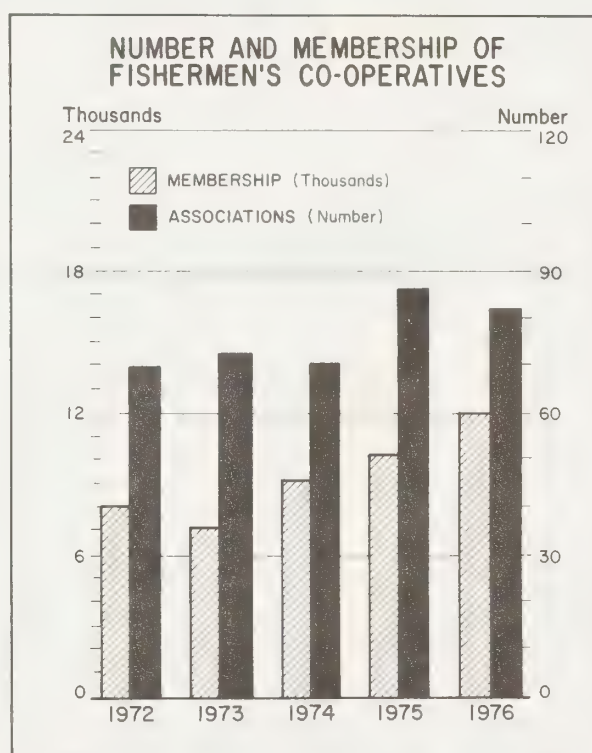


Figure 13

TABLE 10. VOLUME OF BUSINESS OF SERVICE CO-OPERATIVES REPORTING IN CANADA, 1976

	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
- thousand dollars -											
Service Revenue	31,550	32,543	2,770	2,078	8,311	13,642	172	80	94	544	91,784
Other Income	1,058	963	153	121	637	1,925	5	15	16	1	4,894
Sub-total	32,608	33,506	2,923	2,199	8,948	15,567	177	95	110	545	96,678
Sales of Products and Supplies	269	1,226	92	1,437	1,350	1,588	9	-	-	-	5,971
Total	32,877	34,732	3,015	3,636	10,298	17,155	186	95	110	545	102,649
1976 Total a/	25,789	27,194	2,374	2,342	8,630	14,543	163	72	78	982	82,168

a/ Revised

TABLE 11. BALANCE SHEET OF SERVICE CO-OPERATIVES REPORTING IN CANADA, 1974 TO 1976

	1974	1975	1976	1974	1975	1976
	- thousand dollars -			- percentages -		
Assets						
Cash	6,859	10,834	14,217	3.8	4.5	4.9
Receivables	8,441	9,838	11,322	4.6	4.1	3.9
Inventories	5,408	4,273	4,120	2.9	1.8	1.4
Other Current	1,267	2,840	4,204	.7	1.2	1.5
Property, Equipment	147,343	195,480	234,815	80.7	80.6	81.3
Investments	11,988	17,218	18,224	6.6	7.1	6.3
Other Assets	1,291	1,908	1,813	.7	.8	.6
Total	182,597	242,391	288,715	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	3,929	8,795	9,981	2.2	3.6	3.5
Accounts Payable	8,613	14,452	13,467	4.7	6.0	4.7
Other Current	6,342	8,643	9,273	3.5	3.6	3.2
Long-term Loans	64,298	78,853	101,192	35.2	32.5	35.0
Sub-total	83,182	110,743	133,913	45.6	45.7	46.4
Members' Equity						
Members' Loans	2,939	4,048	3,020	1.6	1.7	1.0
Patronage Loans	473	907	1,240	.3	.4	.4
Share Capital	16,214	25,195	43,504	8.9	10.4	15.1
Reserves	75,162	96,543	102,554	41.2	39.8	35.5
Surplus	4,627	4,955	4,484	2.5	2.0	1.6
Sub-total	99,415	131,648	154,802	54.4	54.3	53.6
Total	182,597	242,391	288,715	100.0	100.0	100.0

SERVICE CO-OPERATIVES

In 1976 co-operative participation in the service sector continued to grow. As in the previous year business volume increased 25 percent or \$20 million, and an unprecedented 130,000 people became members of the service associations. More than 50 new co-operatives were added and the net expansion in reporting associations was 54. Medical insurance associations led the field in both membership and revenue growth based on outstanding activity in Ontario and British Columbia. A massive influx of new members to Ontario's extended health care plan and the still rising popularity of British Columbia's co-operative health insurance among the general population resulted in the addition of 110,000 new members and almost \$7 million dollars in revenues. Good revenue gains in the year were also recorded by seed cleaning, rural electric and natural gas utilities in Alberta, housing associations in Manitoba and Ontario, transportation co-operatives in Alberta and Ontario and "other" service associations, mostly in Quebec. The revenues of water works associations were unchanged. Those of cold storage co-operatives were down for another year, reflecting the continuing shift to home freezers. The number of seed-cleaning associations and their membership increased substantially, as did the number and membership of the "other" service associations, following the incorporation of many new building rental, funeral home, printing, advertising, construction, real estate and irrigation co-operatives. Assets of the service co-operatives increased \$46 million or 19 percent, over three-quarters of this going into the property and equipment of the natural gas utilities and the housing associations. The additional assets were financed through liabilities to the public and members' equity in a ratio of about three to two.

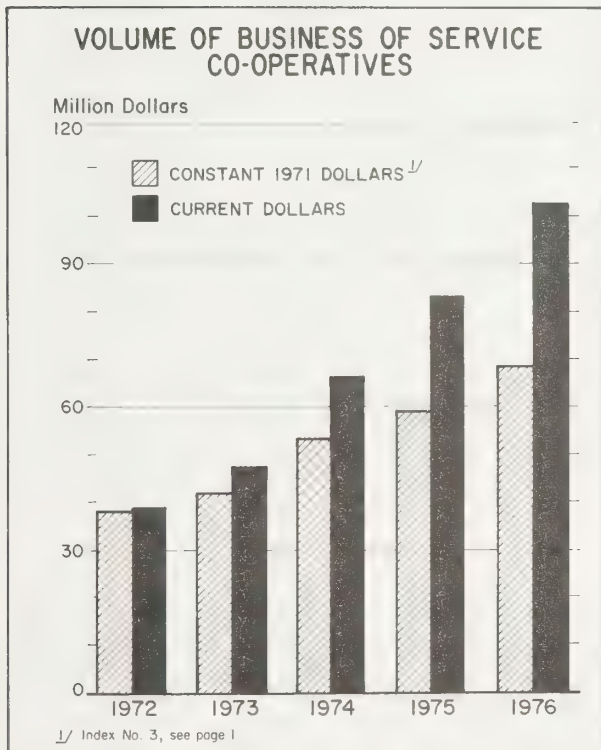


Figure 14

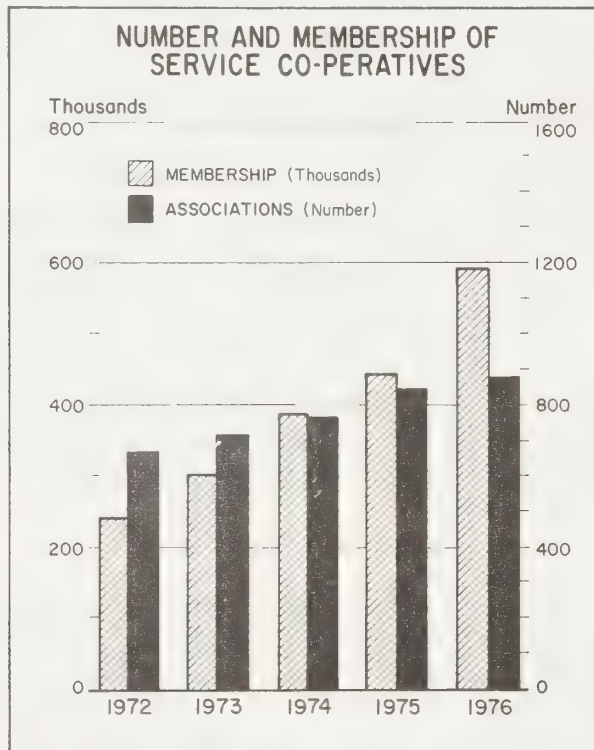


Figure 15

TABLE 12. SALES OF CO-OPERATIVE WHOLESALERS IN CANADA, 1974 TO 1976

	1974 ^a	1975	1976	1974 ^a	1975	1976
	- million dollars -			- percentages -		
Marketings						
Dairy Products	147.7	184.3	216.2	38.2	36.9	34.5
Fruits & Vegetables	4.3	3.6	2.9	1.1	.7	.5
Grains & Seeds	32.0	38.7	59.0	8.3	7.8	9.4
Livestock	127.0	147.7	175.3	32.9	29.6	27.9
Poultry & Eggs	41.2	80.5	125.3	10.7	16.1	20.0
Fish	33.8	43.4	48.6	8.7	8.7	7.7
Miscellaneous	.3	.3	.2	.1	.1	-
Sub-total	386.3	498.6	627.4	100.0	100.0	100.0
Supplies						
Food Products	256.5	306.8	357.5	25.6	26.6	27.6
Feed	254.5	246.2	236.2	25.4	21.4	18.2
Fertilizers, Agricultural						
Chemicals	63.7	88.1	89.0	6.4	7.6	6.9
Clothing, Home Furnishings	19.2	21.1	26.0	1.9	1.8	2.0
Hardware & Machinery	137.4	161.7	178.0	13.7	14.0	13.7
Building Material	62.7	72.7	96.0	6.3	6.3	7.4
Petroleum	166.2	213.1	264.7	16.6	18.5	20.4
Miscellaneous	42.5	42.8	48.9	4.2	3.7	3.8
Sub-total	1,002.7	1,152.6	1,296.3	100.0	100.0	100.0
Total	1,389.0	1,651.2	1,923.7			

a/ Revised

TABLE 13. BALANCE SHEET OF CO-OPERATIVE WHOLESALERS IN CANADA, 1974 TO 1976

	1974	1975	1976	1974	1975	1976
	- million dollars -			- percentages -		
Assets						
Cash	4.2	1.8	1.5	1.1	.4	.3
Receivables	140.6	172.8	179.8	35.3	35.3	33.2
Inventories	120.6	145.4	163.1	30.3	29.9	30.2
Other Current	4.8	8.3	6.8	1.2	1.7	1.3
Property, Equipment	86.0	113.8	141.5	21.6	23.4	26.2
Investments	37.3	40.5	43.3	9.4	8.3	8.0
Other Assets	4.2	4.0	4.5	1.1	.8	.8
Total	397.7	486.7	540.5	100.0	100.0	100.0
Liabilities to the Public						
Short-term Loans	93.6	95.9	109.6	23.5	19.7	20.3
Accounts Payable	68.1	97.0	107.1	17.1	19.9	19.8
Other Current	1.5	4.0	3.5	.4	.8	.6
Long-term Loans	99.8	143.1	152.5	25.1	29.4	28.2
Sub-total	263.0	340.0	372.7	66.1	69.9	69.0
Members' Equity						
Members' Loans	1.6	1.4	1.7	.4	.3	.3
Patronage Loans	2.2	2.8	3.3	.6	.6	.6
Share Capital	79.3	98.9	109.7	19.9	20.3	20.3
Reserves	31.9	29.6	33.0	8.0	6.1	6.1
Surplus	19.7	14.0	20.1	4.9	2.9	3.7
Sub-total	134.7	146.7	167.8	33.9	30.1	31.0
Total	397.7	486.7	540.5	100.0	100.0	100.0

WHOLESALESAERS

Marketings

Farm and fish product marketings increased \$129 million or 26 percent. Dairy revenues rose 17 percent, about 12 percent due to higher volume and the rest to price increases. It was a rather unusual year with large shipments in the first half and a severe cutback due to changes in the national dairy policy in the latter half. Despite generally lowered prices grain and seed marketings increased 51 percent. A large part of this increase was due to a new corn marketing strategy in Ontario, whose co-operative portion of the corn market increased 6 percent as a result of the same strategy. Livestock volume increased \$28 million or 19 percent with a very large gain in Quebec and only minor changes elsewhere. Quebec revenues increased a second consecutive year for three reasons: first, the operating results of meat processing facilities acquired in 1975 were included on a full year's basis for the first time, second, capital investment expanded slaughtering and processing capacity and, third, the conversion of some other facilities into meat processing plants allowed meat-packing co-operatives to produce an estimated one fifth of the total provincial output. The largest increase, 56 percent, was the poultry and egg sector's. A good part of the gain was due, as in the case of livestock, to a first full year's reporting of facilities acquired in Quebec in 1975. Besides this, revenues increased in Ontario and Quebec because of a strong demand and acceptable prices in the first half of the year which more than offset poor conditions later on. The latter half of the year prices diminished in reaction to lower-priced imports from the United States. Revenues from fish products increased 12 percent, most of the gain occurring in the Maritime provinces. Increased production, however, eventually pushed wholesale prices down and consequently earnings decreased.

Supplies

Supply volume of the wholesalers increased at the same rate as that of the local marketing and purchasing co-operatives, 13 percent. Sales of food, the largest commodity in the supply group, increased at the same rate as they did at the local co-operatives, 17 percent, and the greater part of the increase in both cases must be considered noninflationary. Feed sales diminished, mostly because of a fairly sharp decrease in Quebec, where shipments were reduced and prices lowered because of both larger local crops and diminished sales of dairy feeds due to a revision of the national dairy policy. Maritime feed sales increased sharply as a result of increased shipments and high prices for most of the year and special sales to private-sector competitors who suffered fire losses. The West also benefitted from fire losses in the private sector and from an expanded program of direct sales to feeders and the purchase of an additional feed mill. Conflicting trends in the various regions in the country caused total value of fertilizer shipments to remain almost unchanged. The biggest change occurred in the West where apprehension over the very dry fall season led to a cutback in purchases from the wholesalers. Building material operations in the Western provinces experienced a boom year as wholesale shipments increased to accommodate a large demand from the retail market. Cancellation of a co-operative housing program affected operations adversely in the Maritimes. Petroleum revenues increased 24 percent, mostly because of price increases. Clothing and home furnishing sales increased in all areas, the largest gain occurring in the West because of a change in the purchasing procedure of the local co-operatives. Dry goods were added to an integrated food merchandising program, under which small and medium local co-operatives buy directly from suppliers at prices negotiated by the wholesaler and at savings in handling and overhead expenses. By increasing the variety of dry goods available to the local co-operatives the program helped to increase sales. A large demand for hardware items in all regions increased sales 10 percent. Miscellaneous sales and services increased 14 percent. Important developments were decreases in twine prices and seed sales, an increase in retail development services in the West and the inclusion in the wholesale category of a boat repairing and construction subsidiary in Quebec whose operations had not previously been consolidated with those of the wholesalers.

Financial Structure

Assets of the wholesalers increased \$54 million or 11 percent, the largest change occurring in property and equipment in which the net capital investment was almost \$28 million. Much of these funds was invested in oil refining, warehousing, feed processing, house building lots, meat packing, land for future development and fish processing. The increase in liabilities was split between public liabilities and members' equity in a ratio of three to one.

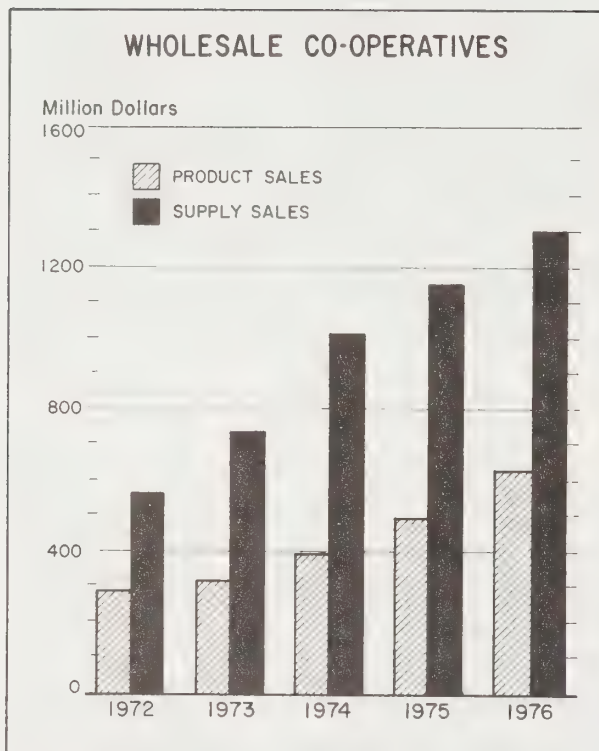


Figure 16

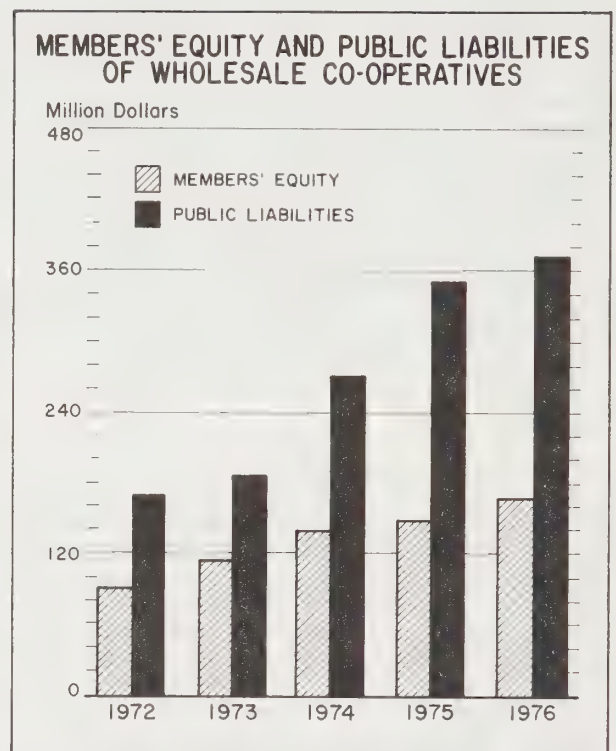


Figure 17

APPENDICES

Appendices A, B and C show numbers, by type, of marketing and purchasing, production and services co-operatives, respectively.

APPENDIX A. NUMBER BY TYPES OF MARKETING AND PURCHASING CO-OPERATIVES REPORTING IN CANADA, 1976

Types	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Inter- Prov.	Canada
- number -												
Marketing												
Dairy	3	4	1	3	18	14	2	3	1	-	-	49
Fruits & Vegetables	19	3	-	-	6	7	5	7	2	-	-	49
Grains & Seeds	-	3	1	2	5	-	-	1	-	-	1	13
Livestock	1	13	2	1	4	1	1	2	-	-	-	25
Poultry & Eggs	-	1	-	-	-	6	-	1	-	3	-	11
Honey	-	1	-	1	-	1	-	-	-	-	-	3
Other	1	2	5	1	1	10	1	2	1	1	2	27
Sub-total	24	27	9	8	34	39	9	16	4	4	3	177
Purchasing												
Food	18	39	19	21	14	157	26	43	9	26	-	372
Mixed	14	40	120	43	23	84	6	15	4	2	1	352
Feed Mill	3	-	-	-	8	63	1	3	1	1	-	80
Petroleum	4	10	61	5	1	7	-	-	-	-	-	88
Student Supplies	-	-	-	-	1	34	-	-	-	-	-	35
Other	4	8	4	2	6	17	4	3	2	2	1	53
Sub-total	43	97	204	71	53	362	37	64	16	31	2	980
Mixed Marketing & Purchasing	-	-	-	-	3	2	1	1	-	-	-	7
Total	67	124	213	79	90	403	47	81	20	35	5	1,164

APPENDIX B. NUMBER BY TYPES OF PRODUCTION CO-OPERATIVES REPORTING IN CANADA, 1976

Types	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Canada
- number -									
Artificial Insemination	10	10	3	1	-	18	1	-	43
Grazing	11	116	2	-	1	5	4	3	142
Fodder	-	8	-	-	-	-	-	-	8
Feeder	47	19	1	1	-	-	-	-	68
Farm	2	23	1	3	-	2	-	-	31
Machinery	3	25	-	-	2	-	-	-	30
Wood-cutting	1	1	-	-	36	1	-	-	39
Other	1	16	-	-	12	5	2	2	38
Total	75	218	7	5	51	31	7	5	399

APPENDIX C. NUMBER BY TYPES OF SERVICE CO-OPERATIVES REPORTING IN CANADA.
1976

Types	B.C.	Alta.	Sask.	Man.	Ont.	Que.	N.B.	N.S.	P.E.I.	Nfld.	Canada
- number -											
Electricity	-	369	-	-	-	1	-	-	-	-	370
Cold Storage	-	-	1	-	1	2	-	1	-	-	5
Seed Cleaning	1	72	4	1	1	1	-	-	-	-	80
Medical	1	-	5	-	1	2	-	-	-	-	9
Transportation	8	5	-	3	8	13	-	2	-	-	39
Water Works	1	8	-	1	1	38	-	5	-	-	54
Gas Utility	-	67	-	-	-	-	-	-	-	-	67
Housing	5	9	6	9	22	29	3	-	-	6	89
Other	4	37	23	1	8	74	4	5	2	2	160
Total	20	567	39	15	42	160	7	13	2	8	873

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CO-OPERATION IN CANADA

Because communication is a two-way process, we invite you to express your opinions, suggestions and questions about this publication.

1. How useful was this publication to you? Please indicate by marking a check (✓) on this scale:

Not
useful

Very
useful

0 25 50 75 100

2. Why did you say that?

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John J. McConnell
Special Services Unit
Information Services
Agriculture Canada
Ottawa, K1A 0C5

(Please print your name)

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OPINIONS DU LECTEUR

LA COOPÉRATION AU CANADA

La communication étant par définition une voie à double sens, nous vous invitons à nous faire part de vos opinions, suggestions et questions au sujet de cette publication.

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Inutile

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0 25 50 75 100

2. Pourquoi?

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Division de l'information

Ministère de l'Agriculture du Canada

Ottawa K1S 0C5

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(occupation)

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ANNEXE A. NOMBRE PAR TYPES DE COOPÉRATIVES DE VENTE ET D'ACHAT DÉCLARANTES AU CANADA, 1976

Types C.-B. Alb. Sask. Man. Ont. Qué. N.-B. N.-É. I.-P.-É. T.-N. Inter- Prov. Canada

Ventes de produits	3	4	1	5	1	10	1	1	1	2	1	4	4	3	177
Produits laitiers	4	1	3	2	1	6	1	1	1	1	1	1	1	1	2
Fruits et légumes	3	3	1	1	2	5	4	1	1	1	1	1	1	1	2
Céréales et semences	19	3	1	2	2	5	4	1	1	1	1	1	1	1	2
Bétail	1	13	1	2	1	1	4	1	1	1	1	1	1	1	2
Volailles et oeufs	1	1	1	1	1	1	1	1	1	1	1	1	1	1	2
Miel	1	1	1	1	1	1	1	1	1	1	1	1	1	1	2
Autres	1	1	1	1	1	1	1	1	1	1	1	1	1	1	2

- nombre -

Total	67	124	213	79	90	403	47	81	20	35	5	1,164
Mixtes de vente & d'achat	-	-	-	-	3	2	1	1	-	-	-	7
Sous-total	43	97	204	71	53	362	37	64	16	31	2	980
D'achat	18	39	19	21	14	157	26	43	9	26	-	372
Produits alimentaires	14	40	120	43	23	84	6	15	4	2	1	352
Mixtes	3	-	-	-	8	63	1	3	1	1	-	80
Mécaniques	4	10	61	5	1	7	-	-	-	-	-	88
Fournitures scolaires	-	-	-	-	1	34	-	-	-	-	-	35
Autres	4	8	4	2	6	17	4	3	2	2	1	53
Sous-total	24	27	9	8	34	39	9	16	4	4	3	177

ANNEXE B. NOMBRE PAR TYPES DE COOPÉRATIVES DE PRODUCTION DÉCLARANTES AU CANADA, 1976

Types Alb. Sask. Man. Ont. Qué. N.-B. N.-É. I.-P.-É. Canada

Insémination artificielle	10	10	3	1	-	18	1	-	43
Pâturage	11	116	2	-	1	5	4	3	142
Fourrages	-	8	-	-	-	-	-	-	8
Engrais	47	19	1	1	-	-	-	-	68
Ferme	2	23	1	3	-	2	-	-	31
Machines	3	25	-	-	2	-	-	-	30
Bois	1	1	-	-	36	1	-	-	39
Autres	1	16	-	-	12	5	2	2	38
Total	75	218	7	5	51	31	7	5	399

- nombre -

Les annexes, A, B et C donnent le nombre de coopératives de production, de vente d'achat, et de services, respectivement.

ANNEXES

Figure 16

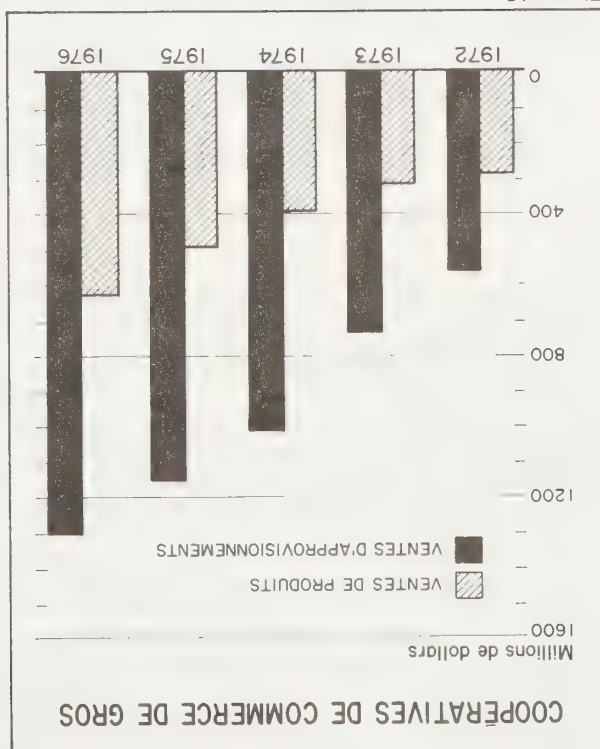
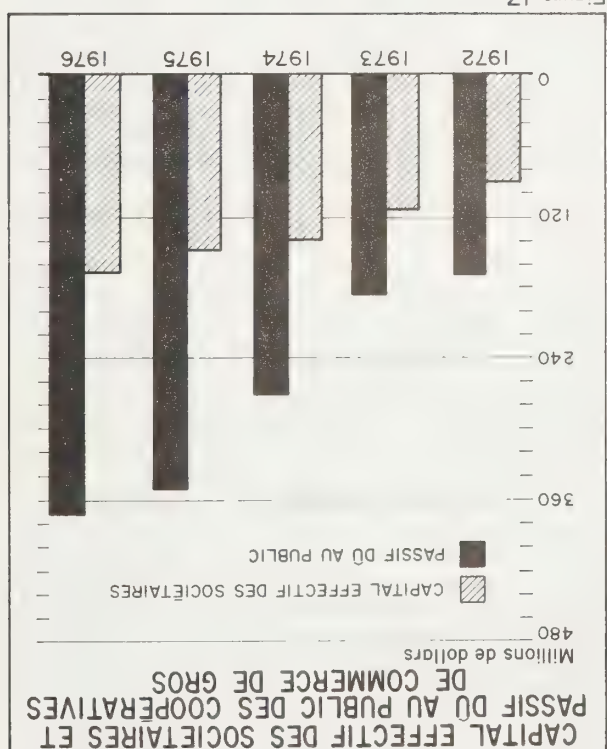


Figure 17



Les ventes de produits de la ferme et de poisson ont enregistré une augmentation de 129 millions de dollars, soit 26%. En ce qui concerne les produits laitiers, les recettes ont progressé de 17%, soit environ 12% portant sur le volume, le reste sur les prix. Cette année, assez exceptionnelle, a été marquée par des envois plus abondants durant le premier semestre et une profonde réduction durant le second par suite de changements dans la politique laitière nationale. Les ventes de céréales et de semences ont grimpé de 51% malgré les prix généralement en baisse attribuables à l'application d'une nouvelle stratégie de mise en marché du maïs en Ontario qui s'est traduite par une augmentation de 6% de la part des coopératives. Le volume des ventes de bétail a progressé de 28 millions de dollars, soit 19%; le Québec a largement bénéficié de l'augmentation, les changements ailleurs étant peu importants. Les recettes de cette province ont grimpé pour une deuxième année consecutive grâce aux nouvelles installations de transformation de la viande acquises en 1975 qui ont été pour la première fois en pleine fonction durant l'année entière. En outre, la production des installations d'abattage et de transformation a été accrue durant l'année grâce à l'flux de capitaux et à la reconversion de certaines autres installations en établissements de transformation de la viande, à tel point que la production coopérative de viande a été estimée à environ un cinquième du chiffre total de la province. Le secteur de la volaille et des oeufs a réalisé la performance la plus spectaculaire de l'année, soit une augmentation de 56%. Une bonne partie de ce gain est due, dans le cas du bétail, au fait qu'il s'agit du rapport de la première année complète depuis l'acquisition des nouvelles installations au Québec en 1975. Par ailleurs, les recettes ont augmenté en Ontario et aussi au Québec par suite d'une forte demande et de prix passables des importations moins chères en provenance des Etats-Unis. Les recettes des produits de la pêche ont augmenté de 12% dans l'année, ce gain se faisant sentir principalement dans la région des provinces Maritimes. Cependant, une forte augmentation du volume réel de la production a fini par exercer une pression sur les prix de gros, et les recettes en ont souffert d'autant.

Approvisionnements

Le volume des approvisionnements des coopératives de gros a augmenté en rapport avec le nombre des coopératives locales de vente et d'achat, soit 13%. Les produits alimentaires, le plus fort élément du groupe des approvisionnements a augmenté d'un taux identique à celui des coopératives locales, soit 17%, et là encore la plus grande part de cette augmentation doit être considérée comme non inflationniste. La vente des aliments du bétail a fleuri, surtout à cause d'une diminution assez prononcée au Québec. Dans cette province, la baisse des prix a été accompagnée par celle des envois en raison de l'abondance des récoltes locales et de la réduction des aliments des bovins laitiers résultant de l'augmentation de la politique laitière nationale. Dans les Maritimes, les ventes d'aliments du bétail ont grimpé par suite de l'augmentation des envois et des prix durant la plus grande partie de l'année et de ventes spéciales aux concurrents du secteur privé qui ont souffert de pertes causées par des incendies. Egalement dans l'Ouest, les chiffres ont augmenté en raison de pertes dues aux incendies dans le secteur privé de même que du vaste programme de ventes directes aux engraisseurs et des achats effectués par une nouvelle fabrique d'aliments du bétail. La valeur totale des expéditions d'engrais est demeurée presque inchangée, et il en est résulté en somme des tendances quelque peu contradictoires selon la région. Le changement le plus important s'est fait sentir dans l'Ouest où la crainte d'un automne très sec a entraîné la réduction des achats auprès des coopératives de vente en gros. Les entreprises de matériaux de construction dans les provinces de l'Ouest ont bénéficié d'une année de pointe, les envois augmentant pour répondre à la demande en flèche du marché de détail. Malheureusement, le contraire s'est produit dans les provinces Maritimes à la suite de l'annulation d'un programme coopératif d'habitation. Quant au pétrole, les recettes ont gonflé de 24%, principalement à cause de l'augmentation des prix. Les ventes de vêtements et d'ameublement ont augmenté dans toutes les régions concernées, mais les gains les plus importants se sont produits dans l'Ouest grâce à un changement des méthodes d'achat dans les coopératives locales. La mercerie s'est ajoutée à un programme de techniques marchandes intégrées déjà en place pour les produits alimentaires. Grâce à ce programme, les coopératives locales, petites et moyennes, sont en mesure d'acheter directement des fournisseurs à des prix négociés par le grossiste et il en résulte aussi des économies de la manutention et de l'augmentation de 10%. Les ventes d'articles divers et les services de quincaillerie ont été forts dans toutes les régions et le volume a augmenté de 14%. Les principaux changements ont porté sur une chute du prix de la ficelle de liens et des ventes de semences, une augmentation du commerce au détail dans l'Ouest et l'inscription des chiffres d'une filiale de réparation et de construction de bateaux au Québec dont l'exploitation n'avait pas été auparavant prévue au poste des ventes en gros.

Structure financière

Les actifs des coopératives de ventes de gros ont augmenté de 54 millions de dollars, soit 11%, le changement le plus marqué concernant l'immeuble et l'équipement, d'un investissement net en capital de presque 28 millions de dollars durant l'année. Parmi les principaux domaines d'expansion des investissements, on note: le raffinage du pétrole, le stockage, la fabrication d'aliments du bétail, le loupissement, la préparation des viandes, la transformation du poisson et la mise en valeur des terrains. Quant au passif du bilan, l'augmentation a été partagée entre les dettes au public et le capital effectif des sociétés à raison de 3 pour 1.

TABLEAU 12. VENTES PAR LES COOPÉRATIVES DE GROS AU CANADA, 1974 À 1976

	1974 ^a	1975	1976	1974 ^a	1975	1976
Ventes de produits						
Produits laitiers	147.7	184.3	216.2	38.2	36.9	34.5
Fruits et légumes	4.3	3.6	2.9	1.1	.7	.5
Céréales et semences	32.0	38.7	59.0	8.3	7.8	9.4
Bestiaux	127.0	147.7	175.3	32.9	29.6	27.9
Volailles et oeufs	41.2	80.5	125.3	10.7	16.1	20.0
Poissons	33.8	43.4	48.6	8.7	8.7	7.7
Divers	.3	.3	.2	.1	.1	
Sous-total	386.3	498.6	627.4	100.0	100.0	100.0
Fournitures						
Produits alimentaires	256.5	306.8	357.5	25.6	26.6	27.6
Aliments du bétail	254.5	246.2	236.2	25.4	21.4	18.2
Engrais, produits agrochimiques	63.7	88.1	89.0	6.4	7.6	6.9
Vêtements et ameublements	19.2	21.1	26.0	1.9	1.8	2.0
Machinerie et quincaillerie	137.4	161.7	178.0	13.7	14.0	13.7
Matériaux (construction)	62.7	72.7	96.0	6.3	6.3	7.4
Pétrole	166.2	213.1	264.7	16.6	18.5	20.4
Divers	42.5	42.8	48.9	4.2	3.7	3.8
Sous-total	1,002.7	1,152.6	1,296.3	100.0	100.0	100.0
Total	1,389.0	1,651.2	1,923.7			

^a Révisé

TABLEAU 13. BILAN DES COOPÉRATIVES DE GROS AU CANADA, 1974 À 1976

	1974	1975	1976	1974	1975	1976
Actif						
En caisse	4.2	1.8	1.5	1.1	.4	.3
Comptes à recevoir	140.6	172.8	179.8	35.3	35.5	33.2
Inventaires	120.6	145.4	163.1	30.3	29.9	30.2
Autre réalisable	4.8	8.3	6.8	1.2	1.7	1.3
Propriété, équipement	86.0	113.8	141.5	21.6	23.4	26.2
Placements	37.3	40.5	43.3	9.4	8.3	8.0
Autres actifs	4.2	4.0	4.5	1.1	.8	.8
Total	397.7	486.7	540.5	100.0	100.0	100.0
Passif du au public						
Emprunts, court terme	93.6	95.9	109.6	23.5	19.7	20.3
Comptes payables	68.1	97.0	107.1	17.1	19.9	19.8
Autres, court terme	1.5	4.0	3.5	.4	.8	.6
Emprunts, long terme	99.8	143.1	152.5	25.1	29.4	28.2
Sous-total	263.0	340.0	372.7	66.1	69.9	69.0
Capital effectif des sociétaires						
Emprunts, sociétaires	1.6	1.4	1.7	.4	.3	.3
Ristournes prêtées	2.2	2.8	3.3	.6	.6	.6
Capital social	79.3	98.9	109.7	19.9	20.3	20.3
Réserves	31.9	29.6	33.0	8.0	6.1	6.1
Surplus	19.7	14.0	20.1	4.9	2.9	3.7
Sous-total	134.7	146.7	167.8	33.9	30.1	31.0
Total	397.7	486.7	540.5	100.0	100.0	100.0

- millions de dollars - - pourcentage -

La participation des coopératives dans le secteur des services a continué sa croissance florissante en 1976. Le chiffre d'affaires a augmenté subitement de 20 millions de dollars pour une deuxième année consécutive marquée d'un accroissement de 25% et d'un recrutement de 130,000 nouveaux sociétaires. Plus de 50 nouvelles coopératives sont venues gonfler le nombre d'associations faisant rapport, auparavant de 54. Les associations d'assurance médicale ont pris la tête avec une extraordinaire vigueur en Colombie-Britannique tant au point de vue du nombre de membres que de l'augmentation des recettes. Dans la première, un afflux massif de nouveaux membres souscrivant au plan élargi de soins médicaux et, dans la deuxième, la popularité toujours croissante du régime coopératif de l'assurance-maladie après du grand public, ont donné 110,000 nouveaux membres et produit une augmentation des recettes de près de 7 millions de dollars. De bons gains dans les recettes ont été également enregistrés durant l'année par les associations de nettoyage des semences et des services d'électricité et de gaz naturel dans les régions rurales en Alberta, par les associations d'habitation au Manitoba et en Ontario, par des coopératives de transport en Alberta et en Ontario et par "d'autres" associations de services principalement au Québec. Les recettes des services des eaux sont inchangées alors que celles des entrepôts frigorifiques continuaient de baisser encore cette année, tendance qui reflète l'adoption progressive des congélateurs familiaux. Le nombre de sociétaires et d'associations faisant rapport a augmenté sensiblement dans le cas des associations de nettoyage des semences et le type pour des services "autres", dont un grand nombre de nouvelles incorporations dans des domaines comme la location d'édifices, les salons mortuaires, l'imprimerie, la publicité, la construction, l'immobilier et l'irrigation. Les actifs des coopératives de services ont augmenté de 46 millions de dollars, soit 19% en 1976, dont plus des trois quarts de ce montant dans l'immobilier et l'équipement dans le cas des associations dans les domaines de l'habitation et du gaz naturel. Cette augmentation a été financée dans un rapport approximatif de 3 à 2 entre les dettes au public et le capital effectif des sociétaires respectivement.

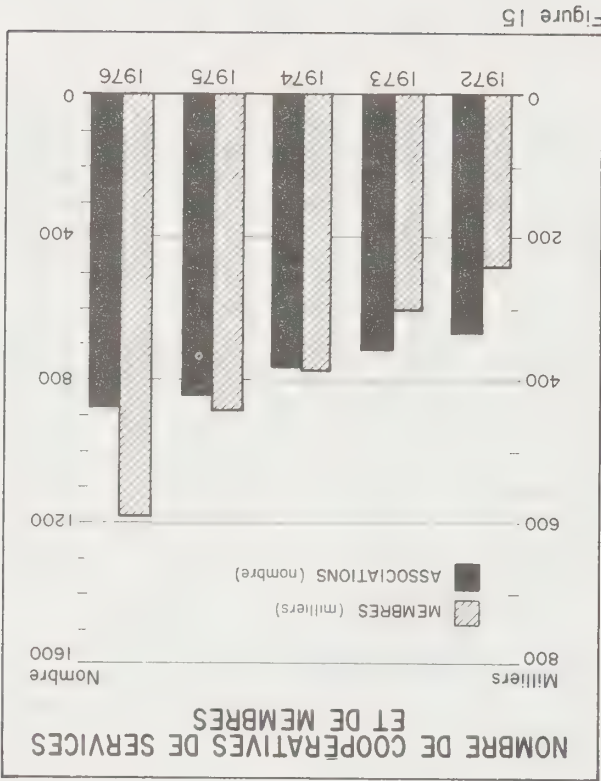
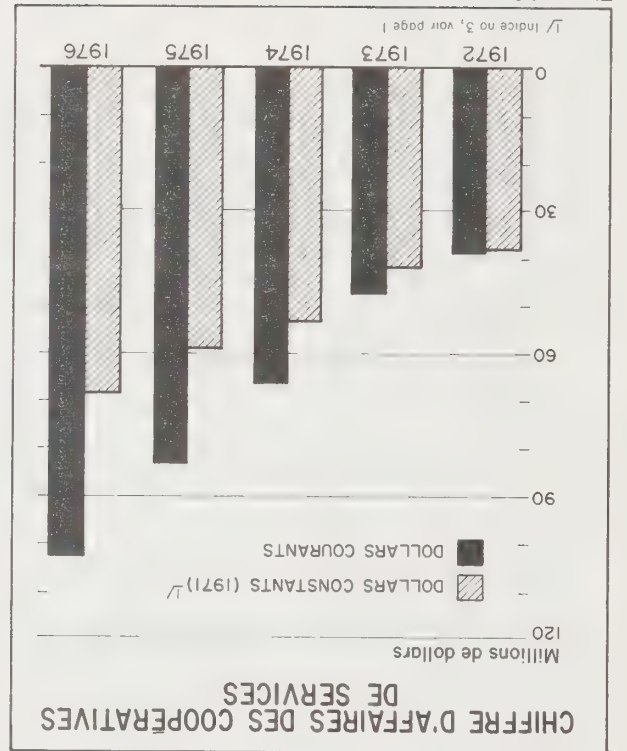


TABLEAU 10. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE SERVICES DÉCLARANTES AU CANADA, 1976

	C. B.	Alb.	Sask.	Man.	Ont.	Que.	N.-B.	N. E.	I.-P.	E.	T. N.	Canada
Revenu des services	31,550	32,543	2,770	2,078	8,311	13,642	172	80	94	544	1	91,784
Autres revenus	1,058	963	153	121	637	1,925	5	15	16			4,894
Sous-total	32,608	33,506	2,923	2,199	8,948	15,567	177	95	110	545		96,678
Ventes de produits et de fournitures	269	1,226	92	1,437	1,350	1,588	9	-	-	-		5,971
Total	32,877	34,732	3,015	3,636	10,298	17,155	186	95	110	545		102,649
Total 1976 ^a	25,789	27,194	2,374	2,342	8,630	14,543	163	72	78	982		82,168

^a Révisé

TABLEAU 11. BILAN DES COOPÉRATIVES DE SERVICES DÉCLARANTES AU CANADA, 1974 À 1976

	1974	1975	1976	1974	1975	1976	1974	1975	1976
Actif									
En caisse	6,859	10,834	14,217	3,8	4,5				
Comptes à recevoir	8,441	9,838	11,322	4,6	4,1				
Inventaires	5,408	4,273	4,120	2,9	1,8				
Autre réalisable	1,267	2,840	4,204	,7	1,2				
Propriété, équipement	147,343	195,480	234,815	80,7	80,6				
Placements	11,988	17,218	18,224	6,6	7,1				
Autres actifs	1,291	1,908	1,813	,7	,8				
Total	182,597	242,391	288,715	100,0	100,0	100,0			
Passif du public									
Emprunts, court terme	3,929	8,795	9,981	2,2	3,6				
Comptes payables	8,613	14,452	13,467	4,7	6,0				
Autres, court terme	6,342	8,643	9,273	3,5	3,6				
Emprunts, long terme	64,298	78,853	101,192	35,2	32,5				
Sous-total	83,182	110,743	133,913	45,6	45,7	46,4			
Capital effectif des sociétaires									
Emprunts, sociétaires	2,939	4,048	3,020	1,6	1,7				
Ristournes prêtées	473	907	1,240	,3	,4				
Capital social	16,214	25,195	43,504	8,9	10,4				
Reserves	75,162	96,543	102,554	41,2	39,8				
Surplus	4,627	4,985	4,484	2,5	2,0				
Sous-total	99,415	131,648	154,802	54,4	54,3	53,6			
Total	182,597	242,391	288,715	100,0	100,0	100,0			

Les coopératives de pêcheurs ont bénéficié chaque année d'un gain global assez ferme d'environ 7,4 millions de dollars, soit 14%, dans leur chiffre d'affaires durant leurs campagnes respectives se terminant en 1976. Le Québec étant la seule région où la part de marché des coopératives a diminué. En Colombie-Britannique, où la hausse des prix marchands a été moins sensible, une prise légèrement supérieure des coopératives a entraîné une hausse des recettes de plus de 20%, soit un nouveau record de 25 millions de dollars. Dans la région de l'Atlantique, une hausse des prix de même que des captures de généralement plus importantes ont contribué à une augmentation extraordinaire de 29%. Les coopératives de pêcheurs de l'Ouest, qui ont tiré avantage de la hausse du prix du poisson d'eau douce, ont aussi enregistré des augmentations respectables durant cette période. Les actifs des coopératives de pêcheurs ont augmenté d'environ 4 millions de dollars, augmentation due surtout à des inventaires plus chers au poste de la propriété et de l'équipement, dans un rapport d'environ 3 à 1. Ces augmentations ont été financées à leur tour par des comptes à recevoir, des prêts à long terme et des emprunts aux sociétés. Le nombre de sociétés et d'associations faisant rapport n'a changé que légèrement par rapport à l'année précédente.

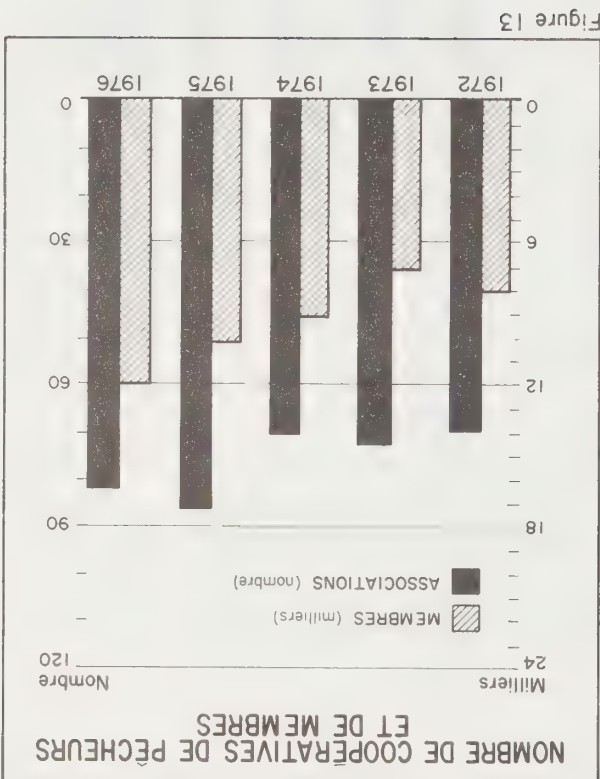
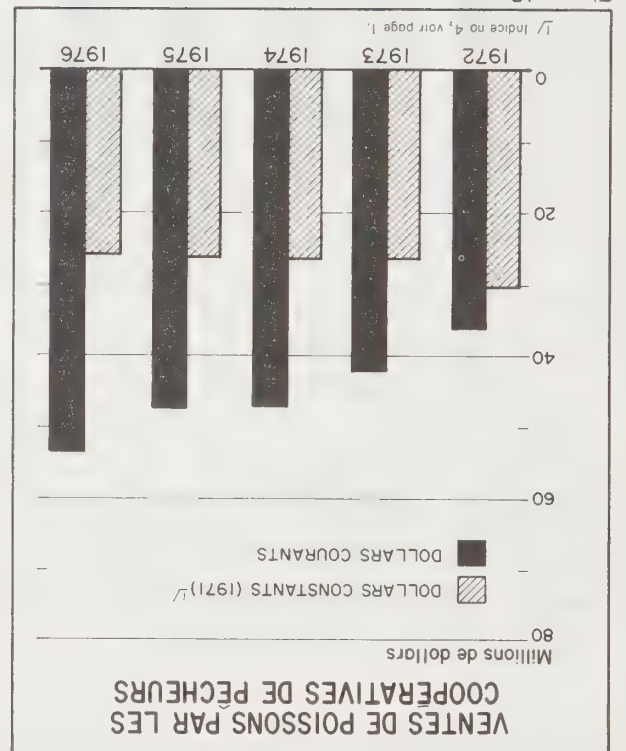


TABLEAU 8. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE PÊCHEURS DÉCLARANTES AU CANADA, 1976

	C. B.	Alb.	Sask.	Man.	Ont.	Qué.	N. B.	N. E.	I. P.	E. T.	N.	Canada
Produits et fournitures	24,972	556	-	-	343	477	40	305	551	881	797	223
Poissons	-	-	-	-	-	-	-	-	1,277	357	-	-
Aliments	-	-	-	-	-	-	-	-	-	-	-	-
Autres	-	-	37	-	37	37	37	37	37	37	37	37
Ventes totales	24,972	578	37	3,368	871	5,757	8,045	8,475	4,739	2,013	58,855	58,855
Revenu des services	22	4	1,459	25	-	2	10	5	6	-	1,533	1,533
Autres revenus	300	52	71	-	1	44	472	65	64	7	1,076	1,076
Total	25,294	634	1,567	3,393	872	5,803	8,527	8,545	4,809	2,020	61,464	61,464
Total 1976	21,091	459	1,072	3,120	1,676	7,782	6,283	7,394	3,692	1,531	54,101	54,101

- milliers de dollars -

TABLEAU 9. BILAN DES COOPÉRATIVES DE PÊCHEURS DÉCLARANTES AU CANADA, 1974 À 1976

	1974	1975 ^a	1976	1974	1975 ^a	1976
Actif						
En caisse	803	1,022	950	2,4	2,7	2,3
Comptes à recevoir	6,597	5,696	5,390	20,1	15,3	13,1
Inventaires	11,980	11,441	14,652	36,5	30,6	35,5
Autre réalisable	397	617	667	1,2	1,7	1,6
Propriété, équipement	10,036	14,392	15,237	30,6	38,5	37,0
Placements	2,964	4,048	4,192	9,0	10,8	10,2
Autres actifs	43	130	112	,1	,3	,3
Total	32,820	37,346	41,200	100,0	100,0	100,0
Passif du public						
Emprunts, court terme	1,750	7,716	6,265	5,3	20,7	15,2
Comptes payables	14,727	10,954	13,632	44,9	29,3	33,1
Autres, court terme	600	330	343	1,8	,9	,8
Emprunts, long terme	5,452	5,288	6,431	1,7	14,2	15,6
Sous-total	22,529	24,288	26,671	68,6	65,1	64,7
Capital effectif des sociétaires						
Emprunts, sociétaires	578	3,213	4,762	1,8	8,6	11,5
Risourmes prêtées	1,622	121	87	4,9	,3	,2
Capital social	5,424	6,937	6,409	16,5	18,6	15,6
Réserves	2,390	3,557	3,563	7,3	9,5	8,7
Surplus	277	(770)	(292)	,8	(2,1)	(,7)
Sous-total	10,291	13,058	14,529	31,4	34,9	35,3
Total	32,820	37,346	41,200	100,0	100,0	100,0

- milliers de dollars - - pourcentage -

^a Révisé

Le chiffre d'affaires des coopératives de production a augmenté d'environ 4 millions de dollars, soit presque 10% durant l'année. Les ventes de bétail ont rebondi en Saskatchewan après les deux années de recul qui ont suivi l'année record de 1973, tandis qu'elles demeuraient inchangées en Alberta après une hausse l'année précédente. Au Québec, les ventes de bois de sciage ont augmenté selon des résultats mixtes. En effet cette année, quelques gains assez importants de même que la création d'une nouvelle association déclarante ont contrebalancé la diminution des ventes de la plupart des associations de coupe de bois. Les fermes coopératives et les syndicats de machines ont contribué quelque 1,5 million de dollars à l'augmentation globale des ventes de produits. Le nombre d'associations faisant rapport a augmenté de plus de 50 durant l'année, plus particulièrement dans la catégorie "autres" (dont un certain nombre de nouvelles associations d'artisanat au Québec) et dans celle des coopératives de ferme. La plupart de ces dernières, syndicats de machines, *pools* agricoles et fermes coopératives, sont situées en Saskatchewan, traduisant ainsi l'effort vigoureux du gouvernement provincial ces dernières années, destiné à familiariser les fermiers avec les avantages de la production coopérative.

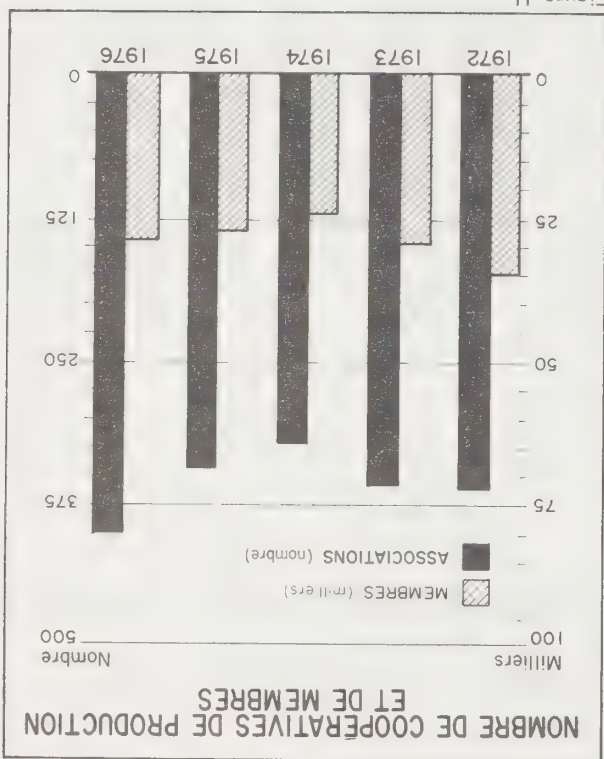
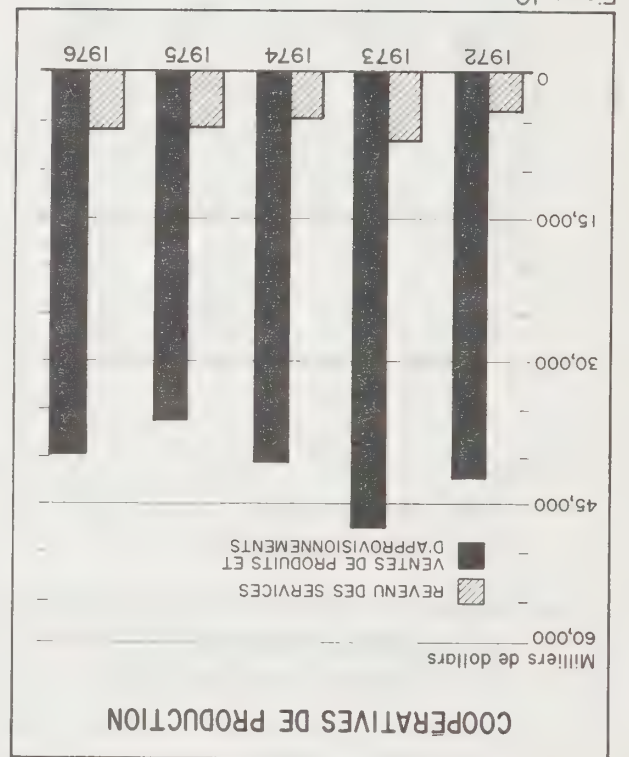


TABLEAU 6. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE PRODUCTION DÉCLARANTES AU CANADA, 1976

	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-É.	I.-P.-É.	Canada
Revenu des services	2,532	1,598	119	198	549	401	379	16	5,792
Autres revenus	202	594	2	137	742	214	144	1	2,036
Sous-total	2,734	2,192	121	335	1,291	615	523	17	7,828
Ventes de produits et de fournitures	17,221	5,066	960	35	36	-	1	-	23,319
Bestiaux	101	31	-	9	11,346	125	-	2	11,614
Bois brut et bois de pulpe	230	3,949	47	52	429	147	96	18	4,968
Sous-total	17,552	9,046	1,007	96	11,811	272	99	18	39,901
Total	20,286	11,238	1,128	431	13,102	887	622	35	47,729
Total 1976	20,273	8,611	1,574	519	11,311	608	543	26	43,466

TABLEAU 7. BILAN DES COOPÉRATIVES DE PRODUCTION DÉCLARANTES AU CANADA, 1974 À 1976

	1974	1975	1976	1974	1975	1976	1974	1975	1976
Actif									
En caisse	1,785	2,509	3,234	4.3	6.9	7.7			
Comptes à recevoir	13,658	13,151	11,173	32.5	36.4	26.7			
Inventaires	5,745	4,332	6,885	13.7	12.0	16.4			
Autre réalisable	1,337	329	482	3.2	.9	1.2			
Propriété, équipement	14,049	9,831	14,431	33.5	27.2	34.4			
Placements	4,955	5,587	5,545	11.8	15.5	13.2			
Autres actifs	441	378	160	1.1	1.0	.4			
Total	41,970	36,117	41,910	100.0	100.0	100.0			
Passif du public									
Emprunts, court terme	17,348	14,425	15,925	41.3	39.9	38.0			
Comptes payables	3,197	2,167	2,229	7.6	6.0	5.3			
Autres, court terme	2,983	2,842	2,287	7.1	7.9	5.5			
Emprunts, long terme	5,847	5,657	8,477	13.9	15.7	20.2			
Sous-total	29,375	25,091	28,918	70.0	69.5	69.0			
Capital effectif des sociétaires									
Emprunts, sociétaires	2,755	2,617	3,977	6.6	7.2	9.5			
Risques prêtés	8	73	64	-	.2	.2			
Capital social	4,882	3,984	4,772	11.6	11.0	11.4			
Réserves	2,866	2,244	3,614	6.8	6.2	8.6			
Surplus	2,084	2,108	565	5.0	5.8	1.3			
Sous-total	12,595	11,026	12,992	30.0	30.5	31.0			
Total	41,970	36,117	41,910	100.0	100.0	100.0			

- milliers de dollars -

- pourcentage -

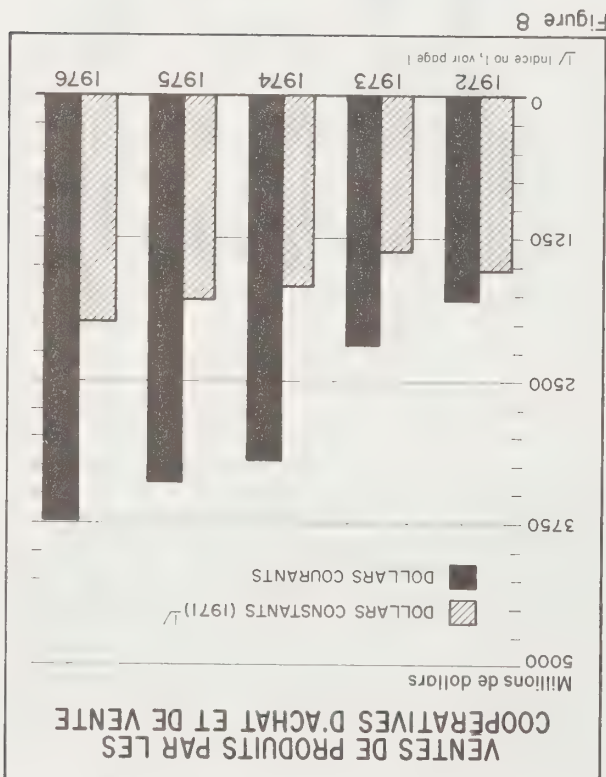
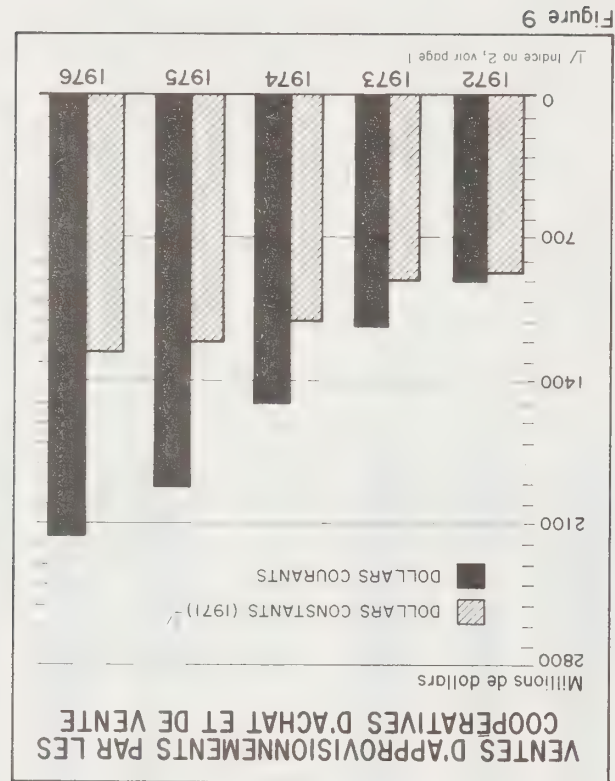
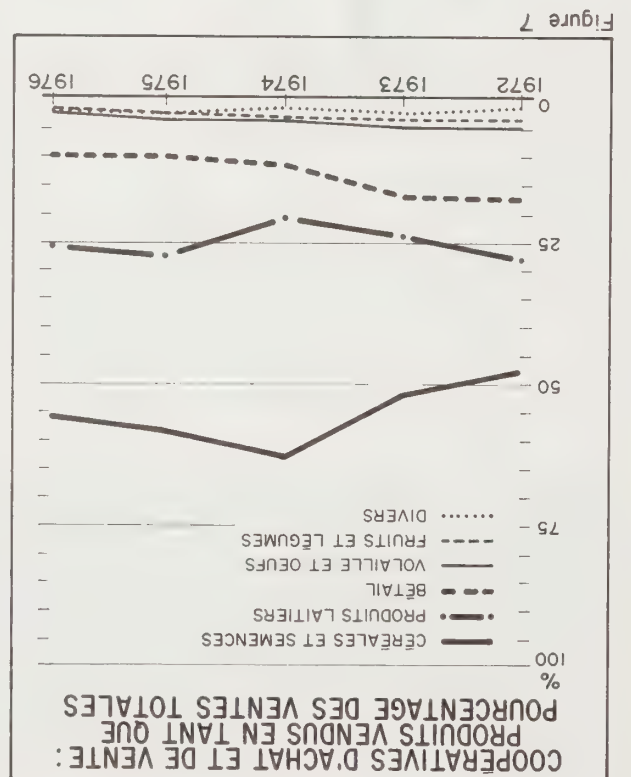


TABLEAU 5. BILAN DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1976

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.-P.-E.	T.-N.	Inter-prov.	Canada
Actif												
En caisse et équivalents	2.3	11.1	70.0	2.9	3.7	19.0	.9	1.8	.4	.4	1.3	2.4
Comptes à recevoir	28.0	54.2	65.7	24.6	47.3	63.6	3.2	10.8	1.2	2.2	2.9	38.6
Inventaires	26.2	199.9	300.0	93.8	49.6	98.0	5.6	13.6	2.2	2.2	1.3	171.8
Autres, court terme	2.2	2.3	8.4	1.6	1.5	5.9	.4	.6	.2	.1	.1	3.7
Propriété, équipement	50.1	117.7	137.2	50.3	41.9	84.2	10.3	27.3	3.1	4.7	4.7	66.4
Placements	7.0	20.3	54.5	23.7	5.9	39.7	3.0	4.8	.7	.3	5.1	165.0
Autres actifs	1.1	7.5	2.1	.8	.4	7.9	.5	2.6	-	.1	-	23.0
Total	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
Passif du public												
Emprunts, court terme	13.5	140.7	262.0	52.7	22.9	54.9	1.9	8.9	1.2	1.2	89.9	649.8
Comptes payables	26.1	47.0	75.5	44.5	34.8	60.3	4.9	11.0	1.2	3.3	91.0	399.6
Autres, court terme	5.5	8.1	4.6	5.6	2.3	3.8	.6	.9	.1	1.1	1.7	34.3
Emprunts, long terme	28.2	69.3	41.0	15.5	33.7	57.2	6.9	19.3	1.8	2.5	31.1	306.5
Sous-total	73.3	265.1	383.1	118.3	93.6	176.2	14.3	40.2	4.2	8.2	213.7	1,390.2
Capital effectif des sociétaires												
Emprunts, sociétaires	19.3	11.6	11.5	10.2	5.5	.3	1.7	5.8	.5	.1	-	66.5
Risourmes prêtées	3.5	50.3	2.3	21.9	4.9	7.1	1.3	6.0	.1	-	15.5	112.9
Capital social	9.5	35.1	154.4	19.5	12.2	62.4	5.2	5.1	1.9	2.8	25.9	334.0
Réserves	4.3	5.4	30.6	17.7	26.0	52.0	1.7	3.6	1.0	.7	30.0	173.0
Surplus	6.9	45.5	55.9	10.1	8.1	20.3	(.4)	.9	.1	(2.0)	2.9	148.4
Sous-total	43.5	147.9	254.7	79.4	56.7	142.1	9.5	21.3	3.6	1.7	74.3	834.8
Total	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
Total 1976	100.7	364.4	606.6	152.4	140.7	293.2	20.6	62.1	7.6	10.4	268.4	2,027.3

- millions de dollars -

Ventes de produits de ferme

Le chiffre des ventes de produits de ferme, de toutes catégories, par les coopératives a augmenté de 11%, soit 382 millions. Les ventes de produits laitiers, celles qui ont enregistré la hausse la plus constante ces dernières années, ont augmenté au même rythme que le chiffre des ventes globales. Ce gain a été accompli, malgré la réduction de la production de lait à la ferme imposée par le gouvernement fédéral, grâce à des installations supplémentaires et à un plus grand nombre de producteurs/fournisseurs, des prix un peu plus élevés et l'abandon d'un éventail de produits pour se concentrer plus spécialement sur l'expansion du marché du fromage. De nouvelles installations achetées du secteur privé ont contribué à augmenter le volume de ventes en Colombie-Britannique, en Alberta, en Saskatchewan et, pour une deuxième année consécutive, au Québec. En Nouvelle-Écosse, l'ouverture d'une nouvelle coopérative, à la fine pointe de la technologie de l'industrie laitière, a entraîné une meilleure productivité. Cet établissement, qui a coûté 11 millions de dollars, sera sans doute en mesure de répondre à la demande pour un bon nombre d'années. Dans le secteur du bétail, le chiffre d'affaires s'est accru de 40 millions, soit de 14%. Cette augmentation a résulté d'un plus grand nombre de ventes plutôt que de prix plus élevés, et les éleveurs pris avec des effectifs surabondants depuis le début des années 1970, continuent de réduire leurs troupeaux. Pour les porcs, les recettes ont diminué, nos prix baissant concurrentiellement avec ceux des États-Unis. Les ventes de céréales se sont accrues de presque 200 millions de dollars grâce à la vague d'exportations de blé qu'a connue le Canada en 1974 et en 1975. Quant à la volaille, les recettes ont augmenté cette année grâce à une plus forte consommation par suite de prix légèrement en baisse. Les ventes d'œufs par les coopératives se sont rétablies promptement, amorcées par un doublement des recettes en Ontario. Des gains ont été enregistrés également pour les fruits et les légumes, les produits de l'étable, le tabac, les fourrages ainsi que pour les sciages et les grumes, tandis que le miel, la laine et autres produits divers accusaient une tendance à la baisse.

Ventes d'approvisionnements

Les achats totaux d'approvisionnements de ferme, de biens de consommation et autres marchandises, par le biais des coopératives de vente et d'achat, ont grimpé de 251 millions de dollars, soit de 13% en 1976. Si l'on considère les différences classes de produits, les matériaux de construction ont enregistré le gain le plus fort, soit 29%. Cette augmentation peut s'expliquer en partie par l'ouverture de centres de bricolage et de service, la restauration de plusieurs vieux débouchés pour les matériaux de construction et la participation plus active de plusieurs coopératives dans ce domaine. Les ventes de produits alimentaires ont progressé d'un important 17%, et l'on peut considérer sans doute ce gain comme étant surtout réel plutôt qu'inflationniste puisque la composante alimentaire de l'Indice des prix à la consommation a progressé en fait légèrement en 1976. Le volume total des aliments pour animaux est demeuré inchangé par rapport à l'année précédente, la consommation augmentant quelque peu et les prix reculant proportionnellement. Cependant, sur une base régionale, les prix et la quantité réelle ont été plus élevés dans les provinces Maritimes. Pour une deuxième année consécutive, les ventes de machines agricoles pour la ferme ont augmenté, principalement au Québec et dans le secteur interprovincial (Prairies). Les ventes au Québec ont bondi, après une année exceptionnelle pour les producteurs de lait en 1975. Dans les Prairies, les résultats ont été moins impressionnants. Le boom qui s'était fait sentir ces dernières années dans les achats de nouvelles machines s'est stabilisé et des pressions se sont exercées sur les prix, les fermiers s'abstenant d'acheter au printemps en raison des conditions extrêmement sèches durant les récoltes, et les ventes se sont concentrées en été. Les recettes aux postes des engrais et des produits chimiques agricoles ont augmenté de 7%. Alors que l'on notait une augmentation des ventes des produits chimiques en 1976, les résultats concernant les engrais constituaient un tableau assez hétéroclite sur un marché nord-américain hautement compétitif aux fluctuations imprévisibles de l'offre et des prix. Si les coopératives ont réussi à renforcer leur position par l'acquisition et la construction d'installations industrielles de base, elles ont encore à souffrir des soubresauts d'un marché très dur, comme ce fut le cas en 1976. Dans l'Est du Canada, le volume a augmenté, et les prix ainsi que les recettes ont diminué alors que dans l'Ouest, les prix ont augmenté et le volume a diminué. La valeur des ventes de pétrole a grimpé de 26%, dont les trois quarts sont attribuables encore cette année à une escalade des prix. Les ventes de quincaillerie ont augmenté de 15%, entraînées par de fortes augmentations en Saskatchewan et au Québec. Une hausse de 12% dans le volume de l'ameublement et du vêtement s'est fait sentir principalement dans l'Ouest du Canada. Les ventes de produits divers ont diminué durant cette période marquée par une dégringolade dans le prix de la ficelle de liense depuis le sommet de l'année précédente et par un recul des achats de semences de l'Ouest.

Structure financière

Les actifs des coopératives de vente et d'achat ont augmenté de 198 millions, soit presque 10% durant l'année, dont près de la moitié aux postes des propriétés et d'équipements, les coopératives de toutes catégories cherchant à améliorer et à accroître leurs installations. En tête de cette vague d'investissement de capitaux viennent les coopératives de céréales et de semences suivies par celles d'achats variés (qui vendent toute une gamme d'approvisionnement), de produits laitiers et alimentaires. Les autres principales augmentations dans les actifs visent les inventaires: elles sont partagées à peu près également entre les coopératives de vente, principalement celles de céréales et de semences, et celles d'achat, surtout de produits variés et alimentaires. Le financement a été partagé entre les dettes dues au public et le capital effectif des sociétés à peu près dans leur représentation respectue au bilan. L'augmentation des passifs comprenait des prêts à court et à long terme tandis que le capital social assurait près de la moitié de l'augmentation du capital effectif des sociétés. Parmi toutes les provinces, l'Île-du-Prince-Édouard et le Québec viennent en tête pour ce qui a trait au capital effectif qui assure respectivement 46 et 45% des actifs de leurs coopératives.

TABLEAU 4. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DE VENTE ET D'ACHAT AU CANADA, 1976

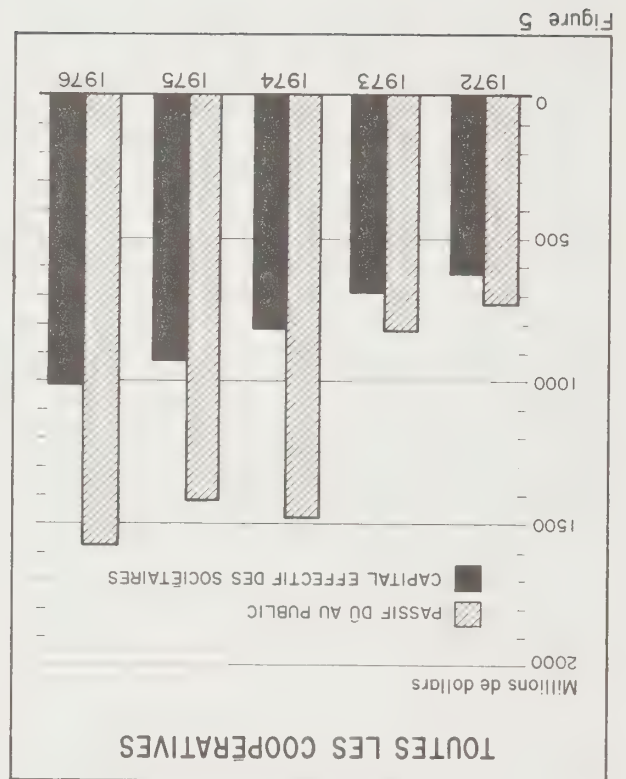
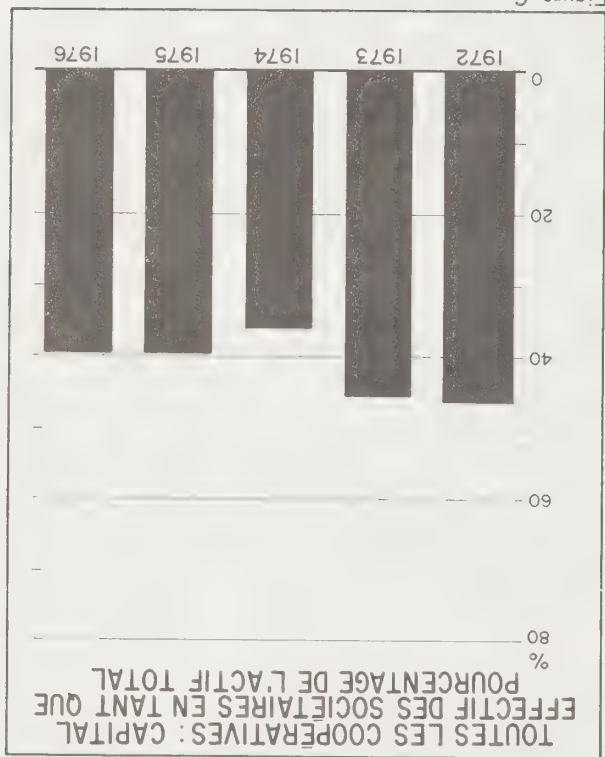
	C. B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I. P.-E.	T.-N.	Inter-prov.	Canada
Ventes de produits												
Produits laitiers	154.1	102.0	59.9	26.4	93.1	486.2	16.7	71.3	6.4	.7	-	1,016.8
Fruits et légumes	60.9	1.8	-	-	7.3	7.5	.3	7.2	1.2	-	-	86.2
Céréales et semences	-	562.0	1,102.7	51.2	91.3	.1	-	.1	-	-	319.9	2,127.3
Bestiaux	20.3	54.3	212.5	1.3	13.5	27.0	1.6	4.4	-	-	-	334.9
Volailles et oeufs	.5	31.8	4.0	9.9	13.0	47.0	3.3	15.6	.1	5.0	-	130.2
Divers	2.6	6.0	4.0	4.3	11.2	13.1	.7	6.4	.7	.1	.9	50.0
Sous total	238.4	757.9	1,383.2	93.2	229.4	580.8	22.6	105.0	8.4	5.8	320.8	3,745.4
Fournitures												
Produits alimentaires	48.1	141.1	86.2	50.6	25.1	130.1	31.3	46.1	13.5	25.6	14.3	612.0
Aliments du bétail	34.7	6.5	10.6	3.1	78.1	169.8	6.6	13.7	2.0	.9	37.6	363.6
Engrais, produits agrochimiques	4.8	42.1	43.3	29.2	46.5	7.3	.5	2.3	.2	.1	30.9	207.2
Vêtements, ameublement	8.0	15.1	18.9	6.0	1.4	4.9	2.1	.9	.8	2.8	2.0	62.9
Quincaillerie	11.4	30.6	36.7	11.9	34.6	46.9	6.2	4.3	1.2	1.5	2.8	188.1
Machines	1.5	9.9	11.6	2.9	5.7	42.6	.5	2.7	-	-	82.1	159.5
Matériaux (construction)	5.5	38.7	39.0	20.4	9.6	2.5	.8	1.5	.8	-	8.0	126.8
Pétrole	20.7	79.6	85.0	39.4	47.3	47.2	7.0	5.7	.8	1.5	5.0	339.2
Divers	3.4	32.7	21.8	4.1	18.7	15.8	.8	1.8	.2	.5	3.2	103.0
Sous total	138.2	396.3	353.1	167.7	267.0	467.1	55.7	79.0	19.5	32.9	185.9	2,162.3
Ventes totales	376.6	1,154.2	1,736.3	260.9	496.4	1,047.9	78.3	184.0	27.9	38.7	506.7	5,907.7
Revenu des services	1.7	6.9	9.8	18.8	5.0	5.0	1.3	2.6	.3	.7	.7	52.8
Autres revenus	5.0	3.8	8.4	4.0	4.0	11.9	1.0	1.5	.2	.3	.9	41.0
Total	383.3	1,164.9	1,754.5	283.7	505.4	1,064.8	80.6	188.1	28.4	39.7	508.3	6,001.5
Total 1976	347.0	977.3	1,545.6	286.7	448.9	983.7	69.8	176.9	27.1	37.1	462.1	5,362.2

- millions de dollars -

Analyse financière

La figure 2 indique comment la croissance des actifs n'a pu suivre celle des ventes, bien que cette situation ne se soit pas détériorée autant cette année que durant l'ensemble de la période. Les actifs ont augmenté de plus de 19% par année et ont été financés par les emprunts publics qui ont augmenté de 25,2% et par l'avoir des actionnaires qui est passé à 13,7%. Ce chiffre a augmenté de manière assez soutenue, mais les dettes passives ont fluctué considérablement. La proportion des actifs totaux financés par la mise de fonds des membres est tombée de 45,7% qu'elle était au début de la période au niveau actuel de 39,2%, soit le même que l'an dernier.

En général, la situation financière des coopératives a montré une croissance plus équilibrée l'année passée, les actifs et les mises de fonds des membres ayant augmenté environ au même rythme que le chiffre d'affaires.



Nombre d'organisations et de membres

Cette période de cinq ans se caractérise par une augmentation sensible du nombre d'organisations et de leurs membres. Le taux d'accroissement de ces derniers a progressé d'année en année, de 7,5% en moyenne. Le nombre total de coopératives s'est accru en moyenne de 3,4% par année et dépasse le sommet atteint en 1971. Après un déclin au cours des premières années de cette période quinquennale, le nombre de coopératives de production accuse maintenant une tendance inverse et s'est rétabli au niveau de 1971, bien que les adhésions, qui continuent d'augmenter, n'ont pas encore touché le chiffre des débuts de cette période. Le nombre de coopératives de pêche continue de fluctuer, mais celui des adhérents augmente à un rythme d'environ 20% par année. L'effectif des coopératives de service a augmenté à raison de 25% en moyenne par année, alors que leur nombre s'accroissait sans cesse de 7%. Pour ce qui est des coopératives d'achat et de vente, le taux de croissance a progressé durant cette période. Le nombre des adhérents a augmenté de 1% par année, mais de près de 2% cette année et celui des associations, d'une moyenne globale de 3,5% par année, et de 6,3% cette année.

Chiffre d'affaires

Le taux de croissance du chiffre d'affaires total durant la période à l'étude a été de 22,6%, bien que celui des deux dernières années n'ait été que légèrement supérieur à la moitié de ce chiffre. Cependant, en termes de dollars constants de 1971, le taux de croissance moyen a non seulement été d'un très respectable 8,3%, mais encore ce chiffre a-t-il été dépassé ces deux dernières années. En 1976, un taux de croissance réel de 10,9% a été réalisé. Les ventes et achats de fournitures en dollars courants ont augmenté de plus de 20% par année durant la période considérée, mais le taux de croissance des ventes de fournitures a décliné, alors que pour les ventes de produits, il fluctuait considérablement. Néanmoins, la proportion des fournitures dans les ventes totales continue d'augmenter et se situe présentement à 36%. En dollars constants, le chiffre d'affaires de 1976 représente le double du taux moyen de 7,3% pour la période. Les ventes d'approvisionnement accusent une tendance contraire, leur augmentation en 1976 représentant exactement la moitié du taux moyen pour la période.

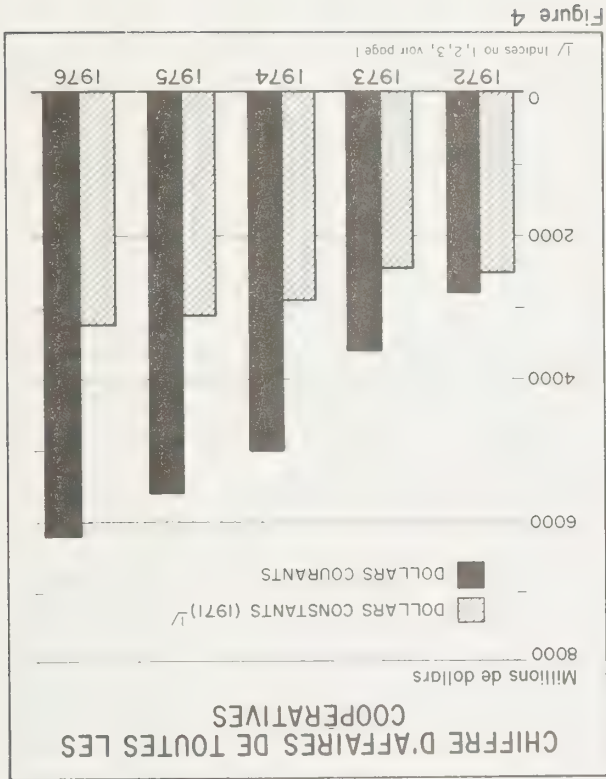
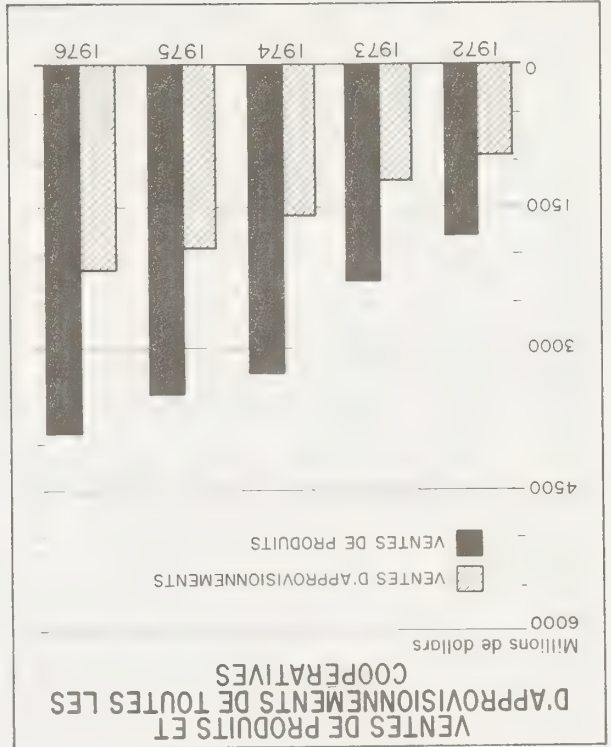


TABLEAU 3. BILAN DE TOUTES LES COOPÉRATIVES DÉCLARANTES AU CANADA, 1976

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-É.	I.-P.-É.	T.-N.	Inter-prov.	Canada
Actif												
En caisse et équivalents	5.4	16.7	71.8	3.4	6.2	22.9	1.1	2.2	.4	.6	2.4	133.1
Comptes à recevoir	33.3	66.4	69.3	24.9	48.3	67.0	4.5	11.2	1.4	1.5	38.6	366.4
Inventaires	37.3	205.5	303.7	94.1	49.8	99.4	6.1	14.4	4.2	3.0	171.8	989.2
Autres, court terme	2.7	5.5	8.8	1.9	1.8	6.5	.6	.6	.3	.1	3.7	32.5
Propriété, équipement	64.9	287.6	149.9	60.3	65.0	110.7	13.7	28.2	4.7	6.3	66.4	857.7
Placements	9.9	33.3	55.7	24.0	8.2	46.1	3.8	5.4	1.1	.4	5.1	193.0
Autres actifs	1.1	8.1	2.2	1.1	1.1	8.3	.5	2.6	—	.2	—	25.1
Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0
Passif du public												
Emprunts, court terme	18.2	159.3	267.4	53.1	23.2	56.1	2.7	9.1	1.8	1.4	89.9	682.2
Comptes payables	39.2	55.2	76.9	44.8	35.9	62.3	5.2	12.1	2.9	3.5	91.0	429.0
Autres, court terme	9.7	10.5	5.2	5.8	4.7	5.5	.6	1.1	.1	1.1	1.7	46.0
Emprunts, long terme	34.5	112.9	49.3	24.5	54.0	81.2	9.4	19.6	2.4	3.8	31.1	422.7
Sous-total	101.6	337.9	398.8	128.3	117.8	205.1	17.8	41.9	7.2	9.8	213.7	1,579.9
Capital effectif des sociétaires												
Emprunts, sociétaires	22.4	13.6	14.9	10.3	6.8	.4	2.7	6.1	.8	.1	—	78.3
Risques prêtés	3.5	50.9	2.4	22.0	5.3	7.4	1.3	6.0	.1	—	15.5	114.4
Capital social	13.4	71.4	156.6	20.7	13.1	70.6	6.0	5.3	2.4	3.3	25.9	388.7
Réserves	4.6	102.8	32.3	18.1	28.7	56.7	2.6	4.5	1.5	.8	30.0	282.6
Surplus	8.9	46.4	56.3	10.2	8.8	20.7	(.3)	1.0	.1	(2.0)	2.9	153.1
Sous-total	52.9	285.2	262.6	81.3	62.6	155.8	12.4	22.8	4.9	2.2	74.3	1,017.1
Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0
Total 1976	131.9	545.7	622.2	164.1	162.9	333.4	26.2	65.0	10.8	12.5	268.4	2,343.2

— millions de dollars —

TABLEAU 2. CHIFFRE D'AFFAIRES DES COOPÉRATIVES DÉCLARANTES AU CANADA, 1976

	C.-B.	Alb.	Sask.	Man.	Ont.	Qué.	N.-B.	N.-E.	I.-P.-E.	T.-N.	Inter- prov.	Canada
Ventes de produits	Produits laitiers	154.1	102.0	60.2	26.4	93.2	486.2	16.7	71.3	6.4	.7	1,017.2
	Fruits et légumes	60.9	1.8	—	—	7.3	7.5	.4	7.2	1.2	—	86.3
Ventes de produits	Céréales et semences	—	562.3	1,105.2	52.0	91.3	—	—	.1	—	319.9	2,131.1
	Bestiaux	20.3	71.6	217.6	2.2	13.5	27.0	1.6	4.4	—	—	358.2
Ventes de produits	Volailles et oeufs	.5	31.8	4.0	9.9	13.1	47.0	3.3	7.7	3.9	—	130.3
	Poissons	25.0	.5	—	2.5	.8	5.5	6.2	7.7	1.8	—	54.0
Ventes de produits	Divers	2.6	6.1	4.9	4.4	11.2	24.5	.9	6.0	.7	.9	62.3
	Sous total	263.3	776.1	1,391.9	97.5	230.4	597.9	29.1	112.4	12.3	7.6	3,839.4
Fournitures	Produits alimentaires	48.1	141.1	86.2	51.4	25.1	130.1	32.6	46.4	13.5	25.6	614.4
	Aliments du bétail	34.7	6.7	10.8	3.1	78.1	169.8	6.6	13.7	2.0	.9	37.6
Fournitures	Engrais, produits agrochimiques	4.8	42.5	43.3	29.2	46.5	7.3	.5	2.4	.2	.1	30.9
	Vêtements,	8.0	15.1	18.9	6.1	1.4	4.9	2.1	.9	.8	2.8	63.0
Fournitures	Quincaillerie	11.4	30.7	36.7	12.9	34.6	46.9	6.2	4.3	1.3	1.5	188.4
	Machines	1.6	9.9	11.6	2.9	5.7	42.6	.8	2.7	.3	—	159.9
Fournitures	Matériaux (construction)	20.9	79.7	85.0	39.5	48.5	48.0	7.0	5.8	.9	1.8	342.1
	Pétrole	3.4	33.1	21.9	4.5	18.8	17.0	1.0	2.5	.9	.5	106.8
Fournitures	Divers	138.5	397.4	353.6	169.2	268.3	469.2	57.6	80.2	20.3	33.1	2,173.2
	Sous-total	401.8	1,173.5	1,745.5	266.7	498.8	1,067.1	86.7	192.6	32.6	40.7	506.7
Ventes totales	Revenus des services	33.2	42.0	15.6	21.0	13.5	19.2	1.9	3.0	.4	1.3	151.8
	Autres revenus	6.4	5.0	9.2	4.1	4.7	14.6	1.7	1.8	.3	.2	48.9
Total	Total	441.4	1,220.5	1,770.3	291.8	517.0	1,100.9	90.3	197.4	33.3	42.2	508.3
	Total 1976 ^a	393.9	1,025.2	1,557.6	293.8	459.8	1,017.2	76.8	184.9	30.8	39.6	462.1
^a Révisé												

— millions de dollars —

RÉSUMÉ

Le volume d'affaires des coopératives au Canada a augmenté de 671 millions, soit de 12% en 1976, année généralement marquée par un accroissement des recettes pour la plupart des provinces et des catégories de produits. Le changement le plus frappant par rapport à l'année précédente a été probablement la hausse des recettes de céréales et semences qui avaient diminué après avoir atteint un sommet en 1974. Ce gain global s'est manifesté à peu près dans toutes les provinces sauf au Manitoba où les résultats ont diminué suite au transfert de la *Co-operative Vegetable Oils* du *Manitoba Pool Elevators* à la *CSP Foods Ltd.* Cette dernière à son tour est devenue une filiale commune du *Manitoba Pool* et du *Saskatchewan Wheat Pool*. Les ventes globales de produits de ferme et de pêche des coopératives ont augmenté de 11%, les fournitures de 13% et les recettes des services et autres de 15%. Les fournitures diverses ont été la seule catégorie de ventes à régresser cette année, et seuls les aliments du bétail n'ont enregistré pratiquement aucun changement.

Les actifs des coopératives locales ont augmenté de 254 millions de dollars, soit à un rythme de 11%, s'ajustant ainsi à peu près à la croissance du chiffre d'affaires. Les investissements en acquisition et accroissement de propriétés et d'équipement comptent pour la moitié de cette augmentation. Les dettes au public et le capital effectif des sociétés ont augmenté un taux de croissance identique à leur proportion respective d'actifs (61% et 39%), et dans ce processus, l'avoir des actionnaires a dépassé pour la première fois le milliard de dollars.

Le nombre d'associations faisant rapport a accusé une légère hausse pour la deuxième année consécutive après une phase descendante pour atteindre plus de 2,500. La plupart des nouvelles associations sont des coopératives de production et de services créées pour la plupart en Saskatchewan, au Québec et en Alberta. Le nombre de membres n'a cessé de croître pour se chiffrer à environ 2,366,000 en fin d'année, augmentation qui s'est manifestée surtout dans les coopératives de services, de ventes et d'achats. L'Alberta reste la province dont le nombre de coopératives et de membres est le plus élevé.

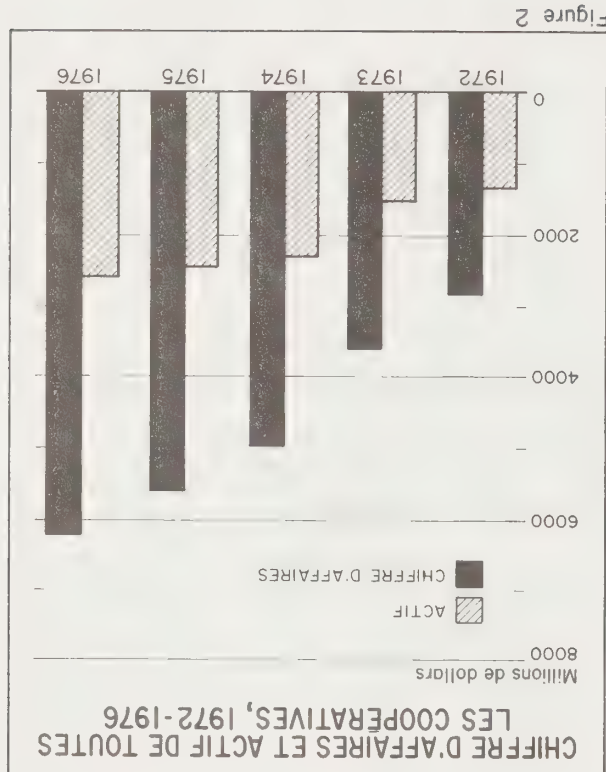
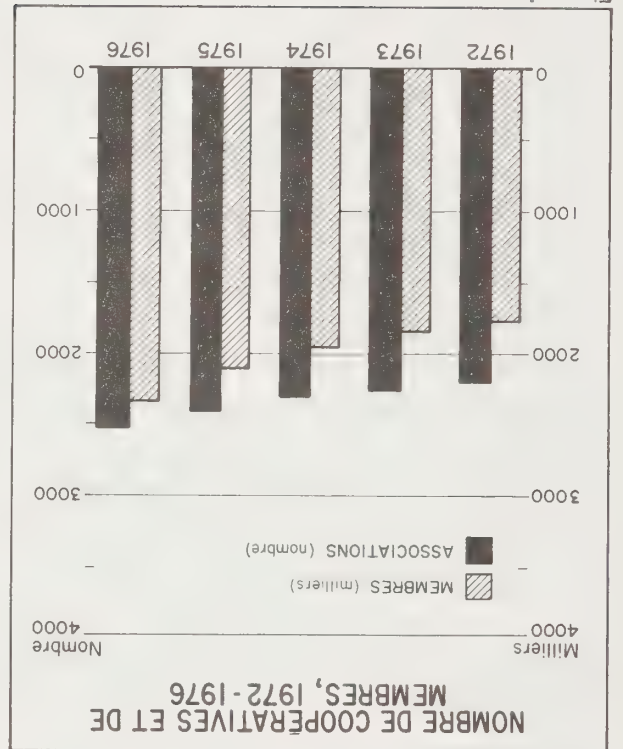


TABLEAU 1. RÉSUMÉ DES COOPÉRATIVES DÉCLARANTES AU CANADA, 1976*

Groupes	C. B.	Alb.	Sask.	Man.	Ont.	Qué.	N. B.	N.-E.	I. P. E.	T. N.	Inter-prov.	Canada	
Associations déclarantes	De vente et d'achat	67	124	213	79	90	403	47	81	20	35	5	1,164
	Production	-	75	218	7	5	51	31	7	5	-	-	399
	Pêcheurs	2	3	19	12	2	7	10	18	7	2	-	82
	Services	20	567	39	15	42	160	7	13	2	8	-	873
	Total	89	769	489	113	139	621	95	119	34	45	5	2,518
- nombre -													
Sociétaires déclarés	De vente et d'achat	92	423	395	199	107	222	29	37	10	19	203	1,736
	Production	-	8	8	1	-	4	6	2	-	-	-	29
	Pêcheurs	3	1	1	1	-	1	2	1	1	1	-	12
	Services	212	126	19	3	167	60	-	1	1	1	-	589
	Total	307	558	423	204	274	287	37	41	12	20	203	2,366
- nombre en milliers -													
Chiffre d'affaires	De vente et d'achat	383.3	1,164.9	1,754.5	283.7	505.4	1,064.8	80.6	188.1	28.4	39.7	508.3	6,001.5
	Production	-	20.3	11.2	1.1	.4	13.1	.9	.6	-	-	-	47.7
	Pêcheurs	25.3	.6	1.6	3.4	.9	5.8	8.5	8.5	4.8	2.0	-	61.5
	Services	32.9	34.7	3.0	3.6	10.3	17.2	.2	.1	.1	.5	-	102.6
	Total	441.4	1,220.5	1,770.3	291.8	517.0	1,100.9	90.3	197.4	33.3	42.2	508.3	6,213.3
- millions de dollars -													
Actif	De vente et d'achat	116.9	413.0	637.8	197.7	150.3	318.3	23.8	61.5	7.8	9.9	288.0	2,225.0
	Production	-	17.4	16.4	.4	.8	5.9	.6	.3	-	-	-	41.9
	Pêcheurs	23.6	.2	1.7	.8	.2	1.8	5.4	2.8	3.9	.8	-	288.7
	Services	14.0	192.4	5.5	10.7	29.1	35.0	.3	.1	.3	1.3	-	288.7
	Total	154.5	623.1	661.4	209.6	180.4	360.9	30.2	64.7	12.1	12.0	288.0	2,597.0

SOURCES DES DONNÉES POUR LES FIGURES À BARRES

Indice No. 1 - Nombres - indices des prix des produits agricoles, Statistique Canada, publication 62-003

Indice No. 2 - Indices des prix des entrées dans l'agriculture, Statistique Canada, publication 62-004

Indice No. 3 - Indice des prix à la consommation, Statistique Canada, publication 62-001

Indice No. 4 - Indice des prix reçus par les pêcheurs, Environnement Canada, Revue annuelle statistique des pêches canadiennes, vol. 8, 1975.

Sources des données pour les figures à barres

Résumé

Analyse des tendances quinquennales

Coopératives de vente et d'achat

Coopératives de production

Coopératives de pêcheurs

Coopératives de services

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AVANT-PROPOS

Ce texte contient des statistiques sur le chiffre d'affaires et les actifs des coopératives canadiennes pour les exercices financiers se terminant en 1976. C'est la Direction des politiques et de l'économie qui a préparé les tableaux à partir de données contribuent par les gouvernements provinciaux, les coopératives de gros et les unions de coopératives. L'auteur tient à remercier ces mêmes.

Ce rapport est publié annuellement depuis 1934.

Les coopératives se divisent en cinq groupes: d'achat et vente, de production, de pêcheurs, de service et de gros. Les données des quatre premiers groupes (coopératives locales) sont présentées sur une base d'ensemble et par groupe individuel. Celles de coopératives de gros sont présentées séparément parce que leur chiffre de ventes fait le double de ceux des coopératives locales.

Le rapport ne comprend pas l'activité en matière d'assurance, de récréation, de finances (caisses populaires), ni des coopératives de l'Arctique et des Indiens. Les caisses populaires font l'objet d'un rapport par Statistique Canada et le ministère des Affaires indiennes et du Nord en publie un sur les coopératives des Indiens.

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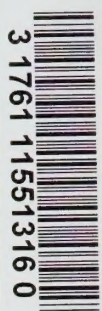




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